MB FINANCIAL INC /MD Form 10-Q August 07, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm X}$  1934

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-36599

MB FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Maryland 36-4460265

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

800 West Madison Street, Chicago, Illinois 60607 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (888) 422-6562

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company)

Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

There were issued and outstanding 83,883,046 shares of the Registrant's common stock as of August 7, 2017.

# MB FINANCIAL, INC.

FORM 10-Q

June 30, 2017

INDEX

|          |   | Page                       |
|----------|---|----------------------------|
| PART I.  | FINANCIAL INFORMATION   |                            |
| Item 1.  | Financial Statements  | <u>1</u>                   |
|          | Consolidated Balance Sheets   | <u>1</u>                   |
|          | Consolidated Statements of Operations   | <u>2</u>                   |
|          | Consolidated Statements of Comprehensive Income                                       | <u>4</u>                   |
|          | Consolidated Statements of Changes in Stockholders' Equity                            | 1<br>2<br>4<br>5<br>6<br>8 |
|          | Consolidated Statements of Cash Flows   | <u>6</u>                   |
|          | Notes to Consolidated Financial Statements  | <u>8</u>                   |
| Item 2.  | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>53</u>                  |
| Item 3.  | Quantitative and Qualitative Disclosures about Market Risk                            | <u>75</u>                  |
| Item 4.  | Controls and Procedures   | <u>77</u>                  |
| PART II. | OTHER INFORMATION   |                            |
| Item 1.  | Legal Proceedings   | <u>78</u>                  |
| Item 1A. | Risk Factors  | <u>78</u>                  |
| Item 2.  | Unregistered Sales of Equity Securities and Use of Proceeds                           | <del>78</del>              |
| Item 6.  | <u>Exhibits</u>   | <u>78</u>                  |
|          | <u>Signatures</u>   | <u>79</u>                  |
|          |   |                            |
|          |   |                            |
| i        |   |                            |

### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share and per share data)

| (Amounts in thousands, except snare and per snare data)                                     | (Unaudited)    |                  |
|---|----------------|------------------|
|   | June 30, 2017  | December 31,     |
| A GODDING   | 00110 00, 201, | 2016             |
| ASSETS  | Φ240.550       | Φ264 <b>7</b> 02 |
| Cash and due from banks   | \$348,550      | \$364,783        |
| Interest earning deposits with banks  | 115,707        | 98,686           |
| Total cash and cash equivalents   | 464,257        | 463,469          |
| Investment securities:  | 1.565.051      | 1.606.105        |
| Securities available for sale, at fair value  | 1,567,071      | 1,696,195        |
| Securities held to maturity, at amortized cost (\$1,061,044 fair value at June 30, 2017 and | 1,022,912      | 1,069,750        |
| \$1,093,740 at December 31, 2016)   | 160 204        | 1.42.076         |
| Non-marketable securities - FHLB and FRB stock  | 160,204        | 143,276          |
| Total investment securities   | 2,750,187      | 2,909,221        |
| Loans held for sale   | 718,916        | 716,883          |
| Loans:  | 12 15 2051     | 10 60 7 70 6     |
| Total loans, excluding purchased credit-impaired loans                                      | 13,465,064     | 12,605,726       |
| Purchased credit-impaired loans   | 149,077        | 163,077          |
| Total loans   | 13,614,141     | 12,768,803       |
| Less: Allowance for loan and lease losses   | 154,033        | 139,366          |
| Net loans   | 13,460,108     | 12,629,437       |
| Lease investments, net  | 346,036        | 311,327          |
| Premises and equipment, net   | 288,148        | 293,910          |
| Cash surrender value of life insurance  | 203,534        | 200,945          |
| Goodwill  | 999,925        | 1,001,038        |
| Other intangibles   | 58,783         | 62,959           |
| Mortgage servicing rights, at fair value  | 249,688        | 238,011          |
| Other real estate owned, net  | 11,063         | 26,279           |
| Other real estate owned related to FDIC-assisted transactions                               | 4,849          | 5,006            |
| Other assets  | 409,563        | 443,832          |
| Total assets  | \$19,965,057   | \$19,302,317     |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |                |                  |
| LIABILITIES   |                |                  |
| Deposits:   |                |                  |
| Non-interest bearing  | \$6,388,292    | \$6,408,169      |
| Interest bearing  | 7,873,527      | 7,702,279        |
| Total deposits  | 14,261,819     | 14,110,448       |
| Short-term borrowings   | 1,993,358      | 1,569,288        |
| Long-term borrowings  | 330,160        | 311,790          |
| Junior subordinated notes issued to capital trusts  | 211,085        | 210,668          |
| Accrued expenses and other liabilities  | 520,355        | 520,914          |
| Total liabilities   | 17,316,777     | 16,723,108       |
| STOCKHOLDERS' EQUITY  |                |                  |
|   | 115,572        | 115,572          |

Preferred stock, (\$0.01 par value, authorized 10,000,000 shares at June 30, 2017 and December 31, 2016; Series A, 8% perpetual non-cumulative, 4,000,000 shares issued and outstanding at June 30, 2017 and December 31, 2016, \$25 liquidation value; Series B, 8% cumulative voting convertible, 125 shares issued and outstanding at June 30, 2017 and December 31, 2016, \$1,000 liquidation value)

| Common stock, (\$0.01 par value; authorized 120,000,000 shares at June 30, 2017 and       |  |
|---|--|
| December 31, 2016; issued 85,725,616 shares at June 30, 2017 and 85,630,748 shares at 857 |  |
| December 31, 2016)  |  |

| December 31, 2016)  |              |              |   |
|---|--------------|--------------|---|
| Additional paid-in capital  | 1,681,252    | 1,678,826    |   |
| Retained earnings   | 899,930      | 838,892      |   |
| Accumulated other comprehensive income  | 10,520       | 5,190        |   |
| Less: 1,856,099 and 1,905,479 shares of treasury common stock, at cost, at June 30, | (59,851      | ) (60,384    | ) |
| 2017 and December 31, 2016, respectively  | (5),031      | ) (00,501    | , |
| Controlling interest stockholders' equity   | 2,648,280    | 2,578,952    |   |
| Non-controlling interest  | _            | 257          |   |
| Total stockholders' equity  | 2,648,280    | 2,579,209    |   |
| Total liabilities and stockholders' equity  | \$19,965,057 | \$19,302,317 |   |
|   |              |              |   |

See Accompanying Notes to Consolidated Financial Statements.

1

# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands, except share and per share data) (Unaudited)

| (Amounts in thousands, except share and per share data) (Onaudited)              | Three Mor | nths Ended | Six Months Ended<br>June 30, |           |   |
|--|-----------|------------|------------------------------|-----------|---|
|  | 2017      | 2016       | 2017                         | 2016      |   |
| Interest income:   |           |            |                              |           |   |
| Loans:   |           |            |                              |           |   |
| Taxable  | \$143,426 | \$110,231  | \$277,163                    | \$215,154 | ŕ |
| Nontaxable   | 2,791     | 2,741      | 5,671                        | 5,327     |   |
| Investment securities:   |           |            |                              |           |   |
| Taxable  | 8,717     | 7,799      | 17,839                       | 17,365    |   |
| Nontaxable   | 9,837     | 10,644     | 19,810                       | 21,420    |   |
| Other interest earning accounts and Federal funds sold                           | 228       | 125        | 427                          | 266       |   |
| Total interest income  | 164,999   | 131,540    | 320,910                      | 259,532   |   |
| Interest expense:  |           |            |                              |           |   |
| Deposits   | 8,793     | 5,952      | 16,268                       | 11,574    |   |
| Short-term borrowings  | 3,912     | 910        | 6,292                        | 1,631     |   |
| Long-term borrowings and junior subordinated notes                               | 3,300     | 2,076      | 6,313                        | 4,421     |   |
| Total interest expense   | 16,005    | 8,938      | 28,873                       | 17,626    |   |
| Net interest income  | 148,994   | 122,602    | 292,037                      | 241,906   |   |
| Provision for credit losses  | 9,699     | 2,829      | 13,433                       | 10,392    |   |
| Net interest income after provision for credit losses                            | 139,295   | 119,773    | 278,604                      | 231,514   |   |
| Non-interest income:   |           |            |                              |           |   |
| Mortgage banking revenue   | 29,499    | 39,615     | 57,278                       | 67,097    |   |
| Lease financing revenue, net   | 18,401    | 15,708     | 39,819                       | 34,754    |   |
| Commercial deposit and treasury management fees                                  | 14,499    | 11,548     | 29,188                       | 23,426    |   |
| Trust and asset management fees  | 8,498     | 8,236      | 17,018                       | 16,186    |   |
| Card fees  | 4,413     | 4,045      | 8,979                        | 7,570     |   |
| Capital markets and international banking fees                                   | 3,586     | 2,771      | 6,839                        | 5,998     |   |
| Consumer and other deposit service fees  | 3,285     | 3,161      | 6,648                        | 6,186     |   |
| Brokerage fees   | 1,250     | 1,315      | 2,375                        | 2,473     |   |
| Loan service fees  | 2,037     | 1,961      | 4,006                        | 3,713     |   |
| Increase in cash surrender value of life insurance                               | 1,301     | 850        | 2,589                        | 1,704     |   |
| Net gain on investment securities  | 137       | 269        | 368                          | 269       |   |
| Net loss on disposal of other assets   | (4)       | (2)        | (127)                        | (50       | ) |
| Other operating income   | 3,615     | 2,523      | 7,310                        | 4,367     |   |
| Total non-interest income  | 90,517    | 92,000     | 182,290                      | 173,693   |   |
| Non-interest expenses:   |           |            |                              |           |   |
| Salaries and employee benefits expense   | 102,566   | 95,004     | 204,117                      | 180,595   |   |
| Occupancy and equipment expense  | 15,284    | 13,415     | 30,328                       | 26,675    |   |
| Computer services and telecommunication expense                                  | 9,785     | 9,777      | 19,225                       | 18,832    |   |
| Advertising and marketing expense  | 3,245     | 2,964      | 6,406                        | 5,842     |   |
| Professional and legal expense   | 2,450     | 3,321      | 5,141                        | 5,910     |   |
| Other intangibles amortization expense   | 2,086     | 1,617      | 4,176                        | 3,243     |   |
| Branch exit and facilities impairment charges                                    | 6,589     | 155        | 5,907                        | 199       |   |
| Net loss (gain) recognized on other real estate owned and other related expenses | 690       | 258        | 1,534                        | (88)      | ) |
| Other operating expenses   | 22,864    | 21,395     | 44,390                       | 42,498    |   |

| Total non-interest expenses                 | 165,559  | 147,906  | 321,224  | 283,706  |
|---|----------|----------|----------|----------|
| Income before income taxes                  | 64,253   | 63,867   | 139,670  | 121,501  |
| Income tax expense                          | 19,787   | 20,455   | 40,667   | 38,975   |
| Net income                                  | 44,466   | 43,412   | 99,003   | 82,526   |
| Dividends on preferred shares               | 2,002    | 2,000    | 4,005    | 4,000    |
| Net income available to common stockholders | \$42,464 | \$41,412 | \$94,998 | \$78,526 |

# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS - (Continued) (Amounts in thousands, except share and per share data) (Unaudited)

|  | Three Months<br>Ended | Six Months<br>Ended                     |
|--|-----------------------|---|
|  | June 30,              | June 30,                                |
|  | 2017 2016             | 2017 2016                               |
| Common share data:   |                       |   |
| Basic earnings per common share  | \$0.51 \$ 0.56        | \$1.13 \$ 1.07                          |
| Diluted earnings per common share  | 0.50 0.56             | 1.12 1.06                               |
| Weighted average common shares outstanding for basic earnings per common share           | 83,842,726,375,25     | 58 83,753 <b>7</b> 13 <b>9,5</b> 02,995 |
| Diluted weighted average common shares outstanding for diluted earnings per common share | 84,767,741,480,37     | 4 84,773,7247,073,655                   |

See Accompanying Notes to Consolidated Financial Statements.

# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Amounts in thousands) (Unaudited)

|   | Three Mon<br>Ended |   | onths    |   | Six Month |   | hs Ended |   |
|---|--------------------|---|----------|---|-----------|---|----------|---|
|   | June 30,           | , |          |   | June 30,  |   |          |   |
|   | 2017               |   | 2016     |   | 2017      |   | 2016     |   |
| Net income  | \$44,466           |   | \$43,412 | 2 | \$99,003  |   | \$82,526 | ) |
| Unrealized holding gains on investment securities, net of reclassification adjustments  | 3,979              |   | 7,706    |   | 10,033    |   | 23,282   |   |
| Reclassification adjustment for amortization of unrealized gains on investment securities transferred to held to maturity from available for sale | (350               | ) | (724     | ) | (823      | ) | (1,527   | ) |
| Reclassification adjustments for gains included in net income   | (137               | ) | (269     | ) | (368      | ) | (269     | ) |
| Other comprehensive income, before tax  | 3,492              |   | 6,713    |   | 8,842     |   | 21,486   |   |
| Income tax expense related to items of other comprehensive income   | (1,387             | ) | (2,669   | ) | (3,512    | ) | (8,532   | ) |
| Other comprehensive income, net of tax  | 2,105              |   | 4,044    |   | 5,330     |   | 12,954   |   |
| Comprehensive income  | \$46,571           |   | \$47,450 | 6 | \$104,333 | 3 | \$95,480 | ) |

See Accompanying Notes to Consolidated Financial Statements.

### MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Six Months Ended June 30, 2017 and 2016 (Amounts in thousands, except per share data) (Unaudited)

|  | Preferred<br>Stock | Comm<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulate<br>Other<br>Comprehen<br>Income,<br>Net of Tax | T         | Non-contro<br>Interest | Total Sto<br>Illing<br>holders'<br>Equity | ck- |
|--|--------------------|---------------|----------------------------------|----------------------|---|-----------|------------------------|---|-----|
| Balance at December 31, 2015   | \$115,280          | \$ 756        | \$1,280,870                      | \$731,812            | \$ 15,777   | \$(58,504 | )\$ 1,293              | \$2,087,2                                 | 84  |
| Net income   |                    | _             |                                  | 82,526               | _   |           | 124                    | 82,650                                    |     |
| Other comprehensive  | _                  | _             | _                                | _                    | 12,954  | _         | _                      | 12,954                                    |     |
| income, net of tax  Cash dividends declared on preferred shares  Cash dividends declared on  | _                  | _             | _                                | (4,000               | )—  | _         | _                      | (4,000                                    | )   |
| common shares (\$0.36 per share)   | _                  | _             | _                                | (26,870              | )—  | _         | _                      | (26,870                                   | )   |
| Restricted common stock activity, net of tax   | _                  | 1             | (632                             | )—                   | _   | 699       | _                      | 68  |     |
| Stock option activity, net of tax  | _                  | _             | 1,183                            | _                    | _   | (56       | )—                     | 1,127                                     |     |
| Repurchase of common<br>shares in connection with<br>employee benefit plans and<br>held in trust for deferred<br>compensation plan | _                  | _             | 288                              | _                    | _   | (2,871    | )—                     | (2,583                                    | )   |
| Stock-based compensation expense   | _                  |               | 8,335                            | _                    | _   | _         | _                      | 8,335                                     |     |
| Purchase of additional investment in subsidiary from minority owners   | _                  | _             | (1,267                           | )—                   | _   | _         | (1,069                 | ) (2,336                                  | )   |
| Distributions to non-controlling interest  | _                  |               | _                                | _                    | _   | _         | (94                    | ) (94                                     | )   |
| Balance at June 30, 2016   | \$115,280          | )\$ 757       | \$1,288,777                      | \$783,468            | \$ 28,731   | \$(60,732 | )\$ 254                | \$2,156,5                                 | 35  |
| Balance at December 31, 2016   | \$115,572          | 2\$ 856       | \$1,678,826                      | \$838,892            | \$ 5,190  | \$(60,384 | )\$ 257                | \$2,579,20                                | 09  |
| Net income   |                    |               |                                  | 99,003               | _   |           | _                      | 99,003                                    |     |
| Other comprehensive income, net of tax   |                    | _             | _                                | _                    | 5,330   |           | _                      | 5,330                                     |     |
| Cash dividends declared on preferred shares  | _                  | _             | _                                | (4,005               | )—  | _         | _                      | (4,005                                    | )   |
| Cash dividends declared on common shares (\$0.40 per share)  | _                  | _             | _                                | (33,960              | )—  | _         | _                      | (33,960                                   | )   |

| Restricted common stock activity, net of tax   |             | -   | (6,837      | )—        | _         | 3,550     | _      | (3,287     | ) |
|--|-------------|-----|-------------|-----------|-----------|-----------|--------|------------|---|
| Stock option activity, net of tax  | _ 1         |     | 448         | _         | _         | _         | _      | 449        |   |
| Repurchase of common<br>shares in connection with<br>employee benefit plans and<br>held in trust for deferred<br>compensation plan |             | _   | 461         | _         | _         | (3,017    | )—     | (2,556     | ) |
| Stock-based compensation expense   |             | _   | 8,924       | _         | _         | _         |        | 8,924      |   |
| Purchase of additional investment in subsidiary from minority owners   |             | _   | (570        | )—        | _         | _         | (257   | ) (827     | ) |
| Balance at June 30, 2017   | \$115,572\$ | 857 | \$1,681,252 | \$899,930 | \$ 10,520 | \$(59,851 | 1)\$ — | \$2,648,28 | 0 |

See Accompanying Notes to Consolidated Financial Statements.

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# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands) (Unaudited)

|   | Six Month<br>June 30, | s Ended     |
|---|-----------------------|-------------|
|   | 2017                  | 2016        |
| Cash Flows From Operating Activities  |                       |             |
| Net income  | \$99,003              | \$82,526    |
| Adjustments to reconcile net income to net cash provided by operating activities:   |                       |             |
| Depreciation of premises and equipment and leased equipment                         | 44,922                | 35,676      |
| Branch exit and facilities impairment charges                                       | 5,907                 | 199         |
| Compensation expense for share-based payment plans                                  | 8,924                 | 8,335       |
| Net (gain) loss on sales of premises and equipment and leased equipment             |                       | 157         |
| Amortization of other intangibles   | 4,176                 | 3,243       |
| Provision for credit losses   | 13,433                | 10,392      |
| Deferred income tax expense   | 22,072                | 22,327      |
| Amortization of premiums and discounts on investment securities, net                | 20,754                | 23,488      |
| Accretion of discounts on loans, net  |                       | (14,961 )   |
| Net gain on investment securities   |                       | (269)       |
| Proceeds from sale of loans held for sale   |                       | 2,772,282   |
| Origination of loans held for sale  |                       | (2,833,315) |
| Net loss (gain) on sale of loans held for sale                                      | 887                   | (19,720 )   |
| Change in fair value of mortgage servicing rights                                   | 16,676                | 61,197      |
| Net loss (gain) on other real estate owned  | 1,313                 | (468 )      |
| Increase in cash surrender value of life insurance                                  |                       | (1,704 )    |
| Increase in other assets, net   | (24,770 )             |             |
| (Decrease) increase in other liabilities, net                                       | (37,530 )             |             |
| Net cash provided by operating activities   | 177,159               | 72,491      |
| Cash Flows From Investing Activities  | 0.071                 | 0.40        |
| Proceeds from sales of investment securities available for sale                     | 2,271                 | 842         |
| Proceeds from maturities and calls of investment securities available for sale      | 167,856               | 133,638     |
| Purchases of investment securities available for sale                               |                       | (17,525 )   |
| Proceeds from maturities and calls of investment securities held to maturity        | 72,250                | 80,037      |
| Purchases of investment securities held to maturity                                 |                       | (10,854 )   |
| Purchases of non-marketable securities - FHLB and FRB stock                         |                       | (15,999 )   |
| Redemption of non-marketable securities - FHLB and FRB stock                        | 93,783                | (207.247.)  |
| Net increase in loans   |                       | (397,347)   |
| Purchases of mortgage servicing rights  |                       | (2,961 )    |
| Purchases of premises and equipment and leased equipment                            |                       | (63,123 )   |
| Proceeds from sales of premises and equipment and leased equipment                  | 14,227                | 2,079       |
| Proceeds from sale of other real estate owned                                       | 16,686                | 7,461       |
| Proceeds from sale of other real estate owned related to FDIC-assisted transactions | 2,587                 | 2,891       |
| Purchase of additional investment in subsidiary from minority owners                |                       | (2,336 )    |
| Net proceeds from FDIC related covered assets                                       |                       | (2,911 )    |
| Net cash used in investing activities   | (730,999)             | (286,108)   |
| Cash Flows From Financing Activities  | 151 271               | (60 110 · ) |
| Net (decrease) increase in deposits   | 151,371               | (69,119 )   |
| Proceeds from short-term borrowings - FHLB advances                                 | 2,350,000             | 850,000     |

| Principal paid on short-term borrowings - FHLB advances | (2,125,000 | (525,000) |
|---|------------|-----------|
| Net increase (decrease) in short-term borrowings        | 49,070     | (83,743)  |
| Proceeds from long-term borrowings                      | 262,864    | 172,075   |
| Principal paid on long-term borrowings                  | (94,494)   | (53,805)  |
| Treasury stock transactions, net                        | (2,556)    | (2,583)   |
| Stock options exercised                                 | 1,376      | 1,027     |
| Dividends paid on preferred stock                       | (4,005)    | (4,000)   |
| Dividends paid on common stock                          | (33,998)   | (26,553)  |
| Net cash provided by financing activities               | 554,628    | 258,299   |
| Net increase in cash and cash equivalents               | \$788      | \$44,682  |
| Cash and cash equivalents:                              |            |           |
| Beginning of period                                     | 463,469    | 381,441   |
| End of period   | \$464,257  | \$426,123 |

# MB FINANCIAL, INC. & SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS - (Continued)

(Amounts in thousands) (Unaudited)

|  | Six Mont June 30, | hs Ended    |
|--|-------------------|-------------|
|  | 2017              | 2016        |
| Supplemental Disclosures of Cash Flow Information:                                 |                   |             |
| Cash payments for:   |                   |             |
| Interest paid to depositors and on other borrowed funds                            | \$27,666          | \$17,416    |
| Income tax payments, net   | 2,486             | 3,796       |
| Supplemental Schedule of Noncash Investing Activities:                             |                   |             |
| Investment securities held to maturity purchased not settled                       | 2,553             | _           |
| Loans transferred to other real estate owned                                       | 2,658             | 2,637       |
| Loans transferred to other real estate owned related to FDIC-assisted transactions | 2,321             | 830         |
| Loans transferred to repossessed assets  | 969               | 2,398       |
| Operating leases rewritten as direct finance leases included as loans              | 1,547             | 363         |
| Long-term borrowings transferred to short-term borrowings                          | 150,000           | _           |
| Supplemental Schedule of Noncash Investing Activities From Acquisitions:           |                   |             |
| Adjustments to noncash assets previously acquired:                                 |                   |             |
| Loans  | 1,846             |             |
| Goodwill   | (1,113)           |             |
| Other assets   | (733)             |             |
| Total adjustments to noncash assets previously acquired                            | <b>\$</b> —       | <b>\$</b> — |

See Accompanying Notes to Consolidated Financial Statements.

# MB FINANCIAL, INC. & SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1. Basis of Presentation

These unaudited consolidated financial statements include the accounts of MB Financial, Inc., a Maryland corporation (the "Company"), and its subsidiaries, including its wholly owned national bank subsidiary, MB Financial Bank, N.A. ("MB Financial Bank"), based in Chicago, Illinois. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of the financial condition, results of operations and cash flows for the interim periods have been made. The results of operations for the six months ended June 30, 2017 are not necessarily indicative of the results to be expected for the entire fiscal year.

These unaudited interim financial statements have been prepared in conformity with U.S. generally accepted accounting principles ("GAAP") and industry practice. Certain information in footnote disclosure normally included in financial statements prepared in accordance with U.S. GAAP and industry practice has been condensed or omitted pursuant to rules and regulations of the Securities and Exchange Commission. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions which affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, as well as the reported amounts of income and expenses during the reported periods. Actual results could differ from those estimates.

Certain prior period amounts have been reclassified to conform to current period presentation. These reclassifications did not result in any changes to previously reported net income or stockholders' equity.

#### Note 2. New Authoritative Accounting Guidance

ASC Topic 805 "Business Combinations." New authoritative accounting guidance under ASC Topic 805 "Business Combinations" amends prior guidance to clarify the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The new authoritative guidance will be effective for reporting periods after January 1, 2018. This new authoritative guidance is not expected to have a significant impact on the Company's statements of operations or financial condition.

ASC Topic 606 "Revenue from Contracts with Customers." New authoritative accounting guidance under ASC Topic 606, "Revenue from Contracts with Customers" amended prior guidance to require an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services and to provide clarification on identifying performance obligations and licensing implementation guidance. The new authoritative guidance was initially effective for reporting periods after January 1, 2017 but was deferred to January 1, 2018. The Company's revenue is comprised of interest income on financial assets, which is excluded from the scope of this new guidance, and non-interest income. The Company expects this new guidance will require it to change how certain recurring revenue streams are recognized within trust and asset management fees but does not expect these changes to have a significant impact on its statements of operations or financial condition. The Company continues to evaluate the impact of this guidance on other components of non-interest income. The Company expects to adopt this new guidance on January 1, 2018 with a cumulative effect adjustment to opening retained earnings, if such adjustment is deemed to be significant.

ASC Topic 825 "Financial Instruments." New authoritative accounting guidance under ASC Topic 825 "Financial Instruments" amended prior guidance to require equity investments (except those accounted for under the equity method of accounting) to be measured at fair value with changes in fair value recognized in net income. An entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or similar investment of the same issuer. The new guidance simplifies the impairment assessment of equity investments without readily determinable fair values, requires public entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from changes in the instrument-specific credit risk when the entity has selected the fair value option for financial instruments and requires separate presentation of financial assets and liabilities by measurement category and form of financial asset. The new authoritative guidance will be effective for reporting periods after January 1, 2018 and is not expected to have a significant impact on the Company's statements of operations or financial condition.

ASC Topic 405 "Liabilities-Extinguishment of Liabilities." New authoritative accounting guidance under ASC Topic 405, "Liabilities-Extinguishment of Liabilities" amended prior guidance to clarify that liabilities related to the sale of prepaid store-value products within the scope of this guidance are financial liabilities and that breakage for those liabilities are to be accounted for consistent with the breakage guidance in ASC Topic 606 "Revenue from Contracts with Customers." The new authoritative guidance will be effective for reporting periods after January 1, 2018. The Company is evaluating the new guidance but does not expect it to have a significant impact on the Company's statements of operations or financial condition.

ASC Topic 842 "Leases." New authoritative accounting guidance under ASC Topic 842 "Leases" amended prior guidance to require lessees to recognize the assets and liabilities arising from all leases on the balance sheet. The new authoritative guidance defines a lease as a contract, or part of a contract, that conveys the right to control the use of identified property, plant, or equipment (an identified asset) for a period of time in exchange for consideration. In addition, the qualifications for a sale and leaseback transaction have been amended. The new authoritative guidance also requires qualitative and quantitative disclosures by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. The new authoritative guidance will be effective for reporting periods after January 1, 2019. The Company is evaluating the new guidance and its impact on the Company's statements of operations and financial condition. The Company expects an increase in assets and liabilities as a result of recording additional lease contracts where the Company is lessee.

ASC Topic 815 "Derivatives and Hedging." New authoritative accounting guidance under ASC Topic 815 "Derivatives and Hedging" amended prior guidance to clarify that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument does not, in and of itself, require dedesignation of that hedging relationship provided that all other hedge accounting criteria continue to be met. An entity has an option to apply the amendments in this new authoritative guidance on either a prospective basis or a modified retrospective basis. The Company adopted this new authoritative guidance on January 1, 2017, and it did not have a significant impact on the Company's statements of operations or financial condition.

New authoritative accounting guidance under ASC Topic 815 "Derivatives and Hedging" amended prior guidance to clarify what steps are required when assessing whether the economic characteristics and risks of call (put) options are clearly and closely related to the economic characteristics and risks of their debt hosts, which is one of the criteria for bifurcating an embedded derivative. An entity is required to consider whether (1) the payoff is adjusted based on changes in an index, (2) the payoff is indexed to an underlying other than interest rates or credit risk, (3) the debt involves a substantial premium or discount, and (4) the call (put) option is contingently exercisable. An entity should apply this new authoritative guidance on a modified retrospective basis to existing debt instruments as of the beginning of the fiscal year for which the amendments are effective. The Company adopted this new authoritative guidance on January 1, 2017, and it did not have a significant impact on the Company's statements of operations or financial condition.

ASC Topic 323 "Investment - Equity Method and Joint Ventures." New authoritative accounting guidance under ASC Topic 323 "Investment - Equity Method and Joint Ventures" amended prior guidance to eliminate the requirement to retroactively adopt the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence. The new authoritative guidance required that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. The Company adopted this new authoritative guidance on January 1, 2017, and it did not have an impact on the Company's statements of operations or financial condition.

ASC Topic 718 "Compensation - Stock Compensation." New authoritative accounting guidance under ASC Topic 718 "Compensation - Stock Compensation" amended prior guidance in several aspects, including the income tax consequences, classification of awards as either equity or liability, and classification on the statement of cash flows. The new authoritative guidance allows for all excess tax benefits and tax deficiencies to be recognized as income tax benefit or expense in the income statement. The tax effects of exercised or vested awards should be treated as discrete items in the reporting period in which they occur. An entity also should recognize excess tax benefits regardless of whether the benefit reduces taxes payable in the current period. For the statement of cash flows, excess tax benefits should be classified along with other income tax cash flows as an operating activity, and cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity. The new authoritative guidance also allows an entity to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur. In addition, the threshold to qualify for equity classification permits withholding up to the maximum statutory tax rates in the applicable jurisdictions. The Company early adopted the new guidance in the third quarter of 2016. The Company has also elected to account for forfeitures when they occur.

ASC Topic 326 "Financial Instruments - Credit Losses." New authoritative accounting guidance under ASC Topic 326 "Financial Instruments - Credit Losses" amended the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information for credit loss estimates. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The new authoritative guidance also requires a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected (net of the allowance for credit losses). In addition, the credit losses relating to available-for-sale debt securities should be recorded through an allowance for credit losses rather than a write-down. The new authoritative guidance will be effective for reporting periods after January 1, 2020. The Company is evaluating the new guidance and expects it to have an impact on the Company's statements of operations and financial condition, the significance of which is not yet known. Due to the significant differences in the new authoritative guidance from the existing GAAP, the implementation of this guidance may result in material changes in our accounting for credit losses on the financial instruments.

ASC Topic 230 "Statement of Cash Flows." New authoritative accounting guidance under ASC Topic 230 "Statement of Cash Flows" addresses eight specific cash flow classification issues with the objective of reducing the existing diversity in practice. The new authoritative guidance will be effective for reporting periods after January 1, 2018. This new authoritative guidance is not expected to have a significant impact on the Company's statements of operations or financial condition.

New authoritative accounting guidance under ASC Topic 230 "Statement of Cash Flows" amends prior guidance to require an entity to include amounts generally described as restricted cash and restricted cash equivalents with cash and cash equivalents when reconciling the beginning of period and end of period total amounts shown on the statement of cash flows. The new authoritative guidance will be effective for reporting periods after January 1, 2018. This new authoritative guidance is not expected to have a significant impact on the Company's statements of operations or financial condition.

ASC Topic 740 "Income Taxes." New authoritative accounting guidance under ASC Topic 740 "Income Taxes" amends prior guidance to require an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The new authoritative guidance will be effective for reporting periods after January 1, 2018. The Company is evaluating the new guidance and its impact on the Company's statements of operations or financial condition.

ASC Topic 350 "Intangibles-Goodwill and Other." New authoritative accounting guidance under ASC Topic 350 "Intangibles-Goodwill and Other" amends prior guidance to eliminate Step 2 from the goodwill impairment test and require an entity to perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The new authoritative guidance will be effective for reporting periods after January 1, 2020. The Company is evaluating the new guidance and its impact on the Company's statements of operations and financial condition.

ASC Topic 610 "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets." New authoritative accounting guidance under ASC Topic 610 "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets" amends prior guidance to clarify the scope of Subtopic 610-20 by defining in substance nonfinancial assets and to add guidance for partial sales of nonfinancial assets. The new authoritative guidance will be effective for reporting periods after January 1, 2018. The Company is evaluating the new guidance and its impact on the

Company's statements of operations and financial condition.

ASC Topic 310 "Receivables - Nonrefundable Fees and Other Costs." New authoritative accounting guidance under ASC Topic 610 "Receivables - Nonrefundable Fees and Other Costs" amends prior guidance by shortening the amortization period for certain callable debt securities held at a premium requiring the premium to be amortized to the earliest call date. The new authoritative guidance will be effective for reporting periods after January 1, 2019 with early adoption permitted. The Company is evaluating the new guidance and its impact on the Company's statements of operations and financial condition.

ASC Topic 718 "Compensation - Stock Compensation." New authoritative accounting guidance under ASC Topic 718 "Compensation - Stock Compensation" amends prior guidance by clarifying which changes to terms or conditions of a share-based payment award requires an entity to apply modification accounting. An entity should account for the effects of a modification unless the fair value, vesting conditions and classification of the modified award are the same as the original award. The new authoritative guidance will be effective for reporting periods after January 1, 2018 with early adoption permitted. This new authoritative guidance is not expected to have a significant impact on the Company's statements of operations or financial condition.

#### Note 3. Earnings Per Common Share

Earnings per common share is computed using the two-class method. Basic earnings per common share is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the applicable period, excluding outstanding participating securities. Participating securities include non-vested restricted stock awards and restricted stock units, though no actual shares of common stock related to restricted stock units are issued until the settlement of such units, to the extent holders of these securities receive non-forfeitable dividends or dividend equivalents at the same rate as holders of the Company's common stock. Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method.

