

ISABELLA BANK CORP  
Form 10-Q  
May 04, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 31, 2015

or  
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 0-18415

Isabella Bank Corporation  
(Exact name of registrant as specified in its charter)

Michigan 38-2830092  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

401 N. Main St, Mt. Pleasant, MI 48858  
(Address of principal executive offices) (Zip code)

(989) 772-9471  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

The number of common shares outstanding of the registrant's Common Stock (no par value) was 7,789,803 as of April 30, 2015.

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## Forward Looking Statements

This report contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward looking statements to be covered by the safe harbor provisions for forward looking statements contained in the Private Securities Litigation Reform Act of 1995, and are included in this statement for purposes of these safe harbor provisions. Forward looking statements, which are based on certain assumptions and describe future plans, strategies and expectations, are generally identifiable by use of the words “believe,” “expect,” “intend,” “anticipate,” “estimate,” “project” and similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the FRB, the quality or composition of the loan or investment portfolios, demand for loan products, fluctuation in the value of collateral securing our loan portfolio, deposit flows, competition, demand for financial services in our market area, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward looking statements and undue reliance should not be placed on such statements. Further information concerning our business, including additional factors that could materially affect our financial results, is included in our filings with the SEC.

The acronyms and abbreviations identified below may be used throughout this Quarterly Report on Form 10-Q, or in our other filings. You may find it helpful to refer back to this page while reading this report.

AFS: Available-for-sale	GAAP: U.S. generally accepted accounting principles
ALLL: Allowance for loan and lease losses	GLB Act: Gramm-Leach-Bliley Act of 1999
AOCI: Accumulated other comprehensive income (loss)	IFRS: International Financial Reporting Standards
ASC: FASB Accounting Standards Codification	IRR: Interest rate risk
ASU: FASB Accounting Standards Update	JOBS Act: Jumpstart our Business Startups Act
ATM: Automated Teller Machine	LIBOR: London Interbank Offered Rate
BHC Act: Bank Holding Company Act of 1956	N/A: Not applicable
CFPB: Consumer Financial Protection Bureau	N/M: Not meaningful
CIK: Central Index Key	NASDAQ: NASDAQ Stock Market Index
CRA: Community Reinvestment Act	NASDAQ Banks: NASDAQ Bank Stock Index
DIF: Deposit Insurance Fund	NAV: Net asset value
DIFS: Department of Insurance and Financial Services	NOW: Negotiable order of withdrawal
Directors Plan: Isabella Bank Corporation and Related Companies Deferred Compensation Plan for Directors	NSF: Non-sufficient funds
Dividend Reinvestment Plan: Isabella Bank Corporation Stockholder Dividend Reinvestment Plan and Employee Stock Purchase Plan	OCI: Other comprehensive income (loss)
Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010	OMSR: Originated mortgage servicing rights
ESOP: Employee stock ownership plan	OREO: Other real estate owned
Exchange Act: Securities Exchange Act of 1934	OTTI: Other-than-temporary impairment
FASB: Financial Accounting Standards Board	PBO: Projected benefit obligation
FDI Act: Federal Deposit Insurance Act	PCAOB: Public Company Accounting Oversight Board
FDIC: Federal Deposit Insurance Corporation	Rabbi Trust: A trust established to fund the Directors Plan
FFIEC: Federal Financial Institutions Examinations Council	SEC: U.S. Securities & Exchange Commission
FRB: Federal Reserve Bank	SOX: Sarbanes-Oxley Act of 2002
FHLB: Federal Home Loan Bank	TDR: Troubled debt restructuring
Freddie Mac: Federal Home Loan Mortgage Corporation	XBRL: eXtensible Business Reporting Language
FTE: Fully taxable equivalent	



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## PART I – FINANCIAL INFORMATION

## Item 1. Interim Condensed Consolidated Financial Statements (Unaudited)

## INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	March 31 2015	December 31 2014
<b>ASSETS</b>		
Cash and cash equivalents		
Cash and demand deposits due from banks	\$ 19,243	\$ 18,058
Interest bearing balances due from banks	1,354	1,268
Total cash and cash equivalents	20,597	19,326
Certificates of deposit held in other financial institutions	580	580
AFS securities (amortized cost of \$595,211 in 2015 and \$561,893 in 2014)	605,208	567,534
Mortgage loans AFS	1,057	901
Loans		
Commercial	418,311	431,961
Agricultural	107,299	104,721
Residential real estate	257,516	264,595
Consumer	32,342	32,305
Gross loans	815,468	833,582
Less allowance for loan and lease losses	9,600	10,100
Net loans	805,868	823,482
Premises and equipment	26,170	25,881
Corporate owned life insurance policies	25,839	25,152
Accrued interest receivable	6,798	5,851
Equity securities without readily determinable fair values	20,049	20,076
Goodwill and other intangible assets	46,090	46,128
Other assets	13,319	14,632
<b>TOTAL ASSETS</b>	<b>\$ 1,571,575</b>	<b>\$ 1,549,543</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Deposits</b>		
Noninterest bearing	\$ 176,160	\$ 181,826
NOW accounts	197,364	190,984
Certificates of deposit under \$100 and other savings	478,590	456,774
Certificates of deposit over \$100	246,541	244,900
Total deposits	1,098,655	1,074,484
Borrowed funds	283,321	289,709
Accrued interest payable and other liabilities	9,946	10,756
Total liabilities	1,391,922	1,374,949
<b>Shareholders' equity</b>		
Common stock — no par value 15,000,000 shares authorized; issued and outstanding 7,781,820 shares (including 11,385 shares held in the Rabbi Trust) in 2015 and 7,776,274 shares (including 13,934 shares held in the Rabbi Trust) in 2014	138,903	138,755
Shares to be issued for deferred compensation obligations	4,265	4,242
Retained earnings	34,001	32,103
Accumulated other comprehensive income (loss)	2,484	(506 )
Total shareholders' equity	179,653	174,594
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 1,571,575</b>	<b>\$ 1,549,543</b>

See notes to interim condensed consolidated financial statements.

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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands except per share amounts)

	Three Months Ended March 31	
	2015	2014
Interest income		
Loans, including fees	\$9,684	\$9,751
AFS securities		
Taxable	2,107	1,998
Nontaxable	1,482	1,457
Trading securities	—	5
Federal funds sold and other	139	153
Total interest income	13,412	13,364
Interest expense		
Deposits	1,466	1,616
Borrowings	1,022	884
Total interest expense	2,488	2,500
Net interest income	10,924	10,864
Provision for loan losses	(726	) (242
Net interest income after provision for loan losses	11,650	11,106
Noninterest income		
Service charges and fees	1,163	1,394
Net gain on sale of mortgage loans	149	115
Earnings on corporate owned life insurance policies	187	184
Other	629	556
Total noninterest income	2,128	2,249
Noninterest expenses		
Compensation and benefits	5,425	5,486
Furniture and equipment	1,314	1,268
Occupancy	721	742
Other	1,874	1,990
Total noninterest expenses	9,334	9,486
Income before federal income tax expense	4,444	3,869
Federal income tax expense	771	560
NET INCOME	\$3,673	\$3,309
Earnings per common share		
Basic	\$0.47	\$0.43
Diluted	\$0.46	\$0.42
Cash dividends per common share	\$0.23	\$0.22

See notes to interim condensed consolidated financial statements.

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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Dollars in thousands)

	Three Months Ended	
	March 31	
	2015	2014
Net income	\$3,673	\$3,309
Unrealized gains (losses) on AFS securities arising during the period	4,356	5,520
Tax effect (1)	(1,366	) (1,739
Other comprehensive income (loss), net of tax	2,990	3,781
Comprehensive income (loss)	\$6,663	\$7,090

(1) See "Note 11 – Accumulated Other Comprehensive Income (Loss)" for tax effect reconciliation.

See notes to interim condensed consolidated financial statements.



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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in thousands except per share amounts)

	Common Stock		Common	Retained	Accumulated	Totals
	Common	Amount	Shares to be	Earnings	Other	
	Shares		Issued for		Comprehensive	
	Outstanding		Deferred		Income (Loss)	
			Compensation			
			Obligations			
Balance, January 1, 2014	7,723,023	\$ 137,580	\$ 4,148	\$ 25,222	\$ (6,341 )	\$ 160,609
Comprehensive income (loss)	—	—	—	3,309	3,781	7,090
Issuance of common stock	35,814	850	—	—	—	850
Common stock issued for deferred compensation obligations	6,125	143	(143 )	—	—	—
Common stock transferred from the Rabbi Trust to satisfy deferred compensation obligations	—	250	(250 )	—	—	—
Share-based payment awards under equity compensation plan	—	—	137	—	—	137
Common stock purchased for deferred compensation obligations	—	(126 )	—	—	—	(126 )
Common stock repurchased pursuant to publicly announced repurchase plan	(37,415 )	(893 )	—	—	—	(893 )
Cash dividends paid (\$0.22 per common share)	—	—	—	(1,696 )	—	(1,696 )
Balance, March 31, 2014	7,727,547	\$ 137,804	\$ 3,892	\$ 26,835	\$ (2,560 )	\$ 165,971
Balance, January 1, 2015	7,776,274	\$ 138,755	\$ 4,242	\$ 32,103	\$ (506 )	\$ 174,594
Comprehensive income (loss)	—	—	—	3,673	2,990	6,663
Issuance of common stock	41,217	945	—	—	—	945
Common stock issued for deferred compensation obligations	—	—	—	—	—	—
Common stock transferred from the Rabbi Trust to satisfy deferred compensation obligations	—	123	(123 )	—	—	—
Share-based payment awards under equity compensation plan	—	—	146	—	—	146
Common stock purchased for deferred compensation obligations	—	(100 )	—	—	—	(100 )
Common stock repurchased pursuant to publicly announced repurchase plan	(35,671 )	(820 )	—	—	—	(820 )
	—	—	—	(1,775 )	—	(1,775 )

Cash dividends paid (\$0.23 per  
common share)

Balance, March 31, 2015	7,781,820	\$138,903	\$ 4,265	\$34,001	\$ 2,484	\$179,653
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See notes to interim condensed consolidated financial statements.

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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

	Three Months Ended March 31	
	2015	2014
<b>OPERATING ACTIVITIES</b>		
Net income	\$3,673	\$3,309
Reconciliation of net income to net cash provided by operating activities:		
Provision for loan losses	(726	) (242
Impairment of foreclosed assets	—	43
Depreciation	654	619
Amortization of OMSR	70	68
Amortization of acquisition intangibles	38	48
Net amortization of AFS securities	478	457
Net unrealized (gains) losses on trading securities	—	4
Net gain on sale of mortgage loans	(149	) (115
Increase in cash value of corporate owned life insurance policies	(187	) (184
Share-based payment awards under equity compensation plan	146	137
Origination of loans held-for-sale	(11,209	) (5,364
Proceeds from loan sales	11,202	6,094
Net changes in operating assets and liabilities which provided (used) cash:		
Accrued interest receivable	(947	) (1,283
Other assets	(264	) (272
Accrued interest payable and other liabilities	(810	) (507
Net cash provided by (used in) operating activities	1,969	2,812
<b>INVESTING ACTIVITIES</b>		
Activity in AFS securities		
Maturities, calls, and principal repayments	14,419	11,096
Purchases	(48,215	) (49,115
Net loan principal (originations) collections	18,206	(856
Proceeds from sales of foreclosed assets	302	567
Purchases of premises and equipment	(943	) (909
Purchases of corporate owned life insurance policies	(500	) —
Net cash provided by (used in) investing activities	(16,731	) (39,217

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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

(Dollars in thousands)

	Three Months Ended March 31	
	2015	2014
<b>FINANCING ACTIVITIES</b>		
Net increase (decrease) in deposits	\$24,171	\$22,169
Net increase (decrease) in borrowed funds	(6,388	) (6,790
Cash dividends paid on common stock	(1,775	) (1,696
Proceeds from issuance of common stock	945	850
Common stock repurchased	(820	) (893
Common stock purchased for deferred compensation obligations	(100	) (126
Net cash provided by (used in) financing activities	16,033	13,514
Increase (decrease) in cash and cash equivalents	1,271	(22,891
Cash and cash equivalents at beginning of period	19,326	41,558
Cash and cash equivalents at end of period	\$20,597	\$18,667
<b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>		
Interest paid	\$2,462	\$2,547
Federal income taxes paid	1,393	552
<b>SUPPLEMENTAL NONCASH INFORMATION:</b>		
Transfers of loans to foreclosed assets	\$134	\$324

See notes to interim condensed consolidated financial statements.

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## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share amounts)

## Note 1 – Basis of Presentation

As used in these notes as well as in Management's Discussion and Analysis of Financial Condition and Results of Operations, references to "Isabella," "we," "our," "us," and similar terms refer to the consolidated entity consisting of Isabella Bank Corporation and its subsidiaries. Isabella Bank Corporation refers solely to the parent holding company, and Isabella Bank refers to Isabella Bank Corporation's subsidiary, Isabella Bank.

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2014. Our accounting policies are materially the same as those discussed in Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2014.

## Note 2 – Computation of Earnings Per Common Share

Basic earnings per common share represents income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued relate solely to outstanding shares in the Directors Plan.

Earnings per common share have been computed based on the following:

	Three Months Ended March 31	
	2015	2014
Average number of common shares outstanding for basic calculation	7,773,428	7,721,254
Average potential effect of common shares in the Directors Plan (1)	177,001	173,279
Average number of common shares outstanding used to calculate diluted earnings per common share	7,950,429	7,894,533
Net income	\$3,673	\$3,309
Earnings per common share		
Basic	\$0.47	\$0.43
Diluted	\$0.46	\$0.42

(1) Exclusive of shares held in the Rabbi Trust

## Note 3 – Accounting Standards Updates

## Recent Adopted Accounting Standards Updates

ASU No. 2014-04: "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)"

In January 2014, ASU No. 2014-04 amended ASC Topic 310, "Receivables" to provide clarification as to when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. Specifically, the amendment defines physical possession to appropriately derecognize the loan and recognize the real estate as OREO. The adoption of this ASU did not have a significant impact on our operations.

ASU No. 2014-11: "Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures"

In June 2014, ASU No. 2014-11 amended ASC Topic 860, "Transfers and Servicing" to address concerns that current accounting guidance distinguishes between repurchase agreements that settle at the same time as the maturity of the transferred



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financial asset and those that settle any time before maturity. The update changes the accounting for repurchase-to-maturity transactions to secured borrowing accounting and, for repurchase financing arrangements, separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. The adoption of this ASU did not have a significant impact on our operations.

## Pending Accounting Standards Updates

ASU No. 2015-01: “Income Statement - Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items”

In January 2015, ASU No. 2015-01 amended ASC Topic 225, “Income Statement” to eliminate the concept of extraordinary items. The presentation and disclosure guidance for items that are unusual in nature or occur infrequently will be retained and will be expanded to include items that are both unusual in nature and infrequently occurring. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2015 and is not expected to have a significant impact on our operations.

ASU No. 2015-02: “Consolidation (Topic 810): Amendments to the Consolidation Analysis”

In February 2015, ASU No. 2015-02 amended ASC Topic 810, “Consolidation” to provide consolidation guidance on legal entities when the reporting entity’s contractual rights do not give it the ability to act primarily on its own behalf, the reporting entity does not hold a majority of the legal entity’s voting rights, or the reporting entity is not exposed to a majority of the legal entity’s economic benefits or obligations. The amendments in this Update affect reporting entities that are required to evaluate whether they should consolidate certain legal entities. All legal entities are subject to reevaluation under the revised consolidation model. Specifically, the amendments:

1. Modify the evaluation of whether limited partnerships and similar legal entities are variable interest entities (VIEs) or voting interest entities.
2. Eliminate the presumption that a general partner should consolidate a limited partnership.
3. Affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships.
4. Provide a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds.

