

Ocean Power Technologies, Inc.
Form 10-Q
December 13, 2013

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the Quarterly Period Ended October 31, 2013

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the Transition Period From _____ to _____

Commission file number: 001-33417

OCEAN POWER TECHNOLOGIES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

22-2535818

(I.R.S. Employer Identification No.)

1590 REED ROAD, PENNINGTON, NJ 08534

**OCEAN POWER TECHNOLOGIES, INC.
INDEX TO FORM 10-Q
FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2013**

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respective holders.

Special Note Regarding Forward-Looking Statements

We have made statements in this Quarterly Report on Form 10-Q that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements convey our current expectations or forecasts of future events. Forward-looking statements include statements regarding our future financial position, business strategy, budgets, projected costs, plans and objectives of management for future operations. The words "may," "continue," "estimate," "intend," "plan," "will," "believe," "project," "expect," "anticipate", "goal" and similar expressions may identify forward-looking statements, but the absence of these words does not necessarily mean that a statement is not forward-looking.

Any or all of our forward-looking statements in this report may turn out to be inaccurate. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. They may be affected by inaccurate assumptions we might make or unknown risks and uncertainties, including the risks, uncertainties and assumptions described in Item 1A "Risk Factors" of our Annual Report on Form 10-K for the year ended April 30, 2013 and elsewhere in this report. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this report may not occur as contemplated and actual results could differ materially from those anticipated or implied by the forward-looking statements.

You should not unduly rely on these forward-looking statements, which speak only as of the date of this filing. Unless required by law, we undertake no obligation to publicly update or revise any forward-looking statements to reflect new information or future events or otherwise.

PART I — FINANCIAL INFORMATION**Item 1. FINANCIAL STATEMENTS****Ocean Power Technologies, Inc. and Subsidiaries****Consolidated Balance Sheets**

| | October 31, 2013 (Unaudited) | April 30, 2013 |
|---|---|---------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 10,032,284 | 6,372,788 |
| Marketable securities | 6,498,171 | 13,996,705 |
| Accounts receivable, net | — | 796,332 |
| Unbilled receivables | 178,083 | 127,598 |
| Other current assets | 274,812 | 152,962 |
| Total current assets | 16,983,350 | 21,446,385 |
| Property and equipment, net | 612,612 | 700,968 |
| Patents, net | 938,402 | 1,044,902 |
| Accounts receivable | 212,018 | — |
| Restricted cash | 2,159,856 | 1,366,256 |
| Other noncurrent assets | 418,551 | 272,548 |
| Total assets | \$ 21,324,789 | 24,831,059 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable | \$ 502,439 | 510,031 |
| Accrued expenses | 4,328,550 | 3,900,623 |
| Unearned revenues | 783,062 | 1,117,115 |
| Current portion of long-term debt | 100,000 | 100,000 |
| Total current liabilities | 5,714,051 | 5,627,769 |
| Long-term debt | 200,000 | 250,000 |
| Long-term unearned revenues | 51,276 | 232,033 |
| Deferred credits | 600,000 | 600,000 |
| Total liabilities | 6,565,327 | 6,709,802 |
| Commitments and contingencies (note 8) | | |
| Ocean Power Technologies, Inc. stockholders' equity: | | |
| Preferred stock, \$0.001 par value; authorized 5,000,000 shares, none issued or outstanding | — | — |

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| | | |
|---|---------------|---------------|
| Common stock, \$0.001 par value; authorized 105,000,000 shares, issued 11,726,883 and 10,403,215 shares, respectively | 11,727 | 10,403 |
| Treasury stock, at cost; 37,852 and 33,771 shares, respectively | (130,707) | (123,893) |
| Additional paid-in capital | 162,961,343 | 159,155,365 |
| Accumulated deficit | (147,691,838) | (140,671,311) |
| Accumulated other comprehensive loss | (151,476) | (79,786) |
| Total Ocean Power Technologies, Inc. stockholders' equity | 14,999,049 | 18,290,778 |
| Noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd | (239,587) | (169,521) |
| Total equity | 14,759,462 | 18,121,257 |
| Total liabilities and stockholders' equity | \$21,324,789 | 24,831,059 |

See accompanying notes to consolidated financial statements (unaudited).

Ocean Power Technologies, Inc. and Subsidiaries**Consolidated Statements of Operations****(Unaudited)**

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------|--------------|-------------------------|--------------|
| | October 31, | | October 31, | |
| | 2013 | 2012 | 2013 | 2012 |
| Revenues | \$463,608 | 1,360,299 | 924,535 | 2,342,695 |
| Cost of revenues | 462,336 | 1,246,277 | 922,712 | 2,226,137 |
| Gross profit | 1,272 | 114,022 | 1,823 | 116,558 |
| Operating expenses: | | | | |
| Product development costs | 1,610,089 | 2,937,567 | 2,881,034 | 4,864,994 |
| Selling, general and administrative costs | 1,808,892 | 2,104,628 | 4,356,651 | 4,488,966 |
| Total operating expenses | 3,418,981 | 5,042,195 | 7,237,685 | 9,353,960 |
| Operating loss | (3,417,709) | (4,928,173) | (7,235,862) | (9,237,402) |
| Interest income, net | 2,879 | 34,888 | 3,237 | 90,312 |
| Foreign exchange gain (loss) | 107,357 | 102,741 | 129,127 | (5,582) |
| Net loss | (3,307,473) | (4,790,544) | (7,103,498) | (9,152,672) |
| Less: Net loss attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd. | 36,916 | 39,004 | 82,971 | 65,079 |
| Net loss attributable to Ocean Power Technologies, Inc. | \$(3,270,557) | (4,751,540) | (7,020,527) | (9,087,593) |
| Basic and diluted net loss per share | \$(0.31) | (0.46) | (0.67) | (0.88) |
| Weighted average shares used to compute basic and diluted net loss per share | 10,510,214 | 10,301,601 | 10,416,021 | 10,298,800 |

See accompanying notes to consolidated financial statements (unaudited).

Ocean Power Technologies, Inc. and Subsidiaries**Consolidated Statements of Comprehensive Loss****(Unaudited)**

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------|-------------|-------------------------|-------------|
| | October 31, | | October 31, | |
| | 2013 | 2012 | 2013 | 2012 |
| Net loss | \$(3,307,473) | (4,790,544) | \$(7,103,498) | (9,152,672) |
| Foreign currency translation adjustment | (52,900) | (13,476) | (71,690) | (23,960) |
| Total comprehensive loss | (3,360,373) | (4,804,020) | (7,175,188) | (9,176,632) |
| Comprehensive loss attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd. | (9,214) | 38,416 | 12,905 | 65,552 |
| Comprehensive loss attributable to Ocean Power Technologies, Inc. | \$(3,369,587) | (4,765,604) | (7,162,283) | (9,111,080) |

See accompanying notes to consolidated financial statements (unaudited).

Ocean Power Technologies, Inc. and Subsidiaries**Consolidated Statements of Cash Flows****(Unaudited)**

| | Six Months Ended | |
|---|-------------------------|--------------|
| | October 31, | |
| | 2013 | 2012 |
| Cash flows from operating activities: | | |
| Net loss | \$(7,103,498) | (9,152,672) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Foreign exchange (gain) loss | (129,127) | 5,582 |
| Depreciation and amortization | 217,079 | 245,382 |
| Treasury note premium amortization | 5,391 | 26,023 |
| Compensation expense related to stock option grants and restricted stock | 369,503 | 617,200 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 357,244 | 482,671 |
| Long-term receivables | 212,018 | |
| Unbilled receivables | (50,484) | (434,090) |
| Other current assets | (122,169) | 387,395 |
| Other noncurrent assets | (138,734) | (14,121) |
| Accounts payable | (7,040) | 82,601 |
| Accrued expenses | 421,744 | 910,155 |
| Unearned revenues | (334,630) | 542,993 |
| Long-term unearned revenues | (180,757) | — |
| Net cash used in operating activities | (6,483,460) | (6,300,881) |
| Cash flows from investing activities: | | |
| Purchases of marketable securities | (9,497,707) | (10,041,162) |
| Maturities of marketable securities | 16,990,850 | 20,753,357 |
| Restricted cash | (745,000) | 75,000 |
| Purchases of equipment | (21,191) | (340,248) |
| Net cash provided by investing activities | 6,726,952 | 10,446,947 |
| Cash flows from financing activities: | | |
| Proceeds from the sale of common stock, net of issuance costs | 3,429,799 | |
| Proceeds from the exercise of stock options | 8,000 | |
| Repayment of debt | (50,000) | (50,000) |
| Acquisition of treasury stock | (6,814) | (9,122) |
| Net cash provided by (used in) financing activities | 3,380,985 | (59,122) |
| Effect of exchange rate changes on cash and cash equivalents | 35,019 | 6,127 |
| Net increase in cash and cash equivalents | 3,659,496 | 4,093,071 |
| Cash and cash equivalents, beginning of period | 6,372,788 | 9,353,460 |
| Cash and cash equivalents, end of period | \$ 10,032,284 | 13,446,531 |

Supplemental disclosure of noncash investing and financing activities:

Capitalized purchases of equipment financed through accounts payable and accrued expenses

3,336

See accompanying notes to consolidated financial statements (unaudited).

