

GALLAGHER ARTHUR J & CO  
Form DEFA14A  
March 24, 2017

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 14A**

**(Rule 14a-101)**

**Information Required In Proxy Statement**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**  
**(Amendment No. \_\_ )**

Filed by the Registrant    Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

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**ARTHUR J. GALLAGHER & CO.**

(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



**\*\*\* Exercise Your *Right to Vote* \*\*\***

**Important Notice Regarding the Availability of Proxy Materials for the  
Stockholder Meeting to Be Held on May 16, 2017.**

**ARTHUR J. GALLAGHER & CO.**

*ARTHUR J. GALLAGHER & CO.  
2850 GOLF ROAD  
ROLLING MEADOWS, IL 60008*

**Meeting Information**

**Meeting Type:** Annual Meeting

**For holders as of:** March 20, 2017

**Date:** May 16, 2017      **Time:** 9:00 AM CDT

**Location:** Arthur J. Gallagher & Co.  
2850 Golf Road  
Rolling Meadows, IL 60008

You are receiving this communication because you hold shares in the company named above.

This is not a ballot. You cannot use this notice to vote these shares. This communication presents only an overview of the more complete proxy materials that are available to you on the Internet or by mail if you so request. You may view the proxy materials online at [www.proxyvote.com](http://www.proxyvote.com) or easily request a paper copy (see reverse side).

We encourage you to access and review all of the important information contained in the proxy materials before voting.

**See the reverse side of this notice to obtain proxy materials and voting instructions.**

**Before You Vote**

How to Access the Proxy Materials

**Proxy Materials Available to VIEW or RECEIVE:**

1. 2017 Notice and Proxy Statement
2. 2016 Annual Report

**How to View Online:**

Have the information that is printed in the box marked by the arrow (located on the following page) and visit: [www.proxyvote.com](http://www.proxyvote.com).

**How to Request and Receive a PAPER or E-MAIL Copy:**

If you want to receive a paper or e-mail copy of these documents, you must request one. There is NO charge for requesting a copy. Please choose one of the following methods to make your request:

- 1) *BY INTERNET*: [www.proxyvote.com](http://www.proxyvote.com)
- 2) *BY TELEPHONE*: 1-800-579-1639
- 3) *BY E-MAIL*\*: [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com)

\* If requesting materials by e-mail, please send a blank e-mail with the information that is printed in the box marked by the arrow (located on the following page) in the subject line.

Requests, instructions and other inquiries sent to this e-mail address will NOT be forwarded to your investment advisor. Please make the request as instructed above on or before May 2, 2017 to facilitate timely delivery.

**How To Vote**

Please Choose One of the Following Voting Methods

**Vote In Person:** Please check the proxy materials for any special requirements for meeting attendance. At the meeting, you will need to request a ballot to vote.

**Vote By Internet:** To vote by Internet, go to *www.proxyvote.com*. Have the information that is printed in the box marked by the arrow (located on the following page) available and follow the instructions.

**Vote By Mail:** You can vote by mail by requesting a paper copy of the materials, which will include a proxy card.



**Voting Items**

**The Board of Directors recommends you vote FOR**

**the following:**

1. Election of Directors

1a. Sherry S. Barrat

1b. William L. Bax

1c. D. John Coldman

1d. Frank E. English, Jr.

1e. J. Patrick Gallagher, Jr.

1f. Elbert O. Hand

1g. David S. Johnson

1h. Kay W. McCurdy

1i. Ralph J. Nicoletti

1j. Norman L. Rosenthal

**The Board of Directors recommends you vote FOR proposals 2, 3 and 4.**

2. Approval of the 2017 Long-Term Incentive Plan including Authorized Shares thereunder and Material Terms of Performance Goals.

3. Ratification of the Appointment of Ernst & Young LLP as our Independent Auditor for 2017.

4. Approval, on an Advisory Basis, of the Compensation of our Named Executive Officers.

**The Board of Directors recommends you vote for 1 YEAR on the following proposal.**

5. Advisory Vote on the Frequency of Future Stockholder Votes to Approve the Compensation of our Named Executive Officers.