The following table presents a reconciliation of the number of shares used in the calculation of basic and diluted earnings per common share (amounts in thousands, except share and per share data).

|   | Three M<br>Ended |              |          | ths Ended    |
|---|------------------|--------------|----------|--------------|
|   | June 30,         |              | June 30, |              |
|   | 2017             | 2016         | 2017     | 2016         |
| Distributed earnings allocated to common stock  | \$17,829         | \$ 14,216    | \$33,960 | \$ 26,870    |
| Undistributed earnings  | 26,637           | 29,196       | 65,043   | 55,656       |
| Net income  | 44,466           | 43,412       | 99,003   | 82,526       |
| Less: preferred stock dividends   | 2,002            | 2,000        | 4,005    | 4,000        |
| Net income available to common stockholders for basic earnings per common share             | 42,464           | 41,412       | 94,998   | 78,526       |
| Plus: preferred stock dividends on convertible preferred stock                              | 2                | _            | 5        | _            |
| Less: earnings allocated to participating securities  | 1                | 2            | 2        | 4            |
| Earnings allocated to common stockholders for diluted earnings per common share             | \$42,465         | \$ 41,410    | \$95,001 | \$ 78,522    |
| Weighted average shares outstanding for basic earnings per common share Dilutive effect of: | 83,842,9         | 6733,475,258 | 83,753,1 | 973,402,995  |
| Stock options   | 554,314          | 326,339      | 595,415  | 281,948      |
| Restricted shares and units   | 363,003          | 378,777      | 417,433  | 388,712      |
| Convertible preferred stock   | 7,134            |              | 7,228    |              |
| Total dilutive effect of equity awards and convertible preferred stock                      | 924,451          | 705,116      | 1,020,07 | 6670,660     |
| Weighted average shares outstanding for diluted earnings per common share                   | 84,767,4         | 1744,180,374 | 84,773,2 | 77/4,073,655 |
| Basic earnings per common share   | \$0.51           | \$ 0.56      | \$1.13   | \$ 1.07      |
| Diluted earnings per common share   | 0.50             | 0.56         | 1.12     | 1.06         |

#### Note 4. Business Combinations

American Chartered Bancorp, Inc. On August 24, 2016, American Chartered Bancorp, Inc. ("American Chartered"), an Illinois corporation, was merged (the "American Chartered merger") with and into the Company, pursuant to the Agreement and Plan of Merger, dated as of November 20, 2015 (the "Merger Agreement"), by and between the Company and American Chartered. This transaction continues to solidify the Company's market position in Chicago. At the effective time of the merger (the "American Chartered Effective Time"), (i) each share of the common stock, no par value, of American Chartered ("American Chartered Common Stock") that was issued and outstanding immediately prior to the American Chartered Effective Time, (ii) each share of American Chartered's 8% Cumulative Voting Convertible Preferred Stock, Series D ("American Chartered Series D Preferred Stock"), that was issued and outstanding immediately prior to the American Chartered Effective Time whose holder elected pursuant to American Chartered's charter to receive the same consideration in the American Chartered merger as holders of American Chartered Common Stock, based on the number of shares of American Chartered Common Stock into which such share of American Chartered Series D Preferred Stock would otherwise then be convertible, and (iii) each share of American Chartered Non-Voting Perpetual Preferred Stock, Series F, that was issued and outstanding immediately prior to the American Chartered Effective Time, was converted into the right to receive, subject to the election and proration procedures set forth in the Merger Agreement: (1) cash in the amount of \$9.30 (the "Cash Consideration") or (2) 0.2732 shares of the Company's common stock, with cash paid in lieu of fractional Company shares determined by multiplying the fractional Company share amount by \$39.01 (the average closing sale price of the Company's common stock for the five full trading days ending on August 23, 2016) (the "Stock Consideration"). The holders of such shares of American Chartered stock also could elect to receive a combination of the Cash Consideration and the Stock Consideration for their shares. Each share of American Chartered Series D Preferred Stock whose holder did not elect to receive the same consideration in the American Chartered merger as holders of American Chartered Common Stock, based on the number of shares of American Chartered Common Stock into which such share of American Chartered Series D Preferred Stock would otherwise then be convertible, was converted into the right to receive one share of the Company's 8% cumulative voting convertible preferred stock, Series B. Consideration paid was \$487.4 million, including \$382.8 million in common stock (9.7 million shares), \$102.3 million in cash and \$2.3 million in preferred stock and stock-based awards assumed. The \$102.3 million in cash consideration includes payments for the value of the net option shares of the American Chartered stock options pursuant to the Merger Agreement.

This business combination was accounted for under the acquisition method of accounting. Accordingly, the results of operations of the acquired company have been included in the Company's results of operations since the date of acquisition. Under this method of accounting, the assets acquired, liabilities assumed and consideration paid are recorded at their estimated fair values. The excess cost over fair value of net assets acquired is recorded as goodwill. In the event that the fair value of net assets acquired exceeds the cost, the Company will record a gain on the acquisition. As the consideration paid for American Chartered exceeded the net assets acquired, goodwill of \$274.9 million was recorded on the acquisition and allocated to the banking segment. Goodwill recorded in the transaction, which reflects the increased Chicago market share and related synergies expected from the combined operations, is not tax deductible. During the first quarter of 2017, the fair value estimates of loans increased by \$1.8 million compared to previously reported balances, which decreased the deferred tax asset by \$733 thousand and goodwill by \$1.1 million. The amounts recognized for the business combination in the financial statements have been determined to be final as of March 31, 2017.

Estimated fair values of the assets acquired and liabilities assumed in the American Chartered transaction, as of the closing date of the transaction were as follows (in thousands):

| 2016   |       |
|--|-------|
| ASSETS   |       |
| Cash and cash equivalents \$93,30  | 07    |
| Investment securities available for sale 505,56  | 64    |
| Non-marketable securities - FRB and FHLB Stock 16,000  | 0     |
| Loans 1,942,   | ,548  |
| Premises and equipment 39,048  | 8     |
| Cash surrender value of life insurance 59,917  | 7     |
| Goodwill 274,88  | 85    |
| Other intangibles 25,452   | 2     |
| Other real estate owned 3,960  |       |
| Other assets 31,408  | 8     |
| Total assets \$2,995   | 2,089 |
| LIABILITIES  |       |
| Deposits \$2,38  | 9,327 |
| Short-term borrowings 48,305   | 5     |
| Long-term borrowings 16,000  | 0     |
| Junior subordinated notes issued to capital trusts 28,075  | 5     |
| Accrued expenses and other liabilities 22,966  | 6     |
| Total liabilities \$2,50   | 4,673 |
| Total identifiable net assets \$487,   | 416   |
| Consideration:   |       |
| Market value of common stock at \$39.28 per share at August 24, 2016 (9,744,636 shares of common stock issued) \$382,            | 769   |
| Series B preferred stock at \$2,337.97 per share at August 24, 2016 (525 shares of preferred stock issued)  (1)  1,227           |       |
| Stock-based compensation attributed to pre-business combination service 1,103  |       |
| Cash paid 102,3  | 17    |
| Total fair value of consideration, excluding Series B preferred stock \$487,   |       |
| (1) Per share fair value amount determined as if the shares of Series B preferred stock were converted into shares common stock. |       |

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date without a carryover of the related allowance for loan and lease losses. These acquired loans are segregated into three types: pass rated loans with no discount attributable to credit quality, non-impaired loans with a discount attributable at least in part to credit quality and impaired loans with evidence of significant credit deterioration.

Pass rated loans (typically performing loans) are accounted for in accordance with ASC Topic 310-20 "Nonrefundable Fees and Other Costs" as these loans do not have evidence of credit deterioration since origination.

Non-impaired loans (typically performing substandard loans) are accounted for in accordance with ASC Topic 310-30 if they display at least some level of credit deterioration since origination.

Impaired loans (typically substandard loans on non-accrual status) are accounted for in accordance with ASC Topic 310-30 as they display significant credit deterioration since origination.

For pass rated loans (non-purchased credit-impaired loans), the difference between the estimated fair value of the loans and the principal outstanding is accreted over the remaining life of the loans. The accretable discount for the non-purchased credit-impaired loans was \$20.7 million as of the date of the acquisition.

In accordance with ASC Topic 310-30, for both purchased non-impaired loans (performing substandard loans) and purchased credit-impaired loans, the loans are pooled by loan type and the difference between contractually required payments at acquisition and the cash flows expected to be collected is referred to as the non-accretable difference. Further, any excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable yield and is recognized into interest income over the remaining life of the loan pools when there is a reasonable expectation about the amount and timing of such cash flows. The non-accretable and accretable discount for the purchased credit-impaired loans was \$18.4 million and \$5.3 million, respectively, as of the date of the acquisition.

The following table presents the acquired loans as of the acquisition date (in thousands):

|  | Purchased<br>Credit-Impaired<br>Loans | Purchased Non-Credit-Impaired Loans |
|--|---------------------------------------|-------------------------------------|
| Fair value   | \$ 62,104                             | \$ 1,880,444                        |
| Gross contractual amounts receivable                                     | 93,490                                | 2,149,868                           |
| Best estimate of contractual cash flows not expected to be collected (1) | 22,293                                | 114,154                             |
| Best estimate of contractual cash flows expected to be collected         | 71,197                                | 2,035,714                           |

Includes interest payments not expected to be collected due to loan prepayments as well as principal and interest payments not expected to be collected due to customer defaults.

The Company incurred costs of \$2.0 million directly related to the consummation of the merger for the year ended December 31, 2016, which was recorded in professional and legal fees on the statement of operations. The data processing systems were converted in September 2016.

The following table provides the unaudited pro forma information for the results of operations for the three and six months ended June 30, 2016, as if the acquisition had occurred on January 1, 2016. The pro forma results combine the historical results of American Chartered into the Company's consolidated statement of operations including the impact of certain acquisition accounting adjustments including loan discount accretion, investment securities discount accretion, intangible assets amortization, deposit premium accretion and borrowing discount amortization. The pro forma results have been prepared for comparative purposes only and are not necessarily indicative of the results that would have been obtained had the acquisition actually occurred on January 1, 2016. No assumptions have been applied to the pro forma results of operations regarding possible revenue enhancements, provision for credit losses, expense efficiencies or asset dispositions. The merger related expenses that have been recognized are included in net income in the table below.

|                           | Three     | Six       |
|---------------------------|-----------|-----------|
|                           | Months    | Months    |
|                           | Ended     | Ended     |
|                           | June 30,  | June 30,  |
|                           | 2016      | 2016      |
|                           |           |           |
| plus non-interest income) | \$245,037 | \$476,797 |
|                           | 51,657    | 99,081    |

Revenues and earnings of the acquired company since the acquisition date have not been disclosed as it is not practicable as American Chartered was merged into the Company and separate financial information is not readily available.

14

(in thousands)

Net income

Total revenues (net interest income

Note 5. Investment Securities

Amortized cost and fair value of investment securities were as follows as of the dates indicated (in thousands):

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| June 30, 2017                                      |                   |                              |                               |               |
| Available for Sale                                 |                   |                              |                               |               |
| U.S. Government sponsored agencies and enterprises | \$23,141          | \$ 88                        | <b>\$</b> —                   | \$23,229      |
| States and political subdivisions                  | 367,385           | 20,494                       | (528                          | 387,351       |
| Residential mortgage-backed securities             | 920,005           | 5,520                        | (7,920                        | 917,605       |
| Commercial mortgage-backed securities              | 88,159            | 1,332                        | (165                          | 89,326        |
| Corporate bonds                                    | 137,948           | 679                          | (71                           | 138,556       |
| Equity securities                                  | 11,114            |                              | (110)                         | 11,004        |
| Total Available for Sale                           | 1,547,752         | 28,113                       | (8,794                        | 1,567,071     |
| Held to Maturity                                   |                   |                              |                               |               |
| States and political subdivisions                  | 896,043           | 35,542                       | (376                          | 931,209       |
| Residential mortgage-backed securities             | 126,869           | 2,966                        |                               | 129,835       |
| Total Held to Maturity                             | 1,022,912         | 38,508                       | (376                          | 1,061,044     |
| Total  | \$2,570,664       | \$ 66,621                    | \$(9,170)                     | \$2,628,115   |
| December 31, 2016                                  |                   |                              |                               |               |
| Available for Sale                                 |                   |                              |                               |               |
| U.S. Government sponsored agencies and enterprises | \$23,267          | \$ 148                       | <b>\$</b> —                   | \$23,415      |
| States and political subdivisions                  | 376,541           | 15,669                       | (845                          | 391,365       |
| Residential mortgage-backed securities             | 988,744           | 5,741                        | (10,801                       | 983,684       |
| Commercial mortgage-backed securities              | 91,949            | 1,221                        | (162)                         | 93,008        |
| Corporate bonds                                    | 193,164           | 1,426                        | (695                          | 193,895       |
| Equity securities                                  | 11,000            |                              | (172)                         | 10,828        |
| Total Available for Sale                           | 1,684,665         | 24,205                       | (12,675                       | 1,696,195     |
| Held to Maturity                                   |                   |                              |                               |               |
| States and political subdivisions                  | 910,608           | 21,609                       | (3,039                        | 929,178       |
| Residential mortgage-backed securities             | 159,142           | 5,420                        |                               | 164,562       |
| Total Held to Maturity                             | 1,069,750         | 27,029                       | (3,039                        | 1,093,740     |
| Total  | \$2,754,415       | \$ 51,234                    | \$(15,714)                    | \$2,789,935   |

The Company has no direct exposure to the State of Illinois in its investment securities portfolio, but approximately 20% of the state and political subdivisions portfolio consisted of securities issued by municipalities located in Illinois as of June 30, 2017. Approximately 95% of the state and political subdivisions securities were general obligation issues, and 28% were insured or had another form of credit enhancement as of June 30, 2017.

Unrealized losses on investment securities by length of time in a continuous unrealized loss position and the fair value of the related securities at June 30, 2017 were as follows (in thousands):

|  | Less Than 12 Months |           | 12 Months or More |          | Total     |    |           |           |    |
|--|---------------------|-----------|-------------------|----------|-----------|----|-----------|-----------|----|
|  | Fair                | Unrealize | ed                | Fair     | Unrealize | ed | Fair      | Unrealize | ed |
|  | Value               | Losses    |                   | Value    | Losses    |    | Value     | Losses    |    |
| Available for Sale                     |                     |           |                   |          |           |    |           |           |    |
| States and political subdivisions      | \$18,891            | \$ (220   | )                 | \$1,885  | \$ (308   | )  | \$20,776  | \$ (528   | )  |
| Residential mortgage-backed securities | 528,088             | (7,347    | )                 | 46,755   | (573      | )  | 574,843   | (7,920    | )  |
| Commercial mortgage-backed securities  | 6,853               | (44       | )                 | 11,500   | (121      | )  | 18,353    | (165      | )  |
| Corporate bonds                        | 10,350              | (21       | )                 | 9,944    | (50       | )  | 20,294    | (71       | )  |
| Equity securities                      | 11,004              | (110      | )                 | _        | _         |    | 11,004    | (110      | )  |
| Total Available for Sale               | 575,186             | (7,742    | )                 | 70,084   | (1,052    | )  | 645,270   | (8,794    | )  |
| Held to Maturity                       |                     |           |                   |          |           |    |           |           |    |
| States and political subdivisions      | 55,170              | (370      | )                 | 2,076    | (6        | )  | 57,246    | (376      | )  |
| Total                                  | \$630,356           | \$ (8,112 | )                 | \$72,160 | \$ (1,058 | )  | \$702,516 | \$ (9,170 | )  |

Unrealized losses on investment securities by length of time in a continuous unrealized loss position and the fair value of the related securities at December 31, 2016 were as follows (in thousands):

|  | Less Than | 12 Months  | s 12 Mont | hs or More  | Total       |            |
|--|-----------|------------|-----------|-------------|-------------|------------|
|  | Fair      | Unrealized | d Fair    | Unrealized  | l Fair      | Unrealized |
|  | Value     | Losses     | Value     | Losses      | Value       | Losses     |
| Available for Sale                     |           |            |           |             |             |            |
| States and political subdivisions      | \$42,806  | \$(845     | ) \$—     | \$ <i>—</i> | \$42,806    | \$(845)    |
| Residential mortgage-backed securities | 623,732   | (10,084    | 54,990    | (717        | 678,722     | (10,801)   |
| Commercial mortgage-backed securities  | 7,062     | (9         | 11,612    | (153        | 18,674      | (162)      |
| Corporate bonds                        | 21,028    | (204       | 20,088    | (491        | 41,116      | (695)      |
| Equity securities                      | 10,828    | (172       | ) —       | _           | 10,828      | (172)      |
| Total Available for Sale               | 705,456   | (11,314    | 86,690    | (1,361      | 792,146     | (12,675)   |
| Held to Maturity                       |           |            |           |             |             |            |
| States and political subdivisions      | 243,568   | (2,999     | 2,988     | (40         | 246,556     | (3,039)    |
| Total                                  | \$949,024 | \$(14,313  | \$89,678  | \$ (1,401   | \$1,038,702 | \$(15,714) |

The total number of security positions in the investment portfolio in an unrealized loss position at June 30, 2017 was 457 compared to 615 at December 31, 2016. This decrease in total number of security positions in a continuous unrealized loss position from December 31, 2016 to June 30, 2017 was mainly attributable to the mortgage-backed securities in the investment securities portfolio. Declines in the fair value of available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. In estimating other-than-temporary impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) whether the Company is more likely than not to sell the security before recovery of its cost basis.

As of June 30, 2017, management does not have the intent to sell any of the securities in the table above at June 30, 2017 and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The fair value is expected to recover as the securities approach their maturity date or repricing date or if market yields for such investments decline. Accordingly, as of June 30, 2017, management believes the

impairments detailed in the table above at June 30, 2017 are temporary.

Changes in market interest rates can significantly influence the fair value of securities, and the fair value of our municipal securities portfolio would decline substantially if interest rates increase materially.

Net gains recognized on investment securities available for sale were as follows (in thousands):

|                 | Three<br>Mont<br>Ended | hs    | Six Mo<br>Ended | onths |
|-----------------|------------------------|-------|-----------------|-------|
|                 | June 3                 | 30,   | June 3          | 0,    |
|                 | 2017                   | 2016  | 2017            | 2016  |
| Realized gains  | \$137                  | \$302 | \$374           | \$323 |
| Realized losses | _                      | (33)  | (6)             | (54)  |
| Net gains       | \$137                  | \$269 | \$368           | \$269 |

The amortized cost and fair value of investment securities as of June 30, 2017 by contractual maturity are shown below. Maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid without any penalties. Therefore, mortgage-backed securities are not included in the maturity categories in the following maturity summary.

|   | Amortized   | Fair        |
|---|-------------|-------------|
| (In thousands)  | Cost        | Value       |
| Available for sale:                                   |             |             |
| Due in one year or less                               | \$141,485   | \$142,145   |
| Due after one year through five years                 | 116,187     | 119,931     |
| Due after five years through ten years                | 52,745      | 54,341      |
| Due after ten years                                   | 218,057     | 232,719     |
| Equity securities                                     | 11,114      | 11,004      |
| Residential and commercial mortgage-backed securities | 1,008,164   | 1,006,931   |
|   | 1,547,752   | 1,567,071   |
| Held to maturity:                                     |             |             |
| Due in one year or less                               | 49,998      | 50,083      |
| Due after one year through five years                 | 150,770     | 157,042     |
| Due after five years through ten years                | 197,187     | 208,048     |
| Due after ten years                                   | 498,088     | 516,036     |
| Residential mortgage-backed securities                | 126,869     | 129,835     |
|   | 1,022,912   | 1,061,044   |
| Total   | \$2,570,664 | \$2,628,115 |

Investment securities with a carrying amount of \$832.9 million at June 30, 2017 and \$1.0 billion at December 31, 2016 were pledged as collateral on public deposits and for other purposes as required or permitted by law, while only \$725.7 million and \$756.5 million were required to be pledged at June 30, 2017 and December 31, 2016, respectively.

Note 6. Loans

Loans consist of the following at (in thousands):

|   | June 30,     | December 31, |
|---|--------------|--------------|
|   | 2017         | 2016         |
| Commercial loans  | \$4,703,328  | \$4,346,506  |
| Commercial loans collateralized by assignment of lease payments | 2,076,911    | 2,002,976    |
| Commercial real estate  | 3,882,754    | 3,788,016    |
| Residential real estate   | 1,411,259    | 1,060,828    |
| Construction real estate  | 449,116      | 518,562      |
| Indirect vehicle  | 627,819      | 541,680      |
| Home equity   | 238,952      | 266,377      |
| Other consumer loans  | 74,925       | 80,781       |
| Total loans, excluding purchased credit-impaired loans          | 13,465,064   | 12,605,726   |
| Purchased credit-impaired loans                                 | 149,077      | 163,077      |
| Total loans   | \$13,614,141 | \$12,768,803 |

Loans are made to individuals as well as commercial and tax exempt entities. Specific loan terms vary as to interest rate, repayment, and collateral requirements based on the type of loan requested and the credit worthiness of the prospective borrower. Except for commercial loans collateralized by assignment of lease payments, asset-based loans, residential real estate loans and indirect vehicle loans, credit risk tends to be geographically concentrated in that a majority of the loan customers are located in Illinois.

The Company's extension of credit is governed by its Credit Risk Policy, which was established to control the quality of the Company's loans. This policy is reviewed and approved by the Enterprise Risk Committee of the Company's Board of Directors on an annual basis.

Commercial Loans. Commercial credit is extended primarily to emerging middle market and middle market customers. Such credits are typically comprised of working capital loans, loans for physical asset expansion, asset acquisition loans and other businesses loans. Loans to closely held businesses will generally be guaranteed in full or for a significant amount by the businesses' principal owners. Commercial loans are made based primarily on the historical and projected cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not behave as forecasted and collateral securing loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all commercial loan types. Asset-based loans, also included in commercial loans, are made to businesses with the primary source of repayment derived from payments on the related assets securing the loan. Collateral for these loans may include accounts receivable, inventory and equipment, and is monitored regularly to ensure ongoing sufficiency of collateral coverage and quality. The primary risk for these loans is a significant decline in collateral values due to general market conditions. Loan terms that mitigate these risks include typical industry amortization schedules, percentage of collateral advances, maintenance of cash collateral accounts and regular asset monitoring. Because of the national scope of our asset-based lending, the risk of these loans is also diversified by geography.

Commercial Loans Collateralized by Assignment of Lease Payments ("Lease Loans"). The Company makes lease loans to lessors where the underlying leases are with both investment grade and non-investment grade companies. Investment grade lessees are companies rated in one of the four highest categories by Moody's Investor Services or Standard & Poor's Rating Services or, in the event the related lessee has not received any such rating, where the

related lessee would be viewed under the underwriting policies of the Company as an investment grade company. Whether or not companies fall into this category, each lease loan is considered on its individual merit based on the financial wherewithal of the lessee using financial information available at the time of underwriting. In addition, leases that transfer substantially all of the benefits and risk related to the equipment ownership are classified as direct finance leases and are included in lease loans.

Commercial Real Estate Loans. Commercial real estate loans are subject to underwriting standards and processes similar to commercial loans. These loans are viewed primarily as cash flow loans and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market such as geographic location and/or property type.

Construction Real Estate Loans. The Company defines construction loans as loans where the loan proceeds are controlled by the Company and used exclusively for the improvement of real estate in which the Company holds a mortgage. Due to the inherent risk in this type of loan, these loans are subject to other industry specific policy guidelines outlined in the Company's Credit Risk Policy.

Consumer Related Loans. The Company originates direct and indirect consumer loans, including primarily residential real estate, home equity lines and loans, credit cards, and indirect vehicle loans (motorcycle, marine, recreational and powersports vehicles). Each loan type is underwritten based upon several factors including debt to income, type of collateral and loan to collateral value, credit history and the Company's relationship with the borrower. Indirect loan and credit card underwriting involves the use of risk-based pricing in the underwriting process.

Purchased credit-impaired loans. Purchased credit-impaired loans are accounted for under ASC Topic 310-30, which include purchased credit-impaired loans acquired through business combinations, FDIC-assisted transactions and re-purchase transactions with the Government National Mortgage Association ("GNMA"). The loans re-purchased from GNMA were originally sold by the Company with servicing retained and subsequently became delinquent. These loans are also insured by the Federal Housing Administration (commonly referred to as "FHA") or the U.S. Department of Veterans Affairs (commonly referred to as "VA") where the Company would be able to recover the principal balance of these loans. All re-purchases from GNMA are at the Company's discretion.

A collateral pledge agreement exists whereby at all times, the Company must keep on hand, free of all other pledges, liens, and encumbrances, first mortgage loans and home equity loans with unpaid principal balances aggregating no less than 133% for first mortgage loans and 250% for home equity loans of the outstanding advances from the Federal Home Loan Bank. As of June 30, 2017 and December 31, 2016, the Company had \$5.4 billion and \$5.5 billion, respectively, of loans pledged as collateral for long-term Federal Home Loan Bank advances and third party letters of credit, while only \$4.0 billion and \$3.2 billion were required to be pledged at June 30, 2017 and December 31, 2016, respectively.

The following table presents the contractual aging of the recorded investment in past due loans by class of loans as of June 30, 2017 and December 31, 2016 (in thousands):

| 1 20 2017                               | Current      | 30-59 Day<br>Past Due | s60-89 Day<br>Past Due | sLoans Past Du<br>90 Days or Mo |          | Total        |
|---|--------------|-----------------------|------------------------|---------------------------------|----------|--------------|
| June 30, 2017<br>Commercial             | \$4,688,835  | \$ 2,963              | \$ 6,288               | \$ 5,242                        | \$14,493 | \$4,703,328  |
| Commercial collateralized by assignment | Ψ+,000,033   |                       |                        |                                 |          |              |
| of lease payments                       | 2,056,105    | 16,043                | 3,935                  | 828                             | 20,806   | 2,076,911    |
| Commercial real estate:                 |              |                       |                        |                                 |          |              |
| Healthcare                              | 649,415      |                       | _                      |                                 |          | 649,415      |
| Industrial                              | 824,597      | _                     | 4,375                  | 2,875                           | 7,250    | 831,847      |
| Multifamily                             | 589,626      | _                     | _                      | 570                             | 570      | 590,196      |
| Retail                                  | 490,205      | 2,348                 | _                      | 1,061                           | 3,409    | 493,614      |
| Office                                  | 407,469      | 650                   | _                      | 1,645                           | 2,295    | 409,764      |
| Other                                   | 904,560      | 2,543                 | 224                    | 591                             | 3,358    | 907,918      |
| Residential real estate                 | 1,400,794    | 914                   | 1,151                  | 8,400                           | 10,465   | 1,411,259    |
| Construction real estate                | 449,116      | _                     | _                      | _                               | _        | 449,116      |
| Indirect vehicle                        | 624,214      | 2,656                 | 709                    | 240                             | 3,605    | 627,819      |
| Home equity                             | 233,135      | 638                   | 297                    | 4,882                           | 5,817    | 238,952      |
| Other consumer                          | 74,537       | 275                   | 70                     | 43                              | 388      | 74,925       |
| Total loans, excluding purchased        | 13,392,608   | 29,030                | 17,049                 | 26,377                          | 72,456   | 13,465,064   |
| credit-impaired loans                   |              | ŕ                     | •                      | •                               |          |              |
| Purchased credit-impaired loans         | 83,158       | 6,095                 | 3,625                  | 56,199                          | 65,919   | 149,077      |
| Total loans                             | \$13,475,766 |                       | \$ 20,674              | \$ 82,576                       |          | \$13,614,141 |
| Non-performing loan aging               | \$24,876     | \$ 490                | \$ 767                 | \$ 26,070                       | \$27,327 | \$52,203     |
| December 31, 2016                       |              |                       |                        |                                 |          |              |
| Commercial                              | \$4,337,348  | \$ 2,515              | \$ 156                 | \$ 6,487                        | \$9,158  | \$4,346,506  |
| Commercial collateralized by assignment |              | •                     |                        |                                 |          |              |
| of lease payments                       | 1,989,934    | 9,229                 | 1,869                  | 1,944                           | 13,042   | 2,002,976    |
| Commercial real estate:                 |              |                       |                        |                                 |          |              |
| Healthcare                              | 582,450      | _                     | _                      | _                               |          | 582,450      |
| Industrial                              | 825,715      | 3,045                 | 3,293                  | 1,340                           | 7,678    | 833,393      |
| Multifamily                             | 547,107      | 458                   | 53                     | 379                             | 890      | 547,997      |
| Retail                                  | 506,789      | 568                   | _                      | _                               | 568      | 507,357      |
| Office                                  | 405,992      | 350                   | 475                    | 6,381                           | 7,206    | 413,198      |
| Other                                   | 899,950      | 2,385                 | 1,155                  | 131                             | 3,671    | 903,621      |
| Residential real estate                 | 1,041,189    | 8,248                 | 3,409                  | 7,982                           | 19,639   | 1,060,828    |
| Construction real estate                | 518,171      |                       | 391                    | _                               | 391      | 518,562      |
| Indirect vehicle                        | 537,221      | 2,836                 | 1,062                  | 561                             | 4,459    | 541,680      |
| Home equity                             | 261,765      | 1,219                 | 815                    | 2,578                           | 4,612    | 266,377      |
| Other consumer                          | 80,443       | 152                   | 120                    | 66                              | 338      | 80,781       |
| Total loans, excluding purchased        | 12 524 074   | 31,005                | 12 709                 | 27.940                          | 71,652   | 12 605 726   |
| credit-impaired loans                   | 12,534,074   | 31,003                | 12,798                 | 27,849                          | •        | 12,605,726   |
| Purchased credit-impaired loans         | 86,169       | 6,546                 | 6,600                  | 63,762                          | 76,908   | 163,077      |
| Total loans                             | \$12,620,243 |                       | \$ 19,398              | \$ 91,611                       |          | \$12,768,803 |
| Non-performing loan aging               | \$28,364     | \$ 2,308              | \$ 978                 | \$ 27,702                       | \$30,988 | \$59,352     |

The following table presents the recorded investment in non-accrual loans and loans past due ninety days or more and still accruing by class of loans, excluding purchased credit-impaired loans, as of June 30, 2017 and December 31, 2016 (in thousands):

|   | June 30, | Loans past due                          | Decemb   | er 31, 2016<br>Loans past due           |
|---|----------|---|----------|---|
|   | Non-acc  | 90 days or more rual and still accruing | Non-acc  | 90 days or more rual and still accruing |
| Commercial  | \$7,126  | \$ —                                    |          | \$ 1,406                                |
| Commercial collateralized by assignment of lease payments | 359      | 681                                     | 1,364    | 1,197                                   |
| Commercial real estate:                                   |          |   |          |   |
| Healthcare  | _        | _                                       | _        | _                                       |
| Industrial  | 2,876    | _                                       | 276      | 1,064                                   |
| Multifamily   | 2,951    | _                                       | 2,662    | _                                       |
| Office  | 2,041    | _                                       | 896      | 6,381                                   |
| Retail  | 1,193    | _                                       | 384      | _                                       |
| Other   | 131      | 320                                     | 83       | 21                                      |
| Residential real estate                                   | 17,229   | 147                                     | 16,538   | 235                                     |
| Construction real estate                                  | _        | _                                       | _        | _                                       |
| Indirect vehicle  | 2,294    | _                                       | 2,355    | 10                                      |
| Home equity   | 14,808   | _                                       | 13,187   | _                                       |
| Other consumer  | 5        | 42                                      | 7        | 64                                      |
| Total   | \$51,013 | \$ 1,190                                | \$48,974 | \$ 10,378                               |

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies potential problem and problem loans as "Special Mention," "Substandard," and "Doubtful." Substandard loans include those characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful have all the weaknesses inherent in those classified as Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories but possess weaknesses that deserve management's close attention are deemed to be Special Mention. Loans rated but not adversely classified are deemed to be Pass. Risk ratings are updated any time the situation warrants and at least annually.

Loans not rated are included in groups of homogeneous loans with similar risk and loss characteristics and are not included in the table below. The following tables present the risk category of loans by class of loans based on the most recent analysis performed, excluding purchased credit-impaired loans, as of June 30, 2017 and December 31, 2016 (in thousands):

|   | Pass         | Special<br>Mention | Substandard | Doubtf | ul Total      |
|---|--------------|--------------------|-------------|--------|---------------|
| June 30, 2017   |              |                    |             |        |               |
| Commercial  | \$4,485,246  | \$150,485          | \$ 67,597   | \$     | _\$4,703,328  |
| Commercial collateralized by assignment of lease          | 2,057,116    | 10,446             | 9,349       |        | 2,076,911     |
| payments  | 2,037,110    | 10,110             | ),51)       |        | 2,070,711     |
| Commercial real estate:                                   |              |                    |             |        |               |
| Healthcare  | 608,517      | 25,640             | 15,258      | _      | 649,415       |
| Industrial  | 799,572      | 25,807             | 6,468       | _      | 831,847       |
| Multifamily   | 579,971      | 155                | 10,070      | _      | 590,196       |
| Retail  | 483,638      | 6,600              | 3,376       |        | 493,614       |
| Office  | 402,731      | 2,296              | 4,737       |        | 409,764       |
| Other   | 812,418      | 61,152             | 34,348      |        | 907,918       |
| Construction real estate                                  | 448,584      | 532                |             |        | 449,116       |
| Total   | \$10,677,793 | \$283,113          | \$ 151,203  | \$     | _\$11,112,109 |
| December 31, 2016   |              |                    |             |        |               |
| Commercial  | \$4,127,397  | \$113,838          | \$ 105,271  | \$     | -\$4,346,506  |
| Commercial collateralized by assignment of lease payments | 1,981,689    | 16,010             | 5,277       |        | 2,002,976     |
| Commercial real estate:                                   |              |                    |             |        |               |
| Healthcare  | 545,663      | 32,251             | 4,536       |        | 582,450       |
| Industrial  | 814,668      | 17,962             | 763         | _      | 833,393       |
| Multifamily   | 544,071      | 312                | 3,614       | _      | 547,997       |
| Retail  | 498,458      | 8,350              | 549         |        | 507,357       |
| Office  | 404,811      | 5,299              | 3,088       |        | 413,198       |
| Other   | 820,229      | 44,629             | 38,763      |        | 903,621       |
| Construction real estate                                  | 518,562      |                    |             | _      | 518,562       |
| Total   | \$10,255,548 | \$238,651          | \$ 161,861  | \$     | _\$10,656,060 |
|   |              |                    |             |        |               |

Approximately \$16.7 million and \$17.3 million of the substandard loans were non-performing as of June 30, 2017 and December 31, 2016, respectively.

