ALASKA AIR GROUP INC
Form 10-Q
November 03, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

T ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-8957
ALASKA AIR GROUP, INC.
(Exact name of registrant as specified in its charter)

Delaware	91-1292054
(State or other jurisdiction of incorporation or organization	(I.R.S. Employer Identification No.)

19300 International Boulevard, Seattle, Washington 98188
(Address of principal executive offices)

Registrant's telephone number, including area code: (206) 392-5040

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes T No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of “large accelerated filer”, "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer T	Accelerated filer £	Non-accelerated filer £	Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes £ No T

The registrant has 35,514,972 common shares, par value $1.00, outstanding at October 31, 2011.

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ALASKA AIR GROUP, INC.
Quarterly Report on Form 10-Q for the three and nine months ended September 30, 2011

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As used in this Form 10-Q, the terms “Air Group,” “our,” “we” and the “Company” refer to Alaska Air Group, Inc. and its subsidiaries, unless the context indicates otherwise. Alaska Airlines, Inc. and Horizon Air Industries, Inc. are referred to as “Alaska” and “Horizon,” respectively, and together as our “airlines.”

Cautionary Note Regarding Forward-Looking Statements

In addition to historical information, this Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters. You can generally identify forward-looking statements as statements containing the words "believe," "expect," "will," "anticipate," "intend," "estimate," "project," "assume" or other similar expressions, although not all forward-looking statements contain these identifying words. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or the Company’s present expectations. Some of the things that could cause our actual results to differ from our expectations are:

- changes in our operating costs, primarily fuel, which can be volatile;
- general economic conditions, including the impact of those conditions on customer travel behavior;
- the competitive environment in our industry;
- our significant indebtedness;
- our ability to meet our cost reduction goals;
- an aircraft accident or incident;
- labor disputes and our ability to attract and retain qualified personnel;
- operational disruptions;
- the concentration of our revenue from a few key markets;
- actual or threatened terrorist attacks, global instability and potential U.S. military actions or activities;
- our reliance on automated systems and the risks associated with changes made to those systems;
- changes in laws and regulations.

You should not place undue reliance on our forward-looking statements because the matters they describe are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond our control. Our forward-looking statements are based on the information currently available to us and speak only as of the date on which this report was filed with the SEC. We expressly disclaim any obligation to issue any updates or revisions to our forward-looking statements, even if subsequent events cause our expectations to change regarding the matters discussed in those statements. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse to our shareholders. For a discussion of these and other risk factors, see Item 1A "Risk Factors” of the Company’s annual report on Form 10-K for the year ended December 31, 2010. Please consider our forward-looking statements in light of those risks as you read this report.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
Alaska Air Group, Inc.

(in millions)	September 30, 2011	December 31, 2010
ASSETS		
Current Assets		
Cash and cash equivalents	$67.5	$89.5
Marketable securities	1,198.3	1,118.7
Total cash and marketable securities	1,265.8	1,208.2
Receivables – net	148.3	120.1
Inventories and supplies – net	44.3	45.1
Deferred income taxes	130.2	120.5
Fuel hedge contracts	31.0	61.4
Prepaid expenses and other current assets	106.7	106.7
Total Current Assets	1,726.3	1,662.0
Property and Equipment		
Aircraft and other flight equipment	4,058.0	3,807.6
Other property and equipment	730.1	647.8
Deposits for future flight equipment	208.1	202.5
	4,996.2	4,657.9
Less accumulated depreciation and amortization	1,646.1	1,509.5
Total Property and Equipment – Net	3,350.1	3,148.4
Fuel Hedge Contracts	47.2	69.9
Other Assets	136.6	136.3
Total Assets	$5,260.2	$5,016.6

See accompanying notes to condensed consolidated financial statements.

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CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
Alaska Air Group, Inc.

(in millions except share amounts)	September 30, 2011	December 31, 2010
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities		
Accounts payable	$88.0	$60.2
Accrued aircraft rent	36.7	43.1
Accrued wages, vacation and payroll taxes	147.9	176.6
Other accrued liabilities	491.0	501.2
Air traffic liability	541.1	422.4
Current portion of long-term debt	213.6	221.2
Total Current Liabilities	1,518.3	1,424.7
Long-Term Debt, Net of Current Portion	1,178.8	1,313.0
Other Liabilities and Credits		
Deferred income taxes	398.2	279.9
Deferred revenue	394.0	403.5
Obligation for pension and postretirement medical benefits	336.3	367.1
Other liabilities	170.3	123.0
	1,298.8	1,173.5
Commitments and Contingencies		
Shareholders' Equity		
Preferred stock, $1 par value Authorized: 5,000,000 shares, none issued or outstanding	—	—
Common stock, $1 par value Authorized: 100,000,000 shares, Issued: 2011 – 37,758,719 shares; 2010 – 37,010,140 shares	37.8	37.0
Capital in excess of par value	843.3	815.5
Treasury stock (common), at cost: 2011 –2,113,247 shares; 2010 – 1,086,172 shares	(107.4)	(46.0)
Accumulated other comprehensive loss	(256.0)	(267.2)
Retained earnings	746.6	566.1
	1,264.3	1,105.4
Total Liabilities and Shareholders' Equity	$5,260.2	$5,016.6

See accompanying notes to condensed consolidated financial statements.

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CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)
Alaska Air Group, Inc.

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in millions except per share amounts)	2011	2010	2011	2010
Operating Revenues				
Passenger				
Mainline	$887.4	$779.2	$2,409.7	$2,068.5
Regional	213.4	198.1	584.2	547.0
Total passenger revenue	1,100.8	977.3	2,993.9	2,615.5
Freight and mail	29.9	29.4	83.9	80.5
Other – net	67.4	61.3	195.7	177.8
Total Operating Revenues	1,198.1	1,068.0	3,273.5	2,873.8
Operating Expenses				
Wages and benefits	245.1	240.2	737.2	719.1
Variable incentive pay	19.1	23.0	53.4	62.5
Aircraft fuel, including hedging gains and losses	420.1	220.9	1,012.1	683.2
Aircraft maintenance	49.9	55.3	152.3	166.1
Aircraft rent	28.8	33.9	88.3	106.3
Landing fees and other rentals	62.0	59.8	179.8	173.6
Contracted services	46.1	40.7	136.2	121.4
Selling expenses	47.4	44.3	133.0	116.1
Depreciation and amortization	62.2	57.8	184.2	172.0
Food and beverage service	17.6	15.6	49.8	42.2
Other	54.6	49.8	173.5	145.8
Fleet transition costs	2.0	9.8	38.9	13.2
Total Operating Expenses	1,054.9	851.1	2,938.7	2,521.5
Operating Income	143.2	216.9	334.8	352.3
Nonoperating Income (Expense)				
Interest income	4.5	7.6	18.4	22.7
Interest expense	(25.7)	(29.5)	(69.1)	(81.4)
Interest capitalized	2.1	1.4	5.5	4.7
Other – net	1.2	1.8	3.4	4.1
	(17.9)	(18.7)	(41.8)	(49.9)
Income before income tax	125.3	198.2	293.0	302.4
Income tax expense	47.8	75.8	112.5	116.1
Net Income	$77.5	$122.4	$180.5	$186.3
Basic Earnings Per Share:	$2.15	$3.41	$5.02	$5.21
Diluted Earnings Per Share:	$2.12	$3.32	$4.91	$5.08
Shares used for computation:				
Basic	35.977	35.898	35.984	35.755
Diluted	36.619	36.830	36.725	36.706

See accompanying notes to condensed consolidated financial statements.

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CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (unaudited)
Alaska Air Group, Inc.

(in millions)	Common Shares Outstanding	Common Stock	Capital in Excess of Par Value	Treasury Stock, at Cost	Accumulated Other Comprehensive Loss	Retained Earnings	Total
Balances at December 31, 2010	35.924	$37.0	$815.5	$(46.0)	$ (267.2)	$566.1	$1,105.4
Net income for the nine months ended September 30, 2011						180.5	180.5
Other comprehensive income (loss):							
Related to marketable securities:							
Change in fair value					(0.1)		
Reclassification to earnings					(2.7)		
Income tax effect					1.0		
					(1.8)		(1.8)
Related to employee benefit plans:					40.2		
Income tax effect					(15.1)		
					25.1		25.1
Related to interest rate derivative instruments:							
Change in fair value					(19.4)		
Income tax effect					7.3		
					(12.1)		(12.1)
Total comprehensive income							191.7
Purchase of treasury stock	(1.030)	—	—	(61.6)			(61.6)
Stock-based compensation	—	—	9.5	—			9.5
Treasury stock issued under stock plans	0.003	—	—	0.2			0.2
Stock issued for employee stock purchase plan	0.063	0.1	2.7	—			2.8
Stock issued under stock plans	0.685	0.7	15.6	—			16.3
Balances at September 30, 2011	35.645	$37.8	$843.3	$(107.4)	$ (256.0)	$746.6	$1,264.3

See accompanying notes to condensed consolidated financial statements.

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
Alaska Air Group, Inc.

	Nine Months Ended September 30,	
(in millions)	2011	2010
Cash flows from operating activities:		
Net income	$180.5	$186.3
Adjustments to reconcile net income (loss) to net cash		
Fleet transition costs	38.9	13.2
Depreciation and amortization	184.2	172.0
Stock-based compensation	9.5	10.6
Increase in air traffic liability	118.7	95.7
Increase in other assets and liabilities - net	77.0	28.6
Net cash provided by operating activities	608.8	506.4
Cash flows from investing activities:		
Property and equipment additions:		
Aircraft and aircraft purchase deposits	(260.3)	(109.3)
Other flight equipment	(18.4)	(20.6)
Other property and equipment	(15.8)	(24.0)
Total property and equipment additions	(294.5)	(153.9)
Proceeds from disposition of assets	19.9	4.7
Purchases of marketable securities	(781.7)	(796.7)
Sales and maturities of marketable securities	697.2	646.6
Construction of Terminal 6 at LAX	(80.4)	(0.3)
Restricted deposits and other	0.9	0.6
Net cash used in investing activities	(438.6)	(299.0)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	106.5	—
Long-term debt payments	(248.3)	(231.3)
Purchase of treasury stock	(61.6)	(31.2)
Proceeds and tax benefit from issuance of common stock	16.7	29.1
Other financing activities	(5.5)	(9.0)
Net cash used in financing activities	(192.2)	(242.4)
Net change in cash and cash equivalents	(22.0)	(35.0)
Cash and cash equivalents at beginning of year	89.5	164.2
Cash and cash equivalents at the end of the period	$67.5	$129.2
Supplemental disclosure		
Cash paid during the period for:		
Interest (net of amount capitalized)	$66.0	$79.3
Income taxes	2.2	(4.9)
Non-cash transactions:		
Relocation credit and assets constructed on account related to Terminal 6 at LAX	$10.5	$—

See accompanying notes to condensed consolidated financial statements.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)
Alaska Air Group, Inc.
September 30, 2011

NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Alaska Air Group, Inc. (Air Group or the Company) include the accounts of the parent company, Alaska Air Group, Inc., and its principal subsidiaries, Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon), through which the Company conducts substantially all of its operations. These interim condensed consolidated financial statements are unaudited and should be read in conjunction with the consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. In the opinion of management, all adjustments have been made that are necessary to present fairly the Company's financial position as of September 30, 2011, as well as the results of operations for the three and nine months ended September 30, 2011 and 2010. The adjustments made were of a normal recurring nature.