The amendments of this update affect limited partnerships and similar legal entities including fees paid and fee arrangements on the primary beneficiary. The following three main provisions affect limited partnerships and similar legal entities:

1. There is an additional requirement that limited partnerships and similar legal entities must meet to qualify as voting interest entities. A limited partnership must provide partners with either substantive kick-out rights or substantive participating rights over the general partner to meet this requirement.
2. The specialized consolidation model and guidance for limited partnerships and similar legal entities have been eliminated. There is no longer a presumption that a general partner should consolidate a limited partnership.
3. For limited partnerships and similar legal entities that qualify as voting interest entities, a limited partner with a controlling financial interest should consolidate a limited partnership. A controlling financial interest may be achieved through holding a limited partner interest that provides substantive kick-out rights.

The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2015 and is not expected to have a significant impact on our operations.

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## Note 4 – AFS Securities

The amortized cost and fair value of AFS securities, with gross unrealized gains and losses, are as follows at:  
March 31, 2015

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Government sponsored enterprises	\$24,561	\$11	\$175	\$24,397
States and political subdivisions	215,108	8,001	630	222,479
Auction rate money market preferred	3,200	—	425	2,775
Preferred stocks	6,800	47	523	6,324
Mortgage-backed securities	200,141	2,675	819	201,997
Collateralized mortgage obligations	145,401	2,394	559	147,236
Total	\$595,211	\$13,128	\$3,131	\$605,208

December 31, 2014

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Government sponsored enterprises	\$24,597	\$10	\$471	\$24,136
States and political subdivisions	209,153	6,986	794	215,345
Auction rate money market preferred	3,200	—	581	2,619
Preferred stocks	6,800	31	691	6,140
Mortgage-backed securities	165,888	2,042	1,004	166,926
Collateralized mortgage obligations	152,255	1,533	1,420	152,368
Total	\$561,893	\$10,602	\$4,961	\$567,534

The amortized cost and fair value of AFS securities by contractual maturity at March 31, 2015 are as follows:

	Maturing				Securities with Variable Monthly Payments or Noncontractual Maturities	
	Due in One Year or Less	After One Year But Within Five Years	After Five Years But Within Ten Years	After Ten Years	Total	Total
Government sponsored enterprises	\$—	\$19,068	\$5,493	\$—	\$ —	\$24,561
States and political subdivisions	15,087	59,213	94,106	46,702	—	215,108
Auction rate money market preferred	—	—	—	—	3,200	3,200
Preferred stocks	—	—	—	—	6,800	6,800
Mortgage-backed securities	—	—	—	—	200,141	200,141
Collateralized mortgage obligations	—	—	—	—	145,401	145,401
Total amortized cost	\$15,087	\$78,281	\$99,599	\$46,702	\$ 355,542	\$595,211
Fair value	\$15,133	\$80,404	\$103,432	\$47,907	\$ 358,332	\$605,208

Expected maturities for government sponsored enterprises and states and political subdivisions may differ from contractual maturities because issuers may have the right to call or prepay obligations.

As the auction rate money market preferred and preferred stocks have continual call dates, they are not reported by a specific maturity group. Because of their variable monthly payments, mortgage-backed securities and collateralized mortgage obligations are not reported by a specific maturity group.





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Information pertaining to AFS securities with gross unrealized losses at March 31, 2015 and December 31, 2014, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	March 31, 2015				
	Less Than Twelve Months		Twelve Months or More		Total Unrealized Losses
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	
Government sponsored enterprises	\$—	\$—	\$175	\$23,822	\$175
States and political subdivisions	103	12,496	527	3,346	630
Auction rate money market preferred	—	—	425	2,775	425
Preferred stocks	—	—	523	3,277	523
Mortgage-backed securities	53	9,772	766	41,873	819
Collateralized mortgage obligations	26	11,973	533	30,389	559
Total	\$182	\$34,241	\$2,949	\$105,482	\$3,131
Number of securities in an unrealized loss position:		35		28	63
	December 31, 2014				
	Less Than Twelve Months		Twelve Months or More		Total Unrealized Losses
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	
Government sponsored enterprises	\$—	\$—	\$471	\$23,525	\$471
States and political subdivisions	48	5,323	746	17,416	794
Auction rate money market preferred	—	—	581	2,619	581
Preferred stocks	—	—	691	3,109	691
Mortgage-backed securities	5	9,456	999	52,407	1,004
Collateralized mortgage obligations	105	29,435	1,315	39,540	1,420
Total	\$158	\$44,214	\$4,803	\$138,616	\$4,961
Number of securities in an unrealized loss position:		22		72	94

As of March 31, 2015 and December 31, 2014, we conducted an analysis to determine whether any AFS securities currently in an unrealized loss position should be other-than-temporarily impaired. Such analyses considered, among other factors, the following criteria:

• Has the value of the investment declined more than what is deemed to be reasonable based on a risk and maturity adjusted discount rate?

• Is the investment credit rating below investment grade?

• Is it probable the issuer will be unable to pay the amount when due?

• Is it more likely than not that we will have to sell the security before recovery of its cost basis?

• Has the duration of the investment been extended?

Based on our analyses, the fact that we have asserted that we do not have the intent to sell AFS securities in an unrealized loss position, and considering it is unlikely that we will have to sell any AFS securities in an unrealized loss position before recovery of their cost basis, we do not believe that the values of any AFS securities were other-than-temporarily impaired as of March 31, 2015, or December 31, 2014.

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Note 5 – Loans and ALLL

We grant commercial, agricultural, residential real estate, and consumer loans to customers situated primarily in Clare, Gratiot, Isabella, Mecosta, Midland, Montcalm, and Saginaw counties in Michigan. The ability of the borrowers to honor their repayment obligations is often dependent upon the real estate, agricultural, light manufacturing, retail, gaming, tourism, higher education, and general economic conditions of this region. Substantially all of our consumer and residential real estate loans are secured by various items of property, while commercial loans are secured primarily by real estate, business assets, and personal guarantees; a portion of loans are unsecured.

Loans that we have the intent and ability to hold in our portfolio are reported at their outstanding principal balance adjusted for any charge-offs, the ALLL, and any deferred fees or costs. Interest income is accrued over the term of the loan based on the principal amount outstanding. Loan origination fees and certain direct loan origination costs are capitalized and recognized as a component of interest income over the term of the loan using the level yield method. The accrual of interest on commercial, agricultural, and residential real estate loans is typically discontinued at the time the loan is 90 days or more past due unless the credit is well-secured and in the process of collection. Upon transferring the loans to nonaccrual status, we perform an evaluation to determine the net realizable value of the underlying collateral. This evaluation is used to help determine if any charge-offs are necessary. Consumer loans are typically charged-off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful.

For loans that are placed on nonaccrual status or charged-off, all interest accrued in the current calendar year, but not collected, is reversed against interest income while interest accrued in prior calendar years, but not collected, is charged against the ALLL. Loans are typically returned to accrual status after six months of continuous performance. For impaired loans not classified as nonaccrual, interest income continues to be accrued over the term of the loan based on the principal amount outstanding.

Commercial and agricultural loans include loans for commercial real estate, commercial operating loans, farmland and agricultural production, and states and political subdivisions. Repayment of these loans is often dependent upon the successful operation and management of a business. We minimize our risk by limiting the amount of credit exposure to any one borrower to \$15,000. Borrowers with credit needs of more than \$15,000 are serviced through the use of loan participations with other commercial banks. Commercial and agricultural real estate loans generally require loan-to-value limits of 80% or less. Depending upon the type of loan, past credit history, and current operating results, we may require the borrower to pledge accounts receivable, inventory, and property and equipment. Personal guarantees are generally required from the owners of closely held corporations, partnerships, and sole proprietorships. In addition, we require annual financial statements, prepare cash flow analyses, and review credit reports as deemed necessary.

We offer adjustable rate mortgages, construction loans, and fixed rate residential real estate loans which typically have amortization periods up to a maximum of 30 years. Fixed rate residential real estate loans with an amortization of greater than 15 years are generally sold upon origination to Freddie Mac. Fixed rate residential real estate loans with an amortization of 15 years or less may be held in our portfolio or sold to Freddie Mac upon origination. We consider the direction of interest rates, the sensitivity of our balance sheet to changes in interest rates, and overall loan demand to determine whether or not to sell these loans to Freddie Mac.

Our lending policies generally limit the maximum loan-to-value ratio on residential real estate loans to 95% of the lower of the appraised value of the property or the purchase price, with the condition that private mortgage insurance is required on loans with loan-to-value ratios in excess of 80%. Substantially all loans upon origination have a loan to value ratio of less than 80%. Underwriting criteria for residential real estate loans include: evaluation of the borrower's ability to make monthly payments, the value of the property securing the loan, ensuring the payment of principal, interest, taxes, and hazard insurance does not exceed 28% of a borrower's gross income, all debt servicing does not exceed 36% of income, acceptable credit reports, verification of employment, income, and financial information. Appraisals are performed by independent appraisers and reviewed internally. All mortgage loan requests are reviewed by our mortgage loan committee or through a secondary market automated underwriting system; loans in excess of \$500 require the approval of our Internal Loan Committee, the Executive Loan Committee, the Board of Directors'

Loan Committee, or the Board of Directors.

Consumer loans include secured and unsecured personal loans. Loans are amortized for a period of up to 12 years based on the age and value of the underlying collateral. The underwriting emphasis is on a borrower's perceived intent and ability to pay rather than collateral value. No consumer loans are sold to the secondary market.

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The ALLL is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the ALLL when we believe the uncollectability of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the ALLL.

The ALLL is evaluated on a regular basis and is based upon a periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The primary factors behind the determination of the level of the ALLL are specific allocations for impaired loans, historical loss percentages, as well as unallocated components. Specific allocations for impaired loans are primarily determined based on the difference between the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell. Historical loss allocations were calculated at the loan class and segment levels based on a migration analysis of the loan portfolio over the preceding five years. Unallocated components are maintained to cover uncertainties that we believe affect our estimate of probable losses based on qualitative factors. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A summary of changes in the ALLL and the recorded investment in loans by segments follows:

	Allowance for Loan Losses						
	Three Months Ended March 31, 2015						
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total	
January 1, 2015	\$3,823	\$216	\$4,238	\$645	\$1,178	\$10,100	
Charge-offs	(17	) —	(50	) (93	) —	(160	)
Recoveries	213	72	33	68	—	386	
Provision for loan losses	(209	) (82	) (492	) 91	(34	) (726	)
March 31, 2015	\$3,810	\$206	\$3,729	\$711	\$1,144	\$9,600	
	Allowance for Loan Losses and Recorded Investment in Loans						
	March 31, 2015						
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total	
ALLL							
Individually evaluated for impairment	\$1,349	\$—	\$2,011	\$1	\$—	\$3,361	
Collectively evaluated for impairment	2,461	206	1,718	710	1,144	6,239	
Total	\$3,810	\$206	\$3,729	\$711	\$1,144	\$9,600	
Loans							
Individually evaluated for impairment	\$10,786	\$1,566	\$12,066	\$50		\$24,468	
Collectively evaluated for impairment	407,525	105,733	245,450	32,292		791,000	
Total	\$418,311	\$107,299	\$257,516	\$32,342		\$815,468	
	Allowance for Loan Losses						
	Three Months Ended March 31, 2014						
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total	
January 1, 2014	\$6,048	\$434	\$3,845	\$639	\$534	\$11,500	
Charge-offs	(192	) (31	) (113	) (114	) —	(450	)

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Recoveries	214	—	36	42	—	292
Provision for loan losses	(1,256	) 22	959	63	(30	) (242
March 31, 2014	\$4,814	\$425	\$4,727	\$630	\$504	\$11,100

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December 31, 2014

	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
ALLL						
Individually evaluated for impairment	\$1,283	\$—	\$2,143	\$1	\$—	\$3,427
Collectively evaluated for impairment	2,540	216	2,095	644	1,178	6,673
Total	\$3,823	\$216	\$4,238	\$645	\$1,178	\$10,100
Loans						
Individually evaluated for impairment	\$12,029	\$1,595	\$12,160	\$64		\$25,848
Collectively evaluated for impairment	419,932	103,126	252,435	32,241		807,734
Total	\$431,961	\$104,721	\$264,595	\$32,305		\$833,582

The following table displays the credit quality indicators for commercial and agricultural credit exposures based on internally assigned credit risk ratings as of:

March 31, 2015

Rating	Commercial			Agricultural		
	Real Estate	Other	Total	Real Estate	Other	Total
1 - Excellent	\$—	\$492	\$492	\$—	\$—	\$—
2 - High quality	13,206	7,841	21,047	5,514	3,355	8,869
3 - High satisfactory	83,369	46,252	129,621	29,515	10,459	39,974
4 - Low satisfactory	196,284	49,486	245,770	35,309	19,444	54,753
5 - Special mention	7,257	850	8,107	1,831	31	1,862
6 - Substandard	10,716	111	10,827	1,598	139	1,737
7 - Vulnerable	2,435	1	2,436	104	—	104
8 - Doubtful	—	11	11	—	—	—
Total	\$313,267	\$105,044	\$418,311	\$73,871	\$33,428	\$107,299

December 31, 2014

Rating	Commercial			Agricultural		
	Real Estate	Other	Total	Real Estate	Other	Total
1 - Excellent	\$—	\$492	\$492	\$—	\$—	\$—
2 - High quality	13,620	14,423	28,043	5,806	3,582	9,388
3 - High satisfactory	94,556	51,230	145,786	28,715	12,170	40,885
4 - Low satisfactory	184,000	49,869	233,869	33,361	17,560	50,921
5 - Special mention	8,456	1,322	9,778	1,607	65	1,672
6 - Substandard	11,055	123	11,178	1,602	147	1,749
7 - Vulnerable	2,687	116	2,803	106	—	106
8 - Doubtful	—	12	12	—	—	—
Total	\$314,374	\$117,587	\$431,961	\$71,197	\$33,524	\$104,721

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Internally assigned credit risk ratings are reviewed, at a minimum, when loans are renewed or when management has knowledge of improvements or deterioration of the credit quality of individual credits. Descriptions of the internally assigned credit risk ratings for commercial and agricultural loans are as follows:

1. EXCELLENT – Substantially Risk Free

Credit has strong financial condition and solid earnings history, characterized by:

- High liquidity, strong cash flow, low leverage.
- Unquestioned ability to meet all obligations when due.

Experienced management, with management succession in place.

Secured by cash.

2. HIGH QUALITY – Limited Risk

Credit with sound financial condition and has a positive trend in earnings supplemented by:

Favorable liquidity and leverage ratios.

Ability to meet all obligations when due.

Management with successful track record.

Steady and satisfactory earnings history.

If loan is secured, collateral is of high quality and readily marketable.

Access to alternative financing.

Well defined primary and secondary source of repayment.

If supported by guaranty, the financial strength and liquidity of the guarantor(s) are clearly evident.

3. HIGH SATISFACTORY – Reasonable Risk

Credit with satisfactory financial condition and further characterized by:

Working capital adequate to support operations.

Cash flow sufficient to pay debts as scheduled.

Management experience and depth appear favorable.

