

AKORN INC  
Form 10-Q  
November 10, 2014

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2014

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 001-32360

AKORN, INC.

(Exact Name of Registrant as Specified in its Charter)

LOUISIANA

(State or Other Jurisdiction of  
Incorporation or Organization)

72-0717400

(I.R.S. Employer  
Identification No.)

1925 W. Field Court, Suite 300

Lake Forest, Illinois  
(Address of Principal Executive Offices)

60045

(Zip Code)

(847) 279-6100

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☐ No ☐

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

|                                               |                          |                          |                                  |
|-----------------------------------------------|--------------------------|--------------------------|----------------------------------|
| Large accelerated filer                       | Accelerated filer        | Non-accelerated filer    | Smaller reporting                |
| <input type="checkbox"/>                      | <input type="checkbox"/> | <input type="checkbox"/> | company <input type="checkbox"/> |
| (Do not check if a smaller reporting company) |                          |                          |                                  |

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☐

At November 7, 2014, there were 107,830,947 shares of common stock, no par value, outstanding.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

AKORN, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In Thousands, Except Per Share Data)  
 (Unaudited)

|                                                                                                                                                             | September 30,<br>2014 | December<br>31,<br>2013 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-------------------------|
| <b>ASSETS:</b>                                                                                                                                              |                       |                         |
| <b>CURRENT ASSETS:</b>                                                                                                                                      |                       |                         |
| Cash and cash equivalents                                                                                                                                   | \$ 131,466            | \$ 34,178               |
| Trade accounts receivable, net                                                                                                                              | 145,212               | 64,998                  |
| Inventories, net                                                                                                                                            | 132,830               | 55,982                  |
| Deferred taxes, current                                                                                                                                     | 40,708                | 7,945                   |
| Available for sale security, current                                                                                                                        | 10,804                | —                       |
| Prepaid expenses and other current assets                                                                                                                   | 33,078                | 5,753                   |
| <b>TOTAL CURRENT ASSETS</b>                                                                                                                                 | <b>494,098</b>        | <b>168,856</b>          |
| <b>PROPERTY, PLANT AND EQUIPMENT, NET</b>                                                                                                                   | <b>139,372</b>        | <b>82,108</b>           |
| <b>OTHER LONG-TERM ASSETS:</b>                                                                                                                              |                       |                         |
| Goodwill                                                                                                                                                    | 290,648               | 29,831                  |
| Product licensing rights, net                                                                                                                               | 670,757               | 115,900                 |
| Other intangible assets, net                                                                                                                                | 254,685               | 14,605                  |
| Deferred financing costs                                                                                                                                    | 22,942                | 5,676                   |
| Deferred taxes, non-current                                                                                                                                 | 1,746                 | 1,643                   |
| Long-term investments                                                                                                                                       | 208                   | 10,006                  |
| Other                                                                                                                                                       | 2,377                 | 3,180                   |
| <b>TOTAL OTHER LONG-TERM ASSETS</b>                                                                                                                         | <b>1,243,363</b>      | <b>180,841</b>          |
| <b>TOTAL ASSETS</b>                                                                                                                                         | <b>\$ 1,876,833</b>   | <b>\$ 431,805</b>       |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>                                                                                                                |                       |                         |
| <b>CURRENT LIABILITIES:</b>                                                                                                                                 |                       |                         |
| Trade accounts payable                                                                                                                                      | \$ 36,714             | \$ 22,999               |
| Purchase consideration payable                                                                                                                              | 20,728                | 14,728                  |
| Income taxes payable                                                                                                                                        | —                     | 1,459                   |
| Accrued royalties                                                                                                                                           | 14,533                | 6,004                   |
| Accrued compensation                                                                                                                                        | 12,625                | 7,692                   |
| Current maturities of long-term debt                                                                                                                        | 10,494                | —                       |
| Accrued expenses and other liabilities                                                                                                                      | 38,721                | 8,363                   |
| <b>TOTAL CURRENT LIABILITIES</b>                                                                                                                            | <b>133,815</b>        | <b>61,245</b>           |
| <b>LONG-TERM LIABILITIES:</b>                                                                                                                               |                       |                         |
| Long-term debt                                                                                                                                              | 1,146,585             | 108,750                 |
| Deferred tax liability                                                                                                                                      | 274,165               | —                       |
| Lease incentive obligation and other long-term liabilities                                                                                                  | 1,946                 | 1,630                   |
| <b>TOTAL LONG-TERM LIABILITIES</b>                                                                                                                          | <b>1,422,696</b>      | <b>110,380</b>          |
| <b>TOTAL LIABILITIES</b>                                                                                                                                    | <b>1,556,511</b>      | <b>171,625</b>          |
| <b>SHAREHOLDERS' EQUITY:</b>                                                                                                                                |                       |                         |
| Common stock, no par value – 150,000,000 shares authorized; 107,330,516 and 96,569,186 shares issued and outstanding at September 30, 2014 and December 31, | 309,482               | 239,235                 |

2013, respectively

|                                            |              |            |
|--------------------------------------------|--------------|------------|
| Warrants to acquire common stock           | —            | 17,946     |
| Retained earnings                          | 22,051       | 15,366     |
| Accumulated other comprehensive loss       | (11,211 )    | (12,367 )  |
| TOTAL SHAREHOLDERS' EQUITY                 | 320,322      | 260,180    |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 1,876,833 | \$ 431,805 |

See notes to condensed consolidated financial statements.

AKORN, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(In Thousands, Except Per Share Data)  
(Unaudited)

|                                                                         | THREE MONTHS ENDED<br>SEPTEMBER 30, |                  | NINE MONTHS ENDED<br>SEPTEMBER 30, |                  |
|-------------------------------------------------------------------------|-------------------------------------|------------------|------------------------------------|------------------|
|                                                                         | 2014                                | 2013             | 2014                               | 2013             |
| Revenues                                                                | \$ 132,732                          | \$ 81,892        | \$ 374,103                         | \$ 232,758       |
| Cost of sales (exclusive of amortization of intangibles included below) | 80,998                              | 38,195           | 196,042                            | 107,824          |
| <b>GROSS PROFIT</b>                                                     | <b>51,734</b>                       | <b>43,697</b>    | <b>178,061</b>                     | <b>124,934</b>   |
| Selling, general and administrative expenses                            | 27,779                              | 13,645           | 66,341                             | 39,093           |
| Acquisition-related costs                                               | 8,062                               | 1,459            | 29,289                             | 1,978            |
| Research and development expenses                                       | 7,918                               | 4,837            | 21,389                             | 15,857           |
| Amortization of intangible assets                                       | 14,017                              | 1,568            | 27,381                             | 4,978            |
| <b>TOTAL OPERATING EXPENSES</b>                                         | <b>57,776</b>                       | <b>21,509</b>    | <b>144,400</b>                     | <b>61,906</b>    |
| <b>OPERATING INCOME (LOSS)</b>                                          | <b>(6,042 )</b>                     | <b>22,188</b>    | <b>33,661</b>                      | <b>63,028</b>    |
| Amortization of deferred financing costs                                | (2,509 )                            | (211 )           | (11,099 )                          | (622 )           |
| Interest expense, net                                                   | (11,806 )                           | (2,155 )         | (21,884 )                          | (6,387 )         |
| Gain from product divestiture                                           | 839                                 | —                | 9,807                              | —                |
| Other income, net                                                       | 979                                 | 160              | 980                                | 202              |
| <b>INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES</b>     | <b>(18,539 )</b>                    | <b>19,982</b>    | <b>11,465</b>                      | <b>56,221</b>    |
| Income tax provision (benefit)                                          | (6,889 )                            | 7,777            | 4,278                              | 20,537           |
| <b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>                         | <b>\$ (11,650 )</b>                 | <b>\$ 12,205</b> | <b>\$ 7,187</b>                    | <b>\$ 35,684</b> |
| (Loss) from discontinued operations, net of tax                         | —                                   | —                | (503 )                             | —                |
| <b>NET INCOME (LOSS)</b>                                                | <b>\$ (11,650 )</b>                 | <b>\$ 12,205</b> | <b>\$ 6,684</b>                    | <b>\$ 35,684</b> |
| <b>NET INCOME (LOSS) PER SHARE:</b>                                     |                                     |                  |                                    |                  |
| Income (loss) from continuing operations, basic                         | \$ (0.11 )                          | \$ 0.13          | \$ 0.07                            | \$ 0.37          |
| (Loss) from discontinued operations, basic                              | —                                   | —                | —                                  | —                |
| <b>NET INCOME (LOSS), BASIC</b>                                         | <b>\$ (0.11 )</b>                   | <b>\$ 0.13</b>   | <b>\$ 0.07</b>                     | <b>\$ 0.37</b>   |
| Income (Loss) from continuing operations, diluted                       | (0.11 )                             | \$ 0.11          | \$ 0.06                            | \$ 0.32          |
| (Loss) from discontinued operations, diluted                            | —                                   | —                | —                                  | —                |
| <b>NET INCOME (LOSS), DILUTED</b>                                       | <b>(0.11 )</b>                      | <b>\$ 0.11</b>   | <b>\$ 0.06</b>                     | <b>\$ 0.32</b>   |
| <b>SHARES USED IN COMPUTING NET INCOME (LOSS) PER SHARE:</b>            |                                     |                  |                                    |                  |
| <b>BASIC</b>                                                            | <b>105,438</b>                      | <b>96,238</b>    | <b>101,784</b>                     | <b>96,096</b>    |
| <b>DILUTED</b>                                                          | <b>105,438</b>                      | <b>113,717</b>   | <b>118,535</b>                     | <b>112,644</b>   |
| <b>COMPREHENSIVE INCOME:</b>                                            |                                     |                  |                                    |                  |
| <b>Consolidated net income (loss)</b>                                   | <b>\$ (11,650 )</b>                 | <b>\$ 12,205</b> | <b>\$ 6,684</b>                    | <b>\$ 35,684</b> |
| Unrealized holding gain on available-for-sale securities, net of tax    | 1,070                               | —                | 1,070                              | —                |

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|                                                        |              |          |          |           |
|--------------------------------------------------------|--------------|----------|----------|-----------|
| Foreign currency translation (loss) income, net of tax | (1,466 )     | (2,603 ) | 86       | (7,224 )  |
| COMPREHENSIVE INCOME (LOSS)                            | \$ (12,046 ) | \$ 9,602 | \$ 7,840 | \$ 28,460 |

See notes to condensed consolidated financial statements.

AKORN, INC.

CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

(In Thousands)

(Unaudited)

|                                                                           | Shares  | Amount    | Warrants<br>to acquire<br>Common<br>Stock | Retained<br>Earnings | Other<br>Comprehensive<br>(Loss) Income | Total     |
|---------------------------------------------------------------------------|---------|-----------|-------------------------------------------|----------------------|-----------------------------------------|-----------|
| BALANCES AT                                                               |         |           |                                           |                      |                                         |           |
| DECEMBER 31, 2013                                                         | 96,569  | \$239,235 | \$ 17,946                                 | \$ 15,366            | \$ (12,367 )                            | \$260,180 |
| Net income                                                                | —       | —         | —                                         | 6,684                | —                                       | 6,684     |
| Exercise of stock options                                                 | 3,480   | 6,038     | —                                         | —                    | —                                       | 6,038     |
| Employee stock purchase<br>plan issuances                                 | 73      | 829       | —                                         | —                    | —                                       | 829       |
| Compensation and share<br>issuances related to<br>restricted stock awards | 16      | 438       | —                                         | —                    | —                                       | 438       |
| Stock-based compensation<br>expense                                       | —       | 4,555     | —                                         | —                    | —                                       | 4,555     |
| Foreign currency<br>translation adjustment                                | —       | —         | —                                         | —                    | 86                                      | 86        |
| Excess tax benefit – stock<br>compensation                                | —       | 32,270    | —                                         | —                    | —                                       | 32,270    |
| Unrealized holding gain on<br>available-for-sale securities               | —       | —         | —                                         | —                    | 1,070                                   | 1,070     |
| Conversion of warrants                                                    | 7,192   | 26,117    | (17,946 )                                 | —                    | —                                       | 8,171     |
| BALANCES AT                                                               |         |           |                                           |                      |                                         |           |
| SEPTEMBER 30, 2014                                                        | 107,331 | 309,482   | —                                         | 22,051               | (11,211 )                               | 320,322   |

See notes to condensed consolidated financial statements.



AKORN, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In Thousands)  
(Unaudited)

|                                                                                                | NINE MONTHS ENDED<br>SEPTEMBER 30, |                  |
|------------------------------------------------------------------------------------------------|------------------------------------|------------------|
|                                                                                                | 2014                               | 2013             |
| <b>OPERATING ACTIVITIES:</b>                                                                   |                                    |                  |
| Consolidated net income                                                                        | \$ 6,684                           | \$ 35,684        |
| Loss from discontinued operations                                                              | 503                                | —                |
| Adjustments to reconcile consolidated net income to net cash provided by operating activities: |                                    |                  |
| Depreciation and amortization                                                                  | 37,773                             | 9,925            |
| Amortization of debt financing costs                                                           | 11,099                             | 622              |
| Amortization of favorable (unfavorable) contracts                                              | 53                                 | (475 )           |
| Amortization of inventory step-up                                                              | 9,844                              | —                |
| Non-cash stock compensation expense                                                            | 4,994                              | 5,674            |
| Non-cash interest expense                                                                      | 3,954                              | 3,426            |
| Gain from product divestiture                                                                  | (9,807 )                           | —                |
| Deferred income taxes, net                                                                     | 9,002                              | 1,829            |
| Excess tax benefit from stock compensation                                                     | (32,268 )                          | (1,192 )         |
| Non-cash settlement of product warranty liability                                              | —                                  | (1,299 )         |
| Equity in earnings of unconsolidated joint venture                                             | —                                  | (76 )            |
| Changes in operating assets and liabilities:                                                   |                                    |                  |
| Trade accounts receivable                                                                      | (24,193 )                          | (10,858 )        |
| Inventories, net                                                                               | (14,177 )                          | (4,575 )         |
| Prepaid expenses and other current assets                                                      | (11,209 )                          | 867              |
| Trade accounts payable                                                                         | 2,340                              | 1,444            |
| Accrued expenses and other liabilities                                                         | 19,677                             | 1,414            |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                                               | <b>14,269</b>                      | <b>42,410</b>    |
| <b>INVESTING ACTIVITIES:</b>                                                                   |                                    |                  |
| Payments for acquisitions and equity investments, net of cash acquired                         | (929,771 )                         | (513 )           |
| Proceeds from disposal of assets                                                               | 58,750                             | —                |
| Payments for other intangible assets                                                           | (8,499 )                           | —                |
| Purchases of property, plant and equipment                                                     | (19,393 )                          | (7,936 )         |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>                                                   | <b>(898,913 )</b>                  | <b>(8,449 )</b>  |
| <b>FINANCING ACTIVITIES:</b>                                                                   |                                    |                  |
| Proceeds under stock option and stock purchase plans                                           | 6,867                              | 2,439            |
| Debt financing costs                                                                           | (28,462 )                          | (2,557 )         |
| Proceeds under Borrowings                                                                      | 1,045,000                          | —                |
| Proceeds from warrant exercises                                                                | 8,171                              | —                |
| Debt repayment                                                                                 | (81,813 )                          | —                |
| Excess tax benefit from stock compensation                                                     | 32,268                             | 1,192            |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>                                               | <b>982,032</b>                     | <b>1,074</b>     |
| Effect of exchange rate changes on cash and cash equivalents                                   | (99 )                              | (218 )           |
| <b>INCREASE IN CASH AND CASH EQUIVALENTS</b>                                                   | <b>97,288</b>                      | <b>34,817</b>    |
| Cash and cash equivalents at beginning of period                                               | 34,178                             | 40,781           |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>                                              | <b>\$ 131,466</b>                  | <b>\$ 75,598</b> |

**SUPPLEMENTAL DISCLOSURES:**

|                                                       |          |           |
|-------------------------------------------------------|----------|-----------|
| Amount paid for interest                              | \$ 8,944 | \$ 2,178  |
| Amount paid for income taxes, net of refunds received | \$ 6,226 | \$ 18,690 |

See notes to condensed consolidated financial statements.

AKORN, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 1 — BUSINESS AND BASIS OF PRESENTATION

Business: Akorn, Inc. and its wholly-owned subsidiaries (collectively, the “Company”) through its Prescription Pharmaceuticals reportable segment manufactures and markets a full line of diagnostic, therapeutic and disease specific ophthalmic pharmaceuticals, antidotes, anti-allergics, anti-infectives, vaccines, and controlled substances for pain management and anesthesia as well as niche hospital drugs of various dosage forms and injectable pharmaceuticals. In addition, through its Consumer Health reportable segment, the Company manufactures and markets a line of over-the-counter (“OTC”) ophthalmic products for the treatment of dry eye under the TheraTears® brand name, as well as a portfolio of private label OTC ophthalmic products and other consumer health products. As of September 30, 2014, the Company operated pharmaceutical manufacturing plants in the U.S. at Decatur, Illinois, Somerset, New Jersey, and Amityville, New York, and internationally at Paonta Sahib, Himachal Pradesh, India, as well as a central distribution warehouse in Gurnee, Illinois, R&D centers in Vernon Hills, Illinois and Warminster, Pennsylvania, a principal corporate office in Lake Forest, Illinois, and other corporate offices in Marietta, Georgia, Ann Arbor, Michigan, Amityville, New York, and Gurgaon, India. Customers of the Company’s products include group purchasing organizations and their member hospitals, chain drug stores, wholesalers, distributors, physicians, ophthalmologists, optometrists, alternate site providers, and other pharmaceutical companies.

Basis of Presentation: The Company’s financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and accordingly do not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments of a normal and recurring nature considered necessary for a fair presentation have been included in these financial statements. Operating results for the three and nine month periods ended September 30, 2014 are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2013, included in the Company’s Annual Report on Form 10-K filed March 14, 2014.

The Company has considered the accounting and disclosure of events occurring after the balance sheet date through the filing date of this Form 10-Q.

NOTE 2 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation: The accompanying condensed consolidated financial statements include the accounts of the Company. All inter-company transactions and balances have been eliminated in consolidation.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

Significant estimates and assumptions for the Company relate to the allowances for chargebacks, rebates, product returns, coupons, promotions and doubtful accounts, as well as the reserve for slow-moving and obsolete inventories, the carrying value and lives of intangible assets, the useful lives of fixed assets, the carrying value of deferred income tax assets and liabilities, the assumptions underlying share-based compensation, accrued but unreported employee

benefit costs and assumptions underlying the accounting for business combinations.

**Revenue Recognition:** Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the sales price is fixed or determinable, and collectability is reasonably assured. Revenue from product sales are recognized when title and risk of loss have passed to the customer.

Provision for estimated chargebacks, rebates, discounts, managed care rebates, product returns and doubtful accounts is made at the time of sale and is analyzed and adjusted, if necessary, at each balance sheet date.

**Chargebacks and Rebates:** The Company enters into contractual agreements with certain third parties such as hospitals, group-purchasing and managed care organizations to sell certain products at predetermined prices. The parties have elected to have these contracts administered through wholesalers that buy the product from the Company and subsequently sell it to these third parties. When a wholesaler sells products to one of these third parties that are subject to a contractual price agreement, the difference between the price paid to the Company by the wholesaler and the price under the specific contract is charged back to the Company by the wholesaler. The Company tracks sales and submitted chargebacks by product number and contract for each wholesaler. Utilizing this information, the Company estimates a chargeback percentage for each product and records an allowance as a reduction to gross sales when the Company records its sale of the products. The Company reduces the chargeback allowance when a chargeback request from a wholesaler is processed. Actual chargebacks processed by the Company can vary materially from period to period based upon actual sales volume through the wholesalers. However, the Company's provision for chargebacks is fully reserved for at the time when sales revenues are recognized.

Management obtains certain wholesaler inventory reports to aid in analyzing the reasonableness of the chargeback allowance. The Company assesses the reasonableness of its chargeback allowance by applying the product chargeback percentage based on historical activity to the quantities of inventory on hand at the wholesaler per the wholesaler inventory reports. In accordance with its accounting policy, the Company estimates the percentage amount of wholesaler inventory that will ultimately be sold to third parties that are subject to contractual price agreements based on a trend of such sales through wholesalers. The Company uses this percentage estimate until historical trends indicate that a revision should be made. On an ongoing basis, the Company evaluates its actual chargeback rate experience, and new trends are factored into its estimates each quarter as market conditions change.