The Company's interim condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). In preparing these statements, the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities, as well as the reported amounts of revenues and expenses. Significant estimates made include assumptions used to record expenses and revenues associated with the Company's Mileage Plan; assumptions used in the calculations of pension expense in the Company's defined-benefit plans; and the amounts of certain accrued liabilities. Actual results may differ from the Company's estimates.

Reclassifications

Certain reclassifications have been made to conform the prior year's data to the current format.

New and Prospective Accounting Pronouncements

The Financial Accounting Standards Board (FASB) has issued a number of Accounting Standards Updates (ASUs). Those ASUs are as follows:

- In September 2009, the FASB issued ASU 2009-13, Multiple Deliverable Revenue Arrangements - A Consensus of the FASB Emerging Issues Task Force. This update provides application guidance on whether multiple deliverables exist, how the deliverables should be separated and how the consideration should be allocated to one or more units of accounting. This guidance also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method. This accounting standard was effective for the Company for revenue arrangements entered into or materially modified in fiscal years beginning on January 1, 2011. It primarily impacts the accounting for recognition of revenue associated with frequent flyer credits. There was no immediate significant impact of this new standard on the Company's consolidated financial statements and there will be no impact until the Company materially modifies or enters into new contracts associated with its frequent flyer program.

- In May 2011, the FASB issued ASU 2011-04, Fair Value Measurement - Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The standard revises guidance for fair value measurement and expands the disclosure requirements. It is effective for fiscal years beginning after December

15, 2011. The Company is currently evaluating the impact that the adoption of this standard will have on the Company's consolidated financial statements.

- In June 2011, the FASB issued ASU 2011-05, Comprehensive Income - Presentation of Comprehensive Income. The standard revises guidance for the presentation and prominence of the items reported in other comprehensive income. It is effective for fiscal years beginning after December 15, 2011. The Company is currently evaluating the impact that the adoption of this standard will have on the presentation of the Company's consolidated financial statements.

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The FASB has issued a number of proposed ASUs. Those proposed ASUs are as follows:

- Proposed ASU - Revenue Recognition - was issued in June 2010 and continues to evolve. We believe that a new revenue recognition standard could significantly impact the Company's accounting for the Company's Mileage Plan frequent flyer credits earned by passengers who fly on us or our partners, or miles sold to third parties.

- Proposed ASU - Leases - was issued in August 2010 and continues to evolve. This proposed standard overhauls accounting for leases and would apply a “right-of-use” model in accounting for nearly all leases. For lessees, this would result in recognizing an asset representing the lessee's right to use the leased asset for the lease term and a liability to make lease payments. This proposed standard eliminates the operating lease concept from an accounting perspective, thereby eliminating rent expense from the income statement. This proposed standard, if adopted, would significantly impact the Company's consolidated financial statements.

These proposed ASUs are subject to change and no effective dates have been assigned.

NOTE 2. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Measurements

Accounting standards define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The standards also establish a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

No significant transfers between Level 1 and Level 2 occurred during the nine months ended September 30, 2011.

Cash, Cash Equivalents and Marketable Securities

The Company uses the “market approach” in determining the fair value of its cash, cash equivalents and marketable securities. The securities held by the Company are valued based on observable prices in active markets.

Amounts measured at fair value as of September 30, 2011 are as follows (in millions):

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	$33.6	$33.9	$—	$67.5
Marketable securities	160.0	1,038.3	—	1,198.3
Total	$193.6	$1,072.2	$—	$1,265.8

All of the Company's marketable securities are classified as available-for-sale. The securities are carried at fair value, with unrealized gains and losses reported in shareholders' equity under the caption "accumulated other comprehensive loss" (AOCL). Realized gains and losses are included in other nonoperating income (expense) in the condensed consolidated statements of operations.

The cost of securities sold is based on the specific identification method. Interest and dividends on marketable securities are included in interest income in the condensed consolidated statements of operations.

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The Company's overall investment strategy has a primary goal of maintaining and securing its investment principal. The Company's investment portfolio is managed by well-known financial institutions and continually reviewed to ensure that the investments are aligned with the Company's documented strategy.

Marketable securities consisted of the following (in millions):

	September 30, 2011	December 31, 2010
Amortized Cost:		
U.S. government securities	$393.1	$514.8
Asset-backed obligations	219.2	176.8
Other corporate obligations	575.9	414.2
	$1,188.2	$1,105.8
Fair value:		
U.S. government securities	$397.7	$518.5
Asset-backed obligations	219.7	176.7
Other corporate obligations	580.9	423.5
	$1,198.3	$1,118.7

Of the marketable securities on hand at September 30, 2011, 5% mature in 2011, 28% in 2012, and 67% thereafter. Gross gains and losses for the nine months ended September 30, 2011 and 2010 were not material to the condensed consolidated financial statements.

Some of the Company's asset-backed securities held at September 30, 2011 had credit losses, as defined in the accounting standards. Credit losses of $1.5 million were recorded through earnings in the third quarter of 2011. Credit losses of $2.2 million were recorded through earnings in 2009. Credit losses represent the difference between the present value of future cash flows at the time and the amortized cost basis of the affected securities.

Management does not believe the securities associated with the remaining $3.3 million net unrealized losses recorded in AOCL are "other-than-temporarily" impaired, as defined in the accounting standards, based on the current facts and circumstances. Management currently does not intend to sell these securities prior to their recovery nor does it believe that it will be more-likely-than-not that the Company would need to sell these securities for liquidity or other reasons.

Gross unrealized gains and losses at September 30, 2011 are presented in the table below (in millions):

		Unrealized Losses						
	Unrealized Gains in AOCL	Less than 12 months	Greater than 12 months	Total Unrealized Losses	Less: Credit Loss Previously Recorded in Earnings	Net Unrealized Losses in AOCL	Net Unrealized Gains/(Losses) in AOCL	Fair Value of Securities with Unrealized Losses
U.S. Government Securities	$4.8	$(0.2)	$—	$(0.2)	$—	$(0.2)	$ 4.6	$63.1
Asset-backed obligations	1.3	(0.5)	(4.0)	(4.5)	(3.7)	(0.8)	0.5	89.5
Other corporate obligations	7.3	(2.3)	—	(2.3)	—	(2.3)	5.0	197.8
Total	$13.4	$(3.0)	$(4.0)	$(7.0)	$(3.7)	$(3.3)	$ 10.1	$350.4

Fair Value of Financial Instruments

The majority of the Company's financial instruments are carried at fair value. Those include cash, cash equivalents and marketable securities (Note 2), fuel hedge contracts (Note 3), interest rate swap agreements (Note 3), and restricted deposits (Note 7). The Company's long-term fixed-rate debt is not carried at fair value.

The estimated fair value of the Company's long-term debt was as follows (in millions):

	Carrying Amount	Fair Value
Long-term debt at September 30, 2011	$1,392.4	$1,426.6
Long-term debt at December 31, 2010	$1,534.2	$1,531.0

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The fair value of long-term debt is based on a discounted cash flow analysis using the Company's current borrowing rate. The fair value of fuel hedge contracts is based on commodity exchange prices. The fair value of interest rate swap agreements is based on quoted market swap rates. The fair value of restricted deposits approximates the carrying amount.

NOTE 3. DERIVATIVE INSTRUMENTS

Fuel Hedge Contracts

The Company's operations are inherently dependent upon the price and availability of aircraft fuel. To manage economic risks associated with fluctuations in aircraft fuel prices, the Company periodically enters into call options for crude oil and swap agreements for jet fuel refining margins, among other initiatives. The Company records these instruments on the balance sheet at their fair value. Changes in the fair value of these fuel hedge contracts are recorded each period in aircraft fuel expense.

The following table summarizes the components of aircraft fuel expense for the three and nine months ended September 30, 2011 and 2010 (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Raw or "into-plane" fuel cost	$337.4	$233.8	$969.5	$651.9
(Gains) or losses in value and settlements of fuel hedge contracts	82.7	(12.9)	42.6	31.3
Aircraft fuel expense	$420.1	$220.9	$1,012.1	$683.2

Cash received, net of premiums expensed, for hedges that settled during the three months ended September 30, 2011 was $1.6 million, compared to the net cost from hedges that settled during the same period of 2010 of $3.8 million. Cash received, net of premiums expensed, for hedges that settled during the nine month periods ended September 30, 2011 and 2010 was $30.6 million and $2.1 million, respectively.

The Company uses the "market approach" in determining the fair value of its hedge portfolio. The Company's fuel hedging contracts consist of over-the-counter contracts, which are not traded on an exchange. The fair value of these contracts is determined based on observable inputs that are readily available in active markets or can be derived from information available in active, quoted markets. Therefore, the Company has categorized these contracts as Level 2 in the fair value hierarchy described in Note 2.

Outstanding fuel hedge positions as of November 3, 2011 are as follows:

	Approximate % of Expected Fuel Requirements	Gallons Hedged (in millions)	Approximate Crude Oil Price per Barrel	Approximate Premium Price per Barrel
Fourth Quarter 2011	50	%48.6	$86	$11
Remainder of 2011	50	%48.6	$86	$11
First Quarter 2012	50	%49.6	$88	$12
Second Quarter 2012	50	%52.9	$92	$13
Third Quarter 2012	50	%54.5	$94	$13
Fourth Quarter 2012	50	%52.1	$92	$13

Full Year 2012	50	%209.1	$92	$13
First Quarter 2013	38	%38.4	$93	$14
Second Quarter 2013	32	%34.7	$92	$15
Third Quarter 2013	27	%30.1	$93	$15
Fourth Quarter 2013	21	%22.9	$95	$15
Full Year 2013	29	%126.1	$93	$14
First Quarter 2014	16	%17.2	$96	$15
Second Quarter 2014	11	%12.1	$94	$15
Third Quarter 2014	5	%6.2	$86	$16
Full Year 2014	8	%35.5	$94	$15

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The Company pays a premium to enter into crude oil option contracts. In order to receive economic benefit from the contract, the market price of crude oil must exceed the total of the contract strike price and the premium cost per barrel at the time of contract settlement.

The Company also has financial swap agreements in place to fix the refining margin component for approximately 50% of fourth quarter 2011 estimated jet fuel purchases at an average price of 93 cents per gallon and approximately 30% of first quarter 2012 estimated jet fuel purchases at an average price of 92 cents per gallon.

As of September 30, 2011 and December 31, 2010, the net fair values of the Company's fuel hedge positions were as follows (in millions):

	September 30, 2011	December 31, 2010
Crude oil call options or “caps”	$75.2	$129.3
Refining margin swap contracts	3.0	2.0
Total	$78.2	$131.3

The balance sheet amounts include capitalized premiums paid to enter into the contracts of $128.7 million and $108.6 million at September 30, 2011 and December 31, 2010, respectively.