Loan performing according to terms.

If loan is secured, collateral is acceptable and loan is fully protected.

4. LOW SATISFACTORY – Acceptable Risk

Credit with bankable risks, although some signs of weaknesses are shown:

Would include most start-up businesses.

Occasional instances of trade slowness or repayment delinquency – may have been 10-30 days slow within the past year.

Management's abilities are apparent, yet unproven.

Weakness in primary source of repayment with adequate secondary source of repayment.

- Loan structure generally in accordance with policy.

If secured, loan collateral coverage is marginal.

Adequate cash flow to service debt, but coverage is low.

To be classified as less than satisfactory, only one of the following criteria must be met.

5. SPECIAL MENTION – Criticized

Credit constitutes an undue and unwarranted credit risk but not to the point of justifying a classification of substandard. The credit risk may be relatively minor yet constitute an unwarranted risk in light of the circumstances surrounding a specific loan:

Downward trend in sales, profit levels, and margins.

Impaired working capital position.

Cash flow is strained in order to meet debt repayment.

Loan delinquency (30-60 days) and overdrafts may occur.

•



Shrinking equity  
cushion.

Diminishing primary source of repayment and questionable secondary source.

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Management abilities are questionable.

Weak industry conditions.

Litigation pending against the borrower.

Collateral or guaranty offers limited protection.

Negative debt service coverage, however the credit is well collateralized and payments are current.

6. SUBSTANDARD – Classified

Credit where the borrower's current net worth, paying capacity, and value of the collateral pledged is inadequate. There is a distinct possibility that we will implement collection procedures if the loan deficiencies are not corrected. In addition, the following characteristics may apply:

Sustained losses have severely eroded the equity and cash flow.

Deteriorating liquidity.

Serious management problems or internal fraud.

Original repayment terms liberalized.

Likelihood of bankruptcy.

Inability to access other funding sources.

Reliance on secondary source of repayment.

Litigation filed against borrower.

Collateral provides little or no value.

Requires excessive attention of the loan officer.

Borrower is uncooperative with loan officer.

7. VULNERABLE – Classified

Credit is considered "Substandard" and warrants placing on nonaccrual status. Risk of loss is being evaluated and exit strategy options are under review. Other characteristics that may apply:

Insufficient cash flow to service debt.

Minimal or no payments being received.

Limited options available to avoid the collection process.

Transition status, expect action will take place to collect loan without immediate progress being made.

8. DOUBTFUL – Workout

Credit has all the weaknesses inherent in a "Substandard" loan with the added characteristic that collection and/or liquidation is pending. The possibility of a loss is extremely high, but its classification as a loss is deferred until liquidation procedures are completed, or reasonably estimable. Other characteristics that may apply:

Normal operations are severely diminished or have ceased.

Seriously impaired cash flow.

Original repayment terms materially altered.

Secondary source of repayment is inadequate.

Survivability as a "going concern" is impossible.

Collection process has begun.

Bankruptcy petition has been filed.

Judgments have been filed.

Portion of the loan balance has been charged-off.

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Our primary credit quality indicator for residential real estate and consumer loans is the individual loan's past due aging. The following tables summarize the past due and current loans as of:

	March 31, 2015				Total Past Due and Nonaccrual	Current	Total
	Accruing Interest and Past Due:		90 Days or More	Nonaccrual			
	30-59 Days	60-89 Days					
Commercial							
Commercial real estate	\$ 1,255	\$42	\$—	\$2,390	\$ 3,687	\$309,580	\$313,267
Commercial other	95	—	14	1	110	104,934	105,044
Total commercial	1,350	42	14	2,391	3,797	414,514	418,311
Agricultural							
Agricultural real estate	—	—	—	104	104	73,767	73,871
Agricultural other	82	34	—	—	116	33,312	33,428
Total agricultural	82	34	—	104	220	107,079	107,299
Residential real estate							
Senior liens	1,600	109	153	570	2,432	205,443	207,875
Junior liens	154	—	—	117	271	10,266	10,537
Home equity lines of credit	22	—	—	240	262	38,842	39,104
Total residential real estate	1,776	109	153	927	2,965	254,551	257,516
Consumer							
Secured	87	—	6	—	93	28,409	28,502
Unsecured	11	2	—	—	13	3,827	3,840
Total consumer	98	2	6	—	106	32,236	32,342
Total	\$3,306	\$187	\$173	\$3,422	\$7,088	\$808,380	\$815,468

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	December 31, 2014				Total Past Due and Nonaccrual	Current	Total
	Accruing Interest and Past Due:						
	30-59 Days	60-89 Days	90 Days or More	Nonaccrual			
Commercial							
Commercial real estate	\$1,155	\$282	\$—	\$2,764	\$4,201	\$310,173	\$314,374
Commercial other	153	24	2	116	295	117,292	117,587
Total commercial	1,308	306	2	2,880	4,496	427,465	431,961
Agricultural							
Agricultural real estate	101	—	—	106	207	70,990	71,197
Agricultural other	102	—	—	—	102	33,422	33,524
Total agricultural	203	—	—	106	309	104,412	104,721
Residential real estate							
Senior liens	1,821	425	146	668	3,060	210,138	213,198
Junior liens	235	18	—	130	383	10,750	11,133
Home equity lines of credit	468	20	—	250	738	39,526	40,264
Total residential real estate	2,524	463	146	1,048	4,181	260,414	264,595
Consumer							
Secured	107	2	—	10	119	28,229	28,348
Unsecured	19	—	—	—	19	3,938	3,957
Total consumer	126	2	—	10	138	32,167	32,305
Total	\$4,161	\$771	\$148	\$4,044	\$9,124	\$824,458	\$833,582

## Impaired Loans

Loans may be classified as impaired if they meet one or more of the following criteria:

1. There has been a charge-off of its principal balance (in whole or in part);
2. The loan has been classified as a TDR; or
3. The loan is in nonaccrual status.

Impairment is measured on a loan-by-loan basis for commercial and agricultural loans by comparing the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Impairment is measured on a loan-by-loan basis for residential real estate and consumer loans by comparing the loan's unpaid principal balance to the present value of expected future cash flows discounted at the loan's effective interest rate.

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We do not recognize interest income on impaired loans in nonaccrual status. For impaired loans not in nonaccrual status, interest income is recognized daily, as earned, according to the terms of the loan agreement. The following is a summary of information pertaining to impaired loans as of:

	March 31, 2015			December 31, 2014		
	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance
Impaired loans with a valuation allowance						
Commercial real estate	\$7,443	\$7,574	\$1,346	\$7,115	\$7,234	\$1,279
Commercial other	578	578	3	609	828	4
Agricultural real estate	87	87	—	—	—	—
Residential real estate senior liens	11,576	12,642	1,962	11,645	12,782	2,015
Residential real estate junior liens	250	260	49	265	275	53
Home equity lines of credit	—	—	—	250	650	75
Consumer secured	50	50	1	54	54	1
Total impaired loans with a valuation allowance	19,984	21,191	3,361	19,938	21,823	3,427
Impaired loans without a valuation allowance						
Commercial real estate	2,694	3,029		4,116	4,462	
Commercial other	71	301		189	212	
Agricultural real estate	1,433	1,433		1,529	1,529	
Agricultural other	46	46		66	186	
Home equity lines of credit	240	640		—	—	
Consumer secured	—	—		10	10	
Total impaired loans without a valuation allowance	4,484	5,449		5,910	6,399	
Impaired loans						
Commercial	10,786	11,482	1,349	12,029	12,736	1,283
Agricultural	1,566	1,566	—	1,595	1,715	—
Residential real estate	12,066	13,542	2,011	12,160	13,707	2,143
Consumer	50	50	1	64	64	1
Total impaired loans	\$24,468	\$26,640	\$3,361	\$25,848	\$28,222	\$3,427

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The following is a summary of information pertaining to impaired loans for the three month periods ended:

	March 31, 2015		March 31, 2014	
	Average Outstanding Balance	Interest Income Recognized	Average Outstanding Balance	Interest Income Recognized
Impaired loans with a valuation allowance				
Commercial real estate	\$7,277	\$91	\$6,762	\$94
Commercial other	594	10	798	18
Agricultural real estate	44	1	90	1
Residential real estate senior liens	11,611	118	13,589	138
Residential real estate junior liens	258	2	46	—
Home equity lines of credit	125	—	85	1
Consumer secured	52	1	90	1
Total impaired loans with a valuation allowance	19,961	223	21,460	253
Impaired loans without a valuation allowance				
Commercial real estate	3,405	61	5,776	102
Commercial other	130	3	591	6
Agricultural real estate	1,481	21	1,409	16
Agricultural other	56	1	161	28
Home equity lines of credit	120	6	97	—
Consumer secured	5	—	—	—
Total impaired loans without a valuation allowance	5,197	92	8,034	152
Impaired loans				
Commercial	11,406	165	13,927	220
Agricultural	1,581	23	1,660	45
Residential real estate	12,114	126	13,817	139
Consumer	57	1	90	1
Total impaired loans	\$25,158	\$315	\$29,494	\$405

As of March 31, 2015 and December 31, 2014, we had committed to advance \$5 and \$0, respectively, in connection with impaired loans, which include TDRs.

**Troubled Debt Restructurings**

Loan modifications are considered to be TDRs when the modification includes terms outside of normal lending practices to a borrower who is experiencing financial difficulties.

Typical concessions granted include, but are not limited to:

1. Agreeing to interest rates below prevailing market rates for debt with similar risk characteristics.
2. Extending the amortization period beyond typical lending guidelines for loans with similar risk characteristics.
3. Forgiving principal.
4. Forgiving accrued interest.

To determine if a borrower is experiencing financial difficulties, factors we consider include:

1. The borrower is currently in default on any of their debt.
2. The borrower would likely default on any of their debt if the concession was not granted.
3. The borrower's cash flow was insufficient to service all of their debt if the concession was not granted.
4. The borrower has declared, or is in the process of declaring, bankruptcy.
5. The borrower is unlikely to continue as a going concern (if the entity is a business).

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The following is a summary of information pertaining to TDRs granted for the:

	Three Months Ended March 31, 2015			Three Months Ended March 31, 2014		
	Number of Loans	Pre-Modification Recorded Investment	Post-Modification Recorded Investment	Number of Loans	Pre-Modification Recorded Investment	Post-Modification Recorded Investment
Commercial other	4	\$ 514	\$ 514	4	\$ 355	\$ 355
Residential real estate						
Senior liens	2	238	238	9	490	490
Home equity lines of credit	1	94	94	—	—	—
Total residential real estate	3	332	332	9	490	490
Consumer unsecured	—	—	—	1	1	1
Total	7	\$ 846	\$ 846	14	\$ 846	\$ 846

The following tables summarize concessions we granted to borrowers in financial difficulty for the:

	Three Months Ended March 31, 2015				Three Months Ended March 31, 2014			
	Below Market Interest Rate		Below Market Interest Rate and Extension of Amortization Period		Below Market Interest Rate		Below Market Interest Rate and Extension of Amortization Period	
	Number of Loans	Pre-Modification Recorded Investment	Number of Loans	Pre-Modification Recorded Investment	Number of Loans	Pre-Modification Recorded Investment	Number of Loans	Pre-Modification Recorded Investment
Commercial other	2	\$ 183	2	\$ 331	4	\$ 355	—	\$ —
Residential real estate								
Senior liens	1	49	1	189	2	49	7	441
Home equity lines of credit	—	—	1	94	—	—	—	—
Total residential real estate	1	49	2	283	2	49	7	441
Consumer unsecured	—	—	—	—	1	1	—	—
Total	3	\$ 232	4	\$ 614	7	\$ 405	7	\$ 441

We did not restructure any loans by forgiving principal or accrued interest in the three month periods ended March 31, 2015 or 2014.

Based on our historical loss experience, losses associated with TDRs are not significantly different than other impaired loans within the same loan segment. As such, TDRs, including TDRs that have been modified in the past 12 months that subsequently defaulted, are analyzed in the same manner as other impaired loans within their respective loan segment.

We had no loans that defaulted in the three month periods ended March 31, 2015 and 2014, which were modified within 12 months prior to the default date.

The following is a summary of TDR loan balances as of:

	March 31, 2015	December 31, 2014
TDRs	\$22,388	\$23,341

As of March 31, 2015, consumer mortgage loans collateralized by residential real estate that were foreclosed as a result of obtaining physical possession totaled \$183. Additionally, consumer mortgage loans collateralized by residential real estate in the process of foreclosure were \$42 as of March 31, 2015.

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## Note 6 – Equity Securities Without Readily Determinable Fair Values

Included in equity securities without readily determinable fair values are restricted securities, which are carried at cost, and investments in unconsolidated entities accounted for under the equity method of accounting.

Equity securities without readily determinable fair values consist of the following as of:

	March 31 2015	December 31 2014
FHLB Stock	\$9,800	\$9,800
Corporate Settlement Solutions, LLC	6,912	6,936
FRB Stock	1,999	1,999
Valley Financial Corporation	1,000	1,000
Other	338	341
Total	\$20,049	\$20,076

## Note 7 – Borrowed Funds

Borrowed funds consist of the following obligations as of:

	March 31, 2015		December 31, 2014		
	Amount	Rate	Amount	Rate	%
FHLB advances	\$217,000	1.86	% \$192,000	2.05	%
Securities sold under agreements to repurchase without stated maturity dates	66,321	0.12	% 95,070	0.14	%
Securities sold under agreements to repurchase with stated maturity dates	—	—	439	3.25	%
Federal funds purchased	—	—	2,200	0.50	
Total	\$283,321	1.45	% \$289,709	1.41	%

FHLB advances are collateralized by a blanket lien on all qualified 1-4 family residential real estate loans, specific AFS securities, and FHLB stock.

The following table lists the maturity and weighted average interest rates of FHLB advances as of:

	March 31, 2015		December 31, 2014		
	Amount	Rate	Amount	Rate	%
Variable rate due 2015	\$15,000	0.44	% \$—	—	
Fixed rate due 2015	42,000	0.67	% 42,000	0.72	%
Fixed rate due 2016	20,000	1.34	% 10,000	2.15	%
Fixed rate due 2017	30,000	1.95	% 30,000	1.95	%
Fixed rate due 2018	40,000	2.35	% 40,000	2.35	%
Fixed rate due 2019	20,000	3.11	% 20,000	3.11	%
Fixed rate due 2020	10,000	1.98	% 10,000	1.98	%
Fixed rate due 2021	30,000	2.26	% 30,000	2.26	%
Fixed rate due 2023	10,000	3.90	% 10,000	3.90	%
Total	\$217,000	1.86	% \$192,000	2.05	%

Securities sold under agreements to repurchase are classified as secured borrowings and are reflected at the amount of cash received in connection with the transaction. The securities underlying the agreements have a carrying value and a fair value of \$66,321 and \$135,222 at March 31, 2015 and December 31, 2014, respectively. Such securities remain under our control. We may be required to provide additional collateral based on the fair value of underlying securities.