**Sales Returns:** Certain of the Company's products are sold with the customer having the right to return the product within specified periods and guidelines for a variety of reasons, including but not limited to, pending expiration dates. Provisions are made at the time of sale based upon tracked historical experience. Historical factors such as one-time events as well as pending new developments that would impact the expected level of returns are taken into account to determine the appropriate reserve estimate at each balance sheet date. As part of the evaluation of the balance required, the Company considers actual returns to date that are in process, the expected impact of any product recalls and the wholesaler's inventory information to assess the magnitude of unconsumed product that may result in sales returns to the Company in the future. The sales returns level can be impacted by factors such as overall market demand and market competition and availability for substitute products which can increase or decrease the end-user pull through for sales of the Company's products and ultimately impact the level of sales returns. Actual returns experience and trends are factored into the Company's estimates each quarter as market conditions change. Actual returns processed can vary materially from period to period.

**Allowance for Coupons, Promotions and Co-Pay discount cards:** The Company issues coupons from time to time that are redeemable against certain of our Consumer Health products. Upon release of coupons into the market, the Company records an estimate of the dollar value of coupons expected to be redeemed. This estimate is based on historical experience and is adjusted as needed based on actual redemptions. In addition to couponing, from time to time the Company authorizes various retailers to run in-store promotional sales of its products. Upon receiving confirmation that a promotion was run, the Company accrues an estimate of the dollar amount expected to be owed back to the retailer. This estimate is trued up to actual upon receipt of the invoice from the retailer. Additionally, the Company provides consumer co-pay discount cards, administered through outside agents to provide discounted products when redeemed. Upon release of the cards into the market, the Company records an estimate of the dollar value of co-pay discounts expected to be utilized. This estimate is based on historical experience and is adjusted as needed based on actual usage.

**Advertising and Promotional Allowances to Customers:** The Company routinely sells its consumer health products to major retail drug chains. From time to time, the Company may arrange for these retailers to run in-store promotional sales of the Company's products. The Company reserves an estimate of the dollar amount owed back to the retailer, recording this amount as a reduction to revenue at the later of the date on which the revenue is recognized or the date the sales incentive is offered. When the actual invoice for the sales promotion is received from the retailer, the Company adjusts its estimate accordingly. Advertising and promotional expenses paid to customers are expensed as incurred in accordance with ASC 605-50, Customer Payments and Incentives.

**Inventories:** Inventories are stated at the lower of cost (average cost method) or market (see Note 5 — "Inventories"). The Company maintains an allowance for slow-moving and obsolete inventory as well as inventory where the cost is in excess of its net realizable value ("NRV"). For finished goods inventory, the Company estimates the amount of inventory that may not be sold prior to its expiration or is slow moving based upon review of recent sales activity and wholesaler inventory information. The Company also analyzes its raw material and component inventory for slow moving items.

The Company capitalizes inventory costs associated with its products prior to regulatory approval when, based on management judgment, future commercialization is considered probable and future economic benefit is expected to be realized. The Company assesses the regulatory approval process and where the product stands in relation to that approval process including any known constraints or impediments to approval. The Company also considers the shelf life of the product in relation to the product timeline for approval.

**Intangible Assets:** Intangible assets consist primarily of goodwill and in-process research and development, which are carried at initial value and subject to evaluation for impairment, and product licensing costs, trademarks and other such costs, which are capitalized and amortized on a straight-line basis over their useful lives, ranging from one (1) year to thirty (30) years. The Company regularly assesses its intangible assets for impairment based on several factors, including estimated fair value and anticipated cash flows. If the Company incurs additional costs to renew or extend the life of an intangible asset, such costs are added to the remaining unamortized cost of the asset, if any, and the sum is amortized over the extended remaining life of the asset.

Goodwill is tested for impairment annually or more frequently if changes in circumstances or the occurrence of events suggest that impairment may exist. The Company uses widely accepted valuation techniques to determine the fair value of its reporting units used in its annual goodwill impairment analysis. The Company's valuation is primarily based on qualitative and quantitative assessments regarding the fair value of goodwill relative to its carrying value. The Company models the fair value of the reporting unit based on projected earnings and cash flows of the reporting unit.

**Income taxes:** Income taxes are accounted for under the asset and liability method. Deferred income tax assets and liabilities are recognized for the tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities, and net operating loss and other tax credit carry-forwards. These items are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company records a valuation allowance to reduce the recognized deferred tax assets to the amount that is more likely than not to be realized.

**Fair Value of Financial Instruments:** The Company applies ASC Topic 820, which establishes a framework for measuring fair value and clarifies the definition of fair value within that framework. ASC Topic 820 defines fair value as an exit price, which is the price that would be received for an asset or paid to transfer a liability in the Company's principal or most advantageous market in an orderly transaction between market participants on the measurement date. The fair value hierarchy established in ASC Topic 820 generally requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect the assumptions that market participants would use in pricing the asset or liability and are developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs reflect the entity's own assumptions based on market data and the entity's judgments about the assumptions that market participants would use in pricing the asset or liability, and are to be developed based on the best information available in the circumstances.

The valuation hierarchy is composed of three levels. The classification within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The levels within the valuation hierarchy are described below:

- Level 1—Assets and liabilities with unadjusted, quoted prices listed on active market exchanges. Inputs to the fair value measurement are observable inputs, such as quoted prices in active markets for identical assets or liabilities. The carrying value of the Company's cash and cash equivalents are considered Level 1 assets.
- Level 2—Inputs to the fair value measurement are determined using prices for recently traded assets and liabilities with similar underlying terms, as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals. The market value of the Company's forward contracts to hedge against changes in currency translation rates between U.S. dollars and Indian rupees is a Level 2 asset.
- Level 3—Inputs to the fair value measurement are unobservable inputs, such as estimates, assumptions, and valuation techniques when little or no market data exists for the assets or liabilities. The additional consideration payable related to the Company's acquisition of three branded, injectable drug products from the U.S. subsidiary of H. Lundbeck A/S (the "Lundbeck Acquisition") on December 22, 2011 is a Level 3 liability, as is the additional

consideration payable to Santen Pharmaceutical Co. Ltd. (“Santen”) in relation to the Company’s acquisition of the U.S. New Drug Application (“NDA”) rights to Betimol® on January 2, 2014, and the fair valuation of the available for sale investment held in shares of Nicox S.A is a Level 3 asset.



The following table summarizes the basis used to measure the fair values of the Company's financial instruments (amounts in thousands):

## Fair Value Measurements at Reporting Date, Using:

| Description                        | September 30, 2014 | Quoted Prices in Active Markets for Identical Items (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------------|--------------------|---------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
| Cash and cash equivalents          | \$ 131,466         | \$ 131,466                                                    | \$ —                                          | \$ —                                      |
| Available-for-sale securities      | 12,458             | —                                                             | —                                             | 12,458                                    |
| Foreign currency forward contracts | 279                | —                                                             | 279                                           | —                                         |
| Total assets                       | \$ 144,203         | \$ 131,466                                                    | \$ 279                                        | \$ 12,458                                 |
| Purchase consideration payable     | \$ 20,860          | \$ —                                                          | \$ —                                          | \$ 20,860                                 |
| Total liabilities                  | \$ 20,860          | \$ —                                                          | \$ —                                          | \$ 20,860                                 |

| Description                        | December 31, 2013 | Quoted Prices in Active Markets for Identical Items (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------------|-------------------|---------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
| Cash and cash equivalents          | \$ 34,178         | \$ 34,178                                                     | \$ —                                          | \$ —                                      |
| Foreign currency forward contracts | 208               | —                                                             | 208                                           | —                                         |
| Total assets                       | \$ 34,386         | \$ 34,178                                                     | \$ 208                                        | \$ —                                      |
| Purchase consideration payable     | \$ 14,728         | \$ —                                                          | \$ —                                          | \$ 14,728                                 |
| Total liabilities                  | \$ 14,728         | \$ —                                                          | \$ —                                          | \$ 14,728                                 |

The carrying amount of the purchase consideration payable was initially determined based on the terms of the underlying contracts and the Company's subjective evaluation of the likelihood of the additional purchase consideration becoming payable. The purchase consideration payable is principally related to the Company's obligation to pay additional consideration related to the acquisition of selected assets from H. Lundbeck A/S ("Lundbeck") on December 22, 2011. The underlying obligation was long-term in nature, and therefore was discounted to present value based on an assumed discount rate. The additional consideration of \$15.0 million, contingently payable to Lundbeck on December 22, 2014, was initially discounted to \$11.3 million based on a discount rate of 10.0%, and subsequently adjusted in final acquisition accounting to \$11.6 million based on applying a 9.0% discount rate. The Company performed evaluations of the fair value of this liability at September 30, 2014 and December 31, 2013 based on utilizing significant unobservable inputs to derive discount rates of 3.06% and 1.85%, respectively. As of September 30, 2014, the Company determined the fair value of this liability to be \$14.9 million. The increase in fair value of approximately \$0.2 million from December 31, 2013 to September 30, 2014 was recorded as non-cash interest expense within the Company's condensed consolidated statement of comprehensive income for the nine months ended September 30, 2014.

The fair value of the contingent consideration payable to Lundbeck is based upon the likelihood of achieving the underlying revenue targets and a derived cost of debt based on the remaining term. The Company initially determined that there was a 100% likelihood of the purchase consideration ultimately becoming payable, and reaffirmed this determination as of September 30, 2014 and December 31, 2013. Should subjective and objective evidence lead the Company to change this assessment, an adjustment to the carrying value of the liability would be recorded as “other income” in the Company’s condensed consolidated statements of comprehensive income.

As of September 30, 2014 and December 31, 2013, the purchase consideration payable to Lundbeck was classified as a current liability on the Company’s condensed consolidated balance sheets as of those dates, since the additional consideration of \$15.0 million is due to be paid on December 22, 2014.

The carrying amount at September 30, 2014 of purchase consideration payable also includes estimated consideration due to Santen related to the Company’s acquisition of U.S. NDA rights to Betimol® on January 2, 2014. The liability was initially discounted based on the Company’s assumed discount rate and revalued at September 30, 2014 using this same discount rate. The Company identified no events that would cause its calculated assumed discount rate to change between the acquisition date and September 30, 2014. The additional consideration contingently payable to Santen on January 2, 2015, was initially estimated at \$4.5 million discounted to \$4.0 million based on a discount rate of 12.6%. The Company performed evaluations of the fair value of this liability at September 30, 2014 based on utilizing significant unobservable inputs and determined the fair value of this liability to be \$4.6 million, discounted to \$4.5 million. The increase in fair value during the nine months ended September 30, 2014 of approximately \$0.5 million has been recorded as non-cash interest expense within the Company’s condensed consolidated statement of comprehensive income for the nine months ended September 30, 2014. The change in fair value of the additional consideration is sensitive to the passage of time and to changes in observable and unobservable inputs, such as the Company’s calculated discount rate.

The Company entered into three non-deliverable forward contracts in October 2013 to protect against unfavorable trends with regard to currency translation rates between U.S. dollars (“USD”) and Indian rupees (“INR”) for planned capital expenditures at Akorn India Private Limited (“AIPL”), of which two of the forward contracts matured and were redeemed during the nine months ended September 30, 2014. The remaining forward contract was based on current and future anticipated investment of USD \$3.3 million on September 30, 2014 in AIPL, the Company’s subsidiary in India. This forward contract includes projected currency translation rates between INR and USD. Any difference between the actual and projected foreign currency translations rates on the respective settlement dates will result in payment from the counterparty to the Company, or vice versa, as the case may be. As of September 30, 2014 and December 31, 2013, the Company was provided with reports of the fair market value of the one (1) and three (3) forward contracts, respectively from the counterparty. Due to continued strengthening of the Indian rupee against the U.S. dollar, the contracts had positive fair values to the Company of \$0.3 million and \$0.2 million as of September 30, 2014 and December 31, 2013, respectively. The Company recorded the \$0.1 million gain in fair value during the nine months ended September 30, 2014 as “other income” in its consolidated statements of comprehensive income and has included the asset value within “prepaid expenses and other current assets” in its condensed consolidated balance sheets.

As of September 30, 2014, the Company was carrying available for sale investments in shares of Nicox S.A. valued at \$12.5 million discounted to reflect certain lockup provisions preventing immediate conversion of underlying shares received for the Company’s investment in an available for sale security. The fair value of the cost basis investments is estimated using observable and unobservable inputs to discount for lack of marketability. (see Note 11 – Business Combinations, Dispositions and Other Strategic Investments)

**Business Combinations:** Business combinations are accounted for in accordance with ASC 805, Business Combinations, using the acquisition method of accounting. The acquisition method of accounting requires an acquirer to recognize the assets acquired and the liabilities assumed at the acquisition date measured at their fair values as of that date. Fair value determinations are based on discounted cash flow analyses or other valuation techniques. In determining the fair value of the assets acquired and liabilities assumed in a material acquisition, the Company may utilize appraisals from third party valuation firms to determine fair values of some or all of the assets acquired and liabilities assumed, or may complete some or all of the valuations internally. In either case, the Company takes full responsibility for the determination of the fair value of the assets acquired and liabilities assumed. The value of goodwill reflects the excess of the fair value of the consideration conveyed to the seller over the fair value of the net assets received. Under the acquisition method of accounting, the Company will identify the acquirer and the closing date and apply applicable recognition principles and conditions.

Acquisition-related costs are costs the Company incurs to effect a business combination. The Company accounts for acquisition-related costs as expenses in the periods in which the costs are incurred.

**Discontinued Operations:** During the nine month period ended September 30, 2014 and subsequent to the Hi-Tech Pharmacal Co. Inc. (“Hi-Tech”) acquisition the Company divested the ECR Pharmaceuticals subsidiary (see Note 11 – Business Combinations, Dispositions and Other Strategic Investments). As a result of the sale the Company will have no continuing involvement or cash flows from the operations of this business. In accordance with FASB ASC Topic 205 Presentation of Financial Statements, and to allow for meaningful comparison of our continuing operations, the operating results of this business are reported as “discontinued operations.” All other operations are considered “continuing operations.” As the ECR Pharmaceuticals subsidiary had not previously been reported within the condensed and consolidated balance sheets as of December 31, 2013 no reclassification of amounts previously reported in the condensed consolidated balance sheets have been made. Unless noted otherwise, discussion in these notes to the financial statements pertain to our continuing operations.

#### NOTE 3 — STOCK BASED COMPENSATION

Stock-based compensation cost is estimated at grant date based on the fair value of the award, and the cost is recognized as expense ratably over the vesting period. The Company uses the Black-Scholes model for estimating the grant date fair value of stock options. Determining the assumptions to be used in the model is highly subjective and requires judgment. The Company uses an expected volatility that is based on the historical volatility of its common stock. The expected life assumption is based on historical employee exercise patterns and employee post-vesting termination behavior. The risk-free interest rate for the expected term of the option is based on the average market rate on U.S. treasury securities of similar term in effect during the quarter in which the options were granted. The dividend yield reflects the Company's historical experience as well as future expectations over the expected term of the option. The Company estimates forfeitures at the time of grant and revises the estimate in subsequent periods, if necessary, if actual forfeitures differ from initial estimates.

At the Company's 2014 Annual Meeting of Shareholders, which took place May 2, 2014, the Company's shareholders approved the adoption of the Akorn, Inc. 2014 Stock Option Plan (the "2014 Plan"). The 2014 Plan reserves 7.5 million shares for issuance upon the grant of stock options, restricted shares, or various other instruments to directors, employers and consultants. The 2014 Plan replaced the 2003 Stock Option Plan (the "2003 Plan"), which expired on November 6, 2013, although previously granted awards remain outstanding under the 2003 Plan.

The Company uses the single-award method for allocating compensation cost related to stock options to each period. The following table sets forth the components of the Company's stock-based compensation expense for the three and nine month periods ended September 30, 2014 and 2013 (in thousands):

|                                                | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |          |
|------------------------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                                | 2014                                | 2013     | 2014                               | 2013     |
| Stock options and employee stock purchase plan | \$ 1,380                            | \$ 1,326 | \$ 4,555                           | \$ 5,156 |
| Restricted stock awards                        | 285                                 | 104      | 438                                | 518      |
| Total stock-based compensation expense         | \$ 1,665                            | \$ 1,430 | \$ 4,993                           | \$ 5,674 |

The weighted-average assumptions used in estimating the grant date fair value of the stock options granted under the 2014 Plan and the 2003 Plan during the three and nine month periods ended September 30, 2014, and 2013, respectively along with the weighted-average grant date fair values, are set forth in the table below.

|                             | Three months ended<br>September 30, |   |      | Nine months ended<br>September 30, |   |        |   |
|-----------------------------|-------------------------------------|---|------|------------------------------------|---|--------|---|
|                             | 2014                                |   | 2013 | 2014                               |   | 2013   |   |
| Expected volatility         | 70                                  | % | N/A  | 58                                 | % | 59     | % |
| Expected life (in years)    | 4.0                                 |   | N/A  | 4.2                                |   | 4.0    |   |
| Risk-free interest rate     | 2.16                                | % | N/A  | 1.88                               | % | 0.74   | % |
| Dividend yield              | —                                   | % | N/A  | —                                  | % | —      | % |
| Fair value per stock option | \$18.34                             |   | N/A  | \$12.54                            |   | \$6.77 |   |
| Forfeiture rate             | 8                                   | % | N/A  | 8                                  | % | 8      | % |

The table below sets forth a summary of activity within the 2014 and 2003 Plans for the nine months ended September 30, 2014:

|                                   | Number of<br>Options<br>(in<br>thousands) | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value<br>(in<br>thousands) |
|-----------------------------------|-------------------------------------------|------------------------------------------|--------------------------------------------------------------------|------------------------------------------------------|
| Outstanding at December 31, 2013  | 9,228                                     | \$ 4.45                                  | 1.61                                                               | \$ 186,169                                           |
| Granted                           | 1,295                                     | 26.92                                    |                                                                    |                                                      |
| Exercised                         | (3,481)                                   | 1.74                                     |                                                                    |                                                      |
| Forfeited                         | (43)                                      | 19.66                                    |                                                                    |                                                      |
| Outstanding at September 30, 2014 | 6,999                                     | \$ 9.86                                  | 3.02                                                               | \$ 184,869                                           |
| Exercisable at September 30, 2014 | 4,998                                     | \$ 4.92                                  | 1.97                                                               | \$ 156,650                                           |

The aggregate intrinsic value for stock options outstanding and exercisable is defined as the difference between the market value of the Company's common stock as of the date indicated and the exercise price of the stock options. During the three and nine month periods ended September 30, 2014, approximately 3,242,000 and 3,481,000 stock

options were exercised resulting in cash payments due to the Company of approximately \$4.8 million and \$6.0 million, respectively. These stock option exercises generated tax-deductions totaling approximately \$108.8 million and \$113.8 million, respectively. During the three and nine month periods ended September 30, 2013, approximately 145,000 and 415,000 stock options were exercised resulting in cash payments to the Company of approximately \$1.2 million and \$1.9 million, respectively. These option exercises generated tax-deductions of approximately \$1.4 million and \$4.5 million, respectively.

From time to time the Company grants restricted stock awards to certain employees and members of its Board of Directors (“Directors”). Restricted stock awards are valued at the closing market price of the Company’s common stock on the day of grant and the total value of the award is recognized as expense ratably over the vesting period of the grants. On May 4, 2013, the Company granted a total of 31,899 restricted shares to its Directors, of which 15,946 shares vested immediately upon issuance and the remaining 15,953 shares vested on May 4, 2014. On May 2, 2014, the Company granted a total of 71,582 restricted shares to senior management which vest at 25% per year on the anniversary date of the grant ending May 2, 2018. Also on May 2, 2014, the Company modified approximately 2.3 million options to extend the option term of certain individuals in Senior Management. On September 5, 2014, the Company granted a total of 257,416 restricted shares to senior management and 8,034 shares to a Director to make the individuals who received extended option terms on May 2, 2014 whole given increased tax liabilities. The options each vest at 25% per year on the anniversary date of the grant ending September 5, 2018.

