ULTRAMAR DIAMOND SHAMROCK CORP Form 425

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On August 16, 2001, Valero Energy Corporation made the following slide presentation to investors arranged by UBS Warburg:

[VALERO ENERGY CORPORATION LOGO]

[VALERO SERVICES STATION GRAPHIC]

[VALERO REFINERY GRAPHIC]

[VALERO REFINERY GRAPHIC]

[VAELRO REFINERY GRAPHIC]

[VALERO EMPLOYEES GRAPHIC]

UBS WARBURG PRESENTATION AUGUST 16, 2001

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SAFE HARBOR STATEMENT

Statements contained in this presentation are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and beliefs and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The forward-looking statements contained in this release include statements about future financial results and the proposed Valero/UDS merger.

The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: the risk that Valero's and UDS's businesses will not be integrated successfully; costs related to the merger; failure of the Valero or UDS stockholders to approve the merger; and other economic, business, competitive and/or regulatory factors affecting Valero's and UDS's businesses generally as set forth in Valero's and UDS's filings with the Securities and Exchange Commission, including their Annual Reports on Form 10-K for the fiscal year ended 2000, especially in the Management's Discussion and Analysis section, their most recent Quarterly Reports on Form 10-Q and their Current Reports on Form 8-K. Valero and UDS are

under no obligation to (and expressly disclaim any such obligation to) update or alter their forward-looking statements whether as a result of new information, future events or otherwise.

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DANNY GIBBONS

EXECUTIVE VICE PRESIDENT AND CHIEF FINANCIAL OFFICER

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SUCCESSFUL GROWTH STRATEGY

1996

ONE REFINERY IN CORPUS CHRISTI, TX AND NATURAL GAS BUSINESS

1997

LAUNCHED STRATEGIC GROWTH PLAN BY SELLING OUR NATURAL GAS BUSINESS TO PG&E CORPORATION

BASIS REFINERIES ACQUISITION - TRIPLED REFINING CAPACITY

1998

PAULSBORO REFINERY ACQUISITION - ADDED EAST COAST PRESENCE

2000

BENICIA ACQUISITION - ADDED WEST COAST REFINING AND RETAIL EXPOSURE

2001

ACQUIRED EL PASO' CORPUS CHRISTI REFINERY AND HUNTWAY REFINING COMPANY IN CALIFORNIA

[Bar graph depicting the following:

Year Throughput Capacity (MBPD)

1996	170
1997	530
1998	735
2000	985
2001	1150]

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COMPANY OVERVIEW - AS OF EARLY 2001

[Map of the United States depicting the following information:

Headquarters located in San Antonio

Refineries in Corpus Christi, Houston, Texas City, Krotz Springs, Benicia and Paulsboro

Marketing presence in 33 states

340 Valero branded & Distributor Retail Locations in California]

- 60% GULF COAST
- 20% EAST COAST
- 20% WEST COAST
- 1.2 MILLION BPD OF REFINED PRODUCT SALES

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HUNTWAY ACQUISITION

[HUNTWAY REFINERY GRAPHIC]

- TWO REFINERIES IN CALIFORNIA
 - BENICIA (13,000 BPD)
 - WILMINGTON (6,000 BPD)
- PRODUCES 25% OF CALIFORNIA ASPHALT DEMAND
- PRODUCT DIVERSIFICATION; LOW COST ACQUISITION

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EL PASO ENERGY ASSET ACQUISITION

- EFFECTIVE JUNE 1ST, ACQUIRED EL PASO'S CORPUS CHRISTI REFINERY AND TEXAS REFINED PRODUCTS

PIPELINE SYSTEM

- \$18.5 MILLION CAPITAL LEASE PAYMENT FIRST TWO YEARS FOLLOWED BY \$294 MILLION PURCHASE PRICE
 - ADDITIONAL \$109 MILLION FOR INVENTORIES
- IMMEDIATELY ACCRETIVE TO EARNINGS AND CASH FLOW
- INTEGRATED INTO CORPUS CHRISTI REFINERY

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TEXAS SYSTEM

[Map of Texas depicting the following information:

Refineries in Houston, Texas City, and Corpus Christi

Terminals in San Antonio, Rio Grande Valley, Corpus Christi, Houston, and on the products pipeline between Corpus Christi and Houston