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The following table lists the maturity and weighted average interest rates of securities sold under agreements to repurchase with stated maturity dates as of:

	March 31, 2015		December 31, 2014		%
	Amount	Rate	Amount	Rate	
Repurchase agreements due 2015	\$—	—	\$439	3.25	%

Securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances generally mature within one to four days from the transaction date. The following table provides a summary of securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances borrowings for the three month periods ended:

	March 31, 2015			March 31, 2014		
	Maximum Month End Balance	Average Balance	Weighted Average Interest Rate During the Period	Maximum Month End Balance	Average Balance	Weighted Average Interest Rate During the Period
Securities sold under agreements to repurchase without stated maturity dates	\$84,859	\$79,052	0.13 %	\$94,741	\$94,362	0.13 %
Federal funds purchased	2,300	5,706	0.48 %	15,000	5,755	0.47 %

We had pledged AFS securities and 1-4 family residential real estate loans in the following amounts at:

	March 31 2015	December 31 2014
Pledged to secure borrowed funds	\$338,489	\$324,584
Pledged to secure repurchase agreements	66,321	135,222
Pledged for public deposits and for other purposes necessary or required by law	21,449	19,851
Total	\$426,259	\$479,657

AFS securities pledged to repurchase agreements without stated maturity dates consisted of the following at:

	March 31, 2015
States and political subdivisions	\$1,403
Mortgage-backed securities	28,552
Collateralized mortgage obligations	36,366
Total	\$66,321

AFS securities pledged to repurchase agreements are monitored to ensure the appropriate level of is collateralized. In the event of maturities, calls, significant principal repayments, or significant decline in market values, we have adequate levels of available AFS securities to pledge in satisfy required collateral.

As of March 31, 2015, we had the ability to borrow up to an additional \$100,614, based on assets pledged as collateral. We had no investment securities that are restricted to be pledged for specific purposes.

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## Note 8 – Other Noninterest Expenses

A summary of expenses included in other noninterest expenses is as follows for the:

	Three Months Ended	
	March 31	
	2015	2014
Marketing and community relations	\$255	\$243
FDIC insurance premiums	212	202
Director fees	198	195
Audit and related fees	158	138
Printing and supplies	102	102
Postage and freight	98	108
Education and travel	92	121
Loan underwriting fees	88	95
All other	671	786
Total other	\$1,874	\$1,990

## Note 9 – Federal Income Taxes

The reconciliation of the provision for federal income taxes and the amount computed at the federal statutory tax rate of 34% of income before federal income tax expense is as follows for the:

	Three Months Ended		
	March 31		
	2015	2014	
Income taxes at 34% statutory rate	\$1,511	\$1,315	
Effect of nontaxable income			
Interest income on tax exempt municipal securities	(500	) (494	)
Earnings on corporate owned life insurance policies	(64	) (63	)
Effect of tax credits	(186	) (197	)
Other	(26	) (39	)
Total effect of nontaxable income	(776	) (793	)
Effect of nondeductible expenses	36	38	
Federal income tax expense	\$771	\$560	

## Note 10 – Fair Value

Following is a description of the valuation methodologies, key inputs, and an indication of the level of the fair value hierarchy in which the assets or liabilities are classified.

Cash and cash equivalents: The carrying amounts of cash and demand deposits due from banks and interest bearing balances due from banks approximate fair values. As such, we classify cash and cash equivalents as Level 1.

Certificates of deposit held in other financial institutions: Certificates of deposit held in other financial institutions include certificates of deposit and other short term interest bearing balances that mature within 3 years. Fair value is determined using prices for similar assets with similar characteristics. As such, we classify certificates of deposits held in other financial institutions as Level 2.

AFS and trading securities: AFS and trading securities are recorded at fair value on a recurring basis. Level 1 fair value measurement is based upon quoted prices for identical instruments. Level 2 fair value measurement is based upon quoted prices for similar instruments. If quoted prices are not available, fair values are measured using independent pricing models or other model based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss and liquidity assumptions. The values for Level 1 and Level 2 investment securities are generally obtained from an independent third party. On a quarterly basis, we compare the values provided to alternative pricing sources.

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Mortgage loans AFS: Mortgage loans AFS are carried at the lower of cost or fair value. The fair value of Mortgage loans AFS are based on what price secondary markets are currently offering for portfolios with similar characteristics. As such, we classify Mortgage loans AFS subject to nonrecurring fair value adjustments as Level 2.

Loans: For variable rate loans with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The resulting amounts are adjusted to estimate the effect of changes in the credit quality of borrowers since the loans were originated. As such, we classify loans as Level 3 assets.

We do not record loans at fair value on a recurring basis. However, from time-to-time, loans are classified as impaired and a specific allowance for loan losses may be established. Loans for which it is probable that payment of interest and principal will be significantly different than the contractual terms of the original loan agreement are considered impaired. Once a loan is identified as impaired, we measure the estimated impairment. The fair value of impaired loans is estimated using one of several methods, including the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.

We review the net realizable values of the underlying collateral for collateral dependent impaired loans on at least a quarterly basis for all loan types. To determine the collateral value, we utilize independent appraisals, broker price opinions, or internal evaluations. We review these valuations to determine whether an additional discount should be applied given the age of market information that may have been considered as well as other factors such as costs to carry and sell an asset if it is determined that the collateral will be liquidated in connection with the ultimate settlement of the loan. We use these valuations to determine if any specific reserves or charge-offs are necessary. We may obtain new valuations in certain circumstances, including when there has been significant deterioration in the condition of the collateral, if the foreclosure process has begun, or if the existing valuation is deemed to be outdated. The following tables list the quantitative fair value information about impaired loans as of:

		March 31, 2015	
Valuation Technique	Fair Value	Unobservable Input	Range
		Discount applied to collateral appraisal:	
		Real Estate	20% - 25%
		Equipment	30% - 40%
Discounted appraisal value	\$7,817	Other inventory	50% - 75%
		Accounts receivable	50%
		Liquor license	75%
		December 31, 2014	
Valuation Technique	Fair Value	Unobservable Input	Range
		Discount applied to collateral appraisal:	
		Real Estate	20% - 25%
		Equipment	30% - 40%
Discounted appraisal value	\$8,720	Cash crop inventory	40%
		Other inventory	75%
		Accounts receivable	50%
		Liquor license	75%

Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluation.

Accrued interest receivable: The carrying amounts of accrued interest receivable approximate fair value. As such, we classify accrued interest receivable as Level 1.

Equity securities without readily determinable fair values: Included in equity securities without readily determinable fair values are FHLB stock and FRB stock as well as our ownership interests in Corporate Settlement Solutions, LLC and Valley Financial Corporation. The investment in Corporate Settlement Solutions, LLC, a title insurance company,

was made in the first quarter 2008 and we account for our investment under the equity method of accounting. Valley Financial Corporation is the parent

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company of 1st State Bank in Saginaw, Michigan, which is a community bank that opened in 2005. We made investments in Valley Financial Corporation in 2004 and in 2007 and we account for our investment under the cost method of accounting.

The lack of an active market, or other independent sources to validate fair value estimates coupled with the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. As the fair values of these investments are not readily determinable, they are not disclosed under a specific fair value hierarchy; however, they are reviewed quarterly for impairment. If we were to record an impairment adjustment related to these securities, it would be classified as a nonrecurring Level 3 fair value adjustment. During 2015 and 2014, there were no impairments recorded on equity securities without readily determinable fair values.

Foreclosed assets: Upon transfer from the loan portfolio, foreclosed assets (which are included in other assets) are adjusted to and subsequently carried at the lower of carrying value or fair value less costs to sell. Net realizable value is based upon independent market prices, appraised values of the collateral, or management's estimation of the value of the collateral. Due to the inherent level of estimation in the valuation process, we classify foreclosed assets as nonrecurring Level 3.

The table below lists the quantitative fair value information related to foreclosed assets as of:

March 31, 2015			
Valuation Technique	Fair Value	Unobservable Input	Range
Discounted appraisal value	\$717	Discount applied to collateral appraisal:	20% - 25%
		Real Estate	
December 31, 2014			
Valuation Technique	Fair Value	Unobservable Input	Range
Discounted appraisal value	\$885	Discount applied to collateral appraisal:	20% - 25%
		Real Estate	

Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluations.

Goodwill and other intangible assets: Acquisition intangibles and goodwill are evaluated for potential impairment on at least an annual basis. Acquisition intangibles and goodwill are typically qualitatively evaluated to determine if it is more likely than not that the carrying balance is impaired. If it is determined that the carrying balance of acquisition intangibles or goodwill is more likely than not to be impaired, we perform a cash flow valuation to determine the extent of the potential impairment. If the testing resulted in impairment, we would classify goodwill and other acquisition intangibles subjected to nonrecurring fair value adjustments as Level 3. During 2015 and 2014, there were no impairments recorded on goodwill and other acquisition intangibles.

OMSR: OMSR (which are included in other assets) are subject to impairment testing. To test for impairment, we utilize a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and discount rates. If the valuation model reflects a value less than the carrying value, OMSR are adjusted to fair value through a valuation allowance as determined by the model. As such, we classify OMSR subject to nonrecurring fair value adjustments as Level 2.

Deposits: The fair value of demand, savings, and money market deposits are equal their carrying amounts and are classified as Level 1. Fair values for variable rate certificates of deposit approximate their carrying value. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. As such, fixed rate certificates of deposit are classified as Level 2.

Borrowed funds: The carrying amounts of federal funds purchased, borrowings under overnight repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values. The fair values of other borrowed funds are estimated using discounted cash flow analyses based on current incremental borrowing arrangements. As such, borrowed funds are classified as Level 2.

Accrued interest payable: The carrying amounts of accrued interest payable approximate fair value. As such, we classify accrued interest payable as Level 1.

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Commitments to extend credit, standby letters of credit, and undisbursed loans: Our commitments to extend credit, standby letters of credit, and undisbursed funds have no carrying amount and are estimated to have no realizable fair value. Historically, a majority of the unused commitments to extend credit have not been drawn upon and, generally, we do not receive fees in connection with these commitments other than standby letter of credit fees, which are not significant.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Although we believe our valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement.

Estimated Fair Values of Financial Instruments Not Recorded at Fair Value in their Entirety on a Recurring Basis  
Disclosure of the estimated fair values of financial instruments, which differ from carrying values, often requires the use of estimates. In cases where quoted market values in an active market are not available, we use present value techniques and other valuation methods to estimate the fair values of our financial instruments. These valuation methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.

The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis were as follows as of:

	March 31, 2015				
	Carrying Value	Estimated Fair Value	(Level 1)	(Level 2)	(Level 3)
<b>ASSETS</b>					
Cash and cash equivalents	\$20,597	\$20,597	\$20,597	\$—	\$—
Certificates of deposit held in other financial institutions	580	579	—	579	—
Mortgage loans AFS	1,057	1,075	—	1,075	—
Total loans	815,468	809,598	—	—	809,598
Less allowance for loan and lease losses	9,600	9,600	—	—	9,600
Net loans	805,868	799,998	—	—	799,998
Accrued interest receivable	6,798	6,798	6,798	—	—
Equity securities without readily determinable fair values (1)	20,049	20,049	—	—	—
OMSR	2,415	2,420	—	2,420	—
<b>LIABILITIES</b>					
Deposits without stated maturities	660,265	660,265	660,265	—	—
Deposits with stated maturities	438,390	441,670	—	441,670	—
Borrowed funds	283,321	221,053	—	221,053	—
Accrued interest payable	584	584	584	—	—

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	December 31, 2014				
	Carrying Value	Estimated Fair Value	(Level 1)	(Level 2)	(Level 3)
<b>ASSETS</b>					
Cash and cash equivalents	\$19,326	\$19,326	\$19,326	\$—	\$—
Certificates of deposit held in other financial institutions	580	579	—	579	—
Mortgage loans AFS	901	911	—	911	—
Total loans	833,582	827,449	—	—	827,449
Less allowance for loan and lease losses	10,100	10,100	—	—	10,100
Net loans	823,482	817,349	—	—	817,349
Accrued interest receivable	5,851	5,851	5,851	—	—
Equity securities without readily determinable fair values (1)	20,076	—	—	—	—
OMSR	2,519	2,554	—	2,554	—
<b>LIABILITIES</b>					
Deposits without stated maturities	634,222	634,222	634,222	—	—
Deposits with stated maturities	440,262	440,964	—	440,964	—
Borrowed funds	289,709	293,401	—	293,401	—
Accrued interest payable	558	558	558	—	—

Due to the characteristics of equity securities without readily determinable fair values, they are not disclosed under (1) a specific fair value hierarchy. If we were to record an impairment adjustment related to these securities, such amount would be classified as a nonrecurring Level 3 fair value adjustment.

## Financial Instruments Recorded at Fair Value

The table below presents the recorded amount of assets and liabilities measured at fair value on:

	March 31, 2015				December 31, 2014				
	Total	(Level 1)	(Level 2)	(Level 3)	Total	(Level 1)	(Level 2)	(Level 3)	
<b>Recurring items</b>									
<b>AFS securities</b>									
Government-sponsored enterprises	\$24,397	\$—	\$24,397	\$—	\$24,136	\$—	\$24,136	\$—	
States and political subdivisions	222,479	—	222,479	—	215,345	—	215,345	—	
Auction rate money market preferred	2,775	—	2,775	—	2,619	—	2,619	—	
Preferred stocks	6,324	6,324	—	—	6,140	6,140	—	—	
Mortgage-backed securities	201,997	—	201,997	—	166,926	—	166,926	—	
Collateralized mortgage obligations	147,236	—	147,236	—	152,368	—	152,368	—	
Total AFS securities	605,208	6,324	598,884	—	567,534	6,140	561,394	—	
<b>Nonrecurring items</b>									
Impaired loans (net of the ALLL)	7,817	—	—	7,817	8,720	—	—	8,720	
Foreclosed assets	717	—	—	717	885	—	—	885	
Total	\$613,742	\$6,324	\$598,884	\$8,534	\$577,139	\$6,140	\$561,394	\$9,605	
Percent of assets and liabilities measured at fair value		1.03	% 97.58	% 1.39	%	1.06	% 97.27	% 1.67	%





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The following table provides a summary of the changes in fair value of assets and liabilities recorded at fair value through earnings on a recurring basis and changes in assets and liabilities recorded at fair value on a nonrecurring basis, for which gains or losses were recognized in the:

	Three Months Ended March 31			2014		
	2015					
	Trading	Other Gains	Total	Trading	Other Gains	Total
	Losses	(Losses)		Losses	(Losses)	
Recurring items						
Trading securities	\$—	\$—	\$—	\$(4	) \$—	\$(4
Nonrecurring items						
Foreclosed assets	—	—	—	—	(43	) (43
Total	\$—	\$—	\$—	\$(4	) \$(43	) \$(47

## Note 11 – Accumulated Other Comprehensive Income (Loss)

The following table summarizes the changes in AOCI by component for the:

	Three Months Ended March 31			2014		
	2015					
	Unrealized	Defined	Total	Unrealized	Defined	Total
	Holding Gains	Benefit		Holding Gains	Benefit	
	(Losses) on	Pension Plan		(Losses) on	Pension Plan	
	AFS			AFS		
	Securities			Securities		
Balance, January 1	\$1,628	\$(2,134	) \$(506	) \$(4,207	) \$(2,134	) \$(6,341
OCI before reclassifications	4,356	—	4,356	5,520	—	5,520
Amounts reclassified from AOCI	—	—	—	—	—	—
Subtotal	4,356	—	4,356	5,520	—	5,520
Tax effect	(1,366	) —	(1,366	) (1,739	) —	(1,739
OCI, net of tax	2,990	—	2,990	3,781	—	3,781
Balance, March 31	\$4,618	\$(2,134	) \$2,484	\$(426	) \$(2,134	) \$(2,560

Included in OCI for the three month periods ended March 31, 2015 and 2014 are changes in unrealized holding gains and losses related to auction rate money market preferred and preferred stocks. For federal income tax purposes, these securities are considered equity investments. As such, no deferred federal income taxes related to unrealized holding gains or losses are expected or recorded.