Interest Rate Swap Agreements

The Company has interest rate swap agreements with a third party designed to hedge the volatility of the underlying variable interest rate in the Company's aircraft lease agreements for six B737-800 aircraft. The agreements stipulate that the Company pay a fixed interest rate over the term of the contract and receive a floating interest rate. All significant terms of the swap agreement match the terms of the lease agreements, including interest-rate index, rate reset dates, termination dates and underlying notional values. The agreements expire from September 2020 through March 2021 to coincide with the lease termination dates.

The Company has formally designated these swap agreements as hedging instruments and records the effective portion of the hedge as an adjustment to aircraft rent in the consolidated statement of operations in the period of contract settlement. The effective portion of the changes in fair value for instruments that settle in the future is recorded in AOCL in the condensed consolidated balance sheets.

At September 30, 2011, the Company had a liability of $28.2 million associated with these contracts, $6.2 million of which is expected to be reclassified into earnings within the next twelve months. The fair value of these contracts is determined based on the difference between the fixed interest rate in the agreements and the observable LIBOR-based interest forward rates at period end, multiplied by the total notional value. As such, the Company places these contracts in Level 2 of the fair value hierarchy.

NOTE 4. LONG-TERM DEBT

Long-term debt obligations were as follows (in millions):

	September 30, 2011	December 31, 2010
Fixed-rate notes payable due through 2024	$1,063.0	$1,233.6
Variable-rate notes payable due through 2024	329.4	300.6
Long-term debt	1,392.4	1,534.2
Less current portion	213.6	221.2
	$1,178.8	$1,313.0

During the first nine months of 2011, the Company made scheduled debt payments of $111.0 million. In addition, the Company prepaid the full debt balance on seven outstanding aircraft debt agreements totaling $137.3 million. In the third quarter of 2011, the Company borrowed approximately $106.5 million for six of the Q400 aircraft delivered in the first six months of 2011. The Company expects to prepay another $12.5 million in the fourth quarter.

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Bank Lines of Credit

The Company has two $100 million credit facilities. Both facilities have variable interest rates based on LIBOR plus a specified margin. Borrowings on one of the $100 million facilities, which expires in March 2013, are secured by aircraft. Borrowings on the other $100 million facility are secured by certain accounts receivable, spare engines, spare parts and ground service equipment. During the third quarter of 2011, we modified the second facility by extending the term from March 2014 to March 2016 and reduced the commitment fee. The Company has no immediate plans to borrow using either of these facilities. These facilities have a requirement to maintain a minimum unrestricted cash and marketable securities balance of $500 million. The Company is in compliance with this covenant at September 30, 2011.

NOTE 5. COMMON STOCK REPURCHASE

In the three months ended September 30, 2011, the Company repurchased 518,500 shares of its common stock for $30.4 million under the $50.0 million repurchase plan authorized by the Board of Directors in June 2011. For the nine months ended September 30, 2011, the Company repurchased 1,030,300 shares for $61.6 million under this plan and the $50.0 million repurchase plan authorized by the Board of Directors in June 2010. Since 2007, the Company has repurchased 8.1 million shares of its common stock under such programs for $242 million for an average price of approximately $30 per share.

NOTE 6. EMPLOYEE BENEFIT PLANS

Pension Plans - Qualified Defined Benefit

Net pension expense for the three and nine months ended September 30, 2011 and 2010 included the following components (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Service cost	$8.7	$8.1	$26.7	$24.3
Interest cost	18.1	16.9	54.7	50.7
Expected return on assets	(22.0)	(17.7)	(66.2)	(53.1)
Amortization of prior service cost	(0.3)	(0.2)	(0.7)	(0.6)
Actuarial loss	5.5	5.5	17.7	16.5
Net pension expense	$10.0	$12.6	$32.2	$37.8

The Company contributed $11.1 million and $33.4 million to its qualified defined-benefit plans during the three and nine months ended September 30, 2011, compared to contributions of $15.2 million and $45.6 million to its qualified defined-benefit pension plans during the three and nine months ended September 30, 2010, respectively.

On June 20, 2011, the Board of Directors authorized the Company to amend its defined-benefit pension plans for salaried employees such that participants' benefits will freeze effective January 1, 2014. Active participants in the defined-benefit plan will receive a higher Company contribution to the defined-contribution plan beginning on the same date. The Company remeasured the projected benefit obligation and recorded an immaterial curtailment loss from the amendments.

Pension Plans - Nonqualified Defined Benefit

Net pension expense for the unfunded, noncontributory defined-benefit plans was $1.1 million and $0.8 million for the three months ended September 30, 2011 and 2010, and was $3.0 million and $2.3 million for the nine months ended September 30, 2011 and 2010. Similar to the qualified plan, the Board of Directors amended the nonqualified defined-benefit plan such that participants' benefits will be frozen effective January 1, 2014.

Post-retirement Medical Benefits

Net periodic benefit cost for the post-retirement medical plans for the three months ended September 30, 2011 and 2010 was $3.6 million and $3.1 million, respectively. The net periodic benefit cost for the nine months ended September 30, 2011 and 2010 was $11.0 million and $9.3 million, respectively.

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NOTE 7. OTHER ASSETS

Other assets consisted of the following (in millions):

	September 30, 2011	December 31, 2010
Restricted deposits (primarily restricted investments)	$82.8	$83.6
Deferred costs and other[(a)]	53.8	52.7
	$136.6	$136.3

[(a)] Deferred costs and other includes deferred financing costs, long-term prepaid rent, lease deposits and other items.

At September 30, 2011, the Company's restricted deposits were primarily restricted investments used to guarantee various letters of credit and workers' compensation self-insurance programs. The restricted investments consist of highly liquid securities with original maturities of three months or less. They are carried at cost, which approximates fair value.

NOTE 8. MILEAGE PLAN

Alaska's Mileage Plan deferrals and liabilities are included under the following balance sheet captions (in millions):

	September 30, 2011	December 31, 2010
Current Liabilities:		
Other accrued liabilities	$274.7	$278.0
Other Liabilities and Credits:		
Deferred revenue	375.2	382.1
Other liabilities	14.8	13.8
Total	$664.7	$673.9

Alaska's Mileage Plan revenue is included under the following condensed consolidated statement of operations captions for the three and nine months ended September 30, 2011 and 2010 (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Passenger revenues	$51.7	$49.9	$156.2	$142.0
Other-net revenues	51.0	47.5	148.2	138.1
Total Mileage Plan revenues	$102.7	$97.4	$304.4	$280.1

NOTE 9. STOCK-BASED COMPENSATION PLANS

The Company has stock awards outstanding under a number of long-term incentive equity plans, one of which actively provides for the grant of stock awards to directors, officers and employees of the Company and its subsidiaries. Compensation expense is recorded over the shorter of the vesting period or the period between the grant date and the date the employee becomes retirement-eligible as defined in the applicable plan. All stock-based compensation expense is recorded in wages and benefits in the condensed consolidated statements of operations.

Stock Options

During the nine months ended September 30, 2011, the Company granted 72,740 options with a weighted-average grant-date fair value of $32.99 per share. During the same period in the prior year, the Company granted 129,970

options with a weighted-average grant-date fair value of $18.05 per share.

The Company recorded stock-based compensation expense related to stock options of $0.5 million and $0.7 million for the three months ended September 30, 2011 and 2010 respectively. The Company recorded expense of $2.5 million and $3.5 million for the nine months ended September 30, 2011 and 2010, respectively. As of September 30, 2011, $2.3 million of compensation cost associated with unvested stock option awards attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 1.9 years.

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As of September 30, 2011, options to purchase 743,725 shares of common stock were outstanding with a weighted-average exercise price of $33.58. Of that total, 266,977 were exercisable at a weighted-average exercise price of $33.94.

Restricted Stock Awards

During the nine months ended September 30, 2011, the Company awarded 79,216 restricted stock units (RSUs) to certain employees, with a weighted-average grant date fair value of $61.15. This amount reflects the value of the total RSU awards at the grant date based on the closing price of the Company's common stock.

The Company recorded stock-based compensation expense related to RSUs of $1.0 million and $0.7 million for the three month period ended September 30, 2011 and 2010, respectively, and $4.8 million and $4.5 million for the nine months ended September 30, 2011 and 2010, respectively.

As of September 30, 2011 $4.9 million of compensation cost associated with unvested RSUs attributable to future service had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 1.8 years.

Performance Stock Awards

From time to time, the Company issues performance stock unit awards (PSUs) to certain executives. PSUs vest based on performance or market performance measures.

Currently outstanding PSUs were issued in 2010 and 2011. There are several tranches of PSUs that vest based on differing performance conditions including a market condition tied to the Company's total shareholder return relative to an airline peer group, and based on certain performance goals established by the Compensation Committee of the Board of Directors. The total grant-date fair value of PSUs issued during the nine months ended September 30, 2011 was $2.3 million.

The Company recorded $0.5 million and $0.4 million of compensation expense related to PSUs in the three months ended September 30, 2011 and 2010, respectively, and $1.5 million and $2.1 million for the nine months ended September 30, 2011 and 2010, respectively.

As of September 30, 2011 $3.1 million of compensation cost associated with unvested PSUs attributable to future performance had not yet been recognized. This amount will be recognized as expense over a weighted-average period of 1.8 years.

Deferred Stock Awards

In the second quarter of 2011, the Company awarded 4,208 Deferred Stock Unit awards (DSUs) to members of its Board of Directors as a portion of their retainers. The underlying common shares are issued upon retirement from the Board, but require no future service period. As a result, the entire intrinsic value of the awards on the date of grant was expensed in the quarter granted. The total amount of compensation expense recorded in the first nine months of 2011 was $0.3 million.

The Company awarded 6,328 DSUs and recorded compensation expense of $0.3 million in the first nine months of 2010.

Employee Stock Purchase Plan

Compensation expense recognized under the Employee Stock Purchase Plan was $0.2 million and $0.1 million for the three months ended September 30, 2011 and 2010, respectively, and was $0.4 million and $0.2 million for the nine months ended September 30, 2011 and 2010, respectively.

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Summary of Stock-Based Compensation

The table below summarizes the components of total stock-based compensation for the three and nine months ended September 30, 2011 (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Stock options	$0.5	$0.7	$2.5	$3.5
Restricted stock units	1.0	0.7	4.8	4.5
Performance share units	0.5	0.4	1.5	2.1
Deferred stock awards	—	—	0.3	0.3
Employee stock purchase plan	0.2	0.1	0.4	0.2
Total stock-based compensation	$2.2	$1.9	$9.5	$10.6

NOTE 10. FLEET TRANSITION

Horizon Fleet Transition to All-Q400 Fleet

During the second quarter of 2011, Horizon completed its transition to an all-Q400 fleet and removed all residual CRJ-700 inventory in the third quarter, resulting in a gain of $2.6 million. During the first nine months of 2011 and 2010, the Company recorded net charges of $28.3 million and $10.3 million, respectively, associated with removing these aircraft from operations.