Products Pipelines exist between Rio Grande Valley and Corpus Christi, between San Antonio and Corpus Christi and between Corpus Christi and Houston

Industry Pipelines are Colonial, TEPPCO and Explorer]

EL PASO ENERGY ASSETS

CORPUS CHRISTI REFINERY

- 115,000 BPD CAPACITY
- 12.0 COMPLEXITY

PIPELINES FROM CORPUS CHRISTI TO :

- HOUSTON 100,000 BPD
- SAN ANTONIO 20,000 BPD
- RIO GRANDE VALLEY 32,000 BPD

COMBINED REFINERY

- 340,000 BPD CAPACITY
- 20.1 COMPLEXITY

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UDS ACQUISITION

- VALERO TO ACQUIRE UDS IN OVER \$6 BILLION TRANSACTION
- FIXED EXCHANGE RATIO OF \$27.50 PLUS THE VALUE OF .614 SHARES OF VALERO STOCK FOR EACH SHARE OF UDS STOCK
 - \$2 BILLION CASH + EST. 44.4 MILLION SHARES VALERO STOCK
 - ASSUMPTION OF APPROX. \$2 BILLION OF DEBT
- TRANSACTION SIGNIFICANTLY ACCRETIVE TO VALERO'S EPS & CFPS
- CLOSING BY YEAR END 2001

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STRATEGIC RATIONALE

- CREATES THE PREMIER U.S. REFINER & MARKETER
- EXPOSURE TO "QUALITY" REFINING MARKETS
- ENHANCED EARNINGS STABILITY THROUGH TOP-QUALITY, NATIONALLY RECOGNIZED RETAIL OPERATIONS
- ESTIMATED SYNERGIES OF AT LEAST \$200 MILLION ANNUALLY
- SIGNIFICANTLY INCREASED SIZE & LIQUIDITY
 - LIKELY INCLUSION IN S&P 500
 - POTENTIAL MULTIPLE EXPANSION
- POSITIONS COMPANY FOR FURTHER GROWTH...AND THE FUTURE

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THE COMBINED COMPANY

HEADQUARTERS IN SAN ANTONIO BILL GREEHEY TO REMAIN CHAIRMAN & CEO 23,000 EMPLOYEES 13 REFINERIES 5,000 RETAIL OUTLETS 5,000 MILES OF CRUDE & PRODUCT PIPELINES \$32 BILLION IN REVENUES \$10 BILLION IN TOTAL ASSETS

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THE REFINING & MARKETING MAJOR

[Map of the continential United States and portions of Canada depicting the following information:

Terminals, Crude Pipelines, Products Pipelines,

Ethylene/Propylene Pipelines, Retail Marketing Presence and Refinieries:

VALERO

QUEBEC, CANADA DENVER, COLORADO PAULSBORO, NEW JERSEY - 27,000 bdp capacity - 167,000 bpd capacity - 185,000 bpd capacity

VALERO VALERO

HOUSTON, TEXAS

ARDMORE, OKLAHOMA KROTZ SPRINGS, LOUISIANA
- 85,000 bpd capacity - 85,000 bpd capacity - 125,000 bpd capacity

TEXAS CITY, TEXAS CORPUS CHRISTI, TEXAS THREE RIVERS, TEXAS

- 230,000 bpd capacity - 340,000 bpd capacity - 98,000 bpd capacity

UDS UDS

MCKEE, TEXAS WILMINGTON, CALIFORNIA GOLDEN EAGLE, CALIFORNIA – 170,000 bpd capacity – 135,000 bpd capacity – 168,000 bpd capacity

VALERO VALERO

BENICIA, CALIFORNIA WILMINGTON, CALIFORNIA
- 180,000 bpd capacity - 6,000 bpd capacity]

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MAJOR RETAIL PRESENCE

[UDS SERVICES STATION GRAPHIC]

- SOME 2,000 COMPANY-OPERATED SITES AND OVER 2,500 DEALERS/JOBBERS AND TRUCK RACK FACILITIES IN 18 U.S. STATES AND SIX CANADIAN PROVINCES
 - Largest company-owned retailer in Texas,
 Oklahoma, Colorado and New Mexico and the
 4th largest in the U.S.
 - One of the largest home heating oil businesses in North America
 - Over \$1.2 billion in annual merchandise sales and growing