For residential real estate, home equity, indirect vehicle and other consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in those loan classes based on payment activity, excluding purchased credit-impaired loans, as of June 30, 2017 and December 31, 2016 (in thousands):

|                         | Performing  | Non-performing | Total       |
|-------------------------|-------------|----------------|-------------|
| June 30, 2017           |             |                |             |
| Residential real estate | \$1,393,883 | \$ 17,376      | \$1,411,259 |
| Indirect vehicle        | 625,525     | 2,294          | 627,819     |
| Home equity             | 224,144     | 14,808         | 238,952     |
| Other consumer          | 74,878      | 47             | 74,925      |
| Total                   | \$2,318,430 | \$ 34.525      | \$2,352,955 |

## December 31, 2016

| Residential real estate | \$1,044,055 | \$ 16,773 | \$1,060,828 |
|-------------------------|-------------|-----------|-------------|
| Indirect vehicle        | 539,315     | 2,365     | 541,680     |
| Home equity             | 253,190     | 13,187    | 266,377     |
| Other consumer          | 80,710      | 71        | 80,781      |
| Total                   | \$1,917,270 | \$ 32,396 | \$1,949,666 |

The recorded investment in residential mortgage loans secured by residential real estate properties (including purchased credit-impaired loans) for which foreclosure proceedings are in process totaled \$41.3 million and \$29.1 million at June 30, 2017 and December 31, 2016, respectively.

The following tables present loans individually evaluated for impairment by class of loans, excluding purchased credit-impaired loans, as of June 30, 2017 and December 31, 2016 (in thousands):

| June | 30, | 2017 |
|------|-----|------|
|------|-----|------|

|                              |                               |             |                       |                                      | Three M<br>Ended | Ionths  | Six Mor     | nths Ended                  |
|------------------------------|-------------------------------|-------------|-----------------------|--------------------------------------|------------------|---------|-------------|-----------------------------|
|                              | Unpaid<br>Principa<br>Balance | invesimer   | Partial<br>ntCharge-o | Allowance<br>Loan Losse<br>Allocated | esRecorde        | dIncome | Recorde     | Interest dIncome encognized |
| With no related allowance    |                               |             |                       |                                      |                  |         |             | -                           |
| recorded:                    |                               |             |                       |                                      |                  |         |             |                             |
| Commercial                   | \$3,501                       | \$3,501     | \$ —                  | \$ —                                 | \$2,218          | \$ 22   | \$4,875     | \$ 37                       |
| Commercial collateralized by | 16                            | 1           | 15                    |                                      | 134              |         | 607         |                             |
| assignment of lease payments | 10                            | 1           | 13                    | _                                    | 134              | _       | 007         |                             |
| Commercial real estate:      |                               |             |                       |                                      |                  |         |             |                             |
| Healthcare                   |                               | _           |                       | _                                    | _                | _       | _           | _                           |
| Industrial                   | 2,167                         | 1,871       | 296                   | _                                    | 1,803            | 8       | 1,854       | 8                           |
| Multifamily                  | 1,824                         | 1,824       |                       |                                      | 2,248            |         | 2,543       | 29                          |
| Retail                       | 4,328                         | 2,587       | 1,741                 |                                      | 2,356            | 27      | 1,641       | 27                          |
| Office                       | 1,865                         | 1,865       |                       |                                      | 1,911            | 6       | 1,620       | 6                           |
| Other                        |                               |             |                       |                                      |                  |         |             |                             |
| Residential real estate      |                               |             |                       |                                      |                  |         |             |                             |
| Construction real estate     |                               | _           |                       |                                      |                  |         |             |                             |
| Indirect vehicle             | 250                           | 144         | 106                   |                                      | 305              | 5       | 282         | 10                          |
| Home equity                  | 815                           | 815         |                       |                                      | 815              |         | 704         |                             |
| Other consumer               |                               | _           |                       |                                      |                  |         |             |                             |
| With an allowance recorded:  |                               |             |                       |                                      |                  |         |             |                             |
| Commercial                   | 7,666                         | 7,666       | _                     | 1,076                                | 8,428            | 26      | 8,519       | 173                         |
| Commercial collateralized by |                               |             |                       |                                      |                  |         |             |                             |
| assignment of lease payments | <del></del>                   | <del></del> |                       |                                      | <del></del>      |         | <del></del> | _                           |
| Commercial real estate:      |                               |             |                       |                                      |                  |         |             |                             |
| Healthcare                   |                               |             |                       |                                      |                  |         |             |                             |
| Industrial                   | 3,252                         | 3,252       |                       | 493                                  | 3,309            | 32      | 1,664       | 32                          |
| Multifamily                  | 570                           | 570         |                       | 223                                  | 565              |         | 284         |                             |
| Retail                       | 1,851                         | 1,851       |                       | 8                                    | 1,855            | 28      | 2,713       | 28                          |
| Office                       | _                             | _           |                       |                                      |                  |         |             |                             |
| Other                        | _                             | _           |                       |                                      | _                |         | _           |                             |
| Residential real estate      | 18,637                        | 16,956      | 1,681                 | 1,839                                | 16,890           | 4       | 16,349      | 5                           |
| Construction real estate     | _                             | _           | _                     | _                                    | _                | _       | _           | _                           |
| Indirect vehicle             | _                             | _           |                       |                                      | _                |         | _           |                             |
| Home equity                  | 30,074                        | 28,204      | 1,870                 | 2,940                                | 28,197           | 16      | 28,023      | 27                          |
| Other consumer               | _                             | _           | _                     | _                                    | _                |         | _           | _                           |
| Total                        | \$76,816                      | \$71,107    | \$ 5,709              | \$ 6,579                             | \$71,034         | \$ 174  | \$71,678    | \$ 382                      |

#### December 31, 2016

|  |          |           |              |               | Year End | ded          |
|--|----------|-----------|--------------|---------------|----------|--------------|
|  | Unpaid   | Recorded  | Partial      | Allowance for |          |              |
|  | Principa |           | t Charge-off | Loan Losses   |          |              |
|  | Balance  | mvestmem  | charge-on    | Allocated     | Investme | enRecognized |
| With no related allowance recorded:              |          |           |              |               |          |              |
| Commercial                                       | \$9,056  | \$ 9,056  | \$ —         | \$ —          | \$5,944  | \$ —         |
| Commercial collateralized by assignment of lease | 1,129    | 747       | 382          |               | 1,045    | 34           |
| payments   | -,       |           |              |               | -,       |              |
| Commercial real estate:                          |          |           |              |               |          |              |
| Healthcare                                       |          | _         | _            | _             |          | _            |
| Industrial                                       | _        |           | _            | _             | 402      | _            |
| Multifamily                                      | 1,922    | 1,922     |              | _             | 2,348    | _            |
| Retail   | 2,670    | 929       | 1,741        | _             | 2,165    | _            |
| Office   | _        | _         | _            | _             | 256      | _            |
| Other  | _        | _         | _            |               | 60       |              |
| Residential real estate                          |          |           |              |               | _        |              |
| Construction real estate                         |          |           |              |               | _        |              |
| Indirect vehicle                                 | 223      | 122       | 101          |               | 252      |              |
| Home equity                                      |          |           |              |               | 143      |              |
| Other consumer                                   |          |           |              |               | _        |              |
| With an allowance recorded:                      |          |           |              |               |          |              |
| Commercial                                       | 14,403   | 14,403    | _            | 2,889         | 22,737   | _            |
| Commercial collateralized by assignment of lease |          | _         |              |               | 2,397    | 18           |
| payments   |          |           |              |               | 2,371    | 10           |
| Commercial real estate:                          |          |           |              |               |          |              |
| Healthcare                                       | _        | _         | _            | _             | _        | _            |
| Industrial                                       | _        | _         | _            | _             | _        | _            |
| Multifamily                                      | _        | _         | _            |               | _        | _            |
| Retail   | 3,592    | 3,592     | _            | 354           | 6,827    | _            |
| Office   | _        | _         | _            |               | 745      | _            |
| Other  | _        | _         | _            |               | 235      | _            |
| Residential real estate                          | 16,257   | 14,353    | 1,904        | 2,163         | 13,412   | _            |
| Construction real estate                         | _        | _         | _            | _             | _        | _            |
| Indirect vehicle                                 | _        | _         | _            |               | _        | _            |
| Home equity                                      | 31,104   | 28,790    | 2,314        | 2,930         | 28,677   | _            |
| Other consumer                                   | _        | _         | _            | _             | _        | _            |
| Total  | \$80,356 | \$ 73,914 | \$ 6,442     | \$ 8,336      | \$87,645 | \$ 52        |

Impaired loans included accruing restructured loans of \$29.7 million and \$32.7 million that have been modified and are performing in accordance with those modified terms as of June 30, 2017 and December 31, 2016, respectively. In addition, impaired loans included \$23.7 million and \$27.1 million of non-performing restructured loans as of June 30, 2017 and December 31, 2016, respectively.

Loans may be restructured in an effort to maximize collections from financially distressed borrowers. We use various restructuring techniques, including, but not limited to, deferring past due interest or principal, implementing an A/B note structure, redeeming past due taxes, reducing interest rates, extending maturities and modifying amortization schedules. Residential real estate loans are restructured in an effort to minimize losses while allowing borrowers to remain in their primary residences when possible. Programs that we offer to residential real estate borrowers include

the Home Affordable Refinance Program ("HARP"), a restructuring program similar to the Home Affordable Modification Program ("HAMP") for first mortgage borrowers, the Second Lien Modification Program ("2MP") and similar programs for home equity borrowers in keeping with the restructuring techniques discussed above.

A loan classified as a troubled debt restructuring will no longer be included in the troubled debt restructuring disclosures in the years after the restructuring if the loan performs in accordance with the terms specified by the restructuring agreement and the interest rate specified in the restructuring agreement represents a market rate at the time of modification. The specified interest rate is considered a market rate when the interest rate is equal to or greater than the rate the Company is willing to accept at the time of restructuring for a new loan with comparable risk. If there are concerns that the borrower will not be able to meet the modified terms of the loan, the loan will continue to be included in the troubled debt restructuring disclosures.

Impairment analyses on commercial-related loans classified as troubled debt restructurings are performed in conjunction with the normal allowance for loan and lease losses process. Consumer loans classified as troubled debt restructurings are aggregated in two pools that share common risk characteristics, home equity and residential real estate loans, with impairment measured on a quarterly basis based on the present value of expected future cash flows discounted at the loan's effective interest rate.

The following table presents loans that were restructured during the three months ended June 30, 2017 (dollars in thousands):

|                         | June 30, 20        | 17   |   |                                      |
|-------------------------|--------------------|--|---|--------------------------------------|
|                         | Number of<br>Loans | Pre-Modification<br>Recorded<br>Investment | Post-Modification<br>Recorded<br>Investment | Charge-offs and<br>Specific Reserves |
| Performing:             |                    |  |   |                                      |
| Commercial              | 5                  | \$ 2,491                                   | \$ 2,491                                    | \$ 373                               |
| Commercial real estate  |                    |  |   |                                      |
| Industrial              | 2                  | 2,787                                      | 2,787                                       | _                                    |
| Office                  | 1                  | 549  | 549   | _                                    |
| Other                   | 1                  | 147  | 147   | _                                    |
| Residential real estate | 3                  | 493  | 493   | 86                                   |
| Home equity             | 2                  | 46   | 46  | 3                                    |
| Total                   | 14                 | \$ 6,513                                   | \$ 6,513                                    | \$ 462                               |
| Non-Performing:         |                    |  |   |                                      |
| Commercial              | 2                  | \$ 676                                     | \$ 676                                      | \$ —                                 |
| Commercial real estate: |                    |  |   |                                      |
| Multifamily             | 3                  | 290  | 290   | _                                    |
| Retail                  | 1                  | 906  | 906   | _                                    |
| Residential real estate | 8                  | 1,122                                      | 1,122                                       | 289                                  |
| Indirect vehicle        | 8                  | 77   | 77  | 25                                   |
| Home equity             | 2                  | 593  | 593   | 57                                   |
| Total                   | 24                 | \$ 3,664                                   | \$ 3,664                                    | \$ 371                               |
|                         |                    |  |   |                                      |

The following table presents loans that were restructured during the six months ended June 30, 2017 (dollars in thousands):

|                         | June 30, 2017   |  |   |                                      |  |
|-------------------------|-----------------|--|---|--------------------------------------|--|
|                         | Number of Loans | Pre-Modification<br>Recorded<br>Investment | Post-Modification<br>Recorded<br>Investment | Charge-offs and<br>Specific Reserves |  |
| Performing:             |                 |  |   |                                      |  |
| Commercial              | 5               | \$ 2,491                                   | \$ 2,491                                    | \$ 373                               |  |
| Commercial real estate  |                 |  |   |                                      |  |
| Industrial              | 2               | 2,787                                      | 2,787                                       | _                                    |  |
| Office                  | 1               | 549  | 549   | _                                    |  |
| Other                   | 1               | 147  | 147   | _                                    |  |
| Residential real estate | 6               | 902  | 902   | 135                                  |  |
| Home equity             | 3               | 78   | 78  | 6                                    |  |
| Total                   | 18              | \$ 6,954                                   | \$ 6,954                                    | \$ 514                               |  |
| Non-Performing:         |                 |  |   |                                      |  |
| Commercial              | 2               | \$ 676                                     | \$ 676                                      | \$ —                                 |  |
| Commercial real estate: |                 |  |   |                                      |  |
| Multifamily             | 3               | 290  | 290   | _                                    |  |
| Retail                  | 1               | 906  | 906   | _                                    |  |
| Residential real estate | 17              | 2,380                                      | 2,380                                       | 443                                  |  |
| Indirect vehicle        | 11              | 97   | 97  | 29                                   |  |
| Home equity             | 3               | 593  | 593   | 57                                   |  |
| Total                   | 37              | \$ 4,942                                   | \$ 4,942                                    | \$ 529                               |  |

The following table presents loans that were restructured during the three months ended June 30, 2016 (dollars in thousands):

| mousunus).              |          |           |   |     |   |    |                               |
|-------------------------|----------|-----------|---|-----|---|----|-------------------------------|
|                         | Nu<br>of | ıAt<br>Re | 30, 2016  medification ecorded westment | Re  | ost-Modification<br>ecorded<br>vestment | Ch | arge-offs and ecific Reserves |
| Performing:             |          |           |   |     |   |    |                               |
| Commercial              | 1        | \$        | 1,870                                   | \$  | 1,870                                   | \$ | 412                           |
| Total                   | 1        | \$        | 1,870                                   | \$  | 1,870                                   | \$ | 412                           |
| Non-Performing:         |          |           |   |     |   |    |                               |
| Commercial              | 4        | \$        | 8,607                                   | \$  | 8,607                                   | \$ | 3,500                         |
| Residential real estate | 1        | 83        | }                                       | 83  |   |    |                               |
| Indirect vehicle        | 8        | 69        | )                                       | 69  | )                                       | 21 |                               |
| Home equity             | 14       | 2,0       | 030                                     | 2,0 | 030                                     | 15 |                               |
| Total                   | 27       | \$        | 10,789                                  | \$  | 10,789                                  | \$ | 3,536                         |
|                         |          |           |   |     |   |    |                               |

The following table presents loans that were restructured during the six months ended June 30, 2016 (dollars in thousands):

|                         | June 30, 20        | 16   |   |                                   |
|-------------------------|--------------------|--|---|-----------------------------------|
|                         | Number of<br>Loans | Pre-Modification<br>Recorded<br>Investment | Post-Modification<br>Recorded<br>Investment | Charge-offs and Specific Reserves |
| Performing:             |                    |  |   |                                   |
| Commercial              | 1                  | \$ 1,870                                   | \$ 1,870                                    | \$ 412                            |
| Home equity             | 2                  | 410  | 410   |                                   |
| Total                   | 3                  | \$ 2,280                                   | \$ 2,280                                    | \$ 412                            |
| Non-Performing:         |                    |  |   |                                   |
| Commercial              | 4                  | \$ 8,607                                   | \$ 8,607                                    | \$ 3,500                          |
| Residential real estate | 2                  | 155  | 155   | _                                 |
| Indirect vehicle        | 18                 | 149  | 149   | 43                                |
| Home equity             | 23                 | 3,111                                      | 3,111                                       | 66                                |
| Total                   | 47                 | \$ 12,022                                  | \$ 12,022                                   | \$ 3,609                          |

Of the troubled debt restructurings entered into during the past twelve months, none subsequently defaulted during the six months ended June 30, 2017. Performing troubled debt restructurings are considered to have defaulted when they become 90 days or more past due post-restructuring or are placed on non-accrual status.

The following table presents the troubled debt restructurings activity during the six months ended June 30, 2017 (in thousands):

\*\*Performing Non-performing\*\*

|                                     | Performing | Non-performing |
|-------------------------------------|------------|----------------|
| Beginning balance                   | \$ 32,687  | \$ 27,068      |
| Additions                           | 6,954      | 4,942          |
| Charge-offs                         |            | (383)          |
| Principal payments, net             | (631)      | (4,013)        |
| Removals                            | (10,630 )  | (2,389)        |
| Transfer to other real estate owned | _          | (289)          |
| Transfers in                        | 1,448      | 170            |
| Transfers out                       | (170)      | (1,448 )       |
| Ending balance                      | \$ 29,658  | \$ 23,658      |
|                                     |            |                |

Loans removed from troubled debt restructuring status are those that were restructured in a previous calendar year at a market rate of interest and have performed in compliance with the modified terms.

The following table presents the type of modification for loans that have been restructured during the six months ended June 30, 2017 (in thousands):

| T .   | $\alpha \alpha$ | 2017  |
|-------|-----------------|-------|
| liine | 4(1)            | 7011/ |
| June  | 50,             | 2017  |

|   | Extende                             | ed           |                  |          |
|---|-------------------------------------|--------------|------------------|----------|
|   | Maturity, Amortiz <b>Exice</b> nded |              | Delay in         |          |
|   |                                     |              | Payments or      |          |
|   | and                                 | Maturity     | Reduction        |          |
|   | Reducti                             | iomnd/or     | of               |          |
|   | of<br>Interest<br>Rate              | Amortization | Interest<br>Rate | Total    |
| Commercial  | \$                                  | \$ 3,167     | \$ —             | \$3,167  |
| Commercial collateralized by assignment of lease payments |                                     | _            | _                | _        |
| Commercial real estate:                                   |                                     |              |                  |          |
| Healthcare  |                                     |              |                  |          |
| Industrial  |                                     | 2,787        |                  | 2,787    |
| Multifamily   |                                     | 290          |                  | 290      |
| Retail  |                                     | 906          |                  | 906      |
| Office  |                                     | 549          |                  | 549      |
| Other   |                                     | 147          | _                | 147      |
| Residential real estate                                   | 1,110                               | 1,589        | 583              | 3,282    |
| Construction real estate                                  |                                     | _            | _                | _        |
| Indirect vehicle  |                                     | _            | 97               | 97       |
| Home equity   |                                     | 1            | 670              | 671      |
| Other consumer  | _                                   | _            | _                | _        |
| Total   | \$1,110                             | \$ 9,436     | \$ 1,350         | \$11,896 |

The following table presents the activity in the allowance for credit losses, balance in allowance for credit losses and recorded investment in loans by portfolio segment and based on impairment method as of June 30, 2017 and 2016 (in thousands):

| ano asamas).  | Commercial            | Commercial collateralized by assignment of lease payment | real estate                        | lResidential real estate       | Construct real estate       | i <b>on</b> direct<br>e vehicle    | Home<br>equity                 | Other                        | Unfunde                     | 1 otai                                |
|---|-----------------------|--|------------------------------------|--------------------------------|-----------------------------|------------------------------------|--------------------------------|------------------------------|-----------------------------|---------------------------------------|
| June 30,<br>2017<br>Allowance<br>for credit<br>losses:<br>Three<br>Months<br>Ended    |                       | F.J  |                                    |                                |                             |                                    |                                |                              |                             |                                       |
| Beginning balance   | \$40,690              | \$12,143   | \$58,220                           | \$8,131                        | \$14,859                    | \$3,624                            | \$5,312                        | \$1,191                      | \$2,328                     | \$146,498                             |
| Charge-offs<br>Recoveries<br>Provision  | 700<br>1,339<br>2,454 |  | 262<br>362<br>4,927                | 270<br>58<br>330               | <br>47<br>357               | 930<br>565<br>704                  | 261<br>292<br>206              | 498<br>109<br>412            |                             | 2,921<br>3,021<br>9,699               |
| Ending balance  | \$43,783              | \$12,765   | \$63,247                           | \$8,249                        | \$15,263                    | \$3,963                            | \$5,549                        | \$1,214                      | \$2,264                     | \$156,297                             |
| Six Months<br>Ended<br>Beginning<br>balance<br>Charge-offs<br>Recoveries<br>Provision | 2,849                 | \$12,238<br>—<br>712<br>(185 )                           | \$51,807<br>1,347<br>880<br>11,907 | \$5,971<br>360<br>586<br>2,052 | \$14,758<br>—<br>159<br>346 | \$3,421<br>2,341<br>1,217<br>1,666 | \$5,469<br>434<br>575<br>(61 ) | \$1,041<br>944<br>338<br>779 | \$2,476<br>—<br>—<br>(212 ) | \$141,842<br>6,294<br>7,316<br>13,433 |
| Ending balance Ending allowance balance attributable to loans: Individually           | \$43,783              | \$12,765   | \$63,247                           | \$8,249                        | \$15,263                    | \$3,963                            | \$5,549                        | \$1,214                      | \$2,264                     | \$156,297                             |
| evaluated<br>for<br>impairment<br>Collectively  | \$1,076               | \$   | \$724                              | \$1,839                        | \$—                         | \$—                                | \$2,940                        | \$—                          | \$516                       | \$7,095                               |
| evaluated<br>for<br>impairment  | 42,619                | 12,765   | 62,115                             | 6,410                          | 15,227                      | 3,963                              | 2,609                          | 1,214                        | 1,748                       | 148,670                               |
| Acquired and accounted  | 88                    | _  | 408                                | _                              | 36                          | _                                  | _                              | _                            | _                           | 532                                   |

| for under<br>ASC<br>310-30 <sup>(1)</sup><br>Total<br>ending<br>allowance<br>balance | \$43,783    | \$12,765    | \$63,247    | \$8,249     | \$15,263  | \$3,963   | \$5,549   | \$1,214  | \$2,264 | \$156,297  |
|--|-------------|-------------|-------------|-------------|-----------|-----------|-----------|----------|---------|------------|
| Loans:<br>Individually<br>evaluated<br>for<br>impairment<br>Collectively             | \$11,167    | \$1         | \$13,820    | \$16,956    | \$        | \$144     | \$29,019  | \$—      | \$      | \$71,107   |
| evaluated<br>for<br>impairment<br>Acquired   | 4,692,161   | 2,076,910   | 3,868,934   | 1,394,303   | 449,116   | 627,675   | 209,933   | 74,925   | _       | 13,393,95  |
| and accounted for under ASC 310-30 (1)   | 17,797      | _           | 38,859      | 73,872      | 5,201     | _         | 11,558    | 1,790    | _       | 149,077    |
| Total<br>ending<br>loans<br>balance  | \$4,721,125 | \$2,076,911 | \$3,921,613 | \$1,485,131 | \$454,317 | \$627,819 | \$250,510 | \$76,715 | \$—     | \$13,614,1 |
| 29   |             |             |             |             |           |           |           |          |         |            |

| June 30,<br>2016  | Commercia                   | Commercia<br>collateralize<br>lby<br>assignment<br>lease payme | ed<br>Commercial<br>real estate<br>of         |  | l Construction real estate                  |   | Home<br>equity                             | Other<br>consume                          | Unfunde<br>ecommitr               | Lotal   |
|---|-----------------------------|--|---|--|---|---|--|---|-----------------------------------|---|
| Allowance for credit losses: Three Months Ended Beginning   |                             |  |   |  |   |   |  |   |                                   |   |
| balance   | \$46,962                    | \$10,505   | \$46,785                                      | \$5,596                                    | \$14,614                                    | \$2,732                                     | \$5,022                                    | \$2,277                                   | \$3,239                           | \$137,732   |
| Charge-offs<br>Recoveries<br>Provision  | 72<br>952<br>2,455          | 2,347<br>467<br>1,924  | 1,720<br>1,843<br>(868 )                      | 476<br>82<br>(402 )                        | 144<br>17<br>(257 )                         | 651<br>501<br>518                           | 619<br>193<br>(397                         | 395<br>141<br>) 376                       |                                   | 6,424<br>4,196<br>2,829                             |
| Ending balance  | \$50,297                    | \$10,549   | \$46,040                                      | \$4,800                                    | \$14,230                                    | \$3,100                                     | \$4,199                                    | \$2,399                                   | \$2,719                           | \$138,333   |
| Six Months Ended Beginning balance Charge-offs Recoveries Provision Ending balance Ending allowance balance attributable to loans: Individually | 1,332<br>10,434<br>\$50,297 | \$10,434<br>2,921<br>517<br>2,519<br>\$10,549                  | \$45,475<br>2,072<br>2,437<br>200<br>\$46,040 | \$5,734<br>844<br>106<br>(196 )<br>\$4,800 | \$15,113<br>144<br>44<br>(783 )<br>\$14,230 | \$2,418<br>1,582<br>964<br>1,300<br>\$3,100 | \$7,374<br>857<br>511<br>(2,829<br>\$4,199 | \$2,276<br>807<br>534<br>) 396<br>\$2,399 | \$3,368<br>—<br>(649 )<br>\$2,719 | \$131,508<br>10,012<br>6,445<br>10,392<br>\$138,333 |
| evaluated<br>for<br>impairment<br>Collectively  | \$11,388                    | \$391  | \$426   | \$2,446                                    | \$  | \$—   | \$2,719                                    | <b>\$</b> —                               | \$731                             | \$18,101  |
| evaluated<br>for<br>impairment<br>Acquired<br>and   | 38,762                      | 10,158   | 45,084  | 2,354                                      | 14,194                                      | 3,100                                       | 1,480                                      | 2,399                                     | 1,988                             | 119,519   |
| for under<br>ASC<br>310-30 (1)  | 147                         | _  | 530   | _  | 36  | _   | _  | _   | _                                 | 713   |

| Total<br>ending<br>allowance<br>balance                                      | \$50,297    | \$10,549    | \$46,040    | \$4,800   | \$14,230    | \$3,100   | \$4,199   | \$2,399     | \$2,719     | \$138,333  |
|--|-------------|-------------|-------------|-----------|-------------|-----------|-----------|-------------|-------------|------------|
| Loans:<br>Individually<br>evaluated<br>for<br>impairment<br>Collectively     | \$31,652    | \$1,170     | \$7,962     | \$13,049  | <b>\$</b> — | \$146     | \$29,419  | <b>\$</b> — | <b>\$</b> — | \$83,398   |
| evaluated for  | 3,529,848   | 1,793,295   | 2,819,758   | 740,658   | 357,807     | 491,334   | 169,203   | 75,775      | _           | 9,977,678  |
| impairment<br>Acquired<br>and<br>accounted<br>for under<br>ASC<br>310-30 (1) | 21,745      | _           | 26,199      | 59,538    | 13,795      | _         | 13,091    | 2,443       | _           | 136,811    |
| Total<br>ending<br>loans<br>balance  | \$3,583,245 | \$1,794,465 | \$2,853,919 | \$813,245 | \$371,602   | \$491,480 | \$211,713 | \$78,218    | \$—         | \$10,197,8 |

Loans acquired in business combinations and accounted for under ASC Subtopic 310-30 "Receivables — Loans and Debt Securities Acquired with Deteriorated Credit Quality."

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date without a carryover of the related allowance for loan and lease losses. These acquired loans are segregated into three types: pass rated loans with no discount attributable to credit quality, non-impaired loans with a discount attributable at least in part to credit quality and impaired loans with evidence of significant credit deterioration.

Pass rated loans (typically performing loans) are accounted for in accordance with ASC Topic 310-20 "Nonrefundable Fees and Other Costs" as these loans do not have evidence of credit deterioration since origination.

Non-impaired loans (typically performing substandard loans) are accounted for in accordance with ASC Topic 310-30 if they display at least some level of credit deterioration since origination.

Impaired loans (typically substandard loans on non-accrual status) are accounted for in accordance with ASC Topic 310-30 as they display significant credit deterioration since origination.

For pass rated loans (non-purchased credit-impaired loans), the difference between the estimated fair value of the loans and the principal outstanding is accreted over the remaining life of the loans.

In accordance with ASC 310-30, for both purchased non-impaired loans and purchased credit-impaired loans, the loans are pooled by loan type and the difference between contractually required payments at acquisition and the cash flows expected to be collected is referred to as the non-accretable difference. Further, any excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable yield and is recognized into interest income over the remaining life of the loan pools when there is a reasonable expectation about the amount and timing of such cash flows.

Substantially all of the loans acquired in FDIC-assisted transactions displayed at least some level of credit deterioration and as such are included as non-impaired and impaired loans as described immediately above.

During the six months ended June 30, 2017, there was a negative provision for credit losses of \$203 thousand and net charge-offs of \$131 thousand in relation to purchased credit-impaired loans. There was \$532 thousand and \$866 thousand in allowance for loan and lease losses related to these purchased credit-impaired loans at June 30, 2017 and December 31, 2016, respectively. The provision for credit losses and accompanying charge-offs are included in the table above.

Changes in the accretable yield for loans acquired and accounted for under ASC 310-30 were as follows for the three and six months ended June 30, 2017 and 2016 (in thousands):

|                                | Three Mo | nths     | Six Months Ended |          |  |
|--------------------------------|----------|----------|------------------|----------|--|
|                                | Ended    |          |                  |          |  |
|                                | June 30, |          | June 30,         |          |  |
|                                | 2017     | 2016     | 2017             | 2016     |  |
| Balance at beginning of period | \$14,911 | \$13,970 | \$16,050         | \$12,596 |  |
| Purchases                      | _        | _        | 43               | _        |  |
| Accretion                      | (2,831)  | (2,419)  | (5,019)          | (4,629)  |  |
| Other (1)                      | 606      | 1,609    | 1,612            | 5,193    |  |
| Balance at end of period       | \$12,686 | \$13,160 | \$12,686         | \$13,160 |  |

(1) Primarily includes discount transfers from non-accretable discount to accretable discount due to better than expected performance of loan pools acquired and accounted for under ASC 310-30.

In our FDIC-assisted transactions, the fair value of purchased credit-impaired loans, on the acquisition date, was determined based on assigned risk ratings, expected cash flows and the fair value of loan collateral. The fair value of loans that were non-impaired was determined based on estimates of losses on defaults and other market factors. Due to the loss-share agreements with the FDIC, we recorded a receivable (FDIC indemnification asset) from the FDIC equal to the present value of the corresponding reimbursement percentages on the estimated losses embedded in the loan portfolio.

For other loans acquired through business combinations, the fair value of purchased credit-impaired loans, on the acquisition date, was determined based on assigned risk ratings, expected cash flows and the fair value of loan collateral. The fair value of loans that were non-impaired was determined based on estimates of losses on defaults and other market factors.

The carrying amount of loans acquired through a business combination by loan pool type are as follows (in thousands):

| Covered loans (1):  |    |
|---|----|
| Consumer related \$ 16,477 \$ — \$16,477  | 7  |
| Non-covered loans:  |    |
| Commercial loans 17,797 482,140 499,937   | ,  |
| Commercial loans collateralized by assignment of lease payments — 55,661 55,661 |    |
| Commercial real estate 38,859 1,036,159 1,075,0                                 | 18 |
| Construction real estate 5,201 12,840 18,041                                    | 10 |

| Consumer related        | 5,059     | 313,767      | 318,826     |
|-------------------------|-----------|--------------|-------------|
| Total non-covered loans | 66,916    | 1,900,567    | 1,967,483   |
| Total acquired          | \$ 83,393 | \$ 1,900,567 | \$1,983,960 |

<sup>(1)</sup> Covered loans refer to loans covered under loss-sharing agreements with the FDIC.

In addition to loans acquired through a business combination noted in the table above, consumer related purchased credit-impaired loans includes re-purchase transactions with GNMA of \$65.7 million as of June 30, 2017.

Effective April 1, 2014, the losses on commercial related loans (commercial, commercial real estate and construction real estate) acquired in connection with the Heritage Community Bank ("Heritage") FDIC-assisted transaction ceased being covered under the loss-share agreement for that transaction. The carrying amount of those loans was \$1.5 million as of June 30, 2017. Any

recoveries, net of expenses, received on commercial related loans on which losses were incurred prior to April 1, 2014 were covered (and any such net recoveries must be shared with the FDIC in accordance with the loss-share agreement) through March 31, 2017. The losses on consumer related loans acquired in connection with the Heritage FDIC-assisted transaction will continue to be covered under the loss-share agreement through March 31, 2019.

The losses on commercial related loans acquired in connection with the Benchmark Bank ("Benchmark") FDIC-assisted transaction ceased to be covered under the loss-share agreement for that transaction effective January 1, 2015. The carrying amount of those loans was \$231 thousand as of June 30, 2017. Any recoveries, net of expenses, received on commercial related loans on which losses were incurred prior to January 1, 2015 will continue to be covered (and any such net recoveries must be shared with the FDIC in accordance with the loss-share agreements) through December 31, 2017. The losses on consumer related loans acquired in connection with the Benchmark FDIC-assisted transaction will continue to be covered under the loss-share agreements through December 31, 2019.