A summary of the components of unrealized holding gains on AFS securities included in OCI follows for the:

	Three Months Ended March 31			2014		
	2015					
	Auction Rate	All Other	Total	Auction Rate	All Other	Total
	Money	AFS		Money	AFS	
	Market	Securities		Market	Securities	
	Preferred and			Preferred and		
	Preferred			Preferred		
	Stocks			Stocks		
Unrealized gains (losses) arising during the period	\$340	\$4,016	\$4,356	\$25	\$5,495	\$5,520
Tax effect	—	(1,366	) (1,366	) —	(1,739	) (1,739
Unrealized gains (losses), net of tax	\$340	\$2,650	\$2,990	\$25	\$3,756	\$3,781

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Interim Condensed Balance Sheets

	March 31 2015	December 31 2014
<b>ASSETS</b>		
Cash on deposit at the Bank	\$416	\$1,035
AFS securities	3,310	3,294
Investments in subsidiaries	130,340	124,827
Premises and equipment	2,005	1,982
Other assets	52,977	53,228
<b>TOTAL ASSETS</b>	<b>\$189,048</b>	<b>\$184,366</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Other liabilities	\$9,395	\$9,772
Shareholders' equity	179,653	174,594
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$189,048</b>	<b>\$184,366</b>

## Interim Condensed Statements of Income

	Three Months Ended March 31	
	2015	2014
<b>Income</b>		
Dividends from subsidiaries	\$1,600	\$1,500
Interest income	36	39
Management fee and other	1,452	506
<b>Total income</b>	<b>3,088</b>	<b>2,045</b>
<b>Expenses</b>		
Compensation and benefits	1,190	832
Occupancy and equipment	410	114
Audit and related fees	101	71
Other	493	268
<b>Total expenses</b>	<b>2,194</b>	<b>1,285</b>
Income before income tax benefit and equity in undistributed earnings of subsidiaries	894	760
Federal income tax benefit	241	254
Income before equity in undistributed earnings of subsidiaries	1,135	1,014
Undistributed earnings of subsidiaries	2,538	2,295
<b>Net income</b>	<b>\$3,673</b>	<b>\$3,309</b>

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## Interim Condensed Statements of Cash Flows

	Three Months Ended March 31	
	2015	2014
Operating activities		
Net income	\$3,673	\$3,309
Adjustments to reconcile net income to cash provided by operations		
Undistributed earnings of subsidiaries	(2,538	) (2,295
Undistributed earnings of equity securities without readily determinable fair values	27	78
Share-based payment awards	146	137
Depreciation	36	33
Changes in operating assets and liabilities which provided (used) cash		
Other assets	223	9
Accrued interest and other liabilities	(377	) 153
Net cash provided by (used in) operating activities	1,190	1,424
Investing activities		
Purchases of premises and equipment	(59	) (8
Net cash provided by (used in) investing activities	(59	) (8
Financing activities		
Net increase (decrease) in borrowed funds	—	250
Cash dividends paid on common stock	(1,775	) (1,696
Proceeds from the issuance of common stock	945	850
Common stock repurchased	(820	) (893
Common stock purchased for deferred compensation obligations	(100	) (126
Net cash provided by (used in) financing activities	(1,750	) (1,615
Increase (decrease) in cash and cash equivalents	(619	) (199
Cash and cash equivalents at beginning of period	1,035	529
Cash and cash equivalents at end of period	\$416	\$330

## Note 13 – Operating Segments

Our reportable segments are based on legal entities that account for at least 10% of net operating results. The operations of the Bank as of March 31, 2015 and 2014 and each of the three month periods then ended, represent approximately 90% or more of our consolidated total assets and operating results. As such, no additional segment reporting is presented.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

ISABELLA BANK CORPORATION FINANCIAL REVIEW

(Dollars in thousands except per share amounts)

This section reviews our financial condition and results of our operations for the unaudited three month period ended March 31, 2015. This analysis should be read in conjunction with our 2014 Annual Report on Form 10-K and with the unaudited interim condensed consolidated financial statements and notes, beginning on page 4 of this report.

Executive Summary

During the three month period ended March 31, 2015, we reported net income of \$3,673 and earnings per common share of \$0.47. Our increased earnings have primarily been the result of a reversal of provision for loan losses due to continued improvement in various credit quality indicators. Net loan recoveries during the first three months of 2015 were \$226 as compared to net loans charged-off of \$158 in the first three months of 2014. We continue to see reductions in loans classified as less than satisfactory in addition to a decline in total loans during the first three months of 2015. These factors required a reduction in the level of the ALLL in both amount and as a percentage of gross loans, resulting in a reversal of provision for loan losses of \$726 for the three month period ended March 31, 2015.

During the three month period ended March 31, 2015, total assets grew by 1.42% to \$1,571,575, and assets under management increased to \$2,256,825 which includes loans sold and serviced, and assets managed by our Investment and Trust Services Department of \$685,250. Total loans declined by \$18,114 which was driven by commercial and agricultural loan declines of \$11,072. Some of this decline is related to typical seasonal activity by our borrowers. Additionally, we experienced declines in both residential real estate and consumer loans of \$7,042 as demand for residential real estate loans continued to be soft.

We increased our AFS securities portfolio by \$37,674 during the first three months of 2015 to continue to provide growth in our balance sheet and increase interest income. While our net yield on interest earning assets of 3.37% remains historically low, it has stabilized. The low net yield on interest earning assets is a direct result of Federal Reserve Bank monetary policy. We anticipate the Federal Reserve Bank will increase short term interest rates in 2015 slightly; therefore, we do not anticipate any significant improvements in our net yield on interest earning assets in the short term.

We continue to experience challenges with growing our loan portfolio in a market with intense commercial loan competition and soft residential real estate demand. To ensure we are positioned to attract our share of qualified loan opportunities, we recently added new loan products in our residential real estate portfolio and are actively pursuing opportunities to improve our visibility within the indirect loan market. These initiatives are designed to attract new customers and retain current customers to improve earnings. Net interest income will increase only through continued growth in loans, investments, and other income earning assets. We are committed to increasing earnings and dedicated to providing long term sustainable growth to enable us to increase shareholder value.

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## Results of Operations

The following table outlines our results of operations and provides certain performance measures as of, and for the three month periods ended:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014		
<b>INCOME STATEMENT DATA</b>							
Interest income	\$13,412	\$13,713	\$13,483	\$13,391	\$13,364		
Interest expense	2,488	2,504	2,498	2,468	2,500		
Net interest income	10,924	11,209	10,985	10,923	10,864		
Provision for loan losses	(726 )	(64 )	(162 )	(200 )	(242 )		
Noninterest income	2,128	2,426	2,216	2,434	2,249		
Noninterest expenses	9,334	9,606	9,514	9,300	9,486		
Federal income tax expense	771	648	444	692	560		
Net Income	\$3,673	\$3,445	\$3,405	\$3,565	\$3,309		
<b>PER SHARE</b>							
Basic earnings	\$0.47	\$0.44	\$0.44	\$0.46	\$0.43		
Diluted earnings	\$0.46	\$0.44	\$0.43	\$0.45	\$0.42		
Dividends	\$0.23	\$0.23	\$0.22	\$0.22	\$0.22		
Tangible book value*	\$16.84	\$16.59	\$16.33	\$16.08	\$15.82		
<b>Quoted market value</b>							
High	\$23.50	\$23.99	\$24.00	\$23.50	\$23.94		
Low	\$22.00	\$22.10	\$21.73	\$22.44	\$22.25		
Close*	\$22.90	\$22.50	\$23.60	\$22.95	\$23.00		
Common shares outstanding*	7,781,820	7,776,274	7,740,730	7,735,156	7,727,547		
<b>PERFORMANCE RATIOS</b>							
Return on average total assets	0.95	% 0.90	% 0.89	% 0.95	% 0.88	%	
Return on average shareholders' equity	8.27	% 8.06	% 7.91	% 8.43	% 8.04	%	
Return on average tangible shareholders' equity	11.30	% 10.80	% 10.88	% 11.59	% 10.92	%	
Net interest margin yield (FTE)	3.37	% 3.45	% 3.39	% 3.43	% 3.42	%	
<b>BALANCE SHEET DATA*</b>							
Gross loans	\$815,468	\$833,582	\$822,299	\$816,307	\$808,411		
AFS securities	\$605,208	\$567,534	\$575,080	\$550,518	\$555,144		
Total assets	\$1,571,575	\$1,549,543	\$1,553,974	\$1,522,135	\$1,513,371		
Deposits	\$1,098,655	\$1,074,484	\$1,081,890	\$1,060,928	\$1,065,935		
Borrowed funds	\$283,321	\$289,709	\$290,438	\$279,457	\$272,536		
Shareholders' equity	\$179,653	\$174,594	\$172,076	\$171,099	\$165,971		
Gross loans to deposits	74.22	% 77.58	% 76.01	% 76.94	% 75.84	%	
<b>ASSETS UNDER MANAGEMENT*</b>							
Loans sold with servicing retained	\$288,448	\$288,639	\$290,697	\$290,590	\$292,382		
Assets managed by our Investment and Trust Services Department	\$396,802	\$383,878	\$374,878	\$374,092	\$358,811		
Total assets under management	\$2,256,825	\$2,222,060	\$2,219,549	\$2,186,817	\$2,164,564		
<b>ASSET QUALITY*</b>							
Nonperforming loans to gross loans	0.44	% 0.50	% 0.57	% 0.58	% 0.65	%	
Nonperforming assets to total assets	0.27	% 0.33	% 0.37	% 0.38	% 0.42	%	
ALLL to gross loans	1.18	% 1.21	% 1.26	% 1.31	% 1.37	%	
<b>CAPITAL RATIOS*</b>							

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Shareholders' equity to assets	11.43	% 11.27	% 11.07	% 11.24	% 10.97	%
Tier 1 leverage	8.74	% 8.59	% 8.47	% 8.50	% 8.38	%
Common equity tier 1 capital	13.70	% N/A	N/A	N/A	N/A	
Tier 1 risk-based capital	13.70	% 14.08	% 13.86	% 13.84	% 13.88	%
Total risk-based capital	14.70	% 15.18	% 15.11	% 15.09	% 15.13	%

\* At end of period

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The following table outlines our results of operations and provides certain performance measures as of, and for the three month periods ended:

	March 31 2015	March 31 2014	March 31 2013	March 31 2012	March 31 2011	
<b>INCOME STATEMENT DATA</b>						
Interest income	\$13,412	\$13,364	\$13,528	\$14,204	\$14,238	
Interest expense	2,488	2,500	2,821	3,704	4,053	
Net interest income	10,924	10,864	10,707	10,500	10,185	
Provision for loan losses	(726 )	(242 )	300	461	817	
Noninterest income	2,128	2,249	2,447	3,541	1,948	
Noninterest expenses	9,334	9,486	9,191	9,573	8,587	
Federal income tax expense	771	560	576	773	413	
Net Income	\$3,673	\$3,309	\$3,087	\$3,234	\$2,316	
<b>PER SHARE</b>						
Basic earnings	\$0.47	\$0.43	\$0.40	\$0.43	\$0.31	
Diluted earnings	\$0.46	\$0.42	\$0.39	\$0.41	\$0.30	
Dividends	\$0.23	\$0.22	\$0.21	\$0.20	\$0.19	
Tangible book value*	\$16.84	\$15.82	\$14.95	\$14.15	\$13.35	
Quoted market value						
High	\$23.50	\$23.94	\$25.10	\$24.50	\$19.25	
Low	\$22.00	\$22.25	\$21.55	\$22.30	\$17.10	
Close*	\$22.90	\$23.00	\$25.00	\$24.00	\$17.51	
Common shares outstanding*	7,781,820	7,727,547	7,688,928	7,596,772	7,560,903	
<b>PERFORMANCE RATIOS</b>						
Return on average total assets	0.95	% 0.88	% 0.86	% 0.95	% 0.74	%
Return on average shareholders' equity	8.27	% 8.04	% 7.51	% 8.29	% 6.34	%
Return on average tangible shareholders' equity	11.30	% 10.92	% 10.86	% 12.19	% 9.56	%
Net interest margin yield (FTE)	3.37	% 3.42	% 3.54	% 3.70	% 3.92	%
<b>BALANCE SHEET DATA*</b>						
Gross loans	\$815,468	\$808,411	\$767,522	\$743,132	\$737,977	
AFS securities	\$605,208	\$555,144	\$520,931	\$471,655	\$361,960	
Total assets	\$1,571,575	\$1,513,371	\$1,434,705	\$1,369,220	\$1,262,181	
Deposits	\$1,098,655	\$1,065,935	\$1,029,760	\$989,126	\$923,247	
Borrowed funds	\$283,321	\$272,536	\$232,410	\$214,493	\$183,263	
Shareholders' equity	\$179,653	\$165,971	\$165,308	\$157,307	\$147,601	
Gross loans to deposits	74.22	% 75.84	% 74.53	% 75.13	% 79.93	%
<b>ASSETS UNDER MANAGEMENT*</b>						
Loans sold with servicing retained	\$288,448	\$292,382	\$301,476	\$304,235	\$307,709	
Assets managed by our Investment and Trust Services Department	\$396,802	\$358,811	\$336,632	\$312,304	\$313,619	
Total assets under management	\$2,256,825	\$2,164,564	\$2,072,813	\$1,985,759	\$1,883,509	
<b>ASSET QUALITY*</b>						
Nonperforming loans to gross loans	0.44	% 0.65	% 0.90	% 0.94	% 0.77	%
Nonperforming assets to total assets	0.27	% 0.42	% 0.56	% 0.64	% 0.66	%
ALLL to gross loans	1.18	% 1.37	% 1.55	% 1.67	% 1.68	%
<b>CAPITAL RATIOS*</b>						
Shareholders' equity to assets	11.43	% 10.97	% 11.52	% 11.49	% 11.69	%
Tier 1 leverage	8.74	% 8.38	% 8.28	% 8.19	% 8.23	%



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Common equity tier 1 capital	13.70	% N/A	N/A	N/A	N/A	
Tier 1 risk-based capital	13.70	% 13.88	% 13.61	% 13.20	% 12.53	%
Total risk-based capital	14.70	% 15.13	% 14.86	% 14.45	% 13.78	%
* At end of period						

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## Average Balances, Interest Rate, and Net Interest Income

The following schedules present the daily average amount outstanding for each major category of interest earning assets, nonearning assets, interest bearing liabilities, and noninterest bearing liabilities. These schedules also present an analysis of interest income and interest expense for the periods indicated. All interest income is reported on a FTE basis using a 34% federal income tax rate. Loans in nonaccrual status, for the purpose of the following computations, are included in the average loan balances. FRB and FHLB restricted equity holdings are included in accrued income and other assets.