[VALERO SERVICES STATION GRAPHIC]

- 80 VALERO BRANDED SITES AND 260 EXXON-BRANDED LOCATIONS IN THE CALIFORNIA MARKET

UDS

- 30% INCREASE IN VOLUMES SINCE ACQUISITION

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RETAIL ENHANCES EARNINGS STABILITY

[LINE GRAPH DEPICTING THE FOLLOWING DATA:

3-Month Rolling Average

Year

Gulf Coast UDS Mid-Continent
Refining Spreads Retail Fuel Margins
(\$/BBL) (CENTS/GAL)

Mar	1997	3.4	13.3
Apr	1997	3.8	13.4
May	1997	3.7	13.2
Jun	1997	3.6	13.7
Jul	1997	3.5	13.9
Aug	1997	4.1	12.9
Sep	1997	4.2	12.3
Oct	1997	3.6	11.9
Nov	1997	2.6	11.7
Dec	1997	2.3	10.8
Jan	1998	2.5	12
Feb	1998	2.6	12.8
Mar	1998	2.6	14
Apr	1998	2.9	13
_	1998	3.4	12.4
_	1998	3.9	12.6
	1998	3.6	13.3
	1998	2.9	14.9
_	1998	2.3	15.8
_	1998	2.3	15
	1998	2.2	15.2
	1998	1.9	15.6
	1999	1.3	15.5
	1999	1.1	13.5
	1999	1.4	10.8
	1999	1.8	10
-	1999	2	10.7
	1999	1.8	12.1
	1999	1.8	11.8
	1999	2.5	10.9
_	1999	2.8	10
_	1999	2.6	11.4
	1999	2.3	11.7
	1999	2	10.9
	2000	2.2	9.6
	2000	2.8	7.8
	2000	3.7	7.5
	2000	4.5	7.9
_	2000	5.1	8.9
_	2000	5.5	8.9
Jul	2000	5.3	10
	2000	4.9	10.7
	2000	4.8	10.7
	2000	5	8.8
	2000	4.6	7.4
	2000	4.1	8.4
	2001	4.6	8.4
	2001	5	8.6
	2001	5.2	7.3
Abr.	2001	6.1	6.7

->RETAIL FUEL MARGINS TEND TO BE COUNTER-CYCLICAL TO REFINING SPREADS

ESTIMATED TRANSACTION TIMETABLE

MAY 7 ANNOUNCEMENT

MAY 25 FILED REGISTRATION AND PROXY STATEMENTS WITH SEC

MAY 30 FILED HSR DOCUMENTS WITH FTC

JUNE 29 SECOND REQUEST RECEIVED FROM FTC

AUGUST REGISTRATION AND PROXY STATEMENTS DECLARED EFFECTIVE

SEPTEMBER STOCKHOLDER MEETINGS OF VALERO AND UDS TO APPROVE TRANSACTION

FOURTH QUARTER ANTICIPATED CLOSING

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VALERO/UDS COMBINED INCOME STATEMENT

(IN MILLIONS, EXPECT PER SHARE AMOUNTS)

	2000 VALERO	2000 UDS	2000 PRO FORMA COMBINED
OPERATING REVENUE	\$15,393	\$17,061	\$29 , 777
OPERATING INCOME	653	812	1,442
INTEREST EXPENSE	(98)	(126)	(377)
NET INCOME	352	444	660
EARNINGS PER SHARE	\$5.54	\$5.11	\$6.13

⁻AS REPORTED IN PRELIMINARY FORM $S\!-\!4$

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ANTICIPATED SYNERGIES

(\$ IN MILLIONS)

	YEAR 1	YEAR 2+
CRUDE SOURCING & LOGISTICS MARKETING ADMINISTRATIVE, PROCUREMENT &	\$75 60	\$80 75
BEST PRACTICES	55 	85
TOTAL	\$190	\$240

^{-&}gt;SIGNIFICANT UPSIDE TO CURRENT ESTIMATES

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BASE EARNINGS RAISED SUBSTANTIALLY

5 YEAR

AVERAGE

ESTIMATED EPS CASE MARGINS (1)