The following is a summary of non-vested restricted stock activity:

|                                  | Number of Shares<br>(in thousands) | Weighted Average<br>Grant Date Fair Value |
|----------------------------------|------------------------------------|-------------------------------------------|
| Non-vested at December 31, 2013  | 16                                 | \$ 15.36                                  |
| Granted                          | 337                                | 27.54                                     |
| Forfeited                        | —                                  | —                                         |
| Vested                           | (16)                               | 15.36                                     |
| Non-vested at September 30, 2014 | 337                                | \$ 27.54                                  |

#### NOTE 4 — ACCOUNTS RECEIVABLE ALLOWANCES

The nature of the Company’s business inherently involves, in the ordinary course, significant amounts and substantial volumes of transactions and estimates relating to allowances for product returns, chargebacks, rebates, doubtful accounts and discounts given to customers. This is a natural circumstance of the pharmaceutical industry and is not specific to the Company. Depending on the product, the end-user customer, the specific terms of national supply contracts and the particular arrangements with the Company’s wholesaler customers, certain rebates, chargebacks and other credits are deducted from the Company’s accounts receivable. The process of claiming these deductions depends on wholesalers reporting to the Company the amount of deductions that were earned under the terms of the respective agreement with the end-user customer (which in turn depends on the specific end-user customer, each having its own pricing arrangement, which entitles it to a particular deduction). This process can lead to partial payments against outstanding invoices as the wholesalers take the claimed deductions at the time of payment.

With the exception of the provision for doubtful accounts, which is reflected as part of selling, general and administrative expense, the provisions for the following customer reserves are reflected as a reduction of revenues in the accompanying condensed consolidated statements of comprehensive income. The ending reserve balances are included in trade accounts receivable, net in the Company’s condensed consolidated balance sheets.

Net trade accounts receivable consists of the following (in thousands):

|                           | SEPTEMBER 30,<br>2014 | DECEMBER 31,<br>2013 |
|---------------------------|-----------------------|----------------------|
| Gross accounts receivable | \$ 280,240            | \$ 88,165            |
| Less reserves for:        |                       |                      |
| Chargebacks and rebates   | (77,387 )             | (12,882)             |
| Product returns           | (36,454 )             | (8,164)              |
| Discounts and allowances  | (20,024 )             | (1,644)              |

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|                                |        |         |           |
|--------------------------------|--------|---------|-----------|
| Advertising and promotions     | (1,031 | )       | (452)     |
| Doubtful accounts              | (132   | )       | (25)      |
| Trade accounts receivable, net | \$     | 145,212 | \$ 64,998 |

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The current period increases in gross accounts receivable, chargebacks and rebates and cash discounts were primarily related to the acquisitions of Hi-Tech and VersaPharm Inc. (“VersaPharm”) during the nine month period ended September 30, 2014, which acquisitions are further described in Note 11 – Business Combinations, Dispositions and Other Strategic Investments.

For the three and nine month periods ended September 30, 2014 and 2013, the Company recorded the following adjustments to gross sales (in thousands):

|                            | Three Months Ended<br>September 30, |            | Nine Months Ended September<br>30, |            |
|----------------------------|-------------------------------------|------------|------------------------------------|------------|
|                            | 2014                                | 2013       | 2014                               | 2013       |
| Gross sales                | \$ 391,256                          | \$ 137,235 | \$ 824,397                         | \$ 387,165 |
| Less adjustments for:      |                                     |            |                                    |            |
| Chargebacks and rebates    | (231,324 )                          | (49,373 )  | (400,042 )                         | (136,102 ) |
| Product returns            | (6,458 )                            | (719 )     | (9,662 )                           | (2,432 )   |
| Discounts and allowances   | (9,424 )                            | (2,228 )   | (17,559 )                          | (6,150 )   |
| Admin fees                 | (9,491 )                            | (2,035 )   | (17,037 )                          | (6,355 )   |
| Advertising and promotions | (1,827 )                            | (988 )     | (5,994 )                           | (3,368 )   |
| Revenues, net              | \$ 132,732                          | \$ 81,892  | \$ 374,103                         | \$ 232,758 |

The increase, year over year, in the provisions for chargebacks and rebates, product returns, discounts and allowances, admin fees, and advertising and promotion were largely related to the 185.1% and 112.9% increase in gross sales in the three and nine month periods ended September 30, 2014, respectively compared to the corresponding prior year quarter and year to date period.

#### NOTE 5 — INVENTORIES

The components of inventories are as follows (in thousands):

|                            | SEPTEMBER 30,<br>2014 | DECEMBER 31,<br>2013 |
|----------------------------|-----------------------|----------------------|
| Finished goods             | \$ 66,876             | \$ 22,886            |
| Work in process            | 4,316                 | 3,883                |
| Raw materials and supplies | 61,638                | 29,213               |
| Inventories, net           | \$ 132,830            | \$ 55,982            |

The Company maintains reserves and records provisions for slow-moving and obsolete inventory as well as inventory with a cost in excess of its net realizable value. Finished goods inventory at September 30, 2014 and December 31, 2013 was reported net of these reserves of \$5.2 million and \$2.9 million, respectively.

The current period increases in finished goods, work in process, raw materials and supplies were primarily related to the acquisitions of Hi-Tech and VersaPharm during the nine month period ended September 30, 2014.

#### NOTE 6 — PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following (in thousands):

SEPTEMBER 30,      DECEMBER 31,

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|                                                      | 2014       | 2013      |
|------------------------------------------------------|------------|-----------|
| Land and land improvements                           | \$ 9,395   | \$ 2,606  |
| Buildings and leasehold improvements                 | 61,430     | 46,281    |
| Furniture and equipment                              | 112,282    | 76,536    |
| Sub-total                                            | 183,107    | 125,423   |
| Accumulated depreciation                             | (64,767)   | (54,470)  |
| Property, plant and equipment placed in service, net | 118,340    | 70,953    |
| Construction in progress                             | 21,032     | 11,155    |
| Property, plant and equipment, net                   | \$ 139,372 | \$ 82,108 |

Property, plant, and equipment, net increased \$57.3 million principally as a result of the acquisitions of Hi-Tech and VersaPharm during the nine month period ended September 30, 2014.

A portion of the Company's property, plant and equipment is located outside the United States. At September 30, 2014 and December 31, 2013, property, plant and equipment, net, with a net carrying value of \$22.1 million and \$21.1 million, respectively, was located outside the United States at the Company's manufacturing facility and regional corporate offices in India.

The Company recorded depreciation expense of approximately \$4.9 million and \$1.7 million during the three month periods ended September 30, 2014 and 2013, respectively and approximately \$10.4 million and \$4.9 million during the nine month periods ended September 30, 2014 and 2013, respectively.

#### NOTE 7 — GOODWILL AND OTHER INTANGIBLE ASSETS

##### Goodwill:

The following table provides a summary of the activity in goodwill by segment for the nine months ended September 30, 2014 (in thousands):

|                                  | Consumer<br>Health | Prescription<br>Pharmaceuticals | Total      |
|----------------------------------|--------------------|---------------------------------|------------|
| Balances at December 31, 2013    | \$ 11,863          | \$ 17,968                       | \$ 29,831  |
| Currency translation adjustments |                    | 85                              | 85         |
| Acquisitions                     | 4,854              | 267,332                         | 272,185    |
| Dispositions                     |                    | (11,454 )                       | (11,454 )  |
| Balances at September 30, 2014   | \$ 16,717          | \$ 273,931                      | \$ 290,648 |

Goodwill acquired in the three and nine month period ended September 30, 2014 is wholly related to the acquisitions of Hi-Tech and VersaPharm, while Goodwill dispositions in the period are the result of the Watson product disposition and ECR divestiture as further discussed in Note 11 — Business Combinations, Dispositions and Other Strategic Investments.

Goodwill acquired prior to April 1, 2014 attributed to the Consumer Health segment was due to the Company's acquisition of Advanced Vision Research, Inc. in May 2011, while Goodwill attributed to the Prescription Pharmaceuticals segment relates to the Company's acquisition of selected assets of Kilitch Drugs (India) Limited ("KDIL") in February 2012, principally KDIL's manufacturing facility in Paonta Sahib, India.

##### Product Licensing Rights, In-Process Research and Development ("IPR&D"), and Other Intangible Assets:

The following table sets forth information about the net book value of the Company's other intangible assets as of September 30, 2014 and December 31, 2013, and the weighted average remaining amortization period as of September 30, 2014 and December 31, 2013 (dollar amounts in thousands):

|                          | Gross<br>Amount | Accumulated<br>Amortization | Net<br>Balance | Wgt'd Avg Remaining<br>Amortization Period<br>(years) |
|--------------------------|-----------------|-----------------------------|----------------|-------------------------------------------------------|
| SEPTEMBER 30, 2014       |                 |                             |                |                                                       |
| Product licensing rights | \$ 729,629      | \$ (58,872 )                | \$ 670,757     | 12.6                                                  |
| IPR&D                    | 225,300         |                             | 225,300        | N/A - Indefinite lived                                |
| Trademarks               | 16,000          | (1,406 )                    | 14,594         | 18.6                                                  |

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|                        |            |              |            |      |
|------------------------|------------|--------------|------------|------|
| Customer relationships | 6,502      | (3,327 )     | 3,175      | 11.0 |
| Other Intangibles      | 11,200     | (445 )       | 10,755     | 7.6  |
| Non-compete agreement  | 2,490      | (1,629 )     | 861        | 1.4  |
|                        | \$ 991,121 | \$ (65,679 ) | \$ 925,442 |      |

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|                          |            |              |            |      |
|--------------------------|------------|--------------|------------|------|
| Product licensing rights | \$ 151,504 | \$ (35,604 ) | \$ 115,900 | 9.8  |
| IPR&D                    |            |              |            |      |
| Trademarks               | 9,500      | (844 )       | 8,656      | 27.4 |
| Customer relationships   | 6,166      | (1,528 )     | 4,638      | 9.8  |
| Other Intangibles        |            |              |            |      |
| Non-compete agreement    | 2,428      | (1,117 )     | 1,311      | 2.2  |
|                          | \$ 169,598 | \$ (39,093 ) | \$ 130,505 |      |

Intangible assets other than goodwill, gross increased \$821.5 million as a result of the acquisitions of Hi-Tech and VersaPharm, the acquisition of Zioptan® and the acquisition of Betimol, partially offset by the disposal of previously acquired assets to Watson and the divestiture of ECR during the nine month period ended September 30, 2014.

The Company recorded amortization expense of approximately \$14.0 million and \$1.6 million during the three month periods ended September 30, 2014 and 2013, respectively and approximately \$27.4 million and \$5.0 million during the nine month periods ended September 30, 2014 and 2013, respectively.

#### NOTE 8 — FINANCING ARRANGEMENTS

##### Incremental Term Loan

Concurrent with the closing of its acquisition of VersaPharm, Akorn, Inc. and its wholly owned domestic subsidiaries (the “Akorn Loan Parties”) entered into a \$445.0 million Incremental Facility Joinder Agreement (the “Incremental Term Loan Facility”) pursuant to a Loan Agreement (the “Incremental Term Loan Agreement”) dated August 12, 2014 between the Akorn Loan Parties as borrowers, and JPMorgan Chase Bank, N.A. (“JPMorgan”), as lender and as administrative agent for certain other lenders. The proceeds received pursuant to the Incremental Term Loan Agreement were used to finance the VersaPharm Acquisition, as further described below in Note 11, Business Combinations, Dispositions and Other Strategic Investments.

The Incremental Term Loan Facility is secured by all of the assets of the Akorn Loan Parties, including springing control of the Company’s primary deposit account pursuant to a Deposit Account Control Agreement.

The Incremental Term Loan Facility requires quarterly principal repayment equal to 0.25% of the initial loan amount of \$445.0 million beginning with the first full quarter following the closing date of the Incremental Term Loan Agreement, with a final payment of the remaining principal balance due at maturity seven (7) years from the date of closing of the Existing Term Loan Agreement or April 16, 2021. The Company may prepay all or a portion of the remaining outstanding principal amount under the Incremental Term Loan Agreement at any time, or from time to time, subject to prior notice requirement to the lenders and payment of applicable fees. Prepayment of principal will be required should the Company incur any indebtedness not permitted under the Incremental Term Loan Agreement, or effect the sale, transfer or disposition of any property or asset, other than in the ordinary course of business. To the extent the Incremental Term Loan Facility is refinanced within the first six (6) months of closing, a 1.00% prepayment fee will be due. As of September 30, 2014 outstanding debt under the Incremental Term Loan Facility was \$445.0 million and the Company was in full compliance with all applicable covenants which included customary limitations on indebtedness, distributions, liens, acquisitions, investments, and other activities.

Interest accrues based, at the Company’s election, on an adjusted prime/federal funds rate (“ABR Loan”) or an adjusted LIBOR (“Eurodollar Loan”) rate, plus a margin of 2.50% for ABR Loans, and 3.50% for Eurodollar Loans. Each such margin will decrease by 0.25% in the event the Company’s senior debt to EBITDA ratio for any quarter falls to 2.25:1.00 or below. During an event of default, as defined in the Existing Term Loan Agreement, any interest rate will be increased by 2.00% per annum. Per the Existing Term Loan Agreement, the interest rate on LIBOR loans cannot fall below 4.50%.

For the three and nine month periods ended September 30, 2014, the Company recorded interest expense of \$2.7 million in relation to the Incremental Term Loan Agreement.

As of September 30, 2014, in connection with entering into the \$445.0 million Incremental Term Loan Agreement with JPMorgan, the Company capitalized \$10.9 million in deferred financing fees. Approximately \$1.8 million of this total represented loan commitment fees which were amortized to expense during the three and nine month periods

ended September 30, 2014. The \$1.8 million of loan commitment fees amortized in the three and nine month period ended September 30, 2014 consisted of \$1.7 million in commitment fee amortization and \$0.1 million in ticking fees. The Company will amortize the remaining deferred financing fees using the effective interest method over the term of the Incremental Term Loan Agreement.

#### Existing Term Loan

Concurrent with the closing of its acquisition of Hi-Tech (the “Hi-Tech Acquisition”) Akorn Loan Parties entered into a \$600.0 million Term Facility (the “Existing Term Facility”) pursuant to a Loan Agreement dated April 17, 2014 (the “Existing Term Loan Agreement”) between the Akorn Loan Parties as borrowers, and JPMorgan, as lender and as administrative agent for certain other lenders. The Company may increase the loan amount up to an additional \$150.0 million, or more, provided certain financial covenants and other conditions are satisfied. The proceeds received pursuant to the Existing Term Loan Agreement were used to finance the Hi-Tech Acquisition, as further described below in Note 11, Business Combinations, Dispositions and Other Strategic Investments.

The Existing Term Facility is secured by all of the assets of the Akorn Loan Parties, including springing control of the Company's primary deposit account pursuant to a Deposit Account Control Agreement.

The Existing Term Loan Agreement requires quarterly principal repayment equal to 0.25% of the initial loan amount of \$600.0 million beginning with the second full quarter following the closing date of the Existing Term Loan Agreement, with a final payment of the remaining principal balance due at maturity seven (7) years from the date of closing of the Existing Term Loan Agreement or April 16, 2021. The Company may prepay all or a portion of the remaining outstanding principal amount under the Existing Term Loan Agreement at any time, or from time to time, subject to prior notice requirement to the lenders and payment of applicable fees. Prepayment of principal will be required should the Company incur any indebtedness not permitted under the Existing Term Loan Agreement, or effect the sale, transfer or disposition of any property or asset, other than in the ordinary course of business. To the extent the Existing Term Facility is refinanced within the first six (6) months of closing, a 1.00% prepayment fee will be due. As of September 30, 2014 outstanding debt under the term loan facility was \$600.0 million and the Company was in full compliance with all applicable covenants which included customary limitations on indebtedness, distributions, liens, acquisitions, investments, and other activities.

Interest accrues based, at the Company's election, on an adjusted prime/federal funds rate ("ABR Loan") or an adjusted LIBOR ("Eurodollar Loan") rate, plus a margin of 2.50% for ABR Loans, and 3.50% for Eurodollar Loans. Each such margin will decrease by 0.25% in the event Akorn's senior debt to EBITDA ratio for any quarter falls to 2.25:1.00 or below. During an event of default, as defined in the Existing Term Loan Agreement, any interest rate will be increased by 2.00% per annum. Per the Existing Term Loan Agreement, the interest rate on LIBOR loans cannot fall below 4.50%.

For the three and nine month periods ended September 30, 2014, the Company recorded interest expense of \$6.9 million and \$12.5 million, respectively in relation to the Existing Term Loan.

As of June 30, 2014, in connection with entering into the \$600.0 million Existing Term Loan with JPMorgan, the Company capitalized \$20.3 million in deferred financing fees. Approximately \$7.4 million of this total represented loan commitment fees, of which \$0.3 million and \$7.4 million was amortized to expense during the three and nine month periods ended September 30, 2014, respectively. The \$7.4 million of loan commitment fees amortized in the nine month period ended September 30, 2014 consisted of \$5.0 million in ticking fees and \$2.4 million in commitment fee amortization. The Company will amortize the remaining deferred financing fees using the effective interest method over the term of the Existing Term Loan Agreement.

#### JPMorgan Credit Facility

On April 17, 2014, the Akorn Loan Parties entered into a Credit Agreement (the "JPM Credit Agreement") with JPMorgan as administrative agent, and Bank of America, N.A., as syndication agent for certain other lenders (at closing, Bank of America, N.A. and Wells Fargo Bank, N. A.) for a \$150.0 million revolving credit facility (the "JPM Revolving Facility"). Upon entering into the JPM Credit Agreement, the Company terminated its prior \$60.0 million revolving credit facility with Bank of America, N.A., as further described below.

Subject to other conditions in the JPM Credit Agreement, advances under the JPM Revolving Facility will be made in accordance with a borrowing base consisting of the sum of the following:

- (a) 85% of eligible accounts receivable;
- (b) The lesser of:
  - a. 65% of the lower of cost or market value of eligible raw materials and work in process inventory, valued on a first in first out basis, and
  - b. 85% of the orderly liquidation value of eligible raw materials and work in process inventory, valued on a first in first out basis;

- (c) The lesser of:
- a. 75% of the lower of cost or market value of eligible finished goods inventory, valued on a first in first out basis, and
  - b. 85% of the orderly liquidation value of eligible finished goods inventory, valued on a first in first out basis up to 85% of the liquidation value of eligible inventory (or 75% of market value finished goods inventory); and
- (d) Less any reserves deemed necessary by the administrative agent, and allowed in its permitted discretion.



The total amount available under the JPM Revolving Facility includes a \$10.0 million letter of credit facility.

Under the terms of the JPM Credit Agreement, if availability under the JPM Revolving Facility falls below 12.5% of commitments or \$15.0 million for more than 30 consecutive days, the Company may be subject to cash dominion, additional reporting requirements, and additional covenants and restrictions. The Company may seek additional commitments to increase the maximum amount of the JPM Revolving Facility to \$200.0 million.

Unless cash dominion is exercised by the lenders in connection with the JPM Revolving Facility, the Company will be required to repay the JPM Revolving Facility upon its expiration five (5) years from issuance, subject to permitted extension, and will pay interest on the outstanding balance monthly based, at the Company's election, on an adjusted prime/federal funds rate ("ABR") or an adjusted LIBOR ("Eurodollar"), plus a margin determined in accordance with the Company's consolidated fixed charge coverage ratio (EBITDA to fixed charges) as follows:

| Fixed Charge Coverage Ratio                        | Revolver ABR Spread | Revolver Eurodollar Spread |
|----------------------------------------------------|---------------------|----------------------------|
| Category 1<br>> 1.50 to 1.0                        | 0.50%               | 1.50%                      |
| Category 2<br>> 1.25 to 1.00 but<br>< 1.50 to 1.00 | 0.75%               | 1.75%                      |
| Category 3<br>< 1.25 to 1.00                       | 1.00%               | 2.00%                      |

In addition to interest on borrowings, the Company will pay an unused line fee of 0.250% per annum on the unused portion of the JPM Revolving Facility.

During an event of default, as defined in the JPM Credit Agreement, any interest rate will be increased by 2.00% per annum.

The JPM Revolving Facility is secured by all of the assets of the Akorn Loan Parties, including springing control of the Company's primary deposit account pursuant to a Deposit Account Control Agreement. The financial covenants require the Akorn Loan Parties to maintain the following on a consolidated basis:

(a) Minimum Liquidity, as defined in the JPM Credit Agreement, of not less than (a) \$120.0 million plus (b) 25% of the JPM Revolving Facility commitments during the three month period preceding the June 1, 2016 maturity date of the Company's \$120.0 million of senior convertible notes.

(b) Ratio of EBITDA to fixed charges of no less than 1.00 to 1.00 (measured quarterly for the trailing 4 quarters).