On July 21, 2011, Horizon entered into a letter of intent to sell 16 Q200 aircraft, and received acceptance of the agreement on September 13, 2011, indicating that the sale of the aircraft was probable. This resulted in the Company recording a loss of $4.6 million in the third quarter associated with the termination of the underlying lease and subsequent sale of the aircraft. The total loss during the first nine months of 2011 was $10.6 million.

Subsequent to period end, in accordance with the letter of intent, the Company completed the disposition of 13 aircraft and expects to complete the remaining transactions in the fourth quarter.

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NOTE 11. OPERATING SEGMENT INFORMATION

Effective January 1, 2011, Horizon's business model changed such that 100% of its capacity is sold to Alaska under a capacity purchase agreement (CPA). As is typical for similar arrangements, certain costs such as landing fees and aircraft rents, selling and distribution costs, and fuel costs directly related to regional flights operated by Horizon are now recorded by Alaska. Also, based on the terms of the new agreement, Horizon's revenues and Alaska's regional revenues have changed significantly on a year over year basis. All inter-company revenues and expenses are eliminated in consolidation, and these changes have no impact on the consolidated results.

Operating segment information for Alaska and Horizon for the three and nine months ended September 30 were as follows (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Operating revenues:				
Alaska—mainline passenger[a]	$887.4	$779.2	$2,409.7	$2,068.5
Alaska—regional passenger[a]	213.4	88.9	584.2	247.6
Total Alaska passenger revenues	$1,100.8	$868.1	$2,993.9	$2,316.1
Alaska—other revenues	95.3	88.0	273.3	250.1
Total Alaska operating revenues	$1,196.1	$956.1	$3,267.2	$2,566.2
Horizon—brand flying[b]	—	109.2	—	299.4
Horizon—CPA	91.2	69.0	279.3	202.8
Horizon—other revenues	2.0	2.7	6.3	8.2
Total Horizon operating revenues	$93.2	$180.9	$285.6	$510.4
Elimination of inter-company revenues	(91.2)	(69.0)	(279.3)	(202.8)
Consolidated operating revenues	$1,198.1	$1,068.0	$3,273.5	$2,873.8
Operating expenses:				
Alaska—mainline, excluding fuel	$504.1	$491.8	$1,500.2	$1,433.5
Alaska—mainline fuel	376.7	188.1	889.2	574.3
Alaska—regional	179.9	74.7	530.9	221.5
Total Alaska operating expenses	$1,060.7	$754.6	$2,920.3	$2,229.3
Horizon[c]	84.9	165.1	295.8	492.6
Other[d]	0.5	0.4	1.9	2.4
Elimination of inter-company expenses	(91.2)	(69.0)	(279.3)	(202.8)
Consolidated operating expenses	$1,054.9	$851.1	$2,938.7	$2,521.5
Nonoperating expenses:				
Alaska	$(13.8)	$(14.5)	$(29.4)	$(36.2)
Horizon	(3.9)	(4.1)	(12.1)	(13.5)
Other[d]	(0.2)	(0.1)	(0.3)	(0.2)
Consolidated nonoperating expenses	$(17.9)	$(18.7)	$(41.8)	$(49.9)
Income (loss) before income tax:				
Alaska—mainline	$87.0	$172.4	$260.9	$273.3
Alaska—regional	34.6	14.6	56.6	27.4
Total Alaska	$121.6	$187.0	$317.5	$300.7
Horizon[c]	4.4	11.7	(22.3)	4.3
Other[d]	(0.7)	(0.5)	(2.2)	(2.6)
Consolidated income before income tax	$125.3	$198.2	$293.0	$302.4

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	September 30, 2011	December 31, 2010
Total assets at end of period:		
Alaska	$4,845.2	$4,610.2
Horizon	794.1	747.2
Other[(d)]	1,595.2	1,375.6
Elimination of inter-company accounts	(1,974.3)	(1,716.4)
Consolidated	$5,260.2	$5,016.6

(a) Alaska mainline passenger revenue represents revenue from passengers aboard Alaska jets. Alaska regional passenger revenue represents revenue earned by Alaska on capacity provided by Horizon, SkyWest Airlines and another small third-party carrier in the state of Alaska under capacity purchase arrangements.

(b) As 100% of Horizon's capacity is sold to Alaska under the CPA, Horizon no longer has brand flying revenue.

(c) Includes special charges of $2.0 million and $38.9 million for the three and nine months ended September 30, 2011 related to fleet transition charges at Horizon.

(d) Includes parent company results and its investments in Alaska and Horizon, which are eliminated in consolidation.

NOTE 12. CONTINGENCIES

The Company is a party to routine litigation matters incidental to its business and with respect to which no material liability is expected. Management believes the ultimate disposition of the matters is not likely to materially affect the Company's financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts, and it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of arbitrators, judges and juries.

NOTE 13. CONTRUCTION OF TERMINAL 6 AT LAX

In 2009, the Company announced plans to move from Terminal 3 to Terminal 6 at Los Angeles International Airport (LAX). As part of this move, the Company agreed to manage and fund up to $175 million of the project during the design and construction phase. The total project is estimated to cost approximately $250 million and is expected to be completed in the spring of 2012.

On April 19, 2011, the Company signed a funding agreement with the City of Los Angeles and Los Angeles World Airports, which would reimburse the Company for the majority of the construction costs either during the course of, or upon the completion of, construction. The Company anticipates that its proprietary non-reimbursable share of the total cost of the project will be approximately $25 million.

As of September 30, 2011, the Company recorded $107.0 million associated with this project in Other property and equipment. In addition, the Company recorded $11.4 million related to reimbursements and credits from the City of Los Angeles in Other long-term liabilities.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to help the reader understand our Company, our operations and our present business environment. MD&A is provided as a supplement to - and should be read in conjunction with - our condensed consolidated financial statements and the accompanying notes. All statements in the following discussion that are not statements of historical information or descriptions of current accounting policy are forward-looking statements. Please consider our forward-looking statements in light of the risks referred to in this report's introductory cautionary note and the risks mentioned in the Company's filings with the Securities and Exchange Commission, including those listed in Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010. This overview summarizes MD&A, which includes the following sections:

- Third Quarter in Review - highlights from the third quarter of 2011 outlining some of the major events that happened during the period and how they affected our financial performance.

- Results of Operations - an in-depth analysis of the results of operations for the three and nine months ended September 30, 2011. We believe this analysis will help the reader better understand our condensed consolidated statements of operations. This section also includes forward-looking statements regarding our view of the remainder of 2011.

- Critical Accounting Estimates - a discussion of our accounting estimates that involve significant judgment and uncertainties.

- Liquidity and Capital Resources - an analysis of cash flows, sources and uses of cash, contractual obligations, and commitments, and an overview of financial position.

Our filings with the Securities and Exchange Commission, including our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports are accessible free of charge at www.alaskaair.com. The information contained on our website is not a part of this quarterly report on Form 10-Q.

THIRD QUARTER IN REVIEW

Our consolidated pretax income was $125.3 million during the third quarter of 2011 compared to $198.2 million in the third quarter of 2010. The decline in our pretax earnings was directly due to the $199.2 million increase in aircraft fuel with minor increases in other operating costs, partially offset by a $130.1 million increase in operating revenues.

- Economic fuel averaged $3.24 per gallon in the third quarter of 2011, compared to $2.37 per gallon in 2010, resulting in a $98.2 million increase in our economic fuel expense. In addition, we recognized mark-to-market losses associated with our fuel hedge positions of $84.3 million, compared to gains of $16.7 million in the same period of 2010.

- Consolidated unit revenues increased 7.1% compared to the third quarter of 2010, from increases in both the ticket yield and load factor. More detail regarding these increases can be found in the "Comparison of the Three Months Ended September 30, 2011 to the Three Months Ended September 30, 2010" section below.

Excluding the mark-to-market fuel adjustment and fleet transition charges, we reported record third quarter net income of $131.1 million for the three months ended September 30, 2011 compared to $118.1 million for the same period in 2010. Please refer to our reconciliation of these non-GAAP measures to the most directly comparable GAAP measure of our pretax income in the "Comparison of the Three Months Ended September 30, 2011 to the Three Months Ended September 30, 2010" section below.

Other significant developments during the third quarter of 2011 and through the filing of this Form 10-Q are described below.

Operational Performance

Alaska's operational results continue to be among the best in the industry. Alaska Airlines held the No. 1 spot on the U.S. Department of Transportation on-time performance among the 10 largest U.S. airlines based on capacity for the last twelve

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months ending in July. Horizon has also seen significant improvements in on-time arrival performance, increasing from 82.9% for the three months ended September 2010 to 91.1% for the same period of the current year.

New Markets

We recently announced daily non-stop seasonal service between Palm Springs and San Jose beginning February 2012, daily non-stop service between Seattle and Kansas City beginning March 2012, daily non-stop service between San Jose and Honolulu and between Oakland and Honolulu beginning April 2012.

Stock Repurchase

In the three months ended September 30, 2011, we repurchased 518,500 shares of common stock for $30.4 million under the $50.0 million repurchase plan authorized by our Board of Directors in June 2011. In the nine months ended September 30, 2011, we repurchased 1,030,300 shares for $61.6 million under this plan and the $50.0 million repurchase plan authorized by the Board of Directors in June 2010. Since 2007, we have repurchased 8.1 million shares of common stock under such programs for $242 million for an average price of approximately $30 per share.

Outlook

Our primary focus every year is to run safe, compliant and reliable operations at our airlines. In addition to our primary objective, our key initiative in 2011 has been and continues to be a focus on optimizing revenue through our network planning and, to a lesser extent, the way we merchandise fares and ancillary products and services on our website and through mobile applications.

As we look to the remainder of 2011, there are some concerns that the economy is softening and the ability of the airlines to raise ticket prices will not be enough to cover higher fuel costs. We will be monitoring passenger demand and advance bookings closely and will be diligent in our efforts to continue to match capacity with demand. As of the date of this report, however, our advance bookings for the fourth quarter are strong. Our advance bookings currently suggest that load factors will be up about 2.5 points in November and half a point in December compared to the prior-year periods on a 3% expected increase in capacity for the fourth quarter.

RESULTS OF OPERATIONS

COMPARISON OF THREE MONTHS ENDED SEPTEMBER 30, 2011 TO THREE MONTHS ENDED SEPTEMBER 30, 2010

Our consolidated net income for the third quarter of 2011 was $77.5 million, or $2.12 per diluted share, compared to net income of $122.4 million, or $3.32 per diluted share, in the third quarter of 2010. Significant items impacting the comparability between the periods are as follows:

- Both periods include adjustments to reflect the timing of net unrealized mark-to-market gains or losses related to our fuel hedge positions. In the third quarter of 2011 we recognized net mark-to-market losses of $84.3 million ($52.4 million after tax, or $1.43 per share) compared to gains of $16.7 million ($10.4 million after tax, or $0.28 per share) in the third quarter of 2010.