VALERO PRO FORMA

ACCRETION

\$4.84 \$7.85 62%

- CURRENT 2002 FIRST CALL ESTIMATES SIGNIFICANTLY UNDERSTATE MID-CYCLE EARNINGS FOR THE COMBINED COMPANY.
- (1) CASE IS BASED ON 1996-2000 AVERAGE FEEDSTOCK AND PRODUCT MARGINS, 2002 OPERATING PLAN VOLUMES FOR UDS AND VALERO AND 110 MILLION SHARES OUTSTANDING

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STRONG CASH FLOW FOR FUTURE GROWTH

MID-CYCLE CASH FLOW

CASH FLOW \$1,300 BILLION

- PAY DOWN DEBT
- FUND CAPITAL INVESTMENTS
- BUY BACK STOCK
- MAINTAIN FLEXIBILITY FOR ACQUISITIONS

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GENE EDWARDS

SENIOR VICE PRESIDENT, PLANNING AND

BUSINESS DEVELOPMENT

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GASOLINE FUNDAMENTALS VOLATILE

[Line graph depicting price ((1)-15) of USGC GASOLINE - WTI (\$ PER BARREL) from January to December during 2000, 2001, and over a 5-year range.]

[Line graph depicting level (180,000-240,000) of U.S. GASOLINE INVENTORIES (THOUSANDS OF BARRELS) from January to December during 2000, 2001, and over a 5-year range.]

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GASOLINE MARKET HAS FIRMED

[Line graph depicting level (7,000-9,000) of GASOLINE PRODUCTION (BARRELS PER DAY) from January to December during 2000, 2001, and over a 5-year range.]

[Line graph depicting level (6,800-9,200) of GASOLINE DEMAND (BARRELS PER DAY) from January to December during 2000, 2001, and over a 5-year range.]

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DISTILLATE MARGINS REMAIN STRONG

[Line graph depicting price ((2)-8) of USGC HEATING OIL - WTI (\$ PER BARREL) from January to December during 2000, 2001, and over a 5-YEAR RANGE.]

[Line graph depicting level (80,000-160,000) of U.S. DISTILLATE INVENTORIES (THOUSANDS OF BARRELS) from January to December during 2000, 2001, and over a 5-YEAR RANGE.]

CONTINUED STRONG SOUR CRUDE DISCOUNTS

[Line graph depicting ARAB MEDIUM TO WTI sour crude discounts in dollars (0-8) from JAN-98 to 01-JUL]

- SOUR CRUDE DISCOUNTS TRENDING AT HIGHER LEVELS OVER LAST 18 MONTHS
- RECENT IRAQI ACTIONS HAVE CREATED VOLATILITY IN SOUR CRUDE PRICING
 - DISCOUNTS IMPROVING WITH RESUMPTION OF EXPORTS AND RUN CUTS

2.4

STRATEGIC DIRECTION FOR THE NEW VALERO

- MAXIMIZE VALUE OF COMBINED COMPANY ASSETS
 - CAPTURE OPPORTUNITIES CREATED BY MERGER
- CONTINUE TO PURSUE ACCRETIVE ACQUISITIONS
- GROWTH OPPORTUNITIES INCLUDE:
 - REFINING & RETAIL
 - MID-STREAM
 - PETROCHEMICAL
 - COGEN
 - ASPHALT
 - INTERNATIONAL

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APPENDIX

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KEY MARGIN DRIVERS

2001

YTD 5-YEAR 2000 ACTUALS (1) AVG. (2)

FEEDSTOCKS & FUEL:

WTI - SOUR CRUDE	\$3.53	\$5.11	\$2.64
WTI - ANS	\$2.04	\$2.80	\$1.75
WTI - SWEET CRUDE	\$(.49)	\$(.33)	(\$.06)
NATURAL GAS (MMBTU)	\$4.32	\$5.34	\$2.75
PRODUCTS:			
GASOLINE - WTI (USGC)	\$4.66	\$6.45	\$3.45
CARB GASOLINE - ANS	\$14.74	\$17.81	\$10.97
HEATING OIL - WTI (USGC)	\$3.60	\$3.24	\$1.96
3-2-1 REFINING MARGIN (3)	\$4.31	\$5.38	\$2.95