As of September 30, 2014 the Company was in full compliance with all covenants applicable to the JPM Revolving Facility.

The Company intends to use any proceeds from borrowings under the JPM Revolving Facility for working capital needs and for the general corporate purposes of the Company and its subsidiaries, and to otherwise replace letters of credit that were outstanding upon the termination of the Company's prior revolving credit facility with Bank of America, N.A. At September 30, 2014, there were no outstanding borrowings and one (1) outstanding letter of credit in the amount of approximately \$1.2 million under the JPM Revolving Facility. Availability under the facility as of

September 30, 2014 was approximately \$148.8 million.

The JPM Credit Agreement contains representations, warranties and affirmative and negative covenants customary for financings of this type. The JPM Credit Agreement places customary limitations on indebtedness, distributions, liens, acquisitions, investments, and other activities of the Akorn Loan Parties in a manner designed to protect the collateral while providing flexibility for growth and the historic business activities of the Company and its subsidiaries.

#### Convertible Notes

On June 1, 2011, the Company issued \$120.0 million aggregate principal amount of 3.50% Convertible Senior Notes due 2016 (the “Notes”) which included \$20.0 million in aggregate principal amount of the Notes issued in connection with the full exercise by the initial purchasers of their over-allotment option. The Notes are governed by the Company’s indenture with Wells Fargo Bank, National Association, as trustee (the “Indenture”). The Notes were offered and sold only to qualified institutional buyers. The net proceeds from the sale of the Notes were approximately \$115.3 million, after deducting underwriting fees and other related expenses.

The Notes have a maturity date of June 1, 2016 and pay interest at an annual rate of 3.50% semiannually in arrears on June 1 and December 1 of each year, with the first interest payment completed on December 1, 2011. The Notes are convertible into shares of the Company's common stock, cash or a combination thereof at an initial conversion price of \$8.76 per share, which is equivalent to an initial conversion rate of approximately 114.1553 shares per \$1,000 principal amount of Notes. The conversion price is subject to adjustment for certain events described in the Indenture, including certain corporate transactions which would increase the conversion rate and decrease the conversion price for a holder that elects to convert their Notes in connection with such corporate transaction.

The Notes are not listed on any securities exchange or on any automated dealer quotation system, but are traded on a secondary market made by the initial purchasers. The initial purchasers of the Notes advised the Company of their intent to make a market in the Notes following the offering, though they are not obligated to do so and may discontinue any market making at any time.

As of September 30, 2014, the Notes were trading at approximately 414% of their face value, resulting in a total market value of \$496.4 million compared to their face value of \$120.0 million. The actual conversion value of the Notes is based on the product of the conversion rate and the market price of the Company's common stock at conversion, as defined in the Indenture. On September 30, 2014, the Company's common stock closed at \$36.27 per share, resulting in a pro forma conversion value for the Notes of approximately \$496.8 million. Increases in the market value of the Company's common stock increase the fair value of the Company's obligation accordingly. There is no upper limit placed on the possible conversion value of the Notes.

The Notes may be converted at any time at the option of the holders prior to the close of business on the business day immediately preceding December 1, 2015 under the following circumstances: (1) during any calendar quarter commencing after September 30, 2011, if the closing sale price of the Company's common stock, for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the calendar quarter immediately preceding the calendar quarter in which the conversion occurs, is more than 130% of the conversion price in effect on each applicable trading day; (2) during the five consecutive trading-day period following any five consecutive trading-day period in which the trading price for the Notes per \$1,000 principal amount of Notes for each such trading day was less than 98% of the closing sale price of the Company's common stock on such date multiplied by the then-current conversion rate; or (3) upon the occurrence of specified corporate events. On or after December 1, 2015 until the close of business on the business day immediately preceding the stated maturity date, holders may surrender all or any portion of their Notes for conversion at any time, regardless of the foregoing circumstances. Upon conversion, the Company will pay or deliver, at the Company's option, cash, shares of the Company's common stock, or a combination thereof. If a "fundamental change" (as defined in the Indenture) occurs prior to the stated maturity date, holders may require the Company to purchase for cash all or a portion of their Notes.

The Notes became convertible effective April 1, 2012 as a result of the Company's common stock closing above the required price of \$11.39 per share for 20 of the last 30 consecutive trading days in the quarter ended March 31, 2012. In each subsequent quarterly period, this trading price requirement has also been met. Accordingly, the Notes have remained convertible and will continue to be convertible at least through December 31, 2014.

The Notes are being accounted for in accordance with ASC 470-20. Under ASC 470-20, issuers of convertible debt instruments that may be settled in cash upon conversion, including partial cash settlement, are required to separately account for the liability (debt) and equity (conversion option) components.

The application of ASC 470-20 resulted in the recognition of \$20.5 million as the value for the equity component. At September 30, 2014 and December 31, 2013, the net carrying amount of the liability component and the remaining unamortized debt discount were as follows (in thousands):

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|                                                 | SEPTEMBER 2013 |           |
|-------------------------------------------------|----------------|-----------|
|                                                 | 30,            |           |
|                                                 | 2014           |           |
| Carrying amount of equity component             | \$ 20,470      | \$ 20,470 |
| Carrying amount of the liability component      | 112,035        | 108,750   |
| Unamortized discount of the liability component | 7,965          | 11,250    |
| Unamortized deferred financing costs            | 1,440          | 2,034     |

For the three and nine month periods ended September 30, 2014 and 2013, the Company recorded the following expenses in relation to the Notes (in thousands):

| Expense Description                      | Three months ended<br>September 30, |         | Nine months ended<br>September 30, |         |
|------------------------------------------|-------------------------------------|---------|------------------------------------|---------|
|                                          | 2014                                | 2013    | 2014                               | 2013    |
| Interest expense at 3.5% coupon rate (1) | \$1,050                             | \$1,050 | \$3,150                            | \$3,150 |
| Debt discount amortization (1)           | 1,115                               | 1,037   | 3,285                              | 3,057   |
| Amortization of deferred financing costs | 201                                 | 188     | 594                                | 553     |
|                                          | \$2,366                             | \$2,275 | \$7,029                            | \$6,760 |

(1)Included within “Interest expense, net” on the Condensed Consolidated Statements of Comprehensive Income.

#### Bank of America Credit Facility

On October 7, 2011, the Company and its domestic subsidiaries (the “Borrowers”) entered into a Loan and Security Agreement (the “B of A Credit Agreement”) with Bank of America, N.A. (the “Agent”) and other financial institutions (collectively with the Agent, the “B of A Lenders”) through which it obtained a \$20.0 million revolving line of credit, which included a \$2.0 million letter of credit facility. On April 17, 2014, concurrent with the Company entering into the JPM Credit Agreement, the Company and Bank of America, N.A. agreed to early terminate the B of A Credit Agreement, without penalty.

#### NOTE 9 — EARNINGS PER SHARE

Basic net income per common share is based upon the weighted average number of common shares outstanding during the period. Diluted net income per common share is based upon the weighted average number of common shares outstanding, including the dilutive effect, if any, of potentially dilutive securities using the treasury stock method.

The Company’s potentially dilutive securities consist of: (i) vested and unvested stock options that are in-the-money, (ii) warrants that are in-the-money, (iii) unvested restricted stock awards (“RSAs”), and (iv) shares issuable on conversion of convertible notes. Information about the computation of basic and diluted earnings per share is detailed below (in thousands, except per share data):

|                                                       | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|-------------------------------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                                       | 2014 (1)                            | 2013     | 2014                               | 2013     |
| Income (loss) from continuing operations              | \$(11,650 )                         | \$12,205 | \$7,187                            | \$35,684 |
| Income (loss) from continuing operations per share:   |                                     |          |                                    |          |
| Basic                                                 | \$(0.11 )                           | \$0.13   | \$0.07                             | \$0.37   |
| Diluted                                               | \$(0.11 )                           | \$0.11   | \$0.06                             | \$0.32   |
| (Loss) from discontinued operations, net of tax       |                                     |          | \$(503 )                           |          |
| (Loss) from discontinued operations per share:        |                                     |          |                                    |          |
| Basic                                                 |                                     |          |                                    |          |
| Diluted                                               |                                     |          |                                    |          |
| Shares used in computing net income (loss) per share: |                                     |          |                                    |          |
| Weighted average basic shares outstanding             | 105,438                             | 96,238   | 101,784                            | 96,096   |

## Dilutive securities:

|                                                          |        |        |        |
|----------------------------------------------------------|--------|--------|--------|
| Stock option and unvested RSAs                           | 4,510  | 4,748  | 4,408  |
| Stock warrants                                           | 6,687  | 2,505  | 6,635  |
| Shares issuable upon conversion of convertible notes (2) | 6,282  | 9,498  | 5,505  |
| Total dilutive securities                                | 17,479 | 16,751 | 16,548 |

|                                             |         |         |         |         |
|---------------------------------------------|---------|---------|---------|---------|
| Weighted average diluted shares outstanding | 105,438 | 113,717 | 118,535 | 112,644 |
|---------------------------------------------|---------|---------|---------|---------|

|                                                                                                                                |       |     |       |
|--------------------------------------------------------------------------------------------------------------------------------|-------|-----|-------|
| Shares subject to stock options omitted from the calculation of income per share as their effect would have been anti-dilutive | 1,110 | 740 | 1,335 |
|--------------------------------------------------------------------------------------------------------------------------------|-------|-----|-------|

(1)As a result of the loss from continuing operations in the three months ended September 30, 2014, the effect of potentially dilutive securities would be anti-dilutive and have been omitted from the calculation of diluted earnings per share consistent with U.S. GAAP.

(2)The number of shares issuable upon conversion of the Notes is based on the assumption that the Company would repay the principal of the Notes in cash and pay any incremental value in shares of common stock.

## Stock Warrant Exercise

On April 10, 2014, the Company's chairman, John N. Kapoor, Ph.D., exercised all of his 7.2 million outstanding stock warrants for cash. These warrants were issued at various dates in 2009 and were scheduled to expire in 2014. The Company received cash proceeds of approximately \$8.2 million from the warrant exercise during the nine month period ended September 30, 2014.

## NOTE 10 — SEGMENT INFORMATION

During the three and nine month periods ended September 30, 2014, the Company reported results for the following two reportable segments:

- Prescription Pharmaceuticals
- Consumer Health

The Prescription Pharmaceuticals segment manufactures, markets and distributes general and disease specific ophthalmic drugs and injectable pharmaceuticals, primarily in niche markets, as well as certain antidotes, antiallergics, anti-infectives, vaccines, and controlled substances for pain management and anesthesia, in various dosage forms. The Prescription Pharmaceuticals segment also includes the operating results of the Company's subsidiary in India (AIPL). The Consumer Health segment manufactures, markets and distributes a line of branded OTC dry eye treatment products, a portfolio of private label OTC ophthalmic products and other consumer health products. Prior to the three months ended June 30, 2014 the Company managed the business as three distinct reporting segments; Ophthalmics, Hospital Drugs and Injectables, and Contract Services, which were realigned as a result of the Hi-Tech acquisition to more closely align our reporting structure with the operations and management of the business.

Financial information about the Company's reportable segments is based upon internal financial reports that aggregate certain operating information. The Company's CEO and Chief Operating Decision Maker (CODM), as defined in ASC Topic 280, Segment Reporting, Raj Rai oversees operational assessments and resource allocations based upon the results of the Company's reportable segments, which have available and discrete financial information.

Selected financial info by reportable segment is presented below (in thousands). The Company has restated prior periods such as the three and nine month periods ended September 30, 2013, to reflect the new segment reporting.

|                              | Three Months Ended<br>September 30, |               | Nine Months Ended<br>September 30, |                |
|------------------------------|-------------------------------------|---------------|------------------------------------|----------------|
|                              | 2014                                | 2013          | 2014                               | 2013           |
| <b>Revenues:</b>             |                                     |               |                                    |                |
| Prescription Pharmaceuticals | \$ 120,022                          | \$ 72,677     | \$ 338,101                         | \$ 205,185     |
| Consumer Health              | 12,710                              | 9,215         | 36,002                             | 27,573         |
| <b>Total revenues</b>        | <b>132,732</b>                      | <b>81,892</b> | <b>374,103</b>                     | <b>232,758</b> |
| <b>Gross Profit:</b>         |                                     |               |                                    |                |
| Prescription Pharmaceuticals | 45,524                              | 38,372        | 158,820                            | 109,138        |
| Consumer Health              | 6,210                               | 5,325         | 19,241                             | 15,796         |
| <b>Total gross profit</b>    | <b>51,734</b>                       | <b>43,697</b> | <b>178,061</b>                     | <b>124,934</b> |

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|                                                              |             |          |           |          |
|--------------------------------------------------------------|-------------|----------|-----------|----------|
| Operating expenses                                           | 57,776      | 21,509   | 144,400   | 61,906   |
| Operating income (loss)                                      | (6,042 )    | 22,188   | 33,661    | 63,028   |
| Other (expense)                                              | (12,497 )   | (2,206 ) | (22,196 ) | (6,807 ) |
| Income (loss) from continuing operations before income taxes | \$(18,539 ) | \$19,982 | \$11,465  | \$56,221 |



The Company manages its reportable segments to the gross profit level and manages its operating and other costs on a company-wide basis. Inter-segment activity at the revenue and gross profit level has been minimal. The Company does not identify total assets by segment for internal purposes, as the Company's CODM does not assess performance, make strategic decisions, or allocate resources based on assets.

#### NOTE 11 — BUSINESS COMBINATIONS, DISPOSITIONS AND OTHER STRATEGIC INVESTMENTS

##### VPI Holdings Corp.

On August 12, 2014, the Company completed its acquisition of VersaPharm for a total purchase price of approximately \$433.0 million (the "VersaPharm Acquisition"), subject to net working capital considerations. This purchase price was based on acquiring all outstanding equity interests of VPI Holdings Corp. ("VPI"), the parent company of VersaPharm and was equal to \$440 million, net of various post-closing adjustments related to working capital, cash, and transaction expenses of approximately \$7.0 million.

On May 9, 2014, the Company entered into an Agreement and Plan of Merger (the "VP Merger Agreement") to acquire VPI. Upon consummation of the merger, each share of VPI's common stock and preferred stock issued and outstanding immediately prior to such time, other than those shares held in treasury by VersaPharm, owned by Akorn, Akorn Enterprises II, Inc., or VPI or any other subsidiary of VPI (each of which were cancelled) and to which dissenters' rights have been properly exercised, were cancelled and converted into the right to receive its per share right to the aggregate merger consideration, subject to various post-closing adjustments related to working capital, cash, transaction expenses and funded indebtedness. In addition, all stock options of VPI held immediately prior to the consummation of the merger became fully vested and were cancelled upon consummation of the merger with the right to receive payment on the terms set forth in the VP Merger Agreement.

The acquisition was approved by the Federal Trade Commission ("FTC") on August 4, 2014 following review pursuant to provisions of HSR. In connection with the VersaPharm Acquisition, the Company entered into an agreement (the "Rifampin Divestment Agreement") with Watson Laboratories, Inc. ("Watson"), a wholly owned subsidiary of Actavis plc, to divest certain rights and assets to the Company's Rifampin injectable product. Under the terms of the disposition the Company received \$1 million for the pending product rights and future saleable inventory of the product denoted above and recorded a gain of \$0.8 million in Other income, net in the three and nine month period ended September 30, 2014 related to the divestment.

VersaPharm is a developer and marketer of multi-source prescription pharmaceuticals. VersaPharm markets its products to drug wholesalers, retail drug chains, pharmaceutical distributors, group purchasing organizations, hospitals, clinics and government agencies.

The VersaPharm Acquisition is expected to complement and expand the Company's product portfolio by diversifying its offering to niche dermatology markets and presents a bolt-on product portfolio acquisition in association with the previously acquired Hi-Tech offerings. The VersaPharm Acquisition is also expected to enhance the Company's new product pipeline as VersaPharm has significant research and development experience and knowledge and numerous in-process research and development products under active development on products which could service substantial markets.

The VersaPharm Acquisition was principally funded through a \$445.0 million Incremental Term Loan Facility entered into concurrent with completing the acquisition, and through available Akorn cash. For further details on the term loan financing, please refer to the description in Note 8 – Financing Arrangements.



During the three and nine month periods ended September 30, 2014, the Company recorded approximately \$6.5 million and \$7.5 million, respectively, in acquisition-related expenses in connection with the VersaPharm Acquisition. These expenses principally consisted of various legal fees and other acquisition costs which have been recorded within “acquisition related costs” as part of operating expenses in the Company’s condensed consolidated statement of comprehensive income in the applicable periods.

The following table sets forth the consideration paid for the VersaPharm Acquisition and the fair values of the acquired assets and assumed liabilities (in millions) as of the acquisition date. The figures below are preliminary and subject to review of the facts and assumptions used to determine the fair values of the acquired assets developed utilizing an income approach.

Consideration:

|                                                             |          |
|-------------------------------------------------------------|----------|
| Amount of cash paid to VersaPharm Stockholders              | \$ 322.7 |
| Amount of cash paid to vested VersaPharm option holders     | 14.2     |
| Amounts paid to escrow accounts                             | 10.3     |
| Transaction expenses paid for previous owners of VersaPharm | 3.4      |
| Total consideration paid at closing                         | 350.6    |
| VersaPharm debt paid off through closing cash               | 82.4     |
| Total cash paid at closing                                  | 433.0    |

Recognized amounts of identifiable assets acquired and liabilities assumed:

|                                 |            |
|---------------------------------|------------|
| Cash and cash equivalents       | \$ 0.1     |
| Accounts receivable             | 10.0       |
| Inventory                       | 20.9       |
| Other current assets            | 2.8        |
| Property and equipment          | 1.5        |
| Trademarks                      | 1.0        |
| Product licensing rights        | 250.8      |
| Intangibles, other              | 5.2        |
| IPR&D                           | 215.9      |
| Goodwill                        | 90.6       |
| Total assets acquired           | \$ 598.8   |
| Assumed current liabilities     | (18.3)     |
| Assumed non-current liabilities | (76.0)     |
| Deferred tax liabilities        | (153.9)    |
| Total liabilities assumed       | \$ (248.2) |
|                                 | \$ 350.6   |

Goodwill represents expected synergies resulting from the combination of the entities and other intangible assets that do not qualify for separate recognition, while IPR&D assets represent ongoing in-process research and development projects obtained through the acquisition. The Company does not anticipate being able to deduct any of the associated incremental value of goodwill and other intangible assets for income tax purposes, but expects to be able to deduct approximately \$43.2 million of value associated with pre-existing VersaPharm goodwill and other intangible assets for income tax purposes in future periods. See Note 7 – Goodwill and Other Intangible Assets for further discussion of goodwill allocated to each reportable segment.

Weighted average remaining amortization period of intangible assets acquired other than goodwill and IPR&D through the VersaPharm acquisition as of the closing date was 11.4 years in aggregate, 11.4 years for product licensing rights, 11.0 years for other intangibles, and 3 years for trademarks.

During the three and nine month periods ended September 30, 2014, the Company recorded net revenue of approximately \$6.8 million related to sales of the VersaPharm products subsequent to acquisition.

#### Excelvision AG

On July 22, 2014, Akorn International s.a.r.l. entered into a share purchase agreement with Fareva SA, a private company headquartered in France to acquire all of the issued and outstanding shares of capital stock of its wholly owned subsidiary, Excelvision AG (“Excelvision”) for 21.7 million CHF (“Swiss Francs”) or approximately \$24.0 million, net of certain working capital amounts, Excelvision is a contract manufacturer located in Hettlingen, Switzerland specializing in ophthalmic products. The Company expects the acquisition to close in the first quarter of 2015 and to be principally funded with available cash on hand and amounts available under the Company’s existing line of credit.

During the three and nine month periods ended September 30, 2014, the Company recorded approximately \$0.3 million in acquisition related expenses in connection with the Excelvion share purchase agreement.

Hi-Tech Pharmacal Co., Inc.

On April 17, 2014, the Company completed its acquisition of Hi-Tech for a total purchase price of approximately \$650 million (the “Hi-Tech Acquisition”). This purchase price was based on acquiring all outstanding shares of Hi-Tech common stock for \$43.50 per share, buying out the intrinsic value of Hi-Tech’s stock options, and paying the single-trigger separation payments to various Hi-Tech executives due upon change in control. The total consideration paid is net of Hi-Tech’s cash acquired subsequent to Hi-Tech’s payment of \$44.6 million of stock options and single trigger separation payments as of April 17, 2014.