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Ocean Power Technologies, Inc. and Subsidiaries

Consolidated Statements of Stockholders' Equity

(Unaudited)

| | Common Shares | | Treasury Shares | | Additional Paid-In | Accumulated | Other Comprehensive | Noncontrolling | Total |
|-----------------------------------|---------------|----------|-----------------|-------------|-----------------------|---------------|------------------------|----------------|-------------|
| | Shares | Amount | Shares | Amount | Capital | Deficit | Loss | Interest | Equity |
| Balance, April 30, 2012 | 10,407,389 | \$10,407 | (23,544) | \$(102,388) | 158,296,458 | (125,989,474) | (78,990) | (28,632) | 32,107,000 |
| Net loss | — | — | — | — | — | (9,087,593) | — | (65,079) | (9,152,672) |
| Stock based compensation | — | — | — | — | 590,344 | — | — | — | 590,344 |
| Issuance of restricted stock, net | 8,159 | 9 | — | — | 26,849 | — | — | — | 26,858 |
| Acquisition of treasury stock | — | — | (4,274) | (9,122) | — | — | — | — | (9,122) |
| Other comprehensive loss | — | — | — | — | — | — | (23,487) | (473) | (23,960) |
| Balance, October 31, 2012 | 10,415,548 | \$10,416 | (27,818) | \$(111,510) | 158,913,651 | (135,077,067) | (102,477) | (94,184) | 23,538,000 |
| Balance, April 30, 2013 | 10,403,215 | \$10,403 | (33,771) | \$(123,893) | 159,155,365 | (140,671,311) | (79,786) | (169,521) | 18,121,000 |
| Net loss | — | — | — | — | — | (7,020,527) | — | (82,971) | (7,103,499) |
| Stock based compensation | — | — | — | — | 348,016 | — | — | — | 348,016 |
| Issuance of restricted stock, | 19,822 | 20 | — | — | 21,467 | — | — | — | 21,487 |

net

| | | | | | | | | | |
|---|------------|----------|-----------|-------------|-------------|---------------|-----------|-----------|------------|
| Stock issued upon exercise of stock options | 4,000 | 4 | — | — | 7,996 | — | — | — | 8,000 |
| Acquisition of treasury stock, net | — | — | (4,081) | (6,814) | — | — | — | — | (6,814) |
| Sale of stock, net | 1,299,846 | 1,300 | | | 3,428,499 | — | — | — | 3,429,800 |
| Other comprehensive loss | — | — | — | — | — | — | (71,690) | 12,905 | (58,785) |
| Balance, October 31, 2013 | 11,726,883 | \$11,727 | (37,852) | \$(130,707) | 162,961,343 | (147,691,838) | (151,476) | (239,587) | 14,759,000 |

See accompanying notes to consolidated financial statements (unaudited).

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Ocean Power Technologies, Inc. and Subsidiaries

**Notes to Consolidated Financial Statements
(Unaudited)**

(1) Background, Basis of Presentation and Liquidity

a) Background

Ocean Power Technologies, Inc. (the “Company”) was incorporated in 1984 in New Jersey, commenced business operations in 1994 and re-incorporated in Delaware in 2007. The Company develops and is seeking to commercialize proprietary systems that generate electricity by harnessing the renewable energy of ocean waves. The Company markets its products in the United States and internationally. Since fiscal 2002, the US Navy and other government agencies have accounted for a significant portion of the Company’s revenues. These revenues were largely for the support of product development efforts. The Company’s goal is that an increased portion of its revenues be from the sale of products and maintenance services, as compared to revenue to support its product development efforts. As the Company continues to advance its proprietary technologies, it expects to continue to have a net decrease in cash from operating activities unless and until it achieves positive cash flow from the planned commercialization of its products and services.

b) Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The interim operating results are not necessarily indicative of the results for a full year or for any other interim period. Further information on potential factors that could affect the Company's financial results can be found in the Company's Annual Report on Form 10-K for the year ended April 30, 2013 filed with the Securities and Exchange Commission (“SEC”) and elsewhere in this Form 10-Q.

c) Liquidity

The Company has incurred net losses and negative operating cash flows since inception. As of October 31, 2013, the Company had an accumulated deficit of \$147.7 million. As of October 31, 2013, the Company’s cash and cash equivalents, marketable securities and restricted cash balance was approximately \$18.7 million. Based upon the

Company's cash and cash equivalents and marketable securities balance as of October 31, 2013, the Company believes that it will be able to finance its capital requirements and operations into the first calendar quarter of 2015.

During fiscal 2014 and 2013, the Company has continued to make investments in ongoing product development efforts in anticipation of future growth. The Company's future results of operations involve significant risks and uncertainties. Factors that could affect the Company's future operating results and cause actual results to vary materially from expectations include, but are not limited to, risks from competition, new products, technological change, recent economic activity and dependence on key personnel. In order to complete its future growth strategy, the Company will require additional equity and/or debt financing. There is no assurance that additional equity and/or debt financing will be available to the Company as needed. If financing is not achieved, the Company may be required to further curtail or limit certain product development costs, and/or selling, general and administrative, activities in order to reduce its cash expenditures.

In January 2013, the Company filed with the SEC a shelf registration statement on Form S-3 registering the sale of up to \$40,000,000 of debt, equity and other securities (the "S-3 Shelf"). The S-3 Shelf was declared effective in February 2013. On June 6, 2013, the Company entered into an At the Market Offering Agreement (the "Offering Agreement") with Ascendant Capital Markets, LLC (the "Manager"). Pursuant to the Offering Agreement, the Company may offer and sell shares of its common stock having an aggregate offering price of up to \$10,000,000 from time to time over the three-year term of the Offering Agreement, through or to the Manager, acting as sales agent and/or principal. Subject to certain limited exceptions, these sales will be made in ordinary brokerage transactions at prevailing market prices.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

During the six months ended October 31, 2013, the Company sold approximately 1,300,000 shares pursuant to the Offering Agreement for net proceeds of approximately \$3,429,800 and subsequently sold approximately 471,000 shares in November 2013 for net proceeds of approximately \$1,236,900. Sales of shares under the Offering Agreement are made pursuant to the Company's instructions (including any price, time or size limits or other customary conditions or parameters that it may impose) and are registered on the S-3 Shelf in reliance on, and subject to the limitations of, General Instruction I.B.6 of Form S-3 and other applicable law and regulations. In particular, Form S-3 limits the aggregate market value of securities that the Company is permitted to offer in any 12-month period under Form S-3, whether under the Offering Agreement or otherwise, to one third of the Company's public float. The Company is under no obligation to sell, and the Manager is under no obligation to purchase or place, securities under the Offering Agreement, and there can be no assurance that the Company will continue to do so or will be able to do so on favorable terms or at all.

(2) Summary of Significant Accounting Policies

(a) Consolidation and Cost Method Investment

The accompanying consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Participation of stockholders other than the Company in the net assets and in the earnings or losses of a consolidated subsidiary is reflected as a noncontrolling interest in the Company's Consolidated Balance Sheets and Statements of Operations, which adjusts the Company's consolidated results of operations to reflect only the Company's share of the earnings or losses of the consolidated subsidiary. As of October 31, 2013, there was one noncontrolling interest, consisting of 11.8% of the Company's Australian subsidiary, Ocean Power Technologies (Australasia) Pty. Ltd.

In addition, the Company evaluates its relationships with other entities to identify whether they are variable interest entities, and to assess whether it is the primary beneficiary of such entities. If the determination is made that the Company is the primary beneficiary, then that entity is included in the consolidated financial statements. As of October 31, 2013, there were no such entities.

The Company has a 10% investment in Iberdrola Energias Marinas de Cantabria, S.A. ("Iberdrola Cantabria") and certain outstanding receivables from Iberdrola Cantabria. The investment in Iberdrola Cantabria and net accounts receivable and unbilled receivables from Iberdrola Cantabria were \$0 as of April 30, 2012. See Note 8.

(b) Use of Estimates

The preparation of the consolidated financial statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Significant items subject to such estimates and assumptions include the recoverability of the carrying amount of property and equipment and patents; valuation allowances for receivables and deferred income tax assets; and percentage of completion of customer contracts for purposes of revenue recognition. Actual results could differ from those estimates. The current economic environment, particularly the macroeconomic pressures in certain European countries, has increased the degree of uncertainty inherent in those estimates and assumptions.

(c) Revenue Recognition

The Company's contracts are either cost plus or fixed price contracts. Under cost plus contracts, customers are billed for actual expenses incurred plus an agreed-upon fee. Currently, the Company has two types of fixed price contracts, firm fixed price and cost-sharing. Under firm fixed price contracts, the Company receives an agreed-upon amount for providing products and services specified in the contract. Under cost-sharing contracts, the fixed amount agreed upon with the customer is only intended to fund a portion of the costs on a specific project.

Generally, the Company recognizes revenue using the percentage-of-completion method based on the ratio of costs incurred to total estimated costs at completion. In certain circumstances, revenue under contracts that have specified milestones or other performance criteria may be recognized only when the customer acknowledges that such criteria have been satisfied. In addition, recognition of revenue (and the related costs) may be deferred for fixed-price contracts until contract completion if the Company is unable to reasonably estimate the total costs of the project prior to completion. Because the Company has a small number of contracts, revisions to the percentage-of-completion determination or delays in meeting performance criteria or in completing projects may have a significant effect on revenue for the periods involved. Upon anticipating a loss on a contract, the Company recognizes the full amount of the anticipated loss in the current period.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

Under cost plus and firm fixed price contracts, a profit or loss on a project is recognized depending on whether actual costs are more or less than the agreed upon amount. Under cost sharing contracts, an amount corresponding to the revenue is recorded in cost of revenues, resulting in gross profit on these contracts of zero. The Company's share of the costs is recorded as product development expense.

Unbilled receivables represent expenditures on contracts, plus applicable profit margin (if applicable), not yet billed. Unbilled receivables are normally billed and collected within one year. Billings made on contracts are recorded as a reduction of unbilled receivables, and to the extent that such billings and cash collections exceed costs incurred plus applicable profit margin, they are recorded as unearned revenues.

(d) Cash and Cash Equivalents

Cash equivalents consist of investments in short-term financial instruments with initial maturities of three months or less from the date of purchase. Cash and cash equivalents include the following:

| | October 31, 2013 | April 30, 2013 |
|-------------------------------|-----------------------------|---------------------------|
| Checking and savings accounts | \$5,344,339 | 2,184,322 |
| Money market funds | 1,688,000 | 4,188,466 |
| Treasury bills | 2,999,945 | |
| | \$10,032,284 | 6,372,788 |

(e) Marketable Securities

Marketable securities with original maturities longer than three months but that mature in less than one year from the balance sheet date are classified as current assets. Marketable securities that the Company has the intent and ability to hold to maturity are classified as investments held-to-maturity and are reported at amortized cost. The difference between the acquisition cost and face values of held-to-maturity investments is amortized over the remaining term of the investments and added to or subtracted from the acquisition cost and interest income. As of October 31, 2013 and April 30, 2013, all of the Company's investments were classified as held-to-maturity.