- The third quarter of 2011 includes Horizon fleet transition costs of $2.0 million ($1.2 million after tax, of $0.03 per share) compared to $9.8 million ($6.1 million, or $0.17 per share) in third quarter of 2010.

We believe disclosure of the impact of these individual charges is useful information to investors and other readers because:

- Along with our GAAP results, we also present this information in our quarterly earnings press releases and discuss this information in our quarterly earnings conference call;
- We believe it is the basis by which we are evaluated by industry analysts;
- Our results excluding these items are most often used in internal management and board reporting and decision-making;
- Our results excluding these adjustments serve as the basis for our various employee incentive plans, and thus the information allows investors to better understand the changes in variable incentive pay expense in our condensed consolidated statements of operations; and
- It is useful to monitor performance without these items as it improves a reader's ability to compare our results to those of other airlines.

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Although we are presenting these non-GAAP amounts for the reasons above, investors and other readers should not necessarily conclude that these amounts are non-recurring, infrequent, or unusual in nature.

Excluding the mark-to-market adjustments and fleet transition costs, our adjusted consolidated net income for the third quarter of 2011 was $131.1 million, or $3.58 per diluted share, compared to an adjusted consolidated net income of $118.1 million, or $3.21 per share, in the third quarter of 2010.

	Three Months Ended September 30,			
	2011		2010	
(in millions except per share amounts)	Dollars	Diluted EPS	Dollars	Diluted EPS
Net income and diluted EPS, excluding noted items	$131.1	$3.58	$118.1	$3.21
Fleet transition costs, net of tax	(1.2)	(0.03)	(6.1)	(0.17)
Adjustments to reflect the timing of gain or loss recognition resulting from mark-to-market fuel-hedge accounting, net of tax	(52.4)	(1.43)	10.4	0.28
Net income and diluted EPS as reported	$77.5	$2.12	$122.4	$3.32

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OPERATING STATISTICS SUMMARY (unaudited)
Alaska Air Group, Inc.

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2011	2010	Change	2011	2010	Change
Consolidated:[a]						
Revenue passengers (000)	6,709	6,389	5.0 %	18,707	17,489	7.0 %
Revenue passenger miles (RPM) (000,000)	6,703	6,259	7.1 %	18,849	17,013	10.8 %
Available seat miles (ASM) (000,000)	7,748	7,394	4.8 %	22,329	20,709	7.8 %
Revenue passenger load factor	86.5 %	84.6 %	1.9 pts	84.4 %	82.2 %	2.2 pts
Operating revenue per ASM (RASM)	15.46 ¢	14.44 ¢	7.1 %	14.66 ¢	13.88 ¢	5.6 %
Passenger revenue per ASM (PRASM)	14.21 ¢	13.22 ¢	7.5 %	13.41 ¢	12.63 ¢	6.2 %
Operating expense per ASM (CASM), excluding fuel and CRJ-700 fleet transition costs[b]	8.17 ¢	8.39 ¢	(2.6)%	8.45 ¢	8.81 ¢	(4.1)%
Economic fuel cost per gallon[b]	$3.24	$2.37	36.7 %	$3.13	$2.31	35.5 %
Fuel gallons (000,000)	103.8	100.3	3.5 %	299.8	281.1	6.7 %
Average number of full-time equivalent employees	11,859	11,722	1.2 %	11,850	11,712	1.2 %
Operating fleet at period-end	165	168	(3) a/c	165	168	(3) a/c
Mainline Jet Operating Statistics:						
Revenue passengers (000)	4,839	4,562	6.1 %	13,479	12,373	8.9 %
RPM (000,000)	6,035	5,580	8.2 %	17,011	15,124	12.5 %
ASM (000,000)	6,936	6,544	6.0 %	19,991	18,197	9.9 %
Revenue passenger load factor	87.0 %	85.3 %	1.7 pts	85.1 %	83.1 %	2.0 pts
Yield per passenger mile	14.70 ¢	13.96 ¢	5.3 %	14.17 ¢	13.68 ¢	3.6 %
PRASM	12.79 ¢	11.91 ¢	7.4 %	12.05 ¢	11.37 ¢	6.0 %
CASM, excluding fuel[b]	7.27 ¢	7.52 ¢	(3.3)%	7.50 ¢	7.88 ¢	(4.8)%
Economic fuel cost per gallon[b]	$3.23	$2.37	36.3 %	$3.13	$2.30	36.1 %
Fuel gallons (000,000)	90.6	85.5	6.0 %	260.8	237.4	9.9 %
Average number of full-time equivalent employees	8,960	8,737	2.6 %	8,914	8,631	3.3 %
Aircraft utilization (blk hrs/day)	10.7	10.4	2.9 %	10.5	9.9	6.1 %
Average aircraft stage length (miles)	1,105	1,089	1.5 %	1,109	1,078	2.9 %
Mainline operating fleet at period-end	117	115	2 a/c	117	115	2 a/c
Regional Operating Statistics:[c]						
RPM (000,000)	668	679	(1.6)%	1,838	1,889	(2.7)%
ASM (000,000)	812	850	(4.5)%	2,338	2,512	(6.9)%
Revenue passenger load factor	82.3 %	79.9 %	2.4 pts	78.6 %	75.2 %	3.4 pts
PRASM	26.28 ¢	23.31 ¢	12.7 %	24.99 ¢	21.78 ¢	14.7 %

(a) Except for revenue passengers and full-time equivalent employees, data includes information related to regional capacity purchase flying arrangements with Horizon Air, SkyWest and another third-party carrier in the state of Alaska.

(b) See reconciliation of this measure to the most directly related GAAP measure in the "Results of Operations" section.

(c) Data includes information related to regional capacity purchase flying arrangements.

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OPERATING REVENUES

Total operating revenues increased $130.1 million, or 12.2%, during the third quarter of 2011 compared to the same period in 2010. The changes are summarized in the following table:

	Three Months Ended September 30,		
(in millions)	2011	2010	% Change
Passenger			
Mainline	$887.4	$779.2	13.9
Regional	213.4	198.1	7.7
Total passenger revenue	$1,100.8	$977.3	12.6
Freight and mail	29.9	29.4	1.7
Other - net	67.4	61.3	10.0
Total operating revenues	$1,198.1	$1,068.0	12.2

Passenger Revenue – Mainline

Mainline passenger revenue for the third quarter 2011 improved by 13.9% on a 6.0% increase in capacity and a 7.4% increase in passenger revenue per available seat mile (PRASM) compared to 2010. The increase in PRASM was driven by a 5.3% higher yield and a 1.7-point increase in load factor compared to the prior year.

Our mainline load factor in October 2011 was 82.6% compared to 81.8% in October 2010. Our mainline advance bookings currently suggest that load factors will be up about 2.5 points in November and half a point in December compared to the prior-year periods.

Passenger Revenue – Regional

Regional passenger revenue increased by $15.3 million, or 7.7%, compared to the third quarter 2010 on a 12.7% increase in PRASM compared to 2010, partially offset by a 4.5% decline in capacity due to fewer flights. The increase in PRASM was driven by a 9.5% increase in ticket yield and a 2.4-point increase in load factor compared to the prior year.

Freight and Mail

Freight and mail revenue increased $0.5 million, or 1.7%, primarily as a result of higher freight yields, and higher security and freight fuel surcharges. The increase in freight revenue was partially offset by lower mail revenue on lower volumes.

Other – Net

Other—net revenue increased $6.1 million, or 10.0%, from 2010. The increase is primarily due to Mileage Plan revenues rising by $3.5 million driven by a larger number of miles sold to our affinity card partner and a contractual rate increase for those sold miles.

OPERATING EXPENSES

For the third quarter of 2011, total operating expenses increased $203.8 million, or 23.9%, compared to 2010 mostly as a result of significantly higher fuel costs. We believe it is useful to summarize operating expenses as follows, which is consistent with the way expenses are reported internally and evaluated by management:

	Three Months Ended September 30,		
(in millions)	2011	2010	% Change
Fuel expense	$420.1	$220.9	90.2
Non-fuel expenses	634.8	630.2	0.7
Total Operating Expenses	$1,054.9	$851.1	23.9

Significant operating expense variances from 2010 are more fully described below.

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Wages and Benefits

Wages and benefits increased during the third quarter of 2011 by $4.9 million, or 2.0%, compared to 2010. The primary components of wages and benefits are shown in the following table:

	Three Months Ended September 30,		
(in millions)	2011	2010	% Change
Wages	$175.4	$169.6	3.4
Pension and defined-contribution retirement benefits	21.5	23.2	(7.3)
Medical benefits	26.4	26.7	(1.1)
Other benefits and payroll taxes	21.8	20.7	5.3
Total wages and benefits	$245.1	$240.2	2.0

Wages increased slightly on a 1.2% increase in FTE, and increases in average wage rates. Productivity as measured by the number of passengers per FTE increased 3.8% compared to 2010.

The 7.3% decline in pension and other retirement-related benefits is primarily due to a reduction in our defined-benefit pension cost driven by the improved funded status at the end of 2010 as compared to the previous year partially offset by a slight increase in defined-contribution expense.

Medical benefits decreased 1.1% from the prior year primarily due to a decline in employee healthcare claims, partially offset by an increase in post-retirement medical expense.

We expect wages and benefits to be higher in the fourth quarter of 2011 as compared to 2010 due to rate increases and additional flying.

Variable Incentive Pay

Variable incentive pay expense decreased from $23.0 million in the third quarter of 2010 to $19.1 million in the third quarter of 2011. The decrease is partially due to the fact that in 2010 our financial and operational results exceeded targets established by our Board more so than in 2011. For the full year 2011, we currently expect incentive pay to be approximately $70 million compared to the $92 million ultimately recorded in 2010.

Aircraft Fuel

Aircraft fuel expense includes both raw fuel expense (as defined below) plus the effect of mark-to-market adjustments to our fuel hedge portfolio included in our condensed consolidated statement of operations as the value of that portfolio increases and decreases. Our aircraft fuel expense is very volatile, even between quarters, because it includes these gains or losses in the value of the underlying instrument as crude oil prices and refining margins increase or decrease. Raw fuel expense is defined as the price that we generally pay at the airport, or the “into-plane” price, including taxes and fees. Raw fuel prices are impacted by world oil prices and refining costs, which can vary by region in the U.S. Raw fuel expense approximates cash paid to suppliers and does not reflect the effect of our fuel hedges.

Aircraft fuel expense increased $199.2 million, or 90.2%, compared to the third quarter of 2010. The elements of the change are illustrated in the following table:

	Three Months Ended September 30,		
(in millions, except per-gallon amounts)	2011	2010	% Change
Fuel gallons consumed	103.8	100.3	3.5

Raw price per gallon	$3.25	$2.33	39.5
Total raw fuel expense	$337.4	$233.8	44.3
Net impact on fuel expense from (gains) and losses arising from fuel-hedging activities	82.7	(12.9)	NM
Aircraft fuel expense	$420.1	$220.9	90.2

NM - Not Meaningful

Fuel gallons consumed increased 3.5%, primarily as a result of more block hours with an added fuel burn per block hour as a result of higher load factors.