On August 27, 2013, the Company entered into an Agreement and Plan of Merger (the “HT Merger Agreement”) to acquire Hi-Tech. Subject to the terms and conditions of the HT Merger Agreement, upon completion of the merger on April 17, 2014, each share of Hi-Tech’s common stock, par value \$0.01 per share, issued and outstanding and held by non-interested parties at the time of the merger (the “Hi-Tech Shares”), was cancelled and converted into the right to receive \$43.50 in cash, without interest, less any applicable withholding taxes, upon surrender of the outstanding Hi-Tech Shares.

The acquisition was approved by the shareholders of Hi-Tech on December 19, 2013, and was approved by the FTC on April 11, 2014 following review pursuant to provisions of HSR. In connection with the Hi-Tech Acquisition, the Company entered into an agreement (the “Divestment Agreement”) with Watson Laboratories, Inc., a wholly owned subsidiary of Actavis plc, to divest certain rights and assets - see below for further consideration.

Hi-Tech is a specialty pharmaceutical company which develops, manufactures and markets generic and branded prescription and OTC products. Hi-Tech specializes in difficult to manufacture liquid and semi-solid dosage forms and produces and markets a range of oral solutions and suspensions, as well as topical ointments and creams, nasal sprays, otics, sterile ophthalmics and sterile ointment and gel products. Hi-Tech’s Health Care Products division is a developer and marketer of OTC products, and their ECR Pharmaceuticals subsidiary (“ECR”) markets branded prescription products. Hi-Tech operates a manufacturing facility and corporate offices in Amityville, New York, and ECR maintains its corporate offices in Richmond, Virginia.

The Hi-Tech Acquisition is expected to complement and expand the Company’s product portfolio by diversifying its offering to its retail customers beyond ophthalmics to other niche dosage forms such as oral liquids, topical creams and ointments, nasal sprays and otics. The Hi-Tech Acquisition is also expected to enhance the Company’s new product pipeline. Further, the Hi-Tech Acquisition will add branded OTC products in the categories of cough and cold, nasals, and topicals to the Company’s existing TheraTears® brand of eye care products, and will provide additional domestic manufacturing capacity for the Company.

The Hi-Tech Acquisition was principally funded through a \$600.0 million term loan with JPMorgan entered into concurrent with completing the acquisition, and through Hi-Tech cash assumed through the acquisition. For further details on the term loan financing, please refer to the description in Note 8 – Financing Arrangements.

During the three and nine month periods ended September 30, 2014, the Company recorded approximately \$0.7 million and \$20.7 million in acquisition-related expenses in connection with the Hi-Tech Acquisition. These expenses principally consisted of various legal fees and other acquisition costs which have been recorded within “acquisition related costs” as part of operating expenses in the Company’s condensed consolidated statement of comprehensive income in the applicable periods.



The following table sets forth the consideration paid for the Hi-Tech Acquisition and the fair values of the acquired assets and assumed liabilities (in millions) as of the acquisition date. The figures below are preliminary and subject to review of the facts and assumptions used to determine the fair values of the acquired assets developed utilizing an income approach.

|                                                                                                       | Initial Fair<br>Valuation | Measurement<br>Period<br>Adjustments | Adjusted<br>Fair<br>Valuation |
|-------------------------------------------------------------------------------------------------------|---------------------------|--------------------------------------|-------------------------------|
| Consideration:                                                                                        |                           |                                      |                               |
| Amount of cash paid to Hi-Tech stockholders                                                           | \$ 605.0                  | \$ —                                 | \$ 605.0                      |
| Amount of cash paid to vested Hi-Tech option holders                                                  | 40.5                      | —                                    | 40.5                          |
| Amount of cash paid to key executives under single-trigger separation payments upon change-in-control | 4.1                       | —                                    | 4.1                           |
|                                                                                                       | \$ 649.6                  | \$ —                                 | \$ 649.6                      |
| Recognized amounts of identifiable assets acquired and liabilities assumed:                           | Initial Fair<br>Valuation | Measurement<br>Period<br>Adjustments | Adjusted<br>Fair<br>Valuation |
| Cash and cash equivalents                                                                             | \$ 89.7                   | \$ —                                 | \$ 89.7                       |
| Accounts receivable                                                                                   | 48.5                      | (3.5 )                               | 45.0                          |
| Inventory                                                                                             | 53.7                      | (0.7 )                               | 53.0                          |
| Other current assets                                                                                  | 23.9                      | (0.2 )                               | 23.7                          |
| Property and equipment                                                                                | 45.6                      | (1.8 )                               | 43.8                          |
| Product licensing rights                                                                              | 343.5                     | —                                    | 343.5                         |
| IPR&D                                                                                                 | 9.4                       | —                                    | 9.4                           |
| Customer Relationships                                                                                | 0.3                       | —                                    | 0.3                           |
| Trademarks                                                                                            | 5.5                       | —                                    | 5.5                           |
| Goodwill                                                                                              | 177.1                     | 4.5                                  | 181.6                         |
| Other non-current assets                                                                              | 0.6                       | —                                    | 0.6                           |
| Total assets acquired                                                                                 | \$ 797.8                  | \$ (1.7 )                            | \$ 796.1                      |
| Assumed current liabilities                                                                           | (23.5 )                   | 1.7                                  | (21.8 )                       |
| Assumed non-current liabilities                                                                       | (2.8 )                    | —                                    | (2.8 )                        |
| Deferred tax liabilities                                                                              | (121.9 )                  | —                                    | (121.9 )                      |
| Total liabilities assumed                                                                             | \$ (148.2 )               | \$ 1.7                               | \$ (146.5 )                   |
|                                                                                                       | \$ 649.6                  | \$ —                                 | \$ 649.6                      |

The changes in estimates recorded subsequent to the initial accounting estimate was related to refining the calculated fair value of acquired accounts receivable and assumed tax amounts, due to the merger.

Goodwill represents expected synergies resulting from the combination of the entities and other intangible assets that do not qualify for separate recognition, while IPR&D assets represent ongoing in-process research and development projects obtained through the acquisition. The Company does not anticipate being able to deduct any of the associated incremental value of goodwill and other intangible assets for income tax purposes, but expects to be able to deduct approximately \$18.9 million of value associated with pre-existing Hi-Tech goodwill and other intangible assets for income tax purposes in future periods. See Note 7 – Goodwill and Other Intangible Assets for further discussion of goodwill allocated to each reportable segment.

Weighted average amortization period of intangible assets acquired other than goodwill and IPR&D through the Hi-Tech acquisitions as of the closing date was 15.6 years in aggregate, 15.7 years for product licensing rights, 1 year for customer relationships and 9 years for trademarks.

During the three and nine month periods ended September 30, 2014, the Company recorded net revenue of approximately \$20.7 million and \$72.3 million, respectively related to sales of the Hi-Tech products existing subsequent to the disposition and divestiture noted below.



## Watson Product Disposition

In connection with the Hi-Tech Merger, Akorn entered into an agreement (the “Disposition Agreement”) with Watson to dispose of certain rights and assets related to three Hi-Tech products marketed under Abbreviated New Drug Applications — Ciprofloxacin Hydrochloride Ophthalmic Solution, Levofloxacin Ophthalmic Solution and Lidocaine Hydrochloride Jelly — and one Akorn product marketed under a New Drug Application: Lidocaine/Prilocaine Topical Cream, collectively “the products”. The Divestment Agreement further included one product under development. Net revenues for the Akorn product marketed under a New Drug Application: Lidocaine/Prilocaine Topical Cream were approximately \$2.1 million in the three month period ended September 30, 2013, and approximately \$1.5 million and \$4.5 million in the nine month periods ended September 30, 2014 and 2013, respectively. This disposition was required pursuant to a proposed consent order accepted by vote of the Federal Trade Commission on April 11, 2014. The closing of the disposition agreement, which was contingent upon the consummation of the Company’s acquisition of 50% or more of the voting securities of Hi-Tech, took place on April 17, 2014. Under the terms of the disposition the Company received \$16.8 million for the intangible product rights, associated goodwill, and saleable inventory of the products denoted above. The Company recorded a gain of \$9.0 million in Other (expense) income, net in the nine month period ended September 30, 2014, resulting from the difference of the consideration received and assets disposed, see below.

## Calculation of gain from Watson product disposition (in millions)

|                            |         |
|----------------------------|---------|
| Consideration received     | \$ 16.8 |
| Intangible assets disposed | (5.9 )  |
| Goodwill disposed          | (1.1 )  |
| Other assets disposed      | (0.8 )  |
| Pre-Tax Gain recognized    | \$ 9.0  |

Upon completing the Watson product disposition, the Company entered into a Master Supply Agreement with Watson whereby the Company will continue manufacturing the products for a transitional period not to exceed two years. The parties also entered into a Transition Services Agreement, the purpose of which is to affect a smooth transfer of all intellectual property and necessary historical data to complete the ownership transfer to Watson.

## ECR Divestiture

On June 20, 2014, the Company divested its subsidiary, ECR Pharmaceuticals (“ECR”), net of three branded products (specifically Cormax®, VoSol® HC, and Zolvit® Oral Solution otherwise known as “Lortab”) to Valeant Pharmaceuticals (“Valeant”) for \$41 million in cash and assumption of certain liabilities. Through the divestiture, the Company recognized a nominal gain on the sale of the intangible product rights, associated goodwill, saleable inventory and other assets of ECR. ECR, which promotes certain branded pharmaceuticals through its sales force, was acquired through the acquisition of Hi-Tech. As the Company has divested a component of the combined entity and does not expect material continuing cash flows, ECR results which included net revenues of \$3.4 million and a net loss from discontinued operations of (\$0.5) million for the period from acquisition to disposition (which both occurred during the nine month period ended September 30, 2014) have been included within discontinued operations in the condensed consolidated statements of comprehensive income, see below.

## Calculation of gain/from ECR Divestiture (in millions)

|                              |         |
|------------------------------|---------|
| Consideration received       | \$ 41.0 |
| Intangible assets divested   | (33.6 ) |
| Goodwill divested            | (10.4 ) |
| Other assets divested        | (1.2 )  |
| Assumed liabilities divested | 5.1     |
| Pre-Tax Gain recognized      | \$ 0.9  |



The unaudited pro forma results presented below reflect the consolidated results of operations inclusive of the VersaPharm acquisition and Akorn Rifampin product divestiture (“VersaPharm transactions”) occurring during the three and nine months ended September 30, 2014, and the Hi-Tech acquisition, Watson product disposition and ECR divestiture (“Hi-Tech transactions”) which occurred during the three months ended June 30, 2014, as if the transactions had taken place at the beginning of the earliest period presented below. The pro forma results include amortization associated with the acquired tangible and intangible assets and interest on debt incurred for the transactions. The unaudited pro forma financial information presented below does not reflect the impact of any actual or anticipated synergies expected to result from the acquisitions. Accordingly, the unaudited pro forma financial information is not necessarily indicative of the results of operations as they would have been had the transactions been effected on the assumed date (amounts in millions, except per share data):

|                                                        | Three Months Ended<br>September 30,<br>2014 |           | Nine Months Ended<br>September 30,<br>2014 |           |
|--------------------------------------------------------|---------------------------------------------|-----------|--------------------------------------------|-----------|
|                                                        | 2014                                        | 2013      | 2014                                       | 2013      |
| Revenue                                                | \$139,880                                   | \$148,288 | \$489,567                                  | \$430,550 |
| Net income (loss) from continuing operations           | (6,562 )                                    | 6,296     | 29,759                                     | (14,698 ) |
| Net income (loss) from continuing operations per share | \$(0.06 )                                   | \$0.06    | \$0.25                                     | \$(0.15 ) |

#### Zioptan Acquisition

On April 1, 2014, the Company acquired the U.S. NDA rights to Zioptan®, a prescription ophthalmic eye drop indicated for reducing elevated intraocular pressure in patients with open-angle glaucoma or ocular hypertension, from Merck, Sharp and Dohme Corp. (“Merck”). The Company’s acquisition of U.S. NDA rights to Zioptan® (the “Zioptan Acquisition”) is being accounted for as a business combination in accordance with ASC 805 – Business Combinations. The purpose of the Zioptan Acquisition is to expand the Company’s product portfolio of prescription pharmaceuticals. The total consideration at closing was \$11.2 million, all of which was recognized as product licensing rights as of the acquisition date.

Upon completing the Zioptan Acquisition, the Company entered into a Master Supply Agreement with Merck whereby Merck will continue manufacturing Zioptan® for a transitional period not to exceed two years, during which time the Company will work to transfer manufacturing. The transfer price, per the terms of the Supply Agreement, will equal Merck’s historical product cost. The parties also entered into a Transition Services Agreement, the purpose of which is to affect a smooth transfer of all intellectual property and necessary historical data to complete the ownership transfer to the Company.

The U.S. NDA rights to Zioptan® are included within product licensing rights, net on the Company’s condensed consolidated balance sheet as of September 30, 2014. From sales of Zioptan®, the Company recorded revenue of \$3.9 million and \$7.6 million during the three and nine month periods ended September 30, 2014.

The Company has not provided pro forma revenue and earnings of the Company as if the Zioptan Acquisition was completed as of January 1, 2013 because to do so would be impracticable. The acquired Zioptan rights were not managed as a discrete business by Merck. Accordingly, determining the pro forma revenue and earnings of the Company including the Zioptan Acquisition would require significant estimates of amounts, and it is impossible to distinguish objectively information about such estimates that provides evidence of circumstances that existed on the dates at which those amounts would be recognized and measured, and would have been available when the financial statements for that prior period were issued.

#### Betimol Acquisition

On January 2, 2014, the Company acquired the NDA rights to Betimol®, a prescription ophthalmic eye drop for the reduction of eye pressure in glaucoma patients, from Santen Pharmaceutical Co., Ltd., a Japanese corporation (“Santen”). The Company’s acquisition of U.S. NDA rights to Betimol® (the “Betimol Acquisition”) is being accounted for as a business combination in accordance with ASC 805 – Business Combinations. The purpose of the Betimol Acquisition is to expand the Company’s product portfolio of prescription pharmaceuticals. The total consideration will be equal to 1.5 times the Company’s net sales of Betimol® in the first year following acquisition, such year starting upon the Company’s first sale of the product. The Company paid \$7.5 million upon completing the acquisition and will pay any remaining amount 60 days following the first year post-acquisition. There is also a provision for a \$2.0 million increase to the total consideration should net sales of Betimol exceed \$14.0 million in any one of the first five years following acquisition, though the Company deems this extremely unlikely. There is no provision for reducing the purchase price below the initial \$7.5 million paid.

Upon completing the Betimol Acquisition, the Company entered into a Supply Agreement with Santen whereby Santen will continue manufacturing Betimol® for a transitional period not to exceed two years, during which time the Company will work to site transfer manufacturing to one of its plants. The transfer price, per the terms of the Supply Agreement, will equal Santen’s cost of API plus actual cost of manufacturing the product, making this a favorable contract pursuant to ASC 805. The parties also entered into a Transition Services Agreement, the purpose of which is to affect a smooth transfer of all intellectual property and necessary historical data to complete the ownership transfer to the Company.

The following table sets forth the consideration paid for the Betimol Acquisition and the fair values of the acquired assets and assumed liabilities (in millions). The figures below are preliminary and subject to review of the facts and assumptions used to determine the fair values of the acquired assets:

Betimol Acquisition:

|                                       |        |
|---------------------------------------|--------|
| Consideration paid in cash at closing | \$7.5  |
| Purchase consideration payable        | 4.0    |
|                                       | \$11.5 |

Fair value of acquired assets:

|                             |        |
|-----------------------------|--------|
| U.S. NDA rights to Betimol® | \$11.4 |
| Favorable supply agreement  | 0.1    |
|                             | \$11.5 |

The U.S. NDA rights to Betimol® are included within product licensing rights, net on the Company's condensed consolidated balance sheet as of September 30, 2014. The favorable supply agreement is included within other long-term assets on the Company's condensed consolidated balance sheet as of September 30, 2014.

The Company estimated that it would owe additional consideration to Santen of approximately \$4.5 million. Since this is a performance-based earn-out payment, this additional consideration was discounted to approximately \$4.0 million. During the nine month periods ended September 30, 2014 the Company recorded \$0.1 million of other operating expense reflecting a fair value adjustment to increase the estimated additional consideration obligation as a result of revised operating expectations.

From sales of Betimol®, the Company recorded revenue of \$1.8 million and \$6.2 million during the three and nine month periods ended September 30, 2014.

The Company has not provided pro forma revenue and earnings of the Company as if the Betimol Acquisition was completed as of January 1, 2013 because to do so would be impracticable. The acquired Betimol rights were not managed as a discrete business by Santen. Accordingly, determining the pro forma revenue and earnings of the Company including the Betimol Acquisition would require significant estimates of amounts, and it is impossible to distinguish objectively information about such estimates that provides evidence of circumstances that existed on the dates at which those amounts would be recognized and measured, and would have been available when the financial statements for that prior period were issued.

### Merck Products Acquisition

On November 15, 2013, the Company acquired from Merck the U.S. rights to three branded ophthalmic products for \$52.8 million in cash (the "Merck Acquisition"). The acquired assets met the definition of a business, and accordingly, have been accounted for as a business combination in accordance with ASC 805 – Business Combinations. Through the Merck Acquisition, the Company purchased Inspire Pharmaceuticals, Inc., a wholly-owned subsidiary of Merck. This legal entity owns the U.S. rights to AzaSite, a prescription eye drop used to treat bacterial conjunctivitis. The U.S. rights to the other two products involved in the acquisition, Cosopt and Cosopt PF (preservative free), were purchased directly from Merck. The Cosopt products are prescription sterile eye drop solutions used to lower the pressure in the eye in people with open-angle glaucoma or ocular hypertension. The acquisition of these products expands the Company's ophthalmic product portfolio to include branded, prescription eye drops, and is complementary to the Company's existing portfolio of products. The Company believes that this acquisition leverages its existing sales force and ophthalmic and optometric physician relationships.

The following table sets forth the consideration paid for the Merck Acquisition and the fair values of the assets acquired and the liabilities assumed (in millions):

|                                     |         |
|-------------------------------------|---------|
| Product rights:                     |         |
| AzaSite                             | \$ 13.8 |
| Cosopt                              | 21.6    |
| Cosopt PF                           | 20.3    |
| Product rights total                | \$ 55.7 |
| Prepaid expenses                    | 0.1     |
| Deferred tax assets, net            | 0.7     |
| Total fair value of acquired assets | \$ 56.5 |
| Consideration paid                  | \$ 52.8 |
| Gain from bargain purchase          | \$ 3.7  |

Through its acquisition of Inspire Pharmaceuticals, Inc. the Company assumed that entity's net operating loss carry-forwards ("NOLs") and unamortized start-up costs. The "deferred tax assets, net" listed above represents the difference between the acquired deferred tax assets, the NOLs, and unamortized start-up costs, and the acquired deferred tax liabilities, which represent the book versus tax basis differences in the product rights. The bargain purchase amount was largely derived from the difference between the fair value and the economic value, as calculated through discounted cash flow analysis, of the deferred tax assets, net. In particular, due to the long-term nature of the NOLs acquired, the book value of the resulting deferred tax asset significantly exceeded its discounted cash flow value.

The Company anticipates amortizing the acquired products on a straight-line basis from the Merck Acquisition date through December 31, 2019. The Merck Acquisition agreement specified the tax values assigned to each product. The tax value of AzaSite product rights will not be amortizable for tax purposes, as these rights were obtained through the stock acquisition of Inspire Pharmaceuticals, Inc. That Company anticipates that the assigned tax values of Cosopt and Cosopt PF will be amortizable for tax purposes over a 15-year period.

During the three and nine month periods ended September 30, 2014, the Company recorded net revenue of approximately \$6.9 million and \$22.7 million, respectively related to sales of the three products acquired through the Merck Acquisition.

The Company has not provided pro forma revenue and earnings of the Company as if the Merck Acquisition was completed as of January 1, 2013 because to do so would be impracticable. The products acquired from Merck were not managed as a discrete business by Merck. Accordingly, determining the pro forma revenue and earnings of the Company including the Merck Acquisition would require significant estimates of amounts, and it is impossible to distinguish objectively information about such estimates that provides evidence of circumstances that existed on the dates at which those amounts would be recognized and measured, and would have been available when the financial statements for that prior period were issued.