The following table displays the results for the three month periods ended:

	March 31 2015			December 31 2014			March 31 2014		
	Average Balance	Tax Equivalent Interest	Average Yield / Rate	Average Balance	Tax Equivalent Interest	Average Yield / Rate	Average Balance	Tax Equivalent Interest	Average Yield / Rate
<b>INTEREST EARNING ASSETS</b>									
Loans	\$822,059	\$9,684	4.71 %	\$821,092	\$10,019	4.88 %	\$805,812	\$9,751	4.84 %
Taxable investment securities	370,586	2,107	2.27 %	363,563	2,085	2.29 %	353,013	1,998	2.26 %
Nontaxable investment securities	197,597	2,471	5.00 %	199,175	2,472	4.96 %	189,000	2,332	4.94 %
Trading securities	—	—	— %	—	—	— %	524	8	6.11 %
Other	24,421	139	2.28 %	25,984	126	1.94 %	26,604	153	2.30 %
Total earning assets	1,414,663	14,401	4.07 %	1,409,814	14,702	4.17 %	1,374,953	14,242	4.14 %
<b>NONEARNING ASSETS</b>									
Allowance for loan losses	(10,308 )			(10,346 )			(11,634 )		
Cash and demand deposits due from banks	17,624			18,755			17,690		
Premises and equipment	26,307			25,977			26,018		
Accrued income and other assets	100,761			99,884			94,704		
Total assets	\$1,549,047			\$1,544,084			\$1,501,731		
<b>INTEREST BEARING LIABILITIES</b>									
Interest bearing demand deposits	\$194,636	39	0.08 %	\$182,766	37	0.08 %	\$197,776	41	0.08 %
Savings deposits	270,792	92	0.14 %	265,456	95	0.14 %	252,979	94	0.15 %
Time deposits	437,210	1,335	1.22 %	441,895	1,396	1.26 %	451,350	1,481	1.31 %
Borrowed funds	283,535	1,022	1.44 %	288,345	976	1.35 %	270,010	884	1.31 %
Total interest bearing liabilities	1,186,173	2,488	0.84 %	1,178,462	2,504	0.85 %	1,172,115	2,500	0.85 %

NONINTEREST  
BEARING  
LIABILITIES

Demand deposits	174,037		178,376		155,176
Other	11,087		11,951		9,861
Shareholders' equity	177,750		175,295		164,579
Total liabilities and shareholders' equity	\$1,549,047		\$1,544,084		\$1,501,731
Net interest income (FTE)		\$ 11,913		\$ 12,198	\$ 11,742
Net yield on interest earning assets (FTE)		3.37 %		3.46 %	3.42 %

Net Interest Income

Net interest income is the amount by which interest income on earning assets exceeds the interest expenses on interest bearing liabilities. Net interest income is influenced by changes in the balance and mix of assets and liabilities and market interest rates. We exert some control over these factors; however, FRB monetary policy and competition have a significant impact. For

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analytical purposes, net interest income is adjusted to an FTE basis by adding the income tax savings from interest on tax exempt loans, and nontaxable investment securities, thus making year to year comparisons more meaningful. Included in interest income are loan fees which are displayed in the following table for the three month periods ended:

	March 31 2015	December 31 2014	March 31 2014
Loan fees	\$507	\$669	\$476

## Volume and Rate Variance Analysis

The following table sets forth the effect of volume and rate changes on interest income and expense for the periods indicated. For the purpose of this table, changes in interest due to volume and rate were determined as follows:

Volume—change in volume multiplied by the previous period's rate.

Rate—change in the FTE rate multiplied by the previous period's volume.

The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	Three Months Ended March 31, 2015 Compared to December 31, 2014			Three Months Ended March 31, 2015 Compared to March 31, 2014		
	Increase (Decrease) Due to Volume	Rate	Net	Increase (Decrease) Due to Volume	Rate	Net
Changes in interest income						
Loans	\$12	\$(347)	\$(335)	\$194	\$(261)	\$(67)
Taxable investment securities	40	(18)	22	100	9	109
Nontaxable investment securities	(20)	19	(1)	107	32	139
Trading securities	—	—	—	(4)	(4)	(8)
Other	(8)	21	13	(12)	(2)	(14)
Total changes in interest income	24	(325)	(301)	385	(226)	159
Changes in interest expense						
Interest bearing demand deposits	2	—	2	(1)	(1)	(2)
Savings deposits	2	(5)	(3)	6	(8)	(2)
Time deposits	(15)	(46)	(61)	(45)	(101)	(146)
Borrowed funds	(16)	62	46	46	92	138
Total changes in interest expense	(27)	11	(16)	6	(18)	(12)
Net change in interest margin (FTE)	\$51	\$(336)	\$(285)	\$379	\$(208)	\$171

Our net yield on interest earning assets remains at historically low levels which is a direct result of FRB monetary policy. The persistent low interest rate environment coupled with an increase in the concentration of AFS securities as a percentage of earning assets has also placed downward pressure on net interest margin yield. While we anticipate that the FRB will increase short term interest rates in 2015, we do not anticipate the increase to be significant due to lack of underlying strength in the economic environment. As such, we do not expect any significant change in our net yield on interest earning assets and will continue to see compression on margins as the rates paid on interest bearing liabilities will likely increase faster than those of interest earning assets. We will continue our strategy of balance sheet growth to provide net interest income in future periods.



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	Average Yield / Rate for the Three Month Periods Ended:					
	March 31	December 31	September 30	June 30	March 31	
	2015	2014	2014	2014	2014	
Total earning assets	4.07	% 4.17	% 4.10	% 4.14	% 4.14	%
Total interest bearing liabilities	0.84	% 0.85	% 0.85	% 0.84	% 0.85	%
Net yield on interest earning assets (FTE)	3.37	% 3.46	% 3.39	% 3.43	% 3.42	%
	Quarter to Date Net Interest Income (FTE)					
	March 31	December 31	September 30	June 30	March 31	
	2015	2014	2014	2014	2014	
Total interest income (FTE)	\$ 14,401	\$ 14,702	\$ 14,357	\$ 14,282	\$ 14,242	
Total interest expense	2,488	2,504	2,498	2,468	2,500	
Net interest income (FTE)	\$ 11,913	\$ 12,198	\$ 11,859	\$ 11,814	\$ 11,742	

One of the the primary contributors to the decline in the net yield on interest earning is the decline in loan fees. Loan fees are at historical lows as a result of the soft demand for residential mortgage loans and the intense competition for commercial loans. The following table displays data for the three month periods ended:

	March 31	December 31	September 30	June 30	March 31	
	2015	2014	2014	2014	2014	
Net interest income (FTE)	\$ 11,913	\$ 12,198	\$ 11,859	\$ 11,814	\$ 11,742	
Less loan fees	507	669	488	566	476	
Net interest income excluding loan fees (FTE)	\$ 11,406	\$ 11,529	\$ 11,371	\$ 11,248	\$ 11,266	
Net yield on interest earning assets excluding loan fees (FTE)	3.23	% 3.27	% 3.25	% 3.26	% 3.28	%

## Allowance for Loan and Lease Losses

The viability of any financial institution is ultimately determined by its management of credit risk. Loans represent our single largest concentration of risk. The ALLL is our estimation of incurred losses within the existing loan portfolio. We allocate the ALLL throughout the loan portfolio based on our assessment of the underlying risks associated with each loan segment. Our assessments include allocations based on specific impairment valuation allowances, historical charge-offs, internally assigned credit risk ratings, and past due and nonaccrual balances. A portion of the ALLL is not allocated to any one loan segment, but is instead a reflection of other qualitative risks that reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

The following table summarizes our charge-offs, recoveries, provisions for loan losses, and ALLL balances as of, and for the three month periods ended March 31:

	2015	2014	Variance
ALLL at beginning of period	\$ 10,100	\$ 11,500	\$(1,400)
Charge-offs			
Commercial and agricultural	17	223	(206)
Residential real estate	50	113	(63)
Consumer	93	114	(21)
Total charge-offs	160	450	(290)
Recoveries			
Commercial and agricultural	285	214	71
Residential real estate	33	36	(3)
Consumer	68	42	26
Total recoveries	386	292	94
Net loan charge-offs	(226)	158	(384)
Provision for loan losses	(726)	(242)	(484)
ALLL at end of period	\$ 9,600	\$ 11,100	\$(1,500)

Net loan charge-offs to average loans outstanding	(0.03	)%	0.02	%	(0.05	)%
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The following table summarizes our charge-offs, recoveries, provisions for loan losses, and ALLL balances as of, and for the three month periods ended:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
Total charge-offs	\$160	\$351	\$416	\$411	\$450
Total recoveries	386	115	278	211	292
Net loan charge-offs	(226 )	236	138	200	158
Net loan charge-offs to average loans outstanding	(0.03 )%	0.03 %	0.02 %	0.02 %	0.02 %
Provision for loan losses	\$(726 )	\$(64 )	\$(162 )	\$(200 )	\$(242 )
Provision for loan losses to average loans outstanding	(0.09 )%	(0.01 )%	(0.02 )%	(0.02 )%	(0.03 )%
ALLL	\$9,600	\$10,100	\$10,400	\$10,700	\$11,100
ALLL as a% of loans at end of period	1.18 %	1.21 %	1.26 %	1.31 %	1.37 %

As the level of net loans charged-off continues to decline and credit quality indicators continue to improve, we have consistently reduced the ALLL in both amount and as a percentage of loans. Current levels of net loans charged-off are now consistent with pre-recessionary levels. These factors in addition to the lack of loan growth in 2015, have required us to continue to reduce the ALLL in both amount and as a percentage of loans. For further discussion of the allocation of the ALLL, see “Note 5 – Loans and ALLL” of our interim condensed consolidated financial statements.

**Loans Past Due and Loans in Nonaccrual Status**

Increases in past due and nonaccrual status loans can have a significant impact on the ALLL. To determine the potential impact, and corresponding estimated losses, we analyze our historical loss trends on loans past due greater than 30 days and nonaccrual status loans. We monitor all loans that are past due and in nonaccrual status for indications of additional deterioration.

	Total Past Due and Nonaccrual				
	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
Commercial and agricultural	\$4,017	\$4,805	\$3,904	\$5,045	\$4,986
Residential real estate	2,965	4,181	4,011	4,613	7,067
Consumer	106	138	134	98	113
Total	\$7,088	\$9,124	\$8,049	\$9,756	\$12,166
Total past due and nonaccrual loans to gross loans	0.87 %	1.09 %	0.98 %	1.20 %	1.50 %

Declines in past due and nonaccrual status loans are the result of strengthened loan performance. A summary of loans past due and in nonaccrual status, including the composition of the ending balance of nonaccrual status loans by type, is included in “Note 5 – Loans and ALLL” of our interim condensed consolidated financial statements.

**Troubled Debt Restructurings**

We have taken a proactive approach to avoid foreclosures on borrowers who are willing to work with us in modifying their loans, thus making them more affordable. While this approach has allowed certain borrowers to develop a payment structure that will allow them to continue making payments in lieu of foreclosure, it has contributed to a significant increase in the level of loans classified as TDRs. The modifications have been successful for us and our customers as very few of the modified loans have resulted in foreclosures. At the time of the TDR, the loan is reviewed to determine whether or not to classify the loan as accrual or nonaccrual status. The majority of new modifications result in terms that satisfy our criteria for continued interest accrual. TDRs that have been placed on nonaccrual status may be placed back on accrual status after six months of continued performance.

We restructure debt with borrowers who, due to temporary financial difficulties, are unable to service their debt under the original terms. We may extend the amortization period, reduce interest rates, forgive principal, forgive interest, or a combination of these modifications. Typically, the modifications are for a period of five years or less. There were no



TDRs that were Government sponsored as of March 31, 2015 or December 31, 2014.

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Losses associated with TDRs, if any, are included in the estimation of the ALLL in the quarter in which a loan is identified as a TDR, and we review the analysis of the ALLL estimation each reporting period to ensure its continued appropriateness.

The following tables provide a roll-forward of TDRs for the:

	Three Months Ended March 31, 2015					
	Accruing Interest		Nonaccrual		Total	
	Number	Balance	Number	Balance	Number	Balance
	of		of		of	
	Loans		Loans		Loans	
January 1, 2015	156	\$20,931	13	\$2,410	169	\$23,341
New modifications	5	525	2	321	7	846
Principal advances (payments)	—	(198)	—	(37)	—	(235)
Loans paid-off	(8)	(920)	(3)	(500)	(11)	(1,420)
Partial charge-offs	—	—	—	(47)	—	(47)
Balances charged-off	—	—	—	—	—	—
Transfers to OREO	—	—	(2)	(97)	(2)	(97)
Transfers to accrual status	—	—	—	—	—	—
Transfers to nonaccrual status	(1)	(83)	1	83	—	—
March 31, 2015	152	\$20,255	11	\$2,133	163	\$22,388
	Three Months Ended March 31, 2014					
	Accruing Interest		Nonaccrual		Total	
	Number	Balance	Number	Balance	Number	Balance
	of		of		of	
	Loans		Loans		Loans	
January 1, 2014	165	\$24,423	15	\$1,442	180	\$25,865
New modifications	12	770	2	77	14	847
Principal advances (payments)	—	(273)	—	(30)	—	(303)
Loans paid-off	(10)	(718)	—	—	(10)	(718)
Partial charge-offs	—	—	—	(18)	—	(18)
Balances charged-off	(1)	(6)	—	—	(1)	(6)
Transfers to OREO	—	—	(2)	(34)	(2)	(34)
Transfers to accrual status	2	57	(2)	(57)	—	—
Transfers to nonaccrual status	(3)	(1,299)	3	1,299	—	—
March 31, 2014	165	\$22,954	16	\$2,679	181	\$25,633

The following table summarizes our TDRs as of:

	March 31, 2015			December 31, 2014			Total Change
	Accruing Interest	Nonaccrual	Total	Accruing Interest	Nonaccrual	Total	
Current	\$18,983	\$610	\$19,593	\$20,012	\$272	\$20,284	\$(691)
Past due 30-59 days	1,107	2	1,109	804	592	1,396	(287)
Past due 60-89 days	109	—	109	115	3	118	(9)
Past due 90 days or more	56	1,521	1,577	—	1,543	1,543	34
Total	\$20,255	\$2,133	\$22,388	\$20,931	\$2,410	\$23,341	\$(953)

Additional disclosures about TDRs are included in "Note 5 – Loans and ALLL" of our interim condensed consolidated financial statements.

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## Impaired Loans

The following is a summary of information pertaining to impaired loans as of:

	March 31, 2015			December 31, 2014		
	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance
<b>TDRs</b>						
Commercial real estate	\$9,300	\$9,528	\$1,281	\$10,222	\$10,501	\$1,276
Commercial other	649	879	3	715	945	4
Agricultural real estate	1,416	1,416	—	1,423	1,423	—
Agricultural other	46	46	—	66	186	—
Residential real estate senior liens	10,443	10,929	1,735	10,462	11,019	1,847
Residential real estate junior liens	244	244	48	246	246	49
Home equity lines of credit	240	640	—	153	453	46
Consumer secured	50	50	1	54	54	1
<b>Total TDRs</b>	<b>22,388</b>	<b>23,732</b>	<b>3,068</b>	<b>23,341</b>	<b>24,827</b>	<b>3,223</b>
<b>Other impaired loans</b>						
Commercial real estate	837	1,075	65	1,009	1,195	3
Commercial other	—	—	—	83	95	—
Agricultural real estate	104	104	—	106	106	—
Agricultural other	—	—	—	—	—	—
Residential real estate senior liens	1,133	1,713	227	1,183	1,763	168
Residential real estate junior liens	6	16	1	19	29	4
Home equity lines of credit	—	—	—	97	197	29
Consumer secured	—	—	—	10	10	—
<b>Total other impaired loans</b>	<b>2,080</b>	<b>2,908</b>	<b>293</b>	<b>2,507</b>	<b>3,395</b>	<b>204</b>
<b>Total impaired loans</b>	<b>\$24,468</b>	<b>\$26,640</b>	<b>\$3,361</b>	<b>\$25,848</b>	<b>\$28,222</b>	<b>\$3,427</b>

Additional disclosure related to impaired loans is included in “Note 5 – Loans and ALLL” of our interim condensed consolidated financial statements.