(f) Restricted Cash and Credit Facility

A portion of the Company's cash is restricted under the terms of three security agreements.

One agreement is between Ocean Power Technologies, Inc. and Barclays Bank. Under this agreement, the cash is on deposit at Barclays Bank and serves as security for letters of credit that are expected to be issued by Barclays Bank on behalf of Ocean Power Technologies Ltd., one of the Company's subsidiaries, under a €800,000 (\$989,856) credit facility established by Barclays Bank for Ocean Power Technologies Ltd. The credit facility is for the issuance of letters of credit and bank guarantees and carries a fee of 1% per annum of the amount of any such obligations issued by Barclays Bank. As of October 31, 2013, there were €544,828 (\$749,551) in letters of credit outstanding under this agreement. The credit facility does not have an expiration date, but is cancelable at the discretion of the bank.

The second agreement is between Ocean Power Technologies, Inc. and the New Jersey Board of Public Utilities (NJBPU). The Company received a \$500,000 recoverable grant award from the NJBPU. Under this agreement, the Company annually assigns to the NJBPU a certificate of deposit in an amount equal to the outstanding grant balance. See Note 5.

The third agreement concerns two letters of credit issued by Ocean Power Technologies, Inc. for the benefit of Oregon Department of State Lands. The two letters of credit relate to the removal of certain of the Company's anchoring and mooring equipment from the seabed off the coast of Oregon. These letters of credit are secured by two certificates of deposit with PNC Bank. The first letter of credit for \$375,000 has a term through August 31, 2014 and the second letter of credit for \$470,000 has a term through October 16, 2014.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

Cash restricted under security agreements is as follows:

| | October 31, 2013 | April 30, 2013 |
|----------------------------------|-----------------------------|---------------------------|
| Barclays Bank agreement | \$989,856 | 941,256 |
| NJBPU agreement | 325,000 | 425,000 |
| Oregon Department of State Lands | 845,000 | |
| | \$2,159,856 | 1,366,256 |

(g) Foreign Exchange Gains and Losses

The Company has invested in certain certificates of deposit and has maintained cash accounts that are denominated in British pounds sterling, Euros and Australian dollars. These amounts are included in cash, cash equivalents, restricted cash and marketable securities on the accompanying consolidated balance sheets. Such positions may result in realized and unrealized foreign exchange gains or losses from exchange rate fluctuations, which gains and losses are included in foreign exchange loss in the accompanying consolidated statements of operations.

| | Three Months Ended October 31, | | Six Months Ended October 31, | |
|------------------------------|---|-------------|---|-------------|
| | 2013 | 2012 | 2013 | 2012 |
| Foreign exchange gain (loss) | \$107,357 | 102,741 | 129,127 | (5,582) |

| | October 31, 2013 | April 30, 2013 |
|---|-----------------------------|---------------------------|
| Foreign currency denominated certificates of deposit and cash accounts: | | |
| Restricted | \$989,856 | 941,256 |
| Unrestricted | 1,078,961 | 1,550,458 |
| | \$2,068,817 | 2,491,714 |

(h) Long-Lived Assets

Long-lived assets, such as property and equipment and patents subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, then an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. The Company reviewed its long-lived assets for impairment and determined there was no impairment for the six months ended October 31, 2013.

(i) Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash balances, bank certificates of deposit and trade receivables. The Company invests its excess cash in highly liquid investments (principally, short-term bank deposits, Treasury bills, Treasury notes and money market funds) and does not believe that it is exposed to any significant risks related to its cash accounts, money market funds or certificates of deposit.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

The table below shows the percentage of the Company's revenues derived from customers whose revenues accounted for at least 10% of the Company's consolidated revenues for at least one of the periods indicated:

| <u>Customer</u> | Three months ended October 31, 2013 | | 2012 | | Six months ended October 31, 2013 | | 2012 | |
|---|-------------------------------------|----|------|----|-----------------------------------|----|------|----|
| | European Union (WavePort project) | 61 | % | 13 | % | 46 | % | 15 |
| US Department of Energy | 22 | % | 49 | % | 24 | % | 55 | % |
| UK Government's Technology Strategy Board | | | 1 | % | 19 | % | 3 | % |
| Mitsui Engineering & Ship Building | 15 | % | 31 | % | 8 | % | 20 | % |
| | 98 | % | 94 | % | 97 | % | 93 | % |

The loss of, or a significant reduction in revenues from, any of the current customers could significantly impact the Company's financial position or results of operations. The Company does not require its customers to maintain collateral.

(j) Net Loss per Common Share

Basic and diluted net loss per share for all periods presented is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period. Due to the Company's net losses, potentially dilutive securities, consisting of outstanding stock options and non-vested performance-based shares, were excluded from the diluted loss per share calculation due to their anti-dilutive effect.

In computing diluted net loss per share, outstanding options to purchase shares of common stock and non-vested restricted stock held by employees and non-employee directors, totaling 1,493,353 during the three and six months ended October 31, 2013 and 1,618,371 during the three and six months ended October 31, 2012, were excluded from the computations as the effect would be anti-dilutive due to the Company's losses.

(k) Recently Issued Accounting Standards

There were no Accounting Standards issued during the quarter ended October 31, 2013 for the Company's consideration.

(3) Marketable Securities

Marketable securities with initial maturities longer than three months but that mature within one year from the balance sheet date are classified as current assets and are summarized as follows:

| | October 31, 2013 | April 30, 2013 |
|-------------------------|---------------------------------|---------------------------|
| US Treasury obligations | \$6,498,171 | 13,996,705 |

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

(4) Balance Sheet Detail

| | October 31, 2013 | April 30, 2013 |
|---------------------------------|-----------------------------|---------------------------|
| Accounts Receivable, net | | |
| Accounts receivable | \$528,230 | 1,086,847 |
| Allowance for doubtful accounts | (316,212) | (290,515) |
| | \$212,018 | 796,332 |
| Property and Equipment | | |
| Property and Equipment | \$2,236,605 | 2,212,991 |
| Accumulated depreciation | (1,623,993) | (1,512,023) |
| | \$612,612 | 700,968 |
| Patents | | |
| Patents | \$1,560,250 | 1,558,630 |
| Accumulated amortization | (621,848) | (513,728) |
| | \$938,402 | 1,044,902 |
| Accrued Expenses | | |
| Project costs | \$2,379,701 | 1,698,959 |
| Contract loss reserves | 785,000 | 785,000 |
| Employee incentive payments | 100,416 | 249,469 |
| Accrued salary and benefits | 405,686 | 547,404 |
| Investment in joint venture | 182,821 | 173,842 |
| Legal and accounting fees | 303,941 | 214,891 |
| Other | 170,985 | 231,058 |
| | \$4,328,550 | 3,900,623 |

(5) Debt

The Company was awarded a recoverable grant totaling \$500,000 from the NJBPU under the Renewable Energy Business Venture Assistance Program. Under the terms of this agreement, the amount to be repaid is a fixed monthly amount of principal only, repayable over a five-year period beginning in November 2011. The terms also required the Company to assign to the NJBPU a certificate of deposit in an amount equal to the outstanding grant balance. The

Company updates the certificate of deposit outstanding balance annually. See Note 2(f).

| | October 31, 2013 | April 30, 2013 |
|-----------------------------------|-----------------------------|---------------------------|
| Total debt | \$300,000 | 350,000 |
| Current portion of long-term debt | (100,000) | (100,000) |
| Long-term debt | \$200,000 | 250,000 |

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

(6) Deferred Credits Payable

During the year ended April 30, 2001, in connection with the sale of common stock to an investor, the Company received \$600,000 from the investor in exchange for an option to purchase up to 500,000 metric tons of carbon emissions credits generated by the Company during the years 2008 through 2012, at a 30% discount from the then-prevailing market rate. If the Company received emission credits under applicable laws and failed to sell to the investor the credits up to the full amount of emission credits covered by the option, the investor was entitled to liquidated damages equal to 30% of the aggregate market value of the shortfall in emission credits (subject to a limit on the market price of emission credits). Under the terms of the agreement, if the Company did not become entitled under applicable laws to the full amount of emission credits covered by the option by December 31, 2012, the Company was obligated to return the option fee of \$600,000, less the aggregate discount on any emission credits sold to the investor prior to such date. In December 2012, the Company and the investor agreed to extend the period for the sale of emission credits until December 31, 2017. As of October 31, 2013, the Company has not generated any emissions credits eligible for purchase under the agreement. The \$600,000 has been classified as a noncurrent liability as of October 31, 2013.

(7) Stock-Based Compensation

Costs resulting from all stock-based payment transactions are recognized in the consolidated financial statements at their fair values. Compensation cost for the portion of the awards for which the requisite service had not been rendered that were outstanding as of May 1, 2006 is being recognized in the consolidated statements of operations over the remaining service period after such date based on the award's original estimated fair value. The aggregate stock-based compensation expense related to all stock-based transactions recorded in the consolidated statements of operations was approximately \$370,000 and \$617,000 for the six months ended October 31, 2013 and 2012, respectively.