Effective July 1, 2015, the losses on commercial related loans acquired in connection with Broadway Bank ("Broadway") and New Century Bank ("New Century") FDIC-assisted transactions ceased to be covered under the loss-share agreements for those transactions. The carrying amount of those loans was \$4.6 million as of June 30, 2017. Any recoveries, net of expenses, received on commercial related loans on which losses were incurred prior to July 1, 2015 will continue to be covered (and any such net recoveries must be shared with the FDIC in accordance with the loss-share agreements) through June 30, 2018. The losses on consumer related loans acquired in connection with the Broadway and New Century FDIC-assisted transactions will continue to be covered under the loss-share agreement through June 30, 2020.

### Note 7. Goodwill and Intangibles

The excess of the cost of an acquisition over the fair value of the net assets acquired, including core deposit and client relationship intangibles, consists of goodwill. Under ASC Topic 350, goodwill is subject to at least annual assessments for impairment by applying a fair value based test. The Company reviews goodwill to determine potential impairment annually, or more frequently if events and circumstances indicate that goodwill might be impaired, by comparing the carrying value of the reporting units with the fair value of the reporting units.

The Company's annual assessment date is as of December 31. Goodwill is tested for impairment at the reporting unit level. The Company has three reporting units: Banking, Leasing and Mortgage Banking. No impairment losses were recognized during the six months ended June 30, 2017 or 2016. The carrying amount of goodwill was \$999.9 million and \$1.0 billion at June 30, 2017 and December 31, 2016, respectively.

The following table presents the changes in the carrying amount of goodwill for the six months ended June 30, 2017 (in thousands):

|   | Banking   | Leasing  | Mortgage Banking | Total        |  |
|---|-----------|----------|------------------|--------------|--|
| Balance at beginning of period          | \$960,398 | \$40,640 | \$ -             | -\$1,001,038 |  |
| Goodwill from business combinations (1) | (1,113)   | _        | _                | (1,113)      |  |
| Balance at end of period                | \$959,285 | \$40,640 | \$ -             | -\$999,925   |  |
|   |           |          |                  |              |  |

<sup>(1)</sup> Due to the adjustments recognized for the American Chartered merger during the first quarter of 2017.

The Company has other intangible assets consisting of core deposit and client relationship intangibles that had a remaining weighted average amortization period of approximately 13 years as of June 30, 2017.

The following table presents the changes during the six months ended June 30, 2017 in the carrying amount of core deposit and client relationship intangibles, and the gross carrying amount, accumulated amortization, and net book value as of June 30, 2017 (in thousands):

| Balance at beginning of period<br>Amortization expense<br>Balance at end of period | June 30,<br>2017<br>\$62,959<br>(4,176)<br>\$58,783 |
|--|---|
| Gross carrying amount Accumulated amortization Net book value                      | \$112,820<br>(54,037)<br>\$58,783                   |

The following presents the estimated future amortization expense of other intangible assets (in thousands):

| Year ending December 31, | Amount   |
|--------------------------|----------|
| 2017                     | \$4,017  |
| 2018                     | 7,451    |
| 2019                     | 5,674    |
| 2020                     | 5,022    |
| 2021                     | 4,790    |
| Thereafter               | 31,829   |
|                          | \$58,783 |
|                          |          |

#### Note 8. Deposits

The composition of deposits was as follows as of June 30, 2017 and December 31, 2016 (in thousands):

|   | June 30,     | December     |
|---|--------------|--------------|
|   | Julie 30,    | 31,          |
|   | 2017         | 2016         |
| Demand deposit accounts, non-interest bearing   | \$6,388,292  | \$6,408,169  |
| NOW, money market and interest bearing deposits | 4,600,506    | 4,543,004    |
| Savings accounts                                | 1,109,155    | 1,135,992    |
| Certificates of deposit, \$250,000 or more      | 1,221,043    | 1,144,121    |
| Other certificates of deposit                   | 942,823      | 879,162      |
| Total   | \$14,261,819 | \$14,110,448 |

Certificates of deposit of \$250,000 or more included \$820.8 million and \$795.0 million of brokered deposits at June 30, 2017 and December 31, 2016, respectively. Brokered deposits typically consist of smaller individual time certificates that have the same liquidity characteristics and yields consistent with time certificates of \$250,000 or more.

## Note 9. Short-Term Borrowings

Short-term borrowings were as follows as of June 30, 2017 and December 31, 2016 (dollars in thousands):

|                                 | June 30                    | ), 2017     | Decem<br>2016              | ber 31,     |
|---------------------------------|----------------------------|-------------|----------------------------|-------------|
|                                 | Weighted                   |             | Weighted                   |             |
|                                 | Average<br>Interest Amount |             | Average<br>Interest Amount |             |
|                                 |                            |             | Interest                   |             |
|                                 | Rate                       |             | Rate                       |             |
| Customer repurchase agreements  | 0.22%                      | \$203,358   | 0.22%                      | \$237,538   |
| Federal Home Loan Bank advances | 1.18                       | 1,650,000   | 0.63                       | 1,275,000   |
| Federal funds purchased         | 1.32                       | 140,000     | 0.80                       | 46,750      |
| Line of credit                  | _                          |             | 2.52                       | 10,000      |
| Total                           | 1.09%                      | \$1,993,358 | 0.59%                      | \$1,569,288 |

Securities sold under agreements to repurchase are agreements in which the Company acquires funds by selling assets to another party under a simultaneous agreement to repurchase the same assets at a specified price and date. The Company enters into repurchase agreements and also offers a demand deposit account product to customers that sweeps their balances in excess of an agreed upon target amount into overnight repurchase agreements. All securities sold under agreements to repurchase are recorded on the face of the balance sheet. The Company pledges mortgage-backed securities as collateral for the repurchase agreements and may be required to provide additional collateral based on the fair value of those securities.

The Company had Federal Home Loan Bank fixed rate advances with a maturity date less than one year of \$1.7 billion at June 30, 2017 and \$1.3 billion at December 31, 2016. At June 30, 2017, the interest rate on the advances outstanding on that date had rates ranging from 0.80% to 1.30% with maturities from July 2017 to June 2018. The Company has loans pledged as collateral on this FHLB advance. See Note 6. Loans of the notes to the consolidated financial statements.

On December 18, 2015, the Company entered into a \$35.0 million unsecured line of credit at the holding company level with a correspondent bank. Interest is payable at a rate of one month LIBOR + 1.75%. No borrowings under the line of credit were outstanding as of June 30, 2017, and \$10.0 million were outstanding as of December 31, 2016. The line of credit is scheduled to mature on June 30, 2018.

#### Note 10. Long-Term Borrowings

Long-term borrowings were as follows as of June 30, 2017 and December 31, 2016 (dollars in thousands):

|                                 | June 30, 2017              | December 31, 2016 |
|---------------------------------|----------------------------|-------------------|
|                                 | Weighted                   | Weighted          |
|                                 | Average<br>Interest Amount | Average<br>Amount |
|                                 | Interest                   | Interest          |
|                                 | Rate                       | Rate              |
| Federal Home Loan Bank advances | 1.48% \$231,41             | 7 0.85% \$230,865 |
| Notes payable                   | 3.99 86,743                | 4.18 66,925       |
| Term note                       | 2.97 12,000                | 2.52 14,000       |
| Total                           | 2.19% \$330,16             | 0 1.64% \$311,790 |

The Company had Federal Home Loan Bank ("FHLB") advances with remaining contractual maturities greater than one year of \$231.4 million at June 30, 2017 and \$230.9 million at December 31, 2016. As of June 30, 2017, the advances had fixed terms with effective interest rates, net of discounts, ranging from 1.35% to 5.87% and maturities ranging from December 2018 to April 2035. The Company has loans pledged as collateral on these FHLB advances. See Note 6. Loans of the notes to the consolidated financial statements.

The Company had notes payable to banks totaling \$71.5 million and \$66.9 million at June 30, 2017 and December 31, 2016, respectively, which as of June 30, 2017, were accruing interest at rates ranging from 2.25% to 7.40%, with a weighted average rate of 4.24%. Lease investments includes equipment with an amortized cost of \$85.9 million and \$79.6 million at June 30, 2017 and December 31, 2016, respectively, that is pledged as collateral on these notes. At June 30, 2017, the Company also had \$15.2 million in other secured borrowings (included in the notes payable above) with a weighted average rate of 2.81%.

On August 24, 2016, the Company assumed a \$16.0 million unsecured term loan at the holding company level with a correspondent bank through the American Chartered merger. Interest is payable at a rate of one month LIBOR + 1.75% and the loan matures on June 30, 2020. Principal payments of \$1.0 million are due quarterly until maturity. As of June 30, 2017, \$12.0 million of principal was outstanding.

## Note 11. Junior Subordinated Notes Issued to Capital Trusts

The Company has established statutory trusts for the sole purpose of issuing trust preferred securities and related trust common securities. The proceeds from such issuances were used by the trusts to purchase junior subordinated notes of the Company, which are the sole assets of each trust. Concurrently with the issuance of the trust preferred securities, the Company issued guarantees for the benefit of the holders of the trust preferred securities. The Company's outstanding trust preferred securities qualify, and are treated by the Company, as Tier 2 regulatory capital. Prior to the completion of the American Chartered merger, the trust preferred securities qualified, and were treated by the Company, as Tier 1 regulatory capital. The Company owns all of the common securities of each trust. The trust preferred securities issued by each trust rank equally with the common securities in right of payment, except that if an event of default under the indenture governing the notes has occurred and is continuing, the preferred securities will rank senior to the common securities in right of payment.

The table below summarizes the outstanding junior subordinated notes and the related trust preferred securities issued by each trust as of June 30, 2017 (in thousands):

|   | Coal City<br>Capital Trust I | MB Financial<br>Capital Trust II | MB Financial<br>Capital Trust III |                       | nancial<br>l Trust IV |
|---|------------------------------|----------------------------------|-----------------------------------|-----------------------|-----------------------|
| Junior Subordinated Notes:<br>Principal balance | \$ 25,774                    | \$ 36,083                        | \$ 10,310                         | \$ 20,6               | 519                   |
| Annual interest rate                            | 3-mo LIBOR<br>+ 1.80%        | 3-mo LIBOR + 1.40%               | 3-mo LIBOR + 1.50%                | 3-mo I<br>1.52%       | LIBOR +               |
| Stated maturity date                            | September 1, 2028            | September 15, 2035               | September 23, 2036                | Septen 2036           | nber 15,              |
| Call date                                       | September 1, 2008            | December 15, 2010                | September 23, 2011                | Septen 2011           | nber 15,              |
| Trust Preferred Securities:                     |                              |                                  |                                   |                       |                       |
| Face Value                                      | \$ 25,000                    | \$ 35,000                        | \$ 10,000                         | \$ 20,0               |                       |
| Annual distribution rate                        | 3-mo LIBOR<br>+ 1.80%        | 3-mo LIBOR + 1.40%               | 3-mo LIBOR + 1.50%                | 3-mo I<br>1.52%       | LIBOR +               |
| Issuance date                                   | July 1998                    | August 2005                      | July 2006                         | Augus                 | t 2006                |
| Distribution dates (1)                          | Quarterly                    | Quarterly                        | Quarterly                         | Quarte                | •                     |
|   | MB Financial                 | MB Financial                     |                                   |                       | TAYC                  |
|   | Capital Trust V              | Capital Trust                    | VI Statutory Trus                 | st III <sup>(2)</sup> | Capital Trust II (3)  |
| Junior Subordinated Notes:                      |                              |                                  |                                   |                       |                       |
| Principal balance                               | \$ 30,928                    | \$ 23,196                        | \$ 5,155                          |                       | \$ 41,238             |
| Annual interest rate                            | 3-mo LIBOR + 1.30%           | - 3-mo LIBOR<br>1.30%            | + 3-mo LIBOR<br>2.80%             | +                     | 3-mo LIBOR + 2.68%    |
| Stated maturity date                            | December 15, 2037            | October 30,<br>2037              | January 23, 20                    | 034                   | June 17, 2034         |
| Call date                                       | December 15, 2012            | October 30, 2012                 | January 23, 20                    | 009                   | June 17, 2009         |
| Trust Preferred Securities:                     |                              |                                  |                                   |                       |                       |
| Face Value                                      | \$ 30,000                    | \$ 22,500                        | \$ 5,000                          |                       | \$ 40,000             |
| Annual distribution rate                        | 3-mo LIBOR + 1.30%           | - 3-mo LIBOR<br>1.30%            | + 3-mo LIBOR<br>2.80%             | +                     | 3-mo LIBOR + 2.68%    |
| Issuance date                                   | September 200                | 7 October 2007                   | December 200                      | 03                    | June 2004             |
| Distribution dates (1)                          | Quarterly                    | Quarterly                        | Quarterly                         |                       | Quarterly             |

|                             | American<br>Chartered<br>Statutory | American<br>Chartered<br>Statutory |
|-----------------------------|------------------------------------|------------------------------------|
|                             | Trust I (4)                        | Trust II (4)                       |
| Junior Subordinated Notes:  |                                    |                                    |
| Principal balance           | \$ 20,619                          | \$ 10,310                          |
| Annual interest rate        | 3-mo LIBOR<br>+ 3.60%              | 3-mo<br>LIBOR +<br>2.75%           |
| Stated maturity date        | December 18, 2031                  | October 7,<br>2034                 |
| Call date                   | December 18, 2006                  | October 7,<br>2009                 |
| Trust Preferred Securities: |                                    |                                    |
| Face Value                  | \$ 20,000                          | \$ 10,000                          |
| Annual distribution rate    | 3-mo LIBOR<br>+ 3.60%              | 3-mo<br>LIBOR +<br>2.75%           |
| Issuance date               | November 2001                      | August 2004                        |
| Distribution dates (1)      | Quarterly                          | Quarterly                          |

 $<sup>^{\</sup>left(1\right)}$  All distributions are cumulative and paid in cash.

FOBB Statutory Trust III was established by First Oak Brook Bancshares, Inc. ("FOBB") prior to the Company's

<sup>(2)</sup> acquisition of FOBB in 2006, and the junior subordinated notes issued by FOBB to FOBB Statutory Trust III were assumed by the Company upon completion of the acquisition.

TAYC Capital Trust II was established by Taylor Capital Group, Inc. ("Taylor Capital") prior to the Company's acquisition of Taylor Capital in 2014, and the junior subordinated notes issued by Taylor Capital to TAYC Capital

(3) Trust II were assumed by the Company upon completion of the acquisition. Principal balance and face value amounts associated with TAYC Capital Trust II do not include purchase accounting adjustments to such amounts, which in each case resulted in a discount of \$6.6 million.

American Chartered Statutory Trust I and American Chartered Statutory Trust II were established by American Chartered prior to the Company's acquisition of American Chartered in August 2016, and the junior subordinated notes issued by American Chartered to American Chartered Statutory Trust I and American Chartered Statutory Trust II were assumed by the Company upon completion of the acquisition. Principal balance and face value amounts associated with American Chartered Statutory Trust I and American Chartered Statutory Trust II do not include purchase accounting adjustments to such amounts, which in each case resulted in a discount of \$6.2 million.

The trust preferred securities are subject to mandatory redemption, in whole or in part, upon repayment of the junior subordinated notes at the stated maturity date or upon redemption. Each trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated notes. The Company's obligation under the junior subordinated notes and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of each trust's obligations under the trust preferred securities issued by each trust. The Company has the right to defer payment of interest on the notes and, therefore, distributions on the trust preferred securities, for up to five years, but not beyond the stated maturity date in the table above. During any such deferral period, the Company may not pay cash dividends on its common or preferred stock and generally may not repurchase its common or preferred stock.

#### Note 12. Commitments and Contingencies

Commitments: The Company is a party to credit-related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

At June 30, 2017 and December 31, 2016, the following financial instruments were outstanding, the contractual amounts of which represent off-balance sheet credit risk (in thousands):

Contractual Amount

June 30, December 31,

2017 2016

Commitments to extend credit:

Home equity lines \$224,881 \$ 235,279 Other commitments 3,862,382 3,679,259

Letters of credit:

Standby 152,646 185,386 Commercial 488 1,766

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require a payment of a fee. The commitments for home equity lines of credit may expire without being drawn upon.

Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer.

The Company, in the normal course of its business, regularly offers standby and commercial letters of credit to its bank customers. Standby and commercial letters of credit are a conditional but irrevocable form of guarantee. Under letters of credit, the Company typically guarantees payment to a third party beneficiary upon the default of payment or nonperformance by the bank customer and upon receipt of complying documentation from that beneficiary.

Both standby and commercial letters of credit may be issued for any length of time, but normally do not exceed a period of five years. These letters of credit may also be extended or amended from time to time depending on the bank customer's needs. As of June 30, 2017, the maximum remaining term for any standby letters of credit was September 30, 2030. A fee is charged to the bank customer and is recognized as income over the life of the letter of credit, unless considered non-rebatable under the terms of a letter of credit application.

At June 30, 2017, the aggregate contractual amount of these letters of credit, which represents the maximum potential amount of future payments that the Company would be obligated to pay, decreased \$34.0 million to \$153.1 million from \$187.2 million at December 31, 2016. Of the \$153.1 million in commitments outstanding at June 30, 2017, approximately \$16.1 million of the letters of credit have been issued or renewed since December 31, 2016.

Letters of credit issued on behalf of bank customers may be done on either a secured or unsecured basis. If a letter credit is secured, the collateral can take various forms including bank accounts, investments, fixed assets, inventory, accounts receivable or real estate. The Company takes the same care in making credit decisions and obtaining collateral when it issues letters of credit on behalf of its customers as it does when making other types of loans.

As of June 30, 2017, the Company had approximately \$3.6 million in capital expenditure commitments outstanding which relate to various projects to renovate the corporate office space and branches.

Concentrations of credit risk: As of June 30, 2017, approximately 20% of our investments in securities issued by states and political subdivisions were within the state of Illinois. We did not hold any direct exposure to the state of Illinois as of June 30, 2017. Our commitments to extend credit are primarily related to commercial credits. Standby letters of credit are granted primarily to commercial borrowers. Our asset-based loans are made to borrowers located throughout the United States. Lease banking provides banking services to lessors located throughout the United States. Our leasing subsidiaries originate leases to companies located throughout the United States. In addition, our mortgage segment and indirect vehicle lenders originate loans to borrowers located throughout the United States.

Contingencies: In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from pending proceedings would not be expected to have a material adverse effect on the Company's consolidated financial statements.

#### Note 13. Fair Value Measurements

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

ASC Topic 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert expected future amounts, such as cash flows or earnings, to a single present value amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, ASC Topic 820 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets

for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. Our valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and/or quarterly valuation process.

#### Financial Instruments Recorded at Fair Value on a Recurring Basis

Securities Available for Sale. The fair values of securities available for sale are determined by quoted prices in active markets, when available, and classified as Level 1. If quoted market prices are not available, the fair value is determined by a matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities and classified as Level 2. In cases where significant credit valuation adjustments are incorporated into the estimation of fair value, reported amounts are classified as Level 3.

Loans Held for Sale. Mortgage loans originated and held for sale in the secondary market are carried at fair value. The fair value of loans held for sale is determined using quoted secondary market prices and classified as Level 2.

Loans. The Company has elected to record certain mortgage loans at fair value. The fair value of these loans is determined using quoted secondary market prices and classified as Level 2.

Mortgage Servicing Rights. The Company has elected to record its mortgage servicing rights at fair value. Mortgage servicing rights do not trade in an active market with readily observable prices. Accordingly, the Company determines the fair value of mortgage servicing rights by estimating the fair value of the future cash flows associated with the mortgage loans being serviced. Key economic assumptions used in measuring the fair value of mortgage servicing rights include, but are not limited to, prepayment speeds, discount rates, delinquencies and cost to service. The assumptions used in the model are validated on a regular basis. The fair value is validated on a quarterly basis with an independent third party. Any discrepancies between the internal model and the third party validation are investigated and resolved by an internal committee. Due to the nature of the valuation inputs, mortgage servicing rights are classified in Level 3 of the fair value hierarchy.

Assets Held in Trust for Deferred Compensation and Associated Liabilities. Assets held in trust for deferred compensation are recorded at fair value and included in "Other Assets" on the consolidated balance sheets. These assets are invested in mutual funds and classified as Level 1. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which corresponds to the fair value of the invested assets.

Derivatives. Currently, we use interest rate swaps to manage our interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative and classified as Level 2. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including LIBOR rate curves. The

Company also obtains dealer quotations for these derivatives for comparative purposes to assess the reasonableness of the model valuations. In addition, the Company uses forward commitments to buy to-be-announced mortgage securities for which we do not intend to take delivery of the security and will enter into an offsetting position before physical delivery to lessen the price volatility of the mortgage servicing rights asset. Dealer quotations are used for these derivatives and are classified as Level 1. The Company also offers other derivatives, including foreign currency forward contracts and interest rate lock commitments, to our customers and offset our exposure from such contracts by purchasing other financial contracts, which are valued using market consensus prices. For certain interest rate lock commitments, the Company uses an external valuation model that relies on internally developed inputs to estimate the fair value of its interest rate lock commitments which is based on unobservable inputs that reflect management's assumptions and specific information about each borrower transaction and is classified in Level 3 of the hierarchy.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of June 30, 2017 and December 31, 2016, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

|  | Total    | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Input<br>(Level 2) | Significant<br>s Unobservable 1<br>(Level 3) | Inputs |
|--|----------|---|--|--|--------|
| June 30, 2017  |          |   |  |  |        |
| Financial assets   |          |   |  |  |        |
| Securities available for sale:   |          |   |  |  |        |
| U.S Government sponsored agencies and                                    | ¢22.220  | ¢   | ¢ 22.220   | ¢  |        |
| enterprises  | \$23,229 | <b>5</b> —  | - \$ 23,229  | \$   |        |
| States and political subdivisions  | 387,351  | _   | 386,978  | 373  |        |
| Residential mortgage-backed securities                                   | 917,605  | _   | 917,516  | 89   |        |
| Commercial mortgage-backed securities                                    | 89,326   | _   | 89,326   |  |        |
| Corporate bonds  | 138,556  |   | 138,556  |  |        |
| Equity securities  | 11,004   |   | _  |  |        |
| Loans held for sale  | 718,916  | ·   | 718,916  |  |        |
| Loans  | 14,867   |   | 14,867   |  |        |
| Mortgage servicing rights  | 249,688  |   | _  | 249,688                                      |        |
| Assets held in trust for deferred compensation                           | 19,202   |   |  |  |        |
| Derivative financial instruments   | 37,948   | 3,055   | 32,194   | 2,699  |        |
| Financial liabilities  | 67,5     | 2,022   | C <b>2</b> ,13.                                    | _,0>>  |        |
| Other liabilities (1)  | 19,202   | 19,202  |  |  |        |
| Derivative financial instruments   | 40,131   | 1,870   | 38,261   |  |        |
| December 31, 2016  | .0,101   | 1,070   | 20,201   |  |        |
| Financial assets   |          |   |  |  |        |
| Securities available for sale:   |          |   |  |  |        |
| U.S. Government sponsored agencies and                                   |          |   |  |  |        |
| enterprises  | \$23,415 | \$ —  | - \$ 23,415  | \$   | _      |
| States and political subdivisions  | 391,365  |   | 390,992  | 373  |        |
| Residential mortgage-backed securities                                   | 983,684  |   | 983,513  | 171  |        |
| Commercial mortgage-backed securities                                    | 93,008   |   | 93,008   |  |        |
| Corporate bonds  | 193,895  |   | 193,895  | _  |        |
| Equity securities  | 10,828   |   |  | _  |        |
| Loans held for sale  | 716,883  |   | 716,883  |  |        |
| Loans Loans  | 16,273   | _   | 16,273   | _  |        |
|  | 238,011  |   | 10,273   | 238,011                                      |        |
| Mortgage servicing rights Assets held in trust for deferred compensation | 18,723   |   |  | 230,011                                      |        |
| Derivative financial instruments   | •        |   | 22 720   | 3,160  |        |
|  | 44,586   | 7,687   | 33,739   | 5,100  |        |
| Financial liabilities Other liabilities (1)                              | 10 702   | 10 722  |  |  |        |
|  | 18,723   | 18,723  | —<br>61 920  | _  |        |
| Derivative financial instruments   | 63,885   | 2,046   | 61,839   | _  |        |

<sup>(1)</sup> Liabilities associated with assets held in trust for deferred compensation

The following table presents additional information about the unobservable inputs used in the fair value measurement of financial assets measured on a recurring basis that were categorized within the Level 3 of the fair value hierarchy:

|  | Fair Value<br>at<br>June 30,<br>2017<br>(in<br>thousands) | Valuation<br>Technique | Unobservable Input                   | Range                     |
|--|---|------------------------|--------------------------------------|---------------------------|
| States and political subdivisions          | \$ 373  | Discounted cash flows  | Credit assumption                    | 50% Loss                  |
| Residential mortgage-backed securities     | 89  | Discounted cash flows  | Constant pre-payment rates (CPR)     | 1% - 3%                   |
| Mortgage servicing rights                  | 249,688   | Discounted cash flows  | CPR                                  | 6.8% - 8.6%               |
|  |   |                        | Discount rate  Maturity (months)     | 9.53 - 11.05              |
|  |   |                        | Maturity (months) Delinquencies      | 322 - 357<br>1.97 - 4.61  |
|  |   |                        | Costs to service                     | \$ 66 - \$ 226            |
|  |   |                        | Additive delinquent costs to service | \$ 175 - \$ 1,000         |
| Derivative financial instruments (mortgage | 2,699   | Sales cash flows       | Expected closing ratio               | 70% - 95%                 |
| interest rate lock commitments)            |   |                        | Expected delivery price              | 98.78 bps - 108.44<br>bps |

The significant unobservable inputs used in the fair value measurement of the Company's mortgage servicing rights include prepayment speeds, discount rates, maturities, delinquencies and cost to service. Significant increases in prepayment speeds, discount rates, delinquencies or cost to service would result in a significantly lower fair value measurement. Conversely, significant decreases in prepayment speeds, discount rates, delinquencies or costs to service would result in a significantly higher fair value measurement. With the exception of changes in delinquencies, which can change the cost to service, the unobservable inputs move independently of each other.

Key economic assumptions used in the measuring of the fair value of the mortgage servicing rights and the sensitivity of the fair value to immediate adverse changes in those assumptions at June 30, 2017 are presented in the following table. This table does not take into account the derivatives used to economically hedge the mortgage servicing rights.

| (dollars in thousands, except for weighted average cost to service) | June 30, 2017 |    |
|---|---------------|----|
| Weighted average CPR  | 7.70          | %  |
| Impact on fair value of 10% adverse change                          | \$(8,174      | )  |
| Impact on fair value of 20% adverse change                          | (15,901       | )  |
|   |               |    |
| Weighted average discount rate                                      | 9.81          | %  |
| Impact on fair value of 10% adverse change                          | \$(10,565     | 5) |
| Impact on fair value of 20% adverse change                          | (20,309       | )  |
|   |               |    |
| Weighted average delinquency rate                                   | 4.40          | %  |
| Impact on fair value of 10% adverse change                          | \$(2,091      | )  |
| Impact on fair value of 20% adverse change                          | (3,914        | )  |
|   |               |    |

| Weighted average costs to service          | \$89    |   |
|--|---------|---|
| Impact on fair value of 10% adverse change | (4,665  | ) |
| Impact on fair value of 20% adverse change | (9,330) | ) |

The Company did not have any transfers between Level 1 and Level 2 of the fair value hierarchy during the six months ended June 30, 2017. The Company's policy for determining transfers between levels occurs at the end of the reporting period when circumstances in the underlying valuation criteria change and result in transfer between levels.

The following table presents additional information about financial assets measured at fair value on a recurring basis for which the Company used significant unobservable inputs (Level 3):

|                              | Six Months Ended |       |                    |           |             |          |
|------------------------------|------------------|-------|--------------------|-----------|-------------|----------|
|                              | June 3           | 0,    |                    |           |             |          |
|                              | 2017             | 2016  | 2017               | 2016      | 2017        | 2016     |
| (in thousands)               | Investment       |       | Mortgage Servicing |           | Derivati    | VAC      |
| (iii tilousalius)            | Securi           | ties  | Rights             |           | Derivatives |          |
| Balance, beginning of period | \$544            | \$773 | \$238,011          | \$168,162 | \$3,160     | \$3,822  |
| Purchases                    | _                | _     | 786                | 2,961     |             | _        |
| Originations                 | _                |       | 27,568             | 25,043    | _           | _        |
| Included in earnings         | _                | _     | (16,677)           | (61,197)  | (461)       | 8,852    |
| Principal payments           | (82)             | (117) | _                  | _         | _           | _        |
| Sales                        | _                |       | _                  | _         | _           | _        |
| Balance, ending of period    | \$462            | \$656 | \$249,688          | \$134,969 | \$2,699     | \$12,674 |

Financial Instruments Recorded at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain financial assets and financial liabilities at fair value on a nonrecurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or fair value that were recognized at fair value below cost at the end of the period.

Impaired Loans. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with ASC Topic 310. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. In accordance with ASC Topic 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. Collateral values are estimated using Level 3 inputs based on customized discounting criteria. For a majority of impaired real estate loans where an allowance is established based on the fair value of collateral (100% at June 30, 2017), the Company obtains a current external appraisal. Other valuation techniques are used as well, including internal valuations, comparable property analysis and contractual sales information.

Non-Financial Assets and Non-Financial Liabilities Recorded at Fair Value

The Company has no non-financial assets or non-financial liabilities measured at fair value on a recurring basis. Certain non-financial assets and non-financial liabilities measured at fair value on a non-recurring basis include foreclosed assets and non-financial long-lived assets.

Other Real Estate and Repossessed Vehicles Owned (Foreclosed Assets). Foreclosed assets, upon initial recognition, are measured and reported at fair value through a charge-off to the allowance for loan and lease losses based upon the fair value of the foreclosed asset. The fair value of foreclosed assets, upon initial recognition, are estimated using Level 3 inputs based on customized discounting criteria.

Non-Financial Long-Lived Assets. Non-financial long-lived assets, when determined to be impaired, are measured and reported at fair value using Level 3 inputs based on customized discounting criteria.

Assets measured at fair value on a nonrecurring basis as of June 30, 2017 and December 31, 2016 are included in the table below (in thousands):

|                       |          | Quoted Prices in Acti | ive | Significant Other | Significant         |
|-----------------------|----------|-----------------------|-----|-------------------|---------------------|
|                       | Total    | Markets for Identical |     | Observable Inputs | Unobservable Inputs |
|                       |          | Assets (Level 1)      |     | (Level 2)         | (Level 3)           |
| June 30, 2017         |          |                       |     |                   |                     |
| Financial assets:     |          |                       |     |                   |                     |
| Impaired loans        | \$53,385 | \$ -                  | _   | \$                | \$ 53,385           |
| Non-financial assets: |          |                       |     |                   |                     |
| Foreclosed assets     | 16,396   | _                     |     | _                 | 16,396              |
| December 31, 2016     |          |                       |     |                   |                     |
| Financial assets:     |          |                       |     |                   |                     |
| Impaired loans        | \$54,576 | \$ -                  | _   | \$ —              | \$ 54,576           |
| Non-financial assets: |          |                       |     |                   |                     |
| Foreclosed assets     | 31,607   | _                     |     |                   | 31,607              |
| 1 Ofectosed assets    | 31,007   |                       |     |                   | 31,007              |

The following table presents additional information about the unobservable inputs used in the fair value measurement of financial assets measured on a nonrecurring basis that were categorized within the Level 3 of the fair value hierarchy:

|                   | Fair Value at | Valuation               | Unobservable         |            |  |
|-------------------|---------------|-------------------------|----------------------|------------|--|
|                   | June 30, 2017 | Technique               | Input                | Range      |  |
|                   | (in           |                         |                      |            |  |
|                   | thousands)    |                         |                      |            |  |
| Impaired loans    | \$ 53,385     | Appraisal of collateral | Appraisal adjustment | s 5% - 10% |  |
| Foreclosed assets | s 16,396      | Appraisal of collateral | Appraisal adjustment | s 5% - 10% |  |

ASC Topic 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The estimated fair value approximates carrying value for cash and cash equivalents, accrued interest and the cash surrender value of life insurance policies. The methodologies for other financial assets and financial liabilities are discussed below:

The following methods and assumptions were used by the Company in estimating the fair values of its other financial instruments:

Cash and due from banks and interest earning deposits with banks: The carrying amounts reported in the balance sheet approximate fair value.

Securities held to maturity: The fair values of securities held to maturity are determined by quoted prices in active markets, when available, and classified as Level 1. If quoted market prices are not available, the fair value is determined by a matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities and classified as Level 2. In cases where significant credit valuation adjustments are incorporated into the estimation of fair value, reported amounts are classified as Level 3.

Non-marketable securities - FHLB and FRB Stock: The carrying amounts reported in the balance sheet approximate fair value.

Loans: The fair values for loans are estimated using discounted cash flow analyses, using the corporate bond curve adjusted for liquidity for commercial loans and the swap curve adjusted for liquidity for retail loans.

Non-interest bearing deposits: The fair values disclosed are equal to their balance sheet carrying amounts, which represent the amount payable on demand.

Interest bearing deposits: The fair values disclosed for deposits with no defined maturities are equal to their carrying amounts, which represent the amounts payable on demand. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies the Company's current incremental borrowing rates for similar terms.

Short-term borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements and other short-term borrowings with maturities of 90 days or less approximate their fair values. The fair value of short-term borrowings greater than 90 days is based on the discounted value of contractual cash flows.

Long-term borrowings: The fair values of the Company's long-term borrowings (other than deposits) are estimated using discounted cash flow analyses, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

Junior subordinated notes issued to capital trusts: The fair values of the Company's junior subordinated notes issued to capital trusts are estimated based on the quoted market prices, when available, of the related trust preferred security instruments, or are estimated based on the quoted market prices of comparable trust preferred securities.

Accrued interest: The carrying amount of accrued interest receivable and payable approximate their fair values.

Off-balance-sheet instruments: Fair values for the Company's off-balance-sheet lending commitments (guarantees, letters of credit and commitments to extend credit) are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements.