## Nonperforming Assets

The following table summarizes our nonperforming assets as of:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014	
Nonaccrual status loans	\$3,422	\$4,044	\$4,496	\$4,587	\$4,345	
Accruing loans past due 90 days or more	173	148	164	119	893	
<b>Total nonperforming loans</b>	<b>3,595</b>	<b>4,192</b>	<b>4,660</b>	<b>4,706</b>	<b>5,238</b>	
Foreclosed assets	717	885	1,041	1,132	1,126	
<b>Total nonperforming assets</b>	<b>\$4,312</b>	<b>\$5,077</b>	<b>\$5,701</b>	<b>\$5,838</b>	<b>\$6,364</b>	
Nonperforming loans as a % of total loans	0.44	% 0.50	% 0.57	% 0.58	% 0.65	%
Nonperforming assets as a % of total assets	0.27	% 0.33	% 0.37	% 0.38	% 0.42	%

After a loan is 90 days past due, it is generally placed on nonaccrual status unless it is well secured and in the process of collection. Upon transferring the loans to nonaccrual status, we perform an evaluation to determine the net

realizable value of the underlying collateral. This evaluation is used to help determine if any charge-offs are necessary. Loans may be placed back on accrual status after six months months of continued performance. Total nonperforming loans continue to improve and current levels reflect pre-recessionary levels.

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Included in the nonaccrual loan balances above were loans currently classified as TDRs as of:

	March 31 2015	December 31 2014
Commercial and agricultural	\$1,702	\$1,995
Residential real estate	240	262
Consumer	191	153
Total	\$2,133	\$2,410

Additional disclosures about nonaccrual status loans are included in “Note 5 – Loans and ALLL” of our interim condensed consolidated financial statements.

We continue to devote considerable attention to identifying impaired loans and adjusting the net carrying value of these loans to their current net realizable values through the establishment of a specific reserve or the recording of a charge-off. We believe that all loans deemed to be impaired have been identified.

We believe that the level of the ALLL is appropriate as of March 31, 2015 and we will continue to closely monitor overall credit quality and our policies and procedures related to the analysis of the ALLL to ensure that the ALLL remains appropriate.

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## Noninterest Income and Noninterest Expenses

Noninterest income consists of service charges and fees, gains on sale of mortgage loans, earnings on corporate owned life insurance policies, gains and losses on sales of AFS securities, and other income. Significant account balances are highlighted in the following table with additional descriptions of significant fluctuations:

	Three Months Ended March 31		Change		
	2015	2014	\$	%	
Service charges and fees					
NSF and overdraft fees	\$447	\$513	\$(66)	(12.87)	%
ATM and debit card fees	526	487	39	8.01	%
Freddie Mac servicing fee	179	183	(4)	(2.19)	%
Service charges on deposit accounts	82	86	(4)	(4.65)	%
Net OMSR income (loss)	(104)	91	(195)	(214.29)	%
All other	33	34	(1)	(2.94)	%
Total service charges and fees	1,163	1,394	(231)	(16.57)	%
Gain on sale of mortgage loans	149	115	34	29.57	%
Earnings on corporate owned life insurance policies	187	184	3	1.63	%
Other					
Trust and brokerage advisory fees	512	507	5	0.99	%
Other	117	49	68	138.78	%
Total other	629	556	73	13.13	%
Total noninterest income	\$2,128	\$2,249	\$(121)	(5.38)	%

Significant changes in noninterest income are detailed below:

- NSF and overdraft fees fluctuate from period-to-period based on customer activity and activity as well as the number of business days in the period. We anticipate fees will increase for the remainder of 2015.

As customers continue to increase their dependence on ATM and debit cards, we have realized a corresponding increase in fees. While we experienced an increase in 2015 in comparison to 2014, we do not anticipate significant changes to our ATM and debit fee structure. For the remainder of 2015, we do expect that these fees will continue to increase as the usage of ATM and debit cards increase.

- Offering rates on residential mortgage loans, as well as the decline in loan demand, are the most significant drivers behind fluctuations in the gain on sale of mortgage loans and net OMSR income (loss). As a result of the lack of demand in residential mortgage loan originations, we are experiencing declines in net OMSR income (loss). As mortgage rates are expected to approximate current levels in the foreseeable future and purchase money mortgage activity will likely remain soft, we do not anticipate any significant changes in origination volumes or the gain on sale of mortgage loans. While we have experienced an increase in gain on the sale of mortgage loans, demand has significantly declined.

The fluctuations in all other income is spread throughout various categories, none of which are individually significant.

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Noninterest expenses include compensation and benefits, furniture and equipment, occupancy, and other expenses. Significant account balances are highlighted in the following table with additional descriptions of significant fluctuations:

	Three Months Ended March 31		Change		
	2015	2014	\$	%	
Compensation and benefits					
Employee salaries	\$4,100	\$4,042	\$58	1.43	%
Employee benefits	1,325	1,444	(119)	(8.24)	)%
Total compensation and benefits	5,425	5,486	(61)	(1.11)	)%
Furniture and equipment					
Service contracts	671	620	51	8.23	%
Depreciation	475	445	30	6.74	%
ATM and debit card fees	155	188	(33)	(17.55)	)%
All other	13	15	(2)	(13.33)	)%
Total furniture and equipment	1,314	1,268	46	3.63	%
Occupancy					
Outside services	189	207	(18)	(8.70)	)%
Depreciation	179	174	5	2.87	%
Utilities	160	156	4	2.56	%
Property taxes	132	134	(2)	(1.49)	)%
All other	61	71	(10)	(14.08)	)%
Total occupancy	721	742	(21)	(2.83)	)%
Other					
Marketing and community relations	255	243	12	4.94	%
FDIC insurance premiums	212	202	10	4.95	%
Director fees	198	195	3	1.54	%
Audit and related fees	158	138	20	14.49	%
Printing and supplies	102	102	—	—	
Postage and freight	98	108	(10)	(9.26)	)%
Education and travel	92	121	(29)	(23.97)	)%
Loan underwriting fees	88	95	(7)	(7.37)	)%
All other	671	786	(115)	(14.63)	)%
Total other	1,874	1,990	(116)	(5.83)	)%
Total noninterest expenses	\$9,334	\$9,486	\$(152)	(1.60)	)%

Significant changes in noninterest expenses are detailed below:

The decline in employee benefits is related to health care costs as a result of lower than anticipated claims. Employee benefits are expected to increase moderately in future periods as a result of anticipated increases in health care costs.

The fluctuations in all other expenses are spread throughout various categories, none of which are individually significant.

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## Analysis of Changes in Financial Condition

	March 31 2015	December 31 2014	\$ Change	% Change (unannualized)	
<b>ASSETS</b>					
Cash and cash equivalents	\$20,597	\$19,326	\$1,271	6.58	%
Certificates of deposit held in other financial institutions	580	580	—	—	
AFS securities					
Amortized cost of AFS securities	595,211	561,893	33,318	5.93	%
Unrealized Gains (losses) on AFS securities	9,997	5,641	4,356	77.22	%
AFS securities	605,208	567,534	37,674	6.64	%
Mortgage loans AFS	1,057	901	156	17.31	%
Loans					
Gross loans	815,468	833,582	(18,114)	(2.17)	)%
Less allowance for loan and lease losses	9,600	10,100	(500)	(4.95)	)%
Net loans	805,868	823,482	(17,614)	(2.14)	)%
Premises and equipment	26,170	25,881	289	1.12	%
Corporate owned life insurance policies	25,839	25,152	687	2.73	%
Accrued interest receivable	6,798	5,851	947	16.19	%
Equity securities without readily determinable fair values	20,049	20,076	(27)	(0.13)	)%
Goodwill and other intangible assets	46,090	46,128	(38)	(0.08)	)%
Other assets	13,319	14,632	(1,313)	(8.97)	)%
<b>TOTAL ASSETS</b>	<b>\$1,571,575</b>	<b>\$1,549,543</b>	<b>\$22,032</b>	<b>1.42</b>	<b>%</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>					
Liabilities					
Deposits	\$1,098,655	\$1,074,484	\$24,171	2.25	%
Borrowed funds	283,321	289,709	(6,388)	(2.20)	)%
Accrued interest payable and other liabilities	9,946	10,756	(810)	(7.53)	)%
Total liabilities	1,391,922	1,374,949	16,973	1.23	%
Shareholders' equity	179,653	174,594	5,059	2.90	%
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$1,571,575</b>	<b>\$1,549,543</b>	<b>\$22,032</b>	<b>1.42</b>	<b>%</b>

The following table outlines the changes in loans:

	March 31 2015	December 31 2014	\$ Change	% Change (unannualized)	
Commercial	\$418,311	\$431,961	\$(13,650)	(3.16)	)%
Agricultural	107,299	104,721	2,578	2.46	%
Residential real estate	257,516	264,595	(7,079)	(2.68)	)%
Consumer	32,342	32,305	37	0.11	%
Total	\$815,468	\$833,582	\$(18,114)	(2.17)	)%



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The following table displays loan balances as of:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
Commercial	\$418,311	\$431,961	\$416,824	\$407,791	\$399,702
Agricultural	107,299	104,721	101,795	97,661	92,059
Residential real estate	257,516	264,595	271,033	278,545	284,586
Consumer	32,342	32,305	32,647	32,310	32,064
Total	\$815,468	\$833,582	\$822,299	\$816,307	\$808,411

As competition for commercial loans continues to be strong, our commercial loan portfolio has declined in 2015. Overall, we have experienced growth over the last year and we anticipate growth in the remainder of 2015. We continue to see declines in residential real estate loans which is likely to continue as the demand for residential real estate loans is anticipated to remain soft due to continuing uncertainty in the residential real estate markets and increases in interest rates. We anticipate that this trend will continue for the remainder of 2015.

The following table outlines the changes in deposits:

	March 31 2015	December 31 2014	\$ Change	% Change (unannualized)
Noninterest bearing demand deposits	\$176,160	\$181,826	\$(5,666)	(3.12)%
Interest bearing demand deposits	197,364	190,984	6,380	3.34%
Savings deposits	286,741	261,412	25,329	9.69%
Certificates of deposit	333,554	339,824	(6,270)	(1.85)%
Brokered certificates of deposit	76,671	72,134	4,537	6.29%
Internet certificates of deposit	28,165	28,304	(139)	(0.49)%
Total	\$1,098,655	\$1,074,484	\$24,171	2.25%

The following table displays deposit balances as of:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
Noninterest bearing demand deposits	\$176,160	\$181,826	\$175,634	\$162,537	\$158,241
Interest bearing demand deposits	197,364	190,984	192,211	186,705	194,407
Savings deposits	286,741	261,412	269,475	260,038	261,444
Certificates of deposit	333,554	339,824	341,153	346,200	356,847
Brokered certificates of deposit	76,671	72,134	74,132	75,031	65,273
Internet certificates of deposit	28,165	28,304	29,285	30,417	29,723
Total	\$1,098,655	\$1,074,484	\$1,081,890	\$1,060,928	\$1,065,935

Overall, deposits have grown considerably since March 31, 2014. As a result of the current interest rate environment, we continue to see declines in certificates of deposits, but these declines have been offset by increases in noninterest bearing demand deposits, interest bearing demand deposits, and savings accounts. We expect this trend to continue for the foreseeable future.

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The current interest rate environment has made it almost impossible to increase net interest income without increasing earning assets. As deposit growth has generally outpaced loan demand, we continue to deploy deposits into purchases of AFS securities to provide additional interest income. In addition to utilizing deposits, we also utilize borrowings and brokered deposits to fund earning assets. We anticipate that future increases in our AFS securities will be in the form of mortgage-backed securities and collateralized mortgage obligations. The following table displays fair values of AFS securities as of:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
Government sponsored enterprises	\$24,397	\$24,136	\$23,917	\$24,104	\$23,883
States and political subdivisions	222,479	215,345	223,545	214,210	219,644
Auction rate money market preferred	2,775	2,619	2,863	2,867	2,755
Preferred stocks	6,324	6,140	6,173	6,214	6,053
Mortgage-backed securities	201,997	166,926	170,767	162,992	157,856
Collateralized mortgage obligations	147,236	152,368	147,815	140,131	144,953
Total	\$605,208	\$567,534	\$575,080	\$550,518	\$555,144

The following table displays borrowed funds balances as of:

	March 31 2015	December 31 2014	September 30 2014	June 30 2014	March 31 2014
FHLB advances	\$217,000	\$192,000	\$182,000	\$182,000	\$162,000
Securities sold under agreements to repurchase without stated maturity dates	66,321	95,070	89,535	87,058	94,741
Securities sold under agreements to repurchase with stated maturity dates	—	439	1,203	1,199	1,195
Federal funds purchased	—	2,200	17,700	9,200	14,600
Total	\$283,321	\$289,709	\$290,438	\$279,457	\$272,536

Capital

Capital consists solely of common stock, retained earnings, and accumulated other comprehensive income (loss). We are authorized to raise capital through dividend reinvestment, employee and director stock purchases, and shareholder stock purchases. Pursuant to these authorizations, we issued 41,217 shares or \$945 of common stock during the first three months of 2015, as compared to 35,814 shares or \$850 of common stock during the same period in 2014. We also offer the Directors Plan in which participants either directly purchase stock or purchase stock units through deferred fees, in lieu of cash payments. Pursuant to this plan, we increased shareholders' equity by \$146 and \$137 during the three month periods ended March 31, 2015 and 2014, respectively.

We have approved a publicly announced common stock repurchase plan. Pursuant to this plan, we repurchased 35,671 shares or \$820 of common stock compared to 37,415 shares for \$893 during the first three months of 2015 and 2014, respectively. As of March 31, 2015, we were authorized to repurchase up to an additional 116,095 shares of common stock.

The FRB has established minimum risk based capital guidelines. Pursuant to these guidelines, a framework has been established that assigns risk weights to each category of on and off balance sheet items to arrive at risk adjusted total assets. Regulatory capital is divided by the risk adjusted assets with the resulting ratio compared to the minimum standard to determine whether a corporation has adequate capital. On July 2, 2013, the FRB published revised BASEL III Capital standards for banks. The final rules redefine what is included or deducted from equity capital, changes risk weighting for certain on and off-balance sheet assets, increases the minimum required equity capital to be considered well capitalized, and introduces a capital cushion buffer. The rules, which are being gradually phased in between 2015 and 2019, are not expected to have a material impact on the Corporation but will require us to hold more capital than we have historically.

There are no significant regulatory constraints placed on our capital. The FRB's current recommended minimum primary capital to assets requirement is 6.00%. Our primary capital to adjusted average assets, or tier 1 leverage ratio, was 8.74% as of March 31, 2015.

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Effective January 1, 2015, the minimum standard for primary, or tier 1, capital increased from 4.00% to 6.00%. The minimum standard for total capital remains at 8.00%. Also effective January 1, 2015 is the new common equity tier 1 capital ratio which has a minimum requirement of 4.50%. The following table sets forth the percentages required under the Risk Based Capital guidelines and our values as of:

	March 31 2015		December 31 2014	Required	
Common equity tier 1 capital	13.70	%	N/A	4.50	%
Tier 1 capital	13.70	%	14.08	6.00	%
Tier 2 capital	1.00	%	1.10	2.00	%
Total Capital	14.70	%	15.18	8.00	%

Tier 2 capital, or secondary capital, includes only the ALLL. The percentage for the secondary capital under the required column is the maximum amount allowed from all sources.