(a) Stock Options

Valuation Assumptions for Options Granted During the Six Months Ended October 31, 2013 and 2012

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The fair value of each stock option granted, for both service-based and performance-based vesting requirements, during the six months ended October 31, 2013 and 2012 was estimated at the date of grant using the Black-Scholes option pricing model, assuming no dividends and using the weighted average valuation assumptions noted in the following table. The risk-free rate is based on the US Treasury yield curve in effect at the time of grant. The expected life (estimated period of time outstanding) of the stock options granted was estimated using the "simplified" method as permitted by the SEC's Staff Accounting Bulletin No. 107, *Share-Based Payment*. Expected volatility was based on the Company's historical volatility for the six months ended October 31, 2013 and historical volatility for a peer group of companies for the six months ended October 31, 2012 for a period equal to the stock option's expected life, calculated on a daily basis.

| | Six Months Ended October 31, | | | |
|-------------------------|-------------------------------------|---|-------------|---|
| | 2013 | | 2012 | |
| Risk-free interest rate | 1.6 | % | 0.9 | % |
| Expected dividend yield | 0.0 | % | 0.0 | % |
| Expected life (years) | 6.0 | | 6.1 | |
| Expected volatility | 74.61 | % | 86.15 | % |

The above assumptions were used to determine the weighted average per share fair value of \$1.11 and \$1.60 for stock options granted during the six months ended October 31, 2013 and 2012, respectively.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

A summary of stock options under the plans is as follows:

| | Shares Underlying Options | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (In Years) |
|------------------------------------|--|--|---|
| Outstanding as of April 30, 2013 | 1,305,988 | \$ 7.43 | |
| Forfeited | (195,716) | 5.87 | |
| Exercised | (4,000) | 2.00 | |
| Granted | 334,471 | 1.53 | |
| Outstanding as of October 31, 2013 | 1,440,743 | 6.29 | 6.2 |
| Exercisable as of October 31, 2013 | 915,839 | 8.53 | 4.7 |

As of October 31, 2013, the total intrinsic value of outstanding options was approximately \$246,000 and the total intrinsic value of exercisable options was approximately \$55,000. As of October 31, 2013, approximately 916,000 additional options are expected to vest in the future, which options had approximately \$191,000 of intrinsic value and a weighted average remaining contractual term of 8.9 years. There was approximately \$348,000 and \$590,000 of total recognized compensation cost related to stock options for the six months ended October 31, 2013 and 2012, respectively. As of October 31, 2013, there was approximately \$614,000 of total unrecognized compensation cost related to non-vested stock options granted under the plans. This cost is expected to be recognized over a weighted-average period of 2.5 years. The Company normally issues new shares to satisfy option exercises under these plans. During the six months ended October 31, 2013, stock options granted included 30,520 stock options which are subject to performance-based vesting requirements. Stock options outstanding as of October 31, 2013 included 50,092 stock options subject to performance-based vesting requirements.

(b) Restricted Stock

Compensation expense for non-vested restricted stock was historically recorded based on its market value on the date of grant and recognized over the associated service and performance period. During the six months ended October 31, 2013, there were 7,000 shares of non-vested restricted stock granted to employees with performance-based vesting requirements. During the six months ended October 31, 2013, 16,417 shares of non-vested restricted stock subject to performance-based vesting requirements were forfeited in accordance with performance objectives. Restricted stock issued and unvested at October 31, 2013 included 12,331 shares of non-vested restricted stock subject to

performance-based vesting requirements.

A summary of non-vested restricted stock under the plans is as follows:

| | Number of Shares | Weighted Average Price per Share |
|---|---------------------------------|---|
| Issued and unvested at April 30, 2013 | 54,802 | \$ 4.52 |
| Granted | 36,239 | 1.70 |
| Forfeited | (16,417) | 5.75 |
| Vested | (22,014) | 4.96 |
| Issued and unvested at October 31, 2013 | 52,610 | 2.01 |

There was approximately \$21,000 and \$27,000 of total recognized compensation cost related to restricted stock for the six months ended October 31, 2013 and 2012, respectively. As of October 31, 2013, there was approximately \$71,000 of total unrecognized compensation cost related to non-vested restricted stock granted under the plans. This cost is expected to be recognized over a weighted average period of 2.5 years.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
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(c) Treasury Stock

During the six months ended October 31, 2013 and 2012, 4,081 and 4,274 shares, respectively, of common stock were purchased by the Company from employees to pay taxes related to the vesting of restricted stock.

(8) Commitments and Contingencies

(a) Litigation

The Company is involved from time to time in certain legal actions arising in the ordinary course of business. Management believes that the outcome of such actions will not have a material adverse effect on the Company's financial position or results of operations.

(b) Spain Construction Agreement

The Company is currently engaged with Iberdrola Cantabria in discussions regarding modifications to its agreement for the first phase of the construction of a wave power project off the coast of Spain. This first phase was due to be completed by December 31, 2009. If no modification is agreed to by the parties, the customer may, subject to certain conditions in the agreement, terminate the agreement and would not be obligated to make any more milestone payments. The agreement also provides that the customer may seek reimbursement for direct damages only, limited to amounts specified in the agreement, if the Company is in default of its obligations under the agreement. As of October 31, 2013, the Company does not believe that the outcome of this matter will have a material adverse effect on the Company's financial position or results of operations.

(c) Spain IVA (sales tax)

The Company received notice that the Spanish tax authorities are inquiring into its 2010 IVA (value-added tax) filing for which the Company benefitted from the offset of approximately \$250,000 of input tax. The Company believes that the inquiry will find that the tax credit was properly claimed and, therefore, no liability has been recorded. The Company issued two letters of credit under the credit facility with Barclays Bank in the amount of €278,828 (\$383,333) at the request of the Spanish tax authorities. This is a customary request during the inquiry period.

(d) Commercial Dispute

The Company is subject to certain claims filed by a contractor and subcontractor in connection with a dispute over a contract to perform certain work for the Company related to the deployment of an anchor/mooring system off the Oregon coast. The Company has claimed that the contractor and subcontractor were responsible for damage to the system during the deployment process. The parties are currently involved in ongoing settlement discussions. As of October 31, 2013 and April 30, 2013, the Company has accounted for the outcome of this matter in its financial statements.

(9) Income Taxes

The Company did not recognize any consolidated income tax benefit (expense) for the six month periods ended October 31, 2013 and 2012. The Company has recorded a valuation allowance to reduce its net deferred tax asset to an amount that is more likely than not to be realized in future years. Accordingly, the benefit of the net operating loss that would have been recognized was offset by changes in the valuation allowance.

During the six months ended October 31, 2013, the Company had no material changes in uncertain tax positions.

Ocean Power Technologies, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
(Unaudited)

(10) Operating Segments and Geographic Information

The Company views its business as one segment, which is the development and sale of its PowerBuoy product for wave energy applications. The Company operates on a worldwide basis with one operating company in the US, one operating subsidiary in the UK and one operating subsidiary in Australia, which are categorized below as North America, Europe, and Asia and Australia, respectively. Revenues are generally attributed to the operating unit that bills the customers.

Geographic information is as follows:

| | North America | Europe | Asia and Australia | Total |
|--|--------------------------|---------------|-------------------------------|--------------|
| Three months ended October 31, 2013 | | | | |
| Revenues from external customers | \$460,837 | 2,771 | — | 463,608 |
| Operating loss | (2,714,747) | (396,523) | (306,439) | (3,417,709) |
| Three months ended October 31, 2012 | | | | |
| Revenues from external customers | 1,353,928 | 6,371 | — | 1,360,299 |
| Operating loss | (4,337,988) | (266,004) | (324,181) | (4,928,173) |
| October 31, 2013 | | | | |
| Long-lived assets | 595,341 | 16,499 | 772 | 612,612 |
| Total assets | 20,002,947 | 1,247,749 | 74,093 | 21,324,789 |
| April 30, 2013 | | | | |
| Long-lived assets | 675,354 | 24,128 | 1,486 | 700,968 |
| Total assets | \$23,097,183 | 1,518,496 | 215,380 | 24,831,059 |
| Six months ended October 31, 2013 | | | | |
| Revenues from external customers | 748,589 | 175,946 | — | 924,535 |
| Operating loss | (5,837,346) | (711,925) | (686,591) | (7,235,862) |
| Six months ended October 31, 2012 | | | | |

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| | | | | |
|----------------------------------|--------------|------------|------------|--------------|
| Revenues from external customers | \$2,284,831 | 57,864 | — | 2,342,695 |
| Operating loss | (8,189,708) | (500,978) | (546,716) | (9,237,402) |

(11) Subsequent Event

On November 5, 2013, the Company sold an additional 471,000 shares of common stock pursuant to the Offering Agreement for total net proceeds of approximately \$1,236,900.

Item 2. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS*

The following discussion and analysis should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes included in this Quarterly Report on Form 10-Q. Some of the information contained in this discussion and analysis or set forth elsewhere in this Form 10-Q, including information with respect to our plans and strategy for our business, includes forward-looking statements that involve risks and uncertainties. You should review the "Risk Factors" section of our Annual Report on Form 10-K for fiscal 2013 for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis. References to a fiscal year in this Form 10-Q refer to the year ended April 30 of that year (e.g., fiscal 2013 refers to the year ended April 30, 2013).

Overview

We develop and are seeking to commercialize proprietary systems that generate electricity by harnessing the renewable energy of ocean waves. Our PowerBuoy® systems use proprietary technologies to convert the mechanical energy created by the rising and falling of ocean waves into electricity. We currently offer and continue to develop two PowerBuoy product lines, which consist of our utility PowerBuoy system and our autonomous PowerBuoy system. We also offer operations and maintenance services for our PowerBuoy systems. In addition, we continue to develop and expect to market our undersea substation pod product and undersea power connection infrastructure services to other companies in the marine energy sector. Since fiscal 2002, the US Navy and other government agencies have accounted for a significant portion of our revenues. These revenues were largely for the support of our product development efforts. Our goal is that an increased portion of our revenues be from the sale of products and maintenance services, as compared to revenue to support our product development efforts. As we continue to advance our proprietary technologies, we expect to have a net decrease in cash from operating activities unless or until we achieve positive cash flow from the planned commercialization of our products and services.