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The raw fuel price per gallon increased 39.5% as a result of higher West Coast jet fuel prices. West Coast jet fuel prices are impacted by both the higher price of crude oil, as well as increased refinery margins associated with the conversion of crude oil to jet fuel.

We also evaluate economic fuel expense, which we define as raw fuel expense less the cash we receive from hedge counter-parties for hedges that settle during the period, offset by the premium expense that we paid for those contracts. A key difference between aircraft fuel expense and economic fuel expense is the timing of gain or loss recognition on our hedge portfolio. When we refer to economic fuel expense, we include gains and losses only when they are realized for those contracts that were settled during the period based on their original contract terms. We believe this is the best measure of the effect that fuel prices are currently having on our business because it most closely approximates the net cash outflow associated with purchasing fuel for our operations. Accordingly, many industry analysts evaluate our results using this measure, and it is the basis for most internal management reporting and incentive pay plans.

Our economic fuel expense is calculated as follows:

	Three Months Ended September 30,		
(in millions, except per-gallon amounts)	2011	2010	% Change
Raw fuel expense	$337.4	$233.8	44.3
Plus or minus: net of cash settlement on settled hedges and premium expense recognized	(1.6)	3.8	NM
Economic fuel expense	$335.8	$237.6	41.3
Fuel gallons consumed	103.8	100.3	3.5
Economic fuel cost per gallon	$3.24	$2.37	36.7

NM - Not Meaningful

As noted above, the total net benefit recognized for hedges that settled during the period was $1.6 million in 2011, compared to a net loss of $3.8 million in 2010. These amounts represent the cash received net of the premium expense recognized for those hedges.

We currently expect our economic fuel price per gallon to be significantly higher for the remainder of 2011 than in 2010 because of higher jet fuel prices. We expect economic fuel cost per gallon to be $3.30 in the fourth quarter of 2011, although this estimate changes frequently based on fluctuations in crude oil and refining margins.

Aircraft Maintenance

Aircraft maintenance expense declined by $5.4 million, or 9.8%, compared to the prior-year quarter primarily because of reduced costs associated with the return of leased aircraft and engine repairs, partially offset by heavier airframe checks. We expect full year 2011 aircraft maintenance expense to decline from the prior year primarily due to these same reasons and lower expected engine maintenance costs at Horizon.

Aircraft Rent

Aircraft rent declined $5.1 million, or 15.0%, compared to the prior-year quarter as a result of fewer leased aircraft. We expect aircraft rent will be lower in the fourth quarter of 2011 for these same reasons.

Contracted Services

Contracted services increased $5.4 million, or 13.3%, compared to the prior-year quarter 2010 as a result of an increase in the number of flights to airports where vendors are used and an increase in contract labor. The increase is also the result of payments made to SkyWest Airlines for capacity flown on behalf of Alaska under a capacity purchase arrangement that began in May 2011. We expect contracted services will be higher for the full year 2011 due to increased volume and the impact of SkyWest flying.

Selling Expenses

Selling expenses increased by $3.1 million, or 7.0%, compared to the third quarter of 2010 as a result of higher travel agent and credit card commissions resulting from the increase in passenger revenues. We expect selling expenses will be higher for the full year 2011 due to higher revenue.

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Depreciation and Amortization

Depreciation and amortization increased $4.4 million, or 7.6%, compared to the third quarter of 2010. This is primarily due to three B737-800 aircraft and eight Q400 aircraft deliveries in the first nine months of 2011 and a full period of depreciation for the four B737-800 aircraft delivered in 2010. We expect depreciation and amortization will be higher in the fourth quarter of 2011 compared to 2010 due to these new aircraft.

Food and Beverage Service

Food and beverage costs increased $2.0 million, or 12.8%, from the prior-year quarter due to an increased number of passengers, increase in sales of buy on board products, the higher cost of some of our fresh food items served on board, and increased costs associated with food delivery. We expect food and beverage costs will be higher for the full year compared to 2010 due to increased passenger and departure volumes.

Other Operating Expenses

Other operating expenses increased $4.8 million, or 9.6%, compared to the prior-year quarter. The increase is primarily driven by higher personnel non-wage costs such as hotels, meals and per diems, and higher professional service costs. We expect other operating expenses will be higher for the fourth quarter of 2011 compared to 2010.

Operating Costs per Available Seat Mile (CASM)

Our operating costs per ASM are summarized below:

	Three Months Ended September 30,		
	2011	2010	% Change
Consolidated:			
Total operating expenses per ASM (CASM)	13.62 ¢	11.51 ¢	18.3
Less the following components:			
Aircraft fuel, including hedging gains and losses	5.42 ¢	2.99 ¢	81.3
Fleet transition costs	0.03	0.13	NM
CASM, excluding fuel and fleet transition costs	8.17 ¢	8.39 ¢	(2.6)

	Three Months Ended September 30,		
	2011	2010	% Change
Mainline:			
Total mainline operating expenses per ASM (CASM)	12.70 ¢	10.39 ¢	22.2
Less the following components:			
Aircraft fuel, including hedging gains and losses	5.43 ¢	2.87 ¢	89.2
CASM, excluding fuel	7.27 ¢	7.52 ¢	(3.3)

NM - Not Meaningful

We have listed separately in the above table our fuel costs per ASM and our unit costs, excluding fuel and other noted items. These amounts are included in CASM, but for internal purposes we consistently use unit cost metrics that exclude fuel and certain special items to measure our cost-reduction progress. We believe that such analysis may be important to investors and other readers of these financial statements for the following reasons:

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By eliminating fuel expense and certain special items from our unit cost metrics, we believe that we have better visibility into the results of our non-fuel cost-reduction initiatives. Our industry is highly competitive and is characterized by high fixed costs, so even a small reduction in non-fuel operating costs can result in a significant improvement in operating results. In addition, we believe that all domestic carriers are similarly impacted by changes in jet fuel costs over the long run, so it is important for management (and thus investors) to understand the impact of (and trends in) company-specific cost drivers such as labor rates and productivity, airport costs, maintenance costs, etc., which are more controllable by management.

- Cost per ASM (CASM) excluding fuel and certain special items is one of the most important measures used by management and by the Air Group Board of Directors in assessing quarterly and annual cost performance.

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- CASM excluding fuel (and other items as specified in our plan documents) is an important metric for the employee incentive plan that covers all employees.

- CASM excluding fuel and certain special items is a measure commonly used by industry analysts, and we believe it is the basis by which they compare our airlines to others in the industry. The measure is also the subject of frequent questions from investors.

- Disclosure of the individual impact of certain noted items provides investors the ability to measure and monitor performance both with and without these special items. We believe that disclosing the impact of certain items, such as fleet transition costs, is important because it provides information on significant items that are not necessarily indicative of future performance. Industry analysts and investors consistently measure our performance without these items for better comparability between periods and among other airlines.

- Although we disclose our passenger unit revenues, we do not (nor are we able to) evaluate unit revenues excluding the impact that changes in fuel costs have had on ticket prices. Fuel expense represents a large percentage of our total operating expenses. Fluctuations in fuel prices often drive changes in unit revenues in the mid-to-long term. Although we believe it is useful to evaluate non-fuel unit costs for the reasons noted above, we would caution readers of these financial statements not to place undue reliance on unit costs excluding fuel as a measure or predictor of future profitability because of the significant impact of fuel costs on our business.

Our current expectations for capacity and operating costs per ASM are summarized below:

	Forecast Q4 2011	Change Y-O-Y	Forecast Full Year 2011	Change Y-O-Y	
Consolidated:					
Capacity (ASMs in millions)	7,250	3	% 29,600	7	%
Cost per ASM excluding fuel and special items (cents)	8.75 - 8.85	0% - (1%)	8.53	(3	)%

	Forecast Q4 2011	Change Y-O-Y	Forecast Full Year 2011	Change Y-O-Y	
Mainline:					
Capacity (ASMs in millions)	6,500	4	% 26,500	8.5	%
Cost per ASM excluding fuel and special items (cents)	7.85 - 7.95	1% - 2%	7.6	(3	)%

CONSOLIDATED NONOPERATING INCOME (EXPENSE)

Net nonoperating expense was $17.9 million in the third quarter of 2011 compared to $18.7 million in the third quarter of 2010. The $3.1 million decrease in interest income was primarily driven by lower yields on investments. The $3.8 million decrease in interest expense was primarily the result of lower interest rates and lower average debt balance. We expect that our consolidated nonoperating expense will be approximately $10 million to $12 million in the fourth quarter of 2011.

CONSOLIDATED INCOME TAX EXPENSE

See discussion below under "Comparison of Nine Months Ended September 30, 2011 to Nine Months Ended September 30, 2010."

COMPARISON OF NINE MONTHS ENDED SEPTEMBER 30, 2011 TO NINE MONTHS ENDEDSEPTEMBER 30, 2010

Our consolidated net income for the nine months ended 2011 was $180.5 million, or $4.91 per diluted share, compared to net income of $186.3 million, or $5.08 per diluted share, for the first nine months of 2010. Significant items impacting the comparability between the periods are as follows:

- Both periods include adjustments to reflect the timing of net unrealized mark-to-market gains or losses related to our fuel hedge positions. For the first nine months of 2011 we recognized net mark-to-market losses of $73.2 million ($45.5 million after tax, or $1.24 per share) compared to losses of $33.4 million ($20.7 million after tax, or $0.57 per share) in the first nine months of 2010.

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- The third quarter of 2011 includes Horizon fleet transition costs of $38.9 million ($24.2 million after tax, of $0.66 per share) compared to $13.2 million ($8.2 million, or $0.22 per share) in first nine months of 2010.

Excluding the mark-to-market adjustments, our adjusted consolidated net income for the first nine months of 2011 was $250.2 million, or $6.81 per diluted share, compared to an adjusted consolidated net income of $215.2 million, or $5.87 per share, in the first nine months of 2010.

	Nine Months Ended September 30,			
	2011		2010	
(in millions except per share amounts)	Dollars	Diluted EPS	Dollars	Diluted EPS
Net income and diluted EPS, excluding noted items	$250.2	$6.81	$215.2	$5.87
Fleet transition costs, net of tax	(24.2)	(0.66)	(8.2)	(0.22)
Adjustments to reflect the timing of gain or loss recognition resulting from mark-to-market fuel-hedge accounting, net of tax	(45.5)	(1.24)	(20.7)	(0.57)
Net income and diluted EPS as reported	$180.5	$4.91	$186.3	$5.08

OPERATING REVENUES

Total operating revenues increased $399.7 million, or 13.9%, during the first nine months of 2011 compared to the same period in 2010. The changes are summarized in the following table:

	Nine Months Ended September 30,		
(in millions)	2011	2010	% Change
Passenger			
Mainline	$2,409.7	$2,068.5	16.5
Regional	584.2	547.0	6.8
Total passenger revenue	$2,993.9	$2,615.5	14.5
Freight and mail	83.9	80.5	4.2
Other - net	195.7	177.8	10.1
Total operating revenues	$3,273.5	$2,873.8	13.9

Passenger Revenue – Mainline

Mainline passenger revenue for the first nine months of 2011 improved by 16.5% on a 9.9% increase in capacity and a 6.0% increase in passenger revenue per available seat mile (PRASM) compared to 2010. The increase in capacity is driven by the annualization of new routes added in 2010 and new routes in 2011, most of which was Hawaii. The increase in PRASM was driven by a 3.6% rise in ticket yield and a 2.0-point increase in load factor compared to the prior year.