- (1) ACTUAL PRICES THROUGH AUGUST 14
- (2) AVERAGE PRICES 1996 THROUGH 2000
- (3) 3-2-1 REFINING MARGIN EQUALS (2 TIMES GASOLINE-WTI PLUS HEATING OIL-WTI) DIVIDED BY 3

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VALERO/UDS MERGER CONSIDERATION

- IN MAY, 2001 VALERO ENERGY AND ULTRAMAR DIAMOND SHAMROCK AGREED TO A PART-CASH/PART-STOCK MERGER IN WHICH VALERO WOULD EXCHANGE ALL OF THE SHARES OF UDS FOR CONSIDERATION WITH A VALUE REPRESENTING A 31.3% PREMIUM TO UDS' STOCK PRICE, BASED ON THE AVERAGE CLOSING PRICE OF UDS FOR THE 10 DAY PERIOD PRIOR TO APRIL 26TH.
- THE TOTAL CONSIDERATION EQUATES TO \$27.50 IN CASH AND A FIXED EXCHANGE RATIO OF 0.614 VALERO SHARES FOR EACH OUTSTANDING SHARE OF UDS COMMON STOCK, REPRESENTING AN AGGREGATE CONSIDERATION OF APPROXIMATELY \$2 BILLION IN CASH PLUS APPROXIMATELY 44.4 MILLION VALERO SHARES (SUBJECT TO POSSIBLE ADJUSTMENT AS DESCRIBED BELOW).
- A UDS STOCKHOLDER CAN ELECT TO RECEIVE CONSIDERATION IN THE FORM OF CASH, VALERO STOCK OR A COMBINATION. WHATEVER THE FORM, THE MECHANISM IS DESIGNED SUCH THAT THE PER-SHARE CONSIDERATION WILL HAVE THE SAME VALUE, BASED ON THE AVERAGE PRICE OF VALERO COMMON STOCK DURING A 10 DAY MEASUREMENT PERIOD ENDING 3 DAYS BEFORE CLOSING, REGARDLESS OF THE FORM OF CONSIDERATION. THAT PER-SHARE VALUE, WHETHER PAID IN THE FORM OF STOCK OR CASH, WILL BE THE SUM OF (A) \$27.50 AND (B) THE AVERAGE VALUE OF 0.614 VALERO SHARES DURING THE MEASUREMENT PERIOD.
- THE ELECTIONS WILL BE SUBJECT TO PRORATION, AS THE TOTAL NUMBER OF VALERO SHARES TO BE ISSUED AND THE TOTAL AMOUNT OF CASH TO BE PAID IN THE MERGER TO UDS STOCKHOLDERS AS A GROUP ARE EACH FIXED EXCEPT THAT VALERO MAY ADD MORE STOCK, VALUED AT THE MEASUREMENT PERIOD VALUE AND IN LIEU OF AN EQUIVALENT AMOUNT OF CASH, IF NEEDED TO MAINTAIN THE TAX-FREE TREATMENT OF THE MERGER. IF STOCK IS OVERSUBSCRIBED, THEN UDS STOCKHOLDERS WHO HAVE ELECTED STOCK WILL NEVERTHELESS RECEIVE CASH FOR SOME OF THEIR UDS SHARES, ON A PRO RATA BASIS, AND VICE VERSA IF CASH IS OVERSUBSCRIBED. ALSO, IF BASED ON THE AVERAGE PRICE OF VALERO STOCK DURING THE MEASUREMENT PERIOD THE LIMIT ON THE PERCENTAGE OF UDS SHARES THAT MAY BE CONVERTED TO STOCK CONSIDERATION IS GREATER THAN 50%, VALERO AT ITS OPTION, MAY REDUCE THAT LIMIT TO 50%.