We market our utility PowerBuoy system, which is designed to supply electricity to a local or regional power grid, to utilities and other electrical power producers seeking to add electricity generated by wave energy to their existing electricity supply. We market our autonomous PowerBuoy system, which is designed to generate power for use independent of the power grid, to customers that require electricity in remote locations. We believe there are a variety of potential applications for our autonomous PowerBuoy system, including sonar and radar surveillance, offshore oil and gas operations, tsunami warning, oceanographic data collection, and offshore aquaculture.

We were incorporated in New Jersey in 1984, began business operations in 1994, and were re-incorporated in Delaware in 2007. We currently have three wholly-owned subsidiaries: Ocean Power Technologies Ltd., organized under the laws of the United Kingdom and Reedsport OPT Wave Park LLC and Oregon Wave Energy Partners I, LLC, each organized under the laws of Delaware. We also own approximately 88% of the ordinary shares of Ocean Power Technologies (Australasia) Pty Ltd ("OPTA"), organized under the laws of Australia.

The development of our technology has been funded by capital we raised and by development engineering contracts we received starting in fiscal 1995. In fiscal 1996, we received the first of several research contracts with the US Navy to study the feasibility of wave energy. As a result of those research contracts, we entered into our first development and construction contract with the US Navy in fiscal 2002 under a project for the development and testing of our wave power systems at the US Marine Corps Base in Oahu, Hawaii. This project included the grid-connection of one of our utility-grade PowerBuoys at the Marine Corps Base. We generated our first revenue relating to our autonomous PowerBuoy system from contracts with Lockheed Martin Corporation (“Lockheed Martin”), in fiscal 2003, and we entered into our first development and construction contract with Lockheed Martin in fiscal 2004 for the development and construction of a prototype demonstration autonomous PowerBuoy system. Subsequently, we received a contract from the US Navy to test our autonomous PowerBuoy system as a power source for the Navy’s Deep Water Active Detection System (“DWADS”). In 2011, an autonomous PowerBuoy was deployed for ocean trials off the coast of New Jersey under a contract from the US Navy under its Littoral Expeditionary Autonomous PowerBuoy (“LEAP”) program. The LEAP PowerBuoy, or APB-350, incorporates a unique power take-off and on-board storage system, and is significantly smaller and more compact than our standard utility PowerBuoy. It is designed to provide persistent, off-grid clean energy in remote ocean locations for a wide variety of maritime security, monitoring and other commercial applications. Also, in 2011, ocean trials of our first Mark 3 PowerBuoy were conducted. These ocean trials were conducted at a site approximately 33 nautical miles from Invergordon, off Scotland’s northeast coast. During the ocean trials, our Mark 3 PowerBuoy produced power in excess of our expectations of performance. Our utility scale Mark 3 PowerBuoy structure and mooring system achieved independent certification from Lloyd’s Register in December 2010. This certification confirms that the Mark 3 PowerBuoy design complies with the requirements of Lloyd’s 1999 Rules and Regulations for the Classification of Floating Offshore Installations at Fixed Locations.

We have established an at the market offering facility (the “ATM Facility”) with Ascendant Capital Markets, LLC (the “Manager”) via an At the Market Offering Agreement entered into in June 2013 (the “Offering Agreement”). Under the Offering Agreement, we may offer and sell shares of our common stock from time to time through or to the Manager, acting as sales agent and /or principal. Subject to certain limited exceptions, these sales are made in ordinary brokerage transactions at prevailing market prices. We have registered offerings under the ATM Facility on an effective Form S-3 shelf registration statement (the “S-3 Shelf”).

During the six months ended October 31, 2013, we sold approximately 1,300,000 shares pursuant to the Offering Agreement for net proceeds of approximately \$3,429,800 and subsequently sold approximately 471,000 shares in November 2013 for net proceeds of approximately \$1,236,900. Sales of shares under the Offering Agreement are made pursuant to our instructions (including any price, time or size limits or other customary conditions or parameters that we may impose) and are registered on the S-3 Shelf in reliance on, and subject to the limitations of, General Instruction I.B.6 of Form S-3 and other applicable law and regulations. In particular, Form S-3 limits the aggregate market value of securities that we are permitted to offer in any 12-month period under Form S-3, whether under the Offering Agreement or otherwise, to one third of our public float. We are under no obligation to sell, and the Manager is under no obligation to purchase or place, securities under the Offering Agreement, and there can be no assurance that we will continue to do so or will be able to do so on favorable terms or at all.

During fiscal 2013, we worked on projects with Mitsui Engineering & Shipbuilding (“MES”) and the US Department of Homeland Security, as well as our WavePort project in Spain and our Mark 3 PowerBuoy project in Oregon. We also worked on developing our Mark 4 PowerBuoy.

During the three months ended October 31, 2013 we received a \$2.6 million contract from MES to provide design services and supply key components of a PowerBuoy system intended for deployment off the coast of Japan. In addition, we signed a new agreement with MES to cooperate in the development and commercialization of OPT’s PowerBuoy technology. Further, we were selected for a \$1.0 million award from the US Department of Energy (“DOE”). The receipt of funds under this award is subject to the negotiation of a definitive contract and confirmation of cost sharing sources. This award is not included in our negotiated backlog. We continued work on projects with the US Department of Energy and our WavePort project in Spain. We also continued our efforts to increase the power output and reliability of our utility and autonomous PowerBuoy systems.

The prospective deployment and commissioning of our Mark 3 PowerBuoy, which would be located off the coast of Oregon, must take into consideration various regulatory, business, and financial factors, including requirements of regulatory agencies and a significant use of funds.

In conjunction with this project in Oregon, we received a license from the Federal Energy Regulatory Commission (“FERC”) in August 2012 which authorized installation and operation of a grid connected wave energy array (the “License”). In addition, we signed a comprehensive settlement agreement among us and 13 federal and state agencies and non-governmental agencies in July 2010 (the “Settlement Agreement”).

The FERC staff informed us in February 2013 of their view that the License’s various planning, reporting and other pre- and post-deployment requirements may extend to this first, non-grid connected buoy. We had understood that because the first buoy would not be grid-connected until a full array of 10 PowerBuoys was deployed, the first buoy would not be subject to the requirements of the License. Accordingly, in May 2013, we filed a Motion for Extensions to Comply with License Requirements with FERC. This motion sought to clarify this understanding by moving those

various requirements into the future, aligning them with deployment of the full array of 10 PowerBuoys, so that they would not apply to the first non-grid connected buoy. In June 2013, FERC issued an order extending certain requirements for one year rather than aligning those requirements with the 10-buoy array as requested. By separate letter, we were informed by the FERC staff that the agency's position remains that the License's various requirements extend to the deployment of this initial buoy. We have chosen not to further contest this decision by FERC, and would be required to submit certain reports and perform additional studies associated with the deployment of the first buoy. This process would result in significant delay of the prospective deployment of the first Oregon PowerBuoy, as well as impose additional costs on us. Deployment and commissioning of the first buoy would need to take into consideration various regulatory requirements, business and financial factors, including the need to raise additional funding directly related to this project. As a result, we have suspended activity on this project as we assess these factors and consider the best path forward.

Our efforts continue toward development of the planned 19 megawatt (MW) (62.5MW peak generator rating) wave power project off the coast of Victoria, Australia. Funding for this project includes a grant of A\$66.5 million (approximately US\$61 million) awarded by the Commonwealth of Australia. The grant is subject to certain terms, including achievement of significant external funding milestones, in order to enable our receipt of the grant funds. We have engaged a financial advisor to lead efforts to structure power purchase agreements and assist us to secure appropriate financing for this project. The Board of Directors of the Australian Renewable Energy Agency, the Commonwealth agency, that manages the grant, is reviewing the status of the grant, including progress toward funding milestones and amendments to the grant as proposed by us.

At October 31, 2013, our total negotiated backlog was \$5.8 million compared with \$5.2 million at October 31, 2012. We anticipate that the majority of our backlog will be recognized as revenue over a period exceeding 12 months. Approximately \$1.2 million of our backlog at October 31, 2013, is for our Oregon project; our continuation of work on this project and the prospective realization of that backlog as revenues would depend on certain factors, including the resolution of regulatory matters, the availability of additional funding to specifically enable completion of this project and the result of discussions with key project stakeholders. Most of our backlog at October 31, 2013 and 2012 consisted of cost-sharing contracts as described in the Financial Operations Overview section of this Management's Discussion and Analysis. Our backlog can include both funded amounts, which are unfilled firm orders for our products and services for which funding has been both authorized and appropriated by the customer (Congress, in the case of US Government agencies) and unfunded amounts, which are unfilled firm orders from the US Department of Energy ("DOE") for which funding has not been appropriated. If any of our contracts were to be terminated, our backlog would be reduced by the expected value of the remaining terms of such contracts. Our backlog was fully funded at October 31, 2013 and 2012.

For the three months ended October 31, 2013, we generated revenues of \$0.5 million and incurred a net loss attributable to Ocean Power Technologies, Inc. of \$3.3 million, compared to revenues of \$1.4 million and a net loss attributable to Ocean Power Technologies, Inc. of \$4.8 million for the three months ended October 31, 2012. As of October 31, 2013, our accumulated deficit was \$147.7 million. We have not been profitable since inception, and we do not know whether or when we will become profitable because of the significant uncertainties with respect to our ability to successfully commercialize our PowerBuoy systems in the emerging renewable energy market.

The continued global economic uncertainty may have a negative effect on our business, financial condition and results of operations. Currently, the cost of electricity generated from wave energy, without the benefit of subsidies or other economic incentives, substantially exceeds the prevailing price of electricity in many significant markets in the world. As a result, the near-term growth of the market opportunity for our utility PowerBuoy systems, which are designed to feed electricity into a local or regional power grid, depends significantly on the availability and magnitude of government incentives and subsidies for wave energy. Federal, state and local governmental bodies in many countries have provided subsidies in the form of tariff subsidies, rebates, tax credits and other incentives to utilities, power generators and distributors using renewable energy. However, these incentives and subsidies generally decline over time, and many incentive and subsidy programs have specific expiration dates. The timing, scope and size of new government programs for renewable energy is uncertain, and there can be no assurances that we or our customers will be successful in obtaining any additional government funding. We do not believe that the continuing global economic uncertainty will have a material negative impact on our sources of supply, as our products incorporate what are substantially non-custom standard parts found in many regions of the world.

Financial Operations Overview

The following describes certain line items in our consolidated statements of operations and some of the factors that affect our operating results.

Revenues

Generally, we recognize revenue using the percentage-of-completion method based on the ratio of costs incurred to total estimated costs at completion. In certain circumstances, revenue under contracts that have specified milestones or other performance criteria may be recognized only when our customer acknowledges that such criteria have been satisfied. In addition, recognition of revenue (and the related costs) may be deferred for fixed-price contracts until contract completion if we are unable to reasonably estimate the total costs of the project prior to completion. Because we have a small number of contracts, revisions to the percentage-of-completion determination or delays in meeting performance criteria or in completing projects may have a significant effect on our revenue for the periods involved. Upon anticipating a loss on a contract, we recognize the full amount of the anticipated loss in the current period.

Generally our contracts are either cost plus or fixed price contracts. Under cost plus contracts, we bill the customer for actual expenses incurred plus an agreed-upon fee. Revenue is typically recorded using the percentage-of-completion method based on the maximum awarded contract amount. In certain cases, we may choose to incur costs in excess of the maximum awarded contract amounts resulting in a loss on the contract. Currently, we have two types of fixed price contracts, firm fixed price and cost-sharing. Under firm fixed price contracts, we receive an agreed-upon amount for providing products and services that are specified in the contract. Revenue is typically recorded using the percentage-of-completion method based on the contract amount. Depending on whether actual costs are more or less than the agreed-upon amount, there is a profit or loss on the project. Under cost-sharing contracts, the fixed amount agreed upon with the customer is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs as part of our product development efforts. Revenue is typically recorded using the percentage-of-completion method based on the amount agreed upon with the customer. An amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is recorded as product development expense. Most of our revenue in the three and six months ended October 31, 2013 and 2012 was from cost-sharing contracts.

The following table provides information regarding the breakdown of our revenues by customer for the three and six months ended October 31, 2013 and 2012:

| <u>Customer</u> | Three months ended | | Six months ended | |
|---|---------------------------|-------------|-------------------------|-------------|
| | October 31, 2013 | 2012 | October 31, 2013 | 2012 |
| (\$ millions) | | | | |
| US Department of Energy | \$0.1 | \$0.7 | \$0.2 | \$1.3 |
| Mitsui Engineering & Shipbuilding | 0.1 | 0.4 | 0.1 | 0.5 |
| European Union (WavePort project) | 0.3 | 0.2 | 0.4 | 0.3 |
| US Navy | – | – | – | 0.1 |
| UK Government's Technology Strategy Board | – | – | 0.2 | 0.1 |
| Other | – | 0.1 | – | – |
| | \$0.5 | \$1.4 | \$0.9 | \$2.3 |

We currently focus our sales and marketing efforts on North America, the west coast of Europe, Australia and Japan. The following table provides information regarding the breakdown of our revenues by geographical location of our customers for the six months ended October 31, 2013 and 2012:

| <u>Customer Location</u> | Six months ended October 31, | | | |
|---------------------------------|-------------------------------------|---|-------------|---|
| | 2013 | | 2012 | |
| United States | 25 | % | 63 | % |
| Europe | 67 | % | 17 | % |
| Asia and Australia | 8 | % | 20 | % |
| | 100 | % | 100 | % |

Cost of revenues

Our cost of revenues consists primarily of incurred material, labor and manufacturing overhead expenses, such as engineering expense, equipment depreciation and maintenance and facility related expenses, and includes the cost of PowerBuoy parts and services supplied by third-party suppliers. Cost of revenues also includes PowerBuoy system delivery and deployment expenses and anticipated losses at completion on certain contracts.

Most of our revenue recorded for the six months ended October 31, 2013 and 2012 was generated from cost-sharing contracts, which result in zero gross profit. Our ability to generate a gross profit will depend on the nature of future contracts, our success at developing sales of our PowerBuoy systems and our ability to manage costs incurred on fixed price commercial contracts.

Product development costs

Our product development costs consist of salaries and other personnel-related costs and the costs of products, materials and outside services used in our product development and unfunded research activities. Our product development costs relate primarily to our efforts to increase the power output and reliability of our utility and autonomous PowerBuoy systems, and to our research and development of new products, product applications and complementary technologies. We expense all of our product development costs as incurred. Over the next several years, it is our intent to fund the majority of our research and development expenses, including cost-sharing arrangements, with sources of external funding. If we are unable to obtain external funding, we may curtail our product development expenses.

Selling, general and administrative costs

Our selling, general and administrative costs consist primarily of professional fees, salaries and other personnel-related costs for employees and consultants engaged in sales and marketing and support of our PowerBuoy systems and costs for executive, accounting and administrative personnel, professional fees and other general corporate expenses.

Interest income

Interest income consists of interest received on cash and cash equivalents, investments in commercial bank-issued certificates of deposit and US Treasury bills and notes. Total cash, cash equivalents, restricted cash, and marketable securities were \$18.7 million as of October 31, 2013, compared to \$26.4 million as of October 31, 2012.

We anticipate that our interest income reported in fiscal 2014 will continue to be lower than the comparable periods of the prior fiscal year as a result of the decrease in invested cash.

Foreign exchange gain (loss)

We transact business in various countries and have exposure to fluctuations in foreign currency exchange rates. Foreign exchange gains and losses arise in the translation of foreign-denominated assets and liabilities, which may result in realized and unrealized gains or losses from exchange rate fluctuations. Since we conduct our business in US dollars and our functional currency is the US dollar, our main foreign exchange exposure, if any, results from changes in the exchange rate between the US dollar and the British pound sterling, the Euro and the Australian dollar. Due to the macroeconomic pressures in certain European countries, foreign exchange rates may become more volatile in the future.

We invest in certificates of deposit and maintain cash accounts that are denominated in British pounds sterling, Euros and Australian dollars. These foreign-denominated certificates of deposit and cash accounts had a balance of \$2.1 million as of October 31, 2013 and \$3.6 million as of October 31, 2012, compared to our total cash, cash equivalents, restricted cash, and marketable securities balances of \$18.7 million as of October 31, 2013 and \$26.4 million as of October 31, 2012. These foreign currency balances are translated at each month end to our functional currency, the US dollar, and any resulting gain or loss is recognized in our results of operations.

In addition, a portion of our operations is conducted through our subsidiaries in countries other than the United States, specifically Ocean Power Technologies Ltd. in the United Kingdom, the functional currency of which is the British pound sterling, and Ocean Power Technologies (Australasia) Pty Ltd. in Australia, the functional currency of which is the Australian dollar. Both of these subsidiaries have foreign exchange exposure that results from changes in the exchange rate between their functional currency and other foreign currencies in which they conduct business. All of our international revenues for the three and six months ended October 31, 2013 and 2012 were recorded in Euros, British pounds sterling or Japanese yen.

We currently do not hedge our exchange rate exposure. However, we assess the anticipated foreign currency working capital requirements and capital asset acquisitions of our foreign operations and attempt to maintain a portion of our cash, cash equivalents and marketable securities denominated in foreign currencies sufficient to satisfy these anticipated requirements. We also assess the need and cost to utilize financial instruments to hedge currency exposures on an ongoing basis and may hedge against exchange rate exposure in the future.

Results of Operations

Three Months Ended October 31, 2013 Compared to Three Months Ended October 31, 2012

The following table contains selected statement of operations information, which serves as the basis of the discussion of our results of operations for the three months ended October 31, 2013 and 2012:

| | Three Months Ended October 31, 2013 | | Three Months Ended October 31, 2012 | | % Change 2013 Period to 2012 Period |
|--|--|---|--|---|--|
| | Amount | | Amount | | |
| Revenues | \$ 463,608 | | \$ 1,360,299 | | (66) % |
| Cost of revenues | 462,336 | | 1,246,277 | | (63) |
| Gross profit | 1,272 | | 114,022 | | (99) |
| Operating expenses: | | | | | |
| Product development costs | 1,610,089 | | 2,937,567 | | (45) |
| Selling, general and administrative costs | 1,808,892 | | 2,104,628 | | (14) |
| Total operating expenses | 3,418,981 | | 5,042,195 | | (32) |
| Operating loss | (3,417,709) |) | (4,928,173) |) | 31 |
| Interest income, net | 2,879 | | 34,888 | | (92) |
| Foreign exchange gain | 107,357 | | 102,741 | | 4 |
| Net loss | (3,307,473) |) | (4,790,544) |) | 31 |
| Less: Net loss attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd | 36,916 | | 39,004 | | (5) |
| Net loss attributable to Ocean Power Technologies, Inc | \$ (3,270,557) |) | \$ (4,751,540) |) | 31 % |

Revenues

Revenues decreased by \$0.9 million, or 66%, to \$0.5 million in the three months ended October 31, 2013, as compared to \$1.4 million in the three months ended October 31, 2012. The decrease in revenue resulted from the suspension of our Mark 3 PowerBuoy project off the coast of Oregon, decreased billable work on our Mark 4 PowerBuoy development project and the completion of a project with MES in the prior fiscal year. These decreases were partially offset by increases related to our WavePort project off the coast of Spain and work performed under the \$2.6 million contract entered into in October 2013 with MES.

Cost of revenues

Cost of revenues decreased by \$0.7 million, or 63%, to \$0.5 million in the three months ended October 31, 2013, as compared to \$1.2 million in the three months ended October 31, 2012. The decrease in cost of revenues resulted from the suspension of our Mark 3 PowerBuoy project off the coast of Oregon, decreased billable work on our Mark 4 PowerBuoy development project and the completion of a project with MES in the prior fiscal year. These decreases were partially offset by increases related to our WavePort project off the coast of Spain and work performed under the \$2.6 million contract entered into in October 2013 with MES.

We operated at a slight gross profit in the three month periods ended October 31, 2013 and 2012. Most of our projects in the three month periods ended October 31, 2013 and 2012 were under cost-sharing contracts. Under cost-sharing contracts, we receive a fixed amount agreed upon with the customer that is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs primarily as part of our product development efforts. Revenue is typically recorded using the percentage-of-completion method applied to the contractual amount agreed upon with the customer. An equal amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is considered to be product development expense. Our ability to generate a gross profit will depend on the nature of future contracts, our success at increasing sales of our PowerBuoy systems and on our ability to manage costs incurred on our fixed price contracts.

Product development costs

Product development costs decreased by \$1.3 million, or 45%, to \$1.6 million in the three months ended October 31, 2013, as compared to \$2.9 million in the three months ended October 31, 2012. Product development costs were attributable primarily to our efforts to increase the power output and reliability of our utility and autonomous PowerBuoy systems. The decrease in product development costs was related primarily to a decrease in activity related to our PowerBuoy project off the coast of Oregon. Over the next several years, it is our intent to fund the majority of our product development expenses, including cost-sharing arrangements, with sources of external funding. If we are unable to obtain external funding, we may curtail our product development expenses.

Selling, general and administrative costs

Selling, general and administrative costs decreased by approximately \$0.3 million, or 14%, to \$1.8 million for the three months ended October 31, 2013 as compared to \$2.1 million for the three months ended October 31, 2012. The decrease was due primarily to decreased employee related costs and third party consultant costs partially offset by higher costs associated with our activities in Spain.

Interest income

Interest income decreased approximately 92% to \$2,900 for the three months ended October 31, 2013, as compared to approximately \$35,000 in the three months ended October 31, 2012, due to a decrease in cash, cash equivalents and marketable securities and a decrease in average yield.

Foreign exchange gain

Foreign exchange gain was \$107,000 for the three months ended October 31, 2013, compared to \$103,000 for the three months ended October 31, 2012. The difference was attributable primarily to the relative change in value of the British pound sterling, Euro, Australian dollar and Japanese yen compared to the US dollar during the two periods.

Six Months Ended October 31, 2013 Compared to Six Months Ended October 31, 2012

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The following table contains selected statement of operations information, which serves as the basis of the discussion of our results of operations for the six months ended October 31, 2013 and 2012:

| | Six Months Ended October 31, 2013 | | Six Months Ended October 31, 2012 | | % Change 2013 Period to 2012 Period | |
|--|--|---|--|---|--|---|
| | Amount | | Amount | | | |
| Revenues | \$ 924,535 | | \$ 2,342,695 | | (61) | % |
| Cost of revenues | 922,712 | | 2,226,137 | | (59) | |
| Gross profit | 1,823 | | 116,558 | | (98) | |
| Operating expenses: | | | | | | |
| Product development costs | 2,881,034 | | 4,864,994 | | (41) | |
| Selling, general and administrative costs | 4,356,651 | | 4,488,966 | | (3) | |
| Total operating expenses | 7,237,685 | | 9,353,960 | | (23) | |
| Operating loss | (7,235,862) |) | (9,237,402) |) | 22 | |
| Interest income, net | 3,237 | | 90,312 | | (96) | |
| Foreign exchange gain (loss) | 129,127 | | (5,582) |) | (2,413) | |
| Net loss | (7,103,498) |) | (9,152,672) |) | 22 | |
| Less: Net loss attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd | 82,971 | | 65,079 | | 27 | |
| Net loss attributable to Ocean Power Technologies, Inc | \$ (7,020,527) |) | \$ (9,087,593) |) | 23 | % |

Revenues

Revenues decreased by \$1.4 million, or 61%, to \$0.9 million in the six months ended October 31, 2013, as compared to \$2.3 million in the six months ended October 31, 2012. The decrease in revenue related to the suspension of our Mark 3 PowerBuoy project off the coast of Oregon, decreased billable work on our Mark 4 PowerBuoy development project and the completion of a project with MES in the prior fiscal year. These decreases were partially offset by an increase in revenue related to our WavePort project off the coast of Spain and work performed under our new contract received in October 2013 from MES.

Cost of revenues

Cost of revenues decreased by \$1.3 million, or 59%, to \$0.9 million in the six months ended October 31, 2013, as compared to \$2.2 million in the six months ended October 31, 2012. The decrease in cost of revenues related to the suspension of our Mark 3 PowerBuoy project off the coast of Oregon, decreased billable work on our Mark 4 PowerBuoy development project and the completion of a project with MES in the prior fiscal year. These decreases were partially offset by an increase related to our WavePort project off the coast of Spain and work performed under our new contract received in October 2013 from MES.

We operated at a slight gross profit in the six month periods ended October 31, 2013 and 2012. Most of our projects in the six month periods ended October 31, 2013 and 2012 were under cost-sharing contracts. Under cost-sharing contracts, we receive a fixed amount agreed upon with the customer that is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs primarily as part of our product development efforts. Revenue is typically recorded using the percentage-of-completion method applied to the contractual amount agreed upon with the customer. An equal amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is considered to be product development expense. Our ability to generate a gross profit will depend on the nature of future contracts, our success at increasing sales of our PowerBuoy systems and on our ability to manage costs incurred on our fixed price contracts.

Product development costs

Product development costs decreased by \$2.0 million, or 41%, to \$2.9 million in the six months ended October 31, 2013, as compared to \$4.9 million in the six months ended October 31, 2012. Product development costs were attributable primarily to our efforts to increase the power output and reliability of our utility and autonomous PowerBuoy systems. The decrease in product development costs was related primarily to a decrease in activity related to our PowerBuoy project off the coast of Oregon. Over the next several years, it is our intent to fund the majority of our product development expenses, including cost-sharing arrangements, with sources of external funding. If we are

unable to obtain external funding, we may curtail our product development expenses. During the six months ended October 31, 2013, the majority of funding for our Mark 4 PowerBuoy development project was from external sources.

Selling, general and administrative costs

Selling, general and administrative costs decreased by approximately \$0.1 million, or 3%, to \$4.4 million for the six months ended October 31, 2013 as compared to \$4.5 million for the six months ended October 31, 2012. The decrease was due primarily to decreased employee related costs and third party consultant costs. These decreases were partially offset by fees associated with the establishment of an At the Market Offering Agreement and site development expenses related to a potential project in Australia.

Interest income

Interest income decreased approximately 96% to \$3,200 for the six months ended October 31, 2013, as compared to approximately \$90,000 in the six months ended October 31, 2012, due to a decrease in cash, cash equivalents and marketable securities and a decrease in average yield.

Foreign exchange gain

Foreign exchange gain was \$129,000 for the six months ended October 31, 2013, compared to a foreign exchange loss of \$6,000 for the six months ended October 31, 2012. The difference was attributable primarily to the relative change in value of the British pound sterling, Euro, Australian dollar and Japanese yen compared to the US dollar during the two periods.

Liquidity and Capital Resources

Since our inception, the cash flows from customer revenues have not been sufficient to fund our operations and provide the capital resources for the planned growth of our business. For the two years ended April 30, 2013, our net losses were \$30 million and our net cash used in operating activities was \$24.8 million.

Cash flows for the six months ended October 31, 2013 and 2012 were as follows:

| | Six Months Ended | |
|---|-------------------------|----------------|
| | October 31, | |
| | 2013 | 2012 |
| Net loss | \$(7,103,498) | \$(9,152,672) |
| Adjustments for noncash operating items | 462,846 | 894,187 |
| Net cash operating loss | (6,640,652) | (8,258,485) |
| Net change in operating assets and liabilities | 157,192 | 1,957,604 |
| Net cash used in operating activities | \$(6,483,460) | \$(6,300,881) |
| Net cash provided by investing activities | \$6,726,952 | \$10,446,947 |
| Net cash provided by (used in) financing activities | \$3,380,985 | \$(59,122) |
| Effect of exchange rates on cash and cash equivalents | \$35,019 | \$6,127 |

Net cash used in operating activities

Net cash used in operating activities was \$6.5 million and \$6.3million for the six months ended October 31, 2013 and 2012, respectively. The change was the result of a decrease in net loss of \$2.0 million, decreases in noncash operating items of \$0.4 million offset by a decrease in cash used by the net change in operating assets and liabilities of \$1.8 million.

The decrease in net loss for the six months ended October 31, 2013 compared to the six months ended October 31, 2012 reflects a decrease in product development costs of \$2.0 million relating primarily to a decrease in activity related to our PowerBuoy project off the coast of Oregon.

The decrease in noncash operating items reflects a decrease in equity compensation of \$0.3 million and a gain on foreign exchange of \$0.1 million.

The decrease in operating assets and liabilities reflects the collection of \$0.5 million in accounts receivable, a net increase in accounts payable and accrued expenses of \$0.4 million, offset by an increase of \$0.2 million for prepaid

insurance and unbilled receivables, and a net decrease of \$0.5 million in unearned revenues, during the six months ended October 31, 2013.

Net cash provided by investing activities

Net cash provided by investing activities was \$6.7 million for the six months ended October 31, 2013 and \$10.4 million for the six months ended October 31, 2012. The change was primarily the result of a net increase in maturities of marketable securities during the six months ended October 31, 2013 as compared to the prior year period.

Net cash provided by (used in) financing activities

Net cash provided by financing activities was \$3.4 million for the six months ended October 31, 2013 compared to net cash used in financing activities of \$59,000 for the six months ended October 31, 2012. The change was primarily the result of proceeds received in the current year period from the sale of common stock pursuant to the ATM Facility.

Effect of exchange rates on cash and cash equivalents

The effect of exchange rates on cash and cash equivalents was an increase of \$35,000 and \$6,000 in the six months ended October 31, 2013 and 2012, respectively. The effect of exchange rates on cash and cash equivalents results primarily from gains or losses on consolidation of foreign subsidiaries and foreign denominated cash and cash equivalents.

Liquidity Outlook

We expect to devote substantial resources to continue our development efforts for our PowerBuoy systems and to expand our sales, marketing and manufacturing programs associated with the planned commercialization of the PowerBuoy systems. Our future capital requirements will depend on a number of factors, including:

- the cost of development efforts for our PowerBuoy systems;
- our success in developing commercial relationships with major customers;
- the ability to obtain project-specific financing, grants, subsidies and other sources of funding for some of our projects;
- the cost of manufacturing activities;
- the cost of commercialization activities, including demonstration projects, product marketing and sales;
- our ability to establish and maintain additional customer relationships;
- the implementation of our expansion plans, including the hiring of new employees as our business increases;
- potential acquisitions of other products or technologies; and
- the costs involved in preparing, filing, prosecuting, maintaining and enforcing patent claims and other patent-related costs.

We have incurred negative operating cash flows since our inception. As of October 31, 2013, our cash and cash equivalents, marketable securities and restricted cash balance was approximately \$18.7 million. Based upon our cash and cash equivalents and marketable securities balance as of October 31, 2013, we believe that we will be able to finance our capital requirements and operations into the first calendar quarter of 2015.

During fiscal 2014 and 2013, we have continued to make investments in ongoing product development efforts in anticipation of future growth. Our future results of operations involve significant risks and uncertainties. Factors that could affect our future operating results and cause actual results to vary materially from expectations include, but are not limited to, risks from competition, new products, technological change, recent economic activity and dependence on key personnel. In order to complete our future growth strategy, we will require additional equity and/or debt financing. There is no assurance that additional equity and/or debt financing will be available to us as needed. If sufficient financing is not obtained, we may be required to further curtail or limit certain product development costs, and/or selling, general and administrative activities in order to reduce our cash expenditures.

In January 2013, we filed with the SEC a shelf registration statement on Form S-3 registering the sale of up to \$40,000,000 of debt, equity and other securities (the “S-3 Shelf”). The S-3 Shelf was declared effective in February 2013 and affords us additional financial flexibility. On June 6, 2013, we entered into an At the Market Offering Agreement (the “Offering Agreement”) with Ascendant Capital Markets, LLC (the “Manager”). Pursuant to the Offering Agreement, we may offer and sell shares of our common stock having an aggregate offering price of up to \$10,000,000 from time to time over the three-year term of the Offering Agreement, through or to the Manager, acting as sales agent and/or principal. Subject to certain limited exceptions, these sales will be made in ordinary brokerage transactions at prevailing market prices.

During the six months ended October 31, 2013, we sold approximately 1,300,000 shares pursuant to the Offering Agreement for net proceeds of approximately \$3,429,800 and subsequently sold approximately 471,000 shares in November 2013 for net proceeds of approximately \$1,200,000. Sales of shares under the Offering Agreement are made pursuant to our instructions (including any price, time or size limits or other customary conditions or parameters that we may impose) and are registered on the S-3 Shelf in reliance on, and subject to the limitations of, General Instruction I.B.6 of Form S-3 and other applicable law and regulations. In particular, Form S-3 limits the aggregate market value of securities that we are permitted to offer in any 12-month period under Form S-3, whether under the Offering Agreement or otherwise, to one third of our public float. We are under no obligation to sell, and the Manager is under no obligation to purchase or place, securities under the Offering Agreement, and there can be no assurance that we will continue to do so or will be able to do so on favorable terms or at all.

Off-Balance Sheet Arrangements

Since inception, we have not engaged in any off-balance sheet financing activities.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not Applicable.

Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 (the “Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Interim Chief Financial Officer, to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Interim Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, as of October 31, 2013, our Chief Executive Officer and Interim Chief Financial Officer concluded that our disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fiscal quarter ended October 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II — OTHER INFORMATION

Item 1. *LEGAL PROCEEDINGS*

We are subject to legal proceedings, claims and litigation arising in the ordinary course of business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our financial position, results of operations or cash flows.

Item 1A. *RISK FACTORS*

The discussion of our business and operations should be read together with the risk factors contained in Item 1A of our Annual Report on Form 10-K for the year ended April 30, 2013. These risk factors describe various risks and uncertainties to which we are or may become subject. These risks and uncertainties have the potential to affect our business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner. There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K filed with the SEC on July 12, 2013.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There have been no unregistered sales of equity securities or purchases of equity securities by the Company that are required to be disclosed.

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. MINE SAFETY DISCLOSURES

None.

Item 5. OTHER INFORMATION

Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

Arrival of New Chief Financial Officer

On December 12, 2013, Mark A. Featherstone, age 52, commenced employment as Chief Financial Officer, Secretary and Treasurer of the Company.

Prior to joining the Company, Mr. Featherstone served from 2001 to 2012 in various finance roles for Quaker Chemical Corporation, an NYSE-listed multinational specialty chemical company, including most recently as Vice President, Chief Financial Officer and Treasurer, from 2007 to 2012. During his tenure as Chief Financial Officer of

Quaker, Mr. Featherstone led the global functions of treasury, tax, corporate development, controllership, investor relations, financial planning and analysis, risk management, information technology and internal audit. During 2012 and 2013, Mr. Featherstone served as a consultant with the Pine Hill Group, during which he performed transactional consulting and advisory services for a number of companies, including Heat Transfer Products Group, a manufacturer of refrigeration and HVAC-related products. During 2013, Mr. Featherstone formally joined Heat Transfer Products Group as Chief Financial Officer and helped guide that company through its recent sale process to a strategic acquirer. Mr. Featherstone holds a bachelor's degree in accounting from the Pennsylvania State University and a Masters of Business Administration degree from Drexel University.

On December 2, 2013, the Company and Mr. Featherstone entered into an employment agreement (the "Agreement"). Mr. Featherstone's base salary under the Agreement is \$270,000 ("Base Salary"), subject to annual review and adjustment. Mr. Featherstone will also be eligible to participate in the Company's annual performance bonus program. Subject to approval by the Company's Board of Directors, Mr. Featherstone will also receive an award of 10,000 restricted shares of the Company's common stock and a grant of stock options to purchase 50,000 shares of the Company's common stock, both of which awards will be subject to the terms of the Company's 2006 Stock Incentive Plan, as amended. Both awards will vest over a three year period based on the attainment of certain performance goals, and the options have a 10-year term. In the event of Mr. Featherstone's termination, the Agreement provides for accelerated vesting of stock options and restricted stock in certain specified cases.

Mr. Featherstone is eligible to participate in the Company's 401(k) plan and all benefit plans made available to the Company's employees and senior executives.

The Agreement provides for severance in the event Mr. Featherstone terminates his employment with the Company for "Good Reason" (as defined in the Agreement) or Mr. Featherstone's employment is terminated other than for "Cause" (as defined in the Agreement) or the inability of Mr. Featherstone to perform required services as a result of physical or mental incapacitation. Severance will be in the form of continuation of Base Salary payments and continued participation in medical and dental plans for a specified period.

The Agreement also contains customary non-competition and confidentiality provisions.

There is no arrangement or understanding between Mr. Featherstone and any other person(s) pursuant to which he was selected as Chief Financial Officer. Mr. Featherstone does not have any family relationship with any director, executive officer, or person nominated or chosen by the Company to become a director or executive officer. Other than his employment relationship, Mr. Featherstone does not have a direct or indirect material interest in any transaction in which the Company is a participant.

Continuation of Salary Reduction Arrangements for Certain Officers

In December 2012, the Company amended the employment agreements of the Executive Vice Chairman, Dr. George W. Taylor, and the Chief Executive Officer, Charles F. Dunleavy (each, an “Officer”) to provide for a temporary salary reduction for the period running from January 1, 2013 through July 31, 2013. In July 2013, the Company and each Officer agreed to extend his temporary salary reduction period through December 31, 2013. On December 11, 2013, the Company and each officer agreed to a further extension through July 31, 2014. The other terms of their employment agreements, as modified by the prior amendments, remain unchanged.

In consideration of his agreement to accept the Extension, each Officer will receive, at his election, incentive stock options or restricted stock equal in value to his aggregate salary reduction (an “Equity Grant”). Each Equity Grant will be fully vested on the grant date and will be issued pursuant to the terms of our 2006 Stock Incentive Plan, as amended.

Item 6. EXHIBITS

- | | |
|-------|--|
| 10.1* | Commercialization Agreement, dated October 23, 2013, by and between Ocean Power Technologies, Inc. and Mitsui Engineering & Shipbuilding Co. Ltd. |
| 31.1 | Certification of Chief Executive Officer and Interim Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of Chief Executive Officer and Interim Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | The following materials formatted in eXtensible Business Reporting Language (XBRL) from Ocean Power Technologies, Inc Quarterly Report on Form 10-Q for the quarter ended October 31, 2013, filed December |

13, 2013: (i)
Consolidated
Balance Sheets –
October 31, 2013
(unaudited) and
April 30, 2013, (ii)
Consolidated
Statements of
Operations
(unaudited) – Three
and Six Months
Ended October 31,
2013 and 2012,
(iii) Consolidated
Statements of
Comprehensive
Loss (unaudited) –
Three and Six
Months Ended
October 31, 2013
and 2012, (iv)
Consolidated
Statements of
Cash Flows
(unaudited) – Six
Months Ended
October 31, 2013
and 2012, (v)
Consolidated
Statements of
Stockholders'
Equity (unaudited)
– Six Months
Ended October 31,
2013 and 2012 and
(vi) Notes to
Consolidated
Financial
Statements.

* Confidential treatment has
been requested for portions of
this exhibit.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

/s/ Charles F. Dunleavy

By:

Charles F. Dunleavy
Chief Executive Officer

(Principal Executive Officer)
Interim Chief Financial Officer

(Principal Financial Officer)

Date: December 13, 2013

EXHIBITS INDEX

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* Confidential treatment has been requested for portions of this exhibit.