#### Other Strategic Investments

On August 1, 2011, the Company entered into a Series A-2 Preferred Stock Purchase Agreement to acquire a minority ownership interest in Aciex Therapeutics Inc. ("Aciex"), a private ophthalmic development pharmaceutical company based in Westborough, MA, for \$8.0 million in cash. Subsequently, on September 30, 2011, the Company entered into Amendment No. 1 to Series A-2 Preferred Stock Purchase Agreement to acquire additional shares of Series A-2 Preferred Stock in Aciex for approximately \$2.0 million in cash. On April 17, 2014, the Company entered into a Secured Note and Warrant Purchase Agreement to acquire secured, convertible promissory notes of Aciex for approximately \$0.4 million in cash. On June 27, 2014, the Company entered into a second Secured Note and Warrant Purchase Agreement to acquire additional secured, convertible promissory notes of Aciex for an additional amount of approximately \$0.4 million. The Company's aggregate investment in Aciex is \$10.8 million at cost. Aciex is an ophthalmic drug development company focused on developing novel therapeutics to treat ocular diseases. Aciex's pipeline consists of both clinical stage assets and pre-Investigational new drug stage assets. The investments detailed above have provided the Company with an ownership interest in Aciex of below 20%. The Aciex Agreement and Aciex Amendment contain certain customary rights and preferences over the common stock of Aciex and further provide that the Company shall have the right to a seat on the Aciex board of directors.

On July 2, 2014 Nicox S.A., ("Nicox") an international Company entered into an arrangement to acquire all of the outstanding equity of Aciex (the "Aciex Acquisition").

On October 22, 2014 Nicox shareholders voted at the Nicox General Meeting, to approve the Aciex Acquisition. The transaction was consummated on October 24, 2014, following the completion of certain legal conditions and formalities. As consideration for its carried investment in Aciex, the Company received from the Aciex Acquisition

pro-rata shares of Nicox which are publically traded on the Euronext Paris exchange.

In accordance with ASC Topic 820, the Company records unrealized holding gains and losses on available for sale securities in the “Accumulated other comprehensive income” caption in the condensed consolidated Balance Sheet. For the three and nine months ended September 30, 2014 the Company recognized an unrealized holding gain, net of tax of \$1.1 million at September 30, 2014 as calculated based on the discounted value of the investment. The Company has determined that of the \$12.5 million of unrealized fair value associated with the investment, \$10.8 million is expected to be converted to cash within 1 year from the balance sheet date and has been classified as a current asset, while \$1.7 million is expected to be converted beyond one year and has been classified as a non-current asset.



## NOTE 12 — COMMITMENTS AND CONTINGENCIES

## Payments Due under Strategic Business Agreements

The Company has entered into strategic business agreements for the development and marketing of finished dosage form pharmaceutical products with various pharmaceutical development companies. Each strategic business agreement includes a future payment schedule for contingent milestone payments. The Company will be responsible for contingent milestone payments to these strategic business partners based upon the occurrence of future events. Each strategic business agreement defines the triggering event for any required future payments, such as meeting product development progress timelines, successful product testing and validation, successful clinical studies, various U.S. Food and Drug Administration (“FDA”) and other regulatory approvals and other factors as negotiated in each agreement. None of the contingent milestone payments is expected to be individually material to the Company. The Company’s estimate of future milestone payments may vary significantly from period to period. When realized, milestone payments related to events prior to FDA approval will be reported as part of research and development expense in the Company’s condensed consolidated statement of comprehensive income. Milestone payments due upon receipt of FDA approval will be capitalized as intangible assets.

Based on the agreements the Company has in place with strategic business partners as of September 30, 2014, the table below sets forth the approximate timing and dollar amount of payments that would be due under those agreements, assuming the underlying milestones are achieved in the years indicated (in thousands):

| Year of Payment | Amount    |
|-----------------|-----------|
| 2014            | \$ 4,460  |
| 2015            | 7,780     |
| 2016            | 3,264     |
| 2017            | 2,171     |
| Total           | \$ 17,675 |

## Other

The Company entered into an agreement with H. Lundbeck A/S on December 22, 2011 to acquire its rights to the New Drug Applications (“NDAs”) of three off-patent, branded injectable products (the “Lundbeck Agreement”). Pursuant to the terms of the underlying Asset Sale and Purchase Agreement, the Company paid \$45.0 million in cash at closing and is obligated to pay \$15.0 million in additional consideration on the third anniversary of the closing date. Both the initial \$45.0 million closing payment and subsequent \$15.0 million in additional consideration are subject to claw-back provisions should sales of the acquired products fail to reach the required levels. The Company has recorded the \$15.0 million as a current liability on its condensed consolidated balance sheets as of September 30, 2014 and December 31, 2013.

On January 2, 2014 the Company acquired the U.S. NDA rights to Betimol® from Santen. The total consideration payable will equal 1.5 times the Company’s net sales of Betimol® in the first year following acquisition. The Company paid consideration of \$7.5 million upon closing this transaction and expects to owe an additional \$4.6 million in consideration, which will become payable in the first quarter of 2015. The Company has recorded the \$4.6 million as a current liability on its condensed consolidated balance sheet as of September 30, 2014.

## Purchase Commitments

On October 17, 2012, the Company entered into an exclusive distribution agreement with the Massachusetts Biological Laboratory of the University of Massachusetts (“MBL”) for the Company’s marketing of MBL-manufactured tetanus-diphtheria vaccine (“Td vaccine”) over an initial contract term of two (2) years. On July 1, 2014, the Company

terminated the agreement and renegotiated a new distribution agreement for an additional contract term of (1) year. The new agreement commits the Company to acquire \$2.5 million of Td vaccine during the remainder of the fiscal year ended December 31, 2014 and \$4.8 million of Td vaccine in the first six months of the fiscal year ended December 31, 2015.

The Company is party to a supply agreement with Hospira for its provision of two of the injectable pharmaceuticals acquired by the Company from Lundbeck on December 21, 2011. This agreement requires the Company to acquire product with an estimated total cost of approximately \$2.1 million in each of 2014 and 2015.

## Legal Proceedings

We are party to legal proceedings and potential claims arising in the ordinary course of our business. Such legal proceedings include Akorn's Paragraph IV challenges to other drug manufacturers' proprietary rights, and the counter-suits filed by those drug manufacturers in response. The amount, if any, of ultimate liability with respect to legal proceedings involving the Company cannot be determined. Despite the inherent uncertainties of litigation, at this time the Company does not believe that such proceedings will have a material adverse impact on our financial condition, results of operations, or cash flows.

Set forth below is a listing of potentially material legal proceedings of the Company, including Akorn, Hi-Tech, and VersaPharm in existence as of the date of filing this Quarterly Report on Form 10-Q.

On September 11, 2013, the Attorney General of the State of Louisiana filed a lawsuit in Louisiana state court against Hi-Tech, and numerous other pharmaceutical companies, under various state laws, alleging that each defendant caused the state's Medicaid agency to provide reimbursement for drug products that allegedly were not approved by the FDA and therefore allegedly not reimbursable under the federal Medicaid program. The state seeks unspecified damages, statutory fines, penalties, attorney's fees and costs. On October 15, 2013, the defendants removed the lawsuit to the U.S. District Court for the Middle District of Louisiana. Subsequently, the case was remanded to state court, where the case is in the initial pleadings stage. The Company intends to vigorously defend against all claims in the lawsuit.

In connection with the HT Merger Agreement, a putative class action lawsuit was filed in the Court of Chancery of the State of Delaware on August 30, 2013, captioned Karant v. Hi-Tech Pharmacal Co., Inc., et al., C.A. No. 8854-VCP, alleging, among other things, that Hi-Tech and Hi-Tech's board of directors breached their fiduciary duties and that the Company aided and abetted the alleged breaches. The Karant complaint sought, among other things, injunctive relief enjoining the defendants from completing the merger and directing the defendants to account to the plaintiff and the purported class for damages allegedly sustained, and an award of fees, expenses and costs. In addition, a putative class action lawsuit was filed in Suffolk County, New York, captioned Wackstein v. Hi-Tech Pharmacal Co., Inc., et al., Index No. 063450/2013, similarly alleging, among other things, that Hi-Tech and Hi-Tech's board of directors breached their fiduciary duties and that the Company aided and abetted the alleged breaches. The Wackstein complaint sought, among other things, injunctive relief enjoining the defendants from completing the Merger and directing the defendants to account to the plaintiff and the purported class for damages. The defendants entered into a memorandum of understanding with plaintiff's counsel, dated November 26, 2013, in connection with the Karant and Wackstein actions, pursuant to which Hi-Tech, the Company, the other named defendants and Wackstein agreed to dismiss the Wackstein action with prejudice effective with the settlement and dismissal of the Karant lawsuit. On July 30, 2014 the Delaware Court entered judgment, granted final settlement approval, and dismissed the action.

In May 2013, Inspire received a Notice Letter that Mylan Pharmaceuticals, Inc ("Mylan"), filed an ANDA with the FDA seeking marketing approval for a 1% azithromycin ophthalmic solution prior to the expiration of the five U.S. patents licensed to us and listed in the Orange Book for Azasite. On June 14, 2013, Insite, Merck, Inspire and Pfizer filed a complaint against Mylan and a related entity alleging that their proposed product infringes the listed patents. The Company intends to vigorously contest any Mylan assertions that these patents are invalid or unenforceable.

On December 12, 2012, plaintiff Linda Hoover, on behalf of herself and all others similarly situated, brought a class action lawsuit against Hi-Tech in the Superior Court for the State of California, which Hi-Tech removed to the U.S. District Court for the Central District of California, Civil Action No. 5:2013-0097, alleging that Hi-Tech's marketing and sales of its Nasal Ease® product is a violation of various state statutes, including the Consumer Legal Remedies Act, California's False Advertising Law and Unlawful, Fraudulent & Unfair Business Practices Act. Hi-Tech answered the complaint on January 14, 2013. The parties have reached a settlement in this action as set forth in the Class Action Settlement Agreement, dated as of August 15, 2013. On April 8, 2014 the Court entered judgment, granted final settlement approval, and dismissed the action.

On September 12, 2012, Fera Pharmaceuticals, LLC (“Fera”) filed a civil complaint against the Company and certain individual defendants in the Supreme Court of New York. On October 15, 2012, the case was removed to the Federal District Court for the Southern District of New York, and subsequently, Fera filed an amended complaint. The complaint alleges, among other things, breach of manufacturing and confidentiality agreements, fraud in the inducement and misappropriation of the plaintiff’s trade secrets. The Company intends to vigorously defend these allegations.

On June 8, 2012, plaintiff Mathew Harrison filed a class action lawsuit, Civil Action No. 12-2897, in the U.S. District Court for the Eastern District of New York, against Wayne Perry, Dynova Laboratories, Inc., Sicap Industries, LLC, Walgreens Co. and Hi-Tech. On May 16, 2012, plaintiff David Delre filed a class action lawsuit, Civil Action No. 12-2429, in the U.S. District Court for the Eastern District of New York, against Wayne Perry, Dynova Laboratories, Inc., Sicap Industries, LLC, and Hi-Tech. Each complaint alleges, among other things, that their Sinus Buster ® products are improperly marketed, labeled and sold as homeopathic products, and that these allegations support claims of fraud, unjust enrichment, breach of express and implied warranties and alleged violations of various state and federal statutes. Hi-Tech answered the complaints and asserted cross-claims against the other defendants. The Court consolidated these two cases into one action entitled Sinus Buster Products Consumer Litigation. Dynova has filed for bankruptcy. The case has now been settled by Hi-Tech with plaintiffs by Agreement dated December 16, 2013 and the Court has preliminarily approved the settlement by a revised Order dated February 4, 2014.

In April 2011, Inspire Pharmaceuticals, Inc., a wholly-owned subsidiary of the Company, acquired through a business combination on November 15, 2013, received a Notice letter from Sandoz, Inc. (“Sandoz”) providing notice that Sandoz filed an ANDA with the FDA seeking marketing approval for a 1% azithromycin ophthalmic solution prior to the expiration of the five U.S. patents licensed to us and listed in the Orange Book for Azasite. On May 26, 2011, Merck, Insite Vision Incorporated and Pfizer filed a complaint against Sandoz and related entities in the district court of New Jersey alleging that their proposed product infringes the listed patents. On October 4, 2013, the court issued judgment in favor of Inspire and the other plaintiffs finding all the asserted claims of the patents in the litigation valid and infringed by Sandoz and related entities. Sandoz has appealed this decision. The Company intends to vigorously contest any Sandoz assertions that these patents should have been found not infringed, invalid or unenforceable.

On February 9, 2010, in the United States District Court for the District of Massachusetts, a “Partial Unsealing Order” was issued and unsealed in a civil case that was subsequently amended naming several pharmaceutical companies as defendants under the qui tam provisions of the federal civil False Claims Act. The Complaint alleges that several pharmaceutical companies submitted false records or statements to the United States through the Center for Medicare and Medicaid Services (“CMS”) and thereby caused false claims for payments to be made through state Medicaid Reimbursement programs for unapproved or ineffective drugs or for products that are not drugs at all. The Complaint alleges that the drugs were “New Drugs” that the FDA had not approved and that are expressly excluded from the definition of “Covered Outpatient Drugs”, which would have rendered them eligible for Medicaid reimbursement. The Complaint alleges these actions violate the federal civil False Claims Act. The Revised Corrected Seventh Amended Complaint did not name Hi-Tech as a defendant.

On February 9, 2010, the Court also unsealed the “United States’ Notice of Partial Declination” in which the government determined not to intervene. On July 25, 2011, the Court issued an order stating, among other things, that all parties agreed that the only defendant against whom the United States has elected to intervene is the previously unnamed defendant. On February 25, 2013, the Court issued a decision granting the motion that had been filed by Hi-Tech and other defendants to dismiss the Complaint, which could be subject to appeal.

#### NOTE 13 — CUSTOMER AND SUPPLIER CONCENTRATION

##### Customer Concentrations

A significant percentage of the Company’s sales are to three (3) large wholesale drug distributors: AmerisourceBergen Health Corporation; Cardinal Health, Inc.; and McKesson Drug Company. These three wholesalers (the “Big 3 Wholesalers”) are all distributors of the Company’s products, as well as suppliers of a broad range of health care products. The following table sets forth the percentage of the Company’s gross accounts receivable as of September 30, 2014 and December 31, 2013, and the gross and net sales for the three and nine month periods ended September 30, 2014 and 2013, attributable to the Big 3 Wholesalers:

|                                               | Three months ended<br>September 30, |      |                         |   | Nine months ended<br>September 30, |      |    |   |
|-----------------------------------------------|-------------------------------------|------|-------------------------|---|------------------------------------|------|----|---|
|                                               | 2014                                | 2013 |                         |   | 2014                               | 2013 |    |   |
| Big 3 Wholesalers combined:                   |                                     |      |                         |   |                                    |      |    |   |
| Percentage of gross sales                     | 79                                  | %    | 61                      | % | 73                                 | %    | 59 | % |
| Percentage of net sales revenues              | 47                                  | %    | 41                      | % | 49                                 | %    | 41 | % |
|                                               | September<br>30,<br>2014            |      | December<br>31,<br>2013 |   |                                    |      |    |   |
| Percentage of gross trade accounts receivable | 80                                  | %    | 63                      | % |                                    |      |    |   |

If sales to any of the Big 3 Wholesalers were to diminish or cease, the Company believes that the end users of its products would have little difficulty obtaining the Company's products either directly from the Company or from another distributor. The increase in the percentage of gross sales, net sales revenues and gross trade accounts receivables in the three and nine months ended September 30, 2014, respectively are primarily related to the Hi-Tech and VersaPharm acquisitions.

No other customers accounted for more than 10% of gross sales, net revenues or gross trade receivables for the indicated dates and periods.

#### Supplier Concentrations

The Company requires a supply of quality raw materials and components to manufacture and package pharmaceutical products for its own use and for third parties with which it has contracted. The principal components of the Company's products are active and inactive pharmaceutical ingredients and certain packaging materials. Certain of these ingredients and components are available from only a single source and, in the case of certain of the Company's abbreviated new drug applications ("ANDAs") and NDAs, only one supplier of raw materials has been identified. Because FDA approval of drugs requires manufacturers to specify their proposed suppliers of active ingredients and certain packaging materials in their applications, FDA approval of any new supplier would be required if active ingredients or such packaging materials were no longer available from the specified supplier. The qualification of a new supplier could delay the Company's development and marketing efforts. In addition, certain of the pharmaceutical products marketed by the Company are manufactured by a partnered third party manufacturer, which serves as the Company's sole source of that finished product. If for any reason the Company is unable to obtain sufficient quantities of any of the raw materials or components required to produce and package its products, it may not be able to manufacture its products as planned, which could have a material adverse effect on the Company's business, financial condition and results of operations. Likewise, if the Company's manufacturing partners experience any similar difficulties in obtaining raw materials or in manufacturing the finished product, the Company's results of operations would be negatively impacted.

During the three month period ended September 30, 2013, one supplier of the finished form of one of the Company's pharmaceutical products accounted for approximately 13.5% of the Company's total purchases during the quarter. During the three month period ended September 2014, and the nine month periods ended September 30, 2014 and September 30, 2013, none of the Company's suppliers accounted for 10% or more of the Company's total purchases during the applicable quarter.

#### Product Concentrations

No products represented greater than 10% of the Company's total sales during the three and nine month periods ended September 30, 2014, but one prescription pharmaceutical product represented greater than 10% of the Company's total sales during the three and nine month periods ended September 30, 2013. During the three and nine month periods ended September 30, 2013, this product represented 12.5% and 11.8% of the Company's total sales, respectively. The Company attempts to minimize the risk associated with product concentrations by continuing to acquire and develop new products to add to its portfolio.

#### NOTE 14 — INCOME TAXES

The following table sets forth information about the Company's income tax provision for the periods indicated (dollar amounts in thousands):

|                                                              | Three Months ended<br>September 30, |          | Nine Months ended<br>September 30, |          |
|--------------------------------------------------------------|-------------------------------------|----------|------------------------------------|----------|
|                                                              | 2014                                | 2013     | 2014                               | 2013     |
| Income (loss) from continuing operations before income taxes | \$(18,539 )                         | \$19,982 | \$ 11,465                          | \$56,221 |
| Income tax (benefit) provision                               | (6,889 )                            | 7,777    | 4,278                              | 20,537   |
| Net income (loss) from continuing operations                 | \$(11,650 )                         | \$12,205 | \$7,187                            | \$35,684 |

|                                                                                 |      |   |      |   |      |   |      |   |
|---------------------------------------------------------------------------------|------|---|------|---|------|---|------|---|
| Income tax provision/benefit as a percentage of income/loss before income taxes | 37.2 | % | 38.9 | % | 37.3 | % | 36.5 | % |
|---------------------------------------------------------------------------------|------|---|------|---|------|---|------|---|

For the three month period ended September 30, 2014, the Company recorded an income tax benefit of \$6.9 million and in the nine month period ended September 30, 2014, the Company recorded an income tax provision of \$4.3 million, which equals 37.2% and 37.3% of income/loss before income tax in the applicable periods. The Company anticipates that its effective tax rate for the year 2014 will be approximately 40.3%. The expected effective tax rate for the year is greater than that for the 9 months ended September 30, 2014 due to a discrete item that was taken into account in the third quarter.



During the three and nine month periods ended September 30, 2013, the Company recorded income tax provisions that equaled 38.9% and 36.5% of income before income tax in the applicable period. The income tax provision rates in the current year were increased in comparison to the prior year due to the incurrence of certain nondeductible fees related to the acquisition of Hi-Tech and VersaPharm in the three and nine month periods ended September 30, 2014. Additionally the prior year rate also reflects a discrete adjustment related to recognition of the Company's 2012 R&D tax credits, which were not recognized in 2012 because the law renewing the credits for 2012 was not passed until early 2013. The R&D tax credit has not been renewed for 2014, and no benefit for such credits has been recognized in the current year's tax expense.

In accordance with ASC 740-10-25, Income Taxes – Recognition, the Company reviews its tax positions to determine whether it is “more likely than not” that its tax positions will be sustained upon examination, and if any tax positions are deemed to fall short of that standard, the Company establishes reserves based on the financial exposure and the likelihood that its tax positions would not be sustained. Based on its evaluations, the Company determined that it would not recognize tax benefits on \$1.1 million and \$0.8 million related to uncertain tax positions as of September 30, 2014 and December 31, 2013, respectively. If recognized, the entire amount of these tax positions will impact the Company's effective rate.