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VALERO/UDS MERGER CONSIDERATION

Equalization Mechanism MM, EXCEPT PER SHARE FIGURES

	CTION STRUCTUE	RΕ
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Total UDS Shares	72.3	
CASH PORTION (VALUE OF \$55.00 OFFER AT 50%)		STOCK PORTION (VALUE OF 1.228X OFFER
Cash Offer per Share	27.50	Stock Exchange Ratio
Cash Offered in Transaction (\$27.50 x 72.3 Shares)	1 , 988	Number of Valero Shares (0.614 x 72.3

VALERO SHARE PRICE	CASH VALUE AT 50%	EXCHANGE RATIO AT 50%	STOCK VALUE AT 50%	BLENDED TRANSACTION VALUE PER UDS SHARE	TOTAL CASH OFFERED BY VALERO	TOTAL VALUE OF STOCK OFFERED BY VALERO	TOTAL CONSIDERATION OFFERED BY VALERO	PERCE UDS S PURCH CASH
\$25.00	\$27.50	0.614X	\$15.35	\$42.85	\$1 , 766	\$1,332	\$3 , 098	57.0%
30.00 33.73*	27.50 27.50	0.614X 0.614X	18.42	45.92 48.21	1,892 1,988	1,428 1,498	3,320 3,486	57.0% 57.0%
35.00	27.50	0.614X	21.49	48.99	1 , 988	1,554	3 , 542	56.1%
40.00	27.50	0.614X	24.56	52.06	1,988	1,776	3,764	52.8%
45.00	27.50	0.614X	27.63	55.13	1,988	1,988	3,986	49.9%
50.00	27.50	0.614X	30.70	58.20	1 , 988	2,220	4,208	47.3%
Α	В	С	D	E	F	G	Н	I
			=AxC	=B+D	=\$1,998-M	=AxJ	=F+G	=F/H

	SHARES ISSUED TO MAINTAIN 43% DEAL VALUE IN STOCK	CASH REDUCED BY ISSUING ADDITIONAL SHARES
	8.9	\$222.4
43.0% 43.0%	3.2	95.8 -
43.9%	-	_
47.2%	-	_
50.1%	_	_
52.7%	-	-

K	L	М
 =G/H		=LxA

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- INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS THAT WILL BE SENT TO VALERO AND UDS STOCKHOLDERS REGARDING THE PROPOSED MERGER, WHEN IT BECOMES AVAILABLE, BECAUSE IT WILL CONTAIN IMPORTANT INFORMATION. THE JOINT PROXY STATEMENT/PROSPECTUS WILL BE FILED WITH THE SECURITIES AND EXCHANGE COMMISSION BY VALERO AND UDS. INVESTORS AND SECURITY HOLDERS MAY OBTAIN A FREE COPY OF THE JOINT PROXY STATEMENT/PROSPECTUS, WHEN IT IS AVAILABLE, AND OTHER DOCUMENTS FILED BY VALERO AND UDS WITH THE COMMISSION AT THE COMMISSION'S WEB SITE AT WWW.SEC.GOV. THE JOINT PROXY STATEMENT/PROSPECTUS AND THESE OTHER DOCUMENTS MAY ALSO BE OBTAINED, WHEN AVAILABLE, FREE OF CHARGE FROM VALERO AND UDS. STOCKHOLDERS SHOULD READ THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS CAREFULLY BEFORE MAKING A DECISION CONCERNING THE MERGER.
- VALERO AND UDS, AND THEIR RESPECTIVE DIRECTORS, EXECUTIVE OFFICERS AND CERTAIN OTHER OF THEIR RESPECTIVE EMPLOYEES, MAY BE SOLICITING PROXIES FROM THEIR RESPECTIVE STOCKHOLDERS IN FAVOR OF THE APPROVAL OF THE MERGER. INFORMATION REGARDING THE PERSONS WHO MAY, UNDER SEC RULES, BE DEEMED TO BE PARTICIPANTS IN THE SOLICITATION OF VALERO AND UDS STOCKHOLDERS IN CONNECTION WITH THE MERGER IS SET FORTH, IN THE CASE OF VALERO, IN VALERO'S PROXY STATEMENT FOR ITS 2001 ANNUAL MEETING, FILED WITH THE SEC ON MARCH 28, 2001, AND IN THE CASE OF UDS, IN UDS'S PROXY STATEMENT FOR ITS 2001 ANNUAL MEETING, FILED WITH THE SEC ON MARCH 27, 2001, AND ADDITIONAL INFORMATION WILL BE SET FORTH IN THE DEFINITIVE PROXY STATEMENT/PROSPECTUS REFERRED TO ABOVE WHEN IT IS FILED WITH THE SEC.