The estimated fair values of financial instruments are as follows (in thousands):

|  | June 30, 20        | 17          | ,  |           |            |  |
|--|--------------------|-------------|--|-----------|------------|--|
|  | Carrying Heilmaiga |             | Quoted Prices in ActSignificant OtSignificant Markets for IdenticalObservable Inputs |           |            |  |
|  | Amount             | Tan value   | Assets (Level 1)   | (Level 2) | (Level 3)  |  |
| Financial Assets:                                  |                    |             |  |           |            |  |
| Cash and due from banks                            | \$348,550          | \$348,550   | \$ 348,550   | \$ -      | _\$        |  |
| Interest earning deposits with banks               | 115,707            | 115,707     | 115,707  | _         | _          |  |
| Investment securities available for sale           | 1,567,071          | 1,567,071   | 11,004   | 1,555,605 | 462        |  |
| Investment securities held to maturity             | 1,022,912          | 1,061,044   | _  | 1,061,044 | _          |  |
| Non-marketable securities - FHLB and FRB stock     | 160,204            | 160,204     | _  | _         | 160,204    |  |
| Loans held for sale                                | 718,916            | 718,916     | _  | 718,916   | _          |  |
| Loans, net   | 13,460,108         | 13,736,459  | )  | 14,867    | 13,721,592 |  |
| Accrued interest receivable                        | 59,675             | 59,675      | 59,675   | _         | _          |  |
| Derivative financial instruments                   | 37,948             | 37,948      | 3,055  | 32,194    | 2,699      |  |
| Financial Liabilities:                             |                    |             |  |           |            |  |
| Non-interest bearing deposits                      | \$6,388,292        | \$6,388,292 | 2\$ 6,388,292  | \$ -      | _\$        |  |
| Interest bearing deposits                          | 7,873,527          | 7,868,383   | _  | _         | 7,868,383  |  |
| Short-term borrowings                              | 1,993,358          | 1,993,656   | _  | _         | 1,993,656  |  |
| Long-term borrowings                               | 330,160            | 335,643     | _  | _         | 335,643    |  |
| Junior subordinated notes issued to capital trusts | 211,085            | 165,727     | _  | _         | 165,727    |  |
| Accrued interest payable                           | 5,495              | 5,495       | 5,495  | _         | _          |  |
| Derivative financial instruments                   | 40,131             | 40,131      | 1,870  | 38,261    | _          |  |

|  | December 31, 2016  |                         |   |           |            |          |
|--|--------------------|-------------------------|---|-----------|------------|----------|
|  | Carrying<br>Amount | Estimated<br>Fair Value | Quoted Prices in Ad<br>Markets for Identica<br>Assets (Level 1) | •         | •          | e Inputs |
| Financial Assets:                                  |                    |                         |   |           |            |          |
| Cash and due from banks                            | \$364,783          | \$364,783               | \$ 364,783  | \$ -      | _\$        | _        |
| Interest earning deposits with banks               | 98,686             | 98,686                  | 98,686  |           |            |          |
| Investment securities available for sale           | 1,696,195          | 1,696,195               | 10,828  | 1,684,823 | 544        |          |
| Investment securities held to maturity             | 1,069,750          | 1,093,740               |   | 1,093,740 |            |          |
| Non-marketable securities - FHLB and FRB stock     | 143,276            | 143,276                 | _   | _         | 143,276    |          |
| Loans held for sale                                | 716,883            | 716,883                 | _   | 716,883   | _          |          |
| Loans, net   | 12,629,437         | 12,747,107              | <i>'</i>  | 16,273    | 12,730,834 |          |
| Accrued interest receivable                        | 59,024             | 59,024                  | 59,024  |           |            |          |
| Derivative financial instruments                   | 44,586             | 44,586                  | 7,687   | 33,739    | 3,160      |          |
| Financial Liabilities:                             |                    |                         |   |           |            |          |
| Non-interest bearing deposits                      | \$6,408,169        | \$6,408,169             | 9\$ 6,408,169   | \$ -      | _\$        |          |
| Interest bearing deposits                          | 7,702,279          | 7,698,839               | _   |           | 7,698,839  |          |
| Short-term borrowings                              | 1,569,288          | 1,569,314               | _   |           | 1,569,314  |          |
| Long-term borrowings                               | 311,790            | 317,028                 |   |           | 317,028    |          |
| Junior subordinated notes issued to capital trusts | 210,668            | 157,098                 | _   | _         | 157,098    |          |
| Accrued interest payable                           | 4,288              | 4,288                   | 4,288   |           | _          |          |
| Derivative financial instruments                   | 63,885             | 63,885                  | 2,046   | 61,839    | _          |          |
|  |                    |                         |   |           |            |          |

#### Note 14. Stock Incentive Plans

ASC Topic 718 requires that the grant date fair value of equity awards to employees be recognized as compensation expense over the period during which an employee is required to provide service in exchange for such award.

The following table summarizes the impact of the Company's share-based payment plans in the financial statements for the periods shown (in thousands):

Three Months Six Months
Ended Ended
June 30, June 30,
2017 2016 2017 2016
\$4,443 \$4,284 \$8,924 \$8,335
1,916 1,671 6,338 3,254

Total compensation expense for share-based payment plans during the period Amount of related income tax benefit recognized in income

The Company adopted the Omnibus Incentive Plan (the "Omnibus Plan") in 1997. On May 28, 2014, the Company's stockholders approved the third amendment and restatement of the Omnibus Plan to add 3,100,000 authorized shares for a total of 11,400,000 shares of common stock authorized to be utilized in connection with awards under the Omnibus Plan to directors, officers, and employees of the Company or any of its subsidiaries. The number of shares authorized increased by 2,400,000 to 13,800,000 upon completion of the Taylor Capital merger. Equity grants under the Omnibus Plan can be in the form of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units, performance units, and other stock-based awards. Shares awarded in the form of restricted stock, restricted stock units, performance shares, performance units, or other stock-based awards generally will reduce the shares available under the Omnibus Plan on a 2-for-1 basis. No more than 10% of the total number of authorized shares may be issued with respect to awards granted after May 28, 2014, other than stock appreciation rights, stock options and performance-based awards, which at the date of grant are scheduled to fully vest prior to three years from the date of grant (although such awards may provide scheduled vesting earlier with respect to some of such shares and for acceleration of vesting as provided in the Omnibus Plan). As of June 30, 2017, there were 2,912,067 shares available for future grants.

Annual equity-based incentive awards are generally granted to selected officers and employees in the first quarter of the year. Options are granted with an exercise price equal to no less than the market price of the Company's shares at the date of grant; those option awards generally vest over four years of service and have 10-year contractual terms. Restricted shares and units typically vest over a two to four year period. Equity awards may also be granted at other times throughout the year in connection with the recruitment and retention of officers and employees. Directors currently may elect, in lieu of cash, to receive up to 70% of their fees in stock options with a five year term, which are fully vested on the grant date (provided that the director may not sell the underlying shares for at least six months after the grant date), and up to 100% of their fees in restricted shares, which vest one year after the grant date.

The following table summarizes changes in stock options for the six months ended June 30, 2017:

|   |           |          | Weighted    |                |
|---|-----------|----------|-------------|----------------|
|   |           | Weighted | Average     | Aggregate      |
|   | Number of | Average  | Remaining   | Intrinsic      |
|   | Options   | Exercise | Contractual | Value          |
|   |           | Price    | Term        | (in thousands) |
|   |           |          | (In Years)  |                |
| Options outstanding as of December 31, 2016 | 1,940,405 | \$ 27.45 | 5.31        |                |
| Granted                                     | 159,540   | 45.54    |             |                |

| Exercised                               | (211,770 ) 27.04        |           |
|---|-------------------------|-----------|
| Expired                                 | <del>_</del>            |           |
| Forfeited or cancelled                  | (9,594 ) 31.32          |           |
| Options outstanding as of June 30, 2017 | 1,878,581 \$ 29.01 5.40 | \$ 28,501 |
| Options exercisable as of June 30, 2017 | 1,238,014 \$ 26.84 3.88 | \$ 21,318 |

The fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model based on certain assumptions. Expected volatility is based on historical volatility and the expectations of future volatility of Company shares. The risk free interest rate for periods within the contractual term of the option is based on the U.S. Treasury yield curve in effect at the

time of the grant. The expected life of options is estimated based on historical employee behavior and represents the period of time that options granted are expected to remain outstanding.

The following assumptions were used for options granted during the six months ended June 30, 2017:

|   | June 30, |  |  |
|---|----------|--|--|
|   | 2017     |  |  |
| Risk-free interest rate   | 2.18 %   |  |  |
| Expected volatility of Company's stock                                    | 22.66 %  |  |  |
| Expected dividend yield   | 1.67 %   |  |  |
| Expected life of options  |          |  |  |
| Expected file of options  | years    |  |  |
| Weighted average fair value per option of options granted during the year |          |  |  |

The total intrinsic value of options exercised during the six months ended June 30, 2017 and 2016 was \$3.9 million and \$1.9 million, respectively.

The following is a summary of changes in restricted shares and units for the six months ended June 30, 2017:

|   | Number of Shares and | Weighted   |
|---|----------------------|------------|
|   | Shares and           | Average    |
|   | Units                | Grant Date |
|   | Omis                 | Fair Value |
| Shares and units outstanding at December 31, 2016 | 998,807              | \$ 31.20   |
| Granted   | 379,335              | 45.77      |
| Vested  | (331,875)            | 31.11      |
| Forfeited or cancelled                            | (15,293)             | 33.42      |
| Shares and units outstanding at June 30, 2017     | 1,030,974            | 36.55      |

The total intrinsic value of restricted shares that vested during the six months ended June 30, 2017 and 2016 was \$15.5 million and \$8.4 million, respectively.

The Company awarded 65,476, 80,780 and 71,560 market-based restricted stock units in 2017, 2016 and 2015, respectively, which entitle recipients to shares of common stock at the end of a three year vesting period. Recipients will earn shares, totaling between 0% and 175% of the number of units issued, based on the Company's total stockholder return relative to a specified peer group of financial institutions over the three year period. The Company awarded 48,569 market-based restricted stock units in 2014 that vested in 2017. Recipients earned shares totaling approximately 121% of the number of units issued, based on the Company's total shareholder return relative to a specified peer group of financial institutions over the three year period. The market-based restricted stock units are included in the preceding table as if the recipients earned shares equal to 100% of the units issued. A Monte Carlo simulation model was used to value the market-based restricted stock units at the time awarded.

As of June 30, 2017, there was \$30.7 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share option and nonvested share awards) granted under the Omnibus Plan. At June 30, 2017, the weighted-average period over which the unrecognized compensation expense is expected to be recognized was approximately two years.

#### Note 15. Derivative Financial Instruments

The Company offers various derivatives, including interest rate swaps and foreign currency forward contracts, to its qualifying customers which can mitigate our exposure to market risk through the execution of off-setting positions with inter-bank dealer counterparties. This also permits the Company to offer customized risk management solutions to our customers. These customer accommodations and any offsetting financial contracts are treated as non-designated derivative instruments and carried at fair value through an adjustment to the statement of operations.

Interest rate swap and foreign currency forward contracts involve the risk of dealing with counterparties and their ability to meet contractual terms. The net amount payable or receivable under interest rate swaps is accrued as an adjustment to interest income. The net amount payable as of June 30, 2017 and December 31, 2016 was approximately \$1 thousand. The Company's credit exposure on interest rate swaps is limited to the Company's net favorable value and interest payments of all swaps to each counterparty. In such cases, collateral is generally required from the counterparties involved if the net value of the swaps exceeds a nominal amount. At June 30, 2017, the Company's credit exposure relating to interest rate swaps was approximately \$11.3 million, which is secured by the underlying collateral on customer loans.

The Company also enters into mortgage banking derivatives which are classified as non-designated hedging derivatives. These derivatives include interest rate lock commitments provided to customers to fund certain mortgage loans to be sold into the secondary market and forward commitments for the future delivery of such loans. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of future changes in interest rates on its commitments to fund the loans as well as on its portfolio of mortgage loans held-for-sale.

The Company had fair value commercial loan interest rate swaps, to hedge its interest rate risk, with an aggregate notional amount of \$83 thousand at June 30, 2017. For fair value hedges, the changes in fair values of both the hedging derivative and the hedged item were recorded in current earnings as other income.

Interest rate swaps, swaptions and treasury futures are used in order to lessen the price volatility of the mortgage servicing rights asset. The Company also uses forward commitments to buy to-be-announced ("TBA") mortgage securities for which the Company does not intend to take delivery of the security and will enter into an offsetting position before physical delivery to lessen the price volatility of the mortgage servicing rights asset. These derivatives are recorded at their fair value on the consolidated balance sheets in other assets with changes in fair value recorded on the consolidated statements of operations in mortgage banking revenue in non-interest income.

The Company's derivative financial instruments are summarized below as of June 30, 2017 and December 31, 2016 (in thousands):

|   | Asset Deriv<br>June 30, 20 |                      | December 3  | 1, 2016              | Liability De<br>June 30, 20 |            | December 3         | 51, 2016              |    |
|---|----------------------------|----------------------|-------------|----------------------|-----------------------------|------------|--------------------|-----------------------|----|
|   | Notional<br>Amount         | Estimated Fair Value |             | Estimated Fair Value |                             |            | Notional<br>Amount | Estimate<br>Fair Valu |    |
| Derivative instruments designated as hedges of fair value: Interest rate swap contracts (1) Stand-alone derivative instruments: (2) | \$—                        | \$—                  | \$—         | \$—                  | \$83                        |            | \$ 107             | \$(4                  | )  |
| Interest rate swap contracts  | 1,407,132                  | 23,773               | 1,310,057   | 25,471               | 1,407,132                   | (23,773    | 1,310,057          | (25,471               | )  |
| Interest rate options contracts   | 322,810                    | 1,369                | 217,546     | 881                  | 322,810                     | (1,369     | 217,546            | (881                  | )  |
| Foreign exchange contracts  | 37,701                     | 2,163                | 40,641      | 4,429                | 37,254                      | (1,991     | 40,505             | (4,265                | )  |
| Spot foreign exchange contracts   | 7,137                      | 89                   | 1,691       | 12                   | 6,030                       | (38        | ) 660              | (5                    | )  |
| Mortgage related derivatives:   |                            |                      |             |                      |                             |            |                    |                       |    |
| Interest rate swap contracts  | 778,000                    | 4,800                | 383,000     | 2,946                | 798,000                     | (11,088    | 1,458,000          | (31,212               | )  |
| Treasury futures contracts  | 27,500                     | 96                   | 15,500      | 41                   | 35,000                      | (288       | ) —                | _                     |    |
| TBA mortgage securities   | _                          | _                    | _           | _                    | 110,000                     | (940       | 55,000             | (132                  | )  |
| Forward loan sale commitments   | 742,000                    | 2,959                | 585,000     | 7,646                | 209,000                     | (642       | 386,000            | (1,915                | )  |
| Interest rate lock commitments  | 603,018                    | 2,699                | 543,901     | 3,160                | _                           | _          | _                  | _                     |    |
| Total stand-alone derivative instruments  | 3,925,298                  | 37,948               | 3,097,336   | 44,586               | 2,925,226                   | (40,129    | 3,467,768          | (63,881               | )  |
| Total   | \$3,925,298                | \$ 37,948            | \$3,097,336 | \$ 44,586            | \$2,925,309                 | \$(40,131) | \$3,467,875        | \$(63,885             | 5) |

<sup>(1)</sup> Derivative instruments designated to hedge fixed-rate commercial real estate loans.

Amounts included in other operating income in the consolidated statements of operations related to derivative financial instruments were as follows (in thousands):

| Three I Ended | Months | Six Mo  | nths Ended |
|---------------|--------|---------|------------|
| June 30       | ),     | June 30 | ),         |
| 2017          | 2016   | 2017    | 2016       |

Derivative instruments designated as hedges of fair value:

<sup>(2)</sup> These portfolio swaps are not designated as hedging instruments under ASC Topic 815.

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| Interest rate swap contracts             | \$1     | \$1      | \$2       | \$2      |
|--|---------|----------|-----------|----------|
| Stand-alone derivative instruments:      |         |          |           |          |
| Interest rate swap contracts             | 1,624   | (1       | 3,473     | 2,337    |
| Interest rate options contracts          |         | (1       | ) —       | 35       |
| Foreign exchange contracts               | 197     | 371      | 260       | 499      |
| Spot foreign exchange contracts          | 729     | (2       | 1,407     | 301      |
| Mortgage related derivatives             | (301)   | 16,060   | (10,442)  | 39,771   |
| Total stand-alone derivative instruments | 2,249   | 16,427   | (5,302)   | 42,943   |
| Total                                    | \$2,250 | \$16,428 | \$(5,300) | \$42,945 |

Methods and assumptions used by the Company in estimating the fair value of its interest rate swaps are discussed in Note 13 to consolidated financial statements.

Certain instruments and transactions subject to an agreement similar to a master netting arrangement are eligible for offset in the consolidated balance sheet. The instruments and transactions would include derivatives, sale and repurchase agreements and reverse sale and repurchase agreements, and securities borrowing and securities lending arrangements. The Company's derivative transactions with financial institution counterparties are generally executed under International Swaps and Derivative Association ("ISDA") master agreements which include "right of set-off" provisions. Under these agreements, there is generally a legally enforceable right to offset recognized amounts, and there may be an intention to settle such amounts on a net basis. The Company, however, does not generally offset such financial instruments for financial reporting purposes.

Information about the Company's financial instruments that are eligible for offset in the consolidated balance sheet as of June 30, 2017 is summarized below (in thousands):

|                         |             |             |    | Financial Assets |                   |             | Financial Liabilities |                  |                    |  |
|-------------------------|-------------|-------------|----|------------------|-------------------|-------------|-----------------------|------------------|--------------------|--|
|                         |             |             |    | Gross            | Gross             | Net Amoun   | Gross                 | Gross            | Net Amount         |  |
|                         |             |             |    | Amount           | Amount            | Recognized  | A mount               | Amount           | Recognized         |  |
|                         |             |             |    | Recogniz         | z <b>el</b> ffset | Recognized  | Recogniz              | e <b>O</b> ffset | Recognized         |  |
| Derivatives:            |             |             |    |                  |                   |             |                       |                  |                    |  |
| Interest rate swap cont | tracts, cap | s and floor | S  | \$7,291          | \$ -              | -\$ 7,291   | \$17,950              | \$ -             | <b>-</b> \$ 17,950 |  |
| Foreign exchange con    | tracts      |             |    | 995              |                   | 995         | 1,531                 |                  | 1,531              |  |
| Mortgage related deriv  | vatives     |             |    | 7,855            |                   | 7,855       | 12,958                |                  | 12,958             |  |
| Total derivatives       |             |             |    | 16,141           | _                 | 16,141      | 32,439                | _                | 32,439             |  |
| Repurchase agreements   |             |             |    | _                | _                 |             | 203,358               | _                | 203,358            |  |
| Total                   |             |             |    | \$16,141         | \$ -              | -\$ 16,141  | \$235,797             | \$ -             | \$ 235,797         |  |
|                         | Financia    | 1 Assets    |    |                  |                   | Financial 1 | Liabilities           |                  |                    |  |
|                         | Net         | Financial   |    |                  | , Net             | Net         | Financial             |                  | . Net              |  |
|                         | Amount      | Instrumen   | te | Collatera        | l Amoun           | Amount      | Instrument            | Collate          | ral Amount         |  |
|                         | Recogni     | zed         | ıs |                  | Amoun             | Recognize   | d                     | .3               | Amount             |  |
| Derivatives:            |             |             |    |                  |                   |             |                       |                  |                    |  |
| Counterparty A          | \$2,807     | \$ (2,807   | )  | \$               | <b>_\$</b>        | \$9,218     | \$ (2,807             | ) \$(6,411       | ) \$ —             |  |
| Counterparty B          | 2,206       | (2,206      | )  | _                | _                 | 7,759       | (2,206                | ) (5,553         | ) —                |  |
| Counterparty C          | 247         | (247        | )  |                  |                   | 2,679       | (247                  | ) (2,432         | ) —                |  |
| Other counterparties    | 10,881      | (8,529      | )  |                  | 2,352             | 12,783      | (8,529                | ) (4,237         | ) 17               |  |
| Total derivatives       | 16,141      | (13,789     | )  |                  | 2,352             | 32,439      | (13,789               | ) (18,633        | ) 17               |  |
| Repurchase agreements   |             |             |    |                  |                   | 203,358     |                       | (203,35          | 8 ) —              |  |
| Total                   | \$16,141    | \$ (13,789  | )  | \$               | <b>-\$</b> 2,352  | \$235,797   | \$ (13,789            | ) \$(221,9       | 991) \$ 17         |  |

Information about the Company's financial instruments that are eligible for offset in the consolidated balance sheet as of December 31, 2016 is summarized below (in thousands):

|                          |                           |                                  | Gross Gross Net Amount |                 | Financial Liabilities<br>Gross Gross |                            | Net Amount                         |                         |
|--------------------------|---------------------------|----------------------------------|------------------------|-----------------|--------------------------------------|----------------------------|------------------------------------|-------------------------|
|                          |                           |                                  | Amount<br>Recogniz     | Amount          | Recognized                           | Amount<br>Recognize        | Amount                             | Recognized              |
| Derivatives:             |                           |                                  | Recogni                | ZCIISCI         |                                      | Recogniz                   | CWIISCI                            |                         |
| Interest rate swap contr | racts, cap                | s and floors                     | \$7,885                | \$ -            | <b>-\$</b> 7,885                     | \$18,564                   | \$ -                               | -\$ 18,564              |
| Foreign exchange contr   | racts                     |                                  | 4,315                  |                 | 4,315                                | 1,674                      | _                                  | 1,674                   |
| Mortgage related deriv   | atives                    |                                  | 10,633                 |                 | 10,633                               | 33,259                     | _                                  | 33,259                  |
| Total derivatives        |                           |                                  | 22,833                 | _               | 22,833                               | 53,497                     |                                    | 53,497                  |
| Repurchase agreements    |                           |                                  | _                      | _               | _                                    | 237,538                    | _                                  | 237,538                 |
| Total                    |                           |                                  | \$22,833               | \$ -            | \$ 22,833                            | \$291,035                  | \$ -                               | \$ 291,035              |
|                          | Financia                  | l Assets                         |                        |                 | Financial I                          | Liabilities                |                                    |                         |
|                          | Net<br>Amount<br>Recogniz | Financial<br>Instruments         | Collatera              | al Net<br>Amoun | Amount                               | Financial<br>Instrument    | S Collater                         | ral Net Amount          |
| Derivatives:             |                           |                                  |                        |                 |                                      |                            |                                    |                         |
| Counterparty B           | \$2,697<br>4,683<br>64    | \$ (2,697 )<br>(4,683 )<br>(64 ) | \$<br>                 | —\$—<br>—       | 12,881                               | \$ (2,697<br>(4,683<br>(64 | ) \$(16,07<br>) (8,198<br>) (4,855 | 71 ) \$ —<br>) —<br>) — |

| Other counterparties  | 15,389   | (10,938    | ) —  | 4,451            | 16,929    | (10,938    | ) (5,980     | ) 11     |
|-----------------------|----------|------------|------|------------------|-----------|------------|--------------|----------|
| Total derivatives     | 22,833   | (18,382    | ) —  | 4,451            | 53,497    | (18,382    | ) (35,104    | ) 11     |
| Repurchase agreements | _        | _          | _    |                  | 237,538   | _          | (237,538     | ) —      |
| Total                 | \$22,833 | \$ (18,382 | ) \$ | <b>-\$</b> 4,451 | \$291,035 | \$ (18,382 | ) \$(272,642 | 2) \$ 11 |

### Note 16. Operating Segments

The Company's operations consist of three reportable operating segments: Banking, Leasing and Mortgage Banking. The Company offers different products and services through its three segments. The accounting policies of the segments are generally the same as those of the consolidated company.

The Banking Segment generates its revenues primarily from its lending, deposit gathering and fee business activities. The profitability of this segment's operations depends primarily on its net interest income after provision for credit losses, which is the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities less provision for credit losses. The provision for credit losses is dependent on changes in the Banking Segment's loan portfolio and management's assessment of the collectability of the loan portfolio as well as prevailing economic and market conditions. The Banking Segment is also subject to an extensive system of laws and regulations that are intended primarily for the protection of depositors and other customers, federal deposit insurance funds and the banking system as a whole. These laws and regulations govern such areas as capital, permissible activities, allowance for loan and lease losses, loans and investments, and rates of interest that can be charged on loans.

The Leasing Segment generates its revenues through lease originations and related services. The Leasing Segment invests directly in equipment that the Company leases (referred to as direct finance, leveraged or operating leases) to "Fortune 1000," middle-market companies and healthcare providers located throughout the United States. The lease portfolio is made up of various kinds of equipment, generally technology related, such as computer systems, satellite equipment, medical equipment and general manufacturing, industrial, construction and transportation equipment. The Leasing Segment also specializes in selling third party equipment maintenance contracts to large companies.

The Mortgage Banking Segment originates residential mortgage loans for sale to investors and for the Company's portfolio through its retail and third party originator channels. This segment also services residential mortgage loans for various investors and for loans owned by the Company. The Mortgage Banking Segment is subject to an extensive system of laws and regulations that are intended primarily for the protection of customers.

Net interest income for the Leasing and Mortgage Banking segments include adjustments based on the Company's internal funds transfer pricing model. Non-interest income for the Leasing Segment includes income on loans originated for the sole purpose of funding equipment purchases related to leases at the Company's lease subsidiaries.

The following tables present summary financial information for the reportable segments (in thousands):

|                                  | Banking      | Leasing     | Mortgage<br>Banking | Consolidated |
|----------------------------------|--------------|-------------|---------------------|--------------|
| Three months ended June 30, 2017 |              |             |                     |              |
| Net interest income              | \$135,982    | \$2,345     | \$10,667            | \$148,994    |
| Provision for credit losses      | 8,890        | 410         | 399                 | 9,699        |
| Non-interest income              | 42,838       | 18,180      | 29,499              | 90,517       |
| Non-interest expense (1)         | 116,369      | 13,436      | 35,754              | 165,559      |
| Income tax expense               | 15,662       | 2,525       | 1,600               | 19,787       |
| Net income                       | \$37,899     | \$4,154     | \$2,413             | \$44,466     |
| Total assets                     | \$16,320,111 | \$1,275,386 | \$2,369,560         | \$19,965,057 |
| Three months ended June 30, 2016 |              |             |                     |              |
| Net interest income              | \$112,152    | \$2,411     | \$8,039             | \$122,602    |
| Provision for credit losses      | 2,995        | (356)       | 190                 | 2,829        |
| Non-interest income              | 36,668       | 15,717      | 39,615              | 92,000       |
| Non-interest expense (1)         | 99,882       | 11,126      | 36,898              | 147,906      |
| Income tax expense               | 13,350       | 2,879       | 4,226               | 20,455       |
|                                  |              |             |                     |              |

 Net income
 \$32,593
 \$4,479
 \$6,340
 \$43,412

 Total assets
 \$13,296,238
 \$1,081,723
 \$1,617,829
 \$15,995,790

 $_{(1)}$  Includes merger related and repositioning expenses of \$7.2 million and \$2.6 million in the Banking Segment for the three months ended June 30, 2017 and 2016, respectively.

|                                | Banking      | Leasing     | Mortgage<br>Banking | Consolidated |
|--------------------------------|--------------|-------------|---------------------|--------------|
| Six months ended June 30, 2017 |              |             |                     |              |
| Net interest income            | \$267,431    | \$4,614     | \$19,992            | \$292,037    |
| Provision for credit losses    | 12,417       | 275         | 741                 | 13,433       |
| Non-interest income            | 85,369       | 39,643      | 57,278              | 182,290      |
| Non-interest expense (1)       | 224,208      | 27,280      | 69,736              | 321,224      |
| Income tax expense             | 31,322       | 6,644       | 2,701               | 40,667       |
| Net income                     | \$84,853     | \$10,058    | \$4,092             | \$99,003     |
| Total assets                   | \$16,320,111 | \$1,275,386 | \$2,369,560         | \$19,965,057 |
| Six months ended June 30, 2016 |              |             |                     |              |
| Net interest income            | \$221,760    | \$4,834     | \$15,312            | \$241,906    |
| Provision for credit losses    | 9,996        | 81          | 315                 | 10,392       |
| Non-interest income            | 71,687       | 34,912      | 67,094              | 173,693      |
| Non-interest expense (1)       | 190,522      | 23,312      | 69,872              | 283,706      |
| Income tax expense             | 27,700       | 6,388       | 4,887               | 38,975       |
| Net income                     | \$65,229     | \$9,965     | \$7,332             | \$82,526     |
| Total assets                   | \$13,296,238 | \$1,081,723 | \$1,617,829         | \$15,995,790 |

<sup>(1)</sup> Includes merger related and repositioning expenses of \$7.4 million and \$5.9 million in the Banking Segment for the six months ended June 30, 2017 and 2016, respectively.

#### Note 17. Preferred Stock

On August 18, 2014, in connection with the Taylor Capital merger, the Company issued one share of its Perpetual Non-Cumulative Preferred Stock, Series A ("Company Series A Preferred Stock"), in exchange for each of the 4,000,000 outstanding shares of Taylor Capital's Perpetual Non-Cumulative Preferred Stock, Series A. Holders of the Company Series A Preferred Stock are entitled to receive, when as and if declared by the Company's board of directors, non-cumulative cash dividends on the liquidation preference amount, which is \$25 per share, at a rate of 8.00% per annum, payable quarterly. The Company Series A Preferred Stock is callable in February 2018. The Company Series A Preferred Stock is included in Tier 1 capital for regulatory capital purposes.

On August 24, 2016, in connection with the American Chartered merger, the Company issued one share of its Cumulative Voting Convertible Preferred Stock, Series B ("Company Series B Preferred Stock"), in exchange for each of the 525 shares of American Chartered's Series D Preferred Stock outstanding immediately prior to the merger whose holders did not elect to receive the same consideration in the Merger as holders of American Chartered Common Stock, based on the number of shares of American Chartered Common Stock into which each such share of American Chartered Series D Preferred Stock would otherwise then be convertible. Holders of the Company Series B Preferred Stock are entitled to receive cumulative cash dividends on the liquidation preference amount, which is \$1,000 per share, at a rate of 8.00% per annum, have the right to vote on all matters upon which holders of the Company's common stock are entitled to vote and have the right to convert each share into shares of the Company's common stock at any time. The Company Series B Preferred stock has a mandatory conversion date of September 20, 2017. The Company Series B Preferred Stock is included in Tier 2 capital for regulatory capital purposes. During the fourth quarter of 2016, 400 shares of the Company Series B Preferred stock were converted into shares of the Company's common stock.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion and analysis of MB Financial, Inc.'s financial condition and results of operations and should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere in this report. The words "the Company," "we," "our" and "us" refer to MB Financial, Inc. and its consolidated subsidiaries, unless we indicate otherwise.

#### Overview

The profitability of our operations depends primarily on our net interest income after provision for credit losses, which is the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities less provision for credit losses. The provision for credit losses is dependent on changes in our loan portfolio and management's assessment of the collectability of our loan portfolio as well as prevailing economic and market conditions.

Our net income is also affected by non-interest income and non-interest expenses. During the periods under report, non-interest income included revenue from our key fee initiatives: net lease financing income, mortgage banking revenue, commercial deposit and treasury management fees, trust and asset management fees, card fees and capital markets and international banking fees. Non-interest income also included consumer and other deposit service fees, brokerage fees, loan service fees, increase in cash surrender value of life insurance, net gain on investment securities, net loss on disposal of other assets and other operating income. During the periods under report, non-interest expenses included salaries and employee benefits expense, occupancy and equipment expense, computer services and telecommunication expense, advertising and marketing expense, professional and legal expense, other intangibles amortization expense, branch exit and facilities impairment charges, net (gain) loss on other real estate owned and other related expenses and other operating expenses. Additionally, dividends on preferred shares reduced net income available to common stockholders.

Net interest income is affected by changes in the volume and mix of interest earning assets, interest earned on those assets, the volume and mix of interest bearing liabilities and interest paid on interest bearing liabilities. Non-interest income and non-interest expenses are impacted by growth of banking, leasing and mortgage banking operations and growth in the number of loan and deposit accounts through both acquisitions and core banking and leasing business growth. Growth in operations affects other expenses primarily as a result of additional employee, branch facility and promotional marketing expense. Growth in the number of loan and deposit accounts affects other income, including service fees as well as other expenses such as computer services, supplies, postage, telecommunications and other miscellaneous expenses. Non-performing asset levels impact salaries and benefits, legal expenses and other real estate owned expenses.

On August 24, 2016, the Company completed its merger with American Chartered Bancorp, Inc. ("American Chartered"). Consideration paid by the Company was \$487.4 million, including \$382.8 million in common stock (9.7 million shares), \$102.3 million in cash and \$2.3 million in preferred stock and stock-based awards assumed. The Company recorded \$274.9 million in goodwill and \$25.5 million in other intangibles as a result of this acquisition. These and other amounts recognized for this business combination in the financial statements as of March 31, 2017 were determined to be final. See Note 4 of the notes to our consolidated financial statements for additional information.

The Company had net income of \$44.5 million for the three months ended June 30, 2017 compared to \$43.4 million for the three months ended June 30, 2016. Net income available to common stockholders was \$42.5 million for the three months ended June 30, 2017 compared to \$41.4 million for the three months ended June 30, 2016. Fully diluted

earnings per common share were \$0.50 for the three months ended June 30, 2017 compared to \$0.56 per common share for the three months ended June 30, 2016.

The Company had net income of \$99.0 million for the six months ended June 30, 2017 compared to \$82.5 million for the six months ended June 30, 2016. Net income available to common stockholders was \$95.0 million for the six months ended June 30, 2017 compared to \$78.5 million for the six months ended June 30, 2016. Fully diluted earnings per common share were \$1.12 for the six months ended June 30, 2017 compared to \$1.06 per common share for the six months ended June 30, 2016.

The results of operations for the three months ended June 30, 2017 and 2016 were impacted by \$7.2 million and \$2.6 million in merger related and repositioning expenses, respectively, and the results of operations for the six months ended June 30, 2017 and 2016 were impacted by \$7.4 million and \$5.9 million in merger related and repositioning expenses, respectively. See "Non-interest Expenses" section for a detailed schedule of merger related and repositioning expenses.

### **Critical Accounting Policies**

Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America and follow general practices within the industries in which we operate. This preparation requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, actual results could differ from the estimates, assumptions, and judgments reflected in the financial statements. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than originally expected. Management believes the following policies are both important to the portrayal of our financial condition and results of operations and require subjective or complex judgments; therefore, management considers the following to be critical accounting policies. Management has reviewed the application of these polices with the Audit Committee of our Board of Directors.

Allowance for Loan and Lease Losses. The allowance for loan and lease losses is subject to the use of estimates, assumptions, and judgments in management's evaluation process used to determine the adequacy of the allowance for loan and lease losses, which combines several factors: management's ongoing review and grading of the loan portfolio, consideration of past loan loss experience, trends in past due and non-performing loans, risk characteristics of the various classifications of loans, existing economic conditions, the fair value of underlying collateral, and other qualitative and quantitative factors which could affect probable credit losses. Because current economic conditions can change and future events are inherently difficult to predict, the anticipated amount of estimated loan losses, and therefore the adequacy of the allowance, could change significantly. As an integral part of their examination process, various regulatory agencies also review the allowance for loan and lease losses. Such agencies may require that certain loan balances be charged off when their credit evaluations differ from those of management or require that adjustments be made to the allowance for loan and lease losses, based on their judgments about information available to them at the time of their examination. We believe the allowance for loan and lease losses is appropriate and properly recorded in the financial statements. See "Allowance for Loan and Lease Losses" section below for further analysis.

Residual Value of Our Direct Finance, Leveraged, and Operating Leases. Lease residual value represents the present value of the estimated fair value of the leased equipment at the termination date of the lease. Realization of these residual values depends on many factors, including management's use of estimates, assumptions, and judgment to determine such values. Several other factors outside of management's control may reduce the residual values realized, including general market conditions at the time of expiration of the lease, whether there has been technological or economic obsolescence or unusual wear and tear on, or use of, the equipment and the cost of comparable equipment. If, upon the expiration of a lease, we sell the equipment and the amount realized is less than the recorded value of the residual interest in the equipment, we will recognize a loss reflecting the difference. On a quarterly basis, management reviews the lease residuals for potential impairment. If we fail to realize our aggregate recorded residual values, our financial condition and profitability could be adversely affected. The aggregate residual value of the equipment leased under our direct finance, leveraged, and operating leases totaled \$177.0 million at June 30, 2017 and \$178.4 million at December 31, 2016. See Note 1 and Note 6 to the audited consolidated financial statements contained in our Annual Report Form 10-K for the year ended December 31, 2016 for additional information.

Income Tax Accounting. ASC Topic 740 provides guidance on accounting for income taxes by prescribing the minimum recognition threshold that a tax position must meet to be recognized in the financial statements. ASC Topic 740 also provides guidance on measurement, recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2017, the Company had no uncertain tax positions. The Company elects to treat interest and penalties recognized for the underpayment of income taxes as income tax expense. However, interest and penalties imposed by taxing authorities on issues specifically addressed in ASC Topic 740 will

be taken out of the tax reserves up to the amount allocated to interest and penalties. The amount of interest and penalties exceeding the amount allocated in the tax reserves will be treated as income tax expense. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, we are required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of, and guidance surrounding income tax laws and regulations change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated balance sheets and statements of operations.

Fair Value of Assets and Liabilities. ASC Topic 820 defines fair value as the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction between market participants at the measurement date.

The degree of management judgment involved in determining the fair value of assets and liabilities is dependent upon the availability of quoted market prices or observable market parameters. For financial instruments that trade actively and have quoted market prices or observable market parameters, there is minimal subjectivity involved in measuring fair value. When observable market prices and parameters are not fully available, management judgment is necessary to estimate fair value. In

addition, changes in market conditions may reduce the availability of quoted prices or observable data. For example, reduced liquidity in the capital markets or changes in secondary market activities could result in observable market inputs becoming unavailable. Therefore, when market data is not available, the Company would use valuation techniques requiring more management judgment to estimate the appropriate fair value measurement.

See Note 13 to the consolidated financial statements for a complete discussion on the Company's use of fair valuation of assets and liabilities and the related measurement techniques.

Goodwill. The excess of the cost of an acquisition over the fair value of the net assets acquired, including core deposit and client relationship intangibles, consists of goodwill. See Note 7 to our consolidated financial statements for further information regarding core deposit and client relationship intangibles. The Company reviews goodwill to determine potential impairment annually, or more frequently if events and circumstances indicate that goodwill might be impaired, by comparing the carrying value of the reporting units with the fair value of the reporting units.

The Company's annual assessment date for goodwill impairment testing is as of December 31. Goodwill is tested for impairment at the reporting unit level. The Company has three reporting units: banking, leasing and mortgage banking. No impairment losses were recognized during the six months ended June 30, 2017 or 2016. We are not aware of any events or circumstances subsequent to our annual goodwill impairment testing date of December 31, 2016 that would indicate impairment of goodwill at June 30, 2017. The carrying amount of goodwill was \$999.9 million and \$1.0 billion at June 30, 2017 and December 31, 2016, respectively. The change in the carrying amount of goodwill from December 31, 2016 was due to adjustments recognized for the American Chartered merger.

Value of Mortgage Servicing Rights. The Company originates and sells residential mortgage loans in the secondary market and may retain the right to service the loans sold. Servicing involves the collection of payments from individual borrowers and the distribution of those payments to the investors. Upon a sale of mortgage loans for which servicing rights are retained, the retained mortgage servicing rights asset is capitalized at the fair value of future net cash flows expected to be realized for performing servicing activities. Purchased mortgage servicing rights are recorded at the purchase price at the date of purchase and at fair value thereafter.

Mortgage servicing rights do not trade in an active market with readily observable prices. The Company determines the fair value of mortgage servicing rights by estimating the fair value of the future cash flows associated with the mortgage loans being serviced. Key economic assumptions used in measuring the fair value of mortgage servicing rights include, but are not limited to, prepayment speeds, discount rates, delinquencies and cost to service. The assumptions used in the valuation model are validated on a periodic basis. The fair value is validated on a quarterly basis with an independent third party. Material discrepancies between the internal valuation and the third party valuation are analyzed and an internal committee determines whether or not an adjustment is required.

The Company has elected to account for mortgage servicing rights using the fair value option. Changes in the fair value are recognized in mortgage banking revenue on the Company's Consolidated Statements of Operations.

Recent Accounting Pronouncements. Refer to Note 2 of our consolidated financial statements for a description of recent accounting pronouncements including the respective dates of adoption and anticipated effects on results of operations and financial condition.

#### Net Interest Income

The following table presents, for the periods indicated, the total dollar amount of interest income from average interest earning assets and the related yields, as well as the interest expense on average interest bearing liabilities, and the related costs, expressed both in dollars and rates (dollars in thousands). The table below and the discussion that

follows contain presentations of net interest income and net interest margin on a tax-equivalent basis, which is adjusted for the tax-favored status of income from certain loans and investments. We believe this measure to be the preferred industry measurement of net interest income, as it provides a relevant comparison between taxable and non-taxable amounts. The table below and the discussion that follows also contains presentations of net interest margin on a tax equivalent basis excluding the effect of acquisition accounting discount accretion on loans acquired through the American Chartered and Taylor Capital mergers ("bank mergers").

Reconciliations of net interest income and net interest margin on a tax-equivalent basis and net interest margin on a tax-equivalent basis excluding the effect of acquisition accounting discount accretion on loans acquired through the bank mergers to net interest income and net interest margin in accordance with accounting principles generally accepted in the United States of America are provided in the table. For additional information, see "Non-GAAP Financial Information."

We have revised the method of annualizing interest income and interest expense for the calculation of net interest margin, net interest margin on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis excluding the effect of acquisition accounting discount accretion on loans acquired through the bank mergers to take into account the day count interest payment convention at the interest earning asset or interest bearing liability level. Among the most common conventions are 30/360 or 365, actual/360 or 365, and actual/actual. Prior period net interest margin, net interest margin on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis excluding the effect of acquisition accounting discount accretion on loans acquired through the bank mergers have been revised to reflect this change in method and have decreased by approximately four basis points compared to what was previously reported for the three and six months ended June 30, 2016.

| (dollars in thousands)                                     | Three Month<br>2017<br>Average<br>Balance | s Ended Ju Interest | ine 30,<br>Yield<br>Rate |            | 2016<br>Average<br>Balance | Interest  | Yield<br>Rate |         |
|--|---|---------------------|--------------------------|------------|----------------------------|-----------|---------------|---------|
| Interest Earning Assets:                                   |   |                     |                          |            |                            | *         |               |         |
| Loans held for sale  | \$585,207                                 | \$5,434             |                          | %          | \$727,631                  | \$6,311   | 3.47          | %       |
| Loans (1) (2)  | 12,850,707                                | 137,992             | 4.26                     |            | 9,698,466                  | 103,920   | 4.26          |         |
| Loans exempt from federal income taxes (3)                 | 354,706                                   | 4,294               | 4.79                     |            | 363,721                    | 4,218     | 4.59          |         |
| Taxable investment securities                              | 1,539,432                                 | 8,717               | 2.26                     |            | 1,466,915                  | 7,799     | 2.13          |         |
| Investment securities exempt from federal income taxes (3) | 1,263,213                                 | 15,134              | 4.79                     |            | 1,339,465                  | 16,375    | 4.89          |         |
| Federal funds sold   | 145                                       | 1                   | 1.37                     |            | 35                         | 0         | 1.00          |         |
| Other interest earning deposits                            | 87,549                                    | 227                 | 1.04                     |            | 100,200                    | 125       | 0.50          |         |
| Total interest earning assets                              | 16,680,959                                | \$171,799           | 4.10                     |            | 13,696,433                 | \$138,748 | 4.03          |         |
| Non-interest earning assets                                | 2,708,504                                 |                     |                          |            | 2,044,225                  |           |               |         |
| Total assets   | \$19,389,463                              |                     |                          |            | \$15,740,658               |           |               |         |
| Interest Bearing Liabilities:                              |   |                     |                          |            |                            |           |               |         |
| Deposits:  |   |                     |                          |            |                            |           |               |         |
| NOW, money market and interest bearing deposits            |   | \$3,284             |                          | %          | \$3,836,134                | \$2,049   | 0.21          | %       |
| Savings deposits   | 1,113,159                                 | 244                 | 0.09                     |            | 1,006,902                  | 174       | 0.07          |         |
| Time deposits  | 2,138,021                                 | 5,265               | 0.99                     |            | 1,835,900                  | 3,729     | 0.82          |         |
| Short-term borrowings                                      | 1,697,212                                 | 3,912               | 0.92                     |            | 1,092,965                  | 910       | 0.34          |         |
| Long-term borrowings and junior subordinated               | 520,241                                   | 3,300               | 2.47                     |            | 642,156                    | 2,076     | 1.27          |         |
| notes  | 320,241                                   | 3,300               | ∠.┭/                     |            | 042,130                    | 2,070     |               |         |
| Total interest bearing liabilities                         | 9,975,398                                 | \$16,005            | 0.64                     |            | 8,414,057                  | \$8,938   | 0.42          |         |
| Non-interest bearing deposits                              | 6,336,151                                 |                     |                          |            | 4,806,692                  |           |               |         |
| Other non-interest bearing liabilities                     | 451,071                                   |                     |                          |            | 389,807                    |           |               |         |
| Stockholders' equity                                       | 2,626,843                                 |                     |                          |            | 2,130,102                  |           |               |         |
| Total liabilities and stockholders' equity                 | \$19,389,463                              |                     |                          |            | \$15,740,658               |           |               |         |
| Net interest income/interest rate spread (4)               |   | \$155,794           | 3.46                     | %          |                            | \$129,810 | 3.61          | %       |
| Less: taxable equivalent adjustment                        |   | 6,800               |                          |            |                            | 7,208     |               |         |
| Net interest income, as reported                           |   | \$148,994           |                          |            |                            | \$122,602 |               |         |
| Net interest margin <sup>(5)</sup>                         |   |                     | 3.55                     | %          |                            |           | 3.56          | %       |
| Tax equivalent effect                                      |   |                     | 0.16                     | %          |                            |           | 0.21          | %       |
| Net interest margin on a fully tax equivalent basis (5)    |   |                     | 3.71                     | %          |                            |           | 3.77          | %       |
| Effect of acquisition accounting discount accretion        |   |                     | (0.17)                   | 07         |                            |           | (0.24         | \01     |
| on loans acquired through bank mergers                     |   |                     | (0.17)                   | <i>710</i> |                            |           | (0.24         | . ) 7/0 |
|  |   |                     | 3.54                     | %          |                            |           | 3.53          | %       |

Net interest margin on a fully tax equivalent basis, excluding the effect of acquisition accounting discount accretion on loans acquired through bank mergers

- (1) Non-accrual loans are included in average loans.
- (2) Interest income includes amortization of net deferred loan origination fees and costs.
- (3) Non-taxable loan and investment income is presented on a fully tax equivalent basis assuming a 35% tax rate.
- (4) Interest rate spread represents the difference between the average yield on interest earning assets and the average cost of interest bearing liabilities and is presented on a fully tax equivalent basis.
- (5) Net interest margin represents net interest income as a percentage of average interest earning assets.

Net interest income on a fully tax equivalent basis increased \$26.0 million during the three months ended June 30, 2017 compared to the three months ended June 30, 2016 due to higher average loan balances, as a result of the loans acquired through the American Chartered merger and loan growth in the legacy portfolio, partly offset by higher funding costs. The net interest margin, expressed on a fully tax equivalent basis, was 3.71% for the second quarter of 2017 and 3.77% for the second quarter of 2016. Net interest income in the second quarter of 2017 included interest income of \$6.7 million resulting from accretion of the acquisition accounting discount recorded on loans acquired in bank mergers compared to \$7.7 million in the second quarter of 2016. Excluding the accretion of the acquisition accounting discount recorded on loans acquired in bank mergers, our net interest margin on a fully tax equivalent basis would have been 3.54% and 3.53% for the three months ended June 30, 2017 and June 30, 2016, respectively.

| (dollars in thousands)                                     | Six Months I<br>2017<br>Average<br>Balance | Ended June Interest | 30,<br>Yield<br>Rate | <b>!</b> /    | 2016<br>Average<br>Balance | Interest  | Yield<br>Rate | 1/   |
|--|--|---------------------|----------------------|---------------|----------------------------|-----------|---------------|------|
| Interest Earning Assets:                                   |  |                     |                      |               |                            |           |               |      |
| Loans held for sale  | \$575,223                                  | \$10,467            | 3.64                 | %             | \$694,326                  | \$12,277  | 3.54          | %    |
| Loans (1)(2)   | 12,578,441                                 | 266,696             | 4.23                 |               | 9,563,981                  | 202,878   | 4.22          |      |
| Loans exempt from federal income taxes (3)                 | 367,257                                    | 8,724               | 4.72                 |               | 353,286                    | 8,195     | 4.59          |      |
| Taxable investment securities                              | 1,566,172                                  | 17,839              | 2.28                 |               | 1,495,749                  | 17,365    | 2.32          |      |
| Investment securities exempt from federal income taxes (3) | 1,270,640                                  | 30,478              | 4.80                 |               | 1,350,967                  | 32,954    | 4.88          |      |
| Federal funds sold   | 92   | 1                   | 1.34                 |               | 39                         | 0         | 1.00          |      |
| Other interest earning deposits                            | 108,932                                    | 426                 | 0.79                 |               | 106,974                    | 266       | 0.50          |      |
| Total interest earning assets                              | 16,466,757                                 | \$334,631           |                      |               | 13,565,322                 | \$273,935 |               |      |
| Non-interest earning assets                                | 2,730,533                                  | Ψυυ .,συ Ι          |                      |               | 2,048,789                  | Ψ=/0,/00  |               |      |
| Total assets   | \$19,197,290                               |                     |                      |               | \$15,614,111               |           |               |      |
| Interest Bearing Liabilities:                              | + , ,                                      |                     |                      |               | + ,                        |           |               |      |
| Deposits:  |  |                     |                      |               |                            |           |               |      |
| NOW and money market deposit                               | \$4,518,021                                | \$5,906             | 0.26                 | %             | \$3,972,642                | \$4,135   | 0.21          | %    |
| Savings deposit  | 1,122,407                                  | 499                 | 0.09                 |               | 995,460                    | 333       | 0.07          |      |
| Time deposits  | 2,099,536                                  | 9,863               | 0.95                 |               | 1,804,390                  | 7,106     | 0.79          |      |
| Short-term borrowings                                      | 1,597,339                                  | 6,292               | 0.79                 |               | 1,004,742                  | 1,631     | 0.33          |      |
| Long-term borrowings and junior subordinated               | 501 100                                    |                     |                      |               |                            | 4.401     | 1 40          |      |
| notes  | 521,122                                    | 6,313               | 2.38                 |               | 621,512                    | 4,421     | 1.40          |      |
| Total interest bearing liabilities                         | 9,858,425                                  | \$28,873            | 0.59                 |               | 8,398,746                  | \$17,626  | 0.42          |      |
| Non-interest bearing deposits                              | 6,273,127                                  |                     |                      |               | 4,706,351                  |           |               |      |
| Other non-interest bearing liabilities                     | 458,039                                    |                     |                      |               | 394,133                    |           |               |      |
| Stockholders' equity                                       | 2,607,699                                  |                     |                      |               | 2,114,881                  |           |               |      |
| Total liabilities and stockholders' equity                 | \$19,197,290                               |                     |                      |               | \$15,614,111               |           |               |      |
| Net interest income/interest rate spread (4)               |  | \$305,758           | 3.46                 | %             |                            | \$256,309 | 3.60          | %    |
| Less: taxable equivalent adjustment                        |  | 13,721              |                      |               |                            | 14,403    |               |      |
| Net interest income, as reported                           |  | \$292,037           |                      |               |                            | \$241,906 |               |      |
| Net interest margin (5)                                    |  |                     | 3.54                 |               |                            |           | 3.55          |      |
| Tax equivalent effect                                      |  |                     | 0.16                 | %             |                            |           | 0.21          | %    |
| Net interest margin on a fully tax equivalent basis (5)    |  |                     | 3.70                 | %             |                            |           | 3.76          | %    |
| Effect of acquisition accounting discount accretion        |  |                     | (0.18                | \ <i>01</i> - |                            |           | (0.24         | \07- |
| on loans acquired through bank mergers                     |  |                     | (0.10                | <i>) 10</i>   |                            |           | (0.24         | 10   |
| Net interest margin on a fully tax equivalent basis,       |  |                     |                      |               |                            |           |               |      |
| excluding the effect of acquisition accounting             |  |                     | 3.52                 | 0%            |                            |           | 3.52          | 0%   |
| discount accretion on loans acquired through bank          |  |                     | ۷.۵∠                 | /0            |                            |           | 5.54          | 10   |
| mergers  |  |                     |                      |               |                            |           |               |      |

- (1) Non-accrual loans are included in average loans.
- (2) Interest income includes amortization of net deferred loan origination fees and costs.
- (3) Non-taxable loan and investment income is presented on a fully tax equivalent basis assuming a 35% tax rate.
- (4) Interest rate spread represents the difference between the average yield on interest earning assets and the average cost of interest bearing liabilities and is presented on a fully tax equivalent basis.

(5) Net interest margin represents net interest income as a percentage of average interest earning assets.

Net interest income on a fully tax equivalent basis increased \$49.4 million during the six months ended June 30, 2017 compared to the six months ended June 30, 2016 due to higher average loan balances, as a result of the loans acquired through the American Chartered merger and loan growth in the legacy portfolio, partly offset by higher funding costs. The net interest margin, expressed on a fully tax equivalent basis, was 3.70% for the six months ended June 30, 2017 and 3.76% for the six months ended June 30, 2016. Net interest income in the six months ended June 30, 2017 included interest income of \$13.9 million resulting from accretion of the acquisition accounting discount recorded on loans acquired in bank mergers compared to \$15.1 million in the six months ended June 30, 2016. Excluding the accretion of the acquisition accounting discount recorded on loans acquired in bank mergers, our net interest margin on a fully tax equivalent basis would have been 3.52% for the six months ended June 30, 2017 and June 30, 2016.

#### Non-interest Income

The following table presents non-interest income for the three months ended June 30, 2017 compared to the three months ended June 30, 2016 (in thousands):

|  | Three Months |          |            |        |      |  |  |
|--|--------------|----------|------------|--------|------|--|--|
|  | Ended        |          |            |        |      |  |  |
|  | June 30,     |          |            |        |      |  |  |
|  | 2017         | 2016     | Increase/  | Percen | tage |  |  |
|  | 2017         | 2016     | (Decrease) | Chang  | e    |  |  |
| Non-interest income:                               |              |          |            |        |      |  |  |
| Mortgage banking revenue                           | \$29,499     | \$39,615 | \$(10,116) | (25.5  | )%   |  |  |
| Lease financing, net                               | 18,401       | 15,708   | 2,693      | 17.1   |      |  |  |
| Commercial deposit and treasury management fees    | 14,499       | 11,548   | 2,951      | 25.6   |      |  |  |
| Trust and asset management fees                    | 8,498        | 8,236    | 262        | 3.2    |      |  |  |
| Card fees  | 4,413        | 4,045    | 368        | 9.1    |      |  |  |
| Capital markets and international banking fees     | 3,586        | 2,771    | 815        | 29.4   |      |  |  |
| Consumer and other deposit service fees            | 3,285        | 3,161    | 124        | 3.9    |      |  |  |
| Brokerage fees                                     | 1,250        | 1,315    | (65)       | (4.9   | )    |  |  |
| Loan service fees                                  | 2,037        | 1,961    | 76         | 3.9    |      |  |  |
| Increase in cash surrender value of life insurance | 1,301        | 850      | 451        | 53.1   |      |  |  |
| Net gain on investment securities                  | 137          | 269      | (132)      | (49.1  | )    |  |  |
| Net loss on disposal of other assets               | (4)          | (2)      | (2)        | 100.0  |      |  |  |
| Other operating income                             | 3,615        | 2,523    | 1,092      | 43.3   |      |  |  |
| Total non-interest income                          | \$90,517     | \$92,000 | \$(1,483)  | (1.6   | )%   |  |  |

Non-interest income decreased by \$1.5 million, or 1.6%, for the three months ended June 30, 2017 compared to the three months ended June 30, 2016.

Mortgage banking revenue decreased due to lower mortgage origination volume and gain on sale margin.

Lease financing revenue increased due to higher rental income and fees from the sale of third-party equipment maintenance contracts partly offset by lower promotional income.

Commercial deposit and treasury management fees increased due to new customer activity as well as the increased customer base from the American Chartered merger.

Capital markets and international banking fees increased due to higher swap and international banking fees.

Other operating income increased due to an increase in the market value of assets held for deferred compensation and a recovery of a low to moderate income real estate investment that was previously written off.

The following table presents non-interest income for the six months ended June 30, 2017 compared to the six months ended June 30, 2016 (in thousands):

|  | Six Month June 30, | s Ended   |                         |                  |    |
|--|--------------------|-----------|-------------------------|------------------|----|
|  | 2017               | 2016      | Increase/<br>(Decrease) | Percen<br>Change | _  |
| Non-interest income:                               |                    |           |                         |                  |    |
| Mortgage banking revenue                           | \$57,278           | \$67,097  | \$ (9,819 )             | (14.6            | )% |
| Lease financing, net                               | 39,819             | 34,754    | 5,065                   | 14.6             |    |
| Commercial deposit and treasury management fees    | 29,188             | 23,426    | 5,762                   | 24.6             |    |
| Trust and asset management fees                    | 17,018             | 16,186    | 832                     | 5.1              |    |
| Card fees  | 8,979              | 7,570     | 1,409                   | 18.6             |    |
| Capital markets and international banking fees     | 6,839              | 5,998     | 841                     | 14.0             |    |
| Consumer and other deposit service fees            | 6,648              | 6,186     | 462                     | 7.5              |    |
| Brokerage fees                                     | 2,375              | 2,473     | (98)                    | (4.0             | )  |
| Loan service fees                                  | 4,006              | 3,713     | 293                     | 7.9              |    |
| Increase in cash surrender value of life insurance | 2,589              | 1,704     | 885                     | 51.9             |    |
| Net gain on investment securities                  | 368                | 269       | 99                      | 36.8             |    |
| Net loss on sale of assets                         | (127)              | (50)      | (77)                    | 154.0            |    |
| Other operating income                             | 7,310              | 4,367     | 2,943                   | 67.4             |    |
| Total non-interest income                          | \$182,290          | \$173,693 | \$ 8,597                | 4.9              | %  |
|  |                    |           |                         |                  |    |

Non-interest income increased by \$8.6 million, or 4.9%, for the six months ended June 30, 2017 compared to the six months ended June 30, 2016.

Mortgage banking revenue decreased due to lower mortgage origination volume and mortgage servicing revenue.

Mortgage servicing revenue for the six months ended June 30, 2016 was positively impacted by the fair value changes of mortgage servicing rights net of the related economic hedge activity.

Lease financing revenue increased due to higher rental income and residual gains.

Commercial deposit and treasury management fees increased due to new customer activity as well as the increased customer base from the American Chartered merger.

Trust and asset management fees increased due to the addition of new customers.

Card fees increased due to promotional debit card income and higher credit card fees as a result of increased volume.

Capital markets and international banking fees increased due to higher syndication and international banking fees partly offset by lower M&A advisory fees.

Other operating income increased due to an increase in the market value of assets held for deferred compensation and a recovery of a low to moderate income real estate investment that was previously written off.

### Non-interest Expenses

The following table presents non-interest expense for the three months ended June 30, 2017 compared to the three months ended June 30, 2016 (in thousands):

|  | Three Months |           |                         |                   |   |  |  |
|--|--------------|-----------|-------------------------|-------------------|---|--|--|
|  | Ended        |           |                         |                   |   |  |  |
|  | June 30,     |           |                         |                   |   |  |  |
|  | 2017         | 2016      | Increase/<br>(Decrease) | Percentage Change |   |  |  |
| Non-interest expenses:   |              |           |                         |                   |   |  |  |
| Salaries and employee benefits expense                           | \$102,566    | \$95,004  | \$7,562                 | 8.0               | % |  |  |
| Occupancy and equipment expense                                  | 15,284       | 13,415    | 1,869                   | 13.9              |   |  |  |
| Computer services and telecommunication expense                  | 9,785        | 9,777     | 8                       | 0.1               |   |  |  |
| Advertising and marketing expense                                | 3,245        | 2,964     | 281                     | 9.5               |   |  |  |
| Professional and legal expense                                   | 2,450        | 3,321     | (871)                   | (26.2             | ) |  |  |
| Other intangibles amortization expense                           | 2,086        | 1,617     | 469                     | 29.0              |   |  |  |
| Branch exit and facilities impairment charges                    | 6,589        | 155       | 6,434                   | 4,151.0           |   |  |  |
| Net loss recognized on other real estate owned and other expense | 690          | 258       | 432                     | 167.4             |   |  |  |
| Other operating expenses   | 22,864       | 21,395    | 1,469                   | 6.9               |   |  |  |
| Total non-interest expenses                                      | \$165,559    | \$147,906 | \$ 17,653               | 11.9              | % |  |  |
| NM - Not meaningful  |              |           |                         |                   |   |  |  |

Non-interest expenses increased by \$17.7 million, or 11.9%, for the three months ended June 30, 2017 from the three months ended June 30, 2016. Non-interest expenses include \$7.2 million and \$2.6 million in merger related and repositioning expenses for the three months ended June 30, 2017 and 2016, respectively. See merger related and repositioning expenses detail below. Explanations for changes other than merger related and repositioning expenses are as follows:

Salaries and employee benefits expense increased due to higher salaries expense resulting from annual pay increases, new hires and increased staff from the American Chartered merger.

Occupancy and equipment expense increased due to higher depreciation, property tax and rental operating expenses as a result of the American Chartered merger.

Professional and legal expense decreased due to lower legal fees.

Other intangible amortization increased due to the customer deposit intangible recognized as a result of the American Chartered merger.

Other operating expenses increased due to higher filing and other loan expense.

The following table presents the detail of the merger related and repositioning expenses for the three months ended June 30, 2017 and 2016 (dollars in thousands):

|   | Three M  | Ionths |  |
|---|----------|--------|--|
|   | Ended    |        |  |
|   | June 30, |        |  |
|   | 2017     | 2016   |  |
| Merger related and repositioning expenses:      |          |        |  |
| Salaries and employee benefits                  | \$552    | \$324  |  |
| Occupancy and equipment expense                 | 6        | 8      |  |
| Computer services and telecommunication expense | 76       | 511    |  |
| Advertising and marketing expense               | _        | 41     |  |
| Professional and legal expense                  | 3        | 101    |  |
|   |          |        |  |

Branch exit and facilities impairment charges
Other operating expenses

Other operating expenses

(60 ) 1,581

Total merger related and repositioning expenses

\$7,166 \$2,566

In the second quarter of 2017 and 2016, merger related and repositioning expenses mostly included costs incurred in connection with the American Chartered merger. The second quarter of 2017 also included branch exit and facilities impairment charges from the closing of five branches as a result of the American Chartered merger.

The following table presents non-interest expense for the six months ended June 30, 2017 compared to the six months ended June 30, 2016 (in thousands):

|   | Six Months Ended |           |                         |                      |    |  |
|---|------------------|-----------|-------------------------|----------------------|----|--|
|   | June 30,         |           |                         |                      |    |  |
|   | 2017             | 2016      | Increase/<br>(Decrease) | Percentage<br>Change | ge |  |
| Non-interest expenses:  |                  |           |                         |                      |    |  |
| Salaries and employee benefits  | \$204,117        | \$180,595 | \$ 23,522               | 13.0                 | %  |  |
| Occupancy and equipment expense   | 30,328           | 26,675    | 3,653                   | 13.7                 |    |  |
| Computer services and telecommunication expense                         | 19,225           | 18,832    | 393                     | 2.1                  |    |  |
| Advertising and marketing expense                                       | 6,406            | 5,842     | 564                     | 9.7                  |    |  |
| Professional and legal expense  | 5,141            | 5,910     | (769)                   | (13.0                | )  |  |
| Other intangibles amortization expense                                  | 4,176            | 3,243     | 933                     | 28.8                 |    |  |
| Branch exit and facilities impairment charges                           | 5,907            | 199       | 5,708                   | 2,868.3              |    |  |
| Net loss (gain) recognized on other real estate owned and other expense | 1,534            | (88)      | 1,622                   | (1,843.2)            | )  |  |
| Other operating expenses  | 44,390           | 42,498    | 1,892                   | 4.5                  |    |  |
| Total non-interest expenses   | \$321,224        | \$283,706 | \$37,518                | 13.2                 | %  |  |
|   |                  |           |                         |                      |    |  |

Non-interest expenses increased by \$37.5 million, or 13.2%, for the six months ended June 30, 2017 from the six months ended June 30, 2016. Non-interest expenses include \$7.4 million and \$5.9 million in merger related and repositioning expenses for the six months ended June 30, 2017 and 2016, respectively. See merger related and repositioning expenses detail below. Explanations for changes other than merger related and repositioning expenses are as follows:

Salaries and employee benefits expense increased due to higher salaries and bonus expense as a result of annual pay increases, new hires and increased staff from the American Chartered merger.

Occupancy and equipment expense increased due to higher depreciation, property tax and rental operating expenses as a result of the American Chartered merger.

Professional and legal expense decreased due to lower legal fees.

Other intangible amortization increased due to the customer deposit intangible recognized as a result of the American Chartered merger.

Non-interest expense was also impacted by a net loss recognized on other real estate owned properties in the first half of 2017 compared to a net gain in the same period last year.

The following table presents the detail of the merger related and repositioning expenses for the six months ended June 30, 2017 and 2016 (dollars in thousands):

|   | Six Months<br>Ended<br>June 30, |       |
|---|---------------------------------|-------|
|   |                                 |       |
|   |                                 |       |
|   | 2017                            | 2016  |
| Merger related and repositioning expenses:                |                                 |       |
| Salaries and employee benefits                            | \$1,166                         | \$405 |
| Occupancy and equipment expense                           | 10                              | 8     |
| Computer services and telecommunication expense           | 261                             | 816   |
| Advertising and marketing expense                         | _                               | 64    |
| Professional and legal expense                            | 100                             | 198   |
| Branch exit and facilities impairment charges             | 5,907                           | 44    |
| Contingent consideration expense - Celtic acquisition (1) |                                 | 2,703 |
| Other operating expenses                                  | (20)                            | 1,615 |

Total merger related and repositioning expenses

\$7,424 \$5,853

(1) Resides in other operating expenses in the consolidated statements of operations.

During the six months ended June 30, 2017 and 2016, merger related and repositioning expenses mostly included costs incurred in connection with the American Chartered merger. The six months ended June 30, 2017 also included branch exit and facilities impairment charges from the closing of five branches as a result of the American Chartered merger. The six months

ended June 30, 2016 included an increase in our contingent consideration accrual for our acquisition of Celtic Leasing Corp. as a result of stronger lease residuals than previously estimated.

### Income Taxes

Income tax expense for the six months ended June 30, 2017 was \$40.7 million compared to \$39.0 million for the six months ended June 30, 2016. The increase was primarily due to an increase in our pre-tax income during the six months ended June 30, 2017 partially offset by the \$3.0 million income tax benefit associated with stock-based compensation and \$2.1 million reversal of a tax liability no longer needed related to two of our acquired entities. The tax expense or benefit related to the vesting of restricted shares and exercises of stock options can fluctuate from period to period based on activity and the stock price of our common shares.

### **Operating Segments**

The Company's operations consist of three reportable operating segments: Banking, Leasing and Mortgage Banking. Our Banking Segment generates revenues primarily from its lending, deposit gathering and fee business activities. Our Leasing Segment generates revenues through lease originations and related services. Our Mortgage Banking Segment originates residential mortgage loans for sale to investors through its retail and third party origination channels as well as residential mortgage loans held in our loan portfolio. The Mortgage Banking Segment also services residential mortgage loans owned by investors and the Company.

## Three Month Comparison

Net income from our Banking Segment for the three months ended June 30, 2017 increased \$5.3 million to \$37.9 million compared to the three months ended June 30, 2016. This increase was due to the increase in net interest income, driven by legacy loan growth and loans acquired through the American Chartered merger, and increased non-interest income. The increased non-interest income was due to higher commercial deposit and treasury management fees and higher capital markets and international banking fees. The increase in net interest and non-interest income were partly offset by higher salaries and employee benefits expense (due to annual pay increases, new hires and increased staff from the American Chartered merger), higher branch exit and facilities impairment charges (due to the closing of five branches as a result of the American Chartered merger) and increased provision for credit losses expense (due to legacy loan growth during the second quarter of 2017).

Net income from our Leasing Segment for the three months ended June 30, 2017 decreased \$325 thousand to \$4.2 million compared to the three months ended June 30, 2016. This decrease in net income was due to the increase in salaries and employee benefits expense due to the investment in sales and other revenue generating staff partly offset by higher lease financing revenue. Lease financing revenue increased due to higher rental income and fees from the sale of third-party equipment maintenance contracts partly offset by lower promotional income.

Net income from our Mortgage Banking Segment for the three months ended June 30, 2017 decreased \$3.9 million to \$2.4 million compared to the three months ended June 30, 2016. This decrease in net income was due to a decrease in mortgage banking revenue resulting from lower mortgage origination volume and gain on sale margin. The decrease in mortgage banking revenue was partly offset by an increase in net interest income from higher residential real estate loan balances held for investment and a decrease in salaries and employee benefits expense due to lower commissions (a result of lower mortgage origination volume) and an overall decline in full time equivalent employees.

#### Six Month Comparison

Net income from our Banking Segment for the six months ended June 30, 2017 increased \$19.6 million to \$84.9 million compared to the six months ended June 30, 2016. This increase was primarily due to the increase in net interest income, driven by legacy loan growth and loans acquired through the American Chartered merger, and increased non-interest income. The increased non-interest income was due to higher commercial deposit and treasury management fees and card fees. The increase in net interest and non-interest income were partly offset by higher salaries and employee benefits expense (due to annual pay increases, new hires and increased staff from the American Chartered merger), higher occupancy and equipment expense (due to higher depreciation expense and rental operating expenses as a result of the American Chartered merger) and increased provision for credit losses expense (due to legacy loan growth during the second quarter of 2017). The Banking Segment was also favorably impacted by a \$3.0 million income tax benefit associated with stock-based compensation and a \$2.1 million reversal of a tax liability no longer needed related to two of our acquired entities.

Net income from our Leasing Segment for the six months ended June 30, 2017 increased \$93 thousand to \$10.1 million compared to the six months ended June 30, 2016. This increase in net income was due to the increase in lease financing revenues as a result of higher rental income and residual gains partly offset by increased non-interest expense. Non-interest expense increased due to higher salaries expense related to the investment in sales and other revenue generating staff, higher commissions expense as a result of higher lease financing revenue and an increase in other operating expenses related to internal support functions from the Banking Segment.

Net income from our Mortgage Banking Segment for the six months ended June 30, 2017 decreased \$3.2 million to \$4.1 million compared to the six months ended June 30, 2016. This decrease in net income was due to a decline in mortgage banking revenue as a result of lower mortgage origination volume and mortgage servicing revenue. Mortgage servicing revenue for the six months ended June 30, 2016 was positively impacted by the fair value changes of mortgage servicing rights net of the related economic hedge activity. The decrease in mortgage banking revenue was partly offset by an increase in net interest income from higher residential real estate loan balances held for investment and a decrease in salaries and employee benefits expense. Salaries and employee benefits expense decreased due to lower commission and overtime expenses resulting from the decrease in origination volume, lower bonus expense and an overall decline in full time equivalent employees.

#### **Balance Sheet**

Total assets increased \$662.7 million, or 3.4%, to \$20.0 billion at June 30, 2017 from December 31, 2016 mainly due to the increase in loans.

Investment securities decreased \$159.0 million, or 5.5%, from December 31, 2016 to June 30, 2017 due to principal payments on our mortgage-backed securities.

Total loans, excluding purchased credit-impaired, increased by \$859.3 million, or 6.8%, to \$13.5 billion at June 30, 2017 from December 31, 2016. This increase was due to growth in commercial, lease, commercial real estate, residential real estate and indirect loans.

Total liabilities increased by \$593.7 million, or 3.5%, to \$17.3 billion at June 30, 2017 from December 31, 2016 mostly due to the increase in short-term borrowings.

Total deposits increased by \$151.4 million, or 1.1%, to \$14.3 billion at June 30, 2017 from December 31, 2016. Compared to December 31, 2016, interest bearing deposits increased by \$171.2 million, or 2.2% mostly due to higher certificate of deposit balances.

Total borrowings increased by \$442.9 million, or 21.2%, to \$2.5 billion at June 30, 2017 due to the increase in short-term FHLB advances.

Total stockholders' equity increased \$69.1 million to \$2.6 billion at June 30, 2017 compared to December 31, 2016 primarily as a result of earnings for the six months ended June 30, 2017 net of dividends declared.

#### **Investment Securities**

The following table sets forth the amortized cost and fair value of our investment securities, by type of security as indicated (in thousands):

|  | June 30, 2017 |             | December 3  | 31, 2016    | June 30, 2016 |             |
|--|---------------|-------------|-------------|-------------|---------------|-------------|
|  | Amortized     | Fair        | Amortized   | Fair        | Amortized     | Fair        |
|  | Cost          | Value       | Cost        | Value       | Cost          | Value       |
| Available for sale                                 |               |             |             |             |               |             |
| U.S. Government sponsored agencies and enterprises | \$23,141      | \$23,229    | \$23,267    | \$23,415    | \$53,674      | \$54,457    |
| States and political subdivisions                  | 367,385       | 387,351     | 376,541     | 391,365     | 369,816       | 400,948     |
| Residential mortgage-backed securities             | 920,005       | 917,605     | 988,744     | 983,684     | 670,480       | 682,915     |
| Commercial mortgage-backed securities              | 88,159        | 89,326      | 91,949      | 93,008      | 98,629        | 102,452     |
| Corporate bonds                                    | 137,948       | 138,556     | 193,164     | 193,895     | 224,730       | 225,525     |
| Equity securities                                  | 11,114        | 11,004      | 11,000      | 10,828      | 10,872        | 11,098      |
| Total Available for Sale                           | 1,547,752     | 1,567,071   | 1,684,665   | 1,696,195   | 1,428,201     | 1,477,395   |
| Held to maturity                                   |               |             |             |             |               |             |
| States and political subdivisions                  | 896,043       | 931,209     | 910,608     | 929,178     | 960,784       | 1,023,932   |
| Residential mortgage-backed securities             | 126,869       | 129,835     | 159,142     | 164,562     | 190,631       | 198,655     |
| Total Held to Maturity                             | 1,022,912     | 1,061,044   | 1,069,750   | 1,093,740   | 1,151,415     | 1,222,587   |
| Total  | \$2,570,664   | \$2,628,115 | \$2,754,415 | \$2,789,935 | \$2,579,616   | \$2,699,982 |

### Loan Portfolio

The following table sets forth the composition of our loan portfolio (excluding loans held for sale) as of the dates indicated showing the balances of legacy loans and loans acquired through the American Chartered and Taylor Capital mergers (dollars in thousands):

|                                  | June 30, 2017 |              |             | December 31, 2016 |             |              |             |               |
|----------------------------------|---------------|--------------|-------------|-------------------|-------------|--------------|-------------|---------------|
|                                  | Legacy (1)    | Acquired (2) | Total       | % of<br>Total     | Legacy (1)  | Acquired (2) | Total       | % of<br>Total |
| Commercial related credits:      |               |              |             |                   |             |              |             |               |
| Commercial loans                 | \$4,221,188   | \$482,140    | \$4,703,328 | 35 %              | \$3,548,747 | \$797,759    | \$4,346,506 | 34 %          |
| Commercial loans                 |               |              |             |                   |             |              |             |               |
| collateralized by                | 2,021,250     | 55,661       | 2,076,911   | 15                | 1,898,857   | 104,119      | 2,002,976   | 16            |
| assignment of lease              | , ,           | ,            | , ,         |                   | , ,         | ,            | , ,         |               |
| payments                         |               |              |             |                   |             |              |             |               |
| Commercial real estate           | 2,846,595     | 1,036,159    | 3,882,754   | 29                | 2,509,314   | 1,278,702    | 3,788,016   | 29            |
| Construction real estate         | 436,276       | 12,840       | 449,116     | 3                 | 503,226     | 15,336       | 518,562     | 4             |
| Total commercial related credits | 9,525,309     | 1,586,800    | 11,112,109  | 82                | 8,460,144   | 2,195,916    | 10,656,060  | 83            |
| Other loans:                     |               |              |             |                   |             |              |             |               |
| Residential real estate          | 1,165,029     | 246,230      | 1,411,259   | 10                | 775,576     | 285,252      | 1,060,828   | 8             |
| Indirect vehicle                 | 562,429       | 65,390       | 627,819     | 4                 | 539,916     | 1,764        | 541,680     | 4             |
| Home equity                      | 237,379       | 1,573        | 238,952     | 2                 | 179,886     | 86,491       | 266,377     | 2             |
| Other consumer loans             | 74,351        | 574          | 74,925      | 1                 | 80,028      | 753          | 80,781      | 1             |
| Home equity Other consumer loans | *             | •            | ,           |                   | ,           | *            | *           |               |

| Total other loans         | 2,039,188    | 313,767     | 2,352,955    | 17   | 1,575,406    | 374,260      | 1,949,666     | 15   |
|---------------------------|--------------|-------------|--------------|------|--------------|--------------|---------------|------|
| Total loans excluding     |              |             |              |      |              |              |               |      |
| purchased credit-impaired | 11,564,497   | 1,900,567   | 13,465,064   | 99   | 10,035,550   | 2,570,176    | 12,605,726    | 98   |
| loans                     |              |             |              |      |              |              |               |      |
| Purchased credit-impaired | 02 603       | 56,384      | 149.077      | 1    | 96.169       | 66,908       | 163.077       | 2    |
| loans                     | 92,093       | 30,364      | 149,077      | 1    | 90,109       | 00,908       | 103,077       | 2    |
| Total loans               | \$11,657,190 | \$1,956,951 | \$13,614,141 | 100% | \$10,131,719 | 9\$2,637,084 | 1\$12,768,803 | 100% |

Legacy loans include all loans other than those acquired through the American Chartered and Taylor Capital mergers, including loans acquired in connection with our FDIC-assisted transactions and our other acquisition transactions, as well as new loans originated subsequent to the American Chartered and Taylor Capital mergers, and American Chartered and Taylor Capital loans that have been renewed.

<sup>(2)</sup> Represents loans acquired through the American Chartered and Taylor Capital mergers that have not yet been renewed. These balances will decrease to zero over time.

Total loans increased by \$845.3 million to \$13.6 billion at June 30, 2017 from \$12.8 billion at December 31, 2016. This increase was due to growth in commercial, lease, commercial real estate, residential real estate and indirect loans.

### **Asset Quality**

Non-performing loans include loans accounted for on a non-accrual basis and accruing loans contractually past due 90 days or more as to interest or principal. Management reviews the loan portfolio for problem loans on an ongoing basis. During the ordinary course of business, management becomes aware of borrowers that may not be able to meet the contractual requirements of loan agreements. These loans are placed under close supervision with consideration given to placing the loan on non-accrual status, increasing the allowance for loan and lease losses and (if appropriate) partial or full charge-off. After a loan is placed on non-accrual status, any interest previously accrued but not yet collected is reversed against current income. Generally, if interest payments are received on non-accrual loans, these payments will be applied to principal and not taken into income. Loans will not be placed back on accrual status unless back interest and principal payments are made. Our general policy is to place loans 90 days past due on non-accrual status, as well as those loans that continue to pay, but display a well-defined material weakness that we believe will result in a loss of principal and interest.

Non-performing loans exclude loans held for sale. Fair value of these loans as of acquisition includes estimates of credit losses.

The following table sets forth the amounts of non-performing loans, non-performing assets and purchased credit-impaired loans (excluding loans held for sale and other real estate owned acquired as part of our FDIC-assisted transactions) as well as other information regarding asset quality at the dates indicated (dollars in thousands):

|   | June 30,<br>2017 | December 31, 2016 | June 30, 2016 |
|---|------------------|-------------------|---------------|
| Non-performing loans:   |                  |                   |               |
| Non-accruing loans  | \$51,013         | \$48,974          | \$67,544      |
| Loans 90 days or more past due, still accruing interest           | 1,190            | 10,378            | 7,190         |
| Total non-performing loans  | 52,203           | 59,352            | 74,734        |
| Other real estate owned   | 11,063           | 26,279            | 27,663        |
| Repossessed assets  | 484              | 322               | 459           |
| Total non-performing assets                                       | \$63,750         | \$ 85,953         | \$102,856     |
| Purchased credit-impaired loans                                   | \$149,077        | \$ 163,077        | \$136,811     |
| Total allowance for loan and lease losses                         | \$154,033        | \$ 139,366        | \$135,614     |
| Accruing restructured loans (1)                                   | 29,658           | 32,687            | 26,715        |
| Total non-performing loans to total loans                         | 0.38 %           | 0.46 %            | 0.73 %        |
| Total non-performing assets to total assets                       | 0.32             | 0.45              | 0.64          |
| Allowance for loan and lease losses to total non-performing loans | 295.07           | 234.81            | 181.46        |

<sup>(1)</sup> Accruing restructured loans consists of loans that have been modified and are performing in accordance with those modified terms.

A loan is classified as a troubled debt restructuring when a borrower is experiencing financial difficulties that leads to a restructuring of the loan, and the Company grants concessions to the borrower in the restructuring that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, extension of maturity date and other actions intended to minimize potential losses. A loan that is modified at a market rate of interest may no longer be classified as troubled debt restructuring in the calendar year subsequent to the restructuring if it is in compliance with the modified terms. Payment performance prior and subsequent to the restructuring is taken into

account in assessing whether it is likely that the borrower can meet the new terms. This may result in the loan being returned to accrual at the time of restructuring. A period of sustained repayment for at least six months generally is required for return to accrual status.

Non-performing assets consists of non-performing loans as well as other repossessed assets and other real estate owned. Other real estate owned represents properties acquired through foreclosure or other proceedings and is recorded at fair value less the estimated cost of disposal at the date of acquisition. Other real estate owned is evaluated regularly to ensure that the recorded amount is supported by its current fair value. Valuation allowances to reduce the carrying amount to fair value less estimated costs of disposal are recorded as necessary. Gains and losses and changes in valuations on other real estate owned are included in net gain (loss) recognized on other real estate within non-interest expense. Expenses, net of rental income, from the operations

of other real estate owned are reflected as a separate line item on the statement of operations. Other repossessed assets primarily consist of repossessed vehicles. Losses on repossessed vehicles are charged-off to the allowance when title is taken and the vehicle is valued. Once the Bank obtains title, repossessed vehicles are not included in loans, but are classified as "other assets" on the consolidated balance sheets. The typical holding period for resale of repossessed automobiles is less than 90 days unless significant repairs to the vehicle are needed which occasionally results in a longer holding period. The typical holding period for motorcycles can be more than 90 days, as the average motorcycle re-sale period is longer than the average automobile re-sale period. The longer average period for motorcycles is a result of cyclical trends in the motorcycle market.

Other real estate owned that is related to our FDIC-assisted transactions is excluded from non-performing assets.

The following table presents a summary of other real estate owned, excluding assets related to FDIC-assisted transactions, for the six months ended June 30, 2017 and 2016 (in thousands):

|   | June 30, |          |
|---|----------|----------|
|   | 2017     | 2016     |
| Beginning balance                                       | \$26,279 | \$31,553 |
| Transfers in at fair value less estimated costs to sell | 2,658    | 2,637    |
| Fair value adjustments                                  | (1,858)  | 115      |
| Net gains on sales of other real estate owned           | 670      | 819      |
| Cash received upon disposition                          | (16,686) | (7,461)  |
| Ending balance  | \$11,063 | \$27,663 |

#### Potential Problem Loans

We define potential problem loans as performing loans rated substandard and that do not meet the definition of a non-performing loan (See "Asset Quality" section above for non-performing loans). We do not necessarily expect to realize losses on potential problem loans, but we recognize potential problem loans carry a higher probability of default and require additional attention by management. The following table sets forth the aggregate principal amount of potential problem loans at the dates indicated (in thousands):

|   | June 30,  | December 31, |
|---|-----------|--------------|
|   | 2017      | 2016         |
| Commercial loans  | \$60,471  | \$ 94,049    |
| Commercial loans collateralized by assignment of lease payments | 8,989     | 3,505        |
| Commercial real estate  | 65,049    | 46,990       |
| Total   | \$134,509 | \$ 144,544   |

#### Allowance for Loan and Lease Losses

Management believes the allowance for loan and lease losses accounting policy is critical to the portrayal and understanding of our financial condition and results of operations. Selection and application of this "critical accounting policy" involves judgments, estimates, and uncertainties that are subject to change. In the event that different assumptions or conditions were to prevail, and depending upon the severity of such changes, materially different financial condition or results of operations is a reasonable possibility.

We maintain our allowance for loan and lease losses at a level that management believes is appropriate to absorb probable losses on existing loans based on an evaluation of the collectability of loans, underlying collateral and prior loss experience.

Our allowance for loan and lease losses is comprised of three elements: a commercial related general loss reserve; a commercial related specific reserve for impaired loans; and a consumer related reserve for smaller-balance homogenous loans. Each element is discussed below.

Commercial Related General Loss Reserve. We maintain a general loan loss reserve for the four categories of commercial-related loans in our portfolio: commercial loans, commercial loans collateralized by the assignment of lease payments (lease loans), commercial real estate loans and construction real estate loans.

Under our loan risk rating system, each loan, with the exception of those included in large groups of smaller-balance homogeneous consumer related loans, is risk rated between one and nine by the originating loan officer, Senior Credit Management, Loan Review or any loan committee. A loan rated "one" represents a loan least likely to default, while a loan rated "nine" represents a loss. The probability of loans defaulting for each risk rating, sometimes referred to as default factors, are estimated based on the frequency with which loans migrate from one risk rating to another and to default status over time. We use a loan loss reserve model that incorporates the migration of loan risk ratings and historical default data over a multi-year period to develop our estimated default factors ("EDFs"). The model tracks annual loan rating migrations by loan type and currently uses loan risk rating migrations for 16 years. The migration data is adjusted by using average losses for an economic cycle (approximately 15 years) to develop EDFs by loan type, risk rating and maturity. EDFs are updated annually in December.

EDFs are multiplied by individual loan balances in each risk-rating category and again multiplied by an historical loss given default estimate for each loan type (which incorporates recoveries) to determine the appropriate allowance by loan type. This approach is applied to the commercial, lease, commercial real estate, and construction real estate components of the portfolio.

To account for current economic conditions, the general allowance for loan and lease losses ("ALLL") also includes adjustments for macroeconomic factors. Macroeconomic factors adjust the ALLL upward or downward based on the current point in the economic cycle using predictive economic data and are applied to the loan loss model through a separate allowance element for the commercial, commercial real estate, construction real estate and lease loan components. To determine our macroeconomic factors, we use specific economic data that has shown to be a statistically reliable predictor of our credit losses relative to our long term average credit losses. We tested over 20 economic variables (U.S. manufacturing index, unemployment rate, U.S. GDP growth, etc.). We review this data annually to determine that such a relationship continues to exist. We currently use the following macroeconomic indicators in our macroeconomic factor computation:

Commercial loans and lease loans: total industry capacity utilization, our prior period net charge-off rates and the yield on BBB-rated debt.

Commercial real estate loans and construction loans: M2 Money stock, our prior period net charge-off rates, the U.S. commercial real estate index and the CBOE Volatility Index.

Using the indicators noted above, a predicted net charge-off percentage is calculated. The predicted net charge-off percentage is then compared to the cycle average net charge-off percentage, and a macroeconomic adjustment factor is calculated. The macroeconomic adjustment factor is applied to each commercial loan type. Each year, we review the predictive nature of the macroeconomic factors by comparing actual net charge-offs to the predicted model net charge-offs, re-run our regression analyses and re-calibrate the macroeconomic factors as appropriate.

The commercial related general loss reserve was \$133.9 million as of June 30, 2017 and \$120.2 million as of December 31, 2016. The increase in the commercial related general loss reserve was due to loan growth and the provision for credit losses related to the bank merger acquired loan portfolio for loan renewals subsequent to the acquisition date. Reserves on impaired commercial related loans are included in the "Commercial Related Specific Reserves" section below.

Commercial Related Specific Reserves. Our allowance for loan and lease losses also includes specific reserves on impaired commercial loans. A loan is considered to be impaired when management believes, after considering collection efforts and other factors, the borrower's financial condition is such that the collection of all contractual principal and interest payments due is doubtful.

At each quarter-end, impaired commercial loans are reviewed individually, with adjustments made to the general calculated reserve for each loan as deemed necessary. Specific adjustments are made depending on expected cash flows and/or the value of the collateral securing each loan. Generally, the Company obtains a current external appraisal (within 12 months) on real estate secured impaired loans. Our appraisal policy is designed to comply with the Interagency Appraisal and Evaluation Guidelines, most recently updated in December 2010. As part of our compliance with these guidelines, we maintain an internal Appraisal Review Department that engages and reviews all third party appraisals.

In addition, each impaired commercial loan with real estate collateral is reviewed quarterly by our appraisal department to determine that the most recent valuation remains appropriate during subsequent quarters until the next appraisal is received. If considered necessary by our appraisal department, the appraised value may be further discounted to reflect current values.

Other valuation techniques are also used to value non-real estate assets. Discounts may be applied in the impairment analysis used for general business assets ("GBA"). Examples of GBA include accounts receivable, inventory, and any marketable

securities pledged. The discount is used to reflect collection risk in the event of default that may not have been included in the valuation of the asset.

The total commercial related specific reserves component of the allowance was \$1.8 million as of June 30, 2017 compared to \$3.2 million as of December 31, 2016.

Consumer Related Reserves. Pools of homogenous loans with similar risk and loss characteristics are also assessed for probable losses. These loan pools include consumer, residential real estate, home equity, credit cards and indirect vehicle loans. Migration probabilities obtained from past due roll rate analyses and historical loss rates are applied to current balances to forecast charge-offs over a one-year time horizon. The reserves for consumer related loans totaled \$18.4 million at June 30, 2017 and \$15.9 million at December 31, 2016.

We consistently apply our methodology for determining the appropriateness of the allowance for loan and lease losses but may adjust our methodologies and assumptions based on historical information related to charge-offs and management's evaluation of the loan portfolio. In this regard, we periodically review the following to validate our allowance for loan and lease losses: historical net charge-offs as they relate to prior periods' allowance for loan and lease loss, comparison of historical loan migration in past years compared to the current year, overall credit trends and ratios and any significant changes in loan concentrations. In reviewing this data, we adjust qualitative factors within our allowance methodology to appropriately reflect any changes warranted by the validation process. Management believes it has established an allowance for probable loan losses as appropriate under GAAP.

We recorded a provision for credit losses of \$6.9 million for acquired loans related to the non-purchased credit-impaired bank merger loans as accounted for in accordance with ASC Topic 310-20 for the six months ended June 30, 2017. No additional provisions were recorded on the purchase credit-impaired bank merger loans accounted for in accordance with ASC Topic 310-30.

The provision for credit losses for non-purchased credit-impaired loans bank merger loans is calculated using a process similar to the one used for the legacy portfolio. A general loan loss reserve is calculated for the non-purchased credit-impaired bank merger loans that have renewed and not renewed separately using the same loan loss reserve model used for the legacy loans. The general loan loss reserve is calculated for the four categories of commercial-related loans in our portfolio: commercial loans, commercial loans collateralized by the assignment of lease payments (lease loans), commercial real estate loans and construction real estate loans. The probability of loans defaulting for each risk rating (referred to as default factors) is estimated based on the frequency with which loans migrate from one risk rating to another and to default status over time. The default factors are multiplied by individual loan balances in each risk rating category and again multiplied by an historical loss given default estimate for each loan type to determine the appropriate allowance. The bank merger loans are risk rated using the Company's rating methodology. The general loan loss reserve amount is adjusted upward to reflect uncertainty regarding the performance of the acquired portfolios due to our limited history with the borrowers.

For non-purchased credit-impaired bank merger loans that renewed during the period (quarter or year to date), the default factors were multiplied by the loan balance and loss given default estimate to calculate the required reserves. The amount of required reserves was recognized as a provision for credit losses in the statement of operations. For non-purchased credit-impaired bank merger loans that were not renewed subsequent to the merger consummation, the default factors were multiplied by the loan balance and the historical loss given default estimate. The resulting general loan loss reserve was compared to the remaining acquisition accounting discounts related to credit on the non-purchased credit-impaired bank merger loans, with the excess recognized as a provision for credit losses in the statement of operations.

The following table presents an analysis of the allowance for loan and lease losses for the periods presented (dollars in thousands):

|   | Three Months Ended |   | Six Months Ended |                  | led |              |   |
|---|--------------------|---|------------------|------------------|-----|--------------|---|
|   | June 30,<br>2017   |   | 2016             | June 30,<br>2017 |     | 2016         |   |
| Balance at beginning of period                                      | \$146,498          |   | \$137,732        | \$141,842        |     | \$131,508    |   |
| Provision for credit losses   | 9,699              |   | 2,829            | 13,433           |     | 10,392       |   |
| Charge-offs:  | 7,077              |   | 2,027            | 15,755           |     | 10,372       |   |
| Commercial loans  | 700                |   | 72               | 868              |     | 785          |   |
| Commercial loans collateralized by assignment of                    | 700                |   |                  | 000              |     | 703          |   |
| lease payments  | _                  |   | 2,347            | _                |     | 2,921        |   |
| Commercial real estate  | 262                |   | 1,720            | 1,347            |     | 2,072        |   |
| Construction real estate  | 202                |   | 1,720            | 1,547            |     | 144          |   |
| Residential real estate   | <del></del><br>270 |   | 476              | 360              |     | 844          |   |
| Home equity   | 261                |   | 619              | 434              |     | 857          |   |
| Indirect vehicles   | 930                |   | 651              | 2,341            |     |              |   |
|   | 498                |   | 395              | 2,341<br>944     |     | 1,582<br>807 |   |
| Other consumer loans  |                    |   |                  |                  |     |              |   |
| Total charge-offs   | 2,921              |   | 6,424            | 6,294            |     | 10,012       |   |
| Recoveries:   | 1 220              |   | 052              | 2.040            |     | 1 222        |   |
| Commercial loans  | 1,339              |   | 952              | 2,849            |     | 1,332        |   |
| Commercial loans collateralized by assignment of                    | 249                |   | 467              | 712              |     | 517          |   |
| lease payments  | 262                |   | 1.042            | 000              |     | 2 427        |   |
| Commercial real estate  | 362                |   | 1,843            | 880              |     | 2,437        |   |
| Construction real estate  | 47                 |   | 17               | 159              |     | 44           |   |
| Residential real estate   | 58                 |   | 82               | 586              |     | 106          |   |
| Home equity   | 292                |   | 193              | 575              |     | 511          |   |
| Indirect vehicles   | 565                |   | 501              | 1,217            |     | 964          |   |
| Other consumer loans  | 109                |   | 141              | 338              |     | 534          |   |
| Total recoveries  | 3,021              |   | 4,196            | 7,316            |     | 6,445        |   |
| Net (recoveries) charge-offs  | (100               | ) | 2,228            | ` '              | )   | 3,567        |   |
| Allowance for credit losses   | 156,297            |   | 138,333          | 156,297          |     | 138,333      |   |
| Allowance for unfunded credit commitments                           | (2,264             | ) | (2,719)          | (2,264           | )   | (2,719       | ) |
| Allowance for loan and lease losses                                 | \$154,033          |   | \$135,614        | \$154,033        |     | \$135,614    |   |
| Total loans   | \$13,614,141       | 1 | \$10,197,887     | \$13,614,141     |     | \$10,197,887 |   |
| Ratio of allowance to total loans                                   | 1.13               | % | 1.33             | 6 1.13           | %   | 1.33         | % |
| Ratio of net (recoveries) charge-offs to average loans (annualized) | (0.00              | ) | 0.09             | (0.02            | )   | 0.07         |   |

Net recoveries of \$100 thousand were recorded in the three months ended June 30, 2017 compared to net charge-offs of \$2.2 million in the three months ended June 30, 2016. A provision for credit losses of \$9.7 million was recorded for the three months ended June 30, 2017 compared to \$2.8 million for the three months ended June 30, 2016. The increase in provision for credit losses was due to the loan growth in the second quarter of 2017. The provision for credit losses for the three months ended June 30, 2017 included a provision for credit losses of \$1.5 million related to the bank merger acquired loan portfolio for loan renewals subsequent to the acquisition date compared to a negative provision for credit losses of \$4.7 million for the three months ended June 30, 2016.

Net recoveries of \$1.0 million were recorded in the six months ended June 30, 2017 compared to net charge-offs of \$3.6 million in the six months ended June 30, 2016. A provision for credit losses of \$13.4 million was recorded for the

six months ended June 30, 2017 compared to \$10.4 million for the six months ended June 30, 2016. The increase in provision for credit losses was due to the loan growth in the second quarter of 2017. The provision for credit losses for the six months ended June 30, 2017 included a provision for credit losses of \$6.9 million related to the bank merger acquired loan portfolio for loan renewals subsequent to the acquisition date compared to a negative provision for credit losses of \$3.5 million for the six months ended June 30, 2016.

Additions to the allowance for loan and lease losses, which are charged to earnings through the provision for credit losses, are determined based on a variety of factors, including specific reserves, current loan risk ratings, delinquent loans, historical loss experience and economic conditions in our market area. In addition, federal regulatory authorities, as part of the examination process, periodically review our allowance for loan and lease losses. The regulators may require us to record adjustments to the allowance level based upon their assessment of the information available to them at the time of examination. Although management

believes the allowance for loan and lease losses is sufficient to cover probable losses inherent in the loan portfolio, there can be no assurance that the allowance will prove sufficient to cover actual loan losses.

We utilize an internal asset classification system as a means of reporting problem and potential problem assets. At scheduled meetings of the board of directors of MB Financial Bank, a watch list is presented, showing significant loan relationships listed as "Special Mention," "Substandard," and "Doubtful." An asset is classified Substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Assets classified as Doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Assets classified as Loss are those considered uncollectible and viewed as valueless assets and have been charged-off. Assets that do not currently expose us to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention.

Our determination as to the classification of our assets and the amount of our valuation allowances is subject to review by the Office of the Comptroller of the Currency, MB Financial Bank's primary regulator, which can order the establishment of additional general or specific loss allowances. There can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially adjust our allowance for loan and lease losses. The Office of the Comptroller of the Currency, in conjunction with the other federal banking agencies, has adopted an interagency policy statement on the allowance for loan and lease losses. The policy statement provides guidance for financial institutions on both the responsibilities of management for the assessment and establishment of adequate allowances and guidance for banking agency examiners to use in determining the adequacy of general valuation guidelines. Generally, the policy statement recommends that (1) institutions have effective systems and controls to identify, monitor and address asset quality problems; (2) management has analyzed all significant factors that affect the collectability of the portfolio in a reasonable manner; and (3) management has established acceptable allowance evaluation processes that meet the objectives set forth in the policy statement. We analyze our process regularly, with modifications made if needed, and report those results four times per year at meetings of our board of directors. However, there can be no assurance that regulators, in reviewing our loan portfolio, will not request us to materially adjust our allowance for loan and lease losses at the time of their examination.

Although management believes that appropriate specific and general loan loss allowances have been established, actual losses are dependent upon future events and, as such, further additions to the level of specific and general loan and lease loss allowances may become necessary.

#### Lease Investments

The lease portfolio is comprised of various types of equipment, generally technology related, healthcare, material handling and general manufacturing equipment.

Lease investments by categories follow (in thousands):

|  | June 30,<br>2017 | December 31, 2016 | June 30,<br>2016 |
|--|------------------|-------------------|------------------|
| Direct finance leases:                 |                  |                   |                  |
| Minimum lease payments                 | \$454,283        | \$ 433,451        | \$381,479        |
| Estimated unguaranteed residual values | 68,135           | 78,256            | 73,076           |
| Less: unearned income                  | (37,020 )        | (36,327)          | (32,392)         |
| Direct finance leases (1)              | \$485,398        | \$ 475,380        | \$422,163        |
| Leveraged leases:                      |                  |                   |                  |
| Minimum lease payments                 | \$390            | \$ 821            | \$1,575          |
| Estimated unguaranteed residual values | 54               | 108               | 293              |
| Less: unearned income                  | (10)             | (25)              | (56)             |
| Less: related non-recourse debt        | (383)            | (803)             | (1,535)          |
| Leveraged leases (1)                   | \$51             | \$ 101            | \$277            |
| Operating leases:                      |                  |                   |                  |
| Equipment, at cost                     | \$491,844        | \$ 440,861        | \$354,158        |
| Less accumulated depreciation          | (145,808)        | (129,534)         | (120,838)        |
| Lease investments, net                 | \$346,036        | \$ 311,327        | \$233,320        |

<sup>(1)</sup> Direct finance and leveraged leases are included as commercial loans collateralized by assignment of lease payments for financial statement purposes.

Leases that transfer substantially all of the benefits and risk related to the equipment ownership are classified as direct finance leases. If these direct finance leases have non-recourse debt associated with them and meet the additional requirements for a leveraged lease, they are further classified as leveraged leases, and the associated debt is netted with the outstanding balance in the consolidated financial statements. Interest income on direct finance and leveraged leases is recognized using methods which approximate a level yield over the term of the lease. Operating leases are investments in equipment leased to other companies, where the residual component makes up more than 10% of the investment. The Company funds most of the lease equipment purchases internally, but has some loans at other banks which totaled \$71.5 million at June 30, 2017, \$66.9 million at December 31, 2016 and \$63.4 million at June 30, 2016.

At June 30, 2017, the following reflects the residual values for leases by category in the year the initial lease term ends (in thousands):

|                           | Residual | Values    |           |          |
|---------------------------|----------|-----------|-----------|----------|
|                           | Direct   |           |           |          |
| End of initial lease term | Finance  | Leveraged | Operating |          |
| December 31,              | Leases   | Leases    | Leases    | Total    |
| 2017                      | \$5,057  | \$ 35     | \$7,570   | \$12,662 |
| 2018                      | 15,103   | 19        | 11,441    | 26,563   |
| 2019                      | 13,660   | _         | 13,231    | 26,891   |
| 2020                      | 12,046   | _         | 17,968    | 30,014   |
| 2021                      | 3,176    | _         | 22,129    | 25,305   |
| Thereafter                | 19,093   | _         | 36,473    | 55,566   |

\$68,135 \$ 54 \$108,812 \$177,001

The lease residual value represents the present value of the estimated fair value of the leased equipment at the termination of the lease. Lease residual values are generally reviewed quarterly, and any write-downs or charge-offs deemed necessary are recorded in the period in which they become known. To mitigate this risk of loss, we seek to diversify both the type of equipment

leased and the industries in which the lessees participate. Often times, there are several individual lease schedules under one master lease. There were 4,343 leases at June 30, 2017 compared to 4,248 at December 31, 2016. The average residual value per lease schedule was approximately \$41 thousand at June 30, 2017 and \$42 thousand at December 31, 2016. The average residual value per master lease schedule was approximately \$167 thousand at June 30, 2017 and \$176 thousand at December 31, 2016. Certain residual values have less than full residual risk.

#### Liquidity and Sources of Capital

Our cash flows are composed of three classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities.

Cash flows from operating activities primarily include net income, adjusted for items in net income that did not impact cash. Net cash flows provided by operating activities were \$177.2 million for the six months ended June 30, 2017 compared to net cash flows provided by operating activities of \$72.5 million for the six months ended June 30, 2016. The change was mostly due to net proceeds of loans held for sale in the six months ended June 30, 2017 compared to net originations of loans held for sale for the same period in the prior year.

Cash flows from investing activities reflects the impact of loans and investment securities acquired for the Company's interest-earning asset portfolios, as well as cash flows from asset sales and the impact of acquisitions. For the six months ended June 30, 2017, the Company had net cash flows used in investing activities of \$731.0 million compared to net cash flows used in investing activities of \$286.1 million for the six months ended June 30, 2016. The change was due to the increase in loans during the six months ended June 30, 2017.

Cash flows from financing activities include transactions and events whereby cash is obtained from depositors, creditors or investors. For the six months ended June 30, 2017, the Company had net cash flows provided by financing activities of \$554.6 million compared to net cash flows provided by financing activities of \$258.3 million for the six months ended June 30, 2016. The change in cash flows from financing activities was primarily due to the increase in deposits and borrowings compared to the six months ended June 30, 2016.

In the event that additional short-term liquidity is needed, we have established relationships with several large and regional banks to provide short-term borrowings in the form of federal funds purchases. While, at June 30, 2017, there were no firm lending commitments in place, management believes that we could borrow approximately \$452.5 million for a short time from these banks on a collective basis. Additionally, we are a member of Federal Home Loan Bank of Chicago ("FHLB"). As of June 30, 2017, the Company had \$1.9 billion outstanding in FHLB advances, and could borrow an additional amount of approximately \$340.2 million. As a contingency plan for significant funding needs, the Asset/Liability Committee may also consider the sale of investment securities, selling securities under agreement to repurchase, or the temporary curtailment of lending activities. As of June 30, 2017, the Company had approximately \$1.8 billion of unpledged securities, excluding securities available for pledge at the FHLB.

Our main sources of liquidity at the holding company level are dividends from MB Financial Bank and cash on hand. We also maintain a \$35.0 million unsecured line of credit at the holding company level with a correspondent bank. No borrowings were outstanding on the line of credit as of June 30, 2017. The line of credit is scheduled to mature on June 30, 2018. The holding company had \$19.2 million in cash as of June 30, 2017.

See Notes 9 and 10 of the Financial Statements presented under Item 1 of this report for details of period end balances and other information for these various funding sources. There were no material changes outside the ordinary course of business in the Company's contractual obligations at June 30, 2017 as compared to December 31, 2016.

MB Financial Bank is subject to various regulatory capital requirements which affect its ability to pay dividends to us. Failure to meet minimum capital requirements can initiate certain mandatory and discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial statements. The minimum ratios required for a bank to be considered "well capitalized" for regulatory purposes are a total risk-based capital ratio of 10.00%, a Tier 1 capital to risk-weighted assets ratio of 8.00%, a common equity Tier 1 capital to risk-weighted assets ratio of 6.50% and a Tier 1 capital to average assets ratio of 5.00%. In addition, we have an internal policy which provides that dividends paid to us by MB Financial Bank cannot exceed an amount that would cause MB Financial Bank's total risk-based capital ratio, Tier 1 capital to risk-weighted assets ratio, common equity Tier 1 capital to risk-weighted assets ratio and Tier 1 capital to average assets ratio to fall below 11%, 9%, 7.5% and 7%, respectively. See "Item 1. Business — Supervision and Regulation" in our Annual Report on Form 10-K for the year ended December 31, 2016.

At June 30, 2017, the Company's total risk-based capital ratio was 11.60%, Tier 1 capital to risk-weighted assets ratio was 9.37%, common equity Tier 1 capital to risk-weighted assets ratio was 8.70% and Tier 1 capital to average asset ratio was 8.60%. At June 30, 2017, MB Financial Bank's total risk-based capital ratio was 11.22%, Tier 1 capital to risk-weighted assets ratio was 10.29%, common equity Tier 1 capital to risk-weighted assets ratio was 10.29% and Tier 1 capital to average asset ratio was 9.43%. MB Financial Bank was categorized as "Well-Capitalized" at June 30, 2017 under the regulations of the Office of the Comptroller of the Currency.

The Company and MB Financial Bank must maintain a capital conservation buffer consisting of additional common equity Tier 1 capital greater than 2.5% of risk-weighted assets above the required minimum levels in order to avoid limitations on paying dividends, repurchasing shares, and paying discretionary bonuses. The new capital conservation buffer requirement began phasing in on January 1, 2016 when a buffer greater than 0.625% of risk-weighted assets was required, which amount will increase each year until the buffer requirement is fully implemented on January 1, 2019. At June 30, 2017, the Company and MB Financial Bank maintained capital above the 1.25% conservation buffer required for 2017.

#### Non-GAAP Financial Information

This report contains certain financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America (GAAP). These measures include net interest income on a fully tax equivalent basis, net interest margin on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis excluding the effect of the acquisition accounting discount accretion on loans acquired through the bank mergers. Our management uses these non-GAAP measures, together with the related GAAP measures, in its analysis of our performance and in making business decisions. Management also uses these measures for peer comparisons. The tax equivalent adjustment to net interest income recognizes the income tax savings when comparing taxable and tax-exempt assets and assumes a 35% tax rate. Management believes that it is a standard practice in the banking industry to present net interest income and net interest margin on a fully tax equivalent basis, and accordingly believes that providing these measures may be useful for peer comparison purposes. Management also believes that presenting net interest margin on a tax equivalent basis excluding the effect of the acquisition accounting discount accretion on loans acquired through the Taylor Capital and American Chartered mergers is useful in assessing the impact of acquisition accounting on net interest margin, as the effect of loan discount accretion is expected to decrease as the acquired loans mature or roll off our balance sheet. These disclosures should not be viewed as substitutes for the results determined to be in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of net interest income on a fully tax equivalent basis to net interest income and net interest margin on a fully tax equivalent basis and net interest margin on a fully tax equivalent basis excluding the effect of the acquisition accounting discount accretion on loans acquired through the Taylor Capital and American Chartered mergers to net interest margin are contained in the tables under "Net Interest Margin."

#### Forward-Looking Statements

When used in this Quarterly Report on Form 10-Q and in other documents filed or furnished with the Securities and Exchange Commission, in press releases or other public shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "believe," "will," "should," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "plans," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date made. These statements may relate to MB Financial, Inc.'s future financial performance, strategic plans or objectives, revenues or earnings projections, or other financial items. By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements.

Important factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: (1) expected revenues, cost savings, synergies and other benefits from the MB Financial-American Chartered merger might not be realized within the expected time frames or at all and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected; (2) the credit risks of lending activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses, which could necessitate additional provisions for loan losses, resulting both from originated loans and loans acquired from other financial institutions; (3) competitive pressures among depository institutions; (4) interest rate movements and their impact on customer behavior, net interest margin and the value of our mortgage servicing rights; (5) the possibility that our mortgage banking business may experience increased volatility in its revenues and earnings and the possibility that the profitability of our mortgage banking business could be significantly reduced if we are unable to originate and sell mortgage loans at profitable margins or if changes in interest rates negatively impact the value of our mortgage servicing rights; (6) the impact of repricing and competitors' pricing initiatives on loan and deposit products; (7) fluctuations in real estate

values; (8) the ability to adapt successfully to technological changes to meet customers' needs and developments in the market place; (9) the possibility that security measures implemented might not be sufficient to mitigate the risk of a cyber attack or cyber theft, and that such security measures might not protect against systems failures or interruptions; (10) our ability to realize the residual values of its direct finance, leveraged and operating leases; (11) the ability to access cost-effective funding; (12) changes in financial markets; (13) changes in economic conditions in general and in the Chicago metropolitan area in particular; (14) the costs, effects and outcomes of litigation; (15) new legislation or regulatory changes, including but not limited to the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") and regulations adopted thereunder, changes in capital requirements pursuant to the Dodd-Frank Act, changes in the interpretation and/or application of laws and regulations by regulatory authorities, other governmental initiatives affecting the financial services industry and changes in federal and/or state tax laws or interpretations thereof by taxing authorities; (16) changes in accounting principles, policies or guidelines; (17) our future acquisitions of other depository institutions or lines of business; and (18) future goodwill impairment due to changes in our business, changes in market conditions, or other factors.

We do not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date on which the forward-looking statement is made.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market Risk and Asset Liability Management

Market Risk. Market risk is the risk that the market value or estimated fair value of our assets, liabilities, and derivative financial instruments will decline as a result of changes in interest rates or financial market volatility, or that our net income will be significantly reduced by interest rate changes. Market risk is managed operationally in our Treasury Group and is addressed through a selection of funding and hedging instruments supporting balance sheet growth, as well as monitoring our asset investment strategies.

Asset Liability Management. Management and our Treasury Group continually monitor our sensitivity to interest rate changes. It is our policy to maintain an acceptable level of interest rate risk over a range of possible changes in interest rates while remaining responsive to market demand for loan and deposit products. The strategy we employ to manage our interest rate risk is to measure our risk using an asset/liability simulation model. The model considers several factors to determine our potential exposure to interest rate risk, including measurement of repricing gaps, duration, convexity, value at risk, and the market value of portfolio equity under assumed changes in the level of interest rates, shape of the yield curves, and general market volatility. Management controls our interest rate exposure using several strategies, which include adjusting the maturities of securities in our investment portfolio, and limiting fixed rate loans or fixed rate deposits with terms of more than five years. We also use derivative instruments, principally interest rate swaps, to manage our interest rate risk. See Note 15 to the Consolidated Financial Statements.

Interest Rate Risk. Interest rate risk can come in a variety of forms, including repricing risk, yield curve risk, basis risk, and prepayment risk. We experience repricing risk when the change in the average yield of our interest earning assets or average rate of our interest bearing liabilities is more sensitive than the other to changes in market interest rates. Such a change in sensitivity could reflect a number of possible mismatches in the repricing opportunities of our assets and liabilities.

In the event that yields on our assets and liabilities do adjust to changes in market rates to the same extent, we may still be exposed to yield curve risk. Yield curve risk reflects the possibility the changes in the shape of the yield curve could have different effects on our assets and liabilities.

Variable rate assets and liabilities that reprice at similar times, or that have similar maturities or repricing dates, are based on different indexes that still have interest rate risk. Basis risk reflects the possibility that indexes will not move in a coordinated manner.

We hold mortgage-related investments, including mortgage loans and mortgage-backed securities. Prepayment risk is associated with mortgage-related investments and results from homeowners' ability to pay off their mortgage loans prior to maturity. We limit this risk by restricting the types of mortgage-backed securities we own to those with limited average life changes under certain interest-rate shock scenarios, or securities with embedded prepayment penalties.

Measuring Interest Rate Risk. As noted above, interest rate risk can be measured by analyzing the extent to which the repricing of assets and liabilities are mismatched to create an interest sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific period if it will mature or reprice within that period. The interest rate sensitivity gap is defined as the difference between the amount of interest earning assets maturing or repricing within a specific time period and the amount of interest bearing liabilities maturing or repricing within that same time period. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the

amount of interest rate sensitive assets. During a period of rising interest rates, therefore, a positive gap would tend to positively affect net interest income. Conversely, during a period of falling interest rates, a positive gap position would tend to result in a decrease in net interest income.

The following table sets forth the amounts of interest earning assets and interest bearing liabilities outstanding at June 30, 2017 that we anticipate, based upon certain assumptions, to reprice or mature in each of the future time periods shown. Except as stated below, the amount of assets and liabilities shown which reprice or mature during a particular period were determined based on the earlier of the term to repricing or the term to repayment of the asset or liability.

The table is intended to provide an approximation of the projected repricing of assets and liabilities at June 30, 2017 based on contractual maturities and scheduled rate adjustments within a three-month period and subsequent selected time intervals. The loan amounts in the table reflect principal balances expected to be reinvested and/or repriced because of contractual amortization and rate adjustments on adjustable-rate loans. Loan and investment securities' contractual maturities and amortization reflect expected prepayment assumptions. While NOW, money market and savings deposit accounts have adjustable rates, it is assumed

that the interest rates on some of the accounts will not adjust immediately to changes in other interest rates. Therefore, the information in the table is calculated assuming that NOW, money market and savings deposits will reprice as follows: 36%, 29%, and 10%, respectively, in the first three months, 10%, 21%, and 17%, respectively, in the next nine months, 32%, 44%, and 50%, respectively, from one year to five years, and 22%, 6%, and 23%, respectively over five years (dollars in thousands):

|                                      | Time to Maturity or Repricing |              |              |              |              |
|--------------------------------------|-------------------------------|--------------|--------------|--------------|--------------|
|                                      | 0 - 90                        | 91 - 365     | 1 - 5        | Over 5       |              |
|                                      | Days                          | Days         | Years        | Years        | Total        |
| Interest Earning Assets:             |                               |              |              |              |              |
| Interest earning deposits with banks | \$113,396                     | \$464        | \$1,847      | \$—          | \$115,707    |
| Investment securities                | 165,201                       | 411,249      | 1,218,121    | 955,616      | 2,750,187    |
| Loans held for sale                  | 718,916                       | _            | _            | _            | 718,916      |
| Loans, including covered loans       | 7,862,692                     | 1,427,665    | 3,603,764    | 720,020      | 13,614,141   |
| Total interest earning assets        | \$8,860,205                   | \$1,839,378  | \$4,823,732  | \$1,675,636  | \$17,198,951 |
| Interest Bearing Liabilities:        |                               |              |              |              |              |
| NOW, money market and interest       | \$1,486,967                   | \$732,320    | \$1,752,516  | \$628,703    | \$4,600,506  |
| bearing deposits                     | \$1,400,907                   | \$ 732,320   | \$1,732,310  | \$020,703    | \$4,000,500  |
| Savings deposits                     | 110,916                       | 187,170      | 554,442      | 256,627      | 1,109,155    |
| Time deposits                        | 358,486                       | 898,950      | 898,719      | 7,711        | 2,163,866    |
| Short-term borrowings                | 1,593,358                     | 400,000      |              | _            | 1,993,358    |
| Long-term borrowings                 | 176,038                       | 5,804        | 142,468      | 5,850        | 330,160      |
| Junior subordinated notes issued to  | 211,085                       |              |              |              | 211,085      |
| capital trusts                       | 211,003                       | _            | _            | _            | 211,003      |
| Total interest bearing liabilities   | \$3,936,850                   | \$2,224,244  | \$3,348,145  | \$898,891    | \$10,408,130 |
| Rate sensitive assets (RSA)          | \$8,860,205                   | \$10,699,583 | \$15,523,315 | \$17,198,951 | \$17,198,951 |
| Rate sensitive liabilities (RSL)     | 3,936,850                     | 6,161,094    | 9,509,239    | 10,408,130   | 10,408,130   |
| Cumulative GAP (GAP=RSA-RSL)         | 4,923,355                     | 4,538,489    | 6,014,076    | 6,790,821    | 6,790,821    |
| RSA/Total assets                     | 44.38 %                       | 53.59 %      | 77.75 %      | 86.15 %      | 86.15 %      |
| RSL/Total assets                     | 19.72                         | 30.86        | 47.63        | 52.13        | 52.13        |
| GAP/Total assets                     | 24.66                         | 22.73        | 30.12        | 34.01        | 34.01        |
| GAP/RSA                              | 55.57                         | 42.42        | 38.74        | 39.48        | 39.48        |

Certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets may lag behind changes in market rates. Additionally, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the table. Therefore, we do not rely on a gap analysis to manage our interest rate risk, but rather we use what we believe to be the more reliable simulation model relating to changes in net interest income.

Based on simulation modeling which assumes gradual changes in interest rates over a one-year period, we believe that our net interest income would change due to changes in interest rates as follows (dollars in thousands):

| Gradual        | Changes in Net Interest Income Over One Year Horizon |            |              |            |  |
|----------------|--|------------|--------------|------------|--|
| Changes in     | June 30, 2017  |            | December 31, | 2016       |  |
| Levels of      | Dollar   | Percentage | Dollar       | Percentage |  |
| Interest Rates | Change   | Change     | Change       | Change     |  |

| + 2.00% | \$ 33,104 | 5.38    | % | \$ 47,407 | 7.94    | % |
|---------|-----------|---------|---|-----------|---------|---|
| + 1.00% | 18,551    | 3.02    |   | 25,076    | 4.20    |   |
| - 1.00% | (28,856   | ) (4.69 | ) | (26,252   | ) (4.39 | ) |

In the interest rate sensitivity table above, changes in net interest income between June 30, 2017 and December 31, 2016 reflect changes in the composition of interest earning assets and interest bearing liabilities, related interest rates, repricing frequencies, and the fixed or variable characteristics of the interest earning assets and interest bearing liabilities. The changes in net interest income incorporate the impact of loan floors as well as shifts from low cost deposits to higher cost certificates of deposit in a rising rate environment.

The assumptions used in our interest rate sensitivity simulation discussed above are inherently uncertain and, as a result, the simulations cannot precisely measure net interest income or precisely predict the impact of changes in interest rates on net interest income. Our model assumes that a portion of our variable rate loans that have minimum interest rates will remain in our portfolio regardless of changes in the interest rate environment. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

#### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures: An evaluation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act")) was carried out as of June 30, 2017 under the supervision and with the participation of our Chief Executive Officer, Chief Financial Officer and several other members of our senior management. Our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2017, our disclosure controls and procedures were effective in ensuring that the information we are required to disclose in the reports we file or submit under the Act is (i) accumulated and communicated to our management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in Internal Control Over Financial Reporting: During the quarter ended June 30, 2017, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

We do not expect that our disclosure controls and procedures and internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

We are involved from time to time as plaintiff or defendant in various legal actions arising in the normal course of our businesses. While the ultimate outcome of pending proceedings cannot be predicted with certainty, it is the opinion of management, after consultation with counsel representing us in such proceedings, that the resolution of these proceedings should not have a material adverse effect on our consolidated financial position or results of operation.

#### Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2016.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table sets forth information for the three months ended June 30, 2017 with respect to our repurchases of our outstanding common shares:

|                                | Total Number of<br>Shares Purchased | _        | Total Number of Shares Purchas as Part of Publicly Announced Plans or Programs | Approximate Dollar<br>Value of<br>Shares that May Ye<br>Purchased Under the<br>or Programs (in<br>Thousands) | t Be |
|--------------------------------|-------------------------------------|----------|--|--|------|
| April 1, 2017 — April 30, 2017 | 311                                 | \$ 41.35 | _  | \$   | _    |
| May 1, 2017 — May 31, 20       | 1 <del>7</del> _                    | _        | _  | _  |      |
| June 1, 2017 — June 30, 20     | 1 <del>7</del> _                    |          | <del></del>  | _  |      |
| Total                          | 311                                 | \$ 41.35 | _  |  |      |

<sup>(1)</sup> Includes shares withheld to satisfy tax withholding obligations upon the exercise of stock options and vesting of restricted stock awards.

Item 6. Exhibits

See Exhibit Index.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MB FINANCIAL, INC.

(registrant)

Date: August 7, 2017 By:/s/Mitchell Feiger

Mitchell Feiger

President and Chief Executive Officer

(Principal Executive Officer)

Date: August 7, 2017 By:/s/Randall T. Conte

Randall T. Conte

Vice President and Chief Financial Officer

(Principal Financial Officer)

## EXHIBIT INDEX

| 2.1         | Agreement and Plan of Merger, dated as of July 14, 2013, by and among the Registrant and Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on July 18, 2013 (File No.0-24566-01))  |
|-------------|---|
| 2.2         | Amendment, dated as of June 30, 3014, to Agreement and Plan of Merger, dated as of July 14, 2013, by and between the Registrant and Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on July 1, 2014 (File No.0-24566-01))  |
| 2.3         | Letter Agreement, dated as of June 30, 3014, by and between the Registrant and Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 2.2 to the Registrant's Current Report on Form 8-K filed on July 1, 2014 (File No.0-24566-01))   |
| 2.4         | Agreement and Plan of Merger, dated as of May 1, 2006, by and among the Registrant, MBFI Acquisition Corp. and First Oak Brook Bancshares, Inc. ("First Oak Brook")(incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on May 2, 2006 (File No.0-24566-01))   |
| <u>2.5</u>  | Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of Corus Bank, National Association, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of September 11, 2009 (incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on September 17, 2009 (File No.0-24566-01)) |
| 2.6         | Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of Broadway Bank, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of April 23, 2010 (incorporated herein by reference to Exhibit 2.6 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 0-24566-01))           |
| <u>2.7</u>  | Purchase and Assumption Agreement among Federal Deposit Insurance Corporation, Receiver of New Century Bank, Chicago, Illinois, Federal Deposit Insurance Corporation and MB Financial Bank, N.A., dated as of April 23, 2010 (incorporated herein by reference to Exhibit 2.7 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (File No. 0-24566-01))        |
| 2.8         | Agreement and Plan of Merger, dated as of November 20, 2015, by and between the Registrant and American Chartered Bancorp, Inc. (incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on November 24, 2015 (File No.001-36599))   |
| 3.1         | Charter of the Registrant, as amended (incorporated herein by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on August 30, 2016 (File No. 001-36599))  |
| <u>3.1A</u> | Articles Supplementary to the Charter of the Registrant for the Registrant's Perpetual Non-Cumulative Preferred Stock, Series A (incorporated herein by reference to Exhibit 3.3 to the Registrant's Registration Statement on Form 8-A filed on August 14, 2014 (File No.001-36599))   |

| 3.1B | Articles Supplementary to the Charter of the Registrant for the Registrant's Cumulative Voting Convertible Preferred Stock, Series B (incorporated herein by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K filed on August 30, 2016 (File No.001-36599)) |
|------|--|
| 3.2  | Bylaws of the Registrant, as amended (incorporated herein by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on March 2, 2015 (File No. 001-36599))  |
| 80   |  |

## EXHIBIT INDEX

| 4.1          | The Registrant hereby agrees to furnish to the Commission, upon request, the instruments defining the rights of the holders of each issue of long-term debt of the Registrant and its consolidated subsidiaries   |
|--------------|---|
| 10.1         | Reserved  |
| 10.2         | Amended and Restated Employment Agreement between the Registrant and Mitchell Feiger (incorporated herein by reference to Exhibit 10.2 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))   |
| 10.4         | Form of Change and Control Severance Agreement between MB Financial Bank, National Association and Jill E. York (incorporated herein by reference to Exhibit 10.4 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))                                |
| <u>10.4B</u> | Form of Change and Control Severance Agreement between MB Financial Bank, National Association and each of Brian Wildman and Rosemarie Bouman (incorporated herein by reference to Exhibit 10.4B to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01)) |
| <u>10.4C</u> | Form of Change in Control Severance Agreement between MB Financial Bank, National Association and Mark A. Heckler (incorporated herein by reference to Exhibit 10.4C to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 0-24566-01))                          |
| <u>10.4D</u> | Form of Change in Control Severance Agreement between MB Financial Bank, National Association and Randall T. Conte (incorporated herein by reference to Exhibit 10.4D to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 (File No. 001-36599))                      |
| 10.5         | Reserved  |
| 10.5A        | Reserved  |
| 10.5B        | Reserved  |
| 10.7         | MB Financial, Inc. Third Amended and Restated Omnibus Incentive Plan (the "Omnibus Incentive Plan") (incorporated herein by reference to Appendix A to the Registrant's definitive proxy statement filed on April 11, 2014 (File No. 0-24566-01))   |
| 10.8         | MB Financial Stock Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.8 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))  |
|              |   |

## EXHIBIT INDEX

| 10.9          | MB Financial Non-Stock Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.9 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))   |
|---------------|--|
| 10.10         | Reserved   |
| 10.11         | Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock, dated as of December 21, 2009, between MB Financial, Inc. and Mitchell Feiger (incorporated herein by reference to Exhibit 10.11 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2009 (File No. 0-24566-01))                    |
| <u>10.11A</u> | Form of Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock between MB Financial, Inc. and Rosemarie Bouman, Mark A. Heckler and Brian J. Wildman (incorporated herein by reference to Exhibit 10.11A to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 (File No. 0-24566-01)) |
| 10.12         | Agreement Regarding Salary Adjustment and Portion of Salary Payable by Stock, dated as of December 21, 2009, between MB Financial, Inc. and Jill E. York (incorporated herein by reference to Exhibit 10.12 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2009 (File No. 0-24566-01))                       |
| 10.13         | Amended and Restated Employment Agreement between MB Financial Bank, N.A. and Ronald D. Santo (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on December 14, 2004 (File No. 0-24566-01))   |
| <u>10.13A</u> | Amendment to Amended and Restated Employment Agreement between MB Financial Bank, N.A. and Ronald D. Santo ((incorporated herein by reference to Exhibit 10.13A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))   |
| 10.15         | Tax Gross Up Agreements between the Registrant and each of Mitchell Feiger, Jill E. York and Brian Wildman (incorporated herein by reference to Exhibit 10.15 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))   |
| <u>10.15A</u> | Tax Gross Up Agreement between the Registrant and Rosemarie Bouman (incorporated herein by reference to Exhibit 10.15A to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01))  |
| <u>10.16</u>  | Form of Incentive Stock Option Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.16 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))   |
| 10.17         | Form of Non-Qualified Stock Option Agreement for Directors under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.17 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))  |

## EXHIBIT INDEX

| 10.18         | Form of Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.18 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))  |
|---------------|---|
| <u>10.18A</u> | Amendment to Form of Incentive Stock Option Agreement and Form of Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.18A to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008 (File No. 0-24566-01)) |
| <u>10.18B</u> | Form of Performance-Based Restricted Stock Agreement for Executive Officers under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.18B to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2009 (File No. 0-24566-01))                                  |
| <u>10.18C</u> | Form of Restricted Stock Agreement for grants on December 2, 2009 to Mitchell Feiger and Jill E. York (incorporated herein by reference to Exhibit 10.18C to the Registrant's Current Report on Form 8-K filed on December 7, 2009 (File No. 0-24566-01))   |
| 10.19         | Form of Restricted Stock Agreement for Directors under the Omnibus Incentive Plan (incorporated herein by reference to Exhibit 10.19 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 0-24566-01))   |
| 10.20         | First Oak Brook Bancshares, Inc. Incentive Compensation Plan (incorporated herein by reference to Appendix A to the definitive proxy statement filed by First Oak Brook on March 30, 2004 (File No. 0-14468))   |
| <u>10.20A</u> | Amendment to First Oak Brook Bancshares, Inc. Incentive Compensation Plan ((incorporated herein by reference to Exhibit 10.20A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))   |
| 10.21         | First Oak Brook Bancshares, Inc. 2001 Stock Incentive Plan (incorporated herein by reference to Appendix A to the definitive proxy statement filed by First Oak Brook on April 2, 2001 (File No. 0-14468))  |
| <u>10.21A</u> | Amendment to First Oak Brook Bancshares, Inc. 2001 Stock Incentive Plan ((incorporated herein by reference to Exhibit 10.21A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed on March 2, 2007 (File No. 0-24566-01))   |
| 10.22         | First Oak Brook Bancshares, Inc. Directors Stock Plan (incorporated herein by reference to Exhibit 4.1 to the Registration Statement on Form S-8 filed by First Oak Brook on October 25, 1999 (File No. 333-89647))   |
| <u>10.22A</u> | Amendment to First Oak Brook Bancshares, Inc. Directors Stock Plan (incorporated herein by reference to Exhibit 10.22A to the Registrant's Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2007 filed on May 15, 2007 (File No. 0-24566-01))  |
| 10.23         |   |

Letter Agreement, dated as of June 30, 2014, by and among the Registrant and certain principal stockholders of Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on July 1, 2014 (File No.0-24566-01))

10.23A

Supplemental Agreement, dated as of August 15, 2014, by and among the Registrant, MB Financial Bank, N.A., and Jennifer W. Steans, as representative of certain principal stockholders of Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on August 20, 2014 (File No.001-36599))

## EXHIBIT INDEX

| <u>10.23B</u> | Escrow Agreement, dated as of August 15, 2014, by and among MB Financial Bank, N.A., Jennifer W. Steans, as representative of certain principal stockholders of Taylor Capital Group, Inc., and The Northern Trust Company, as escrow agent (incorporated herein by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed on August 20, 2014 (File No.001-36599))  |
|---------------|---|
| <u>10.23C</u> | Second Amendment to Letter Agreement Re: Escrow of Merger Consideration, dated as of December 16, 2016, by and among the Registrant, MB Financial Bank, N.A., and Jennifer W. Steans, as representative of certain principal stockholders of Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 10.23C to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2016 (File No. 001-36599)) |
| 10.24         | Employment Agreement, dated as of July 14, 2013 by and between the Registrant, MB Financial Bank, N.A. and Mark A. Hoppe (included as Exhibit E to the Agreement and Plan of Merger, dated as of July 14, 2013, by and between the Registrant and Taylor Capital Group, Inc. (incorporated herein by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on July 18, 2013 (File No.0-24566-01)))            |
| 10.25         | Taylor Capital Group, Inc. Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.1 to the Annual Report on Form 10-K of Taylor Capital Group, Inc. for the year ended December 31, 2008 (File No. 000-50034))  |
| <u>10.25A</u> | Trust Under Taylor Capital Group, Inc. Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.17 of the Registration Statement on Form S-1 of Taylor Capital Group, Inc. filed May 24, 2002 (Registration No. 333-89158))   |
| <u>10.25B</u> | Amendment to the Taylor Capital Group, Inc. Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.25B to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 (File No. 001-36599))   |
| 10.26         | Taylor Capital Group, Inc. Senior Officer Change in Control Severance Plan (incorporated herein by reference to Exhibit 10.1 of the Quarterly Report on Form 10-Q of Taylor Capital Group, Inc. for the quarterly period ended June 30, 2009 (File No. 000-50034))  |
| <u>10.26A</u> | Amendment to the Taylor Capital Group, Inc. Senior Officer Change in Control Severance Plan (incorporated herein by reference to Exhibit 10.26A to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 (File No. 001-36599))  |
| 10.27         | First Oak Brook Bancshares, Inc. Executive Deferred Compensation Plan (incorporated by reference to Exhibit 10.3 to First Oak Brook's Annual Report on Form 10-K for the year ended December 31, 1997 (File No. 0-14468))   |
| <u>10.27A</u> | Amendment to First Oak Brook Bancshares, Inc. Executive Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.27A to the Registrant's Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2007 filed on May 15, 2007 (File No. 0-24566-01))  |

| 10.29         | Form of Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman (incorporated herein by reference to Exhibit 10.10 to First Oak Brook's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 0-14468))                                       |
|---------------|---|
| <u>10.29A</u> | First Amendment to Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman ((incorporated herein by reference to Exhibit 10.28A to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed March 2, 2007 (File No. 0-24566-01)) |
| 84            |   |

## EXHIBIT INDEX

Exhibit Number Description

| <u>10.29B</u> | Second Amendment to Transitional Employment Agreement between the Registrant (as successor to First Oak Brook) and Rosemarie Bouman ((incorporated herein by reference to Exhibit 10.28B to the Registrant's Annual Report on Form 10-K/A for the year ended December 31, 2006, filed March 2, 2007 (File No. 0-24566-01))  |
|---------------|---|
| 10.30         | Form of Performance Share Unit Award Agreement (incorporated herein by reference to Exhibit 10.30 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))  |
| 10.31         | Form of Incentive Stock Option Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.31 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))   |
| 10.32         | Form of Restricted Stock Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.32 to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))   |
| <u>10.32A</u> | Form of Restricted Stock Unit Agreement (Management Committee) (incorporated herein by reference to Exhibit 10.32A to the Registrant's Current Report on Form 8-K filed on September 5, 2012 (File No. 0-24566-01))   |
| 31.1          | Rule 13a — 14(a)/15d — 14(a) Certification (Chief Executive Officer)*   |
| 31.2          | Rule 13a — 14(a)/15d — 14(a) Certification (Chief Financial Officer)*   |
| 32            | Section 1350 Certifications*  |
| 101           | The following financial statements from the MB Financial, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, formatted in Extensive Business Reporting Language (XBRL): (i) consolidated balance sheets, (ii) consolidated statements of operations, (iii) consolidated statements of comprehensive income, (iv) consolidated statements of cash flows and (v) the notes to consolidated financial statements* |

<sup>\*</sup> Filed herewith