Passenger Revenue – Regional

Regional passenger revenue increased by $37.2 million or 6.8% compared to the first nine months of 2010 on a 14.7% increase in PRASM compared to 2010, partially offset by a 6.9% decline in capacity. The increase in PRASM was driven by a 9.7% increase in ticket yield and a 3.4-point increase in load factor compared to the prior year.

Freight and Mail

Freight and mail revenue increased $3.4 million, or 4.2%, primarily as a result of higher freight volumes and higher security and freight fuel surcharges, partially offset by lower mail volumes.

Other – Net

Other—net revenue increased $17.9 million, or 10.1%, from 2010. The increase is primarily due to Mileage Plan revenues rising by $10.1 million driven by a larger number of miles sold to our affinity card partner and a contractual rate increase for those sold miles.

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OPERATING EXPENSES

For the first nine months of 2011, total operating expenses increased $417.2 million, or 16.5%, compared to 2010 mostly as a result of significantly higher fuel costs. We believe it is useful to summarize operating expenses as follows, which is consistent with the way expenses are reported internally and evaluated by management:

	Nine Months Ended September 30,		
(in millions)	2011	2010	% Change
Fuel expense	$1,012.1	$683.2	48.1
Non-fuel expenses	1,926.6	1,838.3	4.8
Total Operating Expenses	$2,938.7	$2,521.5	16.5

Significant operating expense variances from 2010 are more fully described below.

Wages and Benefits

Wages and benefits increased during the first nine months of 2011 by $18.1 million, or 2.5%, compared to 2010. The primary components of wages and benefits are shown in the following table:

	Nine Months Ended September 30,		
(in millions)	2011	2010	% Change
Wages	$524.7	$500.3	4.9
Pension and defined-contribution retirement benefits	66.7	70.0	(4.7)
Medical benefits	78.7	82.6	(4.7)
Other benefits and payroll taxes	67.1	66.2	1.4
Total wages and benefits	$737.2	$719.1	2.5

Wages increased on a 1.2% increase in FTEs primarily due to increased pilot and flight attendant wages as a result of increased flying, higher wage rates, and a signing bonus to Alaska's clerical, office and passenger service employees in connection with a new contract ratified in January 2011. Productivity as measured by the number of passengers per FTE increased 5.7% compared to 2010.

The 4.7% decline in pension and other retirement-related benefits is primarily due to a reduction in our defined-benefit pension cost driven by the improved funded status at the end of 2010 as compared to the previous year partially offset by a slight increase in defined-contribution expense.

Medical benefits decreased 4.7% from the prior year primarily due to a decline in employee healthcare claims, partially offset by an increase in post-retirement medical expense.

Variable Incentive Pay

Variable incentive pay expense decreased from $62.5 million in first nine months of 2010 to $53.4 million in first nine months of 2011. The decrease is partially due to the fact that in 2010 our financial and operational results exceeded targets established by our Board more so than in 2011.

Aircraft Fuel

Aircraft fuel expense increased $328.9 million, or 48.1%, compared to the first nine months of 2010. The elements of the change are illustrated in the following table:

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	Nine Months Ended September 30,		
(in millions, except per-gallon amounts)	2011	2010	% Change
Fuel gallons consumed	299.8	281.1	6.7
Raw price per gallon	$3.23	$2.32	39.2
Total raw fuel expense	$969.5	$651.9	48.7
Net impact on fuel expense from (gains) and losses arising from fuel-hedging activities	42.6	31.3	NM
Aircraft fuel expense	$1,012.1	$683.2	48.1

NM - Not Meaningful

Fuel gallons consumed increased 6.7%, primarily as a result of an increase in block hours and a slight increase in fuel burn per block hour as a result of higher load factors.

The raw fuel price per gallon increased 39.2% as a result of higher West Coast jet fuel prices. West Coast jet fuel prices are impacted by both the higher price of crude oil, as well as increased refinery margins associated with the conversion of crude oil to jet fuel.

Our economic fuel expense is calculated as follows:

	Nine Months Ended September 30,		
(in millions, except per-gallon amounts)	2011	2010	% Change
Raw fuel expense	$969.5	$651.9	48.7
Plus or minus: net of cash settlement on settled hedges and premium expense recognized	(30.6)	(2.1)	NM
Economic fuel expense	$938.9	$649.8	44.5
Fuel gallons consumed	299.8	281.1	6.7
Economic fuel cost per gallon	$3.13	$2.31	35.5

NM - Not Meaningful

As noted above, the total net benefit recognized for hedges that settled during the period was $30.6 million in 2011, compared to a benefit of $2.1 million in 2010. These amounts represent the cash received net of the premium expense recognized for those hedges.

Aircraft Maintenance

Aircraft maintenance declined by $13.8 million, or 8.3%, compared to the prior-year period primarily due to high costs associated with the return of leased aircraft in 2010, partially offset by heavier airframe checks and component costs.

Aircraft Rent

Aircraft rent declined $18.0 million, or 16.9%, compared to the prior-year period as a result of fewer leased aircraft in the first nine months of 2011 compared to 2010

Contracted Services

Contracted services increased $14.8 million, or 12.2%, compared to the prior-year period in 2010 as a result of an increase in the number of flights to airports where vendors are used and an increase in contract labor. The increase is also the result of payments made to SkyWest Airlines for capacity flown on behalf of Alaska under a capacity

purchase arrangement that began in May 2011.

Selling Expenses

Selling expenses increased by $16.9 million, or 14.6%, compared to the prior-year period in 2010 as a result of higher travel agent and credit card commissions and ticket distribution costs resulting from the increase in passenger traffic and average fares.

Depreciation and Amortization

Depreciation and amortization increased $12.2 million, or 7.1%, compared to the prior-year period in 2010. This is primarily

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due to three B737-800 aircraft and eight Q400 aircraft deliveries in the first nine months of 2011 and a full period of depreciation for the four B737-800 aircraft delivered in 2010.

Food and Beverage Service

Food and beverage costs increased $7.6 million, or 18.0%, from the prior-year period due to an increased number of passengers, increase in sales of buy on board products, the higher cost of some of our fresh food items served on board, and increased costs associated with food delivery.

Other Operating Expenses

Other operating expenses increased $27.7 million, or 19.0%, compared to the prior-year period. The increase is primarily driven by higher personnel non-wage costs such as hotels, meals and per diems, and higher professional service costs.

Fleet Transition Costs

We recorded $28.3 million during the first nine months of 2011 related to the removal of the CRJ-700 aircraft and related inventory from operations. We also recorded a charge of $10.6 million associated with the termination of the underlying lease and subsequent sale of the Q200 aircraft.

Operating Costs per Available Seat Mile (CASM)

Our operating costs per ASM are summarized below:

	Nine Months Ended September 30,		
	2011	2010	% Change
Consolidated:			
Total operating expenses per ASM (CASM)	13.16 ¢	12.18 ¢	8.0
Less the following components:			
Aircraft fuel, including hedging gains and losses	4.54	3.31	37.2
Fleet transition costs	0.17	0.06	NM
CASM, excluding fuel and fleet transition costs	8.45 ¢	8.81 ¢	(4.1)

	Nine Months Ended September 30,		
	2011	2010	% Change
Mainline:			
Total mainline operating expenses per ASM (CASM)	11.95 ¢	11.03 ¢	8.3
Less the following components:			
Aircraft fuel, including hedging gains and losses	4.45	3.15	41.3
CASM, excluding fuel	7.50 ¢	7.88 ¢	(4.8)

NM - Not Meaningful

CONSOLIDATED NONOPERATING INCOME (EXPENSE)

Net nonoperating expense was $41.8 million in the first nine months of 2011 compared to $49.9 million in the same period of 2010. The $12.3 million decrease in interest expense was primarily the result of lower interest rates and lower average debt balance, partially offset by swap breakage paid on debt instruments prepaid in the first nine

months of 2011.

CONSOLIDATED INCOME TAX EXPENSE (BENEFIT)

Our effective income tax rate on pretax income for the first nine months of 2011 was flat at 38.4%, compared to the first nine months of 2010. In arriving at this rate, we considered a variety of factors, including our forecasted full-year pretax results, the U.S. federal rate of 35%, expected nondeductible expenses and estimated state income taxes. On a cash basis, we currently expect our tax liability to be minimal in the near term due to depreciation benefits related to the acquisition of aircraft. We evaluate our tax rate each quarter and make adjustments when necessary. Our final effective tax rate for the full year is highly dependent on the level of pretax income or loss and the magnitude of any nondeductible expenses in relation to that pretax amount.

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CRITICAL ACCOUNTING ESTIMATES

For information on our critical accounting estimates, see Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2010.

LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are our existing cash and marketable securities balance of $1.3 billion (which represents 30% of trailing twelve months revenue) and our expected cash flow from operations. We also have other sources of liquidity, if necessary, such as the ability to finance 23 unencumbered B737-800 aircraft, and our combined $200 million bank line-of-credit facilities.

During the first nine months of 2011, we paid off the outstanding debt balances associated with two B737-800 and five B737-900 aircraft totaling $137.3 million. In addition to debt prepayments, we repurchased $61.6 million of our common stock in the first nine months of 2011. We will continue to focus on preserving a strong liquidity position and evaluate our cash needs as conditions change.

We believe that our current cash and marketable securities balance of $1.3 billion combined with future cash flows from operations and other sources of liquidity will be sufficient to fund our operations for the foreseeable future.

In our cash and marketable securities portfolio, we invest only in U.S. government securities, certain asset-backed obligations and corporate debt securities. We do not invest in equities or auction-rate securities. As of September 30, 2011, we had a $10.1 million net unrealized gain on our cash and marketable securities balance.

The table below presents the major indicators of financial condition and liquidity:

(in millions, except per-share and debt-to-capital amounts)	September 30, 2011	December 31, 2010	Change
Cash and marketable securities	$1,265.8	$1,208.2	4.8 %
Cash and marketable securities as a percentage of trailing twelve-months revenue	30 %	32 %	(2) pts
Long-term debt, net of current portion	$1,178.8	$1,313.0	(10.2)%
Shareholders' equity	$1,264.3	$1,105.4	14.4 %
Long-term debt-to-capital assuming aircraft operating leases are capitalized at seven times annualized rent	61%:39%	67%:33%	(6) pts

The following discussion summarizes the primary drivers of the increase in our cash and marketable securities balance and our expectation of future cash requirements.