The FRB and FDIC also prescribe minimum capital requirements for Isabella Bank. At March 31, 2015, the Bank exceeded these minimum capital requirements.

**Contractual Obligations and Loan Commitments**

We are party to credit related financial instruments with off-balance-sheet risk. These financial instruments are entered into in the normal course of business to meet the financing needs of our customers. These financial instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheets. The contract or notional amounts of these instruments reflect the extent of involvement we have in a particular class of financial instrument.

The following table summarizes our credit related financial instruments with off-balance-sheet risk as of:

	March 31 2015	December 31 2014
Unfunded commitments under lines of credit	\$123,436	\$116,935
Commercial and standby letters of credit	3,074	4,985
Commitments to grant loans	29,370	13,988
Total	\$155,880	\$135,908

Unfunded commitments under lines of credit are commitments for possible future extensions of credit to existing customers. These commitments may expire without being drawn upon and do not necessarily represent future cash requirements.

Commercial and standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements, including commercial paper, bond financing, and similar transactions. These commitments to extend credit and letters of credit generally mature within one year. The credit risk involved in these transactions is essentially the same as that involved in extending loans to customers. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon the extension of credit, is based on a credit evaluation of the borrower. While we consider standby letters of credit to be guarantees, the amount of the liability related to such guarantees on the commitment date is not significant and a liability related to such guarantees is not recorded on the consolidated balance sheets.

Commitments to grant loans are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The amount of collateral obtained, if it is deemed necessary, is based on management's credit evaluation of the customer. Commitments to grant loans include residential mortgage loans with the majority being loans committed to be sold to the secondary market.

Our exposure to credit-related loss in the event of nonperformance by the counter parties to the financial instruments for commitments to extend credit and standby letters of credit could be up to the contractual notional amount of those instruments. We use the same credit policies as we do for extending loans to customers. No significant losses are anticipated as a result of these commitments.



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We utilize fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. AFS securities and certain liabilities are recorded at fair value on a recurring basis.

Additionally, from time-to-time, we may be required to record at fair value other assets on a nonrecurring basis, such as mortgage loans AFS, foreclosed assets, OMSR, and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

For further information regarding fair value measurements see “Note 10 – Fair Value” of our notes to the interim condensed consolidated financial statements.

**Liquidity**

Liquidity is monitored regularly by our Market Risk Committee, which consists of members of senior management. The committee reviews projected cash flows, key ratios, and liquidity available from both primary and secondary sources.

Our primary sources of liquidity are cash and cash equivalents, certificates of deposit held in other financial institutions, and AFS securities. These categories totaled \$626,385 or 39.86% of assets as of March 31, 2015 as compared to \$587,440 or 37.91% as of December 31, 2014. Liquidity is important for financial institutions because of their need to meet loan funding commitments, depositor withdrawal requests, and various other commitments including expansion of operations, investment opportunities, and payment of cash dividends. Liquidity varies significantly daily, based on customer activity.

Our primary source of funds is through deposit accounts. We also have the ability to borrow from the FHLB, the FRB, and through various correspondent banks in the form of federal funds purchased and a line of credit. These funding methods typically carry a higher interest rate than traditional market deposit accounts. Some borrowed funds, including FHLB advances, FRB Discount Window advances, and repurchase agreements, require us to pledge assets, typically in the form AFS securities or loans as collateral. As of March 31, 2015, we had available lines of credit of \$100,614.

The following table summarizes our sources and uses of cash for the three month periods ended March 31:

	2015	2014	\$ Variance
Net cash provided by (used in) operating activities	\$ 1,969	\$ 2,812	\$(843 )
Net cash provided by (used in) investing activities	(16,731 )	(39,217 )	22,486
Net cash provided by (used in) financing activities	16,033	13,514	2,519
Increase (decrease) in cash and cash equivalents	1,271	(22,891 )	24,162
Cash and cash equivalents January 1	19,326	41,558	(22,232 )
Cash and cash equivalents March 31	\$ 20,597	\$ 18,667	\$ 1,930

**Market Risk**

Our primary market risks are interest rate risk and liquidity risk. We have no significant foreign exchange risk and do not utilize interest rate swaps or derivatives, except for interest rate locks and forward loan commitments, in the management of IRR. Any changes in foreign exchange rates or commodity prices would have an insignificant impact on our interest income and cash flows.

IRR is the exposure of our net interest income to changes in interest rates. IRR results from the difference in the maturity or repricing frequency of a financial institution's interest earning assets and its interest bearing liabilities. IRR is the fundamental method by which financial institutions earn income and create shareholder value. Excessive exposure to IRR could pose a significant risk to our earnings and capital.

The FRB has adopted a policy requiring us to effectively manage the various risks that can have a material impact on our safety and soundness. The risks include credit, interest rate, liquidity, operational, and reputational. We have policies, procedures, and internal controls for measuring and managing these risks. Specifically, our Funds Management policy and procedures include defining acceptable types and terms of investments and funding sources, liquidity requirements, limits on investments in long term assets, limiting the mismatch in repricing opportunity of assets and liabilities, and the frequency of measuring and reporting to our Board.

The primary technique to measure IRR is simulation analysis. Simulation analysis forecasts the effects on the balance sheet structure and net interest income under a variety of scenarios that incorporate changes in interest rates, the shape of yield curves, interest rate relationships, and loan prepayments. These forecasts are compared against net interest income projected in

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a stable interest rate environment. While many assets and liabilities reprice either at maturity or in accordance with their contractual terms, several balance sheet components demonstrate characteristics that require an evaluation to more accurately reflect their repricing behavior. Key assumptions in the simulation analysis include prepayments on loans, probable calls of investment securities, changes in market conditions, loan volumes and loan pricing, deposit sensitivity, and customer preferences. These assumptions are inherently uncertain as they are subject to fluctuation and revision in a dynamic environment. As a result, the simulation analysis cannot precisely forecast the impact of rising and falling interest rates on net interest income. Actual results will differ from simulated results due to many other factors, including changes in balance sheet components, interest rate changes, changes in market conditions, and management strategies.

Our interest rate sensitivity is estimated by first forecasting the next 12 and 24 months of net interest income under an assumed environment of a constant balance sheet and constant market interest rates (base case). We then compare the results of various simulation analyses to the base case. At March 31, 2015, we projected the change in net interest income during the next 12 and 24 months assuming market interest rates were to immediately decrease by 100 basis points and increase by 100, 200, 300, and 400 basis points in a parallel fashion over the entire yield curve during the same time period. We did not project scenarios showing decreases in interest rates beyond 100 basis points as this is considered extremely unlikely given current interest rate levels. These projections were based on our assets and liabilities remaining static over the next 12 and 24 months, while factoring in probable calls and prepayments of certain investment securities and real estate residential and consumer loans. While it is extremely unlikely that interest rates would immediately increase to these levels, we feel that these extreme scenarios help us identify potential gaps and mismatches in the repricing characteristics of assets and liabilities. We regularly monitor our projected net interest income sensitivity to ensure that it remains within established limits.

The following tables summarize our interest rate sensitivity for the 12 and 24 months as of:

	March 31, 2015					24 Months				
	12 Months					24 Months				
Immediate basis point change assumption (short-term)	-100	+100	+200	+300	+400	-100	+100	+200	+300	+400
Percent change in net interest income vs. constant rates	(1.85 )%	0.32 %	0.57 %	(0.06 )%	(0.77 )%	(1.75 )%	0.01 %	0.73 %	0.18 %	(0.82 )%
	December 31, 2014					24 Months				
	12 Months					24 Months				
Immediate basis point change assumption (short-term)	-100	+100	+200	+300	+400	-100	+100	+200	+300	+400
Percent change in net interest income vs. constant rates	(1.66 )%	0.29 %	0.45 %	(3.18 )%	(4.39 )%	(1.83 )%	0.25 %	1.04 %	(2.70 )%	(3.98 )%



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The following tables provide information about assets and liabilities that are sensitive to changes in interest rates as of March 31, 2015 and December 31, 2014. The principal amounts of investments, loans, other interest earning assets, borrowings, and time deposits maturing were calculated based on the contractual maturity dates. Estimated cash flows for savings and NOW accounts are based on our estimated deposit decay rates.

March 31, 2015								
	2016	2017	2018	2019	2020	Thereafter	Total	Fair Value
Rate sensitive assets								
Other interest bearing assets	\$ 1,834	\$ 100	\$ —	\$ —	\$ —	\$ —	\$ 1,934	\$ 1,933
Average interest rates	0.46	% 0.35	% —	—	—	—	0.46	%
AFS securities	\$ 129,791	\$ 110,004	\$ 73,931	\$ 54,912	\$ 49,483	\$ 187,087	\$ 605,208	\$ 605,208
Average interest rates	2.31	% 2.15	% 2.37	% 2.26	% 2.44	% 2.48	% 2.35	%
Fixed interest rate loans (1)	\$ 112,630	\$ 113,348	\$ 118,052	\$ 81,115	\$ 80,595	\$ 145,182	\$ 650,922	\$ 645,052
Average interest rates	4.90	% 4.70	% 4.44	% 4.37	% 4.36	% 4.28	% 4.51	%
Variable interest rate loans (1)	\$ 60,313	\$ 26,258	\$ 21,840	\$ 14,700	\$ 15,267	\$ 26,168	\$ 164,546	\$ 164,546
Average interest rates	4.59	% 3.88	% 3.82	% 3.44	% 3.35	% 4.01	% 4.07	%
Rate sensitive liabilities								
Borrowed funds	\$ 133,321	\$ 30,000	\$ 40,000	\$ 30,000	\$ —	\$ 50,000	\$ 283,321	\$ 221,053
Average interest rates	0.36	% 1.88	% 2.46	% 2.72	% —	2.53	% 1.45	%
Savings and NOW accounts	\$ 43,409	\$ 39,104	\$ 35,113	\$ 31,562	\$ 28,400	\$ 306,517	\$ 484,105	\$ 484,105
Average interest rates	0.12	% 0.12	% 0.12	% 0.12	% 0.12	% 0.11	% 0.11	%
Fixed interest rate certificates of deposit	\$ 209,203	\$ 74,525	\$ 56,687	\$ 51,688	\$ 25,688	\$ 19,466	\$ 437,257	\$ 440,537
Average interest rates	0.99	% 1.53	% 1.36	% 1.28	% 1.52	% 1.79	% 1.23	%
Variable interest rate certificates of deposit	\$ 788	\$ 345	\$ —	\$ —	\$ —	\$ —	\$ 1,133	\$ 1,133
Average interest rates	0.40	% 0.40	% —	—	—	—	0.40	%
December 31, 2014								
	2015	2016	2017	2018	2019	Thereafter	Total	Fair Value
Rate sensitive assets								
Other interest bearing assets	\$ 1,748	\$ —	\$ 100	\$ —	\$ —	\$ —	\$ 1,848	\$ 1,847

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Average interest rates	0.36	%	—	0.35	%	—	—	—	0.36	%
AFS securities	\$109,261		\$93,324	\$80,147		\$53,017	\$47,112		\$184,673	
Average interest rates	2.22	%	2.26	%	2.32	%	2.39	%	2.46	%
Fixed interest rate loans (1)	\$119,028		\$98,865		\$128,954		\$91,854		\$71,293	
Average interest rates	4.90	%	4.83	%	4.53	%	4.32	%	4.47	%
Variable interest rate loans (1)	\$71,435		\$26,938		\$19,836		\$13,929		\$14,706	
Average interest rates	4.46	%	3.97	%	3.95	%	3.39	%	3.37	%
Rate sensitive liabilities										
Borrowed funds	\$139,709		\$10,000		\$30,000		\$40,000		\$20,000	
Average interest rates	0.33	%	2.15	%	1.95	%	2.35	%	3.11	%
Savings and NOW accounts	\$40,395		\$36,417		\$32,717		\$29,423		\$26,487	
Average interest rates	0.11	%	0.11	%	0.11	%	0.11	%	0.11	%
Fixed interest rate certificates of deposit	\$216,852		\$74,722		\$56,391		\$50,550		\$22,901	
Average interest rates	0.96	%	1.66	%	1.47	%	1.31	%	1.48	%
Variable interest rate certificates of deposit	\$653		\$470		\$—		\$—		\$—	
Average interest rates	0.40	%	0.40	%	—		—		—	

(1) The fair value reported is exclusive of the allocation of the ALLL.

We do not believe that there has been a material change in the nature or categories of our primary market risk exposure, or the particular markets that present the primary risk of loss. As of the date of this report, we do not know of or expect there to be any material change in the general nature of our primary market risk exposure in the near term. As of the date of this report, we do not expect to make material changes in those methods in the near term. We may change those methods in the future to adapt to changes in circumstances or to implement new techniques.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information presented in the section captioned “Market Risk” in Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

Item 4. Controls and Procedures

**DISCLOSURE CONTROLS AND PROCEDURES**

We carried out an evaluation, under the supervision and with the participation of the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15(d)-15(e) under the Exchange Act) as of March 31, 2015, pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures as of March 31, 2015, were effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

**CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

During the most recent fiscal quarter, no change occurred in our internal control over financial reporting that materially affected, or is likely to materially effect, our internal control over financial reporting.

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## PART II – OTHER INFORMATION

## Item 1. Legal Proceedings

We are not involved in any material legal proceedings. We are involved in ordinary, routine litigation incidental to our business; however, no such routine proceedings are expected to result in any material adverse effect on operations, earnings, financial condition, or cash flows.

## Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2014.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(A) None

(B) None

## (C) Repurchases of Common Stock

We have adopted and publicly announced a common stock repurchase plan. The plan was last amended on October 22, 2014, to allow for the repurchase of an additional 150,000 shares of common stock after that date. These authorizations do not have expiration dates. As common shares are repurchased under this plan, they are retired and revert back to the status of authorized, but unissued common shares.

The following table provides information for the three month period ended March 31, 2015, with respect to this plan:

	Common Shares Repurchased		Total Number of Common Shares Purchased as Part of Publicly Announced Plan or Program	Maximum Number of Common Shares That May Yet Be Purchased Under the Plans or Programs
	Number	Average Price Per Common Share		
Balance, December 31				151,766
January 1 - 31	7,937	\$22.55	7,937	143,829
February 1 - 28	13,718	22.89	13,718	130,111
March 1 - 31	14,016	23.33	14,016	116,095
Balance, March 31	35,671	\$22.99	35,671	116,095

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Item 6. Exhibits

(a) Exhibits

31(a) Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Principal Executive Officer

31(b) Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Principal Financial Officer

32 Section 1350 Certification of Principal Executive Officer and Principal Financial Officer

101.1\* 101.INS (XBRL Instance Document)

101.SCH (XBRL Taxonomy Extension Schema Document)

101.CAL (XBRL Calculation Linkbase Document)

101.LAB (XBRL Taxonomy Label Linkbase Document)

101.DEF (XBRL Taxonomy Linkbase Document)

101.PRE (XBRL Taxonomy Presentation Linkbase Document)

In accordance with Rule 406T of Regulations S-T, the XBRL related information shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Isabella Bank Corporation

Date: May 4, 2015

/s/ Jae A. Evans  
Jae A. Evans  
Chief Executive Officer  
(Principal Executive Officer)

Date: May 4, 2015

/s/ Dennis P. Angner  
Dennis P. Angner  
President, Chief Financial Officer  
(Principal Financial Officer, Principal Accounting Officer)