#### NOTE 15 – RELATED PARTY TRANSACTIONS

During the nine month periods ended September 30, 2014 and 2013, the Company obtained legal services totaling \$1.6 million and \$0.6 million, respectively, of which \$0.4 million was payable as of September 30, 2014 and 2013, respectively from Polsinelli PC (formerly Polsinelli Shughart PC), a law firm for which the spouse of the Company's Senior Vice President, General Counsel and Secretary is an attorney and shareholder.

#### NOTE 16 – SUBSEQUENT EVENTS

##### Xopenex Acquisition

On October 1, 2014, Oak Pharmaceutical (“Oak”) a wholly owned subsidiary of the Company entered into a definitive Product Acquisition Agreement with Sunovion Pharmaceuticals Inc., a Delaware corporation to acquire certain rights and inventory related to the branded product, Xopenex® (Levalbuterol HCl) Inhalation Solution (the “Xopenex Product”) for \$45 million, funded through available cash paid at closing, net of certain liabilities for product return reserves, rebates, and chargeback reserves, which were assumed by Oak subject to a cap. Xopenex is indicated for the treatment or prevention of bronchospasm in adults, adolescents, and children 6 years of age and older with reversible obstructive airway disease. The Company will include information about the fair value of acquired assets and assumed liabilities of the Xopenex Product in its Annual Report on Form 10-K for the year ending December 31, 2014. During the three and nine month periods ended September 30, 2014, the Company recorded approximately \$0.2 million in acquisition related expenses in connection with the Xopenex acquisition.

##### Lloyd's Animal Health Products Acquisition

On October 2, 2014, Akorn Animal Health, Inc., a wholly owned subsidiary of the Company entered into a definitive Product Acquisition Agreement with Lloyd, Inc., a Iowa corporation to acquire certain rights and inventory related to a suite of generic products (the “Lloyd Products”). The Lloyd Products are focused on animal health principally within the pain management and anesthesia sectors. The Company will include information about the fair value of acquired assets and assumed liabilities of the Lloyd Products acquisition in its Annual Report on Form 10-K for the year ending December 31, 2014.



NOTE 17 – NEW ACCOUNTING PRONOUNCEMENTS

In August 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2014-15 “Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern” (“ASU 2014-15”), to provide guidance on management’s responsibility in evaluating whether there is substantial doubt about a company’s ability to continue as a going concern and to provide related footnote disclosures. ASU 2014-15 is effective for us in our fourth quarter of fiscal 2016 with early adoption permitted. The adoption of ASU 2014-15 is not expected to have a material effect on the Company’s condensed consolidated financial statements or disclosures.

In May 2014, FASB issued Accounting Standards Update No. 2014-09, “Revenue from Contracts with Customers” (“ASU 2014-09”), which provides guidance for revenue recognition. ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets and supersedes the revenue recognition requirements in Topic 605, “Revenue Recognition,” and most industry-specific guidance. This ASU also supersedes some cost guidance included in Subtopic 605-35, “Revenue Recognition-Construction-Type and Production-Type Contracts.” The standard’s core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. In doing so, companies will be required to use more judgment and make more estimates than under previous guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. ASU 2014-09 is effective for the Company for the fiscal year beginning January 1, 2017 and, at that time the Company may adopt the new standard under the full retrospective approach or the modified retrospective approach, as permitted under the standard. Early adoption of the standard is not permitted. The Company is currently evaluating the method and impact the adoption of ASU 2014-09 will have on the Company’s condensed consolidated financial statements and disclosures.

In April 2014, the FASB issued ASU No. 2014-08, “Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity” (“ASU 2014-08”), which changes the criteria for reporting discontinued operations while enhancing disclosures in this area. Pursuant to ASU 2014-08, only disposals representing a strategic shift, such as a major line of business, a major geographical area or a major equity investment, which were not expected to have continuing cash flows should be presented as a discontinued operation. If the disposal does qualify as a discontinued operation under ASU 2014-08, the entity will be required to provide expanded disclosures. ASU 2014-08 is effective for the Company beginning January 1, 2015. The adoption of ASU 2014-08 is not expected to have a material effect on the Company’s condensed consolidated financial statements or disclosures.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

FORWARD-LOOKING STATEMENTS AND FACTORS AFFECTING FUTURE RESULTS

Certain statements in this Form 10-Q are forward-looking in nature and are intended to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. These statements relate to future events or future financial performance, and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of such terms or other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements are only predictions.

You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, and other factors that are, in some cases, beyond our control and that could materially affect actual results, levels of activity, performance or achievements. Factors that could materially affect our actual results, levels of activity, performance or achievements include, without limitation, those detailed under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, as filed with the Securities and Exchange Commission ("SEC") on March 14, 2014, those risk factors included in subsequent reports we have filed with the SEC, and in this Form 10-Q and include the following items:

Our ability to comply with all of the requirements of the U.S. Food and Drug Administration ("FDA"), including current Good Manufacturing Practices regulations;

Our ability to obtain additional funding or financing to operate and grow our business;

The effects of federal, state and other governmental regulation on our business;

Our ability to obtain and maintain regulatory approvals for our products;

Our success in developing, manufacturing, acquiring and marketing new products;

Our ability to generate cash flow from operations sufficient to meet our working capital requirements and satisfy our debt obligations;

The success of our strategic partnerships for the development and marketing of new products;

Our ability to bring new products to market and the effects of sales of such products on our financial results;

Our ability to successfully integrate acquired businesses and products;

The effects of competition from generic pharmaceuticals and from other pharmaceutical companies;

Availability of raw materials needed to produce our products; and

Other factors referred to in this Form 10-Q, our most recent Form 10-K and other reports we file with the SEC.

If any of these risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may vary significantly from what we projected. Any forward-looking statement you read in the following Management's Discussion and Analysis of Financial Condition and Results of Operations reflects our current views with respect to future events and is subject to these and other risks, uncertainties, and assumptions relating to our operations, results of operations, growth strategy, and liquidity. We assume no obligation to publicly update or revise these forward-looking statements for any reason, whether as a result of new information, future events, or otherwise.

## RESULTS OF OPERATIONS

The following table sets forth the amounts and percentages of total revenue for certain items from our Condensed Consolidated Statements of Comprehensive Income and our segment reporting information for the three and nine month periods ended September 30, 2014 and 2013 (dollar amounts in thousands):

|                                                       | Three months ended September 30,<br>2014 |                 |  | 2013      |                 |  | Nine months ended September 30,<br>2014 |                 |  | 2013       |                 |  |
|-------------------------------------------------------|------------------------------------------|-----------------|--|-----------|-----------------|--|-----------------------------------------|-----------------|--|------------|-----------------|--|
|                                                       | Amount                                   | % of<br>Revenue |  | Amount    | % of<br>Revenue |  | Amount                                  | % of<br>Revenue |  | Amount     | % of<br>Revenue |  |
| <b>Revenues:</b>                                      |                                          |                 |  |           |                 |  |                                         |                 |  |            |                 |  |
| Prescription                                          |                                          |                 |  |           |                 |  |                                         |                 |  |            |                 |  |
| Pharmaceuticals                                       | \$ 120,022                               | 90.4 %          |  | \$ 72,677 | 88.7 %          |  | \$ 338,101                              | 90.4 %          |  | \$ 205,185 | 88.2 %          |  |
| Consumer Health                                       | 12,710                                   | 9.6 %           |  | 9,215     | 11.3 %          |  | 36,002                                  | 9.6 %           |  | 27,573     | 11.8 %          |  |
| Total revenues                                        | 132,732                                  | 100.0 %         |  | 81,892    | 100.0 %         |  | 374,103                                 | 100.0 %         |  | 232,758    | 100.0 %         |  |
| <b>Gross profit:</b>                                  |                                          |                 |  |           |                 |  |                                         |                 |  |            |                 |  |
| Prescription                                          |                                          |                 |  |           |                 |  |                                         |                 |  |            |                 |  |
| Pharmaceuticals                                       | 45,524                                   | 37.9 %          |  | 38,372    | 52.8 %          |  | 158,820                                 | 47.0 %          |  | 109,138    | 53.2 %          |  |
| Consumer Health                                       | 6,210                                    | 48.9 %          |  | 5,325     | 57.8 %          |  | 19,241                                  | 53.4 %          |  | 15,796     | 57.3 %          |  |
| Total gross profit                                    | 51,734                                   | 39.0 %          |  | 43,697    | 53.4 %          |  | 178,061                                 | 47.6 %          |  | 124,934    | 53.7 %          |  |
| <b>Operating expenses:</b>                            |                                          |                 |  |           |                 |  |                                         |                 |  |            |                 |  |
| SG&A expenses                                         | 27,779                                   | 20.9 %          |  | 13,645    | 16.7 %          |  | 66,341                                  | 17.7 %          |  | 39,093     | 16.8 %          |  |
| Acquisition-related costs                             | 8,062                                    | 6.1 %           |  | 1,459     | 1.8 %           |  | 29,289                                  | 7.8 %           |  | 1,978      | 0.9 %           |  |
| R&D expenses                                          | 7,918                                    | 6.0 %           |  | 4,837     | 5.9 %           |  | 21,389                                  | 5.7 %           |  | 15,857     | 6.8 %           |  |
| Amortization of<br>intangible assets                  | 14,017                                   | 10.6 %          |  | 1,568     | 1.9 %           |  | 27,381                                  | 7.3 %           |  | 4,978      | 2.1 %           |  |
| Operating income (loss)                               | \$(6,042 )                               | (4.6 %)         |  | \$ 22,188 | 27.1 %          |  | \$ 33,661                               | 9.0 %           |  | \$ 63,028  | 27.1 %          |  |
| Other (expense), net                                  | (12,497 )                                | (9.4 %)         |  | (2,206 )  | (2.7 %)         |  | (22,196 )                               | (5.9 %)         |  | (6,807 )   | (3.0 %)         |  |
| Income (loss) before<br>income taxes                  | (18,539 )                                | (14.0 %)        |  | 19,982    | 24.4 %          |  | 11,465                                  | 3.1 %           |  | 56,221     | 24.1 %          |  |
| Income tax provision<br>(benefit)                     | (6,889 )                                 | (5.2 %)         |  | 7,777     | 9.5 %           |  | 4,278                                   | 1.1 %           |  | 20,537     | 8.8 %           |  |
| Income (loss) from<br>continuing operations           | (11,650 )                                | (8.8 %)         |  | 12,205    | 14.9 %          |  | 7,187                                   | 1.9 %           |  | 35,684     | 15.3 %          |  |
| (Loss) from<br>discontinued operations,<br>net of tax | —                                        | —               |  | —         | —               |  | (503 )                                  | (0.1 %)         |  | —          | —               |  |
| Net income (loss)                                     | \$(11,650 )                              | (8.8 %)         |  | \$ 12,205 | 14.9 %          |  | \$ 6,684                                | 1.8 %           |  | \$ 35,684  | 15.3 %          |  |

### THREE MONTHS ENDED SEPTEMBER 30, 2014 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 2013

Our revenue was \$132.7 million during the quarter ended September 30, 2014, representing an increase of \$50.8 million, or 62.1%, over our revenue of \$81.9 million for the prior year quarter ended September 30, 2013. The increase in revenue in the quarter was primarily due to the acquisitions completed during the year including a full quarter of Hi-Tech and other product acquisitions operations and a partial quarter of VersaPharm operations, which generated \$41.5 million of revenue for the quarter. In addition, sales associated with the Hi-Tech acquisition were impacted by \$39.9 million due to additional chargeback exposure, contractually obligated price protection and other charges resulting from price increases on Clobetasol and other products. Excluding the effect of the pricing increases revenues during the quarter ended September 30, 2014 would have been \$172.6 million. Of the remaining \$9.3 million

of increase, \$10.8 million was related to organic growth in existing products largely due to increased unit sales, and \$0.6 million was related to newly-approved products, partially offset by a \$2.1 million decline attributable to products divested or discontinued in the last twelve months. The Prescription Pharmaceuticals segment revenues of \$120.0 million represented an increase of \$47.3 million, or 65.1%, over the prior year quarter, with acquisitions accounting for \$38.7 million of the increase, partially offset by divested or discontinued products which accounted for \$8.6 million of the increase. The Consumer Health segment revenues of \$12.7 million represented an increase of \$3.5 million, or 37.9%, over the prior year quarter, with acquisitions accounting for \$2.9 million of the increase, and organic growth, principally increased sales of private label products, accounting for the remaining \$0.6 million.

Consolidated gross profit for the quarter ended September 30, 2014 was \$51.7 million, or 39.0% of revenue, compared to \$43.7 million, or 53.4% of revenue, in the corresponding prior year quarter. The \$8.0 million increase in gross profit dollars was principally due to the effect of business and product acquisitions, with a secondary cause being our organic growth. The decline in gross profit margin from 53.4% in the prior year period to 39.0% in the quarter ended September 30, 2014 was principally due to the \$39.9 million impact of the pricing increases noted above which decreased comparative margin. Further the decline in gross margin was the result of the effect of a \$3.2 million amortization of the required step-up in value of the acquired Hi-Tech inventory and \$3.1 million of amortization of the required step-up in value of the acquired VersaPharm inventory. These incremental step-up expenses accounted for approximately 480 basis points of the 14.4% decline. Excluding the impact on the the price change and the amortization of inventory step up associated with the Hi-Tech and VersaPharm acquisitions gross profit margin for the quarter was 57.3%.

Selling, general and administrative (“SG&A”) expenses were \$27.8 million, or 20.9% of revenue, in the quarter ended September 30, 2014, compared to \$13.6 million, or 16.7% of revenues, in the prior year quarter. Of this \$14.2 million increase, \$3.9 million was due to the Hi-Tech acquisition, \$1.5 million was due to the VersaPharm acquisition, and \$8.8 million was related to our core business. The largest components of the \$8.8 million increase were a \$3.5 million increase in personnel related costs to support our growing business, \$1.6 million in payroll taxes associated with the exercising of expiring stock options, and a \$2.6 million increase in selling, marketing, and other administrative costs.

Acquisition-related costs incurred in the quarter ended September 30, 2014 were \$8.1 million, compared to \$1.5 million, in the prior year quarter. Current quarter costs were primarily related to our acquisition of VersaPharm, with smaller amounts related to other acquisitions, including Hi-Tech and Xopenex. The acquisition-related costs principally consisted of advisor and legal fees.

Research and development (“R&D”) expense was \$7.9 million in the quarter ended September 30, 2014 compared to \$4.8 million in the prior year quarter. This increase was primarily related to the acquisition of Hi-Tech and VersaPharm, which accounted for \$3.3 million of the increase, partially offset by a \$0.2 million reduction in R&D due to the timing of development activities.

Amortization of intangible assets was \$14.0 million in the quarter ended September 30, 2014 compared to \$1.6 million in the prior year quarter. This \$12.4 million increase was primarily due to the amortization of intangible assets acquired through the Hi-Tech and VersaPharm acquisition and the other product acquisitions we completed during the past twelve months.

In the quarter ended September 30, 2014, we recognized non-operating expense totaling \$12.5 million compared to \$2.2 million in the prior year quarter. This increase of \$10.3 million was the net effect of a \$9.7 million increase in interest expense related to the indebtedness obtained to effect the Hi-Tech and VersaPharm acquisitions, a \$2.3 million increase in amortization of debt financing costs, partially offset by a \$0.9 million increase in other non-operating income, and a \$0.8 million increase in gain from a product divestiture occurring in the period.

For the quarter ended September 30 2014, we recorded an income tax benefit of \$6.9 million on our pretax loss from continuing operations. In the prior year quarter ended September 30, 2013, our income tax provision was \$7.8 million based on an effective tax provision rate of approximately 38.9%. The prior year provision rate was principally due to a larger R&D tax credit.

We reported net loss of \$11.7 million for the quarter ended September 30, 2014, equal to (8.8%) of revenues, compared to net income of \$12.2 million for the quarter ended September 30, 2013, representing 14.9% of revenues. The \$23.9 million decline in net income was primarily due to the \$39.9 million impact of pricing increases taken on Clobetasol and other certain products which decreased comparative gross profit margin, a \$12.4 million increase in amortization of Hi-Tech and VersaPharm intangible assets acquired, \$6.6 million increase in acquisition-related costs, the \$6.3 million amortization of Hi-Tech and VersaPharm inventory step-up, and the \$2.3 million increase in debt financing cost amortization in the period, which more than offset the positive operating effect of the Hi-Tech and VersaPharm acquisition and our other business growth over the period.

#### NINE MONTHS ENDED SEPTEMBER 30, 2014 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2013

For the nine months ended September 30, 2014, consolidated revenue was \$374.1 million, representing an increase of \$141.3 million, or 60.7%, over the prior year period’s revenue of \$232.8 million. The increase in revenue in the nine months ended September 30, 2014, was primarily due to the acquisitions completed during the year including a full nine months of the Merck and Betimol products, six months of Zioptan activity, five months of Hi-Tech revenues, and two months of VersaPharm revenues which produced \$118.3 million of revenue for the period, \$24.5 million related



to organic growth in existing products due to increased unit sales and increases in average sales prices, and \$2.0 million was from sales of newly-approved products, partially offset by a decline of \$3.5 million related to products divested or discontinued since the beginning of 2013. In addition, sales associated with the Hi-Tech acquisition were impacted by \$39.9 million due to additional chargeback exposure, contractually obligated price protection and other charges resulting from price increases on Clobetasol and other products. Excluding the effect of the pricing increases revenues during the nine month period ended September 30, 2014 would have been \$414.0 million. Revenues from the Prescription Pharmaceuticals segment were \$338.1 million for the nine months ended September 30, 2014, an increase of \$132.9 million, or 64.8%, over the nine months ended September 30, 2013, with acquisitions accounting for \$111.9 million, organic growth accounting for \$22.5 million, and other new products accounting for \$2.0 million, partially offset by \$3.5 million related to products divested or discontinued since the beginning of 2013. Consumer Health segment revenues increased \$8.4 million, or 30.6%, over the prior year period with acquisitions accounting for \$6.4 million of the increase and \$2.9 million related to increased sales of private label products, partially offset by a \$0.9 million decline in sales of existing products.

Consolidated gross profit for the nine months ended September 30, 2014 was \$178.1 million, or 47.6% of revenue, compared to \$124.9 million, or 53.7% of revenue in the prior year period ended September 30, 2013. The \$53.1 million increase in gross profit dollars was primarily related to the Hi-Tech and VersaPharm acquisitions and our other product acquisitions over the past twelve months, along with an increase in organic product sales growth. The decline in gross profit margin was principally due to a \$39.9 million impact of pricing increases taken on certain products which decreased comparative margin. Further the decline in gross profit margin was the result of the effect of a \$6.7 million amortization of the required step-up in value of the acquired Hi-Tech inventory and \$3.1 million of amortization of the required step-up in value of the acquired VersaPharm inventory. These incremental step-up expenses accounted for approximately 260 basis points of the 6.1% decline. Excluding the impact on the price change and the amortization of inventory step up associated with the Hi-Tech and VersaPharm acquisitions gross profit margin for the quarter was 55.2%.

SG&A expenses were \$66.3 million, or 17.7% of revenues, in the nine months ended September 30, 2014 compared to \$39.1 million, or 16.8% of revenues, in the corresponding prior year period. Of the \$27.2 million increase in SG&A expenses, \$7.3 million was related to the Hi-Tech acquisition, \$1.5 million was related to the VersaPharm acquisition, and the remaining \$18.4 million was due to a number of factors, including increased headcount, higher FDA filing fees, higher marketing costs associated with our branded business and an increase in legal expenses.

Acquisition-related expenses in the nine months ended September 30, 2014 were \$29.3 million compared to \$2.0 million in the corresponding prior year period. These expenses in the current and prior year were primarily related to the Hi-Tech and VersaPharm acquisitions, with smaller amounts related to other acquisitions, including Betimol, Zioptan and Xopenex. The acquisition-related costs principally consisted of advisor and legal fees, and change in control and other payments to terminated employees.

R&D expenses were \$21.4 million in the nine months ended September 30, 2014, an increase of \$5.5 million, or 34.9%, over the prior year amount of \$15.9 million. This increase was primarily related to the incremental Hi-Tech and VersaPharm R&D expenses, which were \$5.7 million in the current year period, partially offset by a \$0.2 million reduction in R&D due to the timing of development projects.

Amortization of intangible assets was \$27.4 million in the nine months ended September 30, 2014 compared to \$5.0 million in the nine months ended September 30, 2013. Amortization was higher in the current year period due primarily to the Hi-Tech and VersaPharm acquisitions and our other product acquisitions completed over the past twelve months.

We recognized non-operating expenses of \$22.2 million in the nine months ended September 30, 2014, and \$6.8 million in the corresponding prior year period. The increase in the periods was the result of a \$15.5 million increase in interest expense due to the Existing Term Loan and the Incremental Term Loan entered into during the period and a \$10.5 million increase in deferred financing fee amortization resulting from the loans, partially offset by \$9.8 million of product divestiture gain and a \$0.8 million increase in other non-operating income through the nine month periods ended September 30, 2014.

For the nine months ended September 30, 2014, our income tax provision on continuing operations was \$4.3 million, calculated using an effective tax provision rate of 37.3%. In the prior year period, we recorded a \$20.5 million provision for income taxes, representing an effective tax rate of 36.5%. The provision rate for the nine months ended September 30, 2014 was increased primarily due to the impact of an adjustment recorded in the first quarter of 2013 related to passage of legislation renewing the availability of R&D tax credits for 2012 and the current year impact of certain non-deductible expenses.

During the nine months ended September 30, 2014, we recorded \$0.5 million in net loss from discontinued operations. On June 19, 2014, we disposed of ECR, which was a subsidiary of Hi-Tech. The reported loss from discontinued operations reflects the sum of ECR's operating results from April 17 through June 19, 2014, and the small gain recognized on its disposal.

We reported net income of \$6.7 million in the nine months ended September 30, 2014, representing 1.8% of revenues generated during the period. In the prior year nine months ended September 30, 2013, we reported net income of \$35.7 million, equaling 15.3% of revenue. The current year decrease in net income was primarily due to the \$39.9 million impact of pricing increases taken on certain products which decreased comparative margin, the \$27.0 million increase in acquisition-related expenses incurred, a \$22.4 million increase in amortization of Hi-Tech and VersaPharm intangible assets acquired, the \$9.8 million amortization of the step-up in value of Hi-Tech's and VersaPharm's acquired inventory, and the \$10.5 million increase in debt financing cost amortization in the period. The effects of these incremental expenses more than offset the positive operating income from the acquired Hi-Tech and VersaPharm businesses and the Company's other product acquisitions and gain recognized related to product

dispositions in the period.

## FINANCIAL CONDITION AND LIQUIDITY

### Overview

During the nine month period ended September 30, 2014, operating activities generated \$14.3 million in cash flows. This positive cash flow was principally the result of our consolidated net income of \$6.7 million, loss from discontinued operations of \$0.5 million, non-cash expenses of \$67.7 million, an increase of \$19.7 million in accrued expenses, \$2.3 million in accounts payable, and \$9.0 million in deferred tax assets, net, partially offset by a \$32.3 million excess tax benefit from stock compensation, a \$24.2 million increase in accounts receivable, a \$11.2 million increase in prepaid expenses and other current assets, a \$14.2 million increase in inventory, and a \$9.8 million gain from disposal of assets. We used \$898.9 million in investing activities during the nine months ended September 30, 2014, consisting of \$938.3 million used to acquire businesses and products and \$19.4 million used to acquire fixed assets, partially offset by \$58.8 million generated from our sale of businesses and products. Primary business acquisitions completed were with respect to Hi-Tech and VersaPharm, for which we used cash of \$910.6 million from our credit facilities, net of cash acquired. The business and product divestitures included the sale of ECR Pharmaceuticals, a subsidiary of Hi-Tech, for \$41.0 million and the divestiture of various products (concurrent with the closing of the Hi-Tech and VersaPharm acquisitions) for \$17.8 million. Financing activities provided us with \$982.0 million, consisting of the \$600.0 million proceeds from an existing term loan used to finance the Hi-Tech acquisition, \$445.0 million in proceeds from an incremental term loan used to finance the VersaPharm acquisition, and \$47.3 million generated from employee stock plan activity and proceeds under various options and warrant exercises, partially offset by \$81.8 million of debt repayment related to the VersaPharm acquisition and \$28.5 million in debt financing costs related to the existing and incremental term loans and our new revolving credit facility with JPMorgan.

During the nine month period ended September 30, 2013, we generated \$42.4 million in cash flow from operating activities. This operating cash flow was primarily the result of our net income of \$35.7 million, non-cash expenses of \$19.2 million, and a \$2.9 million increase in trade accounts payable and other accrued expenses, partially offset by a \$10.9 million increase in trade receivables, and a \$4.6 million increase in inventory. We used \$8.4 million in cash for investing activities during the nine month period ended September 30, 2013, including \$7.9 million used to acquire property, plant and equipment and \$0.5 million invested in various drug product rights. Financing activities generated \$1.1 million in cash flow during the nine months ended September 30, 2013, of which \$2.4 million was from employee stock option exercise proceeds and participation in the ESPP, and \$1.2 million was from excess tax benefits realized from stock-based compensation awards, partially offset by \$2.5 million in debt financing costs that were primarily related to the process of securing a \$600 million term loan for the Hi-Tech acquisition.

As of September 30, 2014, we had no outstanding loans under our \$150.0 million JPM Revolving Facility, and one (1) outstanding letter of credit for \$1.2 million. Our borrowing availability under the JPM Revolving Facility as of September 30, 2014 was \$148.8 million.

### Liquidity and Capital Needs

We require certain capital resources in order to maintain and expand our business. Our future capital expenditures may include substantial projects undertaken to upgrade, expand and improve our manufacturing facilities, both in the U.S. and India. Our cash obligations include the principal and interest payments due on our Existing Term Loan and Incremental JPM Term Loans (as defined below and described throughout this report) and our \$120.0 million in convertible senior notes due 2016 (the “Notes”), plus any amount we may borrow under the JPMorgan Facility. We believe that our cash reserves, operating cash flows, and availability under our revolving credit facility will be sufficient to meet our cash needs for the foreseeable future.

We continue to evaluate opportunities to grow and expand our business through the acquisition of new businesses, manufacturing facilities, or pharmaceutical product rights. Such acquisitions may require us to obtain additional sources of capital. We cannot predict the amount of capital that may be required to complete such acquisitions, and there is no assurance that sufficient financing for these activities would be available on terms acceptable to us, if at all.

### Incremental Term Loan

On August 12, 2014, we completed the VersaPharm Acquisition for a purchase price of approximately \$440.0 million in cash, net of working capital adjustments. The acquisition was financed primarily through a \$445.0 million incremental term loan (the “Incremental Term Loan”). The Incremental Term Loan matures on April 17, 2021 and bears interest at a variable rate based on a margin above prime or LIBOR, at our election. Please refer to Note 8 – Financing Arrangements for additional information about the Incremental Term Loan.

### Existing Term Loan

On April 17, 2014, we completed the Hi-Tech Acquisition for a purchase price of approximately \$650.0 million in cash. The acquisition was financed primarily through a \$600.0 million term loan (the “Existing Term Loan”). The Existing Term Loan matures on April 17, 2021 and bears interest at a variable rate based on a margin above prime or LIBOR, at our election. Please refer to Note 8 – Financing Arrangements for additional information about the Existing Term Loan.

### Convertible Notes

On June 1, 2011, we issued \$120.0 million aggregate principal amount of 3.50% Convertible Senior Notes due 2016 (as defined above, the “Notes”). Please refer to Note 8 – Financing Arrangements for additional information about the

Notes.

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Credit Facility:

JPMorgan Credit Agreement

On April 17, 2014, concurrent with entering into the Existing Term Loan, we entered into a new \$150.0 million revolving credit facility with JPMorgan. Please refer to Note 8 – Financing Arrangements for additional information about the Bank of America Credit Agreement and the JPMorgan Credit Agreement.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. A summary of our significant accounting policies is included in Item 1. Financial Statements, Note 2 — Summary of Significant Accounting Policies, in our Annual Report on Form 10-K for the year ended December 31, 2013. Certain of our accounting policies are considered critical, as these policies require significant, difficult or complex judgments by management, often requiring the use of estimates about the effects of matters that are inherently uncertain. Such policies are summarized in Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on Form 10-K for the year ended December 31, 2013.

The Company consolidates the financial statements of its foreign subsidiary in accordance with ASC 830, Foreign Currency Matters, under which the statement of operations amounts are translated from Indian rupees (“INR”) to U.S. dollars (“USD”) at the average exchange rate during the applicable period, while balance sheet amounts are generally translated at the exchange rate in effect as of the applicable balance sheet date. Cash flows are translated at the average exchange rate in place during the applicable period. Differences arising from foreign currency translation are included in other comprehensive income (loss) and are carried as a separate component of equity on our condensed consolidated balance sheets.

OFF-BALANCE SHEET ARRANGEMENTS

We do not have any off-balance sheet arrangements that have had, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

As of September 30, 2014, our principal debt included the \$600.0 million Existing Term Loan and a \$445.0 million Incremental Term Loan with JPMorgan. Interest on borrowings under these facilities are variable as calculated at our election, on an ABR rate or an adjusted LIBOR rate, plus a margin of 2.50% for ABR loans, and 3.50% for LIBOR loans. Each such margin will decrease by 0.25% in the event the Company’s senior debt to EBITDA ratio for any quarter falls to 2.25:1.00 or below. As the interest rate on these facilities are fixed they may expose the Company to interest rate risk on such borrowings.

As of September 30, 2014, we were party to a \$150.0 million Credit Agreement with JPMorgan providing for a revolving credit facility. Interest on borrowings under the JPM Credit Agreement were to be calculated at a premium above either the current prime rate or current LIBOR rates plus a margin determined in accordance with the Company’s consolidated fixed charge coverage ratio (EBITDA to fixed charges), exposing us to interest rate risk on such borrowings. As of September 30, 2014 and throughout the nine month period ended September 30, 2014, we had no outstanding loans under the JPM Credit Agreement. At September 30, 2014, we had one (1) outstanding letter of credit for \$1.2 million.



As of September 30, 2014, debt included \$120 million of 3.50% Senior Convertible Notes due 2016 (as defined above, the “Notes”). The Notes bear a fixed interest rate of 3.50%, with semi-annual interest payments due every June 1st and December 1st until maturity. Since the interest rate on this debt is fixed, we have no interest rate risk related to the Convertible Notes.

We are subject to certain foreign exchange risk through our wholly-owned subsidiary, Akorn India Private Limited (“AIPL”). AIPL is an Indian subsidiary and transacts its domestic business in Indian rupees. We maintain cash balances in India sufficient to fund our business activities there, and those balances are subject to foreign currency exchange risk. Further, we have plans that involve capital investment in AIPL’s manufacturing facilities, and such projects will require funding by the parent corporation in the United States. Accordingly, we are subject to foreign exchange risk related to the timing of such investments. To hedge this risk, we entered into a series of non-deliverable forward contracts with Bank of America, N.A. that mature at various dates during 2014. We have not elected hedge accounting treatment for these forward contracts, so changes in their fair value are recorded in our net income. During the nine month period ended September 30, 2014, we recorded pre-tax income of approximately \$0.1 million related to changes in value of our forward contracts.

Aside from risks related to currency translation rates between Indian rupees and U.S. dollars, our foreign exchange risk is limited due to the fact that our export sales from the U.S. to foreign countries are typically transacted in U.S. dollars. We do acquire certain raw materials and other goods and services from worldwide sources. To the extent we are billed in a currency other than U.S. dollars, we are subject to foreign exchange risk related to such purchases from suppliers in foreign countries.

Our financial instruments include cash and cash equivalents, accounts receivable, and accounts payable. The reported amounts of cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the short maturity of these instruments.

#### Item 4. Controls and Procedures.

An evaluation was performed, under the supervision and with the participation of Company management, including the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), of the effectiveness of the design and operation of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Act”). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including cost limitations, judgments used in decision making, assumptions regarding the likelihood of future events, soundness of internal controls, fraud, the possibility of human error and the circumvention or overriding of the controls and procedures. The Company’s disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. However, even effective disclosure controls and procedures can provide only reasonable, and not absolute, assurance of achieving their control objectives. Based on its evaluation, management, including the CEO and CFO, has concluded that, as of September 30, 2014, the Company’s disclosure controls and procedures were not effective at the reasonable assurance level due to material weaknesses in our internal control over financial reporting, which are described below.

Based on our evaluation at the close of our 2013 fiscal year of the effectiveness of our internal control over financial reporting, conducted under the criteria set forth in Internal Control — Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), our management concluded that, as of December 31, 2013, our internal control over financial reporting was not effective due to the identification of material weaknesses described as follows:

We did not have controls designed to validate the completeness and accuracy of underlying data used in the determination of significant estimates and accounting transactions. As a result, errors were identified in the



underlying data used to support significant estimates and accounting transactions, primarily relating to gross to net revenue adjustments, inventory reserves and the determination of useful lives of acquired intangible assets. Although the errors were not material, management concluded that this constituted a material weakness because there is a reasonable possibility that a material misstatement to the interim or annual financial statements would not be prevented or detected on a timely basis.

We did not have an adequate process in place to support the accurate and timely reporting of our financial results and disclosures in our Form 10-K. As a result, errors were identified primarily related to accounts payable and inventory balances at year end. Additionally, we did not have an adequate process in place to complete our testing and assessment of the design and effectiveness of internal controls over financial reporting in a timely manner. Although the errors to accounts payable and inventory balances were not material, management concluded that this constituted a material weakness because there is a reasonable possibility that a material misstatement to the interim or annual financial statements would not be prevented or detected on a timely basis.

We did not have sufficient segregation of duties over information system access such that employees had the ability to inappropriately initiate and record transactions, and there were no compensating, preventative or detective controls. Although no inappropriate transactions were identified based on our review, management concluded that this constituted a material weakness because there is a reasonable possibility that a material misstatement to the interim or annual financial statements would not be prevented or detected on a timely basis.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. With the oversight of senior management and our audit committee, we have taken steps and plan to take additional measures to remediate the underlying causes of the material weaknesses. With respect to completeness and accuracy concerns, management intends to add additional accounting and internal audit personnel and design, document, and test controls that are intended to validate the completeness and accuracy of the data used in our significant estimates and accounting transactions. With respect to timely and accurate filing of our financial results, management intends to add additional accounting personnel, and to design, document, and test controls that are intended to ensure timely filing. With respect to segregation of duties, management intends to implement information technology tools to identify and assess segregation of duties issues, and to design, document and test controls to either eliminate or mitigate potential segregation of duties concerns. While the Company believes it will remediate the material weaknesses prior to filing its Form 10-K for the period ending December 31, 2014, the Company can provide no assurance at this time that management will be able to report that our internal control over financial reporting is effective as of December 31, 2014.

Notwithstanding the identified material weaknesses, management believes the consolidated financial statements included in this Quarterly Report on Form 10-Q fairly represent in all material respects our financial condition, results of operations and cash flows at and for the period presented in accordance with U.S. GAAP.

#### Changes in Internal Control Over Financial Reporting

Except as otherwise described in this Item 4, during the most recently completed fiscal quarter there has been no change in the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings.

The Company's disclosure of legal proceedings within Note 12, Commitments and Contingencies, included in Part I of this report, is incorporated in this Part II, Item 1 by reference.

### Item 1A. Risk Factors.

Other than the risk factor described below, there have been no material changes to the risk factors disclosed in Part 1, Item 1A, of our Form 10-K filed March 14, 2014 and in subsequent reports we have filed with the SEC.

We may not generate cash flow sufficient to pay interest and make required principal repayments on our JPM Term Loan.

On April 17, 2014, upon completing the Hi-Tech Acquisition, we entered into a \$600.0 million term loan with JPMorgan Chase Bank, N.A (the "Existing Term Loan") and on August 12, 2014, upon completing the VersaPharm Acquisition, we entered into a \$445.0 million term loan with JPMorgan Chase Bank, N.A (the "Incremental Term Loan"). These term loans significantly increased our debt obligations. The Existing Term Loan and Incremental Term Loan each bear interest at a variable rate at a margin above prime or LIBOR, at our election. In addition to our interest obligation, we are required to repay 0.25% of the principal balance quarterly, beginning with the second and first full quarter, respectively after entering into the Loan agreements. The remaining outstanding balance under each of the Existing Term Loan and the Incremental Term Loan will be due and payable on April 17, 2021, seven years after entering into the Existing Term Loan agreement. If we do not generate sufficient operating cash flows to fund these payments or obtain additional funding from external sources at acceptable terms, we may not have sufficient funds to satisfy our principal and interest payment obligations when those obligations are due, which would place us into default under the terms of the Existing Term Loan and the Incremental Term Loan. Such default would have a material adverse effect on our business, financial condition and results of operations. Further, borrowings under the Existing Term Loan are secured by all or substantially all of the Company's assets. If the Company defaults on its obligations under the Existing Term Loan or the Incremental Term Loans, JPM may be able to foreclose upon its security interest and otherwise be entitled to obtain or control Company assets.

Our indebtedness reduces our financial and operating flexibility.

We have entered into various credit arrangements to fund certain of its operations and activities, including business combinations. During the quarter ended September 30, 2014 we significantly increased our debt obligations through the Incremental Term Loan. As of the date of this report, our existing debt includes a \$600.0 million Existing Term Loan, a \$445.0 million Incremental Term Loan, and \$120.0 million principal balance in our Notes. A high level of indebtedness subjects us to a number of adverse risks. In particular, our current and anticipated indebtedness has variable interest terms meaning we are subject to the risks associated with higher interest rates, and moreover, a high level of indebtedness may impair our ability to obtain additional financing in the future and increases the risk that we may default on our debt obligations. In addition, our current debt arrangements require that we devote a significant portion of our cash flows to service amounts outstanding under those debt arrangements. We also are subject to various covenants with respect to our indebtedness, including the obligation to meet certain defined financial ratios and our ability to pay distributions to our shareholders is restricted. Further, our indebtedness may restrict or otherwise impair our ability to raise additional capital through other debt or equity financing, which could restrict our ability to raise outside funds to fund, or otherwise attempt to grow, our business. Our ability to meet our debt obligations, to comply with all required covenants, and to reduce our level of indebtedness depends on our future performance. General economic conditions and financial, business and other factors affect our operations and our future performance. Many of these factors are beyond our control. If we do not have sufficient funds on hand to pay

our debt when due, we may be required to seek a waiver or amendment from our lenders, refinance our indebtedness, incur additional indebtedness, sell assets or sell additional shares of securities. We may not be able to complete such transactions on terms acceptable to us, or at all. Our failure to generate sufficient funds to pay our debts or to undertake any of these actions successfully could result in a default on our debt obligations, which would materially adversely affect our business, results of operations and financial condition.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

The list of exhibits in the Exhibit Index to this Report is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AKORN, INC.

/s/ TIMOTHY A. DICK

Timothy A. Dick

Chief Financial Officer

(on behalf of the registrant and as its  
Principal Financial Officer)

Date: November 10, 2014

## EXHIBIT INDEX

Those exhibits marked with a (\*) refer to exhibits filed herewith. The other exhibits are incorporated herein by reference, as indicated in the following list.

| Exhibit<br>No. | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.1            | Product Acquisition Agreement, dated as of September 30, 2014, by and among Oak Pharmaceuticals, Inc., a wholly-owned subsidiary of Akorn, Inc. and Sunovion Pharmaceuticals, Inc., a wholly-owned U.S. subsidiary of Sumitomo Dainippon Pharma, filed as Exhibit 2.1 to the Current Report on Form 8-K filed by the Company on October 1, 2014.                                                                                                                                                       |
| 10.1           | Incremental Facility Joinder Agreement dated as of August 12, 2014 among Akorn and its wholly owned domestic subsidiaries, JPMorgan Chase Bank, N.A., as Administrative Agent, and the other lenders and loan parties thereto, filed as Exhibit 10.1 to the Current Report on Form 8-K filed by the Company on August 15, 2014.                                                                                                                                                                        |
| 31.1 *         | Certification of Chief Executive Officer pursuant to Rule 13a-14(a).                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 31.2 *         | Certification of Chief Financial Officer pursuant to Rule 13a-14(a).                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 32.1 *         | Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 32.2 *         | Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 101 *          | The financial statements and footnotes from the Akorn, Inc. Quarterly Report on Form 10-Q for the three and nine month periods ended September 30, 2014, filed on November 10, 2014, formatted in XBRL: (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Comprehensive Income, (iii) Condensed Consolidated Statement of Shareholders' Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements. |