ANALYSIS OF OUR CASH FLOWS

Cash Provided by Operating Activities

Cash provided by operating activities was $608.8 million during the first nine months of 2011, compared to $506.4 million during the same period of 2010. The increase in operating cash flow was primarily due to higher non-cash items included in net income such as fleet transition costs and depreciation and amortization costs. Additionally, we had stronger cash inflows from advance ticket sales compared to the prior year. These increases were partially offset by the payment of 2010 incentive pay, which was larger than the payment of 2009 incentive pay made in the prior year. We typically generate positive cash flows from operations and expect to do so in 2011.

Cash Used in Investing Activities

During the first nine months of 2011, cash used in investing activities was $438.6 million, compared to $299.0 million in 2010. Our capital expenditures were $140.6 million higher in the first nine months of 2011 as we purchased three B737-800 aircraft and eight Q400 aircraft compared to four B737-800 aircraft in the prior year. In addition, we spent $80.4 million on the construction of Terminal 6 at Los Angeles International Airport (LAX) as the project is progressing toward completion in the spring of 2012. Our plans to move to Terminal 6 at LAX are discussed later under "Los Angeles International Airport Improvements".

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We currently expect capital expenditures for 2011 and 2012 to be as follows (in millions):

	2011	2012
Aircraft-related	$310	$315
Non-aircraft	60	70
Total Air Group	$370	$385

Cash Used in Financing Activities

Cash used in financing activities was $192.2 million during the first nine months of 2011, compared to $242.4 million in the prior year. During the current year we made debt payments, both scheduled and prepayments, of $248.3 million and repurchased $61.6 million of our common stock, offset by an issuance of debt of $106.5 million. These amounts compare to debt payments of $231.3 million and common stock repurchases of $31.2 million in the prior year. In addition to scheduled debt payments, we expect to prepay $12.5 million of debt in the fourth quarter.

Bank Line-of-Credit Facility

We have two $100 million credit facilities. Both facilities have variable interest rates based on LIBOR plus a specified margin. Borrowings on one of the $100 million facilities, which expires in March 2013, are secured by aircraft. Borrowings on the other $100 million facility are secured by certain accounts receivable, spare engines, spare parts and ground service equipment. During the third quarter of 2011, we modified the second facility by extending the term from March 2014 to March 2016 and reducing the commitment fee. There are no outstanding balances on these facilities at September 30, 2011. We have no immediate plans to borrow using either of these facilities.

CONTRACTUAL OBLIGATIONS AND COMMITMENTS

Aircraft Purchase Commitments

In January 2011, we executed an additional aircraft purchase agreement with Boeing for 15 B737 aircraft (two B737-800 aircraft and 13 B737-900ER aircraft), with deliveries starting late in 2012 and going through 2014. The agreement also includes options to purchase additional aircraft with delivery positions in 2016 and 2017. Additionally, we modified our delivery schedule to convert three B737-800 deliveries to B737-900ER deliveries, bringing our firm order of B737-900ER positions to 16 aircraft through 2015.

Overall, we have firm orders to purchase 25 aircraft requiring future aggregate payments of $839.7 million, as set forth below. Alaska has options to acquire 42 additional B737s and Horizon has options to acquire 10 additional Q400s.

The following table summarizes aircraft purchase commitments and payments by year as of September 30, 2011:

	Delivery Period - Firm Orders						
Aircraft	Oct. 1 - Dec. 31, 2011	2012	2013	2014	2015	Beyond 2015	Total
Boeing 737-800	—	4	2	1	2	—	9
Boeing 737-900ER	—	2	7	7	—	—	16
Total	—	6	9	8	2	—	25
Payments (millions)[(a)]	$46.9	$316.6	$286.0	$153.3	$32.1	$4.8	$839.7

(a) Includes pre-delivery payments to Boeing and Bombardier as well as final aircraft payments.

We paid cash for three B737-800 aircraft and eight Q400 aircraft deliveries in the first nine months of 2011. Subsequent to delivery we financed six of the 2011 Q400 deliveries through Export Development Canada, resulting in net proceeds of $106.5 million. We used the proceeds to prepay $85.5 million of existing debt for B737-900 aircraft, and expect to prepay another $12.5 million in the fourth quarter.

We expect to pay for firm orders beyond 2011 and the option aircraft, if exercised, through internally generated cash, long-term debt, or operating lease arrangements.

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Contractual Obligations

The following table provides a summary of our principal payments under current and long-term debt obligations, operating lease commitments, aircraft purchase commitments and other obligations as of September 30, 2011.

(in millions)	Oct. 1 - Dec. 31, 2011	2012	2013	2014	2015	Beyond 2015	Total
Current and long-term debt obligations	$70.3	$209.9	$168.0	$133.4	$118.9	$691.9	$1,392.4
Operating lease commitments [a]	32.0	214.6	173.0	155.2	120.8	330.7	1,026.3
Aircraft purchase commitments	46.9	316.6	286.0	153.3	32.1	4.8	839.7
Interest obligations [b]	14.4	63.9	52.7	45.3	40.0	114.2	330.5
Other obligations [c]	23.0	69.3	59.6	72.0	18.0	44.8	286.7
Total	$186.6	$874.3	$739.3	$559.2	$329.8	$1,186.4	$3,875.6

[a] Operating lease commitments generally include aircraft operating leases, airport property and hangar leases, office space, and other equipment leases.

[b] For variable-rate debt, future obligations are shown above using interest rates in effect as of September 30, 2011.

[c] Includes minimum obligations under our long-term power-by-the-hour maintenance agreements for all B737 engines other than the B737-800 and obligations associated with the SkyWest capacity purchase agreement.

Pension Obligations

The table above excludes voluntary contributions to our various pension plans, which could be approximately $35 million to $50 million per year based on our historical funding practice. There is no minimum required contribution for 2011, although the company contributed $33.4 million in 2011. We expect no required contributions in 2012, but will likely make voluntary contributions.

Los Angeles International Airport Improvements

In 2009, we announced plans to move from Terminal 3 to Terminal 6 at Los Angeles International Airport (LAX). As part of this move, we agreed to manage and fund up to $175 million of the project during the design and construction phase. The total project is estimated to cost approximately $250 million and is expected to be completed in the spring of 2012.

On April 19, 2011, we signed a funding agreement with the City of Los Angeles and Los Angeles World Airports, which would reimburse us for the majority of the construction costs either during the course of, or upon the completion of, construction. We anticipate that our proprietary non-reimbursable share of the total cost of the project will be approximately $25 million.

Based on the $30.0 million we spent in 2010 and the approximate $80.0 million spent year-to-date, we expect to spend an additional $140.0 million through the remainder of 2011 through the spring of 2012 to complete the project, of which the majority will be reimbursed in 2012.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided in Item 7A “Quantitative and Qualitative Disclosure About Market Risk” in our Annual Report on Form 10-K for the year ended December 31, 2010 except as follows:

Market Risk – Aircraft Fuel

We hedge our exposure to the volatility of jet fuel prices using crude oil call options and, recently, jet fuel refining margin swap contracts. Call options are designed to effectively cap our cost of the crude oil component of fuel prices, allowing us to limit our exposure to increasing fuel prices. With these call option contracts, we still benefit from the decline in crude oil prices as there is no downward exposure other than the premiums that we pay to enter into the contracts. We believe there is risk in not hedging against the possibility of fuel price increases. We estimate that a 10% increase or decrease in crude oil prices as of September 30, 2011 would increase or decrease the fair value of our crude oil hedge portfolio by approximately $37.0 million and $28.0 million, respectively.

We continue to believe that our fuel hedge program is an important part of our strategy to reduce our exposure to volatile fuel prices. We expect to continue to enter into these types of contracts prospectively, although significant changes in market conditions could affect our decisions. For more discussion, see Note 3 to our condensed consolidated financial statements.

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Financial Market Risk

We have exposure to market risk associated with changes in interest rates related primarily to our debt obligations and short-term investment portfolio. Our debt obligations include variable-rate instruments, which have exposure to changes in interest rates. This exposure is somewhat mitigated through our variable-rate investment portfolio. We have investments in marketable securities, which are exposed to market risk associated with changes in interest rates and market values. We do not invest in equity securities or auction-rate securities, only government and corporate bond obligations.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of September 30, 2011, an evaluation was performed under the supervision and with the participation of our management, including our chief executive officer and chief financial officer (collectively, our “certifying officers”), of the effectiveness of the design and operation of our disclosure controls and procedures. These disclosure controls and procedures are designed to ensure that the information required to be disclosed by us in our periodic reports filed with or submitted to the Securities and Exchange Commission (the SEC) is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, and includes, without limitation, controls and procedures designed to ensure that such information is accumulated and communicated to our management, including our certifying officers, as appropriate to allow timely decisions regarding required disclosure. Our certifying officers concluded, based on their evaluation, that disclosure controls and procedures were effective as of September 30, 2011.

Changes in Internal Control over Financial Reporting

We made no changes in our internal control over financial reporting during the quarter ended September 30, 2011, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are a party to routine litigation matters incidental to our business. We believe the ultimate disposition of these matters is not likely to materially affect our financial position or results of operations. This forward-looking statement is based on management's current understanding of the relevant law and facts; and it is subject to various contingencies, including the potential costs and risks associated with litigation and the actions of judges and juries.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors affecting our business, financial condition or future results from those set forth in Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010. However, you should carefully consider the factors discussed in such section of our Annual Report on Form 10-K, which could materially affect our business, financial condition or future results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

This table provides certain information with respect to our purchases of shares of our common stock during the third quarter of 2011.

Issuer Purchases of Equity Securities	Total Number of Shares Purchased	Average Price Paid per Share	Maximum approximate remaining dollar value of shares that can be purchased under the plan [(a)]
July 1, 2011 – July 31, 2011[(a)]	70,000	67.21	
August 1, 2011 – August 31, 2011[(a)]	207,000	55.84	
September 1, 2011 – September 30, 2011[(a)]	210,000	57.15	
Total	487,000	$58.04	$19,635,422

(a) Purchased pursuant to a $50 million repurchase plan authorized by the Board of Directors in June 2011. This authorization expires in June 2012.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. OTHER INFORMATION

None.

ITEM 5. EXHIBITS

See Exhibit Index.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALASKA AIR GROUP,
INC.
Registrant

Date: November 3, 2011

By: /s/ Brandon S. Pedersen
Brandon S. Pedersen
Vice President/Finance and Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)

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EXHIBIT INDEX

Pursuant to Item 601(a)(2) of Regulation S-K, this Exhibit Index immediately precedes the exhibits.

The following exhibits are numbered in accordance with Item 601 of Regulation S-K.

Exhibit No.	Description
31.1*	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS**	XBRL Instance Document
101.SCH**	XBRL Taxonomy Extension Schema Document
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF**	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB**	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document

* Filed herewith.

** Exhibits are being furnished pursuant to 18 U.S.C. Section 1350 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act",) or otherwise subject to the liability of that section. Such exhibits shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing.