CAPITAL ONE FINANCIAL CORP
Form 10-Q
August 01, 2016

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarterly period ended June 30, 2016
OR

* TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File No. 1-13300
CAPITAL ONE FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

| Delaware <br> (State or Other Jurisdiction of Incorporation or Organization) | 54-1719854 |
| :--- | :--- |
| (I.R.S. Employer Identification No.) |  |
| 1680 Capital One Drive, | 22102 |
| McLean, Virginia | (Zip Code) |
| (Address of Principal Executive Offices) | Registrant's telephone number, including area code: (703) <br> (Former name, former address and former fiscal year, if changed since last report) <br> (Not applicable) |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No * Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer ý Accelerated filer
Non-accelerated filer *. Smaller reporting company *
Indicate by check mark whether the registrant is a Shell Company (as defined in Rule 12b-2 of the Exchange Act) Yes - No ý

As of July 22, 2016, there were $506,076,567$ shares of the registrant's Common Stock outstanding.

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## PART I—FINANCIAL INFORMATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD\&A")
This discussion contains forward-looking statements that are based upon management's current expectations and are subject to significant uncertainties and changes in circumstances. Please review "MD\&A-Forward-Looking Statements" for more information on the forward-looking statements in this Quarterly Report on Form 10-Q ("this Report"). Our actual results may differ materially from those included in these forward-looking statements due to a variety of factors including, but not limited to, those described in "Part II-Item 1A. Risk Factors" in this Report and in "Part I-Item 1A. Risk Factors" in our 2015 Annual Report on Form 10-K ("2015 Form 10-K"). Unless otherwise specified, references to notes to our consolidated financial statements refer to the notes to our unaudited consolidated financial statements as of June 30, 2016 included in this Report.

Management monitors a variety of key indicators to evaluate our business results and financial condition. The following MD\&A is provided as a supplement to, and should be read in conjunction with, our unaudited consolidated financial statements and related notes in this Report and the more detailed information contained in our 2015 Form 10-K.

## INTRODUCTION

We are a diversified financial services holding company with banking and non-banking subsidiaries. Capital One Financial Corporation and its subsidiaries (the "Company") offer a broad array of financial products and services to consumers, small businesses and commercial clients through branches, the internet and other distribution channels. As of June 30, 2016, our principal subsidiaries included:
Capital One Bank (USA), National Association ("COBNA"), which offers credit and debit card products, other lending products and deposit products; and
Capital One, National Association ("CONA"), which offers a broad spectrum of banking products and financial services to consumers, small businesses and commercial clients.
The Company is hereafter collectively referred to as "we," "us" or "our." COBNA and CONA are collectively referred to as the "Banks." Certain business terms used in this document are defined in the "MD\&A-Glossary and Acronyms" and should be read in conjunction with the consolidated financial statements included in this Report.
Our consolidated total net revenues are derived primarily from lending to consumer and commercial customers net of funding costs associated with interest on deposits, short-term borrowings and long-term debt. We also earn non-interest income which primarily consists of interchange income net of rewards expenses and service charges and other customer-related fees. Our expenses primarily consist of the provision for credit losses, operating expenses, marketing expenses and income taxes.
Our principal operations are currently organized for management reporting purposes into three major business segments, which are defined based on the products and services provided or the type of customer served: Credit Card, Consumer Banking and Commercial Banking. The operations of acquired businesses have been integrated into our existing business segments. Certain activities that are not part of a segment, such as management of our corporate investment portfolio and asset/liability management by our centralized Corporate Treasury group, are included in the Other category.
Credit Card: Consists of our domestic consumer and small business card lending, national closed-end installment lending and the international card lending businesses in Canada and the United Kingdom ("U.K.").
Consumer Banking: Consists of our branch-based lending and deposit gathering activities for consumers and small businesses, national deposit gathering, auto lending and consumer home loan lending and servicing activities. Commercial Banking: Consists of our lending, deposit gathering and servicing activities provided to commercial real estate and commercial and industrial customers. Our commercial and industrial customers typically include companies with annual revenues between $\$ 10$ million and $\$ 1$ billion.

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Recent Acquisitions and Dispositions
We regularly explore and evaluate opportunities to acquire financial services and financial assets, including credit card and other loan portfolios, and enter into strategic partnerships as part of our growth strategy. We also explore opportunities to acquire digital companies and related assets to improve our information technology infrastructure and to deliver on our digital strategy. We also regularly consider the potential disposition of certain of our assets, branches, partnership agreements or lines of businesses. We may issue equity or debt in connection with acquisitions, including public offerings, to fund such acquisitions.
On December 1, 2015, we completed the acquisition of the Healthcare Financial Services business of General Electric Capital Corporation ("HFS acquisition"). During the second quarter of 2016, we finalized purchase accounting for the HFS acquisition, and recognized approximately $\$ 9.2$ billion in assets, including $\$ 8.2$ billion of loans. See "Note 1—Summary of Significant Accounting Policies" of this Report and "Note 2—Business Developments" in our 2015 Form $10-\mathrm{K}$ for additional information.
We had no significant acquisitions or dispositions in the first six months of 2016.
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## SUMMARY OF SELECTED FINANCIAL DATA

The following table presents selected consolidated financial data from our results of operations for the second quarter and first six months of 2016 and 2015 and selected comparative balance sheet data as of June 30, 2016 and December 31, 2015. We also provide selected key metrics we use in evaluating our performance including certain metrics that are computed using non-GAAP measures. We believe these non-GAAP metrics provide useful insight to investors and users of our financial information in assessing the results of the Company.
Table 1: Consolidated Financial Highlights
(Dollars in millions, except per share data and as noted)
Income statement
Net interest income
Non-interest income
Total net revenue
Provision for credit losses
Three Months Ended June 30, Six Months Ended June 30,

Non-interest expense:


Common share statistics
Basic earnings per common share:
Net income from continuing operation
Income (loss) from discontinued operations
Net income per basic common share
Diluted earnings per common share:
Net income from continuing operations
Income (loss) from discontinued operations
Net income per diluted common share
Weighted-average common shares outstanding (in millions):


| Interest-earning assets | 302,764 | 276,585 | 9 | 301,106 | 277,501 | 9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total assets | 334,479 | 307,206 | 9 | 333,197 | 308,295 | 8 |
| Interest-bearing deposits | 195,641 | 183,946 | 6 | 194,883 | 183,475 | 6 |
| Total deposits | 221,146 | 209,143 | 6 | 220,163 | 208,501 | 6 |
| Borrowings | 54,359 | 41,650 | 31 | 54,060 | 43,854 | 23 |
| Common equity | 45,640 | 44,878 | 2 | 45,711 | 44,727 | 2 |
| Total stockholders' equity | 48,934 | 47,255 | 4 | 49,007 | 46,828 | 5 |

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(Dollars in millions, except per share data and as noted)
Selected performance metrics
Purchase volume ${ }^{(2)}$
Total net revenue margin ${ }^{(3)}$
Net interest margin ${ }^{(4)}$
Return on average assets
Return on average tangible assets ${ }^{(5)}$
Return on average common equity ${ }^{(6)}$
Return on average tangible common equity (" $\mathrm{TCE}^{\text {(7) }}$ )
Equity-to-assets ratio ${ }^{(8)}$
Non-interest expense as a percentage of average loans held
for investment ${ }^{(9)}$
Efficiency ratio ${ }^{(10)}$
Effective income tax rate from continuing operations
Net charge-offs
Net charge-off rate ${ }^{(11)}$
(Dollars in millions, except as noted)
Balance sheet (period end)
Loans held for investment
Interest-earning assets
Total assets
Interest-bearing deposits
Total deposits
Borrowings
Common equity
Total stockholders' equity
Credit quality metrics (period end)
Allowance for loan and lease losses
$\begin{array}{llll}\text { Allowance as a percentage of loans held for investment ("allowance coverage ratio" } 2.51 \% & 2.23 \% & 28 & \mathrm{bps}\end{array}$
$30+$ day performing delinquency rate $\quad 2.47 \quad 2.69 \quad$ (22)
$30+$ day delinquency rate $\quad 2.79 \quad 3.00$
Capital ratios
Common equity Tier 1 capital $\quad 10.9 \% \quad 11.1 \% \quad$ (20 )bps
Tier 1 capital
Total capital
$12.2 \quad 12.4$
Tier 1 leverage
$14.4 \quad 14.6$
$10.2 \quad 10.6 \quad$ (40)
Tangible common equity ${ }^{(12)}$
$9.0 \quad 8.9$
$8.9 \quad 10$
Supplementary leverage ${ }^{(13)}$
$8.9 \quad 9.2$
(30 )
Other
Employees (in thousands), period end
$46.1 \quad 45.4$
$2 \%$

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(2) Includes credit card purchase transactions, net of returns, for the period for both loans classified as held for investment and loans classified as held for sale. Excludes cash advance and balance transfer transactions.
(3) Calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.
(4) Calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.

Return on average tangible assets is a non-GAAP measure calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. See "MD\&A—Table A—Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information on non-GAAP measures.
Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and
(6) undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity. Our calculation of return on average common equity may not be comparable to similarly titled measures reported by other companies.

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Return on average tangible common equity is a non-GAAP measure calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to
${ }_{\text {(7) }}$ participating securities; (iii) less preferred stock dividends, for the period, divided by average tangible common equity ("TCE"). Our calculation of return on average TCE may not be comparable to similarly titled measures reported by other companies. See "MD\&A-Table A-Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information on non-GAAP measures.
${ }^{(8)}$ Calculated based on average stockholders' equity for the period divided by average total assets for the period.
(9) Calculated based on annualized non-interest expense for the period divided by average loans held for investment for the period.
${ }^{(10)}$ Calculated based on non-interest expense for the period divided by total net revenue for the period.
(11) Calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
Tangible common equity ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See
(12) "MD\&A-Table A-Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for the calculation of this measure and reconciliation to the comparative U.S. GAAP measure.
Supplementary leverage ratio is a regulatory capital measure calculated based on Tier 1 capital under the Basel III
${ }^{(13)}$ Standardized Approach divided by total leverage exposure. See "MD\&A—Capital Management" for additional information.
** Change is not meaningful.
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## EXECUTIVE SUMMARY AND BUSINESS OUTLOOK

We reported net income of $\$ 942$ million ( $\$ 1.69$ per diluted common share) on total net revenue of $\$ 6.3$ billion and net income of $\$ 2.0$ billion ( $\$ 3.52$ per diluted common share) on total net revenue of $\$ 12.5$ billion for the second quarter and first six months of 2016, respectively. In comparison, we reported net income of $\$ 863$ million ( $\$ 1.50$ per diluted common share) on total net revenue of $\$ 5.7$ billion and net income of $\$ 2.0$ billion ( $\$ 3.51$ per diluted common share) on total net revenue of $\$ 11.3$ billion for the second quarter and first six months of 2015, respectively.
Our common equity Tier 1 capital ratio as calculated under the Basel III Standardized Approach including transition provisions was $10.9 \%$ and $11.1 \%$ as of June 30, 2016 and December 31, 2015, respectively. See "MD\&A-Capital Management" below for additional information.
On March 11, 2015, we announced that our Board of Directors authorized the repurchase of up to $\$ 3.125$ billion of shares of our common stock ("2015 Stock Repurchase Program"). On February 17, 2016, we announced that our Board of Directors authorized the repurchase of up to an additional $\$ 300$ million of shares of common stock through the end of the second quarter of 2016 under the 2015 Stock Repurchase Program. We completed the 2015 Stock Repurchase Program in the second quarter of 2016. Additionally, on June 29, 2016, we announced that our Board of Directors authorized the repurchase of up to $\$ 2.5$ billion of shares of our common stock ("2016 Stock Repurchase Program") from the third quarter of 2016 through the end of the second quarter of 2017. See "MD\&A-Capital Management" below for additional information.
Below are additional highlights of our performance in the second quarter and first six months of 2016. These highlights are generally based on a comparison between the results of the second quarter and first six months of 2016 and 2015, except as otherwise noted. The changes in our financial condition and credit performance are generally based on our financial condition and credit performance as of June 30, 2016 compared to our financial condition and credit performance as of December 31, 2015. We provide a more detailed discussion of our financial performance in the sections following this "Executive Summary and Business Outlook."
Total Company Performance
Earnings: Our net income increased by $\$ 79$ million to $\$ 942$ million in the second quarter of 2016, compared to the second quarter of 2015 , and decreased by $\$ 61$ million to $\$ 2.0$ billion in the first six months of 2016 , compared to the first six months of 2015. The increase in net income in the second quarter of 2016 was primarily due to (i) higher interest income due to growth in our credit card and commercial loan portfolios, partially offset by the planned run-off of our acquired home loan portfolio; and (ii) higher non-interest income primarily attributable to higher net interchange fees driven by higher purchase volume, partially offset by lower service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016. These increases were partially offset by a higher provision for credit losses in the second quarter of 2016 compared to the second quarter of 2015 due to higher charge-offs and a larger allowance build in our credit card and auto loan portfolios due to continued loan growth and portfolio seasoning, as well as higher charge-offs in our commercial loan portfolio as a result of continued adverse industry conditions impacting our oil and gas portfolio. The decrease in net income in the first six months of 2016 was primarily due to (i) an increase in the provision for credit losses in the first six months of 2016 compared to the first six months of 2015 due to higher charge-offs and a larger allowance build in our credit card and auto loan portfolios due to continued loan growth and portfolio seasoning, as well as a larger allowance build and higher charge-offs in our commercial loan portfolio as a result of continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios; and (ii) higher non-interest expense primarily due to higher marketing and operating expenses associated with loan growth and continued investments in technology and infrastructure. These decreases were partially offset by (i) higher interest income due to growth in our credit card and commercial loan portfolios; and (ii) higher non-interest income primarily attributable to higher net interchange fees driven by higher purchase volume, partially offset by lower service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016.
Loans Held for Investment: Loans held for investment increased by $\$ 4.8$ billion to $\$ 234.6$ billion as of June 30, 2016 from December 31, 2015 primarily driven by growth in our auto, commercial and credit card loan portfolios, partially

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offset by the planned run-off of our acquired home loan portfolio and seasonal paydowns in our credit card loan portfolio. Average loans held for investment increased by $\$ 24.0$ billion to $\$ 230.4$ billion in the second quarter of 2016 compared to the second quarter of 2015, and increased by $\$ 22.8$ billion to $\$ 228.6$ billion in the first six months of 2016 compared to the first six

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months of 2015, primarily driven by continued growth in our credit card, auto and commercial loan portfolios, including loans acquired from the HFS acquisition, partially offset by the planned run-off of our acquired home loan portfolio.
Net Charge-off and Delinquency Metrics: Our net charge-off rate increased by 37 basis points to $2.01 \%$ in the second quarter of 2016 compared to the second quarter of 2015, and increased by 36 basis points to $2.04 \%$ in the first six months of 2016 compared to the first six months of 2015, primarily due to growth and seasoning of recent credit card loan originations and rising losses in our oil and gas and taxi medallion lending portfolios within our Commercial Banking business. Our 30+ day delinquency rate decreased by 21 basis points to $2.79 \%$ as of June 30, 2016 from December 31, 2015 primarily due to seasonally lower delinquency inventories in our domestic card and auto loan portfolios. We provide additional information on our credit quality metrics below under "MD\&A-Business Segment Financial Performance" and "MD\&A - Credit Risk Profile."
Allowance for Loan and Lease Losses: Our allowance for loan and lease losses increased by $\$ 751$ million to $\$ 5.9$ billion as of June 30, 2016 from December 31, 2015. The increase in the allowance for loan and lease losses was primarily driven by continued domestic card and auto loan growth and the effects of growth leading to an increasing overall loss rate, and continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios in our Commercial Banking business. These factors also contributed to a higher allowance coverage ratio, which increased by 28 basis points to $2.51 \%$ as of June 30, 2016 from December 31, 2015.
Business Segment Financial Performance
Table 2 summarizes our business segment results, which we report based on revenue and income from continuing operations, net of tax, for the second quarter and first six months of 2016 and 2015. We provide information on the allocation methodologies used to derive our business segment results in "Note 20-Business Segments" in our 2015 Form $10-\mathrm{K}$. We also provide a reconciliation of our total business segment results to our consolidated generally accepted accounting principles in the United States of America ("U.S. GAAP") results in "Note 13-Business Segments" of this Report.

Table 2: Business Segment Results
(Dollars in millions)
Credit Card
Consumer Banking
Commercial Banking ${ }^{(3)}$
Other ${ }^{(4)}$
Total from continuing operations

Three Months Ended June 30,

| 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: |
| Total Net |  | Total Net | Net Income |
| Revenue (Loss) ${ }^{(1)}$ | $(\text { Loss })^{(2)}$ | Revenue | $(\text { Loss })^{(2)}$ |
| \% of |  | \% of |  |
| Total | Amountotal | Amount Total | Amount Total |
| \$3,904 62\% | \$484 51\% | \$3,478 61\% | \$463 55\% |
| 1,614 26 | 25727 | 1,640 29 | 29134 |
| 68811 | 13815 | 58911 | $172 \quad 20$ |
| 48 | 647 | (35 ) (1 | ) (74 ) (9 |
| \$6,254 100\% | \$943 100\% | \$5,672 100\% | \$852 100\% |

Six Months Ended June 30,

2016
Total Ne
Revenue
(Loss) ${ }^{(1)}$
(Dollars in millions)
Credit Card

Amount $\begin{aligned} & \% \text { of } \\ & \text { Total }\end{aligned} \quad \begin{aligned} & \% \\ & \text { Amount of } \\ & \text { Total }\end{aligned}$ Amount $\begin{aligned} & \% \text { of } \\ & \text { Total }\end{aligned}$
$\begin{array}{lllllll}\$ 7,784 & 62 \% & \$ 1,093 & 56 \% & \$ 6,960 & 61 \% & \$ 1,131\end{array} \quad 57 \%$

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$\left.\begin{array}{lllllllll}\text { Consumer Banking } & 3,225 & 26 & 506 & 26 & 3,232 & 29 & 557 & 28 \\ \text { Commercial Banking }{ }^{(3)} & 1,343 & 11 & 205 & 10 & 1,164 & 10 & 327 & 16 \\ \text { Other } r^{(4)} & 122 & 1 & 157 & 8 & (37 & ) & - & (29\end{array}\right)(1)$
${ }^{(1)}$ Total net revenue (loss) consists of net interest income and non-interest income.
${ }_{(2)}$ Net income (loss) for our business segments and the Other category is based on income (loss) from continuing operations, net of tax.

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Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory tax rate of $35 \%$ with offsetting reclassifications to the Other category.

Includes the residual impact of the allocation of our centralized Corporate Treasury group activities, (4) unallocated corporate expenses that do not directly support the operations of the business segments and other items as described in "Note 20-Business Segments" in our 2015 Form 10-K.
Credit Card: Our Credit Card business generated net income from continuing operations of $\$ 484$ million and $\$ 1.1$ billion in the second quarter and first six months of 2016, respectively, compared to net income from continuing operations of $\$ 463$ million and $\$ 1.1$ billion in the second quarter and first six months of 2015 , respectively. The increase in net income in the second quarter of 2016 was primarily attributable to (i) higher net interest income primarily driven by loan growth; and (ii) higher non-interest income attributable to an increase in net interchange fees driven by higher purchase volume, partially offset by a decline in service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016. These increases were partially offset by (i) higher provision for credit losses driven by higher charge-offs and a larger allowance build, both due to continued loan growth and portfolio seasoning; and (ii) higher non-interest expense due to higher operating and marketing expenses associated with loan growth as well as continuing digital investments. Net income in the first six months of 2016 was substantially flat as a result of (i) higher provision for credit losses driven by higher charge-offs and a larger allowance build, both due to continued loan growth and portfolio seasoning; and (ii) higher non-interest expense due to higher operating and marketing expenses associated with loan growth as well as continuing digital investments; offset by (i) higher net interest income primarily driven by loan growth; and (ii) higher non-interest income attributable to an increase in net interchange fees driven by higher purchase volume, partially offset by a decline in service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016. Period-end loans held for investment increased by $\$ 779$ million to $\$ 96.9$ billion as of June 30, 2016 from December 31, 2015, primarily due to continued loan growth in our Domestic Card business, net of expected seasonal paydowns.
Consumer Banking: Our Consumer Banking business generated net income from continuing operations of \$257 million and $\$ 506$ million in the second quarter and first six months of 2016, respectively, compared to net income from continuing operations of $\$ 291$ million and $\$ 557$ million in the second quarter and first six months of 2015, respectively. The decreases in net income were primarily attributable to (i) higher provision for credit losses primarily driven by higher charge-offs in our auto loan portfolio due to continued loan growth, portfolio seasoning and our expectation that used car auction prices will decline from current levels; (ii) higher non-interest expense largely driven by increased marketing expenses in our retail banking business and higher operating expenses driven by growth in our auto loan portfolio; and (iii) lower revenue primarily attributable to the planned run-off of our acquired home loan portfolio. Period-end loans held for investment increased by $\$ 1.0$ billion to $\$ 71.4$ billion as of June 30,2016 from December 31, 2015, driven by growth in our auto loan portfolio, partially offset by the planned run-off of our acquired home loan portfolio.
Commercial Banking: Our Commercial Banking business generated net income from continuing operations of \$138 million and $\$ 205$ million in the second quarter and first six months of 2016, respectively, compared to net income from continuing operations of $\$ 172$ million and $\$ 327$ million in the second quarter and first six months of 2015, respectively. The decreases in net income were primarily attributable to (i) higher provision for credit losses due to higher charge-offs as a result of continued adverse industry conditions impacting our oil and gas portfolio, as well as a larger allowance build in the first six months of 2016 compared to the first six months of 2015 as a result of continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios; and (ii) higher non-interest expense largely driven by higher operating expenses due to costs associated with the HFS acquisition and continued growth in our Commercial Banking business. These expenses were partially offset by higher net interest income primarily driven by loan growth, including loans acquired in the HFS acquisition. Period-end loans held for
investment increased by $\$ 2.9$ billion to $\$ 66.2$ billion as of June 30, 2016 from December 31, 2015, driven by growth across our commercial loan portfolios.

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Business Outlook
We discuss below our current expectations regarding our total company performance and the performance of each of our business segments over the near-term based on market conditions, the regulatory environment and our business strategies as of the time we filed this Report. The statements contained in this section are based on our current expectations regarding our outlook for our financial results and business strategies. Our expectations take into account, and should be read in conjunction with, our expectations regarding economic trends and analysis of our business as discussed in "Part I-Item 1. Business" and "MD\&A" in our 2015 Form 10-K. Certain statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those in our forward-looking statements. Except as otherwise disclosed, forward-looking statements do not reflect (i) any change in current dividend or repurchase strategies; (ii) the effect of any acquisitions, divestitures or similar transactions that have not been previously disclosed; or (iii) any changes in laws, regulations or regulatory interpretations, in each case after the date as of which such statements are made. See
"MD\&A—Forward-Looking Statements" in this Report for more information on the forward-looking statements included in this Report and "Part I—Item 1A. Risk Factors" in our 2015 Form 10-K for factors that could materially influence our results.
Total Company Expectations
We believe we are positioned to deliver attractive shareholder returns over the long term, driven by growth and sustainable returns at the higher end of banks, as well as significant capital distribution, subject to regulatory approval. Changing customer needs and preferences in our retail deposit businesses are driving changes to the function, format and number of our branches. Like all banks, we have been optimizing the format and number of our branches to better meet our evolving customer needs and expect to accelerate these efforts in 2016. Year-to-date, we have recognized approximately $\$ 45$ million of the $\$ 160$ million in expected costs for 2016. These costs appear in the "Other" category rather than in the Consumer Banking business results.
In addition to these expected bank optimization costs, we also expect the net impact of Federal Deposit Insurance Corporation ("FDIC") surcharges and premium changes to add to quarterly operating expenses beginning in the second half of 2016. Including the higher expenses associated with these two items, we still expect some improvement in our full-year 2016 efficiency ratio relative to our full-year 2015 efficiency ratio, with continuing improvement in 2017, excluding adjusting items.
We believe our actions have created a well-positioned balance sheet with strong capital and liquidity. Pursuant to our approved 2016 capital plan, our board has authorized repurchases of up to $\$ 2.5$ billion of common stock through the end of the second quarter of 2017. As we completed the 2015 Stock Repurchase Program, we reduced our net share count by 8.6 million shares in the second quarter of 2016. Additionally, on June 29, 2016, we announced the 2016 Stock Repurchase Program. The timing and exact amount of any common stock repurchases will depend on various factors, including market conditions, opportunities for growth, utilizing Rule 10b5-1 programs, and may be suspended at any time. See "MD\&A-Capital Management—Dividend Policy and Stock Purchases" for more information. Business Segment Expectations
Credit Card: In our Domestic Card business, we expect the full-year 2016 charge-off rate to be around four percent, with quarterly seasonal variability. Based on current information and assuming relative stability in consumer behavior, the domestic economy and competitive conditions, we expect full-year 2017 charge-off rate in the low four percent range, with quarterly seasonal variability. Loan growth coupled with our expectations for a rising charge-off rate drove an allowance build in the current quarter, and we expect these same factors to drive allowance additions going forward.
Consumer Banking: In our Consumer Banking business, persistently low interest rates continue to pressure returns in our deposit businesses. We expect the planned run-off in our acquired home loan portfolio, as well as revenue margin compression and gradually rising charge-offs in our auto business, to have a negative effect on Consumer Banking revenues, efficiency ratio and net income in 2016, even as we continue to tightly manage costs.
Commercial Banking: While competition continues to put pressure on loan terms and pricing in our Commercial Banking business, we continue to see good growth opportunities in select specialty industry verticals. Credit pressures
continue to be focused in our oil and gas and taxi medallion lending portfolios.
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## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with U.S. GAAP requires management to make a number of judgments, estimates and assumptions that affect the amount of assets, liabilities, income and expenses on the consolidated financial statements. Understanding our accounting policies and the extent to which we use management judgment and estimates in applying these policies is integral to understanding our financial statements. We provide a summary of our significant accounting policies under "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K.
We have identified the following accounting policies as critical because they require significant judgments and assumptions about highly complex and inherently uncertain matters and the use of reasonably different estimates and assumptions could have a material impact on our results of operations or financial condition. These critical accounting policies govern:
Loan loss reserves
Asset impairment
Fair value of financial instruments
Representation and warranty reserves

- Customer rewards
reserves
We evaluate our critical accounting estimates and judgments on an ongoing basis and update them, as necessary, based on changing conditions. Management has discussed our critical accounting policies and estimates with the Audit Committee of the Board of Directors. There have been no changes to our critical accounting policies and estimates since the 2015 Form 10-K.
We provide additional information on our critical accounting policies and estimates under "MD\&A-Critical Accounting Policies and Estimates" in our 2015 Form 10-K.


## ACCOUNTING CHANGES AND DEVELOPMENTS

See "Note 1-Summary of Significant Accounting Policies" for information on accounting standards adopted in 2016, as well as recently issued accounting standards not yet required to be adopted and the expected impact of these changes in accounting standards.

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## CONSOLIDATED RESULTS OF OPERATIONS

The section below provides a comparative discussion of our consolidated financial performance for the second quarter and first six months of 2016 and 2015. Following this section, we provide a discussion of our business segment results. You should read this section together with our "MD\&A—Executive Summary and Business Outlook," where we discuss trends and other factors that we expect will affect our future results of operations.
Net Interest Income
Net interest income represents the difference between the interest income, including certain fees, earned on our interest-earning assets and the interest expense on our interest-bearing liabilities. Interest-earning assets include loans, investment securities and other interest-earning assets and interest-bearing liabilities include interest-bearing deposits, securitized debt obligations, senior and subordinated notes, and other borrowings. Generally, we include in interest income any past due fees on loans that we deem collectible. Our net interest margin, based on our consolidated results, represents the difference between the yield on our interest-earning assets and the cost of our interest-bearing liabilities, including the notional impact of non-interest-bearing funding. We expect net interest income and our net interest margin to fluctuate based on changes in interest rates and changes in the amount and composition of our interest-earning assets and interest-bearing liabilities.

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Table 3 below presents, for each major category of our interest-earning assets and interest-bearing liabilities, the average outstanding balances, interest income earned, interest expense incurred, average yield and rate for the second quarter and first six months of 2016 and 2015.
Table 3: Average Balances, Net Interest Income and Net Interest Margin

Three Months Ended June 30,

| 2016 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Average | Interest Average | Average | Interest Average |  |
| Balance | Income/ Yield/ | Income/ Yield/ |  |  |
|  | Expense $^{(1)(2)}$ Rate $^{(2)}$ | Balance |  | Expense ${ }^{(1)(2) \text { Rate }^{(2)}}$ |

Assets:
Interest-earning assets:
Loans:
Credit card:
Domestic credit card
International credit card
Total credit card
Consumer banking
Commercial banking ${ }^{(3)}$
Other
Total loans, including loans held for sale
Investment securities
Cash equivalents and other interest-earning assets
Total interest-earning assets
Cash and due from banks
Allowance for loan and lease losses
Premises and equipment, net
Other assets
Total assets

| $\$ 85,974$ | $\$ 3,095$ | $14.40 \%$ | $\$ 76,088$ | $\$ 2,648$ | $13.92 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 8,400 | 325 | 15.48 | 7,977 | 285 | 14.29 |
| 94,374 | 3,420 | 14.50 | 84,065 | 2,933 | 13.96 |
| 71,170 | 1,116 | 6.27 | 71,618 | 1,122 | 6.27 |
| 65,872 | 567 | 3.44 | 51,549 | 419 | 3.25 |
| 80 | 45 | 225.00 | 103 | 57 | 221.36 |
| 231,496 | 5,148 | 8.90 | 207,335 | 4,531 | 8.74 |
| 65,754 | 405 | 2.46 | 63,771 | 382 | 2.40 |
| 5,514 | 18 | 1.31 | 5,479 | 24 | 1.75 |
| 302,764 | 5,571 | 7.36 | 276,585 | 4,937 | 7.14 |
| 3,129 |  |  | 2,839 |  |  |
| $(5,425$ |  |  | $(4,412$ |  |  |
| 3,645 |  |  | 3,714 |  |  |
| 30,366 |  |  | 28,480 |  |  |
| $\$ 334,479$ |  |  | $\$ 307,206$ |  |  |

Liabilities and stockholders' equity:
Interest-bearing liabilities:

| Deposits | $\$ 195,641$ | $\$ 292$ | 0.60 | $\$ 183,946$ | $\$ 272$ | 0.59 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Securitized debt obligations | 15,226 | 47 | 1.23 | 13,219 | 36 | 1.09 |
| Senior and subordinated notes | 21,717 | 111 | 2.04 | 20,336 | 80 | 1.57 |
| Other borrowings and liabilities | 18,255 | 28 | 0.61 | 8,857 | 12 | 0.54 |
| Total interest-bearing liabilities | 250,839 | 478 | 0.76 | 226,358 | 400 | 0.71 |
| Non-interest-bearing deposits | 25,505 |  |  | 25,197 |  |  |
| Other liabilities | 9,201 |  |  | 8,396 |  |  |
| Total liabilities | 285,545 |  |  | 259,951 |  |  |
| Stockholders' equity | 48,934 |  |  | 47,255 |  |  |
| Total liabilities and stockholders' equity | $\$ 334,479$ |  |  | $\$ 307,206$ |  | $\$ 4,537$ |
| Net interest income/spread |  | $\$ 5,093$ | 6.60 | 6.43 |  |  |
| Impact of non-interest-bearing funding |  |  | 0.13 |  |  | 0.13 |
| Net interest margin |  | $6.73 \%$ |  | 6.56 | $\%$ |  |

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| (Dollars in millions) | Six Months Ended June 30, 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense ${ }^{(1)(2)}$ | $\begin{aligned} & \text { Average } \\ & \text { Yield/ } \\ & \text { Rate }^{(2)} \end{aligned}$ | Average Balance | Interest Income/ Expense ${ }^{(1)}$ | Average Yield/ <br> Rate ${ }^{(2)}$ |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |
| Credit card: |  |  |  |  |  |  |
| Domestic credit card | \$85,646 | \$ 6,166 | 14.40\% | \$75,484 | \$ 5,308 | 14.06\% |
| International credit card | 8,120 | 647 | 15.94 | 7,895 | 576 | 14.59 |
| Total credit card | 93,766 | 6,813 | 14.53 | 83,379 | 5,884 | 14.11 |
| Consumer banking | 70,805 | 2,204 | 6.23 | 71,607 | 2,241 | 6.26 |
| Commercial banking ${ }^{(3)}$ | 64,878 | 1,107 | 3.41 | 51,505 | 834 | 3.24 |
| Other | 85 | 109 | 256.47 | 107 | 112 | 209.35 |
| Total loans, including loans held for sale | 229,534 | 10,233 | 8.92 | 206,598 | 9,071 | 8.78 |
| Investment securities | 65,455 | 820 | 2.51 | 63,477 | 788 | 2.48 |
| Cash equivalents and other interest-earning assets | 6,117 | 35 | 1.14 | 7,426 | 52 | 1.40 |
| Total interest-earning assets | 301,106 | 11,088 | 7.36 | 277,501 | 9,911 | 7.14 |
| Cash and due from banks | 3,244 |  |  | 2,965 |  |  |
| Allowance for loan and lease losses | (5,278) |  |  | (4,391 |  |  |
| Premises and equipment, net | 3,643 |  |  | 3,708 |  |  |
| Other assets | 30,482 |  |  | 28,512 |  |  |
| Total assets | \$333,197 |  |  | \$308,295 |  |  |
| Liabilities and stockholders' equity: |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits | \$ 194,883 | \$ 575 | 0.59 | \$183,475 | \$ 543 | 0.59 |
| Securitized debt obligations | 15,293 | 95 | 1.24 | 12,396 | 69 | 1.11 |
| Senior and subordinated notes | 21,855 | 217 | 1.99 | 20,465 | 159 | 1.55 |
| Other borrowings and liabilities | 17,716 | 52 | 0.59 | 11,771 | 27 | 0.46 |
| Total interest-bearing liabilities | 249,747 | 939 | 0.75 | 228,107 | 798 | 0.70 |
| Non-interest-bearing deposits | 25,280 |  |  | 25,026 |  |  |
| Other liabilities | 9,163 |  |  | 8,334 |  |  |
| Total liabilities | 284,190 |  |  | 261,467 |  |  |
| Stockholders' equity | 49,007 |  |  | 46,828 |  |  |
| Total liabilities and stockholders' equity | \$333,197 |  |  | \$308,295 |  |  |
| Net interest income/spread |  | \$ 10,149 | 6.61 |  | \$ 9,113 | 6.44 |
| Impact of non-interest-bearing funding |  |  | 0.13 |  |  | 0.13 |
| Net interest margin |  |  | 6.74\% |  |  | 6.57 |

[^2]
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taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory rate of $35 \%$ with offsetting reclassifications to the Other category.
Net interest income increased by $\$ 556$ million to $\$ 5.1$ billion in the second quarter of 2016 compared to the second quarter of 2015 , and increased by $\$ 1.0$ billion to $\$ 10.1$ billion in the first six months of 2016 compared to the first six months of 2015 primarily driven by growth in our credit card and commercial loan portfolios and an additional day in the first six months of 2016. Net interest margin increased by 17 basis points to $6.73 \%$ and $6.74 \%$ in the second quarter of 2016 and the first six months of 2016 , respectively, primarily driven by continued growth in our credit card loan portfolio, the planned run-off of our acquired home loan

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portfolio in our Consumer Banking business and an additional day in the first six months of 2016, partially offset by margin compression in our auto loan portfolio.
Table 4 displays the change in our net interest income between periods and the extent to which the variance is attributable to (i) changes in the volume of our interest-earning assets and interest-bearing liabilities; or (ii) changes in the interest rates related to these assets and liabilities.
Table 4: Rate/Volume Analysis of Net Interest Income ${ }^{(1)}$


We calculate the change in interest income and interest expense separately for each item. The portion of interest income or interest expense attributable to both volume and rate is allocated proportionately when the calculation
${ }^{(1)}$ results in a positive value. When the portion of interest income or interest expense attributable to both volume and rate results in a negative value, the total amount is allocated to volume or rate, depending on which amount is positive.
Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make
(2) certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory rate of $35 \%$ with offsetting reclassifications to the Other category.

## Non-Interest Income

Non-interest income primarily consists of interchange fees net of rewards expense, service charges and other customer-related fees and other non-interest income. Other non-interest income includes the pre-tax net benefit (provision) for mortgage representation and warranty losses related to continuing operations, gains and losses from the sale of investment securities, gains and losses on derivatives not accounted for in hedge accounting relationships and hedge ineffectiveness.

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Table 5 displays the components of non-interest income for the second quarter and first six months of 2016 and 2015.
Table 5: Non-Interest Income
(Dollars in millions)
Interchange fees, net
Service charges and other customer-related fees
Net other-than-temporary impairment recognized in earnings

| Three Months | Six Months |  |  |
| :--- | :--- | :--- | :--- |
| Ended June 30, |  | Ended June 30, |  |
| 2016 | 2015 | 2016 | 2015 |
| $\$ 616$ | $\$ 567$ | $\$ 1,212$ | $\$ 1,063$ |
| 371 | 429 | 775 | 866 |
| $(2$ | $)$ | $(7$ | $)(10$ |$)(22$,

## Other non-interest income:

Benefit (provision) for mortgage representation and warranty losses ${ }^{(1)}$
Net gains (losses) from the sale of investment securities
Net fair value gains (losses) on free-standing derivatives
Other
Total other non-interest income
Total non-interest income

[^3]Non-interest income increased by $\$ 26$ million to $\$ 1.2$ billion in the second quarter of 2016 compared to the second quarter of 2015, and increased by $\$ 119$ million to $\$ 2.3$ billion in the first six months of 2016 compared to the first six months of 2015, primarily driven by (i) increases in interchange fees driven by higher purchase volume in our Credit Card business; (ii) a customer rewards liability release in the first quarter of 2016 within the retail banking business related to the discontinuation of certain debit card and deposit products; and (iii) a gain recorded in the second quarter of 2016 related to the exchange of our ownership interest in Visa Europe with Visa Inc. as a result of Visa Inc.'s acquisition of Visa Europe. These increases were partially offset by (i) increased rewards expense in our Credit Card business due to higher purchase volume and the continued expansion of our rewards franchise; and (ii) lower service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016.
Provision for Credit Losses
Our provision for credit losses in each period is driven by net charge-offs, changes to the allowance for loan and lease losses and changes to the reserve for unfunded lending commitments. We recorded a provision for credit losses of $\$ 1.6$ billion and $\$ 3.1$ billion in the second quarter and first six months of 2016 , respectively, compared to $\$ 1.1$ billion and $\$ 2.1$ billion in the second quarter and first six months of 2015 , respectively. The provision for credit losses as a percentage of net interest income was $31.3 \%$ and $30.7 \%$ in the second quarter and first six months of 2016, respectively, compared to $24.9 \%$ and $22.6 \%$ in the second quarter and first six months of 2015 , respectively. The increase in the provision for credit losses in the second quarter of 2016 compared to the second quarter of 2015 was primarily driven by higher charge-offs and a larger allowance build in our credit card and auto loan portfolios due to continued loan growth and portfolio seasoning, as well as higher charge-offs in our commercial loan portfolio as a result of continued adverse industry conditions impacting our oil and gas portfolio. The increase in provision in the first six months of 2016 compared to the first six months of 2015 was primarily driven by higher charge-offs and a larger allowance build in our credit card and auto loan portfolios due to continued loan growth and portfolio seasoning, as well as higher charge-offs and a larger allowance build in our commercial loan portfolio as a result of continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios.
We provide additional information on the provision for credit losses and changes in the allowance for loan and lease losses within "MD\&A—Credit Risk Profile—Summary of Allowance for Loan and Lease Losses," "Note 4—Loans" and
"Note 5—Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments." For information on the allowance methodology for each of our loan categories, see "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K.

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Non-Interest Expense
Non-interest expense consists of ongoing operating expenses, such as salaries and associate benefits, occupancy and equipment costs, professional services, communications and data processing expenses and other non-interest expenses, as well as marketing costs and amortization of intangibles.
Table 6 displays the components of non-interest expense for the second quarter and first six months of 2016 and 2015.
Table 6: Non-Interest Expense
(Dollars in millions)
Salaries and associate benefits
Occupancy and equipment
Marketing
Professional services
Communications and data processing
Amortization of intangibles
Other non-interest expense:
Collections
Fraud losses
Bankcard, regulatory and other fee assessments

## Other

Other non-interest expense
Total non-interest expense

| Three Months | Six Months |  |  |
| :--- | :--- | :--- | :--- |
| Ended June 30, |  |  |  |
| Ended June 30, |  |  |  |
| 2016 | 2015 | 2016 | 2015 |
| $\$ 1,279$ | $\$ 1,360$ | $\$ 2,549$ | $\$ 2,571$ |
| 465 | 439 | 923 | 874 |
| 415 | 387 | 843 | 762 |
| 304 | 334 | 582 | 630 |
| 262 | 208 | 505 | 410 |
| 95 | 111 | 196 | 221 |
|  |  |  |  |
| 77 | 86 | 158 | 170 |
| 89 | 74 | 179 | 141 |
| 129 | 108 | 236 | 217 |
| 180 | 200 | 347 | 360 |
| 475 | 468 | 920 | 888 |
| $\$ 3,295$ | $\$ 3,307$ | $\$ 6,518$ | $\$ 6,356$ |

Non-interest expense was unchanged at $\$ 3.3$ billion in the second quarter of 2016 compared to the second quarter of 2015 , and increased by $\$ 162$ million to $\$ 6.5$ billion in the first six months of 2016 compared to the first six months of 2015. The increase in the first six months of 2016 was primarily due to higher marketing and operating expenses associated with loan growth and continued investments in technology and infrastructure.
Income (Loss) from Discontinued Operations, Net of Tax
Income (loss) from discontinued operations consists of results from the discontinued mortgage origination operations of our wholesale mortgage banking unit, GreenPoint Mortgage Funding Inc. ("GreenPoint") and the discontinued manufactured housing operations of GreenPoint Credit, LLC, a subsidiary of GreenPoint, both of which were acquired as part of the North Fork Bancorporation, Inc. ("North Fork") acquisition in December 2006. Loss from discontinued operations, net of tax, was $\$ 1$ million and $\$ 6$ million in the second quarter and first six months of 2016 , respectively, compared to income of $\$ 11$ million and $\$ 30$ million in the second quarter and first six months of 2015, respectively. We recorded a provision net of tax for mortgage representation and warranty reserve of $\$ 1$ million ( $\$ 2$ million before tax) and $\$ 3$ million ( $\$ 5$ million before tax) in the second quarter and first six months of 2016, respectively, compared to a benefit net of tax of $\$ 17$ million ( $\$ 27$ million before tax) and $\$ 29$ million ( $\$ 46$ million before tax) in the second quarter and first six months of 2015, respectively.
We provide additional information on the discontinued operations in "Note 2-Discontinued Operations" and on the net benefit (provision) for mortgage representation and warranty losses and the related reserve for representation and warranty claims in "MD\&A-Consolidated Balance Sheets Analysis-Mortgage Representation and Warranty Reserve" and "Note 14-Commitments, Contingencies, Guarantees and Others."

## Income Taxes

We recorded income tax provisions of $\$ 424$ million ( $31.0 \%$ effective income tax rate) and $\$ 876$ million ( $30.9 \%$ effective income tax rate) in the second quarter and first six months of 2016, respectively, compared to $\$ 384$ million ( $31.1 \%$ effective income tax rate) and $\$ 913$ million ( $31.5 \%$ effective income tax rate) in the second quarter and first six months of 2015, respectively. Our effective tax rate on income from continuing operations varies between periods due, in part, to fluctuations in our pre-tax earnings, which affects the relative tax benefit of tax-exempt income, tax credits and other permanent tax items.

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The decreases in our effective income tax rate in the second quarter and first six months of 2016, compared to the second quarter and first six months of 2015, were primarily due to an increased relative benefit of tax exempt income and tax credits, partially offset by a reduced benefit of lower taxed foreign earnings and an increase in discrete tax expense.
We provide additional information on items affecting our income taxes and effective tax rate under "Note 18—Income Taxes" in our 2015 Form 10-K.

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## BUSINESS SEGMENT FINANCIAL PERFORMANCE

Our principal operations are currently organized into three major business segments, which are defined based on the products and services provided or the type of customer served: Credit Card, Consumer Banking and Commercial Banking. The operations of acquired businesses have been integrated into our existing business segments. Certain activities that are not part of a segment, such as management of our corporate investment portfolio and asset/liability management by our centralized Corporate Treasury group, are included in the Other category.
The results of our individual businesses, which we report on a continuing operations basis, reflect the manner in which management evaluates performance and makes decisions about funding our operations and allocating resources. We provide additional information on the allocation methodologies used to derive our business segment results in "Note 20-Business Segments" in our 2015 Form 10-K.
We refer to the business segment results derived from our internal management accounting and reporting process as our "managed" presentation, which differs in some cases from our reported results prepared based on U.S. GAAP. There is no comprehensive authoritative body of guidance for management accounting equivalent to U.S. GAAP; therefore, the managed presentation of our business segment results may not be comparable to similar information provided by other financial services companies. In addition, our individual business segment results should not be used as a substitute for comparable results determined in accordance with U.S. GAAP.
Below we summarize our business segment results for the second quarter and first six months of 2016 and 2015 and provide a comparative discussion of these results. We also discuss changes in our financial condition and credit performance metrics as of June 30, 2016, compared to December 31, 2015. We provide a reconciliation of our total business segment results to our reported consolidated results in "Note 13-Business Segments." Additionally, we provide information on the outlook for each of our business segments as described above under "MD\&A-Executive Summary and Business Outlook."
Credit Card Business
The primary sources of revenue for our Credit Card business are interest income, net interchange income and fees collected from customers. Expenses primarily consist of the provision for credit losses, operating costs and marketing expenses.
Our Credit Card business generated net income from continuing operations of $\$ 484$ million and $\$ 1.1$ billion in the second quarter and first six months of 2016, respectively, and $\$ 463$ million and $\$ 1.1$ billion in the second quarter and first six months of 2015, respectively.

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Table 7 summarizes the financial results of our Credit Card business, which is comprised of Domestic Card and International Card, and displays selected key metrics for the periods indicated.
Table 7: Credit Card Business Results
(Dollars in millions)
Selected income statement data:
Net interest income
Non-interest income
Total net revenue ${ }^{(1)}$
Provision (benefit) for credit losses
Non-interest expense
Income (loss) from continuing operations before

## income taxes

Income tax provision (benefit)
Income (loss) from continuing operations, net of tax
Selected performance metrics:
Average loans held for investment ${ }^{(2)}$
Average yield on loans held for investment ${ }^{(3)}$
Total net revenue margin ${ }^{(4)}$
Net charge-offs
Net charge-off rate
Purchased credit card relationship ("PCCR") intangible amortization
Purchase volume ${ }^{(5)}$
(Dollars in millions)
Selected period-end data:
Loans held for investment ${ }^{(2)}$
30+ day performing delinquency rate
30+ day delinquency rate
Nonperforming loan rate
Allowance for loan and lease losses
Allowance coverage ratio ${ }^{(6)}$

| Three Months Ended June 30, |  |  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2015 | Change | 2016 | 2015 | Change |
| \$3,045 | \$ 2,633 | 16\% | \$6,078 | \$5,299 | 15\% |
| 859 | 845 | 2 | 1,706 | 1,661 | 3 |
| 3,904 | 3,478 | 12 | 7,784 | 6,960 | 12 |
| 1,261 | 895 | 41 | 2,332 | 1,564 | 49 |
| 1,883 | 1,857 | 1 | 3,746 | 3,633 | 3 |
| 760 | 726 | 5 | 1,706 | 1,763 | (3 |
| 276 | 263 | 5 | 613 | 632 | (3 |
| \$484 | \$ 463 | 5 | \$1,093 | \$1,131 | (3 |
| \$94,382 | \$ 83,901 | 12 | \$93,684 | \$83,244 | 13 |
| 14.49\% | 13.98\% | 51 bps | 14.55\% | 14.14\% | 41 bps |
| 16.55 | 16.58 | (3) | 16.62 | 16.72 | (10 |
| \$949 | \$ 703 | 35\% | \$ 1,899 | \$1,422 | 34\% |
| 4.02\% | 3.35\% | 67 bps | 4.05\% | 3.42\% | 63 bps |
| \$67 | \$ 80 | (16)\% | \$137 | \$164 | (16)\% |
| 78,019 | 68,559 | 14 | 146,208 | 125,942 | 16 |

June 30, December 31, Change
$2016 \quad 2015$
\$96,904 \$ 96,125 1\%
$3.15 \% \quad 3.36 \% \quad(21)$ bps
$3.18 \quad 3.40 \quad(22)$
$0.05 \quad 0.06 \quad(1)$
\$4,086 \$ 3,654 12\%
$4.22 \% \quad 3.80 \% \quad 42$ bps

We recognize billed finance charges and fee income on open-ended loans in accordance with the contractual provisions of the credit arrangements and estimate the uncollectible amount on a quarterly basis. The estimated uncollectible amount of billed finance charges and fees is reflected as a reduction in revenue and is not included in our net charge-offs. Total net revenue was reduced by $\$ 244$ million and $\$ 472$ million in the second quarter and first six months of 2016, respectively, and by $\$ 168$ million and $\$ 315$ million in the second quarter and first six months of 2015, respectively, for the estimated uncollectible amount of billed finance charges and fees and related losses. The finance charge and fee reserve totaled $\$ 289$ million and $\$ 262$ million as of June 30, 2016 and December 31, 2015, respectively.
${ }_{\text {(2) }}$ Period-end loans held for investment and average loans held for investment include accrued finance charges and fees, net of the estimated uncollectible amount.
${ }^{(3)}$ Calculated by dividing annualized interest income for the period by average loans held for investment during the period. Interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business
segment.
(4) Calculated by dividing annualized total net revenue for the period by average loans held for investment during the period. Interest income also includes interest income on loans held for sale.
(5) Consists of purchase transactions, net of returns, for the period for loans both classified as held for investment and held for sale. Excludes cash advance and balance transfer transactions.
${ }^{(6)}$ Calculated by dividing the period-end allowance for loan and lease losses by period-end loans held for investment.

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Key factors affecting the results of our Credit Card business for the second quarter and first six months of 2016, compared to the second quarter and first six months of 2015, and changes in financial condition and credit performance between June 30, 2016 and December 31, 2015 include the following:
Net Interest Income: Net interest income increased by $\$ 412$ million to $\$ 3.0$ billion in the second quarter of 2016, and increased by $\$ 779$ million to $\$ 6.1$ billion in the first six months of 2016, primarily driven by loan growth in our Domestic Card business.
Non-Interest Income: Non-interest income increased by $\$ 14$ million to $\$ 859$ million in the second quarter of 2016, and increased by $\$ 45$ million to $\$ 1.7$ billion in the first six months of 2016. The increases were primarily attributable to (i) increases in interchange fees driven by higher purchase volume; and (ii) a gain recorded in the second quarter of 2016 related to the exchange of our ownership interest in Visa Europe with Visa Inc. as a result of Visa Inc.'s acquisition of Visa Europe; partially offset by (i) increased rewards expense due to higher purchase volume and the continued expansion of our rewards franchise; and (ii) lower service charges and other customer-related fees primarily due to the exit of our legacy payment protection products in our Domestic Card business during the first quarter of 2016.

Provision for Credit Losses: The provision for credit losses increased by $\$ 366$ million to $\$ 1.3$ billion in the second quarter of 2016 , and increased by $\$ 768$ million to $\$ 2.3$ billion in the first six months of 2016 , primarily driven by higher charge-offs and a larger allowance build, both due to continued loan growth and portfolio seasoning.
Non-Interest Expense: Non-interest expense increased by $\$ 26$ million to $\$ 1.9$ billion in the second quarter of 2016, and increased by $\$ 113$ million to $\$ 3.7$ billion in the first six months of 2016, due to higher marketing and operating expenses associated with loan growth as well as continuing digital investments, partially offset by a smaller build in our U.K. Payment Protection Insurance ("PPI") Reserve recorded in the second quarter of 2016 compared to the second quarter of 2015.
Loans Held for Investment: Period-end loans held for investment increased by $\$ 779$ million to $\$ 96.9$ billion as of June 30, 2016 from December 31, 2015, primarily due to continued loan growth in our Domestic Card business, net of expected seasonal paydowns. Average loans held for investment increased by $\$ 10.5$ billion to $\$ 94.4$ billion in the second quarter of 2016 compared to the second quarter of 2015 and increased by $\$ 10.4$ billion to $\$ 93.7$ billion in the first six months of 2016 compared to the first six months of 2015, primarily due to growth across our domestic and international card loan portfolios, partially offset by the impact of foreign exchange rates in our international card loan portfolio driven by the strengthening of the U.S. dollar in the first six months of 2016.
Net Charge-off and Delinquency Metrics: The net charge-off rate increased by 67 basis points to $4.02 \%$ in the second quarter of 2016 compared to the second quarter of 2015, and increased by 63 basis points to $4.05 \%$ in the first six months of 2016 compared to the first six months of 2015 , due to the seasoning of our domestic card portfolio growth. The 30+ day delinquency rate decreased by 22 basis points to $3.18 \%$ as of June 30, 2016 from December 31, 2015 due to seasonally lower delinquency inventories.
Domestic Card Business
Domestic Card generated net income from continuing operations of $\$ 463$ million and $\$ 1.0$ billion in the second quarter and first six months of 2016, respectively, compared to net income from continuing operations of $\$ 458$ million and $\$ 1.1$ billion in the second quarter and first six months of 2015, respectively. Over the second quarter and first six months of 2016 as well as the second quarter and first six months of 2015, Domestic Card accounted for greater than $90 \%$ of total net revenues of our Credit Card business, and greater than $90 \%$ of net income of our Credit Card business.

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Table 7.1 summarizes the financial results for Domestic Card and displays selected key metrics for the periods indicated.
Table 7.1: Domestic Card Business Results
(Dollars in millions)
Selected income statement data:
Net interest income
Non-interest income
Total net revenue ${ }^{(1)}$
Provision (benefit) for credit losses
Non-interest expense
Income (loss) from continuing operations before income taxes
Income tax provision (benefit)
Income (loss) from continuing operations, net of tax
Selected performance metrics:
Average loans held for investment ${ }^{(2)}$
Average yield on loans held for investment ${ }^{(3)}$
Total net revenue margin ${ }^{(4)}$
Net charge-offs
Net charge-off rate
PCCR intangible amortization
Purchase volume ${ }^{(5)}$
(Dollars in millions)
June 30, December 31,
2016
2015 Change
Selected period-end data:
Loans held for investment ${ }^{(2)}$
30+ day delinquency rate
Allowance for loan and lease losses
Allowance coverage ratio ${ }^{(6)}$

| Three Months Ended June 30, |  |  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2015 | Change | 2016 | 2015 | Change |
| \$2,769 | \$ 2,395 | 16\% | \$5,525 | \$4,816 | 15\% |
| 792 | 796 | (1 | 1,566 | 1,539 | 2 |
| 3,561 | 3,191 | 12 | 7,091 | 6,355 | 12 |
| 1,164 | 853 | 36 | 2,136 | 1,463 | 46 |
| 1,669 | 1,621 | 3 | 3,340 | 3,201 | 4 |
| 728 | 717 | 2 | 1,615 | 1,691 | (4 |
| 265 | 259 | 2 | 588 | 612 | (4 |
| \$463 | \$ 458 | 1 | \$1,027 | \$1,079 | (5 |
| \$85,981 | \$ 75,924 | 13 | \$85,564 | \$75,349 | 14 |
| 14.40\% | 13.95\% | 45 bps | 14.41\% | 14.09\% | 32 bps |
| 16.57 | 16.81 | (24 ) | 16.58 | 16.87 | (29 |
| \$874 | \$ 650 | 34\% | \$1,761 | \$1,314 | 34\% |
| 4.07\% | 3.42\% | 65 bps | 4.12\% | 3.49\% | 63 bps |
| \$67 | \$ 80 | (16)\% | \$137 | \$164 | (16)\% |
| 71,050 | 62,198 | 14 | 133,667 | 114,223 | 17 |

We recognize billed finance charges and fee income on open-ended loans in accordance with the contractual provisions of the credit arrangements and estimate the uncollectible amount on a quarterly basis. The estimated uncollectible amount of billed finance charges and fees is reflected as a reduction in revenue and is not included in our net charge-offs.
(2)

Period-end loans held for investment and average loans held for investment include accrued finance charges and fees, net of the estimated uncollectible amount.
Calculated by dividing annualized interest income for the period by average loans held for investment during the

## (3)

 period. Interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.(4) Calculated by dividing annualized total net revenue for the period by average loans held for investment during the period.
(5) Consists of domestic card purchase transactions, net of returns, for the period for both loans classified as held for investment and held for sale. Excludes cash advance and balance transfer transactions.
${ }^{(6)}$ Calculated by dividing the period-end allowance for loan and lease losses by period-end loans held for investment.

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Because our Domestic Card business accounts for the substantial majority of our Credit Card business, the key factors driving the results discussed above are similar to the key factors affecting our total Credit Card business. Net income for our Domestic Card business increased in the second quarter of 2016 compared to the second quarter of 2015 due to higher net interest income resulting from continued loan growth, partially offset by higher provision for credit losses and higher operating and marketing expenses associated with continued loan growth, as well as continued digital investments. Net income decreased in the first six months of 2016 compared to the first six months of 2015 due to higher provision for credit losses, higher operating and marketing expenses associated with continued loan growth as well as continued investments, partially offset by higher net interest income resulting from loan growth.

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International Card Business
International Card generated net income from continuing operations of $\$ 21$ million and $\$ 66$ million in the second quarter and first six months of 2016, respectively, compared to net income from continuing operations of $\$ 5$ million and $\$ 52$ million in the second quarter and first six months of 2015, respectively. The increases in net income were primarily due to (i) higher net interest income resulting from loan growth and higher loan yield due to changes in the product mix of the portfolio; (ii) a smaller build in our U.K. PPI Reserve in the second quarter of 2016 compared to the second quarter of 2015, which impacted both revenue and non-interest expense; and (iii) a gain recorded in the second quarter of 2016 related to the exchange of our ownership interest in Visa Europe with Visa Inc. as a result of Visa Inc.'s acquisition of Visa Europe. These drivers were partially offset by an increase in the provision for credit losses due to an allowance build and higher charge-offs during the second quarter and first six months of 2016 compared to allowance releases in the second quarter and first six months of 2015.
Table 7.2 summarizes the financial results for International Card and displays selected key metrics for the periods indicated.
Table 7.2: International Card Business Results
$\left.\begin{array}{llllllll}\text { (Dollars in millions) } & 2016 & 2015 & \text { Change } & 2016 & 2015 & \text { Change } \\ \text { Selected income statement data: } & & & & & & \\ \text { Net interest income } & \$ 276 & \$ 238 & 16 \% & \$ 553 & \$ 483 & 14 \% \\ \text { Non-interest income } & 67 & 49 & 37 & 140 & 122 & 15 \\ \text { Total net revenue } & 343 & 287 & 20 & 693 & 605 & 15 \\ \text { Provision (benefit) for credit losses } & 97 & 42 & 131 & 196 & 101 & 94 \\ \text { Non-interest expense } & 214 & 236 & (9 & ) & 406 & 432 & (6\end{array}\right)$

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Calculated by dividing annualized interest income for the period by average loans held for investment during the period. Interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.
(3) Calculated by dividing annualized total net revenue for the period by average loans held for investment during the period.
(4) Consists of international card purchase transactions, net of returns for the period. Excludes cash advance and balance transfer transactions.
${ }^{(5)}$ Calculated by dividing the period-end allowance for loan and lease losses by period-end loans held for investment.
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Consumer Banking Business
The primary sources of revenue for our Consumer Banking business are net interest income from loans and deposits and non-interest income from service charges and customer-related fees. Expenses primarily consist of the provision for credit losses, operating costs and marketing expenses.
Our Consumer Banking business generated net income from continuing operations of $\$ 257$ million and $\$ 506$ million in the second quarter and first six months of 2016, respectively, and $\$ 291$ million and $\$ 557$ million in the second quarter and first six months of 2015, respectively.
Table 8 summarizes the financial results of our Consumer Banking business and displays selected key metrics for the periods indicated.
Table 8: Consumer Banking Business Results
(Dollars in millions)
Selected income statement data:
Net interest income
Non-interest income
Total net revenue
Provision (benefit) for credit losses
Non-interest expense
Income (loss) from continuing operations before income taxes
Income tax provision (benefit)
Income (loss) from continuing operations, net of tax
Selected performance metrics:
Average loans held for investment: ${ }^{(1)}$

| Auto | $\$ 43,605$ | $\$ 39,546$ | 10 |  | $\$ 42,784$ | $\$ 38,970$ | 10 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home loan | 23,835 | 28,251 | $(16$ | $)$ | 24,308 | 28,869 | $(16$ | $)$ |
| Retail banking | 3,548 | 3,570 | $(1$ | $)$ | 3,550 | 3,565 | - |  |
| Total consumer banking | $\$ 70,988$ | $\$ 71,367$ | $(1$ | $)$ | $\$ 70,642$ | $\$ 71,404$ | $(1$ | $)$ |
| Average yield on loans held for investment ${ }^{(2)}$ | $6.28 \%$ | 6.27 | $\%$ | 1 | bps | $6.23 \%$ | $6.27 \%$ | $(4)$ |
| Average deposits | $\$ 176,808$ | $\$ 171,076$ | $3 \%$ |  | $\$ 175,531$ | $\$ 170,339$ | $3 \%$ |  |
| Average deposit interest rate | $0.55 \%$ | 0.57 | $\%$ | $(2$ | $)$ | bps | $0.54 \%$ | $0.57 \%$ |
| Net charge-offs | 146 | 136 | $7 \%$ |  | 329 | 295 | $12 \%$ |  |
| Net charge-off rate | $0.83 \%$ | $0.76 \%$ | 7 | bps | $0.93 \%$ | $0.83 \%$ | 10 | bps |
| Net charge-off rate (excluding PCI loans) $)^{(3)}$ | 1.09 | 1.09 | - |  | 1.24 | 1.19 | 5 |  |
| Auto loan originations | $\$ 6,529$ | $\$ 5,433$ | $20 \%$ |  | $\$ 12,373$ | $\$ 10,618$ | $17 \%$ |  |

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(Dollars in millions)
Selected period-end data:
Loans held for investment:(1)
Auto
Home loan
Retail banking
Total consumer banking
$30+$ day performing delinquency rate
$30+$ day performing delinquency rate (excluding PCI loans) ${ }^{(3)}$
$30+$ day delinquency rate
$30+$ day delinquency rate (excluding PCI loans) ${ }^{(3)}$
$\begin{array}{ll}\text { June 30, December 31, Change } \\ 2016 & 2015\end{array}$

Nonperforming loan rate
Nonperforming loan rate (excluding PCI loans) ${ }^{(3)}$
Nonperforming asset rate ${ }^{(4)}$
Nonperforming asset rate (excluding PCI loans) ${ }^{(3)(4)}$
Allowance for loan and lease losses
Allowance coverage ratio ${ }^{(5)(6)}$
Deposits
Loans serviced for others

The period-end consumer banking loans held for investment includes purchased credit-impaired loans ("PCI loans") with carrying values of $\$ 16.6$ billion and $\$ 18.6$ billion as of June 30, 2016 and December 31, 2015, respectively.
(1) The average balance of consumer banking loans held for investment includes PCI loans of $\$ 16.9$ billion and $\$ 21.3$ billion in the second quarter of 2016 and 2015 , respectively, and $\$ 17.5$ billion and $\$ 21.9$ billion in the first six months of 2016 and 2015, respectively. See "MD\&A—Glossary and Acronyms" for the definition of "PCI loans." Calculated by dividing annualized interest income for the period by average loans held for investment during the period. Interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.

## (3)

See "MD\&A—Credit Risk Profile" and "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for additional information on the impact of PCI loans on our credit quality metrics.
Nonperforming assets consist of nonperforming loans, real estate owned ("REO") and other foreclosed assets. The

## (4)

 nonperforming asset rate is calculated based on period-end nonperforming assets divided by the sum of period-end loans held for investment, foreclosed properties and other foreclosed assets, and is adjusted to exclude the impact of acquired REOs.${ }^{(5)}$ Calculated by dividing the period-end allowance for loan and lease losses by period-end loans held for investment. Excluding the impact of PCI home loans, the coverage ratios for our home loan portfolio and total consumer
(6) banking were $0.44 \%$ and $1.72 \%$, respectively, as of June 30, 2016, compared to $0.50 \%$ and $1.60 \%$, respectively, as of December 31, 2015.
Key factors affecting the results of our Consumer Banking business for the second quarter and first six months of 2016, compared to the second quarter and first six months of 2015 , and changes in financial condition and credit performance between June 30, 2016 and December 31, 2015 include the following:
Net Interest Income: Net interest income remained flat at $\$ 1.4$ billion and $\$ 2.9$ billion in the second quarter of 2016 and the first six months of 2016, respectively, as lower net interest income attributable to the planned run-off of our acquired home loan portfolio and margin compression in auto loans was partially offset by growth in our auto loan portfolio.

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Consumer Banking loan yield increased by 1 basis point to $6.3 \%$ and decreased by 4 basis points to $6.2 \%$ in the second quarter and first six months of 2016, respectively, compared to the second quarter and first six months of 2015. The decrease in the first six months of 2016 was primarily driven by declining yield in our auto loan portfolio, partially offset by changes in the product mix in Consumer Banking as a result of the planned run-off of our acquired home loan portfolio and growth in our auto loan portfolio. Average yield on auto loans decreased by 42 basis points to $7.7 \%$ and decreased by 47 basis points to $7.7 \%$ in the second quarter and first six months of 2016, respectively. These decreases were primarily attributable to (i) a higher proportion of prime auto loans in the second quarter and first six months of 2016 compared to the second quarter and first six months of 2015; and (ii) continued competition that drove margin compression across the auto business. The average yield on the home loan portfolio increased by 2 basis points to $3.9 \%$ and decreased by 6 basis points to $3.8 \%$ in the second quarter and first six months of 2016, respectively.

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Non-Interest Income: Non-interest income decreased by $\$ 21$ million to $\$ 175$ million in the second quarter of 2016, primarily attributable to a decrease in loans originated and sold within our home loan portfolio. Non-interest income increased by $\$ 12$ million to $\$ 366$ million in the first six months of 2016, primarily due to a customer rewards liability release in the first quarter of 2016 within the retail banking business related to the discontinuation of certain debit card and deposit products.
Provision for Credit Losses: The provision for credit losses increased by $\$ 19$ million to $\$ 204$ million in the second quarter of 2016, and increased by $\$ 43$ million to $\$ 434$ million in the first six months of 2016 , primarily driven by higher charge-offs and a larger allowance build in our auto loan portfolio due to continued loan growth, portfolio seasoning and our expectation that used car auction prices will decline from current levels.
Non-Interest Expense: Non-interest expense increased by $\$ 8$ million to $\$ 1.0$ billion in the second quarter of 2016, and increased by $\$ 28$ million to $\$ 2.0$ billion in the first six months of 2016, primarily due to increased marketing expenses in our retail banking business and higher operating expenses driven by growth in our auto loan portfolio.
Loans Held for Investment: Period-end loans held for investment increased by $\$ 1.0$ billion to $\$ 71.4$ billion as of June 30, 2016 from December 31, 2015, primarily due to growth in our auto loan portfolio, partially offset by the planned run-off of our acquired home loan portfolio. Average loans held for investment decreased by $\$ 379$ million to $\$ 71.0$ billion in the second quarter of 2016 compared to the second quarter of 2015 , and decreased by $\$ 762$ million to $\$ 70.6$ billion in the first six months of 2016 compared to the first six months of 2015, primarily due to the planned run-off of our acquired home loan portfolio, partially offset by growth in our auto loan portfolio.
Deposits: Period-end deposits increased by $\$ 3.6$ billion to $\$ 176.3$ billion as of June 30, 2016 from December 31, 2015, as a result of our continued focus on deposit relationships with existing customers and our ability to attract new customers.
Net Charge-off and Delinquency Metrics: The net charge-off rate increased by 7 basis points to $0.83 \%$ in the second quarter of 2016 compared to the second quarter of 2015, and increased by 10 basis points to $0.93 \%$ in the first six months of 2016 compared to the first six months of 2015. The increases in the net charge-off rate reflect the greater proportion of auto loans in our total consumer banking loan portfolio, which generally have higher charge-off rates than other products within this portfolio. The 30+ day delinquency rate decreased by 60 basis points to $4.07 \%$ as of June 30, 2016 from December 31, 2015, primarily attributable to seasonally lower auto delinquency inventories. Commercial Banking Business
The primary sources of revenue for our Commercial Banking business are net interest income from loans and deposits and non-interest income from customer fees and other transactions. Because we have some investments that generate tax-exempt income or tax credits, we make certain reclassifications to our Commercial Banking business results to present revenues on a taxable-equivalent basis. Expenses primarily consist of the provision for credit losses, operating costs and marketing expenses.
Our Commercial Banking business generated net income from continuing operations of $\$ 138$ million and $\$ 205$ million in the second quarter and first six months of 2016, respectively, and $\$ 172$ million and $\$ 327$ million in the second quarter and first six months of 2015, respectively. Table 9 summarizes the financial results of our Commercial Banking business and displays selected key metrics for the periods indicated.

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Table 9: Commercial Banking Business Results

| (Dollars in millions) | Three Months Ended June 30, |  |  | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | Change | 2016 | 2015 | Change |
| Selected income statement data: |  |  |  |  |  |  |
| Net interest income | \$559 | \$ 466 | 20\% | \$ 1,096 | \$927 | 18\% |
| Non-interest income | 129 | 123 | 5 | 247 | 237 | 4 |
| Total net revenue ${ }^{(1)}$ | 688 | 589 | 17 | 1,343 | 1,164 | 15 |
| Provision (benefit) for credit losses ${ }^{(2)}$ | 128 | 49 | 161 | 356 | 109 | 227 |
| Non-interest expense | 343 | 270 | 27 | 665 | 542 | 23 |
| Income (loss) from continuing operations before income taxes | 217 | 270 | (20) | 322 | 513 | (37) |
| Income tax provision (benefit) | 79 | 98 | (19) | 117 | 186 | (37) |
| Income (loss) from continuing operations, net of tax | \$138 | \$ 172 | (20) | \$205 | \$327 | (37) |
| Selected performance metrics: |  |  |  |  |  |  |
| Average loans held for investment: ${ }^{(3)}$ |  |  |  |  |  |  |
| Commercial and multifamily real estate | \$25,661 | \$ 22,853 | 12 | \$25,338 | \$22,985 | 10 |
| Commercial and industrial | 38,713 | 27,414 | 41 | 38,237 | 27,303 | 40 |
| Total commercial lending | 64,374 | 50,267 | 28 | 63,575 | 50,288 | 26 |
| Small-ticket commercial real estate | 564 | 709 | (20) | 581 | 735 | (21) |
| Total commercial banking | \$64,938 | \$ 50,976 | 27 | \$64,156 | \$51,023 | 26 |
| Average yield on loans held for investment ${ }^{(1)(4)}$ | 3.45\% | 3.26 | \% 19 bps | 3.42\% | 3.24\% | 18 bps |
| Average deposits | \$33,764 | \$ 32,778 | 3\% | \$33,920 | \$32,811 | 3\% |
| Average deposit interest rate | 0.27\% | 0.25\% | 2 bps | 0.27\% | 0.24\% | 3 bps |
| Net charge-offs | \$60 | \$ 7 | ** | \$106 | \$10 | ** |
| Net charge-off rate | 0.37\% | 0.05\% | 32 bps | 0.33\% | 0.04\% | 29 bps |
| (Dollars in millions) | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { Decembe } \\ & 2015 \end{aligned}$ | 31, Change |  |  |  |
| Selected period-end data: |  |  |  |  |  |  |
| Loans held for investment: ${ }^{(3)}$ |  |  |  |  |  |  |
| Commercial and multifamily real estate | \$26,341 | \$ 25,518 | 3\% |  |  |  |
| Commercial and industrial | 39,313 | 37,135 | 6 |  |  |  |
| Total commercial lending | 65,654 | 62,653 | 5 |  |  |  |
| Small-ticket commercial real estate | 548 | 613 | (11) |  |  |  |
| Total commercial banking | \$66,202 | \$ 63,266 | 5 |  |  |  |
| Nonperforming loan rate | 1.59\% | 0.87\% | 72 bps |  |  |  |
| Nonperforming asset rate ${ }^{(5)}$ | 1.60 | 0.87 | 73 |  |  |  |
| Allowance for loan and lease losses ${ }^{(2)}$ | \$821 | \$ 604 | 36\% |  |  |  |
| Allowance coverage ratio ${ }^{(6)}$ | 1.24\% | 0.95\% | 29 bps |  |  |  |
| Deposits | \$34,281 | \$ 34,257 | - |  |  |  |
| Loans serviced for others ${ }^{(7)}$ | 19,083 | 17,643 | 8\% |  |  |  |

[^7]
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The provision for losses on unfunded lending commitments is included in the provision for credit losses in our consolidated statements of income and the related reserve for unfunded lending commitments is included in other liabilities on our consolidated balance sheets. Our reserve for unfunded lending commitments totaled $\$ 161$ million as of both June 30, 2016 and December 31, 2015.
The period-end commercial banking loans held for investment include PCI loans with carrying value of $\$ 770$ million and $\$ 958$ million as of June 30, 2016 and December 31, 2015, respectively. The average balance of
${ }^{(3)}$ commercial banking loans held for investment includes PCI loans of $\$ 842$ million and $\$ 156$ million in the second quarter of 2016 and 2015, respectively, and $\$ 884$ million and $\$ 163$ million in the first six months of 2016 and 2015, respectively. See "MD\&A-Glossary and Acronyms" for the definition of "PCI loans."

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Calculated by dividing annualized interest income for the period by average loans held for investment during the
(4) sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.
Nonperforming assets consist of nonperforming loans, REO and other foreclosed assets. The nonperforming asset rate is calculated based on period-end nonperforming assets divided by the sum of period-end loans held for investment, foreclosed properties and other foreclosed assets, and is adjusted to exclude the impact of acquired REOs.
${ }^{(6)}$ Calculated by dividing the period-end allowance for loan and lease losses by period-end loans held for investment.
${ }^{(7)}$ Represents our portfolio of loans serviced for third parties related to our multifamily finance business.
** Change is not meaningful.
Key factors affecting the results of our Commercial Banking business for the second quarter and first six months of 2016, compared to the second quarter and first six months of 2015, and changes in financial condition and credit performance between June 30, 2016 and December 31, 2015 include the following:
Net Interest Income: Net interest income increased by $\$ 93$ million to $\$ 559$ million in the second quarter of 2016, and increased by $\$ 169$ million to $\$ 1.1$ billion in the first six months of 2016, primarily driven by loan growth, including loans acquired in the HFS acquisition.
Non-Interest Income: Non-interest income increased by $\$ 6$ million to $\$ 129$ million in the second quarter of 2016, and increased by $\$ 10$ million to $\$ 247$ million in the first six months of 2016.
Provision for Credit Losses: The provision for credit losses increased by $\$ 79$ million to $\$ 128$ million in the second quarter of 2016, and increased by $\$ 247$ million to $\$ 356$ million in the first six months of 2016. The increase in the second quarter of 2016 compared to the second quarter of 2015 was primarily driven by higher charge-offs due to continued adverse industry conditions impacting our oil and gas portfolio. The provision increase in the first six months of 2016 compared to the first six months of 2015 was primarily driven by higher charge-offs and a larger allowance build, both due to continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios. See "MD\&A-Table 18-Commercial Loans by Industry" for additional information about the composition of our commercial banking loan portfolio, and "Note 4-Loans" for additional information about credit metrics for our commercial banking loan portfolio.
Non-Interest Expense: Non-interest expense increased by $\$ 73$ million to $\$ 343$ million in the second quarter of 2016, and increased by $\$ 123$ million to $\$ 665$ million in the first six months of 2016, driven by higher operating expenses due to costs associated with the HFS acquisition and continued growth in our Commercial Banking business. Loans Held for Investment: Period-end loans held for investment increased by $\$ 2.9$ billion to $\$ 66.2$ billion as of June 30, 2016 from December 31, 2015 driven by growth across our commercial loan portfolios. Average loans held for investment increased by $\$ 14.0$ billion to $\$ 64.9$ billion in the second quarter of 2016 compared to the second quarter of 2015 , and increased by $\$ 13.1$ billion to $\$ 64.2$ billion in the first six months of 2016 compared to the first six months of 2015, primarily driven by the HFS acquisition and growth across our commercial loan portfolios. Deposits: Period-end deposits were flat at $\$ 34.3$ billion as of June 30, 2016 compared to December 31, 2015. Net Charge-off and Nonperforming Metrics: The net charge-off rate increased by 32 basis points to $0.37 \%$ in the second quarter of 2016 compared to the second quarter of 2015 , and increased by 29 basis points to $0.33 \%$ in the first six months of 2016 compared to the first six months of 2015, and the nonperforming loan rate increased by 72 basis points to $1.59 \%$ as of June 30, 2016 from December 31, 2015. The increases in these rates reflect rising losses and credit risk rating downgrades in our oil and gas and taxi medallion lending portfolios.
Other Category
Other includes unallocated amounts related to our centralized Corporate Treasury group activities, such as management of our corporate investment portfolio, asset/liability management and certain capital management activities. Other also includes (i) foreign exchange-rate fluctuations on foreign currency-denominated balances; (ii) unallocated corporate expenses that do not directly support the operations of the business segments or for which the business segments are not considered financially accountable in evaluating their performance, such as certain
acquisition and restructuring charges; (iii) a portion of the net benefit (provision) for representation and warranty losses related to continuing operations; and (iv) offsets related to certain line-item reclassifications.

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Table 10 summarizes the financial results of our Other category for the periods indicated.
Table 10: Other Category Results
(Dollars in millions)
Selected income statement data:
Net interest income (expense)
Non-interest income
Total net revenue (loss) ${ }^{(1)}$
Provision (benefit) for credit losses
Non-interest expense
Income (loss) from continuing operations before income taxes
Income tax provision (benefit)
Income (loss) from continuing operations, net of tax

Three Months Six Months Ended
Ended June 30, June 30,
20162015 Change 20162015 Change

| \$ | \$(6) | ** | \$ 116 | \$9 | ** |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (2 | ) (29 ) | (93)\% | 6 | (46 ) | ** |
| 48 | (35 ) | ** | 122 | (37 ) | ** |
| (1 | ) - |  | (3 | - | ** |
| 63 | 182 | (65 | ) 111 | 213 | (48)\% |
| (14) | ) (217) |  | ) 14 | (250) |  |
| (78) | ) (143) | ) 45 | ) (143) | ) (221) | (35 |
| \$64 | \$(74) | ** | \$ 157 | \$(29) |  |

Net income from continuing operations recorded in the Other category was $\$ 64$ million and $\$ 157$ million in the second quarter and first six months of 2016 , respectively, compared to net losses from continuing operations of $\$ 74$ million and $\$ 29$ million in the second quarter and first six months of 2015 , respectively. The increases in net income were primarily driven by (i) lower restructuring charges for severance and related benefits pursuant to our ongoing benefit programs as a result of the realignment of our workforce; and (ii) higher net interest income due to the impact of balance sheet growth and rates on treasury revenue. These increases were partially offset by (i) increased bank optimization charges; and (ii) a reduced income tax benefit as a result of higher income before taxes and increased discrete tax expense, partially offset by increased tax credits.

## CONSOLIDATED BALANCE SHEETS ANALYSIS

Total assets increased by $\$ 5.1$ billion to $\$ 339.1$ billion as of June 30, 2016 from December 31, 2015 primarily attributable to an increase of $\$ 4.8$ billion in loans held for investment primarily driven by growth in our auto, commercial and credit card loan portfolios, partially offset by the planned run-off of our acquired home loan portfolio and seasonal paydowns in our credit card loan portfolio. Total liabilities increased by $\$ 4.2$ billion to $\$ 291.0$ billion as of June 30 , 2016, primarily driven by an increase in deposits generated by our Consumer Banking business. Stockholders' equity increased by $\$ 824$ million to $\$ 48.1$ billion as of June 30 , 2016, primarily due to our net income of $\$ 2.0$ billion in the first six months of 2016 and $\$ 857$ million of other comprehensive income, partially offset by $\$ 1.6$ billion of share repurchases under our 2015 Stock Repurchase Program, which we completed in the second quarter of 2016, and $\$ 521$ million of dividend payments.
The following is a discussion of material changes in the major components of our assets and liabilities during the first six months of 2016. Period-end balance sheet amounts may vary from average balance sheet amounts due to liquidity and balance sheet management activities that are intended to ensure the adequacy of capital while managing our liquidity requirements for the Company and our customers and our market risk exposure in accordance with our risk appetite.
Investment Securities
Our investment portfolio consists primarily of the following: U.S. Treasury securities; U.S. government-sponsored enterprise ("Agency") and non-agency residential mortgage-backed securities ("RMBS") and commercial mortgage-backed securities ("CMBS"); other asset-backed securities ("ABS"); and other securities. The carrying value of our investments in U.S. Treasury and Agency securities represented $91 \%$ and $90 \%$ of our total investment securities

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portfolio as of June 30, 2016 and December 31, 2015, respectively.
The fair value of our available for sale securities portfolio was $\$ 40.0$ billion as of June 30, 2016, an increase of $\$ 899$ million from December 31, 2015. The increase was primarily due to growth in this portfolio as purchases outpaced sales, maturities and

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paydowns, as well as a decrease in interest rates. The fair value of our held to maturity securities portfolio was $\$ 26.8$ billion as of June 30, 2016, an increase of $\$ 1.5$ billion from $\$ 25.3$ billion as of December 31, 2015. The increase was primarily due to lower interest rates and growth in this portfolio as purchases outpaced maturities and paydowns. Gross unrealized gains on our available for sale securities portfolio increased to $\$ 860$ million as of June 30, 2016 compared to $\$ 578$ million as of December 31, 2015 and gross unrealized losses on this portfolio decreased to $\$ 94$ million as of June 30, 2016 compared to $\$ 321$ million as of December 31, 2015, both of which were primarily driven by a decrease in interest rates. Of the $\$ 94$ million gross unrealized losses as of June 30, 2016, $\$ 64$ million was related to securities that had been in a loss position for 12 months or longer. We provide information on OTTI recognized in earnings on our investment securities above in "MD\&A-Consolidated Results of Operations-Non-Interest Income." Table 11 presents the amortized cost, carrying value and fair value for the major categories of our investment securities portfolio as of June 30, 2016 and December 31, 2015.
Table 11: Investment Securities
(Dollars in millions)
Investment securities available for sale:
U.S. Treasury securities

RMBS:
Agency ${ }^{(1)}$
Non-agency
Total RMBS
CMBS:
Agency ${ }^{(1)}$
Non-agency
Total CMBS
Other ABS ${ }^{(2)}$
Other securities ${ }^{(3)}$
Total investment securities available for sale

| June 30, 2016 |  | $\begin{aligned} & \text { December 31, } \\ & 2015 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| Amortize | EHair | Amortiz | eHair |
| Cost | Value | Cost | Value |
| \$5,140 | \$5,189 | \$4,664 | \$4,660 |
| 24,885 | 25,158 | 24,332 | 24,285 |
| 2,516 | 2,857 | 2,680 | 3,026 |
| 27,401 | 28,015 | 27,012 | 27,311 |
| 3,587 | 3,628 | 3,690 | 3,664 |
| 1,729 | 1,782 | 1,723 | 1,715 |
| 5,316 | 5,410 | 5,413 | 5,379 |
| 1,000 | 1,005 | 1,345 | 1,340 |
| 337 | 341 | 370 | 371 |
| \$39,194 | \$39,960 | \$38,804 | \$39,061 |
| Carrying | Fair | Carrying | Fair |
| Value | Value | Value | Value |
| \$199 | \$201 | \$199 | \$198 |
| 21,847 | 23,322 | 21,513 | 22,133 |
| 3,074 | 3,276 | 2,907 | 2,986 |
| \$25,120 | \$26,799 | \$24,619 | \$25,317 |

[^8]
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of our total investment securities portfolio was rated AA+ or its equivalent, or better, as of both June 30, 2016 and December 31, 2015, while approximately $4 \%$ and 5\% was below investment grade as of June 30, 2016 and December 31, 2015, respectively. We categorize the credit ratings

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of our investment securities based on the lowest credit rating as issued by the following rating agencies: Standard \& Poor's Ratings Services, Moody's Investors Service ("Moody's") and Fitch Ratings ("Fitch").
Table 12 provides information on the credit ratings of our non-agency RMBS, non-agency CMBS, other ABS and other securities in our portfolio as of June 30, 2016 and December 31, 2015.
Table 12: Non-Agency Investment Securities Credit Ratings
June 30, 2016

(1) Includes investment securities that were not rated.

For additional information on our investment securities, see "Note 3-Investment Securities."
Loans Held for Investment
Total loans held for investment ("HFI") consists of both unsecuritized loans and loans held in our consolidated trusts. Table 13 summarizes our portfolio of loans held for investment by portfolio segment, net of the allowance for loan and lease losses, as of June 30, 2016 and December 31, 2015.
Table 13: Loans Held for Investment
June 30, 2016 December 31, 2015

| (Dollars in millions) | Loans | Allowance | Net Loans | Loans | Allowance | Net Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card | \$96,904 | \$ 4,086 | \$92,818 | \$96,125 | \$ 3,654 | \$92,471 |
| Consumer Banking | 71,415 | 972 | 70,443 | 70,372 | 868 | 69,504 |
| Commercial Banking | 66,202 | 821 | 65,381 | 63,266 | 604 | 62,662 |
| Other | 82 | 2 | 80 | 88 | 4 | 84 |
| Total | \$234,603 | \$ 5,881 | \$228,722 | \$229,851 | \$ 5,130 | \$224,721 |

Loans held for investment increased by $\$ 4.8$ billion to $\$ 234.6$ billion as of June 30, 2016 from December 31, 2015, primarily driven by growth in our auto, commercial and credit card loan portfolios, partially offset by the planned run-off of our acquired home loan portfolio and seasonal paydowns in our credit card loan portfolio.
We provide additional information on the composition of our loan portfolio and credit quality below in "MD\&A-Credit Risk Profile," "MD\&A—Consolidated Results of Operations" and "Note 4-Loans."
Loans Held for Sale
Loans held for sale, which are carried at lower of cost or fair value, increased by $\$ 316$ million to $\$ 1.2$ billion as of June 30, 2016 from December 31, 2015. The increase was primarily driven by (i) higher originations in our multifamily finance business in our Commercial Banking business and the timing of sales of these loans; and (ii) the transfer of certain commercial loans from loans held for investment to loans held for sale, partially offset by the sale of certain domestic credit card loan portfolios.
Deposits
Our deposits represent our largest source of funding for our operations, providing a consistent source of low-cost funds. Total deposits increased by $\$ 3.3$ billion to $\$ 221.1$ billion as of June 30, 2016 from December 31, 2015. The increase in deposits was primarily driven by growth in our Consumer Banking businesses as a result of our continued focus on deposit relationships with existing customers and our ability to attract new customers. We provide information on the composition of our deposits, average outstanding balances, interest expense and yield below in "MD\&A—Liquidity Risk Profile."

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## Securitized Debt Obligations

Securitized debt obligations decreased to $\$ 16.1$ billion as of June 30 , 2016, from $\$ 16.2$ billion as of December 31, 2015, as maturities exceeded debt issuances during the first six months of 2016. We provide additional information on our borrowings below in "MD\&A—Liquidity Risk Profile."

## Other Debt

Other debt, which consists primarily of federal funds purchased and securities loaned or sold under agreements to repurchase, senior and subordinated notes, and Federal Home Loan Banks ("FHLB") advances, totaled $\$ 43.1$ billion as of June 30, 2016, of which $\$ 42.1$ billion represented long-term debt and the remainder represented short-term borrowings. Other debt totaled $\$ 42.9$ billion as of December 31, 2015, of which $\$ 42.0$ billion represented long-term debt and the remainder represented short-term borrowings.
The increase in other debt of $\$ 102$ million in the first six months of 2016 was primarily attributable to an increase in our FHLB advances outstanding. We provide additional information on our borrowings below in "MD\&A—Liquidity Risk Profile" and in "Note 8-Deposits and Borrowings."
Mortgage Representation and Warranty Reserve
We acquired three subsidiaries that originated residential mortgage loans and sold these loans to various purchasers, including purchasers who created securitization trusts. These subsidiaries are Capital One Home Loans, LLC, which was acquired in February 2005; GreenPoint, which was acquired in December 2006 as part of the North Fork Bancorporation, Inc. ("North Fork") acquisition; and CCB, which was acquired in February 2009 and subsequently merged into CONA.
We have established representation and warranty reserves for losses associated with the mortgage loans sold by each subsidiary that we consider to be both probable and reasonably estimable, including both litigation and non-litigation liabilities. These reserves are reported on our consolidated balance sheets as a component of other liabilities. The reserve setting process relies heavily on estimates, which are inherently uncertain, and requires judgment. We evaluate these estimates on a quarterly basis. We build our representation and warranty reserves through the provision for mortgage representation and warranty losses, which we report in our consolidated statements of income as a component of non-interest income for loans originated and sold by CCB and Capital One Home Loans, LLC and as a component of discontinued operations for loans originated and sold by GreenPoint. The aggregate reserve for all three entities totaled $\$ 614$ million as of June 30, 2016, compared to $\$ 610$ million as of December 31, 2015.
The table below summarizes changes in our representation and warranty reserve in the second quarter and first six months of 2016 and 2015.
Table 14: Changes in Representation and Warranty Reserve
(Dollars in millions)
Representation and warranty reserve, beginning of period
Provision (benefit) for mortgage representation and warranty losses:
Recorded in continuing operations
Recorded in discontinued operations
Total provision (benefit) for mortgage representation and warranty losses
Net realized recoveries (losses)
Representation and warranty reserve, end of period

| Three Six |  | Six Months |  |
| :---: | :---: | :---: | :---: |
| Months |  | Ended | dune |
| Ended | d June |  |  |
| 30, |  |  |  |
| 2016 | 2015 | 2016 | 2015 |
| \$613 | \$673 | \$610 | \$731 |
|  | ) (9 | ) $(2$ | ) (8) |
| 2 | (27 | ) 5 | (46 |
| 1 | (36 | ) 3 | (54 |
| - | (1 | ) 1 | (41 ) |
| \$614 | \$636 | \$614 | \$636 |

As part of our business planning processes, we have considered various outcomes relating to the future representation and warranty liabilities of our subsidiaries that are possible but do not rise to the level of being both probable and reasonably estimable outcomes justifying an incremental reserve under applicable accounting standards. Our current best estimate of reasonably possible future losses from representation and warranty claims beyond what was in our

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reserve as of June 30, 2016, is approximately $\$ 1.5$ billion, a decline from our estimate of $\$ 1.6$ billion as of December 31, 2015. The decrease in this estimate was primarily driven by favorable rulings in representation and warranty-related litigation.

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We provide additional information related to the representation and warranty reserve, including factors that may impact the adequacy of the reserve and the ultimate amount of losses incurred by our subsidiaries, in "Note 14-Commitments, Contingencies, Guarantees and Others."

## OFF-BALANCE SHEET ARRANGEMENTS AND VARIABLE INTEREST ENTITIES

In the ordinary course of business, we are involved in various types of arrangements with limited liability companies, partnerships or trusts that often involve special purpose entities and variable interest entities ("VIEs"). Some of these arrangements are not recorded on our consolidated balance sheets or may be recorded in amounts different from the full contract or notional amount of the arrangements, depending on the nature or structure of, and the accounting standards required to be applied to, the arrangement. These arrangements may expose us to potential losses in excess of the amounts recorded on our consolidated balance sheets. Our involvement in these arrangements can take many forms, including securitization and servicing activities, the purchase or sale of mortgage-backed or other asset-backed securities in connection with our home loan portfolio and loans to VIEs that hold debt, equity, real estate or other assets.
Our continuing involvement in unconsolidated VIEs primarily consists of certain home loan securitization trusts and affordable housing entities. We provide a discussion of our activities related to these VIEs in "Note 6-Variable Interest Entities and Securitizations."

## CAPITAL MANAGEMENT

The level and composition of our capital are determined by multiple factors, including our consolidated regulatory capital requirements and internal risk-based capital assessments such as internal stress testing and economic capital. The level and composition of our capital may also be influenced by rating agency guidelines, subsidiary capital requirements, the business environment, conditions in the financial markets and assessments of potential future losses due to adverse changes in our business and market environments.
Capital Standards and Prompt Corrective Action
We are subject to capital adequacy standards adopted by the Federal Reserve, Office of the Comptroller of the Currency ("OCC") and FDIC (collectively, the "Federal Banking Agencies"), including the capital rules that implemented the Basel III capital framework ("Final Basel III Capital Rule") developed by the Basel Committee on Banking Supervision ("Basel Committee"). Moreover, the Banks, as insured depository institutions, are subject to Prompt Corrective Action ("PCA") capital regulations.
In July 2013, the Federal Banking Agencies adopted the Final Basel III Capital Rule, which, in addition to implementing the Basel III capital framework, also implemented certain Dodd-Frank Act and other capital provisions, and updated the PCA capital framework to reflect the new regulatory capital minimums. The Final Basel III Capital Rule amended both the Basel I and Basel II Advanced Approaches frameworks, established a new common equity Tier 1 capital requirement and set higher minimum capital ratio requirements. We refer to the amended Basel I framework as the "Basel III Standardized Approach," and the amended Advanced Approaches framework as the "Basel III Advanced Approaches."
At the end of 2012, we met one of the two independent eligibility criteria set by banking regulators for becoming subject to the Advanced Approaches capital rules. As a result, we have undertaken a multi-year process of implementing the Advanced Approaches regime for calculating risk-weighted assets and regulatory capital levels. We entered parallel run under Advanced Approaches on January 1, 2015, during which we will calculate capital ratios under both the Basel III Standardized Approach and the Basel III Advanced Approaches, though we will continue to use the Standardized Approach for purposes of meeting regulatory capital requirements. The Basel Committee has recently released proposed changes to the Basel III capital framework. There is uncertainty as to how the Federal Banking Agencies may adopt and implement those and any other potential changes in the United States capital rules and how such changes may impact the Basel III Standardized Approach and the Basel III Advanced Approaches once they become finalized.
Separately, we also disclose a non-GAAP TCE ratio in "MD\&A—Summary of Selected Financial Data." While the TCE ratio is a capital measure widely used by investors, analysts, rating agencies, and bank regulatory agencies to assess the capital position of financial services companies, it may not be comparable to similarly titled measures reported by
other companies. We provide 32Capital One Financial Corporation (COF)

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information on the calculation of this ratio in "MD\&A—Table A—Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures."
Table 15 provides a comparison of our regulatory capital ratios under the Basel III Standardized Approach subject to transition provisions, the regulatory minimum capital adequacy ratios and the PCA well-capitalized targets as of June 30, 2016 and December 31, 2015.
Table 15: Capital Ratios under Basel III ${ }^{(1)(2)}$

June 30, 2016
$\begin{array}{ll}\text { Capital } & \begin{array}{l}\text { Minimum } \\ \text { Ratio }\end{array} \\ \text { Capital } \\ \text { Adequacy }\end{array}$
Capital One Financial Corp:
Common equity Tier 1 capital ${ }^{(3)}$
Tier 1 capital ${ }^{(4)}$
Total capital ${ }^{(5)}$
Tier 1 leverage ${ }^{(6)}$
Supplementary leverage ${ }^{(7)}$
Capital One Bank (USA), N.A.:
Common equity Tier 1 capital ${ }^{(3)}$
Tier 1 capital ${ }^{(4)}$
Total capital ${ }^{(5)}$
Tier 1 leverage ${ }^{(6)}$
Supplementary leverage ${ }^{(7)}$
Capital One, N.A.:
Common equity Tier 1 capital ${ }^{(3)}$
Tier 1 capital ${ }^{(4)}$
Total capital ${ }^{(5)}$
Tier 1 leverage ${ }^{(6)}$
Supplementary leverage ${ }^{(7)}$

| 10.9 | $\%$ | $4.5 \%$ | N/A | $11.1 \%$ | $4.5 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| N/A |  |  |  |  |  |
| 12.2 | 6.0 | $6.0 \%$ | 12.4 | 6.0 | $6.0 \%$ |
| 14.4 | 8.0 | 10.0 | 14.6 | 8.0 | 10.0 |
| 10.2 | 4.0 | N/A | 10.6 | 4.0 | N/A |
| 8.9 | N/A | N/A | 9.2 | N/A | N/A |
|  |  |  |  |  |  |
| $12.3 \%$ | $4.5 \%$ | $6.5 \%$ | $12.2 \%$ | $4.5 \%$ | $6.5 \%$ |
| 12.3 | 6.0 | 8.0 | 12.2 | 6.0 | 8.0 |
| 15.2 | 8.0 | 10.0 | 15.2 | 8.0 | 10.0 |
| 10.7 | 4.0 | 5.0 | 10.8 | 4.0 | 5.0 |
| 8.8 | N/A | N/A | 9.0 | N/A | N/A |
|  |  |  |  |  |  |
| $11.4 \%$ | $4.5 \%$ | $6.5 \%$ | $11.8 \%$ | $4.5 \%$ | $6.5 \%$ |
| 11.4 | 6.0 | 8.0 | 11.8 | 6.0 | 8.0 |
| 12.6 | 8.0 | 10.0 | 12.9 | 8.0 | 10.0 |
| 8.2 | 4.0 | 5.0 | 8.8 | 4.0 | 5.0 |
| 7.4 | N/A | N/A | 7.9 | N/A | N/A |

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The Final Basel III Capital Rule requires banks to maintain a capital conservation buffer of common equity Tier 1 capital of $2.5 \%$ above the regulatory minimum ratio and an incremental countercyclical capital buffer of up to $2.5 \%$ of common equity Tier 1 capital to be set at the discretion of the U.S. banking regulators (currently zero percent as of June 30, 2016). Both the capital conservation buffer and the countercyclical capital buffer (if applicable) will be phased-in over a transition period of four years commencing on January 1, 2016. The applicable combined capital conservation buffer and countercyclical capital buffer is $0.625 \%$ in 2016.

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A common equity Tier 1 capital ratio below the regulatory minimum ratio and the combined capital conservation buffer and the countercyclical buffer (if applicable) might restrict a bank's ability to distribute capital and make discretionary bonus payments. As of June 30, 2016, the Company, COBNA and CONA are all above the combined threshold.
Additionally, banks designated as Globally Systemically Important Banks ("GSIBs") are subject to an additional regulatory capital surcharge above the combined capital conservation and countercyclical capital buffers established by the Final Basel III Capital Rule. We are currently not designated as a GSIB and therefore not subject to this surcharge.
The following table compares our common equity Tier 1 capital and risk-weighted assets as of June 30, 2016, subject to applicable transition provisions, to our estimated fully phased-in common equity Tier 1 capital and risk-weighted assets, as it applies for Advanced Approaches banks like us that have not yet exited parallel run. Our estimated common equity Tier 1 capital ratio under the fully phased-in Basel III Standardized Approach is based on our interpretations, expectations and assumptions of relevant regulations, as well as interpretations provided by our regulators, and is subject to change based on changes to future regulations and interpretations. As we continue to engage with our regulators, there could be further changes to the calculation.
Table 16: Estimated Common Equity Tier 1 Capital Ratio under Fully Phased-In Basel III Standardized Approach ${ }^{(1)}$
(Dollars in millions)
June 30,
2016
Common equity Tier 1 capital under Basel III Standardized Approach \$29,486
Adjustments related to $\mathrm{AOCI}^{(2)}$
Adjustments related to intangibles ${ }^{(2)}$
Estimated common equity Tier 1 capital under fully phased-in Basel III Standardized Approach
Risk-weighted assets under Basel III Standardized Approach
Adjustments for fully phased-in Basel III Standardized Approach ${ }^{(3)}$
Estimated risk-weighted assets under fully phased-in Basel III Standardized Approach
(322 )
\$29,073
\$269,667

Estimated common equity Tier 1 capital ratio under fully phased-in Basel III Standardized Approach ${ }^{(4)}$

59
\$269,726
10.8\%
${ }_{(1)}$ Estimated common equity Tier 1 capital ratio under the fully phased-in Basel III Standardized Approach is a non-GAAP financial measure.
${ }^{(2)}$ Assumes adjustments are fully phased-in.
Adjustments include higher risk weights for items that are included in capital based on the threshold deduction
${ }^{(3)}$ approach, such as mortgage servicing assets and deferred tax assets. The adjustments also include removal of risk weights for items that are deducted from common equity Tier 1 capital.
Calculated by dividing estimated common equity Tier 1 capital by estimated risk-weighted assets, which are both
${ }^{(4)}$ calculated under the Basel III Standardized Approach, as it applies when fully phased-in for Advanced Approaches banks that have not yet exited parallel run.
Under the Final Basel III Capital Rule, when we complete our parallel run for the Advanced Approaches, our minimum risk-based capital requirement will be the greater of the Basel III Standardized Approach and the Basel III Advanced Approaches. See "Part I-Item 1. Business-Supervision and Regulation" in our 2015 Form 10-K for additional information. Once we exit parallel run, based on clarification of the Final Basel III Capital Rule from our regulators, any amount by which our expected credit losses exceed eligible credit reserves, as each term is defined under the Final Basel III Capital Rule, will be deducted from our Basel III Standardized Approach numerator, subject to transition provisions. Inclusive of this impact, based on current capital rules and our business mix, we estimate that our Basel III Advanced Approaches ratios will be lower than our Basel III Standardized Approach ratios. However, there is uncertainty whether this will remain the case in light of potential changes to the United States capital rules.
Capital Planning and Regulatory Stress Testing
On April 5, 2016, we submitted our capital plan to the Federal Reserve as part of the 2016 Comprehensive Capital Analysis and Review ("CCAR") cycle. On June 29, 2016, the Federal Reserve informed us that they had 'no objection' to

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our CCAR 2016 Capital Plan submission. As a result of this non-objection to our capital plan, the Board of Directors authorized the repurchase of up to $\$ 2.5$ billion of shares of our common stock from the third quarter of 2016 through the end of the second quarter of 2017, in addition to share repurchases related to employee compensation. The Board of Directors also authorized the quarterly dividend on our common stock of $\$ 0.40$ per share. For the description of the regulatory capital planning rules we are subject to, see "Part I—Item 1. Business-Supervision and Regulation" in our 2015 Form 10-K.

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Dividend Policy and Stock Purchases
On July 28, 2016, the Board of Directors of the Company declared a quarterly common stock dividend of $\$ 0.40$ per share. The dividend is payable on August 18, 2016 to stockholders of record at the close of the business on August 8, 2016. The Board of Directors also approved quarterly dividends on the Company's $6.00 \%$ fixed-rate non-cumulative Series B perpetual preferred stock, the Company's $6.25 \%$ fixed-rate non-cumulative Series C perpetual preferred stock, the Company's $6.70 \%$ fixed-rate non-cumulative Series D perpetual preferred stock, and the Company's $6.20 \%$ fixed-rate non-cumulative Series F perpetual preferred stock. These dividends are payable on September 1, 2016 to stockholders of record at the close of business on August 17, 2016. Based on these declarations, the Company will pay approximately $\$ 203$ million in common equity dividends and approximately $\$ 37$ million in total preferred dividends in the third quarter of 2016. Under the terms of the Company's outstanding preferred stock, the Company's ability to pay dividends on, make distributions with respect to, or to repurchase, redeem or acquire its common stock or any preferred stock ranking on parity with or junior to the preferred stock, is subject to restrictions in the event that the Company does not declare and either pay or set aside a sum sufficient for payment of dividends on the preferred stock for the immediately preceding dividend period.
We paid common stock dividends of $\$ 0.40$ per share in the second quarter of 2016. We paid preferred stock dividends of $\$ 15.00$ per share on the outstanding shares of our Series B Preferred Stock; $\$ 15.625$ per share on the outstanding shares of our Series C Preferred Stock; $\$ 16.75$ per share on the outstanding shares of our Series D Preferred Stock; $\$ 27.75$ per share on the outstanding shares of our Series E Preferred Stock and $\$ 15.50$ per share on the outstanding shares of our Series F Preferred Stock during the second quarter of 2016.
The declaration and payment of dividends to our stockholders, as well as the amount thereof, are subject to the discretion of our Board of Directors and depend upon our results of operations, financial condition, capital levels, cash requirements, future prospects and other factors deemed relevant by the Board of Directors. As a bank holding company ("BHC"), our ability to pay dividends is largely dependent upon the receipt of dividends or other payments from our subsidiaries. Regulatory restrictions exist that limit the ability of the Banks to transfer funds to our BHC. As of June 30 , 2016, funds available for dividend payments from COBNA and CONA were $\$ 3.0$ billion and $\$ 1.6$ billion, respectively. There can be no assurance that we will declare and pay any dividends to stockholders.
Consistent with our 2015 Stock Repurchase Program, our Board of Directors authorized the repurchase of up to $\$ 3.125$ billion of shares of common stock beginning in the second quarter of 2015 through the end of the second quarter of 2016. On February 17, 2016, we announced that our Board of Directors authorized the repurchase of up to an additional $\$ 300$ million of shares of common stock through the end of the second quarter of 2016 under the 2015 Stock Repurchase Program. We notified the Federal Reserve of our intention to engage in additional share repurchases and the Federal Reserve did not object. We completed the 2015 Stock Repurchase Program in the second quarter of 2016.

The timing and exact amount of any future common stock repurchases will depend on various factors, including market conditions, opportunities for growth, our capital position and amount of retained earnings. Our stock repurchase program does not include specific price targets, may be executed through open market purchases or privately negotiated transactions, including utilizing Rule 10b5-1 programs, and may be suspended at any time. For additional information on dividends and stock repurchases, see "Part I-Item 1. Business-Supervision and Regulation-Dividends, Stock Repurchases and Transfer of Funds" in our 2015 Form 10-K.

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## RISK MANAGEMENT

Overview
We use a risk framework to provide an overall enterprise-wide approach for effectively managing risk. We execute against our risk framework with the "Three Lines of Defense" risk management model to demonstrate and structure the roles, responsibilities and accountabilities in the organization for taking and managing risk.
The "First Line of Defense" is comprised of the business areas that through their day-to-day business activities take risk on our behalf. As the business owner, the first line is responsible for identifying, assessing, managing and controlling that risk. This principle places ultimate accountability for the management of risks and ownership of risk decisions with the CEO and business heads. The "Second Line of Defense" provides oversight of first line risk taking and management, and is primarily comprised of our Risk Management organization. The second line assists in determining risk appetite and the strategies, policies and structures for managing risks. The second line is both an 'expert advisor' to the first line and an 'effective challenger' of first line risk activities. The "Third Line of Defense" is comprised of our Internal Audit and Credit Review functions. The third line provides independent and objective assurance to senior management and to the Board of Directors that first and second line risk management and internal control systems and its governance processes are well-designed and working as intended.
The risk framework is also used to guide design of risk programs and performance of risk activity within each risk category and across the entire enterprise. When the elements of the framework are executed effectively, we operate according to our expectations for strong risk management.
There are eight elements that comprise the risk framework:
Establish Governance Processes, Accountabilities and Risk Appetites
Identify and Assess Risks and Ownership
Develop and Operate Controls, Monitoring and Mitigation Plans
Test and Detect Control Gaps and Perform Corrective Action
Escalate Key Risks and Gaps to Executive Management and, when appropriate, the Board of Directors
Calculate and Allocate Capital in Alignment with Risk Management and Measurement Processes (including Stress
Testing)
Support with the Right Culture, Talent and Skills
Enabled by the Right Data, Infrastructure and Programs
We provide additional discussion of our risk management principles, roles and responsibilities, framework and risk appetite under "MD\&A—Risk Management" in our 2015 Form 10-K.

## CREDIT RISK PROFILE

Our loan portfolio accounts for the substantial majority of our credit risk exposure. Our lending activities are governed under our credit policy and are subject to independent review and approval. Below we provide information about the composition of our loan portfolio, key concentrations and credit performance metrics.
We also engage in certain non-lending activities that may give rise to credit and counterparty settlement risk, including the purchase of securities for our investment securities portfolio, entering into derivative transactions to manage our market risk exposure and to accommodate customers, short-term advances on syndication activity (including bridge financing transactions we have underwritten), certain operational cash balances in other financial institutions, foreign exchange transactions and customer overdrafts. We provide additional information on credit risk related to our investment securities portfolio under "MD\&A-Consolidated Balance Sheets Analysis-Investment Securities" and credit risk related to derivative transactions in "Note 9-Derivative Instruments and Hedging Activities."

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Loans Held for Investment Portfolio Composition
We provide a variety of lending products. Our primary products include credit cards, auto loans, home loans and commercial lending products. For information on our lending policies and procedures, including our underwriting criteria for our primary loan products, see "MD\&A—Credit Risk Profile" in our 2015 Form 10-K.
Our loan portfolio consists of loans held for investment, including loans held in our consolidated trusts, and loans held for sale. Table 17 presents the composition of our portfolio of loans held for investment, including PCI loans, by portfolio segment as of June 30, 2016 and December 31, 2015. Table 17 and the credit metrics presented in this section exclude loans held for sale, which are carried at lower of cost or fair value and totaled $\$ 1.2$ billion and $\$ 904$ million as of June 30, 2016 and December 31, 2015, respectively.
Table 17: Loans Held for Investment Portfolio Composition
June 30, 2016 December 31, 2015
(Dollars in millions)
Loans $\%$ of Total Loans $\%$ of Total
Credit Card:
Domestic credit card ${ }^{(1)}$
International credit card
Total credit card
Consumer Banking:
$\begin{array}{lllll}\text { Auto } & 44,502 & 19.0 & 41,549 & 18.1\end{array}$
$\begin{array}{lllll}\text { Home loan } & 23,358 & 10.0 & 25,227 & 11.0\end{array}$
$\begin{array}{lllll}\text { Retail banking } & 3,555 & 1.5 & 3,596 & 1.5\end{array}$
Total consumer banking
$\begin{array}{llll}71,415 & 30.5 & 70,372 & 30.6\end{array}$
Commercial Banking:
$\begin{array}{lllll}\text { Commercial and multifamily real estate } & 26,341 & 11.2 & 25,518 & 11.1\end{array}$
$\begin{array}{llllll}\text { Commercial and industrial } & 39,313 & 16.8 & 37,135 & 16.2\end{array}$
$\begin{array}{lllll}\text { Total commercial lending } & 65,654 & 28.0 & 62,653 & 27.3\end{array}$
Small-ticket commercial real estate
Total commercial banking
$\begin{array}{llll}\$ 88,581 & 37.8 \% & \$ 87,939 & 38.2 \%\end{array}$
$\begin{array}{llll}8,323 & 3.5 & 8,186 & 3.6\end{array}$
$\begin{array}{llll}96,904 & 41.3 & 96,125 & 41.8\end{array}$

Other loans
Total loans held for investment

| 548 | 0.2 | 613 | 0.3 |
| :--- | :--- | :--- | :--- |
| 66,202 | 28.2 | 63,266 | 27.6 |
| 82 | - | 88 | - |
| $\$ 234,603$ | $100.0 \%$ | $\$ 229,851$ | $100.0 \%$ |

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Commercial Loans
For purposes of portfolio risk management, we aggregate our commercial loan portfolio according to market segmentation primarily based on standard industry codes. Table 18 summarizes our commercial loans held for investment portfolio by industry classification as of June 30, 2016 and December 31, 2015.
Table 18: Commercial Loans by Industry ${ }^{(1)}$

| (Percentage of portfolio) | June 30, December 31, <br> 2016 <br> 2015 |  |
| :--- | :--- | :--- |
| Real estate | $39 \%$ | $39 \%$ |
| Healthcare | 15 | 15 |
| Finance and insurance | 13 | 12 |
| Oil and gas $^{(2)}$ | 5 | 5 |
| Business services | 5 | 4 |
| Public administration | 4 | 4 |
| Educational services | 4 | 4 |
| Construction and land | 3 | 4 |
| Retail trade | 3 | 3 |
| Transportation ${ }^{(3)}$ | 2 | 3 |
| Other | 7 | 7 |
| Total | $100 \%$ | $100 \%$ |

(1) Industry categories are based on our interpretation of the North American Industry Classification System codes as they pertain to each individual loan.
In addition to loans outstanding, we also have unfunded lending commitments of approximately $\$ 2.7$ billion and
(2) $\$ 3.4$ billion to oil and gas companies as of June 30, 2016 and December 31, 2015, respectively. For information on our total unfunded lending commitments to extend credit see "Note 4-Loans".
${ }^{(3)}$ Includes our taxi medallion lending portfolio among other portfolios.
Purchased Credit-Impaired Loans
Our portfolio of loans includes certain of our consumer and commercial loans acquired in business acquisitions that were recorded at fair value at acquisition and subsequently accounted for using the guidance for accounting for PCI loans and debt securities, which is based upon expected cash flows. These PCI loans totaled $\$ 17.4$ billion as of June 30, 2016 compared to $\$ 19.5$ billion as of December 31, 2015. See "MD\&A—Glossary and Acronyms" for the definition of "PCI loans."
The difference between the fair value at acquisition and expected cash flows represents the accretable yield, which is recognized in interest income over the life of the loans. The difference between the contractual payments on the loans and expected cash flows represents the nonaccretable difference or the amount of principal and interest not considered collectible, which incorporates future expected credit losses over the life of the loans. We regularly update our estimate of expected principal and interest to be collected from these loans and evaluate the results for each accounting pool that was established at acquisition based on loans with common risk characteristics. Probable decreases in expected cash flows would trigger the recognition of an allowance for loan and lease losses through our provision for credit losses. Probable and significant increases in expected cash flows would first reverse any previously recorded allowance for loan and lease losses established subsequent to acquisition, with any remaining increase in expected cash flows recognized prospectively in interest income over the remaining estimated life of the underlying loans. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for additional information on PCI loans.
Home Loans
The majority of our home loan portfolio are PCI loans acquired from the ING Direct and CCB acquisitions, representing $71 \%$ and $73 \%$ of our total home loan portfolio as of June 30, 2016 and December 31, 2015, respectively. See "MD\&A-Glossary and Acronyms" for the definition of ING Direct and CCB acquisitions. The expected cash flows

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for the PCI loans in our home loan portfolio are significantly impacted by future expectations of home prices and interest rates. Decreases in expected cash flows that result from declining conditions, particularly associated with these variables, could result in an increase in the allowance for loan and lease losses and reduction in accretable yield. Charge-offs on these loans are not recorded until the expected credit losses within the nonaccretable difference are depleted. In addition, PCI loans are not classified as delinquent or nonperforming as we

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expect to collect our net investment in these loans and the nonaccretable difference is expected to absorb the majority of the losses associated with these loans.
Table 19 presents our total home loan portfolio and the break out of the PCI loans and remaining loans within our home loan portfolio by lien priority.
Table 19: Home Loans-Risk Profile by Lien Priority
June 30, 2016
$\begin{array}{lll}\text { Home Loans } & \text { PCI Loans } & \begin{array}{l}\text { Total Home } \\ \text { Loans }\end{array}\end{array}$
(Dollars in millions) Amount $\begin{gathered}\% \text { of } \\ \text { Total }\end{gathered}$ Amount $\begin{aligned} & \% \text { of } \\ & \text { Total }\end{aligned}$ Amount $\begin{aligned} & \% \text { of } \\ & \text { Total }\end{aligned}$
Lien type:
$1^{\text {st }}$ lien
\$5,808 24.9\% \$16,262 69.6\% \$22,070 94.5\%
$2^{\text {nd }}$ lien
Total

| 992 | 4.2 | 296 | 1.3 | 1,288 | 5.5 |
| :--- | :--- | :--- | :--- | :--- | :--- |

\$6,800 29.1\% \$16,558 70.9\% \$23,358 100.0\%
December 31, 2015
(Dollars in millions) Amount $\begin{gathered}\% \text { of } \\ \text { Total }\end{gathered}$ Amount $\begin{gathered}\% \text { of } \\ \text { Total }\end{gathered}$ Amount $\begin{aligned} & \% \text { of } \\ & \text { Total }\end{aligned}$
Lien type:
$1^{\text {st }}$ lien
$2^{\text {nd }}$ lien
Total
\$5,705 22.6\% \$18,207 72.2\% \$23,912 94.8\%

See "Note 4-Loans" in this Report for additional credit quality information. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information on our accounting policies for PCI loans, delinquent loans, nonperforming loans, net charge-offs and troubled debt restructurings ("TDRs") for each of our loan categories. Table 20 provides a sensitivity analysis of PCI loans in our home loan portfolio as of June 30, 2016. The analysis reflects a hypothetical decline of $10 \%$ in the home price index and its impact on lifetime future cash flow expectations, accretable yield and allowance for loan and lease losses. Any significant economic events or variables not considered could impact results that are presented below.
Table 20: Sensitivity Analysis-PCI Home Loallis
Estimated
(Dollars in millions)
June 30, Impact
2016 Increase
(Decrease)
Expected cash flows
Accretable yield
\$19,899 \$ (49 )
Allowance for loan and lease losses
Changes in the accretable yield would be recognized in interest income in our consolidated statements of income
${ }^{(1)}$ over the life of the loans. Changes in the allowance for loan and lease losses would be recognized immediately in the provision for credit losses in the consolidated statements of income.

## Credit Risk Measurement

We closely monitor economic conditions and loan performance trends to assess and manage our exposure to credit risk. Key metrics we track in evaluating the credit quality of our loan portfolio include delinquency and nonperforming asset rates, as well as net charge-off rates and our internal risk ratings of larger balance commercial loans. Trends in delinquency rates are a primary indicator of credit risk within our consumer loan portfolios, as changes in delinquency rates provide an early warning of changes in credit quality. The primary indicator of credit

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risk in our commercial loan portfolios is our internal risk ratings. Because we generally classify loans that have been delinquent for an extended period of time and other loans with significant risk of loss as nonperforming, the level of nonperforming assets represents another indicator of the potential for future credit losses. In addition to delinquency

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rates, the geographic distribution of our loans provides insight as to the credit quality of the portfolio based on regional economic conditions.
We underwrite most consumer loans using proprietary models, which are typically based on credit bureau data, including borrower credit scores, along with application information and, where applicable, collateral and deal structure data. We continuously adjust our management of credit lines and collection strategies based on customer behavior and risk profile changes. We also use borrower credit scores for subprime classification, for competitive benchmarking and, in some cases, to drive product segmentation decisions.
The following table provides details on the credit scores of our domestic card loans held for investment and auto loan portfolios as of June 30, 2016, December 31, 2015 and June 30, 2015.
Table 21: Credit Score Distribution
(Percentage of portfolio)
Domestic credit card—Refreshed FICO scorés: Greater than 660
660 or below
Total
Auto-At origination FICO scores?
Greater than 660
621-660
620 or below
Total

| June 30,  <br> 2016 2015 | 2015 |  |
| :--- | :--- | :--- |
|  |  |  |
| $65 \%$ | $66 \%$ | $67 \%$ |
| 35 | 34 | 33 |
| $100 \%$ | $100 \%$ | $100 \%$ |
|  |  |  |
| $51 \%$ | $51 \%$ | $49 \%$ |
| 17 | 17 | 17 |
| 32 | 32 | 34 |
| $100 \%$ | $100 \%$ | $100 \%$ |

Credit scores generally represent Fair Isaac Corporation ("FICO") scores. These scores are obtained from one of the major credit bureaus at origination and are refreshed monthly thereafter. We approximate non-FICO credit scores to comparable FICO scores for consistency purposes. Balances for which no credit score is available or the credit score is invalid are included in the 660 or below category.
Credit scores represent FICO scores. These scores are obtained from three credit bureaus at the time of application
${ }^{(2)}$ and are not refreshed thereafter. The FICO score distribution is based on the average scores. Balances for which no credit score is available or the credit score is invalid are included in the 620 or below category.
We present information in the section below on the credit performance of our loan portfolio, including the key metrics we use in tracking changes in the credit quality of our loan portfolio.
See "Note 4-Loans" in this Report for additional credit quality information. Also, see "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information on our accounting policies for delinquent and nonperforming loans, net charge-offs and TDRs for each of our loan categories.
Delinquency Rates
We consider the entire balance of an account to be delinquent if the minimum required payment is not received by the customer's due date, measured at the reporting date. Our 30+ day delinquency metrics include all loans held for investment that are 30 or more days past due, whereas our 30+ day performing delinquency metrics include loans that are 30 or more days past due but are currently classified as performing and accruing interest. The 30+ day delinquency and 30+ day performing delinquency metrics are the same for domestic credit card loans, as we continue to classify the substantial majority of domestic credit card loans as performing until the account is charged off, typically when the account is 180 days past due. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information on our policies for classifying loans as nonperforming for each of our loan categories. We provide additional information on our credit quality metrics above under "MD\&A-Business Segment Financial Performance."

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Table 22 presents our 30+ day performing delinquency rates and 30+ day delinquency rates of our portfolio of loans held for investment, including PCI loans, by portfolio segment, as of June 30, 2016 and December 31, 2015.
Table 22: 30+ Day Delinquencies

|  | June 30, 2016 |  |  |  | December 31, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30+ Day <br> Performing <br> Delinquencies |  | 30+ Day <br> Delinquencies |  | 30+ Day <br> Performing Delinquencies |  | 30+ Day <br> Delinquencies |  |
| (Dollars in millions) | Amoun | tRate ${ }^{(1)}$ | Amoun | tRate ${ }^{(1)}$ | Amoun | tRate ${ }^{(1)}$ | Amoun | tRate ${ }^{(1)}$ |
| Credit Card: |  |  |  |  |  |  |  |  |
| Domestic credit card | \$2,780 | 3.14\% | \$2,780 | 3.14\% | \$2,985 | 3.39\% | \$2,985 | 3.39\% |
| International credit card | 270 | 3.24 | 304 | 3.65 | 244 | 2.98 | 283 | 3.46 |
| Total credit card | 3,050 | 3.15 | 3,084 | 3.18 | 3,229 | 3.36 | 3,268 | 3.40 |
| Consumer Banking: |  |  |  |  |  |  |  |  |
| Auto | 2,488 | 5.59 | 2,659 | 5.97 | 2,781 | 6.69 | 3,000 | 7.22 |
| Home loan ${ }^{(2)}$ | 33 | 0.14 | 204 | 0.87 | 40 | 0.16 | 235 | 0.93 |
| Retail banking | 22 | 0.62 | 45 | 1.29 | 28 | 0.76 | 49 | 1.36 |
| Total consumer banking ${ }^{(2)}$ | 2,543 | 3.56 | 2,908 | 4.07 | 2,849 | 4.05 | 3,284 | 4.67 |
| Commercial Banking: |  |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 17 | 0.06 | 24 | 0.09 | 34 | 0.13 | 38 | 0.15 |
| Commercial and industrial | 179 | 0.45 | 522 | 1.33 | 66 | 0.18 | 288 | 0.78 |
| Total commercial lending | 196 | 0.30 | 546 | 0.83 | 100 | 0.16 | 326 | 0.52 |
| Small-ticket commercial real estate | 3 | 0.60 | 11 | 2.08 | 2 | 0.37 | 6 | 1.04 |
| Total commercial banking | 199 | 0.30 | 557 | 0.84 | 102 | 0.16 | 332 | 0.52 |
| Other loans | 3 | 3.32 | 8 | 9.87 | 3 | 3.61 | 11 | 11.98 |
| Total | \$5,795 | 2.47 | \$6,557 | 2.79 | \$6,183 | 2.69 | \$6,895 | 3.00 |

(1) Calculated by loan category by dividing 30+ day delinquent loans as of the end of the period by period-end loans held for investment for the specified loan category, including PCI loans as applicable.
Excluding the impact of PCI loans, the 30+ day performing delinquency rate for our home loan and total consumer (2) banking portfolios was $0.48 \%$ and $4.64 \%$, respectively, as of June 30,2016 , and $0.60 \%$ and $5.50 \%$, respectively, as
${ }^{22}$ of December 31, 2015. Excluding the impact of PCI loans, the 30+ day delinquency rate for our home loan and total consumer banking portfolios was $3.00 \%$ and $5.30 \%$, respectively, as of June 30,2016 , and $3.50 \%$ and $6.34 \%$, respectively, as of December 31, 2015.

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Table 23 presents an aging and geography of 30+ day delinquent loans included in the above table.
Table 23: Aging and Geography of 30+ Day Delinquent Loans
June 30, $2016 \quad$ December 31, 2015

| (Dollars in millions) | Amount | $\begin{aligned} & \text { \% of } \\ & \text { Total Loans }{ }^{(1)} \end{aligned}$ | Amount | \% of <br> Total Loans ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: |
| Total loans held for investment | \$234,603 | 100.00\% | \$229,851 | 100.00\% |
| Delinquency status: |  |  |  |  |
| 30-59 days | \$2,970 | 1.26\% | \$3,069 | 1.33\% |
| 60-89 days | 1,577 | 0.67 | 1,668 | 0.73 |
| > 90 days | 2,010 | 0.86 | 2,158 | 0.94 |
| Total | \$6,557 | 2.79\% | \$6,895 | 3.00\% |
| Geographic region: |  |  |  |  |
| Domestic | \$6,253 | 2.66\% | \$6,612 | 2.88\% |
| International | 304 | 0.13 | 283 | 0.12 |
| Total | \$6,557 | 2.79\% | \$6,895 | 3.00\% |

${ }_{\text {(1) }}$ Calculated by dividing loans in each delinquency status category or geographic region as of the end of the period by the total period-end loans held for investment, including PCI loans.
Table 24 summarizes loans that were $90+$ days delinquent as to interest or principal and still accruing interest as of June 30, 2016 and December 31, 2015. These loans consist primarily of credit card accounts between 90 days and 179 days past due. As permitted by regulatory guidance issued by the Federal Financial Institutions Examination Council ("FFIEC"), we continue to accrue interest and fees on domestic credit card loans through the date of charge-off, which is typically in the period the account becomes 180 days past due. While domestic credit card loans typically remain on accrual status until the loan is charged off, we reduce the balance of our credit card receivables by the amount of finance charges and fees billed but not expected to be collected and exclude this amount from revenue.
Table 24: 90+ Day Delinquent Loans Accruing Interest

| (Dollars in millions) | June 30, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amou | \% of Total | Amou |  |
| Loan category: |  |  |  |  |
| Credit card | \$ 1,316 | 1.36\% | \$ 1,500 | 1.56 |
| Consumer banking | 1 | 0.00 | - | 0.00 |
| Commercial banking | 6 | 0.01 | 5 | 0.01 |
| Total | \$ 1,323 | 0.56 | \$ 1,505 | 0.65 |
| Geographic region: |  |  |  |  |
| Domestic | \$1,232 | 0.54 | \$ 1,426 | 0.64 |
| International | 91 | 1.10 | 79 | 0.96 |
| Total | \$ 1,323 | 0.56 | \$ 1,505 | 0.65 |

(1) Delinquency rates are calculated for each loan category by dividing 90+ day delinquent loans accruing interest by period-end loans held for investment for the specified loan category.
Nonperforming Loans and Nonperforming Assets
Nonperforming assets consist of nonperforming loans, foreclosed properties and repossessed assets and the net realizable value of auto loans that have been charged off as a result of a bankruptcy. Nonperforming loans include loans that have been placed on nonaccrual status. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information on our policies for classifying loans as nonperforming for each of our loan categories.

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Table 25 presents comparative information on nonperforming loans, by portfolio segment, and other nonperforming assets as of June 30, 2016 and December 31, 2015. We do not classify loans held for sale as nonperforming, as they are recorded at the lower of cost or fair value. We provide additional information on our credit quality metrics above under "MD\&A—Business Segment Financial Performance."
Table 25: Nonperforming Loans and Other Nonperforming Assets ${ }^{(1)}$
(Dollars in millions)
Nonperforming loans held for investment:
Credit Card:
International credit card
Total credit card
Consumer Banking:
Auto
Home loan ${ }^{(2)}$
Retail banking
Total consumer banking ${ }^{(2)}$
Commercial Banking:
Commercial and multifamily real estate
Commercial and industrial
Total commercial lending
Small-ticket commercial real estate
Total commercial banking
Other loans
Total nonperforming loans held for investment ${ }^{(3)}$
Other nonperforming assets: ${ }^{(4)}$
$\begin{array}{lllll}\text { Foreclosed property }{ }^{(5)} & \$ 99 & 0.04 & \$ 126 & 0.05\end{array}$
$\begin{array}{lllll}\text { Other assets }{ }^{(6)} & 180 & 0.08 & 198 & 0.09\end{array}$
Total other nonperforming assets
Total nonperforming assets

June 30, 2016
Amount\% of Total Loans HFI Amount\% of Total Loans HFI
December 31, 2015

| $\$ 44$ | $0.53 \%$ | $\$ 53$ | $0.65 \%$ |
| :--- | :--- | :--- | :--- |
| 44 | 0.05 | 53 | 0.06 |
|  |  |  |  |
| 170 | 0.38 | 219 | 0.53 |
| 289 | 1.24 | 311 | 1.23 |
| 32 | 0.89 | 28 | 0.77 |
| 491 | 0.69 | 558 | 0.79 |
|  |  |  |  |
| 26 | 0.10 | 7 | 0.03 |
| 1,015 | 2.58 | 538 | 1.45 |
| 1,041 | 1.59 | 545 | 0.87 |
| 9 | 1.59 | 5 | 0.83 |
| 1,050 | 1.59 | 550 | 0.87 |
| 10 | 11.48 | 9 | 9.42 |
| $\$ 1,595$ | 0.68 | $\$ 1,170$ | 0.51 |
|  |  |  |  |
| $\$ 99$ | 0.04 | $\$ 126$ | 0.05 |
| 180 | 0.08 | 198 | 0.09 |
| 279 | 0.12 | 324 | 0.14 |
| $\$ 1,874$ | 0.80 | $\$ 1,494$ | 0.65 |

We recognized interest income for loans classified as nonperforming of $\$ 14$ million in both the first six months of 2016 and 2015. Interest income foregone related to nonperforming loans was $\$ 36$ million and $\$ 28$ million in the
${ }^{(1)}$ first six months of 2016 and 2015, respectively. Foregone interest income represents the amount of interest income that would have been recorded during the period for nonperforming loans as of the end of the period had the loans performed according to their contractual terms.
Excluding the impact of PCI loans, the nonperforming loan rates for our home loan and total consumer banking
${ }^{(2)}$ portfolios were $4.25 \%$ and $0.90 \%$, respectively, as of June 30 , 2016, compared to $4.68 \%$ and $1.08 \%$, respectively, as of December 31, 2015.
(3) Excluding the impact of domestic credit card loans, nonperforming loans as a percentage of total loans held for investment was $1.09 \%$ and $0.83 \%$ as of June 30, 2016 and December 31, 2015, respectively.
(4) The denominator used in calculating the nonperforming asset ratios consists of total loans held for investment and total other nonperforming assets.
${ }^{(5)}$ Includes acquired REOs of $\$ 75$ million and $\$ 101$ million as of June 30, 2016 and December 31, 2015, respectively.
${ }_{(6)}$ Includes the net realizable value of auto loans that have been charged off as a result of a bankruptcy and repossessed assets obtained in satisfaction of auto loans.

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Net Charge-Offs
Net charge-offs consist of the unpaid principal balance of loans held for investment that we determine to be uncollectible, net of recovered amounts. We charge off loans as a reduction to the allowance for loan and lease losses when we determine the loan is uncollectible and record subsequent recoveries of previously charged off amounts as increases to the allowance for loan and lease losses. We exclude accrued and unpaid finance charges and fees and certain fraud losses from charge-offs. Generally costs to recover charged-off loans are recorded as collection expenses and included in our consolidated statements of income as a component of other non-interest expense as incurred. Our charge-off policy for loans varies based on the loan type. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information on our charge-off policy for each of our loan categories.
Table 26 presents our net charge-off amounts and rates, by portfolio segment, in the second quarter and first six months of 2016 and 2015.
Table 26: Net Charge-Offs (Recoveries)
(Dollars in millions)
Credit Card:
Domestic credit card
International credit card
Total credit card
Consumer Banking:
Auto
Home loan ${ }^{(2)}$
Retail banking
Total consumer banking ${ }^{(2)}$

Three Months Ended June 30, 20162015 $\begin{array}{lll}\text { Amount } & \text { Rate }^{(1)} & \text { Amount } \\ & & \\ \$ 874 & 4.07 \% & \$ 650 \\ 75 & 3.54 & 53 \\ 949 & 4.02 & 703 \\ & & \\ 130 & 1.20 & 121 \\ 5 & 0.09 & 3 \\ 11 & 1.26 & 12 \\ 146 & 0.83 & 136\end{array}$

Six Months Ended June 30, 20162015
Rate ${ }^{(1)}$ Amount Rate $^{(1)}$ Amount Rate ${ }^{(1)}$
$3.42 \% \quad \$ 1,761 \quad 4.12 \% \quad \$ 1,314 \quad 3.49 \%$

| 2.65 | 138 | 3.39 | 108 | 2.73 |
| :--- | :--- | :--- | :--- | :--- |


| 3.35 | 1,899 | 4.05 | 1,422 | 3.42 |
| :--- | :--- | :--- | :--- | :--- |


| 1.22 | 298 | 1.39 | 269 | 1.38 |
| :--- | :--- | :--- | :--- | :--- |
| 0.04 | 8 | 0.07 | 5 | 0.03 |
| 1.39 | 23 | 1.31 | 21 | 1.18 |
| 0.76 | 329 | 0.93 | 295 | 0.83 |

Commercial Banking:
Commercial and multifamily real estate
Commercial and industrial
Total commercial lending 59
Small-ticket commercial real estate
Total commercial banking
Other loans
Total net charge-offs
Average loans held for investment

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(1$ | $)(0.02$ | $)(2$ | $)(0.04$ | $)(2$ | $)(0.02$ | $)(4$ | $)(0.03)$ |  |
| 60 | 0.62 | 9 | 0.13 | 107 | 0.56 | 13 | 0.09 |  |
| 59 | 0.37 | 7 | 0.05 | 105 | 0.33 | 9 | 0.03 |  |
| 1 | 0.33 | 0 | 0.15 | 1 | 0.23 | 1 | 0.32 |  |
| 60 | 0.37 | 7 | 0.05 | 106 | 0.33 | 10 | 0.04 |  |
| 0 | $(3.06$ | $)$ | 0 | $(0.79$ | $)(1$ | $)(3.46$ | 0 | 0.44 |
| $\$ 1,155$ | 2.01 | $\$ 846$ | 1.64 | $\$ 2,333$ | 2.04 | $\$ 1,727$ | 1.68 |  |
| $\$ 230,379$ |  | $\$ 206,337$ | $\$ 228,557$ |  |  |  |  |  |

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Troubled Debt Restructurings
As part of our loss mitigation efforts, we may provide short-term (three to twelve months) or long-term (greater than twelve months) modifications to a borrower experiencing financial difficulty to improve long-term collectability of the loan and to avoid the need for foreclosure or repossession of collateral.
Table 27 presents our recorded investment of loans modified in TDRs as of June 30, 2016 and December 31, 2015. It excludes loan modifications that do not meet the definition of a TDR and PCI loans, which we track and report separately.
Table 27: Troubled Debt Restructurings
June 30, 2016

| (Dollars in millions) | Amount\% of Total Modifications |  | Amount of Total <br> Modifications |  |
| :--- | :--- | :--- | :--- | :--- |
| Credit card <br> Consumer banking: | $\$ 649$ | $31.5 \%$ | $\$ 666$ | $36.7 \%$ |

In the Credit Card business, the majority of our credit card loans modified in TDRs involve reducing the interest rate on the account and placing the customer on a fixed payment plan not exceeding 60 months. The interest rate in effect immediately prior to the loan modification is used as the effective interest rate for purposes of measuring impairment using the present value of expected cash flows. In some cases, the interest rate on a credit card account automatically increases due to non-payment, late payment or similar events. In all cases, we cancel the customer's available line of credit on the credit card. If the customer does not comply with the modified payment terms, then the credit card loan agreement may revert to its original payment terms, likely resulting in any loan outstanding reflected in the appropriate delinquency category, and charged off in accordance with our standard charge-off policy.
In the Consumer Banking business, the majority of our loans modified in TDRs receive an extension, an interest rate reduction or principal reduction, or a combination of both. In addition, TDRs also occur in connection with bankruptcy of the borrower. In certain bankruptcy discharges, the loan is written down to the collateral value and the charged off amount is reported as principal reduction. Their impairment is determined using the present value of expected cash flows or a collateral evaluation for certain auto and home loans where the collateral value is lower than the recorded investment.
In the Commercial Banking business, the majority of loans modified in TDRs receive an extension, with a portion of these loans receiving an interest rate reduction. The impairment on modified commercial loans is generally determined based on the underlying collateral value. We provide additional information on modified loans accounted for as TDRs, including the performance of those loans subsequent to modification, in "Note 4-Loans." Impaired Loans
A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due from the borrower in accordance with the original contractual terms of the loan. Generally, we report loans as impaired based on the method for measuring impairment in accordance with applicable accounting guidance. Loans defined as individually impaired include larger balance commercial nonperforming loans and TDRs. Loans held for sale are not reported as impaired, as these loans are recorded at lower of cost or fair value. Impaired loans also exclude PCI loans accounted for based on expected cash flows because this accounting methodology takes
into consideration future credit losses expected to be incurred.
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Impaired loans, including TDRs, totaled $\$ 3.0$ billion and $\$ 2.5$ billion as of June 30, 2016 and December 31, 2015, respectively. Modified TDR loans accounted for $\$ 2.1$ billion and $\$ 1.8$ billion of impaired loans as of June 30, 2016 and December 31, 2015, respectively. We provide additional information on our impaired loans, including the allowance for loan and lease losses established for these loans, in "Note 4-Loans" and "Note 5-Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments."
Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments
Our allowance for loan and lease losses represents management's best estimate of incurred loan and lease credit losses inherent in our held for investment portfolio as of each balance sheet date. The allowance for loan and lease losses is increased through the provision for credit losses and reduced by net charge-offs. We provide additional information on the methodologies and key assumptions used in determining our allowance for loan and lease losses under "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K.
Our allowance for loan and lease losses increased by $\$ 751$ million to $\$ 5.9$ billion as of June 30, 2016 from December 31, 2015. The allowance coverage ratio increased by 28 basis points to $2.51 \%$ as of June 30, 2016 from December 31, 2015. The increase in the allowance for loan and lease losses was primarily driven by continued domestic card and auto loan growth and the effects of growth leading to an increasing overall loss rate, and continued adverse industry conditions impacting our oil and gas and taxi medallion lending portfolios in our Commercial Banking business.
Table 28 presents changes in our allowance for loan and lease losses and reserve for unfunded lending commitments for the second quarter and first six months of 2016 and 2015, and details by portfolio segment the provision for credit losses, charge-offs and recoveries recognized in our consolidated statements of income.

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Table 28: Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments Activity Three Months Ended June 30, 2016
Credit Card Consumer Banking
(Dollars in millions)

Allowance for loan and lease
losses:

| Balance as of March 31, 2016 | \$3,440 | \$ 345 | \$3,785 | \$772 | \$ 64 | \$ 78 | \$ 914 | \$ 714 | \$ 3 | \$5,416 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (benefit) for loan and lease losses | 1,164 | 97 | 1,261 | 191 | (1 | ) 14 | 204 | 185 | (1) | 1,649 |
| Charge-offs | $(1,102)$ | ) (113 | $(1,215)$ | ) (227) | (7 | ) (14 | ) (248 | (64 | ) (1 | (1,528) |
| Recoveries | 228 | 38 | 266 | 97 | 2 | 3 | 102 |  | 1 | 373 |
| Net charge-offs | (874 | ) 75 | ) $(949$ | ) (130) | (5 | ) (11 | (146 | (60 | - | $(1,155)$ |
| Other changes ${ }^{(1)}$ | - | (11 | (11 | ) - | - | - | - | (18 | ) - | (29 |
| Balance as of June 30, 2016 | 3,730 | 356 | 4,086 | 833 | 58 | 81 | 972 | 821 | 2 | 5,881 |
| Reserve for unfunded lending commitments: |  |  |  |  |  |  |  |  |  |  |
| Balance as of March 31, 2016 | - | - | - | - | - | 8 | 8 | 218 | - | 226 |
| Provision (benefit) for losses on unfunded lending commitments | - | - | - | - | - | - | - | (57 | ) - | (57 |
| Balance as of June 30, 2016 | - | - | - | - | - | 8 | 8 | 161 | - | 169 |
| Combined allowance and reserve as of | \$3,730 | \$ 356 | \$4,086 | \$833 | \$58 | \$ 89 | \$ 980 | \$ 982 | \$ 2 | \$6,050 |

June 30, 2016
(Dollars in millions)

Six Months Ended June 30, 2016
Credit Card Consumer Banking


Allowance for loan and lease
losses:
Balance as of December 31, 2015
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(1)}$
Balance as of June 30, 2016
Reserve for unfunded lending commitments:
Balance as of December 31,

|  | - | - | - | - | - | 7 | 7 | 161 | - | 168 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2015 | - | - | - | - | 1 | 1 | - | - | 1 |  |

on unfunded lending
commitments

Combined allowance and reserve as of
$\begin{array}{llllllllll}\$ 3,730 & \$ 356 & \$ 4,086 & \$ 833 & \$ 58 & \$ 89 & \$ 980 & \$ 982 & \$ 2 & \$ 6,050\end{array}$
June 30, 2016

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(Dollars in millions)
Three Months Ended June 30, 2015
Credit Card Consumer Banking

Allowance for loan and lease losses:
Balance as of March 31, 2015
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(1)}$
Balance as of June 30, 2015
Reserve for unfunded lending commitments:

| Balance as of March 31, 2015 | - | - | - | - | - | 7 | 7 | 114 | - | 121 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (benefit) for losses on unfunded lending commitments | - | - | - | - | - | - | - | 14 | - | 14 |
| Balance as of June 30, 2015 | - | - | - | - | - | 7 | 7 | 128 | - | 135 |
| Combined allowance and reserve as of | \$3,018 | \$ 306 | \$3,324 | \$744 | \$ 65 | \$ 73 | \$ 882 | \$ 600 | \$ 5 | \$4,811 |

June 30, 2015
(Dollars in millions)
Six Months Ended June 30, 2015

Allowance for loan and lease
losses:
Balance as of December 31, 2014
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(1)}$
Balance as of June 30, 2015
$\begin{array}{lllllllll}\$ 2,878 & \$ 326 & \$ 3,204 & \$ 661 & \$ 62 & \$ 56 & \$ 779 & \$ 395 & \$ 5\end{array}$

| 1,463 | 101 |  | 1,564 | 352 | 8 | 31 |  | 391 |  | 87 |  | - | 2,042 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1,814 | (196 | ) | $(2,010)$ | (436 | (9 | ) (30 | ) | (475 |  | (20 | ) | (5 | (2,510) |
| 500 | 88 |  | 588 | 167 | 4 | , |  | 180 |  | 10 |  | 5 | 783 |
| (1,314) | (108 | ) | $(1,422)$ | (269) | (5 | ) (21 | ) | (295 | ) | (10 | ) | - | $(1,727)$ |
| (9 ) | (13 | ) | (22 | - | - |  |  | - |  |  |  |  | (22 |
| 3.018 | 306 |  |  |  |  |  |  |  |  |  |  |  | 4,67 |

Reserve for unfunded lending commitments:
Balance as of December 31,
2014
Provision (benefit) for losses on unfunded lending commitments
$\left.\begin{array}{llllllllll}\$ 2,824 & \$ 306 & \$ 3,130 & \$ 697 & \$ 68 & \$ 61 & \$ 826 & \$ 444 & \$ 5 & \$ 4,405 \\ 853 & 42 & 895 & 168 & - & 17 & 185 & 35 & - & 1,115 \\ (890 & ) & (98 & )(988 & ) & (203) & (5 & ) & (17 & ) \\ 240 & 45 & 285 & 82 & 2 & 5 & 89 & (11 & ) & (2\end{array}\right)(1,226)$

Credit Card Consumer Banking


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| Balance as of June 30, 2015 | - | - | - | - | - | 7 | 7 | 128 | - | 135 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Combined allowance and reserve as of
$\begin{array}{llllllllll}\$ 3,018 & \$ 306 & \$ 3,324 & \$ 744 & \$ 65 & \$ 73 & \$ 882 & \$ 600 & \$ 5 & \$ 4,811\end{array}$
${ }^{(1)}$ Represents foreign currency translation adjustments and the net impact of loan transfers and sales.
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Table 29 presents the allowance coverage ratios as of June 30, 2016 and December 31, 2015.
Table 29: Allowance Coverage Ratios

Total allowance coverage ratio:
Allowance for loan and lease losses as a \% of loans held for investment
June 30, December 31,
$2016 \quad 2015$

Allowance coverage ratios by loan category: ${ }^{(1)}$
Credit card (30+ day delinquent loans)
$2.51 \% \quad 2.23 \%$

Consumer banking (30+ day delinquent loans)
$132.52 \quad 111.81$
Commercial banking (nonperforming loans)
$33.39 \quad 26.42$
$78.19 \quad 109.76$
(1) Calculated based on the total allowance for loan and lease losses divided by the outstanding balance of loans held
for investment within the specified loan category.

## LIQUIDITY RISK PROFILE

We have established liquidity practices that are intended to ensure that we have sufficient asset-based liquidity to withstand the potential impact of deposit attrition or diminished liquidity in the funding markets. Our practices are intended to maintain adequate liquidity reserves to cover our funding requirements as well as any potential deposit run-off and maintain access to diversified funding sources to avoid over-dependence on volatile, less reliable funding markets. Our liquidity reserves consist of readily-marketable or pledgable assets which can be used as a source of liquidity, if needed.
Table 30 below presents the composition of our liquidity reserves as of June 30, 2016 and December 31, 2015.
Table 30: Liquidity Reserves
(Dollars in millions)
June 30, December
2016 31, 2015
Cash and cash equivalents
Investment securities available for sale, at fair value
Investment securities held to maturity, at fair value
\$7,149 \$8,023

Total investment securities portfolio ${ }^{(1)(2)}$
FHLB borrowing capacity secured by loans
39,960 39,061

Outstanding FHLB advances and letters of credit secured by loans Investment securities encumbered for Public Funds and others
Total liquidity reserves

26,799 25,317
66,759 64,378
26,313 30,661
$(20,659)(20,514)$
(10,411) (10,602)
\$69,151 \$71,946
(1) The weighted-average life of our securities was approximately 5.0 years and 5.8 years as of June 30, 2016 and December 31, 2015, respectively.
As part of our liquidity management strategy, we pledge securities to secure borrowings from counterparties and to secure trust and public deposits and other purposes as required or permitted by law. We pledged securities
${ }^{(2)}$ available for sale with a fair value of $\$ 1.2$ billion and $\$ 1.7$ billion as of June 30, 2016 and December 31, 2015, respectively. We also pledged securities held to maturity with a carrying value of $\$ 8.5$ billion and $\$ 8.7$ billion as of June 30, 2016 and December 31, 2015, respectively.
Our liquidity reserves decreased by $\$ 2.8$ billion to $\$ 69.2$ billion as of June 30, 2016 from December 31, 2015. This decrease was primarily attributable to reduced FHLB borrowing capacity due to the exclusion of certain loans pledged. See "MD\&A-Risk Management" in our 2015 Form 10-K for additional information on our management of liquidity risk.
We are subject to the Final Liquidity Coverage Rules ("Final LCR Rule") issued by the Federal Banking Agencies. The Final LCR Rule came into effect in January 2015 and requires us to calculate the LCR as of the last business day of each month from January 2015 until July 2016, and then on a daily basis thereafter. The minimum LCR standard is
phased in as follows: $90 \%$ by January 1, 2016; and $100 \%$ by January 1, 2017 and thereafter. At June 30, 2016, we exceeded the fully phased-in LCR requirement. The calculation and the underlying components are based on our interpretations, expectations and assumptions of relevant regulations,

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as well as interpretations provided by our regulators, and are subject to change based on changes to future regulations and interpretations.
Borrowing Capacity
We filed a shelf registration statement with the U.S. Securities and Exchange Commission ("SEC") on March 31, 2015, which expires in March 2018. Under this shelf registration, we may periodically offer and sell an indeterminate aggregate amount of senior or subordinated debt securities, preferred stock, depositary shares, common stock, purchase contracts, warrants and units. There is no limit under this shelf registration to the amount or number of such securities that we may offer and sell, subject to market conditions. We also filed a new shelf registration statement with the SEC on January 12, 2016, which expires in January 2019 and allows us to periodically offer and sell up to $\$ 23$ billion of securitized debt obligations.
In addition to our issuance capacity under the shelf registration statements, we also have access to FHLB advances with a maximum borrowing capacity of $\$ 26.3$ billion as of June 30 , 2016, of which $\$ 5.7$ billion was still available to us to borrow as of June 30, 2016. We pledged loan collateral with an outstanding balance of $\$ 31.2$ billion to secure this borrowing capacity. The ability to draw down funding is based on membership status and the amount is dependent upon the Banks' ability to post collateral. Our FHLB membership is secured by our investment in FHLB stock of \$886 million and $\$ 884$ million as of June 30, 2016 and December 31, 2015, respectively, which was determined in part based on our outstanding advances. We also have access to the Federal Reserve Discount Window through which we had a borrowing capacity of $\$ 9.9$ billion as of June 30, 2016. Although available, we do not view this borrowing capacity as a primary source of liquidity and did not utilize it during 2015 or the first six months of 2016.

## Funding

The Company's primary source of funding comes from deposits, which provide us with a stable and relatively low cost of funds. In addition to deposits, the Company raises funding through the issuance of senior and subordinated notes, FHLB advances secured by certain portions of our loan and securities portfolios, the issuance of securitized debt obligations, the issuance of brokered deposits, the federal funds purchased and other borrowings. A key objective in our use of these markets is to maintain access to a diversified mix of wholesale funding sources.
Deposits
Table 31 provides the composition of deposits as of June 30, 2016 and December 31, 2015, as well as a comparison of average balances, interest expense and average deposit rates for the three and six months ended June 30, 2016 and 2015.

Table 31: Deposit Composition and Average Deposit Rates

|  | June 30, | December |
| :--- | :--- | :--- |
| (Dollars in millions) | 2016 | 31,2015 |
| Non-interest-bearing deposits | $\$ 25,424$ | $\$ 25,847$ |
| Interest-bearing checking accounts ${ }^{(1)}$ | 45,268 | 44,720 |
| Saving deposits ${ }^{(2)}$ | 136,401 | 134,075 |
| Time deposits less than $\$ 100,000$ | 10,756 | 10,347 |
| Total core deposits | 217,849 | 214,989 |
| Time deposits of \$100,000 or more | 2,556 | 1,889 |
| Foreign time deposits ${ }^{(3)}$ | 654 | 843 |
| Total deposits | $\$ 221,059$ | $\$ 217,721$ |

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| (Dollars in millions) | Three Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  |  | 2015 |  |  |
|  | Average Balance | Interest <br> Expense | Average <br> Deposit <br> Rate | Average Balance | Interest <br> Expense | Average <br> Deposit <br> Rate |
| Interest-bearing checking accounts ${ }^{(1)}$ | \$45,786 | \$ 55 | 0.48\% | \$42,974 | \$ 52 | 0.48\% |
| Saving deposits ${ }^{(2)}$ | 136,067 | 198 | 0.58 | 132,332 | 196 | 0.59 |
| Time deposits less than \$100,000 | 10,640 | 30 | 1.13 | 5,571 | 14 | 1.01 |
| Total interest-bearing core deposits | 192,493 | 283 | 0.59 | 180,877 | 262 | 0.58 |
| Time deposits of \$100,000 or more | 2,467 | 9 | 1.46 | 2,023 | 9 | 1.78 |
| Foreign time deposits ${ }^{(3)}$ | 681 | - | - | 1,046 | 1 | 0.38 |
| Total interest-bearing deposits | $\$ 195,641$ <br> Six Mont $2016$ | $\text { \$ } 292$ <br> s Ended | $0.60$ <br> June 30, | $\$ 183,946$ 2015 | \$ 272 | 0.59 |
| (Dollars in millions) | Average Balance | Interest <br> Expense | Average <br> Deposit <br> Rate | Average Balance | Interest <br> Expense | Average <br> Deposit <br> Rate |
| Interest-bearing checking accounts ${ }^{(1)}$ | \$45,882 | \$ 110 | 0.48\% | \$42,644 | \$ 103 | 0.49\% |
| Saving deposits ${ }^{(2)}$ | 135,372 | 389 | 0.57 | 131,958 | 387 | 0.59 |
| Time deposits less than \$100,000 | 10,597 | 59 | 1.12 | 5,727 | 31 | 1.09 |
| Total interest-bearing core deposits | 191,851 | 558 | 0.58 | 180,329 | 521 | 0.58 |
| Time deposits of \$100,000 or more | 2,339 | 16 | 1.39 | 2,116 | 20 | 1.88 |
| Foreign time deposits ${ }^{(3)}$ | 693 | 1 | 0.34 | 1,030 | 2 | 0.34 |
| Total interest-bearing deposits | \$ 194,883 | \$ 575 | 0.59 | \$183,475 | \$ 543 | 0.59 |

(1) Includes Negotiable Order of Withdrawal ("NOW") accounts.
(2) Includes Money Market Deposit Accounts ("MMDA").
(3) Substantially all of our foreign time deposits were greater than $\$ 100,000$ as of both June 30, 2016 and December 31, 2015.
Our deposits include brokered deposits, which we obtained through the use of third-party intermediaries. Those brokered deposits are reported as interest-bearing checking, saving deposits and time deposits in the above table and totaled $\$ 11.8$ billion and $\$ 12.0$ billion as of June 30, 2016 and December 31, 2015, respectively.
The FDIC limits the acceptance of brokered deposits by "well-capitalized" insured depository institutions and, with a waiver from the FDIC, by "adequately capitalized" institutions. COBNA and CONA were "well-capitalized," as defined under the federal banking regulatory guidelines, as of both June 30, 2016 and December 31, 2015. See "Part I—Item 1. Business-Supervision and Regulation" for additional information.
Short-Term Borrowings and Long-Term Debt
We access the capital markets to meet our funding needs through the issuance of senior and subordinated notes, securitized debt obligations, and federal funds purchased and securities loaned or sold under agreements to repurchase. In addition, we may utilize short-term and long-term FHLB advances secured by our investment securities, residential home loans, multifamily real estate loans, commercial real estate loans and home equity lines of credit. Substantially all of our long-term FHLB advances are structured with either a one-month or a three-month call option at our discretion.
Our short-term borrowings include those borrowings with an original contractual maturity of one year or less and do not include the current portion of long-term debt. The short-term borrowings, which consist of federal funds purchased and securities loaned or sold under agreements to repurchase, and short-term FHLB advances, increased by $\$ 18$ million to $\$ 999$ million as of June 30, 2016 from December 31, 2015.

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Our long-term debt, which primarily consists of securitized debt obligations, senior and subordinated notes, and long-term FHLB advances, increased by $\$ 48$ million to $\$ 58.2$ billion as of June 30, 2016 from December 31, 2015, as issuances slightly outpaced maturities.
Table 32 displays the maturity profile, based on contractual maturities, of our long-term debt including securitized debt obligations, senior and subordinated notes and other borrowings as of June 30, 2016, and the outstanding balances as of December 31, 2015.
Table 32: Contractual Maturity Profile of Outstanding Long-Term Debt
June 30, 2016
(Dollars in millions)
Securitized debt obligations
Senior and subordinated notes:

| Unsecured senior debt | 2,631 | 3,955 | 4,670 | 1,026 | - | 5,341 | 17,623 | 17,757 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Fixed unsecured subordinated debt | 1,008 | - | - | 323 | - | 2,918 | 4,249 | 4,080 |
| Total senior and subordinated | 3,639 | 3,955 | 4,670 | 1,349 | - | 8,259 | 21,872 | 21,837 |
| notes |  |  |  |  |  |  |  |  |
| Other long-term borrowings: | 31 | 11 | 3 | - | 750 | 19,352 | 20,147 | 20,098 |
| FHLB advances | 1 | 1 | 1 | 1 | 1 | 28 | 33 | 33 |
| Capital lease obligations | 12 | 4 | 1 | 751 | 19,380 | 20,180 | 20,131 |  |
| Total other long-term borrowings | 32 | 12 | $\$ 8,650 \$ 8,985$ | $\$ 7,690$ | $\$ 2,991$ | $\$ 1,882$ | $\$ 27,984$ | $\$ 58,182$ |
| Total long-term debt ${ }^{(1)}$ | $\$ 88,134$ |  |  |  |  |  |  |  |
| Percentage of total | $15 \%$ | $16 \%$ | $13 \%$ | $5 \%$ | $3 \%$ | $48 \%$ | $100 \%$ | $100 \%$ |

${ }_{(1)}$ Includes unamortized discounts, premiums and other cost basis adjustments, which together result in a net addition of $\$ 57$ million and a net reduction of $\$ 224$ million as of June 30, 2016 and December 31, 2015, respectively.
We provide additional information on our short-term borrowings and long-term debt under "MD\&A-Consolidated Balance Sheets Analysis-Securitized Debt Obligations," "MD\&A—Consolidated Balance Sheets Analysis-Other Debt" and in "Note 8-Deposits and Borrowings."
Credit Ratings
Our credit ratings impact our ability to access capital markets and our non-deposit borrowing costs. Rating agencies base their ratings on numerous factors, including liquidity, capital adequacy, asset quality, quality of earnings and the probability of systemic support. Significant changes in these factors could result in different ratings. Such ratings help to support our cost effective unsecured funding as part of our overall financing programs.
Table 33 provides a summary of the credit ratings for the senior unsecured debt of Capital One Financial Corporation, COBNA and CONA as of June 30, 2016 and December 31, 2015.
Table 33: Senior Unsecured Debt Credit Ratings

June 30, 2016
Capital One
Financial COBNA CONA Financial COBNA CONA
Corporation

| Moody's Baa1 | Baa1 | Baa1 | Baa1 | Baa1 | Baa1 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| S\&P | BBB | BBB + | BBB + | BBB | BBB + | BBB + |
| Fitch | A- | A- | A- | A- | A- | A- |

As of July 28, 2016, Moody's, S\&P and Fitch have us on a stable outlook.
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## MARKET RISK PROFILE

Market risk is inherent in the financial instruments associated with our operations and activities, including loans, deposits, securities, short-term borrowings, long-term debt and derivatives. Below we provide additional information about our primary sources of market risk, our market risk management strategies and the measures we use to evaluate our market risk exposure.
Primary Market Risk Exposures
Our primary source of market risk is interest rate risk. We also have exposure to foreign exchange risk.
Interest Rate Risk
Interest rate risk, which represents exposure to instruments whose yield or price varies with the volatility of interest rates, is our most significant source of market risk exposure. Banks are inevitably exposed to interest rate risk due to differences in the timing between the maturities or re-pricing of assets and liabilities.
Foreign Exchange Risk
Foreign exchange risk represents exposure to changes in the values of current holdings and future cash flows denominated in other currencies. Our primary exposure is related to the funding of our non-dollar net investments in our International Card business in the U.K. and Canada. Changes in foreign exchange rates affect the value of non-dollar-denominated equity invested in our foreign operations and impact our AOCI and related capital ratios. Our intercompany funding exposes our consolidated statements of income to foreign exchange transaction risk, while our equity investments in our foreign operations results in translation risk in AOCI. We manage our transaction risk by entering into forward foreign currency derivative contracts to hedge our exposure to variability in cash flows related to foreign currency-denominated intercompany borrowings. In the third quarter of 2014, we began using foreign currency derivative contracts as net investment hedges to manage our AOCI exposure. We apply hedge accounting to both intercompany funding hedges and net investment hedges.
In regard to our non-dollar-denominated equity, we measure our total exposure by regularly tracking the equity value of our net equity invested in our U.K. and Canadian operations. We apply a $30 \%$ U.S. dollar appreciation shock against each of our Great British pound ("GBP") and Canadian dollar ("CAD") net investment exposures, which we believe approximates a significant adverse foreign exchange movement over a one-year time horizon. Our gross equity exposures were 1.4 billion GBP as of both June 30, 2016 and December 31, 2015, and 751 million CAD and 686 million CAD as of June 30, 2016 and December 31, 2015, respectively.
As a result of our derivative management activities, we believe our net exposure to foreign exchange risk is minimal. Market Risk Management
We employ several techniques to manage our interest rate and foreign exchange risk, which include, but are not limited to, altering the duration and re-pricing characteristics of our various assets and liabilities through interest rate derivatives and mitigating the foreign exchange exposure of certain non-dollar-denominated equity or transactions through derivatives. Derivatives are one of the primary tools we use in managing interest rate and foreign exchange risk. Our current market risk management policies include the use of derivatives. We execute our derivative contracts in both over-the-counter and exchange-traded derivative markets and have exposure to both bilateral and clearinghouse counterparties. Although the majority of our derivatives are interest rate swaps, we also use a variety of other derivative instruments, including caps, floors, options, futures and forward contracts, to manage both our interest rate and foreign currency risk. The outstanding notional amount of our derivative contracts totaled $\$ 119.8$ billion as of June 30, 2016, compared to $\$ 105.9$ billion as of December 31, 2015, driven by an increase in our hedging activities.

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## Market Risk Measurement

We have risk management policies and limits established by our market risk management policies and approved by the Board of Directors. Our objective is to manage our asset and liability risk position and exposure to market risk in accordance with these policies and prescribed limits based on prevailing market conditions and long-term expectations. Because no single measure can reflect all aspects of market risk, we use various industry standard market risk measurement techniques and analysis to measure, assess and manage the impact of changes in interest rates on our net interest income and our economic value of equity and the impact of changes in foreign exchange rates on our non-dollar-denominated earnings and non-dollar equity investments in foreign operations. We provide additional information below in "Economic Value of Equity."
We consider the impact on both net interest income and economic value of equity in measuring and managing our interest rate risk. Because the federal funds rate was lowered to near zero in December 2008, the rate remained in a target range of $0 \%$ to $0.25 \%$ until December 2015, and then increased to a range of $0.25 \%$ to $0.50 \%$ in the first quarter of 2016, we use a 50 basis points decrease as our declining interest rate scenario, since a scenario where interest rates would decline by 200 basis points is unlikely. In scenarios where a 50 basis points decline would result in a rate less than $0 \%$, we assume a rate of $0 \%$. Below we discuss the assumptions used in calculating each of these measures. Net Interest Income Sensitivity
This sensitivity measure estimates the impact on our projected 12 -month base-line interest rate-sensitive revenue resulting from movements in interest rates. Interest rate-sensitive revenue consists of net interest income and certain components of other non-interest income significantly impacted by movements in interest rates, including changes in the fair value of mortgage servicing rights and free-standing interest rate swaps. Adjusted net interest income consists of net interest income and changes in the fair value of mortgage servicing rights, including related derivative hedging activity, and changes in the fair value of free-standing interest rate swaps. In addition to our existing assets and liabilities, we incorporate expected future business growth assumptions, such as loan and deposit growth and pricing, and plans for projected changes in our funding mix in our baseline forecast. In measuring the sensitivity of interest rate movements on our projected interest rate-sensitive revenue, we assume a hypothetical instantaneous parallel shift in the level of interest rates of +200 basis points, +100 basis points, +50 basis points and -50 basis points to spot rates, with the lower rate scenario limited to zero as described above.
Economic Value of Equity
Our economic value of equity sensitivity measure estimates the impact on the net present value of our assets and liabilities, including derivative hedging activity, resulting from movements in interest rates. Our economic value of equity sensitivity measures are calculated based on our existing assets and liabilities, including derivatives, and do not incorporate business growth assumptions or projected plans for funding mix changes. In measuring the sensitivity of interest rate movements on our economic value of equity, we assume a hypothetical instantaneous parallel shift in the level of interest rates of +200 basis points, +100 basis points, +50 basis points and -50 basis points to spot rates, with the lower rate scenario limited to zero as described above.

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During the second quarter of 2016, we updated our projected deposit re-pricing assumptions as part of our regular evaluation and assessment of the assumptions and models used to measure our interest rate risk sensitivity. This update reduced our estimated asset sensitivity as shown in our projected base-line net interest income measure and had a minor impact to our economic value of equity measures.
Table 34 shows the estimated percentage impact on our projected base-line net interest income and economic value of equity, calculated under both our revised and previous methodologies described above, as of June 30, 2016 and December 31, 2015.
Table 34: Interest Rate Sensitivity Analysis

| Previous | Methodology | Revised Methodology |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| June 30, | March |  | December 31, | June | March | December

Estimated impact on projected base-line net interest income
+200 basis points

| $3.8 \%$ | 3.5 | $\%$ | $2.6 \%$ |
| :--- | :--- | :--- | :--- |
| 2.5 | 2.2 | 1.6 |  |
| 1.7 | 1.4 | 0.9 |  |
| $(2.0)$ | $(2.1)$ | $(1.6$ |  |


| $1.7 \%$ | $1.3 \%$ | $0.3 \%$ |
| :--- | :--- | :--- |
| 1.9 | 1.5 | 0.8 |
| 1.4 | 1.2 | 0.6 |
| $)$ | $(1.9)$ | $(1.9)$ |$(1.4)$

Estimated impact on economic value of equity
+200 basis points
+100 basis points
+50 basis points
-50 basis points

| $(0.1$ | $) \%$ | $(2.6) \%$ | $(5.2) \%$ |  | 0.3 | $\%$ | $(3.0) \%$ | $(4.8$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1.8 | 0.2 | $(1.5$ | $)$ | 1.8 | $(0.1$ | $)$ | $(1.3$ | $)$ |
| 1.4 | 0.6 | $(0.4$ | $)$ | 1.4 | 0.4 | $(0.3$ | $)$ |  |
| $(2.8)$ | $(1.7)$ | $(0.6$ | $)$ | $(2.6$ | $(1.4)$ | $(0.6$ | $)$ |  |

Our projected net interest income and economic value of equity sensitivity measures were within our policy limits as of June 30, 2016 and December 31, 2015. In addition to these industry standard measures, we will continue to factor into our internal interest rate risk management decisions the potential impact of alternative interest rate scenarios, such as stressed rate shocks as well as steepening and flattening yield curve scenarios.
Limitations of Market Risk Measures
The interest rate risk models that we use in deriving these measures incorporate contractual information, internally-developed assumptions and proprietary modeling methodologies, which project borrower and depositor behavior patterns in certain interest rate environments. Other market inputs, such as interest rates, market prices and interest rate volatility, are also critical components of our interest rate risk measures. We regularly evaluate, update and enhance these assumptions, models and analytical tools as we believe appropriate to reflect our best assessment of the market environment and the expected behavior patterns of our existing assets and liabilities.
There are inherent limitations in any methodology used to estimate the exposure to changes in market interest rates. The sensitivity analysis described above contemplates only certain movements in interest rates and is performed at a particular point in time based on the existing balance sheet and, in some cases, expected future business growth and funding mix assumptions. The strategic actions that management may take to manage our balance sheet may differ significantly from our projections, which could cause our actual earnings and economic value of equity sensitivities to differ substantially from the above sensitivity analysis.

## SUPERVISION AND REGULATION

Customer Due Diligence Requirements for Financial Institutions
On May 11, 2016, the U.S. Department of the Treasury's Financial Crimes Enforcement Network issued a final rule entitled "Customer Due Diligence Requirements for Financial Institutions" with an effective date of July 11, 2016 and a full compliance date of May 11, 2018 for all covered financial institutions, including Capital One. The rule made customer due diligence a required, stand-alone part of the anti-money laundering programs financial institutions must maintain under the Bank Secrecy Act. For these purposes, the term "customer due diligence" refers to customer identification and verification, beneficial ownership identification and verification, understanding the nature and

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purpose of customer relationships to develop a customer risk profile, ongoing monitoring for reporting suspicious transactions, and on a risk-basis, maintaining and updating customer information.

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## Market Risk Capital Rule

The market risk capital rule supplements both the general risk-based capital rules and the Basel III Advanced Approaches rules by requiring institutions subject to the rule to adjust their risk-based capital ratios to reflect the market risk in their trading activities. The rule applies to institutions with aggregate trading assets and liabilities equal to the lesser of (i) $10 \%$ or more of total assets or (ii) $\$ 1$ billion or more. We will begin calculating capital using the market risk capital rule for positions covered by such rule in the third quarter of 2016. We do not expect that this change will have any material impact on our risk-based capital ratios.
We provide additional information on our Supervision and Regulation in our 2015 Form 10-K and our Quarterly Report on Form 10-Q for the period ended March 31, 2016 under "Part I—Item 1. Business-Supervision and Regulation" and "MD\&A-Supervision and Regulation," respectively.
FORWARD-LOOKING STATEMENTS
From time to time, we have made and will make forward-looking statements, including those that discuss, among other things, strategies, goals, outlook or other non-historical matters; projections, revenues, income, returns, expenses, capital measures, accruals for claims in litigation and for other claims against us; earnings per share or other financial measures for us; future financial and operating results; our plans, objectives, expectations and intentions; and the assumptions that underlie these matters.
To the extent that any such information is forward-looking, it is intended to fit within the safe harbor for forward-looking information provided by the Private Securities Litigation Reform Act of 1995.
Numerous factors could cause our actual results to differ materially from those described in such forward-looking statements, including, among other things:
general economic and business conditions in the U.S., the U.K., Canada or our local markets, including conditions affecting employment levels, interest rates, collateral values, consumer income, credit worthiness and confidence, spending and savings that may affect consumer bankruptcies, defaults, charge-offs and deposit activity;
an increase or decrease in credit losses, including increases due to a worsening of general economic conditions in the credit environment and the impact of inaccurate estimates or inadequate reserves;
financial, legal, regulatory, tax or accounting changes or actions, including the impact of the Dodd-Frank Act and the regulations promulgated thereunder, and other regulatory reforms and regulations governing bank capital and liquidity standards, including Basel-related initiatives and potential changes to financial accounting and reporting standards; developments, changes or actions relating to any litigation, governmental investigation or regulatory enforcement action or matter involving us;
the inability to sustain revenue and earnings growth;
increases or decreases in interest rates;
our ability to access the capital markets at attractive rates and terms to capitalize and fund our operations and future growth;
the success of our marketing efforts in attracting and retaining customers;
increases or decreases in our aggregate loan balances or the number of customers and the growth rate and composition *hereof, including increases or decreases resulting from factors such as shifting product mix, amount of actual marketing expenses we incur and attrition of loan balances;
the level of future repurchase or indemnification requests we may receive, the actual future performance of mortgage toans relating to such requests, the success rates of claimants against us, any developments in litigation and the actual recoveries we may make on any collateral relating to claims against us;
the amount and rate of deposit growth;

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changes in the reputation of, or expectations regarding, the financial services industry or us with respect to practices, products or financial condition;
changes in retail distribution strategies and channels, including in the behavior and expectations of our customers; any significant disruption in our operations or technology platform, including security failures or breaches on our business;

- our ability to maintain a compliance and technology infrastructure suitable for the nature of our business;
our ability to develop digital technology that addresses the needs of our customers, including the challenges relating to rapid significant technological changes;
our ability to control costs;
the effectiveness of our risk management strategies;
the amount of, and rate of growth in, our expenses as our business develops or changes or as it expands into new market areas;
our ability to execute on our strategic and operational plans;
the extensive use of models in our business, including those to aggregate and assess various risk exposures and estimate certain financial values;
any significant disruption of, or loss of public confidence in, the United States mail service affecting our response rates and consumer payments;
any significant disruption of, or loss of public confidence in, the internet affecting the ability of our customers to access their accounts and conduct banking transactions;
our ability to recruit and retain talented and experienced personnel;
changes in the labor and employment markets;
fraud or misconduct by our customers, employees or business partners;
competition from providers of products and services that compete with our businesses; and other risk factors listed from time to time in reports that we file with the SEC.
Any forward-looking statements made by us or on our behalf speak only as of the date they are made or as of the date indicated, and we do not undertake any obligation to update forward-looking statements as a result of new information, future events or otherwise. You should carefully consider the factors discussed above in evaluating these forward-looking statements. For additional information on factors that could materially influence forward-looking statements included in this Report, see the risk factors set forth under "Part I—Item 1A. Risk Factors" in our 2015 Form 10-K.

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## SUPPLEMENTAL TABLE

We report certain non-GAAP measures that management uses in assessing its capital adequacy and the level of return generated. These non-GAAP measures are individually identified and calculations are explained in footnotes below the table. These metrics are considered key financial performance measures for the Company. We believe they provide useful insight to investors and users of our financial information in assessing the results of the Company. The table below provide the details of the calculation of our non-GAAP measures and regulatory capital. While some of our non-GAAP measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.
Table A-Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures
(Dollars in millions)
June 30, December 31, 20162015
Period End Tangible Common Equity
Period end stockholders' equity
\$48,108 \$ 47,284
Goodwill and intangible assets ${ }^{(1)}$
Noncumulative perpetual preferred stock ${ }^{(2)}$
(15,553 ) (15,701 )
(3,294 ) (3,294 )

Tangible common equity
\$29,261 \$ 28,289
Quarterly Average Tangible Common Equity
Average stockholders' equity
Average goodwill and intangible assets ${ }^{(1)}$
Average noncumulative perpetual preferred stock ${ }^{(2)}$
Average tangible common equity
Period End Tangible Assets
Period end assets
Goodwill and intangible assets ${ }^{(1)}$
Tangible assets
Quarterly Average Tangible Assets
Average assets
Average goodwill and intangible assets ${ }^{(1)}$
Average tangible assets
\$48,934 \$48,712
$(15,585$ ) (15,316 )
(3,294 ) (3,294 )
\$30,055 \$ 30,102

Non-GAAP Ratio
TCE ${ }^{(3)}$
\$339,117 \$ 334,048
(15,553 ) (15,701 )
\$323,564 \$ 318,347

Capital Ratios
Common equity Tier 1 capital ${ }^{(4)}$
Tier 1 capital $^{(5)}$
Total capital ${ }^{(6)}$
Tier 1 leverage ${ }^{(7)}$
Supplementary leverage ${ }^{(8)}$
\$334,479 \$ 323,354
(15,585 ) (15,316 )
\$318,894 \$ 308,038

Regulatory Capital Metrics
Risk-weighted assets
\$269,667 \$ 265,739
Average assets for Tier 1 leverage ratio 319,968 309,037
Total leverage exposure for supplementary leverage ratio $369,536 \quad 357,794$
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(Dollars in millions)
Regulatory Capital Under Basel III Standardized Approach
Common equity excluding AOCI
Adjustments:
$\mathrm{AOCI}{ }^{(9)(10)}$
Goodwill ${ }^{(1)}$
Intangible assets ${ }^{(1)(10)}$
Other
Common equity Tier 1 capital
Tier 1 capital instruments ${ }^{(2)}$
Additional Tier 1 capital adjustments
Tier 1 capital
Tier 2 capital instruments
Qualifying allowance for loan and lease losses
Additional Tier 2 capital adjustments
Tier 2 capital
Total capital ${ }^{(11)}$

June 30, December
2016 31, 2015
$\$ 44,572 \quad \$ 44,606$
332 (254)
$(14,296)(14,296)$
(483 ) (393 )
(639 ) (119 )
29,486 29,544
3,294 3,294

-     - 

32,780 32,838
2,582 2,654
3,404 3,346
1 -
5,987 6,000
\$38,767 \$38,838
(1) Includes impact of related deferred taxes.
(2) Includes related surplus.
(3) Tangible common equity ratio is a non-GAAP measure calculated based on TCE divided by tangible assets.
(4) Common equity Tier 1 capital ratio is a regulatory capital measure calculated based on common equity Tier 1 capital divided by risk-weighted assets.
(5) Tier 1 capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.
(6) Total capital ratio is a regulatory capital measure calculated based on total capital divided by risk-weighted assets.
(7) Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.
(8) Supplementary leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by total leverage exposure. See "MD\&A—Capital Management" for additional information.
(9) Amounts presented are net of tax.
(10) Amounts based on transition provisions for regulatory capital deductions and adjustments of $40 \%$ for 2015 and $60 \%$ for 2016.
(11) Total capital equals the sum of Tier 1 capital and Tier 2 capital.

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Glossary and Acronyms
2015 Stock Repurchase Program: On March 11, 2015, we announced that our Board of Directors had authorized the repurchase of up to $\$ 3.125$ billion of shares of our common stock beginning in the second quarter of 2015 through the end of the second quarter of 2016. On February 17, 2016 we announced that our Board of Directors had authorized the repurchase of up to an additional $\$ 300$ million of shares of common stock through the end of the second quarter of 2016.

2016 Stock Repurchase Program: On June 29, 2016, we announced that our Board of Directors had authorized the repurchase of up to $\$ 2.5$ billion of shares of our common stock from the third quarter of 2016 through the end of the second quarter of 2017.
Annual Report: References to our "2015 Form 10-K" or "2015 Annual Report" are to our Annual Report on Form 10-K for the fiscal year ended December 31, 2015.
Banks: Refers to COBNA and CONA.
Basel Committee: The Basel Committee on Banking Supervision.
Basel III Advanced Approaches: The Basel III Advanced Approaches is mandatory for those institutions with consolidated total assets of $\$ 250$ billion or more or consolidated total on-balance sheet foreign exposure of $\$ 10$ billion or more. The Final Basel III Capital Rule modified the Advanced Approaches version of Basel II to create the Basel III Advanced Approaches.
Basel III Standardized Approach: The Final Basel III Capital Rule modified Basel I to create the Basel III Standardized Approach, which requires for Basel III Advanced Approaches banking organizations that have yet to exit parallel run to use the Basel III Standardized Approach to calculate regulatory capital, including capital ratios, subject to transition provisions.
Capital One: Capital One Financial Corporation and its subsidiaries.
Carrying value (with respect to loans): The amount at which a loan is recorded on the consolidated balance sheets. For loans recorded at amortized cost, carrying value is the unpaid principal balance net of unamortized deferred loan origination fees and costs, and unamortized purchase premium or discount. For loans that are or have been on nonaccrual status, the carrying value is also reduced by any net charge-offs that have been recorded and the amount of interest payments applied as a reduction of principal under the cost recovery method. For credit card loans, the carrying value also includes interest that has been billed to the customer. For loans classified as held for sale, carrying value is the lower of carrying value as described in the sentences above, or fair value. For PCI loans, the carrying value equals fair value upon acquisition adjusted for subsequent cash collections and yield accreted to date.
CCB: Chevy Chase Bank, F.S.B., which was acquired by the Company in 2009.
COBNA: Capital One Bank (USA), National Association, one of our fully owned subsidiaries, which offers credit and debit card products, other lending products and deposit products.
Common equity Tier 1 capital: Common equity, related surplus and retained earnings less accumulated other comprehensive income net of applicable phase-ins, less goodwill and intangibles net of associated deferred tax liabilities and applicable phase-ins, less other deductions, as defined by regulators.
Company: Capital One Financial Corporation and its subsidiaries.
CONA: Capital One, National Association, one of our fully owned subsidiaries, which offers a broad spectrum of banking products and financial services to consumers, small businesses and commercial clients.
Credit risk: The risk of loss from an obligor's failure to meet the terms of any contract or otherwise fail to perform as agreed.
Derivative: A contract or agreement whose value is derived from changes in interest rates, foreign exchange rates, prices of securities or commodities, credit worthiness for credit default swaps or financial or commodity indices. Discontinued operations: The operating results of a component of an entity, as defined by Accounting Standards Codification ("ASC") 205, that are removed from continuing operations when that component has been disposed of or it is management's intention to sell the component.
Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"): Regulatory reform legislation signed into law on July 21, 2010. This law broadly affects the financial services industry and contains numerous
provisions aimed at strengthening the sound operation of the financial services sector.
Exchange Act: The Securities Exchange Act of 1934.
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eXtensible Business Reporting Language ("XBRL"): A language for the electronic communication of business and financial data.
Federal Banking Agencies: The Federal Reserve, Office of the Comptroller of the Currency and Federal Deposit Insurance Corporation.
Federal Reserve: Board of Governors of the Federal Reserve System.
FICO score: A measure of consumer credit risk provided by credit bureaus, typically produced from statistical modeling software created by Fair Isaac Corporation utilizing data collected by the credit bureaus.
Final Basel III Capital Rule: The Federal Baking Agencies issued a rule in July 2013 implementing the Basel III capital framework developed by the Basel Committee as well as certain Dodd-Frank Act and other capital provisions. Final LCR Rule: In September 2014, the Federal Banking Agencies issued final rules implementing the Basel III Liquidity Coverage Ratio in the United States. The Final LCR Rule applies to institutions with $\$ 250$ billion or more in total consolidated assets or $\$ 10$ billion or more in total consolidated on-balance sheet foreign exposure, and their respective consolidated subsidiary depository institutions with $\$ 10$ billion or more in total consolidated assets. The LCR is calculated by dividing the amount of an institution's high quality, unencumbered liquid assets by its estimated net cash outflow, as defined and calculated in accordance with Final LCR Rule.
Foreign currency derivative contracts: An agreement to exchange contractual amounts of one currency for another currency at one or more future dates.
Foreign exchange contracts: Contracts that provide for the future receipt or delivery of foreign currency at previously agreed-upon terms.
GreenPoint: Refers to our wholesale mortgage banking unit, GreenPoint Mortgage Funding, Inc., which was closed in 2007.

GSE or Agency: A government-sponsored enterprise or agency is a financial services corporation created by the United States Congress. Examples of U.S. government agencies include Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac), Government National Mortgage Association (Ginnie Mae) and the Federal Home Loan Banks (FHLB).
HFS acquisition: On December 1, 2015, we acquired the Healthcare Financial Services business of General Electric Capital Corporation, which provides financing to companies in various healthcare sectors, including hospitals, senior housing, medical offices, pharmaceuticals, medical devices and healthcare technology.
Impaired loans: A loan is considered impaired when, based on current information and events, it is probable that we will not be able to collect all amounts due from the borrower in accordance with the original contractual terms of the loan.
Inactive Insured Securitizations: Securitizations as to which the monoline bond insurers have not made repurchase-related requests or loan file requests to one of our subsidiaries.
ING Direct acquisition: On February 17, 2012, we completed the acquisition of substantially all of the ING Direct business in the United States ("ING Direct") from ING Groep N.V., ING Bank N.V., ING Direct N.V. and ING Direct Bancorp.
Insured securitizations: Securitizations supported by bond insurance.
Interest rate sensitivity: The exposure to interest rate movements.
Interest rate swaps: Contracts in which a series of interest rate flows in a single currency are exchanged over a prescribed period. Interest rate swaps are the most common type of derivative contract that we use in our asset/liability management activities.
Investment grade: Represents Moody's long-term rating of Baa3 or better; and/or a Standard \& Poor's, Fitch or DBRS long-term rating of BBB- or better; or if unrated, an equivalent rating using our internal risk ratings. Instruments that fall below these levels are considered to be non-investment grade.
Investments in qualified affordable housing projects: Capital One invests in private investment funds that make equity investments in multifamily affordable housing properties that provide affordable housing tax credits for these investments. The activities of these entities are financed with a combination of invested equity capital and debt.

Investor entities: Entities that invest in community development entities ("CDE") that provide debt financing to businesses and non-profit entities in low-income and rural communities.

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Leverage ratio: Tier 1 capital divided by average assets after certain adjustments, as defined by the regulators. Liquidity risk: The risk that the Company will not be able to meet its future financial obligations as they come due, or invest in future asset growth because of an inability to obtain funds at a reasonable price within a reasonable time period.
Loan-to-value ("LTV") ratio: The relationship expressed as a percentage, between the principal amount of a loan and the appraised value of the collateral (i.e., residential real estate, autos, etc.) securing the loan.
Managed presentation: A non-GAAP presentation of financial results that includes reclassifications to present revenue on a fully taxable-equivalent basis. Management uses this non-GAAP financial measure at the segment level, because it believes this provides information to enable investors to understand the underlying operational performance and trends of the particular business segment and facilitates a comparison of the business segment with the performance of competitors.
Market risk: The risk that an institution's earnings or the economic value of equity could be adversely impacted by changes in interest rates, foreign exchange rates or other market factors.
Master netting agreement: An agreement between two counterparties that have multiple contracts with each other that provides for the net settlement of all contracts through a single payment in the event of default or termination of any one contract.
Mortgage-backed security ("MBS"): An asset-backed security whose cash flows are backed by the principal and interest payments of a set of mortgage loans.
Mortgage servicing rights ("MSR"): The right to service a mortgage loan when the underlying loan is sold or securitized. Servicing includes collections for principal, interest and escrow payments from borrowers and accounting for and remitting principal and interest payments to investors.
Net interest margin: The result of dividing net interest income by average interest-earning assets.
Nonperforming loans and leases: Loans and leases that have been placed on non-accrual status.
North Fork: North Fork Bancorporation, Inc., which was acquired by the Company in 2006.
Operational risk: The risk of loss, capital impairment, adverse customer experience or reputational impact resulting from failure to comply with policies and procedures, failed internal processes or systems, or from external events. Option-ARM loans: The option-ARM real estate loan product is an adjustable-rate mortgage loan that initially provides the borrower with the monthly option to make a fully-amortizing, interest-only or minimum fixed payment. After the initial payment option period, usually five years, the recalculated minimum payment represents a fully-amortizing principal and interest payment that would effectively repay the loan by the end of its contractual term.
Other-than-temporary impairment ("OTTI"): An impairment charge taken on a security whose fair value has fallen below the carrying value on the balance sheet and its value is not expected to recover through the holding period of the security.
PCI loans: Refers to the loans acquired in a business combination that were recorded at fair value at acquisition and subsequently accounted for based on cash flows expected to be collected in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly known as "Statement of Position
03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer," commonly referred to as "SOP 03-3"). Acquired loans are considered PCI loans if they have a discount attributable, at least in part, to credit deterioration and they are not specifically scoped out of this guidance. Our PCI loans include a limited portion of commercial loans acquired in the fourth quarter of 2015 in the HFS acquisition and the substantial majority of consumer and commercial loans acquired in the ING Direct and Chevy Chase acquisitions.
The excess of cash flows expected to be collected over the estimated fair value of purchased loans represents the accretable yield, which is recognized into interest income over the life of the loans. The difference between total contractual payments on the loans and all expected cash flows represents the nonaccretable difference or the amount of principal and interest not considered collectible, which incorporates future expected credit losses over the life of the loans. Decreases in expected cash flows from credit deterioration subsequent to acquisition will generally result in an impairment charge recognized in our provision for credit losses and an increase in the allowance for loan and lease

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losses. Charge-offs are not recorded until the expected credit losses within the nonaccretable difference are depleted. PCI loans are not classified as delinquent or nonperforming as we expect to collect our net investment in these loans and the nonaccretable difference will absorb the majority of the losses associated with these loans. In addition, PCI loans are excluded from impaired loans because the applicable accounting methodology takes into consideration expected future credit losses.
Public Fund deposits: Deposits that are derived from a variety of political subdivisions such as school districts and municipalities.

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Purchase volume: Dollar amount of customer purchases, net of returns.
Rating agency: An independent agency that assesses the credit quality and likelihood of default of an issue or issuer and assigns a rating to that issue or issuer.
Recorded investment: The amount of the investment in a loan which includes any direct write-down of the investment. Repurchase agreement: An instrument used to raise short-term funds whereby securities are sold with an agreement for the seller to buy back the securities at a later date.
Restructuring charges: Charges typically from the consolidation or relocation of operations, and reductions in work force.
Return on average assets: Calculated based on income from continuing operations, net of tax, for the period divided by average total assets for the period.
Return on average common equity: Calculated based on the sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity. Our calculation of return on average common equity may not be comparable to similarly titled measures reported by other companies.
Return on average tangible common equity: Calculated based on the sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; and (iii) less preferred stock dividends, for the period, divided by average tangible common equity. Our calculation of return on average tangible common equity may not be comparable to similarly titled measures reported by other companies.
Risk-weighted assets: Consist of on- and off-balance sheet assets that are assigned to one of several broad risk categories and weighted by factors representing their risk and potential for default.
Securitized debt obligations: A type of asset-backed security and structured credit product constructed from a portfolio of fixed-income assets.
Small-ticket commercial real estate: Our small-ticket commercial real estate portfolio is predominantly low- or no-documentation loans with balances generally less than $\$ 2$ million. This portfolio was originated on a national basis through a broker network and is in a run-off mode.
Subprime: For purposes of lending in our Credit Card business we generally consider FICO scores of 660 or below, or other equivalent risk scores, to be subprime. For purposes of auto lending in our Consumer Banking business we generally consider FICO scores of 620 or below to be subprime.
Tangible common equity ("TCE"): Common equity less goodwill and intangible assets adjusted for deferred tax liabilities associated with non-tax deductible intangible assets and tax deductible goodwill.
Troubled debt restructuring ("TDR"): A TDR is deemed to occur when the Company modifies the contractual terms of a loan agreement by granting a concession to a borrower that is experiencing financial difficulty.
U.K. PPI Reserve: U.K. payment protection insurance customer refund reserve.
U.S. GAAP: Accounting principles generally accepted in the United States of America. Accounting rules and conventions defining acceptable practices in preparing financial statements in the U.S.
Unfunded commitments: Legally binding agreements to provide a defined level of financing until a specified future date.
Variable Interest Entity ("VIE"): An entity that (i) lacks enough equity investment at risk to permit the entity to finance its activities without additional financial support from other parties; (ii) has equity owners that lack the right to make significant decisions affecting the entity's operations; and/or (iii) has equity owners that do not have an obligation to absorb or the right to receive the entity's losses or return.

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Acronyms
ABS: Asset-backed security
AFS: Available for sale
AOCI: Accumulated other comprehensive income
ARM: Adjustable rate mortgage
ASC: Accounting Standards Codification
BHC: Bank holding company
bps: Basis points
CAD: Canadian dollar
CCAR: Comprehensive Capital Analysis and Review
CDE: Community development entities
CECL: Current expected credit loss
CIFG: CIFG Assurance North America, Inc. ("U.S. Bank Litigation")
CMBS: Commercial mortgage-backed securities
COEP: Capital One (Europe) plc
COF: Capital One Financial Corporation
CVG: Corporate Valuations Group
Fannie Mae: Federal National Mortgage Association
FASB: Financial Accounting Standards Board
FCA: Financial Conduct Authority
FDIC: Federal Deposit Insurance Corporation
FFIEC: Federal Financial Institutions Examination Council
FHLB: Federal Home Loan Banks
FHFA: Federal Housing Finance Agency
FICO: Fair Isaac Corporation (credit rating)
FIRREA: Financial Institutions Reform, Recovery and Enforcement Act
Fitch: Fitch Ratings
FOS: Financial Ombudsman Service
Freddie Mac: Federal Home Loan Mortgage Corporation
FVC: Fair Value Committee
GBP: Great British pound
GDP: Gross domestic product
Ginnie Mae: Government National Mortgage Association
GSE or Agency: Government-sponsored enterprise
GSIB: Globally systemically important banks
HELOCs: Home equity lines of credit
HFI: Held For Investment
HFS: Healthcare Financial Services
LCR: Liquidity coverage ratio
LIBOR: London Interbank Offered Rate
Moody's: Moody's Investors Service
MSR: Mortgage servicing rights
MVG: Model Validation Group
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NOW: Negotiable order of withdrawal
OCC: Office of the Comptroller of the Currency
OFAC: Office of Foreign Assets Control
OTC: Over-the-counter
PCA: Prompt corrective action
PCI: Purchased credit-impaired
PCCR: Purchased credit card relationship
PPI: Payment protection insurance
REO: Real estate owned
RMBS: Residential mortgage-backed securities
S\&P: Standard \& Poor's
SEC: U.S. Securities and Exchange Commission
TARP: Troubled Asset Relief Program
TCE: Tangible common equity
TDR: Troubled debt restructuring
U.K.: United Kingdom
U.S.: United States of America

VAC: Valuations Advisory Committee
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CAPITAL ONE FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in millions, except per share-related data)
Interest income:
Loans, including loans held for sale
Investment securities
Other
Total interest income
Interest expense:
Deposits

| Three Months | Six Months Ended |  |  |
| :--- | :--- | :--- | :--- |
| Ended June 30, | June 30, |  |  |
| 2016 | 2015 | 2016 | 2015 |
|  |  |  |  |
| $\$ 5,148$ | $\$ 4,531$ | $\$ 10,233$ | $\$ 9,071$ |
| 405 | 382 | 820 | 788 |
| 18 | 24 | 35 | 52 |
| 5,571 | 4,937 | 11,088 | 9,911 |
|  |  |  |  |
| 292 | 272 | 575 | 543 |
| 47 | 36 | 95 | 69 |
| 111 | 80 | 217 | 159 |
| 28 | 12 | 52 | 27 |
| 478 | 400 | 939 | 798 |
| 5,093 | 4,537 | 10,149 | 9,113 |
| 1,592 | 1,129 | 3,119 | 2,064 |
| 3,501 | 3,408 | 7,030 | 7,049 |
|  |  |  |  |
| 371 | 429 | 775 | 866 |
| 616 | 567 | 1,212 | 1,063 |
| $(1$ | $)$ | $(12$ | $)$ |
| $(12$ | 5 | 2 | $(21$ |$)$

Diluted earnings per common share:
Net income from continuing operations
Income (loss) from discontinued operations
Net income per diluted common share
Dividends paid per common share
See Notes to Consolidated Financial Statements.
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## Table of Contents <br> CAPITAL ONE FINANCIAL CORPORATION <br> CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(Dollars in millions)
Net income
Other comprehensive income (loss), net of tax:
Net unrealized gains (losses) on securities available for sale
Net changes in securities held to maturity
Net unrealized gains (losses) on cash flow hedges
Foreign currency translation adjustments
Other
Other comprehensive income (loss), net of tax Comprehensive income

Three Months Six Months
Ended June 30, Ended June 30,
2016201520162015
\$942 $\$ 863 \quad \$ 1,955 \quad \$ 2,016$

136 (166) 323 (44 )
$25 \quad 27 \quad 46 \quad 47$
143 (81 ) $520 \quad 81$
$(30) 35 \quad(29 \quad)(49 \quad)$
$8 \quad 0 \quad(3)(2)$
282 (185) 85733
\$1,224 $\$ 678 \quad \$ 2,812 \quad \$ 2,049$

See Notes to Consolidated Financial Statements.
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## Table of Contents <br> CAPITAL ONE FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in millions, except per share data)
Assets:
Cash and cash equivalents:
Cash and due from banks $\quad \$ 3,253 \quad \$ 3,407$
$\begin{array}{lll}\text { Interest-bearing deposits with banks } & 3,840 & 4,577\end{array}$
Federal funds sold and securities purchased under agreements to resell
Total cash and cash equivalents
$56 \quad 39$
Restricted cash for securitization investors
Securities available for sale, at fair value
7,149 8,023

Securities held to maturity, at carrying value
265 1,017

Loans held for investment:
Unsecuritized loans held for investment
39,960 39,061

Loans held in consolidated trusts
Total loans held for investment
Allowance for loan and lease losses
Net loans held for investment
Loans held for sale, at lower of cost or fair value
Premises and equipment, net
25,120 24,619

Interest receivable
202,778 196,068

Goodwill
31,825 33,783

Other assets
234,603 229,851
(5,881 ) (5,130 )
228,722 224,721

Total assets
1,220 904

Liabilities:
$\begin{array}{lll}\text { Interest payable } & \$ 301 & \$ 299\end{array}$
Deposits:
$\begin{array}{lll}\text { Non-interest-bearing deposits } & 25,424 & 25,847\end{array}$
$\begin{array}{lll}\text { Interest-bearing deposits } & 195,635 & 191,874\end{array}$
Total deposits
221,059 217,721
Securitized debt obligations
Other debt:
Federal funds purchased and securities loaned or sold under agreements to repurchase
$999 \quad 981$
Senior and subordinated notes
21,872 21,837
$\begin{array}{lll}\text { Other borrowings } & 20,180 & 20,131\end{array}$
Total other debt
43,051 42,949
Other liabilities
10,468 9,629
Total liabilities
291,009 286,764
Commitments, contingencies and guarantees (see Note 14)
Stockholders' equity:
Preferred stock (par value $\$ .01$ per share; $50,000,000$ shares authorized; $3,375,000$ shares issued and outstanding as of both June 30, 2016 and December 31, 2015)
Common stock (par value $\$ .01$ per share; $1,000,000,000$ shares authorized; $650,649,996$
3,556 3,584
1,236 1,189
$14,495 \quad 14,480$
17,394 16,450
\$339,117 \$ 334,048
and 648,317,395 shares issued as of June 30, 2016 and December 31,2015, respectively,

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505,924,989 and 527,259,920 shares outstanding as of June 30, 2016 and December 31,2015 , respectively)
$\begin{array}{ll}\text { Additional paid-in capital, net } & 29,786 \\ 29,655\end{array}$
$\begin{array}{ll}\text { Retained earnings } & 28,479 \\ 2,045\end{array}$
Accumulated other comprehensive income (loss) 241
Treasury stock, at cost (par value $\$ .01$ per share; $144,725,007$ and $121,057,475$ shares as of June 30, 2016 and December 31, 2015, respectively)
$(10,405)(8,806)$
Total stockholders' equity $48,108 \quad 47,284$
Total liabilities and stockholders' equity
\$339,117 \$ 334,048
See Notes to Consolidated Financial Statements.
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CAPITAL ONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

|  | Preferred Stock Common Stock |  |  |  |  |  | Accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | Shares Amousinares |  |  |  | Additiona <br> Paid-In <br> capital | Retained Earnings | Other <br> Compreh <br> Treasury <br> Income Stock <br> (Loss) |  | Total <br> Stockholders' <br> Equity |  |
| Balance as of December $31,2015$ | 3,375,000 | \$ 0 | 648,317,395 | \$ 6 | \$29,655 | \$27,045 | \$ (616 | ) \$(8,806 | \$ 47,284 |  |
| Comprehensive income (loss) |  |  |  |  |  | 1,955 | 857 |  | 2,812 |  |
| Dividends-common stock |  |  | 40,138 | 0 | 3 | (419 |  |  | (416 | ) |
| Dividends-preferred stock |  |  |  |  |  | (102 |  |  | (102 | ) |
| Purchases of treasury stock |  |  |  |  |  |  |  | (1,599 | (1,599 | ) |
| Issuances of common stock and restricted stock, net of forfeitures |  |  | 2,272,263 | 1 | 63 |  |  |  | 64 |  |
| Exercise of stock options, tax effects of exercises and restricted stock vesting |  |  | 20,200 | 0 | (13 |  |  |  | (13 | ) |
| Compensation expense for restricted stock awards, restricted stock units and stock options |  |  |  |  | 78 |  |  |  | 78 |  |
| Balance as of June 30, 2016 | 3,375,000 | \$ 0 | 650,649,996 | \$ 7 | \$29,786 | \$28,479 | \$ 241 | \$(10,405) | ) \$48,108 |  |

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## CAPITAL ONE FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)



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Maturities and paydowns of senior and subordinated notes and long-term FHLB advances ..... $(15,401)(2,641)$
Changes in other short-term borrowings ..... $18 \quad(15,192)$
Common stock:
Net proceeds from issuances ..... \$64 ..... \$53
Dividends paid ..... (416 ) (385 )
Preferred stock:
Net proceeds from issuances ..... 0 ..... 988
Dividends paid ..... (102 ) (61
Purchases of treasury stock
Proceeds from share-based payment activities$(1,599)(1,188)$
Net cash from financing activities ..... 1,476 37
Changes in cash and cash equivalents ..... (874 ) (86 )
Cash and cash equivalents at beginning of the period ..... 8,023 7,242
Cash and cash equivalents at end of the period ..... \$7,149 \$7,156
Supplemental cash flow information:
Non-cash items:
Net transfers from loans held for investment to loans held for sale ..... \$435 \$229
Interest paid ..... 937 ..... 853
Income tax paid ..... 1,072 ..... 715

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## NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company
Capital One Financial Corporation, a Delaware Corporation established in 1994 and headquartered in McLean, Virginia, is a diversified financial services holding company with banking and non-banking subsidiaries. Capital One Financial Corporation and its subsidiaries (the "Company") offer a broad array of financial products and services to consumers, small businesses and commercial clients through branches, the internet and other distribution channels. As of June 30, 2016, our principal subsidiaries included:
Capital One Bank (USA), National Association ("COBNA"), which offers credit and debit card products, other lending products and deposit products; and
Capital One, National Association ("CONA"), which offers a broad spectrum of banking products and financial services to consumers, small businesses and commercial clients.
The Company and its subsidiaries are hereafter collectively referred to as "we," "us" or "our." COBNA and CONA are collectively referred to as the "Banks."
We also offer products outside of the United States of America ("U.S.") principally through Capital One (Europe) plc ("COEP"), an indirect subsidiary of COBNA organized and located in the United Kingdom ("U.K.") and through a branch of COBNA in Canada. COEP has authority, among other things, to provide credit card loans. Our branch of COBNA in Canada also has the authority to provide credit card loans.
Our principal operations are currently organized for management reporting purposes into three major business segments, which are defined based on the products and services provided or the type of customer served: Credit Card, Consumer Banking and Commercial Banking. We provide details on our business segments, the integration of recent acquisitions into our business segments and the allocation methodologies and accounting policies used to derive our business segment results in "Note 13-Business Segments."
On December 1, 2015, we completed the acquisition of the Healthcare Financial Services business of General Electric Capital Corporation ("HFS acquisition"). During the second quarter of 2016, we finalized purchase accounting. Including post-closing purchase price adjustments during the first six months of 2016, total cash consideration for the acquisition was $\$ 9.0$ billion, including $\$ 180$ million of cash acquired, and we recognized approximately $\$ 9.2$ billion in assets, primarily consisting of $\$ 8.2$ billion in loans, $\$ 134$ million in intangible assets and $\$ 518$ million in goodwill.
Basis of Presentation and Use of Estimates
The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the U.S. ("U.S. GAAP"). The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and in the related disclosures. These estimates are based on information available as of the date of the consolidated financial statements. While management makes its best judgment, actual amounts or results could differ from these estimates. In the opinion of management, all normal, recurring adjustments have been included for a fair statement of this interim financial information. Certain prior period amounts have been reclassified to conform to the current period presentation.
Principles of Consolidation
The unaudited consolidated financial statements include the accounts of Capital One Financial Corporation and all other entities in which we have a controlling financial interest. We determine whether we have a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity ("VIE"). All significant intercompany account balances and transactions have been eliminated.
New Accounting Standards Adopted
Consolidation: Amendments to the Consolidation Analysis
In February 2015, the Financial Accounting Standards Board ("FASB") issued revised guidance for evaluating whether organizations should consolidate certain legal entities such as limited partnerships, limited liability corporations and

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securitization structures. The guidance also removed the indefinite deferral of specialized guidance for certain investment funds. We adopted the guidance effective in the first quarter of 2016 on a modified retrospective basis. Our adoption of this guidance did not have an impact on our financial condition, results of operations or liquidity. See "Note 6-Variable Interest Entities and Securitizations" for information regarding our involvement with VIEs. Recently Issued but Not Yet Adopted Accounting Standards Measurement of Credit Losses on Financial Instruments
In June 2016, the FASB issued revised guidance for impairments on financial instruments. The guidance requires an impairment model (known as the current expected credit loss ["CECL"] model) that is based on expected rather than incurred losses, with an anticipated result of more timely loss recognition. The CECL model applies to loans held for investment, securities held to maturity, lease receivables, financial guarantee contracts and certain unconditional loan commitments. The CECL model will replace our current accounting for purchased credit-impaired ("PCI") and impaired loans. The guidance also amends the available for sale ("AFS") debt securities other-than-temporary impairments ("OTTI") model. Credit losses (and subsequent recoveries) on AFS debt securities will be recorded through an allowance approach, rather than the current U.S. GAAP practice of permanent write-downs for credit losses and accreting positive changes through interest income over time. This guidance will be effective for us on January 1, 2020, with early adoption permitted no earlier than January 1, 2019. We are currently assessing the potential impact on our consolidated financial statements.
Improvements to Employee Share-Based Accounting
In March 2016, the FASB issued revised guidance for accounting for employee share-based payments, including the accounting for income taxes, forfeitures and statutory tax withholding requirements, as well as classification in the statement of cash flows. The guidance is effective beginning on January 1, 2017, with early adoption permitted. We do not believe the impact of this guidance will be material to our consolidated financial statements.

## Leases

In February 2016, the FASB issued revised guidance for leases. The guidance requires lessees to recognize right of use assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements for all leases, with certain practical expedients. This will be effective for us on January 1, 2019, with early adoption permitted. We are currently assessing the potential impact on our consolidated financial statements.
Revenue from Contracts with Customers
In May 2014, the FASB issued revised guidance for the recognition, measurement and disclosure of revenue from contracts with customers. The guidance is applicable to all entities and, once effective, will replace significant portions of existing industry and transaction-specific revenue recognition rules with a more principles-based recognition model. Most revenue associated with financial instruments, including interest and loan origination fees, is outside the scope of the guidance. Gains and losses on investment securities, derivatives and sales of financial instruments are similarly excluded from the scope. Subsequent to issuance of the revenue recognition guidance, the FASB has issued several updates, most notably that (i) deferred by one year the effective date for revenue recognition guidance to January 1, 2018, with early adoption permitted effective January 1, 2017; (ii) clarified its guidance for performing the principle-versus-agent analysis; and (iii) clarified guidance for identifying performance obligations allowing entities to ignore immaterial promised goods and services in the context of a contract with a customer. Entities can elect to adopt the guidance either on a full or modified retrospective basis. Full retrospective adoption will require a cumulative effect adjustment to retained earnings as of the beginning of the earliest comparative period presented. Modified retrospective adoption will require a cumulative effect adjustment to retained earnings as of the beginning of the reporting period in which the entity first applies the new guidance. We do not plan to early adopt the guidance. We are currently assessing the potential impact of this new guidance on our consolidated financial statements and which transition method we plan to elect.

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## NOTE 2—DISCONTINUED OPERATIONS

Our discontinued operations consist of the mortgage origination operations of our wholesale mortgage banking unit, GreenPoint Mortgage Funding Inc. ("GreenPoint") and the manufactured housing operations of GreenPoint Credit, LLC, a subsidiary of GreenPoint, both of which were acquired as part of the North Fork Bancorporation, Inc. ("North Fork") acquisition in December 2006. Although the manufactured housing operations were sold to a third party in 2004 prior to our acquisition of North Fork, we acquired certain retained interests and obligations related to those operations as part of the acquisition. Separately, in the third quarter of 2007 we closed the mortgage origination operations of the wholesale mortgage banking unit. The results of both the wholesale banking unit and the manufactured housing operations have been accounted for as discontinued operations and are reported as income or loss from discontinued operations, net of tax, on the consolidated statements of income. We have no significant continuing involvement in these operations.
The following table summarizes the results from discontinued operations for the second quarter and first six months of 2016 and 2015:
Table 2.1: Results of Discontinued Operations
(Dollars in millions)
Non-interest income (expense), net
Income (loss) from discontinued operations before income taxes Income tax provision (benefit)
Income (loss) from discontinued operations, net of tax

| ree | Six Month |
| :---: | :---: |
| Months | Ended June |
| Ended |  |
| $\begin{aligned} & \text { June 30, } \\ & 20162015 \end{aligned}$ | 2016 2015 |
| \$(2) \$ 18 | \$(10) \$ 48 |
| (2) 18 | (10 ) 48 |
| (1) 7 | $(4) 18$ |
| \$(1) \$ 11 | \$(6) \$ 30 |

The discontinued mortgage origination operations of our wholesale mortgage banking unit had remaining assets which primarily consisted of a deferred tax asset related to the reserve for representations and warranties on loans previously sold to third parties. We also have contingent obligations to exercise certain mandatory clean-up calls associated with securitization transactions undertaken by the discontinued GreenPoint Credit, LLC manufactured housing operations in the event the third party servicer does not fulfill its obligation to exercise these clean-up calls. See "Note 6-Variable Interest Entities and Securitizations" for information related to our retained interests and obligations associated with GreenPoint Credit, LLC manufactured housing operations, and see "Note 14-Commitments, Contingencies, Guarantees and Others" for information related to reserves we have established for our mortgage representation and warranty exposure.

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## NOTE 3-INVESTMENT SECURITIES

Our investment portfolio consists primarily of the following: U.S. Treasury securities; U.S. government-sponsored enterprise ("Agency") and non-agency residential mortgage-backed securities ("RMBS") and commercial mortgage-backed securities ("CMBS"); other asset-backed securities ("ABS"); and other securities. The carrying value of our investments in U.S. Treasury and Agency securities represented $91 \%$ and $90 \%$ of our total investment securities as of June 30, 2016 and December 31, 2015, respectively.
The table below presents the overview of our investment securities portfolio as of June 30, 2016 and December 31, 2015.

Table 3.1: Overview of Investment Securities Portfolio
(Dollars in millions)
Securities available for sale, at fair value $\$ 39,960 \$ 39,061$
Securities held to maturity, at carrying value $25,120 \quad 24,619$
Total investment securities $\$ 65,080 \$ 63,680$
The table below presents the amortized cost, gross unrealized gains and losses, and fair value of securities available for sale as of June 30, 2016 and December 31, 2015.
Table 3.2: Investment Securities Available for Sale
June 30, 2016
(Dollars in millions)
Investment securities available for sale:
U.S. Treasury securities
$\begin{array}{lll}\text { Amortize } & \text { Gross } & \text { Gross } \\ \text { Cost } & \text { Gains } & \begin{array}{l}\text { Unrealized } \\ \text { Losses }\end{array} \\ & \text { Fair } \\ \text { Gal }\end{array}$

RMBS:

| Agency ${ }^{(2)}$ | 24,885 | 330 | $(57$ | $)$ | 25,158 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Non-agency | 2,516 | 355 | $(14$ | $)$ | 2,857 |
| Total RMBS | 27,401 | 685 | $(71$ | $)$ | 28,015 |
| CMBS: |  |  |  |  |  |
| Agency ${ }^{(2)}$ | 3,587 | 59 | $(18$ | $)$ | 3,628 |
| Non-agency | 1,729 | 56 | $(3$ | $)$ | 1,782 |
| Total CMBS | 5,316 | 115 | $(21$ | $)$ | 5,410 |
| Other ABS ${ }^{(3)}$ | 1,000 | 5 | 0 | 1,005 |  |
| Other securities | $(4)$ | 337 | 6 | $(2$ | $)$ |
| Total investment securities available for sale | $\$ 39,194 \$ 860$ | $\$(94$ | $)$ | $\$ 39,960$ |  |

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(Dollars in millions)

Investment securities available for sale:
U.S. Treasury securities

RMBS:
Agency ${ }^{(2)}$
Non-agency
Total RMBS
CMBS:
Agency ${ }^{(2)}$
Non-agency
Total CMBS
Other ABS ${ }^{(3)}$
Other securities ${ }^{(4)}$
Total investment securities available for sale
December 31, 2015

| Amortize <br> Cost | Gross | Gross | Fair <br> Value |
| :---: | :---: | :---: | :---: |
|  | Unrealized | Unrealized |  |
|  | Gains | $\operatorname{Losses}^{(1)}$ |  |
| \$4,664 | \$ 5 | \$ (9 ) | \$4,660 |
| 24,332 | 165 | (212 | 24,285 |
| 2,680 | 368 | (22 | 3,026 |
| 27,012 | 533 | (234 | 27,311 |
| 3,690 | 21 | (47 | 3,664 |
| 1,723 | 16 | (24 | 1,715 |
| 5,413 | 37 | (71 | 5,379 |
| 1,345 | 1 | (6 | 1,340 |
| 370 | 2 | (1) | 371 |
| \$38,804 | \$ 578 | \$ (321) | \$39,061 | Includes non-credit-related OTTI that is recorded in accumulated other comprehensive income ("AOCI") of \$14

(1) million and $\$ 22$ million as of June 30, 2016 and December 31, 2015, respectively. All of this amount is related to non-agency RMBS.
(2) Includes Federal National Mortgage Corporation ("Fannie Mae"), Federal Home Loan Mortgage Corporation ("Freddie Mac") and Government National Mortgage Association ("Ginnie Mae") guaranteed securities.
ABS collateralized by credit card loans constituted approximately $65 \%$ and $71 \%$ of the other ABS portfolio as of
(3) June 30, 2016 and December 31, 2015, respectively, and ABS collateralized by auto dealer floor plan inventory loans and leases constituted approximately $17 \%$ and $11 \%$ of the other ABS portfolio as of June 30, 2016 and December 31, 2015, respectively.
(4) Includes foreign government bonds and equity investments.

The table below presents the amortized cost, carrying value, gross unrealized gains and losses, and fair value of securities held to maturity as of June 30, 2016 and December 31, 2015.
Table 3.3: Investment Securities Held to Maturity
June 30, 2016

| Unrealized |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| AmortizeHosses | Carrying | Unrealized | Gross | Fair |
| Cost Recorded in $\mathrm{AOCI}^{(1)}$ | Value | Unrealized <br> Gains | Unrealized <br> Losses | Value |
| \$ 199 \$ 0 | \$ 199 | \$ 2 | \$ 0 | \$201 |
| 22,828 (981 ) | 21,847 | 1,478 | (3) | 23,322 |
| 3,173 (99 ) | 3,074 | 202 | 0 | 3,276 |
| \$26,200 \$ (1,080 ) | \$25,120 | \$ 1,682 | \$ (3 | \$26,799 |
| December 31, 2015 |  |  |  |  |
| Unrealized |  |  |  |  |
| Amortizelosses | Carrying |  |  | Fair |
| Cost Recorded | Value | Gains | Losses | Value |

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| U.S. Treasury securities | $\$ 199$ | $\$ 0$ | $\$ 199$ | $\$ 0$ | $\$(1)$ | $\$ 198$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Agency RMBS | 22,561 | $(1,048$ | $)$ | 21,513 | 692 | $(72$ | $)$ |
| Agency CMBS | 3,012 | $(105$ | $)$ | 2,907 | 87 | $(8)$ | 2,986 |
| Total investment securities held to maturity | $\$ 25,772$ | $\$(1,153$ | $)$ | $\$ 24,619$ | $\$ 779$ | $\$(81$ | $)$ |

Certain investment securities were transferred from the available for sale category to the held to maturity category
${ }_{(1)}$ in 2013. This amount represents the unrealized holding gain or loss at the date of transfer, net of any subsequent accretion. Any bonds purchased into the securities held to maturity portfolio rather than transferred, will not have unrealized losses recognized in AOCI.

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Investment Securities in a Gross Unrealized Loss Position
The table below provides, by major security type, information about our securities available for sale in a gross unrealized loss position and the length of time that individual securities have been in a continuous unrealized loss position as of June 30, 2016 and December 31, 2015.
Table 3.4: Securities in a Gross Unrealized Loss Position
(Dollars in millions)
Investment securities available for sale:
U.S. Treasury securities

RMBS:
Agency
Non-agency
Total RMBS
CMBS:
Agency
Non-agency
Total CMBS
Other ABS
Other securities
Total investment securities available for sale in a gross unrealized loss position
(Dollars in millions)
Investment securities available for sale:
U.S. Treasury securities

RMBS:
Agency
Non-agency
Total RMBS
CMBS:
Agency
Non-agency
Total CMBS
Other ABS
Other securities
Total investment securities available for sale in a gross unrealized loss position

| June 30, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 12 <br> Months |  | 12 Months or Longer |  |  | Total |  |  |
|  | Gross |  |  | Gross |  |  | Gross |
| Fair ValunrealizedFair ValunrealizedFair Valunrealized |  |  |  |  |  |  |  |
|  | Losses |  |  | Losses |  |  | Losses |
| \$1 | \$ 0 |  | \$0 | \$ 0 |  | \$1 | \$ 0 |
| 3,894 | (24 | , | 3,168 | (33 | ) | 7,062 | (57 |
| 136 | (2 | ) | 271 | (12 | ) | 407 | (14 |
| 4,030 | (26 | ) | 3,439 | (45 | ) | 7,469 | (71 |
| 435 | (2 | ) | 857 | (16 | ) | 1,292 | (18 |
| 202 | (1 | ) | 145 | (2 | ) | 347 | (3 |
| 637 | (3) | , | 1,002 | (18 | ) | 1,639 | (21 |
| 122 | 0 |  | 14 | 0 |  | 136 | 0 |
| 91 | (1 | ) | 20 | (1 | ) | 111 | (2 |
| \$4,881 | \$ (30 | ) | \$4,475 | \$ (64 | ) | \$9,356 | \$ (94 |

December 31, 2015
$\begin{array}{lll}\text { Less than } 12 & 12 \text { Months or } & \text { Total } \\ \text { Months } & \text { Longer } & \end{array}$
Gross Gross Gross

Fair ValuUnrealized Fair Valubnrealized Fair ValuUnrealized Losses Losses Losses
$\left.\begin{array}{lllllll}\$ 3,096 & \$(9 & ) & \$ 1 & \$ 0 & \$ 3,097 & \$(9)\end{array}\right)$
\$18,642 \$ (156 ) \$6,328 \$ (165 ) \$24,970 \$ (321 )

As of June 30, 2016, the amortized cost of approximately 510 securities available for sale exceeded their fair value by $\$ 94$ million, of which $\$ 64$ million related to securities that had been in a loss position for 12 months or longer. As of June 30, 2016, our investments in non-agency RMBS and CMBS, other ABS and other securities accounted for $\$ 19$ million, or $20 \%$, of total gross

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unrealized losses on securities available for sale. As of June 30, 2016, the carrying value of approximately 10 securities classified as held to maturity exceeded their fair value by $\$ 3$ million.
Gross unrealized losses on our investment securities have decreased since December 31, 2015. The unrealized losses related to investment securities for which we have not recognized credit impairment were primarily attributable to changes in market interest rates. As discussed in more detail below, we conduct periodic reviews of all investment securities with unrealized losses to assess whether impairment is other-than-temporary.
Maturities and Yields of Investment Securities
The following tables summarize the remaining scheduled contractual maturities, assuming no prepayments, of our investment securities as of June 30, 2016.
Table 3.5: Contractual Maturities of Securities Available for Sale
June 30, 2016
Amortized ${ }_{\text {Cost }}$ Value
(Dollars in millions)
Due in 1 year or less $\$ 541 \quad \$ 542$
Due after 1 year through 5 years $5,220 \quad 5,271$
Due after 5 years through 10 years $\quad 2,476 \quad 2,531$
Due after 10 years ${ }^{(1)} \quad 30,957 \quad 31,616$
Total
\$39,194 \$ 39,960

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The table below summarizes, by major security type, the expected maturities and weighted-average yields of our investment securities as of June 30, 2016.
Table 3.7: Expected Maturities and Weighted-Average Yields of Securities
June 30, 2016
(Dollars in millions)

Fair value of securities available for sale:
U.S. Treasury securities

| Due in | Due $>1$ | Due $>5$ |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 1 Year or | Year | Years | Due $>10$ |  |
| Less | through | through | Years |  |
|  | 5 Years | 10 Years |  |  |

RMBS:

| Agency | 410 | 20,474 | 4,274 | 0 | 25,158 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Non-agency | 11 | 793 | 1,658 | 395 | 2,857 |
| Total RMBS | 421 | 21,267 | 5,932 | 395 | 28,015 |

CMBS:
$\begin{array}{llllll}\text { Agency } & 75 & 1,647 & 1,906 & 0 & 3,628 \\ \text { Non-agency } & 148 & 575 & 1,059 & 0 & 1,782\end{array}$
Total CMBS
Other ABS
Other securities
Total securities available for sale
Amortized cost of securities available for sale
Weighted-average yield for securities available for sale ${ }^{(1)}$
Carrying value of securities held to maturity:
U.S. Treasury securities $\quad \$ 0 \quad \$ 199 \quad \$ 0 \quad \$ 0 \quad \$ 199$
$\begin{array}{lllllll}\text { Agency RMBS } & 80 & 6,248 & 12,698 & 2,821 & 21,847\end{array}$
Agency CMBS
Total securities held to maturity
Fair value of securities held to maturity

| 0 | 133 | 2,468 | 473 | 3,074 |
| :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}\$ 79 & \$ 6,877 & \$ 16,206 & \$ 3,637 & \$ 26,799\end{array}$
(1) The weighted-average yield represents the effective yield for the investment securities and is calculated based on the amortized cost of each security.
Other-Than-Temporary Impairment
We evaluate all securities in an unrealized loss position at least on a quarterly basis, and more often as market conditions require, to assess whether the impairment is other-than-temporary. Our OTTI assessment is based on a discounted cash flow analysis which requires careful use of judgments and assumptions. A number of qualitative and quantitative criteria may be considered in our assessment as applicable, including the size and the nature of the portfolio; historical and projected performance such as prepayment, default and loss severity for the RMBS portfolio; recent credit events specific to the issuer and/or industry to which the issuer belongs; the payment structure of the security; external credit ratings of the issuer and any failure or delay of the issuer to make scheduled interest or principal payments; the value of underlying collateral; our intent and ability to hold the security; and current and projected market and macro-economic conditions.
If we intend to sell a security in an unrealized loss position or it is more likely than not that we will be required to sell the security prior to recovery of its amortized cost basis, the entire difference between the amortized cost basis of the
security and its fair value is recognized in earnings. As of June 30, 2016, for any securities with unrealized losses recorded in AOCI, we do not intend to sell nor believe that we will be required to sell these securities prior to recovery of their amortized cost.
For those securities that we do not intend to sell nor expect to be required to sell, an analysis is performed to determine if any of the impairment is due to credit-related factors or whether it is due to other factors, such as interest rates. Credit-related impairment

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is recognized in earnings, with the remaining unrealized non-credit-related impairment recorded in AOCI. We determine the credit component based on the difference between the security's amortized cost basis and the present value of its expected cash flows, discounted based on the effective yield.
The table below presents a rollforward of the credit-related OTTI recognized in earnings for the three and six months ended June 30, 2016 and 2015 on investment securities for which we had no intent to sell.
Table 3.8: Credit Impairment Rollforward
(Dollars in millions)
Credit loss component, beginning of period
Additions:
Initial credit impairment
Subsequent credit impairment

| Three <br> Months | Six Months <br> Ended June |  |  |
| :--- | :--- | :--- | :--- |
| Ended June <br> 30, | 30, |  |  |
| 2016 | 2015 | 2016 | 2015 |
| $\$ 204$ | $\$ 190$ | $\$ 199$ | $\$ 175$ |
|  |  |  |  |
| 1 | 0 | 1 | 5 |
| 1 | 2 | 7 | 12 |
| 2 | 2 | 8 | 17 |
| $(2$ | 0 | $(3$ | $)$ |
| $\$ 204$ | $\$ 192$ | $\$ 204$ | $\$ 192$ |

Reductions due to payoffs, disposals, transfers and other
Credit loss component, end of period
\$204 \$192 \$204 \$192
Realized Gains and Losses on Securities and OTTI Recognized in Earnings
The following table presents the gross realized gains and losses on the sale and redemption of securities available for sale, and the OTTI losses recognized in earnings for the three and six months ended June 30, 2016 and 2015. We also present the proceeds from the sale of securities available for sale for the periods presented. We did not sell any investment securities that are classified as held to maturity.
Table 3.9: Realized Gains and Losses and OTTI Recognized in Earnings

| Three |  |  |  |
| :---: | :---: | :---: | :---: |
| Months |  | Six Months |  |
| Ended June |  | Ended June 30, |  |
| 30, |  |  |  |
| 2016 | 2015 | 2016 | 2015 |
| \$3 | \$8 | \$6 | \$17 |
| (1 | ) (9 | ) (4 | ) (16 |
| 2 | (1 | ) 2 | 1 |
| (2 | ) (2 | ) $(8$ | ) (17 |
|  | (5 | ) (2 | ) (5 |
| (2 | ) (7 | ) (10 | ) (22 |
| \$0 | \$(8) | ) $\$(8$ | ) \$(21 |
| \$776 | \$971 | \$2,699 | \$2,313 |

(Dollars in millions)
Realized gains (losses):
Gross realized gains $\quad \$ 3 \quad \$ 8 \quad \$ 6 \quad \$ 17$
Gross realized losses (1 ) (9) (4) (16)
Net realized gains (losses)
OTTI recognized in earnings:
Credit-related OTTI
Intent-to-sell OTTI $0 \quad(5 \quad)(2)$ (5 )
Total OTTI recognized in earnings (2 ) (7 ) (10 ) (22)
Net securities gains (losses) $\quad \$ 0 \quad \$(8) \$(8 \quad) \$(21)$
$\begin{array}{lllll}\text { Total proceeds from sales } & \$ 776 & \$ 971 & \$ 2,699 & \$ 2,313\end{array}$
Securities Pledged and Received
As part of our liquidity management strategy, we pledge securities to secure borrowings from counterparties including the Federal Home Loan Banks ("FHLB") and the Federal Reserve. We also pledge securities to secure trust and public deposits and for other purposes as required or permitted by law. We pledged securities available for sale with a fair value of $\$ 1.2$ billion and $\$ 1.7$ billion as of June 30, 2016 and December 31, 2015, respectively. We also pledged securities held to maturity with a carrying value of $\$ 8.5$ billion and $\$ 8.7$ billion as of June 30, 2016 and December 31,

2015 , respectively. Of the total securities pledged as collateral, we have encumbered $\$ 10.4$ billion and $\$ 10.6$ billion as of June 30, 2016 and December 31, 2015, respectively, primarily related to Public Fund deposits. We accepted pledges of securities with a fair value of $\$ 15$ million and $\$ 172$ million as of June 30, 2016 and December 31, 2015, respectively, primarily related to our derivative transactions.

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## Acquired Credit-Impaired Debt Securities

The table below presents the outstanding balance and carrying value of the acquired credit-impaired debt securities as of June 30, 2016 and December 31, 2015.
Table 3.10: Outstanding Balance and Carrying Value of Acquired Credit-Impaired Debt Securities
(Dollars in millions) $\begin{aligned} & \text { June 30, December 31, } \\ & 2016 \\ & 2015\end{aligned}$
20162015
Outstanding balance $\$ 3,108$ \$ 3,285
Carrying value $\quad 2,365 \quad 2,480$
Changes in Accretable Yield of Acquired Credit-Impaired Debt Securities
The following table presents changes in the accretable yield related to the acquired credit-impaired debt securities for the three and six months ended June 30, 2016.
Table 3.11: Changes in the Accretable Yield of Acquired Credit-Impaired Debt Securities
Three Six
Months Months
(Dollars in millions)

Accretable yield, beginning of period
Accretion recognized in earnings
Reduction due to payoffs, disposals, transfers and other
Net reclassifications from nonaccretable difference
Ended Ended
June 30, June 30,
20162016
\$1,245 \$1,237
(53 ) (107 )

Accretable yield, end of period $\quad \$ 1,237 \quad \$ 1,237$
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## NOTE 4—LOANS

Loan Portfolio Composition
Our loan portfolio consists of loans held for investment, including loans held in our consolidated trusts, and loans held for sale, and is divided into three portfolio segments: credit card, consumer banking and commercial banking. Credit card loans consist of domestic and international credit card loans. Consumer banking loans consist of auto, home and retail banking loans. Commercial banking loans consist of commercial and multifamily real estate, commercial and industrial, and small-ticket commercial real estate loans.
Our portfolio of loans held for investment also includes certain of our consumer and commercial loans acquired through business combinations that were recorded at fair value at acquisition and subsequently accounted for based on cash flows expected to be collected, which were referred to as "purchased credit-impaired loans" or "PCI loans." See "Note 1 —Summary of Significant Accounting Policies" in our 2015 Form 10-K for additional information on the accounting guidance for these loans.
Credit Quality
We closely monitor economic conditions and loan performance trends to manage and evaluate our exposure to credit risk. Trends in delinquency rates are an indicator, among other considerations, of credit risk within our loan portfolio. The level of nonperforming loans represents another indicator of the potential for future credit losses. Accordingly, key metrics we track and use in evaluating the credit quality of our loan portfolio include delinquency and nonperforming loan rates, as well as net charge-off rates and our internal risk ratings of larger balance commercial loans.
The table below presents the composition and an aging analysis of our loans held for investment portfolio as of June 30, 2016 and December 31, 2015. The delinquency aging includes all past due loans, both performing and nonperforming.
Table 4.1: Loan Portfolio Composition and Aging Analysis
June 30, 2016

| (Dollars in millions) | Current | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & >90 \\ & \text { Days } \end{aligned}$ | Total <br> Delinquent <br> Loans | $\mathrm{PCI}$ <br> Loans | Total Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card: |  |  |  |  |  |  |  |
| Domestic credit card ${ }^{(1)}$ | \$85,801 | \$936 | \$619 | \$ 1,225 | \$ 2,780 | \$0 | \$88,581 |
| International credit card | 8,019 | 119 | 69 | 116 | 304 | 0 | 8,323 |
| Total credit card | 93,820 | 1,055 | 688 | 1,341 | 3,084 | 0 | 96,904 |
| Consumer Banking: |  |  |  |  |  |  |  |
| Auto | 41,843 | 1,725 | 764 | 170 | 2,659 | 0 | 44,502 |
| Home loan | 6,596 | 35 | 16 | 153 | 204 | 16,558 | 23,358 |
| Retail banking | 3,480 | 18 | 7 | 20 | 45 | 30 | 3,555 |
| Total consumer banking | 51,919 | 1,778 | 787 | 343 | 2,908 | 16,588 | 71,415 |
| Commercial Banking: |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 26,287 | 10 | 7 | 7 | 24 | 30 | 26,341 |
| Commercial and industrial | 38,051 | 121 | 92 | 309 | 522 | 740 | 39,313 |
| Total commercial lending | 64,338 | 131 | 99 | 316 | 546 | 770 | 65,654 |
| Small-ticket commercial real estate | 537 | 4 | 2 | 5 | 11 | 0 | 548 |
| Total commercial banking | 64,875 | 135 | 101 | 321 | 557 | 770 | 66,202 |
| Other loans | 74 | 2 | 1 | 5 | 8 | 0 | 82 |
| Total loans ${ }^{(2)}$ | \$210,688 | \$2,970 | \$ 1,577 | \$2,010 | \$ 6,557 | \$17,358 | \$234,603 |
| \% of Total loans | 89.81\% | 1.26\% | 0.67\% | 0.86\% | 2.79 \% | 7.40\% | 100.00 \% |

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| (Dollars in millions) | December | 1, 20 |  |  | Total <br> Delinquent <br> Loans | PCI Loans | Total Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & 60-89 \\ & \text { Days } \end{aligned}$ | $\begin{aligned} & >90 \\ & \text { Days } \end{aligned}$ |  |  |  |
| Credit Card: |  |  |  |  |  |  |  |
| Domestic credit card ${ }^{(1)}$ | \$84,954 | \$906 | \$658 | \$1,421 | \$ 2,985 | \$0 | \$87,939 |
| International credit card | 7,903 | 110 | 67 | 106 | 283 | 0 | 8,186 |
| Total credit card | 92,857 | 1,016 | 725 | 1,527 | 3,268 | 0 | 96,125 |
| Consumer Banking: |  |  |  |  |  |  |  |
| Auto | 38,549 | 1,901 | 880 | 219 | 3,000 | 0 | 41,549 |
| Home loan | 6,465 | 41 | 18 | 176 | 235 | 18,527 | 25,227 |
| Retail banking | 3,514 | 21 | 8 | 20 | 49 | 33 | 3,596 |
| Total consumer banking | 48,528 | 1,963 | 906 | 415 | 3,284 | 18,560 | 70,372 |
| Commercial Banking: |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 25,449 | 34 | 0 | 4 | 38 | 31 | 25,518 |
| Commercial and industrial | 35,920 | 51 | 34 | 203 | 288 | 927 | 37,135 |
| Total commercial lending | 61,369 | 85 | 34 | 207 | 326 | 958 | 62,653 |
| Small-ticket commercial real estate | 607 | 3 | - | 2 | 6 | 0 | 613 |
| Total commercial banking | 61,976 | 88 | 35 | 209 | 332 | 958 | 63,266 |
| Other loans | 77 | 2 | 2 | 7 | 11 | 0 | 88 |
| Total loans ${ }^{(2)}$ | \$203,438 | \$3,069 | \$1,668 | \$2,158 | \$ 6,895 | \$19,518 | \$229,851 |
| \% of Total loans | 88.51\% | 1.33\% | 0.73\% | 0.94\% | 3.00 \% | 8.49\% | 100.00 \% |

${ }_{\text {(1) }}$ Includes installment loans of $\$ 11$ million and $\$ 16$ million as of June 30, 2016 and December 31, 2015, respectively.
(2) Loans are presented net of unearned income, unamortized premiums and discounts, and unamortized deferred fees and costs totaling $\$ 926$ million and $\$ 989$ million as of June 30, 2016 and December 31, 2015, respectively.
We pledge loan collateral at the FHLB to secure borrowing capacity. The outstanding balance of the pledged loans totaled $\$ 31.2$ billion and $\$ 36.9$ billion as of June 30, 2016 and December 31, 2015, respectively.
Table 4.2 presents the outstanding balance of loans 90 days or more past due that continue to accrue interest and loans classified as nonperforming as of June 30, 2016 and December 31, 2015.
Table 4.2: 90+ Day Delinquent Loans Accruing Interest and Nonperforming Loans ${ }^{(1)}$
June 30, $2016 \quad$ December 31, 2015
$\begin{array}{lll} & >90 \text { Days } \\ \text { (Dollars in millions) } & \begin{array}{l}>9 n d \text { Nonperforming } \\ \text { and } \\ \text { Accruing }\end{array} & \text { and Noans Nonperforming }\end{array}$
Credit Card:
Domestic credit card \$1,225 N/A \$1,421 N/A
$\begin{array}{lllllll}\text { International credit card } & 91 & \$ & 44 & 79 & \$ & 53\end{array}$
$\begin{array}{lllll}\text { Total credit card } & 1,316 & 44 & 1,500 & 53\end{array}$
Consumer Banking:

| Auto | 0 | 170 | 0 | 219 |
| :--- | :--- | :--- | :--- | :--- |
| Home loan | 0 | 289 | 0 | 311 |
| Retail banking | 1 | 32 | 0 | 28 |
| Total consumer banking | 1 | 491 | 0 | 558 |

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Nonperforming loans generally include loans that have been placed on nonaccrual status. PCI loans are excluded
(1) from loans reported as 90 days or more past due and accruing interest as well as nonperforming loans. See "Note

1-Summary of Significant Accounting Policies" in our 2015 Form 10-K for additional information on our policies for nonperforming loans.
Credit Card
Our credit card loan portfolio is highly diversified across millions of accounts and numerous geographies without significant individual exposure. We therefore generally manage credit risk on a portfolio basis. The risk in our credit card loan portfolio correlates to broad economic trends, such as unemployment rates and home values, as well as customer liquidity, all of which can have a material effect on credit performance. The primary factors we assess in monitoring the credit quality and risk of our credit card portfolio are delinquency and charge-off trends, including an analysis of the migration of loans between delinquency categories over time.
The table below displays the geographic profile of our credit card loan portfolio as of June 30, 2016 and December 31, 2015. We also present net charge-offs for the three and six months ended June 30, 2016 and 2015.

Table 4.3: Credit Card Risk Profile by Geographic Region

| June 30, 2016 | December 31, <br> 2015 |
| :--- | :--- | :--- |
| Amount |  |
| \% of |  |
| Total $^{(1)}$ |  | Amount | \% of |
| :--- |
| Total $^{(1)}$ |

Domestic credit card:
California
Texas
New York
Florida
Illinois
Pennsylvania
Ohio
New Jersey
Michigan
Other
Total domestic credit card
\$10,199 10.5\% \$10,029 10.5\%
$\begin{array}{llll}6,493 & 6.7 & 6,344 & 6.6\end{array}$
$\begin{array}{llll}6,451 & 6.7 & 6,446 & 6.7\end{array}$
$\begin{array}{llll}5,849 & 6.0 & 5,712 & 5.9\end{array}$
$\begin{array}{llll}4,111 & 4.2 & 4,121 & 4.3\end{array}$
$\begin{array}{llll}3,707 & 3.8 & 3,764 & 3.9\end{array}$
$\begin{array}{llll}3,324 & 3.4 & 3,371 & 3.5\end{array}$
$\begin{array}{llll}3,190 & 3.3 & 3,210 & 3.3\end{array}$
$\begin{array}{llll}2,898 & 3.0 & 2,922 & 3.0\end{array}$
$42,359 \quad 43.8 \quad 42,020 \quad 43.8$
$\begin{array}{llll}88,581 & 91.4 & 87,939 & 91.5\end{array}$

Canada
United Kingdom
Total international credit card
Total credit card
$\begin{array}{lll}5,312 & 5.5 & 4,889\end{array}$
5.1

3,011 $3.1 \quad 3,297$
3.4
\$96,904 100.0\% \$96,125 100.0 \%
${ }^{(1)}$ Percentages by geographic region are calculated based on period-end amounts.
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Table 4.4: Credit Card Net Charge-Offs
Three Months Ended June
30 ,
$20162015 \quad 2016 \quad 2015$
(Dollars in millions) AmouRtate Amouktate AmountRate AmountRate
Net charge-offs: ${ }^{(1)}$
Domestic credit card $\$ 8744.07 \%$ \$650 3.42\% \$1,761 4.12\% \$1,314 3.49\%
$\begin{array}{llllllll}\text { International credit card } & 75 & 3.54 & 53 & 2.65 & 138 & 3.39 & 108 \\ 2.73\end{array}$
$\begin{array}{llllllll}\text { Total credit card } & \$ 949 & 4.02 & \$ 703 & 3.35 & \$ 1,899 & 4.05 & \$ 1,422 \\ 3.42\end{array}$
Net charge-offs consist of the unpaid principal balance that we determine to be uncollectible, net of recovered ${ }_{(1)}$ amounts. The net charge-off rate is calculated for each loan category by dividing annualized net charge-offs by average balance of loans held for investment for the period. Net charge-offs and the net charge-off rate are impacted periodically by fluctuations in recoveries, including loan sales.
Consumer Banking
Our consumer banking loan portfolio consists of auto, home and retail banking loans. Similar to our credit card loan portfolio, the risk in our consumer banking loan portfolio correlates to broad economic trends, such as unemployment rates, gross domestic product ("GDP") and home values, as well as customer liquidity, all of which can have a material effect on credit performance. Delinquency, nonperforming loans and charge-off trends are key factors we assess in monitoring the credit quality and risk of our consumer banking loan portfolio.
The table below displays the geographic profile of our consumer banking loan portfolio, including PCI loans. We also present the delinquency and nonperforming loan rates of our consumer banking loan portfolio as of June 30, 2016 and December 31, 2015, as well as net charge-offs for the three and six months ended June 30, 2016 and 2015.
Table 4.5: Consumer Banking Risk Profile by Geographic Region

$$
\begin{array}{ll}
\text { June 30, } 2016 & \begin{array}{l}
\text { December 31, } \\
2015
\end{array}
\end{array}
$$

(Dollars in millions) Amount $\frac{\% \text { of }}{T_{10}{ }^{(1)}}$ Amount $_{\frac{\%}{\text { Total }}{ }^{(1)}}$
Auto:

| Texas | $\$ 5,847$ |  | $8.2 \%$ | $\$ 5,463$ |
| :--- | :--- | :--- | :--- | :--- |

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| Louisiana | 1,043 | 1.5 | 1,146 | 1.6 |
| :--- | :--- | :--- | :--- | :--- |
| Other | 9,532 | 13.3 | 10,350 | 14.8 |
| Total home loan | 23,358 | 32.7 | 25,227 | 35.9 |

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| (Dollars in millions) | June 30, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of <br> Total ${ }^{(1)}$ | Amount | \% of Total ${ }^{(1)}$ |
| Retail banking: |  |  |  |  |
| Louisiana | \$ 1,042 | 1.5 | \% \$ 1,071 | 1.5 \% |
| New York | 919 | 1.3 | 921 | 1.3 |
| Texas | 753 | 1.1 | 757 | 1.1 |
| New Jersey | 243 | 0.3 | 259 | 0.4 |
| Maryland | 186 | 0.3 | 180 | 0.3 |
| Virginia | 150 | 0.2 | 151 | 0.2 |
| Other | 262 | 0.3 | 257 | 0.3 |
| Total retail banking | 3,555 | 5.0 | 3,596 | 5.1 |
| Total consumer banking | \$71,415 | 100.0\% | \$70,372 | 100.0\% |

${ }^{(1)}$ Percentages by geographic region are calculated based on period-end amounts.
Table 4.6: Consumer Banking Net Charge-Offs and Nonperforming Loans
Three Months Ended June
30,
2016201520162015
(Dollars in millions) Amoußtate ${ }^{(1)}$ AmouRtate ${ }^{(1)}$ AmouRtate ${ }^{(1)}$ AmouRtate ${ }^{(1)}$
Net charge-offs:

| Auto | $\$ 130$ | $1.20 \%$ | $\$ 121$ | $1.22 \%$ | $\$ 298$ | $1.39 \%$ | $\$ 269$ | $1.38 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home loan |  |  |  |  |  |  |  |  |
| Retail banking | 5 | 0.09 | 3 | 0.04 | 8 | 0.07 | 5 | 0.03 |
| Total consumer banking |  |  |  |  |  |  |  |  |
|  | 11 | 1.26 | 12 | 1.39 | 23 | 1.31 | 21 | 1.18 |
|  | $\$ 146$ | 0.83 | $\$ 136$ | 0.76 | $\$ 329$ | 0.93 | $\$ 295$ | 0.83 |
|  | June 30, 2016 | December 31, |  |  |  |  |  |  |
| 2015 |  |  |  |  |  |  |  |  |

(1) Calculated for each loan category by dividing annualized net charge-offs by average balance of loans held for investment for the period.
Excluding the impact of PCI loans, the net charge-off rates for our home loan and total consumer banking
(2) portfolios were $0.31 \%$ and $1.09 \%$, respectively, for the three months ended June 30, 2016, compared to $0.16 \%$ and $1.09 \%$, respectively, for the three months ended June 30,2015 ; and $0.24 \%$ and $1.24 \%$, respectively, for the six months ended June 30, 2016, compared to $0.13 \%$ and $1.19 \%$, respectively, for the six months ended June 30, 2015.
${ }^{(3)}$ Calculated for each loan category by dividing nonperforming loans by period-end loans held for investment. Excluding the impact of PCI loans, the nonperforming loan rates for our home loan and total consumer banking
${ }^{(4)}$ portfolios were $4.25 \%$ and $0.90 \%$, respectively, as of June 30 , 2016, compared to $4.68 \%$ and $1.08 \%$, respectively, as of December 31, 2015.

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## Home Loan

Our home loan portfolio consists of both first-lien and second-lien residential mortgage loans. In evaluating the credit quality and risk of our home loan portfolio, we continually monitor a variety of mortgage loan characteristics that may affect the default experience on this loan portfolio, such as vintage, geographic concentrations, lien priority and product type. Certain loan concentrations have experienced higher delinquency rates as a result of the significant decline in home prices after the peak in 2006 and subsequent rise in unemployment. These loan concentrations include loans originated between 2006 and 2008 in an environment of decreasing home sales, broadly declining home prices and more relaxed underwriting standards.
The following table presents the distribution of our home loan portfolio as of June 30, 2016 and December 31, 2015, based on selected key risk characteristics.
Table 4.7: Home Loan Risk Profile by Vintage, Geography, Lien Priority and Interest Rate Type
June 30, 2016

| Loans | PCI Loans ${ }^{(3)}$ | Total H |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { ount of of } \\ & \text { Total }^{(1)} \end{aligned}$ | $\%$ of Total ${ }^{(1)}$ | \% of Total |

Origination year: ${ }^{(2)}$
<= 2007
2008
2009
2010
2011
2012
2013
2014
2015
2016
Total

| $\$ 2,327$ | $9.9 \%$ | $\$ 8,239$ | $35.3 \%$ | $\$ 10,566$ | $45.2 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 144 | 0.6 | 2,577 | 11.1 | 2,721 | 11.7 |
| 90 | 0.4 | 1,286 | 5.5 | 1,376 | 5.9 |
| 89 | 0.4 | 1,894 | 8.1 | 1,983 | 8.5 |
| 159 | 0.7 | 2,087 | 8.9 | 2,246 | 9.6 |
| 1,139 | 4.9 | 329 | 1.4 | 1,468 | 6.3 |
| 511 | 2.2 | 67 | 0.3 | 578 | 2.5 |
| 622 | 2.7 | 33 | 0.1 | 655 | 2.8 |
| 1,096 | 4.7 | 32 | 0.1 | 1,128 | 4.8 |
| 623 | 2.6 | 14 | 0.1 | 637 | 2.7 |
| $\$ 6,800$ | $29.1 \%$ | $\$ 16,558$ | $70.9 \%$ | $\$ 23,358$ | $100.0 \%$ |

Geographic concentration: ${ }^{(4)}$
California
New York
Maryland
Illinois
Virginia
New Jersey
Louisiana
Florida
Arizona
Washington
Other
Total
Lien type:
$1^{\text {st }}$ lien
$2^{\text {nd }}$ lien
Total

| $\$ 869$ | $3.7 \%$ | $\$ 4,537$ | $19.4 \%$ | $\$ 5,406$ | $23.1 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 1,275 | 5.5 | 779 | 3.3 | 2,054 | 8.8 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 548 | 2.3 | 932 | 4.0 | 1,480 | 6.3 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 96 | 0.4 | 1,269 | 5.4 | 1,365 | 5.8 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 455 | 1.9 | 826 | 3.6 | 1,281 | 5.5 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 355 | 1.5 | 842 | 3.6 | 1,197 | 5.1 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 1,018 | 4.4 | 25 | 0.1 | 1,043 | 4.5 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 152 | 0.7 | 880 | 3.8 | 1,032 | 4.5 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 88 | 0.4 | 900 | 3.8 | 988 | 4.2 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 116 | 0.5 | 703 | 3.0 | 819 | 3.5 |
| :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{llllll}1,828 & 7.8 & 4,865 & 20.9 & 6,693 & 28.7\end{array}$
$\$ 6,800 \quad 29.1 \% \quad \$ 16,558 \quad 70.9 \% \quad \$ 23,358 \quad 100.0 \quad \%$
\$5,808 24.9\% \$16,262 69.6\% \$22,070 94.5\%
$\begin{array}{llllll}992 & 4.2 & 296 & 1.3 & 1,288 & 5.5\end{array}$
$\$ 6,800 \quad 29.1 \% \quad \$ 16,558 \quad 70.9 \% \quad \$ 23,358 \quad 100.0 \%$
Interest rate type:

| Fixed rate | $\$ 2,961$ | $12.7 \%$ | $\$ 2,042$ | $8.7 \%$ | $\$ 5,003$ | $21.4 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Adjustable rate | 3,839 | 16.4 | 14,516 | 62.2 | 18,355 | 78.6 |
| Total | $\$ 6,800$ | $29.1 \%$ | $\$ 16,558$ | $70.9 \%$ | $\$ 23,358$ | $100.0 \%$ |

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(Dollars in millions)
Origination year:(2)
< = 2007
2008
2009
2010
2011
2012
2013
2014
2015
Total
Geographic concentration: ${ }^{(4)}$
California
New York
Maryland
Illinois
Virginia
New Jersey
Louisiana
Florida
Arizona
Washington
Other
Total
December 31, 2015

$\begin{array}{lllll}\$ 2,559 & 10.1 \% & \$ 8,956 & 35.5 \% & \$ 11,515\end{array} 45.6 \%$
$\begin{array}{llllll}157 & 0.6 & 2,866 & 11.4 & 3,023 & 12.0\end{array}$
$\begin{array}{llllll}97 & 0.4 & 1,498 & 5.9 & 1,595 & 6.3\end{array}$
$\begin{array}{llllll}97 & 0.4 & 2,208 & 8.8 & 2,305 & 9.2\end{array}$
$\begin{array}{llllll}176 & 0.7 & 2,476 & 9.8 & 2,652 & 10.5\end{array}$
$\begin{array}{llllll}1,276 & 5.1 & 389 & 1.5 & 1,665 & 6.6\end{array}$
$\begin{array}{llllll}557 & 2.2 & 71 & 0.3 & 628 & 2.5\end{array}$
$\begin{array}{llllll}680 & 2.7 & 31 & 0.1 & 711 & 2.8\end{array}$
$\begin{array}{llllll}1,101 & 4.4 & 32 & 0.1 & 1,133 & 4.5\end{array}$
$\$ 6,700 \quad 26.6 \% \quad \$ 18,527 \quad 73.4 \% \quad \$ 25,227 \quad 100.0 \%$
$\left.\begin{array}{llllll}\$ 871 & 3.5 \% & \$ 5,013 & 19.9 \% & \$ 5,884 & 23.4 \% \\ 1,295 & 5.1 & 876 & 3.5 & 2,171 & 8.6 \\ 511 & 2.0 & 1,028 & 4.1 & 1,539 & 6.1 \\ 89 & 0.4 & 1,401 & 5.5 & 1,490 & 5.9 \\ 428 & 1.7 & 926 & 3.7 & 1,354 & 5.4 \\ 353 & 1.4 & 940 & 3.7 & 1,293 & 5.1 \\ 1,069 & 4.2 & 27 & 0.1 & 1,096 & 4.3 \\ 157 & 0.6 & 989 & 3.9 & 1,146 & 4.5 \\ 81 & 0.4 & 995 & 3.9 & 1,076 & 4.3 \\ 113 & 0.4 & 806 & 3.2 & 919 & 3.6 \\ 1,733 & 6.9 & 5,526 & 21.9 & 7,259 & 28.8 \\ \$ 6,700 & 26.6 \% & \$ 18,527 & 73.4 \% & \$ 25,227 & 100.0\end{array}\right) \%$

Lien type:
$1^{\text {st }}$ lien
\$5,705 22.6\% \$18,207 72.2\% \$23,912 94.8\%
$2^{\text {nd }}$ lien
Total
$\begin{array}{llllll}995 & 4.0 & 320 & 1.2 & 1,315 & 5.2\end{array}$
$\$ 6,700 \quad 26.6 \% \quad \$ 18,527 \quad 73.4 \% \quad \$ 25,227 \quad 100.0 \%$
Interest rate type:
Fixed rate
Adjustable rate
Total

| $\$ 2,751$ | $10.9 \%$ | $\$ 2,264$ | $9.0 \%$ | $\$ 5,015$ | $19.9 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 3,949 | 15.7 | 16,263 | 64.4 | 20,212 | 80.1 |
| $\$ 6,700$ | $26.6 \%$ | $\$ 18,527$ | $73.4 \%$ | $\$ 25,227$ | $100.0 \%$ |

(1) Percentages within each risk category are calculated based on period-end amounts.
(2) Modified loans are reported in the origination year of the initial borrowing.
(3) The PCI loan balances with an origination date in the years subsequent to 2012 represent refinancing of previously acquired home loans.
(4) States listed represent those that have the highest individual concentration of home loans.

Our recorded investment in home loans that are in process of foreclosure was $\$ 403$ million and $\$ 474$ million as of June 30, 2016 and December 31, 2015, respectively. We commence the foreclosure process on home loans when a borrower becomes at least 120 days delinquent in accordance with Consumer Financial Protection Bureau regulations.

Foreclosure procedures and timelines vary according to state laws. As of June 30, 2016 and December 31, 2015, the carrying value of the foreclosed residential real estate properties we hold and report as other assets on our consolidated balance sheets totaled $\$ 93$ million and $\$ 123$ million, respectively.

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## Commercial Banking

We evaluate the credit risk of commercial loans individually and use a risk-rating system to determine credit quality. We assign internal risk ratings to loans based on relevant information about the ability of the borrowers to repay their debt. In determining the risk rating of a particular loan, some of the factors considered are the borrower's current financial condition, historical and projected future credit performance, prospects for support from financially responsible guarantors, the estimated realizable value of any collateral and current economic trends. The scale based on our internal risk rating system is as follows:
Noncriticized: Loans that have not been designated as criticized, frequently referred to as "pass" loans.
Criticized performing: Loans in which the financial condition of the obligor is stressed, affecting earnings, cash - flows or collateral values. The borrower currently has adequate capacity to meet near-term obligations;
however, the stress, left unabated, may result in deterioration of the repayment prospects at some future date. Criticized nonperforming: Loans that are not adequately protected by the current net worth and paying capacity of the obligor or the collateral pledged, if any. Loans classified as criticized nonperforming have a well-defined weakness, or weaknesses, which jeopardize the full repayment of the debt. These loans are characterized by the distinct possibility that we will sustain a credit loss if the deficiencies are not corrected and are generally placed on nonaccrual status.
We use our internal risk rating system for regulatory reporting, determining the frequency of credit exposure reviews, and evaluating and determining the allowance for loan and lease losses for commercial loans. Loans of $\$ 1$ million or more that are designated as criticized performing and criticized nonperforming are reviewed quarterly by management to determine if they are appropriately classified/rated and whether any impairment exists. Noncriticized loans greater than $\$ 1$ million are specifically reviewed, at least annually, to determine the appropriate risk rating. In addition, we evaluate the risk rating during the renewal process of any loan or if a loan becomes past due.
The following table presents the geographic distribution and internal risk ratings of our commercial loan portfolio as of June 30, 2016 and December 31, 2015.
Table 4.8: Commercial Banking Risk Profile by Geographic Region and Internal Risk Rating

$$
\text { June 30, } 2016
$$

Commercial

| (Dollars in millions) | and <br> Multifam <br> Real <br> Estate | $\begin{aligned} & \text { \% of } \\ & \text { nily } \\ & \text { Total }{ }^{(1)} \end{aligned}$ | Commercia <br> and <br> Industrial | $\begin{aligned} & \% \text { of } \\ & \text { Total }^{(1)} \end{aligned}$ |  | Small-ticket Commercial Real Estate | \% of Total ${ }^{(1)}$ | Total <br> Commercial Banking | \% of Total ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Geographic concentration: ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |
| Northeast | \$15,488 | 58.8\% | \$ 8,797 | 22.4\% |  | \$ 336 | 61.3\% | \$ 24,621 | 37.2\% |
| Mid-Atlantic | 3,284 | 12.5 | 3,376 | 8.6 |  | 21 | 3.8 | 6,681 | 10.1 |
| South | 4,043 | 15.3 | 15,692 | 39.9 |  | 37 | 6.8 | 19,772 | 29.9 |
| Other | 3,526 | 13.4 | 11,448 | 29.1 |  | 154 | 28.1 | 15,128 | 22.8 |
| Total | \$26,341 | 100.0\% | \$ 39,313 | 100.0\% | \$ | \$ 548 | 100.0\% | \$ 66,202 | 100.0\% |
| Internal risk rating: ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |
| Noncriticized | \$26,050 | 98.9\% | \$ 35,340 | 89.9\% |  | \$ 536 | 97.9\% | \$ 61,926 | 93.5\% |
| Criticized performing | 235 | 0.9 | 2,218 | 5.6 | 3 | 3 | 0.5 | 2,456 | 3.7 |
| Criticized nonperforming | 26 | 0.1 | 1,015 | 2.6 | 9 | 9 | 1.6 | 1,050 | 1.6 |
| PCI loans ${ }^{(4)}$ | 30 | 0.1 | 740 | 1.9 | 0 |  | 0.0 | 770 | 1.2 |
| Total | \$26,341 | 100.0\% | \$ 39,313 | 100.0 | \% \$ | \$ 548 | 100.0\% | \$ 66,202 | 100.0\% |

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(Dollars in millions)
December 31, 2015
Commercial $\begin{array}{llllllll}\text { and } & \text { \% of } & \text { Commercial } & \text { \% of } & \text { Small-ticket } & \text { \% of } & \text { Total } & \text { \% of } \\ \text { Multifamily } & \text { Total } \\ \text { Real } & \text { Ind } & \text { Industrial } & \operatorname{Total}^{(1)} & \begin{array}{l}\text { Commercial } \\ \text { Real Estate }\end{array} & \text { Total }^{(1)} & \begin{array}{l}\text { Commercial } \\ \text { Banking }\end{array} & \operatorname{Total}^{(1)}\end{array}$ Estate
Geographic concentration: (2)
Northeast
Mid-Atlantic
South
Other
Total
Internal risk rating:(3)

| Noncriticized | $\$ 25,130$ | $98.5 \%$ | $\$ 34,008$ | $91.6 \%$ | $\$$ | 605 | $98.7 \%$ | $\$ 59,743$ | $94.4 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Criticized performing | 350 | 1.4 | 1,662 | 4.5 | 3 |  | 0.5 | 2,015 | 3.2 |
| Criticized nonperforming | 7 | 0.0 | 538 | 1.4 | 5 |  | 0.8 | 550 | 0.9 |
| PCI loans ${ }^{(4)}$ | 31 | 0.1 | 927 | 2.5 | 0 |  | 0.0 | 958 | 1.5 |
| Total | $\$ 25,518$ | $100.0 \%$ | $\$ 37,135$ | $100.0 \%$ | $\$$ | 613 | $100.0 \%$ | $\$ 63,266$ | $100.0 \%$ |

(1) Percentages calculated based on total loans held for investment in each respective loan category using period-end amounts.
Geographic concentration is generally determined by the location of the borrower's business or the location of the
(2) collateral associated with the loan. Northeast consists of CT, MA, ME, NH, NJ, NY, PA and VT. Mid-Atlantic consists of DC, DE, MD, VA and WV. South consists of AL, AR, FL, GA, KY, LA, MO, MS, NC, SC, TN and TX.
(3) Criticized exposures correspond to the "Special Mention," "Substandard" and "Doubtful" asset categories defined by banking regulatory authorities.
We evaluate PCI loans based on their actual risk ratings. Were these PCI loans classified based on their risk
(4) ratings, $\$ 219$ million and $\$ 128$ million would have been classified as Noncriticized, $\$ 520$ million and $\$ 793$ million as Criticized performing, and $\$ 31$ million and $\$ 37$ million as Criticized nonperforming as of June 30, 2016 and December 31, 2015, respectively.

## Impaired Loans

The following table presents information about our impaired loans, excluding PCI loans, which are reported separately as of June 30, 2016 and December 31, 2015, and for the three and six months ended June 30, 2016 and 2015:
Table 4.9: Impaired Loans ${ }^{(1)}$
(Dollars in millions)

Credit Card:
Domestic credit card
International credit card
Total credit card ${ }^{(2)}$
Consumer Banking:
Auto ${ }^{(3)}$

June 30, 2016

| With Without | Total |  | Net | Unpaid |
| :--- | :--- | :--- | :--- | :--- |
| an | an | Recorded | Related | Recorded | Principal


| $\$ 516$ | $\$ 0$ | $\$ 516$ | $\$ 153$ | $\$ 363$ | $\$ 503$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 133 | 0 | 133 | 66 | 67 | 128 |
| 649 | 0 | 649 | 219 | 430 | 631 |
|  |  |  |  |  |  |
| 290 | 204 | 494 | 22 | 472 | 774 |

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| Home loan | 235 | 126 | 361 | 17 | 344 | 452 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Retail banking | 47 | 13 | 60 | 15 | 45 | 61 |
| Total consumer banking | 572 | 343 | 915 | 54 | 861 | 1,287 |
| Commercial Banking: |  |  |  |  |  |  |
| Commercial and multifamily real estate | 97 | 26 | 123 | 9 | 114 | 126 |
| Commercial and industrial | 1,113 | 227 | 1,340 | 212 | 1,128 | 1,503 |
| Total commercial lending | 1,210 | 253 | 1,463 | 221 | 1,242 | 1,629 |
| Small-ticket commercial real estate | 9 | 0 | 9 | 0 | 9 | 11 |
| Total commercial banking | 1,219 | 253 | 1,472 | 221 | 1,251 | 1,640 |
| Total | $\$ 2,440$ | $\$ 596$ | $\$ 3,036$ | $\$ 494$ | $\$ 2,542$ | $\$ 3,558$ |

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|  | Three Months |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2016 |  | June 30, 2016 |  |  |  |
|  | AverageInterest |  | AverageInterest |  |  |  |
| (Dollars in millions) | Record | eHhcome | Recordelh | thcome |  |  |
|  | InvestmRatcognized InvestmRatcognized |  |  |  |  |  |
| Credit Card: |  |  |  |  |  |  |
| Domestic credit card | \$521 | \$ 14 | \$528 \$ | \$ 28 |  |  |
| International credit card | 135 | 2 | 1325 | 5 |  |  |
| Total credit card ${ }^{(2)}$ | 656 | 16 | 66033 | 33 |  |  |
| Consumer Banking: |  |  |  |  |  |  |
| Auto ${ }^{(3)}$ | 494 | 21 | 49243 | 43 |  |  |
| Home loan | 364 | 1 | 3642 | 2 |  |  |
| Retail banking | 60 | 1 | 61 | 1 |  |  |
| Total consumer banking | 918 | 23 | 91746 | 46 |  |  |
| Commercial Banking: |  |  |  |  |  |  |
| Commercial and multifamily real estate | 128 | 1 | 1132 | 2 |  |  |
| Commercial and industrial | 1,277 | 3 | 1,116 5 |  |  |  |
| Total commercial lending | 1,405 | 4 | 1,229 7 |  |  |  |
| Small-ticket commercial real estate | 8 | 0 | 70 | 0 |  |  |
| Total commercial banking | 1,413 | 4 | 1,236 7 |  |  |  |
| Total | \$2,987 | \$ 43 | \$2,813 \$ | \$ 86 |  |  |
|  | December 31, 2015 |  |  |  |  |  |
|  | With | Without | Total |  |  | Unpaid |
| (Dollars in millions) |  | an | Recorded | Allowance | Recorded | Principal |
|  | Allowa | nedlowance | Investment |  | Investment | Balance |
| Credit Card: |  |  |  |  |  |  |
| Domestic credit card | \$541 | \$ 0 | \$ 541 | \$ 150 | \$ 391 | \$ 526 |
| International credit card | 125 | 0 | 125 | 59 | 66 | 121 |
| Total credit card ${ }^{(2)}$ | 666 | 0 | 666 | 209 | 457 | 647 |
| Consumer Banking: |  |  |  |  |  |  |
| Auto ${ }^{(3)}$ | 273 | 215 | 488 | 22 | 466 | 772 |
| Home loan | 229 | 136 | 365 | 18 | 347 | 456 |
| Retail banking | 51 | 10 | 61 | 14 | 47 | 62 |
| Total consumer banking | 553 | 361 | 914 | 54 | 860 | 1,290 |
| Commercial Banking: |  |  |  |  |  |  |
| Commercial and multifamily real estate | 82 | 3 | 85 | 11 | 74 | 88 |
| Commercial and industrial | 515 | 278 | 793 | 75 | 718 | 862 |
| Total commercial lending | 597 | 281 | 878 | 86 | 792 | 950 |
| Small-ticket commercial real estate | 6 | 0 | 6 | 0 | 6 | 7 |
| Total commercial banking | 603 | 281 | 884 | 86 | 798 | 957 |
| Total | \$1,822 | \$ 642 | \$ 2,464 | \$ 349 | \$ 2,115 | \$ 2,894 |

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Impaired loans include loans modified in troubled debt restructurings ("TDRs"), all nonperforming commercial loans and nonperforming home loans with a specific impairment. Impaired loans without an allowance generally
${ }^{(1)}$ represent loans that have been charged down to the fair value of the underlying collateral for which we believe no additional losses have been incurred, or where the fair value of the underlying collateral meets or exceeds the loan's amortized cost.
${ }^{(2)}$ The average recorded investment of credit card loans includes finance charges and fees.
(3) Although auto loans from loan recovery inventory are not reported in our loans held for investment, they are included as impaired loans above since they are reported as TDRs.
The total recorded investment of loans modified in TDRs represents $\$ 2.1$ billion and $\$ 1.8$ billion of the impaired loans presented above as of June 30, 2016 and December 31, 2015, respectively. Consumer TDRs classified as performing totaled $\$ 1.0$ billion as of both June 30, 2016 and December 31, 2015. Commercial TDRs classified as performing totaled $\$ 420$ million and $\$ 334$ million as of June 30, 2016 and December 31, 2015, respectively.
As part of our loan modification programs to borrowers experiencing financial difficulty, we may provide multiple concessions to minimize our economic loss and improve long-term loan performance and collectability. The following tables present the major modification types, recorded investment amounts and financial effects of loans modified in TDRs during the three and six months ended June 30, 2016 and 2015:

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Table 4.10: Troubled Debt Restructurings

| (Dollars in millions) | Total <br> Loans <br> Modifi | Three Months Ended June 30, 2016 |  |  |  | Balance Reduction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reduced Inte | rest Rate | Term Extens |  |  |  |
|  |  | \% of <br> (PDR <br> Activity ${ }^{(3)(4)}$ | Average <br> Rate <br> Reduction ${ }^{(5)}$ | \% of <br> TDR <br> Activity(4)(6) | Average <br> Term <br> Extension <br> (Months) ${ }^{(7)}$ | \% of <br> TDR <br> Activity ${ }^{(4)(8)}$ | Gross <br> Balance <br> Reduction ${ }^{(9)}$ |
| Credit Card: |  |  |  |  |  |  |  |
| Domestic credit card | \$ 62 | 100\% | 12.81\% | 0\% | 0 | 0\% | \$ 0 |
| International credit card | 33 | 100 | 26.01 | 0 | 0 | 0 | 0 |
| Total credit card | 95 | 100 | 17.47 | 0 | 0 | 0 | 0 |
| Consumer Banking: |  |  |  |  |  |  |  |
| Auto | 77 | 46 | 3.86 | 75 | 7 | 25 | 15 |
| Home loan | 12 | 52 | 2.29 | 95 | 252 | 2 | 0 |
| Retail banking | 4 | 47 | 4.10 | 58 | 10 | 35 | 1 |
| Total consumer banking | 93 | 47 | 3.64 | 77 | 46 | 22 | 16 |
| Commercial Banking: |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 |
| Commercial and industrial | 254 | 12 | 0.06 | 64 | 25 | 0 | 0 |
| Total commercial lending | 254 | 12 | 0.00 | 64 | 25 | 0 | 0 |
| Small-ticket commercial real estate | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 |
| Total commercial banking | 254 | 12 | 0.00 | 64 | 25 | 0 | 0 |
| Total | \$ 442 | 38 | 10.82 | 53 | 32 | 5 | \$ 16 |

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| (Dollars in millions) | Total <br> Loans Modifie | Six Months Ended June 30, 2016 |  |  |  | Balance Reduction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reduced Interest Rate |  | Term Extension |  |  |  |
|  |  | \% of <br> (1)(PDR <br> Activity ${ }^{(3)(4)}$ | Average <br> Rate <br> Reduction ${ }^{(5)}$ | \% of <br> TDR <br> Activity ${ }^{(4)(6)}$ | Average <br> Term <br> Extension <br> (Months) ${ }^{(7)}$ | \% of <br> TDR <br> Activity ${ }^{(4)(8)}$ | Gross <br> Balance <br> Reduction ${ }^{(9)}$ |
| Credit Card: |  |  |  |  |  |  |  |
| Domestic credit card | \$ 124 | 100\% | 12.83\% | 0\% | 0 | 0\% | \$ 0 |
| International credit card | 69 | 100 | 25.83 | 0 | 0 | 0 | 0 |
| Total credit card | 193 | 100 | 17.50 | 0 | 0 | 0 | 0 |
| Consumer Banking: |  |  |  |  |  |  |  |
| Auto | 163 | 44 | 3.89 | 74 | 7 | 26 | 36 |
| Home loan | 25 | 57 | 2.47 | 85 | 250 | 2 | 0 |
| Retail banking | 7 | 36 | 5.02 | 70 | 10 | 20 | 1 |
| Total consumer banking | 195 | 45 | 3.69 | 75 | 43 | 22 | 37 |
| Commercial Banking: |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 25 | 0 | 0.00 | 100 | 8 | 0 | 0 |
| Commercial and industrial | 301 | 10 | 0.05 | 58 | 23 | 0 | 0 |
| Total commercial lending | 326 | 9 | 0.05 | 62 | 21 | 0 | 0 |
| Small-ticket commercial real estate | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 |
| Total commercial banking | 326 | 9 | 0.05 | 61 | 21 | 0 | 0 |
| Total | \$ 714 | 43 | 11.93 | 49 | 30 | 6 | \$ 37 |

Three Months Ended June 30, 2015


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| Small-ticket commercial real | 1 | 0 | 0.00 | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| estate |  | 0 | 1.14 | 97 | 4 | 0 | 0 |
| Total commercial banking | 31 | 0 | 12.98 | 42 | 17 | 12 | $\$ 23$ |
| Total | $\$ 225$ | 60 |  | 23 |  |  |  |

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| (Dollars in millions) | Total <br> Loans <br> Modifie | Six Months Ended June 30, 2015 |  |  |  | Balance Reduction |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Reduced Interest Rate |  | Term Extension |  |  |  |
|  |  | \% of <br> )(PDR <br> Activity ${ }^{(3)(4)}$ | Average <br> Rate <br> Reduction ${ }^{(5)}$ | \% of <br> TDR <br> Activity(4)(6) | Average <br> Term <br> Extension <br> (Months) ${ }^{(7)}$ | \% of <br> TDR <br> Activity ${ }^{(4)(8)}$ | Gross <br> Balance <br> Reduction ${ }^{(9)}$ |
| Credit Card: |  |  |  |  |  |  |  |
| Domestic credit card | \$ 140 | 100\% | 12.08\% | 0\% | 0 | 0\% | \$ 0 |
| International credit card | 62 | 100 | 25.86 | 0 | 0 | 0 | 0 |
| Total credit card | 202 | 100 | 16.32 | 0 | 0 | 0 | 0 |
| Consumer Banking: |  |  |  |  |  |  |  |
| Auto | 169 | 41 | 2.82 | 69 | 8 | 30 | 45 |
| Home loan | 17 | 50 | 2.98 | 62 | 181 | 13 | 0 |
| Retail banking | 10 | 31 | 8.09 | 83 | 6 | 0 | 0 |
| Total consumer banking | 196 | 41 | 3.05 | 70 | 22 | 27 | 45 |
| Commercial Banking: |  |  |  |  |  |  |  |
| Commercial and multifamily real estate | 3 | 0 | 0.00 | 97 | 34 | 78 | 1 |
| Commercial and industrial | 51 | 0 | 1.50 | 59 | 5 | 0 | 0 |
| Total commercial lending | 54 | 0 | 1.50 | 61 | 7 | 4 | 1 |
| Small-ticket commercial real estate | 1 | 0 | 0.00 | 0 | 0 | 0 | 0 |
| Total commercial banking | 55 | 0 | 1.50 | 60 | 7 | 4 | 1 |
| Total | \$ 453 | 62 | 12.55 | 37 | 19 | 12 | \$ 46 |

[^15]period presented or has been reclassified from accrual to nonaccrual status.
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Table 4.11: TDR—Subsequent Defaults
(Dollars in millions)
Credit Card:
Domestic credit card
International credit card ${ }^{(1)}$
Total credit card
Consumer Banking:
Auto
Home loan
Retail banking
Total consumer banking

| Three Months | Six Months |
| :--- | :--- |
| Ended | Ended |
| June 30, 2016 | June 30, 2016 |
| Number of | Number of |
| Contracts | Contracts |

Commercial Banking:

| Commercial and multifamily real estate | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 3 | 14 | 20 | 37 |
| Total commercial lending | 3 | 14 | 20 | 37 |
| Small-ticket commercial real estate | 2 | 0 | 2 | 0 |
| Total commercial banking | 5 | 14 | 22 | 37 |
| Total | 22,292 | $\$ 76$ | 43,593 | $\$ 161$ |


|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | June 30 | , 2015 | June 30 | , 2015 |
| (Dollars in millions) | Numbe Contrac | $\begin{aligned} & \text { er of } \\ & \text { Amount } \\ & \text { cts } \end{aligned}$ | Numbe Contra | r of Amount cts |
| Credit Card: |  |  |  |  |
| Domestic credit card | 9,661 | \$ 16 | 19,328 | \$ 32 |
| International credit card ${ }^{(1)}$ | 8,624 | 23 | 17,172 |  |
| Total credit card | 18,285 | 39 | 36,500 |  |
| Consumer Banking: |  |  |  |  |
| Auto | 2,128 | 24 | 3,875 | 44 |
| Home loan | 2 | 0 | 7 | 0 |
| Retail banking | 4 | 0 | 14 | 1 |
| Total consumer banking | 2,134 | 24 | 3,896 | 45 |
| Commercial Banking: |  |  |  |  |
| Commercial and multifamily real estate | 0 | 0 | 0 | 0 |
| Commercial and industrial | 3 | 17 | 3 | 17 |
| Total commercial lending | 3 | 17 | 3 | 17 |
| Small-ticket commercial real estate | 0 | 0 | 0 | 0 |
| Total commercial banking | 3 | 17 | 3 | 17 |
| Total | 20,422 | \$ 80 | 40,399 | \$ 137 |

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In the U.K., regulators require the acceptance of payment plan proposals in which the modified payments may be ${ }_{(1)}$ less than the contractual minimum amount. As a result, loans entering long-term TDR payment programs in the U.K. typically continue to age and ultimately charge off even when fully in compliance with the TDR program terms.

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## PCI Loans

Outstanding Balance and Carrying Value of PCI Loans
The table below presents the outstanding balance and the carrying value of PCI loans as of June 30, 2016 and December 31, 2015. The table also displays loans which would have otherwise been considered impaired at acquisition based on our applicable accounting policies. See "Note 1—Summary of Significant Accounting Policies" in our 2015 Form 10-K for information related to our accounting policies for impaired loans.
Table 4.12: PCI Loans
(Dollars in millions) Total $\begin{array}{lll}\text { Impaired Non-Impaired } \\ \text { Loans } & \text { Loans } & \begin{array}{l}\text { Impaired Non-Impaired } \\ \text { Loans }\end{array} \\ \text { Loans }\end{array}$
(Dollars in millions) Total $\begin{array}{lll}\text { Impaired Non-Impaired } \\ \text { Loans } & \text { Loans } & \begin{array}{l}\text { Impaired Non-Impaired } \\ \text { Loans }\end{array} \\ \text { Loans }\end{array}$

June 30, 2016

Outstanding balance $\$ 18,913 \$ 3,550 \quad \$ 15,363 \quad \$ 21,151 \$ 3,840 \quad \$ 17,311$
Carrying value ${ }^{(1)} \quad 17,368 \quad 2,445 \quad 14,923$

December 31, 2015

Includes $\$ 28$ million and $\$ 37$ million of allowance for loan and lease losses for these loans as of June 30, 2016 and
${ }^{(1)}$ December 31, 2015, respectively. We recorded a $\$ 9$ million release and a $\$ 7$ million provision for credit losses for the six months ended June 30, 2016 and 2015, respectively, for PCI loans.
Changes in Accretable Yield
The following table presents changes in the accretable yield on the PCI loans:
Table 4.13: Changes in Accretable Yield on PCI Loans

| (Dollars in millions) | Three Months Ended June 30, 2016 |  |  |  | Six Months Ended June 30, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Impaire | Non-I |  | Total | Impa |  | on- |
|  |  | Loans | Loans |  |  | Loans |  | Loans |
| Accretable yield, beginning of period | \$3,498 | \$ 1,201 | \$ 2,297 |  | \$3,483 | \$ 1,244 |  | 2,239 |
| Accretion recognized in earnings | (177 | ) (57 | (120 | ) | (361 | ) (118 |  | 243 |
| Reclassifications from (to) nonaccretable difference for loans with changing cash flows ${ }^{(1)}$ | 76 | 27 | 49 |  | 81 | 29 |  | 52 |
| Changes in accretable yield for non-credit related changes in expected cash flows ${ }^{(2)}$ | 102 | 1 | 101 |  | 296 | 17 |  | 79 |
| Accretable yield, end of period | \$3,499 | \$ 1,172 | \$ 2,327 |  | \$3,499 | \$ 1,172 |  | 2,327 |

${ }^{(1)}$ Represents changes in accretable yield for those loans in pools that are driven primarily by credit performance.
${ }_{(2)}$ Represents changes in accretable yield for those loans in pools that are driven primarily by actual prepayments and changes in estimated prepayments.
Unfunded Lending Commitments
We manage the potential risk of unfunded lending commitments by limiting the total amount of arrangements, both by individual customer and in total, by monitoring the size and maturity structure of these portfolios and by applying the same credit standards for all of our credit activities. Unused credit card lines available to our customers totaled \$311.6 billion and $\$ 308.3$ billion as of June 30, 2016 and December 31, 2015, respectively. While these amounts represented the total available unused credit card lines, we have not experienced and do not anticipate that all of our customers will access their entire available line at any given point in time.

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In addition to available unused credit card lines, we enter into commitments to extend credit that are legally binding conditional agreements having fixed expirations or termination dates and specified interest rates and purposes. These commitments generally require customers to maintain certain credit standards. Collateral requirements and loan-to-value ("LTV") ratios are the same as those for funded transactions and are established based on management's credit assessment of the customer. These commitments may expire without being drawn upon; therefore, the total commitment amount does not necessarily represent future funding requirements. The outstanding unfunded commitments to extend credit, other than credit card lines, were approximately $\$ 26.8$ billion and $\$ 27.9$ billion, which included $\$ 927$ million and $\$ 1.0$ billion of advised lines of credit as of June 30, 2016 and December 31, 2015, respectively. Advised lines of credit are not considered legally binding commitments as funding is subject to our satisfactory evaluation of the customer at the time credit is requested.

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## NOTE 5—ALLOWANCE FOR LOAN AND LEASE LOSSES AND RESERVE FOR UNFUNDED LENDING COMMITMENTS

Our allowance for loan and lease losses represents management's best estimate of incurred loan and lease losses inherent in our loans held for investment portfolio as of each balance sheet date. In addition to the allowance for loan and lease losses, we also estimate probable losses related to unfunded lending commitments, such as letters of credit, financial guarantees and binding unfunded loan commitments. The provision for losses on unfunded lending commitments is included in the provision for credit losses in our consolidated statements of income and the related reserve for unfunded lending commitments is included in other liabilities on our consolidated balance sheets. See "Note 1—Summary of Significant Accounting Policies" of our 2015 Form 10-K for further discussion on the methodology and policy for determining our allowance for loan and lease losses for each of our loan portfolio segments, as well as information on our reserve for unfunded lending commitments.
Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments Activity The table below summarizes changes in the allowance for loan and lease losses and reserve for unfunded lending commitments by portfolio segment for the three and six months ended June 30, 2016 and 2015.
Table 5.1: Allowance for Loan and Lease Losses and Reserve for Unfunded Lending Commitments Activity
Three Months Ended June 30, 2016
(Dollars in millions)
Allowance for loan and lease losses:
Balance as of March 31, 2016
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(2)}$
Balance as of June 30, 2016
Reserve for unfunded lending commitments:
Balance as of March 31, 2016
Provision (benefit) for losses on unfunded lending commitments
Balance as of June 30, 2016
Combined allowance and reserve as of June 30, 2016
(Dollars in millions)
Allowance for loan and lease losses:
Balance as of December 31, 2015
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(2)}$
Balance as of June 30, 2016
Reserve for unfunded lending commitments:
Balance as of December 31, 2015
Provision (benefit) for losses on unfunded lending commitments
$\begin{array}{ll}\text { Credit } & \text { Consumer Commercial Other }{ }^{(1)} \text { Total } \\ \text { Card } & \text { Banking Banking }\end{array}$

| $\$ 3,785$ | $\$ 914$ | $\$ 714$ | $\$ 3$ | $\$ 5,416$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1,261 | 204 | 185 | $(1$ | $)$ | 1,649 |

$(1,215)(248 \quad)(64 \quad)(1 \quad)(1,528)$
$266-102-4 \quad 1 \quad 373$
(949 ) (146 ) (60 ) $0 \quad(1,155)$
(11 ) 0 (18 ) 0 (29 )

| 4,086 | 972 | 821 | 2 | 5,881 |
| :--- | :--- | :--- | :--- | :--- |


| 0 | 8 | 218 | 0 | 226 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0 | 0 | $(57$ | $)$ | 0 | $(57$ | $)$ |
| 0 | 8 | 161 |  | 0 | 169 |  |

\$4,086 \$ 980 \$ 982 \$ 2 6,050

Six Months Ended June 30, 2016
$\begin{array}{lll}\text { Credit } & \text { Consumer Commercial Other }{ }^{(1)} \text { Total } \\ \text { Card } & \text { Banking } & \text { Banking }\end{array}$

| \$3,654 | \$ 868 |  | \$ 604 |  | \$ 4 |  | \$5,130 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,332 | 433 |  | 356 |  | (3 | ) | 3,118 |
| (2,437) | ) 539 | ) | (112 | ) | (2 | ) | (3,090 ) |
| 538 | 210 |  | 6 |  | 3 |  | 757 |
| $(1,899)$ | ) (329 | ) | (106 | ) | 1 |  | $(2,333)$ |
| (1 | ) 0 |  | (33 | ) | 0 |  | (34 |
| 4,086 | 972 |  | 821 |  | 2 |  | 5,881 |
| 0 | 7 |  | 161 |  | 0 |  | 168 |
| 0 | 1 |  | 0 |  | 0 |  | 1 |


| Balance as of June 30, 2016 | 0 | 8 | 161 | 0 | 169 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Combined allowance and reserve as of June 30, 2016 | $\$ 4,086$ | $\$ 980$ | $\$ 982$ | $\$$ | 2 | $\$ 6,050$ |

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(Dollars in millions)
Allowance for loan and lease losses:
Balance as of March 31, 2015
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs

| Three Months Ended June 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit <br> Card | Consumer Banking | Comm Bankin |  | Other ${ }^{(1)}$ | Total |
| \$3,130 | \$ 826 | \$ 444 |  | \$ 5 | \$4,405 |
| 895 | 185 | 35 |  | 0 | 1,115 |
| (988 | (225 ) | (11 | ) | (2) | (1,226 ) |
| 285 | 89 | 4 |  | 2 | 380 |
| (703 | ) (136 | (7 | ) | 0 | (846 |
| 2 | 0 | 0 |  | 0 | 2 |
| 3,324 | 875 | 472 |  | 5 | 4,676 |
| 0 | 7 | 114 |  | 0 | 121 |
| 0 | 0 | 14 |  | 0 | 14 |
| 0 | 7 | 128 |  | 0 | 135 |
| \$3,324 | \$ 882 | \$ 600 |  | \$ 5 | \$4,811 |

(Dollars in millions)
Allowance for loan and lease losses:
Balance as of December 31, 2014
Provision (benefit) for loan and lease losses
Charge-offs
Recoveries
Net charge-offs
Other changes ${ }^{(2)}$
Balance as of June 30, 2015
Reserve for unfunded lending commitments:
Balance as of December 31, 2014
Six Months Ended June 30, 2015
$\begin{array}{ll}\text { Credit Consumer Commercial } & \text { Other }{ }^{(1)} \text { Total } \\ \text { Card } & \text { Banking Banking }\end{array}$

| $\$ 3,204$ | $\$ 779$ | $\$ 395$ | $\$ 5$ | $\$ 4,383$ |
| :--- | :--- | :--- | :--- | :--- |
| 1,564 | 391 | 87 | 0 | 2,042 |
| $(2,010)$ | $(475$ | $)$ | $(20$ | $)$ |
| 588 | 180 | 10 | 5 | $(2,510)$ |
| $(1,422)$ | $(295$ | $)$ | $(10$ | $)$ |
| $(22$ | $)$ | 0 | 0 | 0 |
| 3,324 | 875 | 472 | 5 | $(1,727)$ |
|  |  |  |  | $(22,676$ |
| 0 | 7 | 106 | 0 | 113 |
| 0 | 0 | 22 | 0 | 22 |
| 0 | 7 | 128 | 0 | 135 |
| $\$ 3,324$ | $\$ 882$ | $\$ 600$ | $\$ 5$ | $\$ 4,811$ |

\$3,324 \$ 882 \$ $600 \quad \$ 5$
\$4,811

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Components of Allowance for Loan and Lease Losses by Impairment Methodology
The table below presents the components of our allowance for loan and lease losses by portfolio segment and impairment methodology with the recorded investment of the related loans as of June 30, 2016 and December 31, 2015.

Table 5.2: Components of Allowance for Loan and Lease Losses by Impairment Methodology
June 30, 2016
(Dollars in millions)
Allowance for loan and lease losses:
Collectively evaluated ${ }^{(1)}$
Asset-specific ${ }^{(2)}$
PCI loans ${ }^{(3)}$
Total allowance for loan and lease losses
Loans held for investment:
Collectively evaluated ${ }^{(1)}$
Asset-specific ${ }^{(2)}$
PCI loans ${ }^{(3)}$
Total loans held for investment
Credit Consumer Commercial Card Banking Banking

Allowance as a percentage of period-end loans held for investment $4.22 \% \quad 1.36 \% \quad 1.24 \% \quad 2.44 \% \quad 2.51 \%$

| $\$ 3,867$ | $\$ 891$ | $\$ 599$ | $\$ 2$ | $\$ 5,359$ |
| :--- | :--- | :--- | :--- | :--- |
| 219 | 54 | 221 | 0 | 494 |
| 0 | 27 | 1 | 0 | 28 |
| $\$ 4,086$ | $\$ 972$ | $\$ 821$ | $\$ 2$ | $\$ 5,881$ |

\$96,255 \$ 54,116 \$ 63,960 \$ $82 \quad \$ 214,413$
$\begin{array}{lllll}649 & 711 & 1,472 & 0 & 2,832\end{array}$
$\begin{array}{llllll}0 & 16,588 & 770 & 0 & 17,358\end{array}$
\$96,904 \$ 71,415 \$ 66,202 \$ $82 \quad \$ 234,603$
December 31, 2015
(Dollars in millions)
Allowance for loan and lease losses:
Collectively evaluated ${ }^{(1)}$
Asset-specific ${ }^{(2)}$
PCI loans ${ }^{(3)}$
Total allowance for loan and lease losses
$\begin{array}{ll}\text { Credit } & \begin{array}{l}\text { Consumer Commercial } \\ \text { Card } \\ \text { Banking } \\ \text { Banking }\end{array}\end{array}$

Loans held for investment:
Collectively evaluated ${ }^{(1)}$
Asset-specific ${ }^{(2)}$
PCI loans ${ }^{(3)}$
Total loans held for investment
Card Banking Banking

Allowance as a percentage of period-end loans held for investment $3.80 \% \quad 1.23 \% \quad 0.95 \% \quad 4.94 \% \quad 2.23 \%$

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We have certain credit card partnership arrangements in which our partner agrees to share a portion of the credit losses associated with the partnership that qualify for net accounting treatment. The loss sharing amounts due from these partners result in reductions to reported net charge-offs and provision for credit losses. The table below summarizes these impacts for the three and six months ended June 30, 2016 and 2015.
Table 5.3: Summary of Loss Sharing Arrangements Impact

| Three | Six |  |
| :--- | :--- | :--- |
| Months | Months |  |
| Ended | Ended |  |
| June 30, | June 30, |  |
| 20162015 | 2016 | 2015 |
| $\$ 53$ | $\$ 45$ | $\$ 105$ |
| 75 | 62 | 130 |
| 75 |  |  |

The expected reimbursement from these partners, which is netted against our allowance for loan and lease losses, was approximately $\$ 219$ million and $\$ 194$ million as of June 30, 2016 and December 31, 2015, respectively. See "Note 1-Summary of Significant Accounting Policies" of our 2015 Form 10-K for further discussion on our credit card partnership agreements.

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## NOTE 6-VARIABLE INTEREST ENTITIES AND SECURITIZATIONS

In the normal course of business, we enter into various types of transactions with entities that are considered to be VIEs. Our primary involvement with VIEs has been related to our securitization transactions in which we transferred assets from our balance sheet to securitization trusts. We have primarily securitized credit card and home loans, which have provided a source of funding for us and enabled us to transfer a certain portion of the economic risk of the loans or related debt securities to third parties.
The entity that has a controlling financial interest in a VIE is referred to as the primary beneficiary and is required to consolidate the VIE. The majority of the VIEs in which we are involved have been consolidated in our financial statements.
Summary of Consolidated and Unconsolidated VIEs
The table below presents a summary of VIEs, aggregated based on VIEs with similar characteristics, in which we had continuing involvement or held a variable interest as of June 30, 2016 and December 31, 2015. We separately present information for consolidated and unconsolidated VIEs.
For consolidated VIEs, we present the carrying amount of assets and liabilities of the VIEs, which includes the seller's interest and repurchased notes held by other related parties. The assets of consolidated VIEs primarily consist of cash and loan receivables, which we report on our consolidated balance sheets under restricted cash and loans held in consolidated trusts, respectively. The assets of a particular VIE are the primary source of funds to settle its obligations. The creditors of the VIEs typically do not have recourse to the general credit of the Company. The liabilities primarily consist of debt securities issued by the VIEs, which we report under securitized debt obligations. For unconsolidated VIEs, we present the carrying amount of assets and liabilities reflected on our consolidated balance sheets and our maximum exposure to loss. Our maximum exposure to loss is estimated based on the unlikely event that all of the assets in the VIEs become worthless and we are required to meet our maximum remaining funding obligations. Table 6.1: Carrying Amount of Consolidated and Unconsolidated VIEs

June 30, 2016
Consolidated Unconsolidated
(Dollars in millions)

Securitization-Related VIEs:
Credit card loan securitizations ${ }^{(1)}$
Home loan securitizations ${ }^{(2)}$
Total securitization-related VIEs
Other VIEs:
Affordable housing entities
Entities that provide capital to low-income and rural communities
Other
Total other VIEs
Total VIEs
Carrying Carrying CarryingCarrying

| Amount Amount of AmountAmount of |
| :--- |
| of AssetsLiabilities of Assetkiabilities | | Maximum |
| :--- |
| Exposure |
| to |

Loss

| $\$ 32,089$ | $\$ 16,802$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- | :--- |
| 0 | 0 | 203 | 27 | 1,281 |
| 32,089 | 16,802 | 203 | 27 | 1,281 |
| 174 | 0 | 3,803 | 508 | 3,803 |
| 732 | 127 | 0 | 0 | 0 |
| 0 | 0 | 66 | 0 | 66 |
| 906 | 127 | 3,869 | 508 | 3,869 |
| $\$ 32,995$ | $\$ 16,929$ | $\$ 4,072$ | $\$ 535$ | $\$ 5,150$ |

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(Dollars in millions)
December 31, 2015
Consolidated Unconsolidated
Carrying Carrying $\quad$ CarryingCarrying

| Amount Amount of AmountAmount of |
| :--- |
| of AssetsLiabilities |


| Maximum |
| :--- |
| Exposure |

to AssetEiabilities
to

Securitization-Related VIEs:

| Credit card loan securitizations ${ }^{(1)}$ | \$34,800 | \$ 16,925 | \$0 | \$ 0 | \$ 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Home loan securitizations ${ }^{(2)}$ | 0 | 0 | 211 | 27 | 873 |
| Total securitization-related VIEs | 34,800 | 16,925 | 211 | 27 | 873 |
| Other VIEs: |  |  |  |  |  |
| Affordable housing entities | 0 | 0 | 3,852 | 555 | 3,852 |
| Entities that provide capital to low-income and rural communities | 352 | 101 | 0 | 0 | 0 |
| Other | 0 | 0 | 57 | 0 | 57 |
| Total other VIEs | 352 | 101 | 3,909 | 555 | 3,909 |
| Total VIEs | \$35,152 | \$ 17,026 | \$4,120 | \$ 582 | \$ 4,782 |

(1) Represents the carrying amount of assets and liabilities owned by the VIE, which includes the seller's interest and repurchased notes held by other related parties.
The carrying amount of assets of unconsolidated securitization-related VIEs consists of retained interests associated with the securitization of option-adjustable rate mortgage ("option-ARM") loans and letters of credit
(2) related to manufactured housing securitizations. These are reported on our consolidated balance sheets within other assets. The carrying amount of liabilities of unconsolidated securitization-related VIEs is comprised of obligations on certain swap agreements associated with the securitizations of manufactured housing loans and other obligations. These are reported on our consolidated balance sheets within other liabilities.

## Securitization-Related VIEs

In a securitization transaction, assets from our balance sheet are transferred to a trust we establish, which typically meets the definition of a VIE. Our continuing involvement in the majority of our securitization transactions consists primarily of holding certain retained interests and acting as the primary servicer on certain transactions. We also may have exposure associated with contractual obligations to repurchase previously transferred loans due to breaches of representations and warranties. See "Note 14-Commitments, Contingencies, Guarantees and Others" for information related to reserves we have established for our mortgage representation and warranty exposure.

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The table below presents the securitization-related VIEs in which we had continuing involvement as of June 30, 2016 and December 31, 2015.
Table 6.2: Continuing Involvement in Securitization-Related VIEs
Mortgage
(Dollars in millions)
June 30, 2016:
Securities held by third-party investors
Receivables in the trust
Cash balance of spread or reserve accounts
Retained interests
Servicing retained
Amortization event ${ }^{(3)}$
December 31, 2015:
Securities held by third-party investors
Receivables in the trust
Cash balance of spread or reserve accounts
Retained interests
Servicing retained
Amortization event ${ }^{(3)}$

${ }^{(1)}$ We continue to service only certain option-ARM securitizations.
(2) The core servicing activities for the manufactured housing securitizations are completed by a third party. Amortization events vary according to each specific trust agreement but generally are triggered by declines in (3) performance or credit metrics of the underlying assets, such as net charge-off rates or delinquency rates, beyond certain predetermined thresholds. Generally, the occurrence of an amortization event changes the sequencing and amount of trust-related cash flows to the benefit of more senior interest holders.

## Credit Card Securitizations

We hold certain retained interests in our credit card securitizations and continue to service the receivables in these trusts. As of June 30, 2016 and December 31, 2015, we were deemed to be the primary beneficiary, and accordingly, all of these trusts have been consolidated in our financial statements.
Mortgage Securitizations
Option-ARM Loans
We had previously securitized option-ARM loans by transferring these loans to securitization trusts that had issued mortgage-backed securities to investors. The outstanding balance of debt securities held by third-party investors related to these mortgage loan securitization trusts was $\$ 1.6$ billion and $\$ 1.8$ billion as of June 30, 2016 and December 31, 2015, respectively.
We continue to service a portion of the remaining mortgage loans in these securitizations. We also retain rights to future cash flows arising from these securitizations, the most significant being certificated interest-only bonds issued by the trusts. We generally estimate the fair value of these retained interests based on the estimated present value of expected future cash flows, using our best estimates of the key assumptions which include credit losses, prepayment speeds and discount rates commensurate with the risks involved. For the mortgage loans that we continue to service, we do not consolidate the related trusts because we do not have the right to receive benefits nor the obligation to absorb losses that could potentially be significant to the trusts. For the remaining trusts, for which we no longer

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service the underlying mortgage loans, we do not consolidate these entities since we do not have the power to direct the activities that most significantly impact the economic performance of the trusts.

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In connection with the securitization of certain option-ARM loans, a third party is obligated to advance a portion of any "negative amortization" resulting from monthly payments that are less than the interest accrued for that payment period. We have an agreement in place with the third party that mirrors this advance requirement. The amount advanced is tracked through mortgage-backed securities retained as part of the securitization transaction. As advances occur, we record an asset in the form of negative amortization bonds, which are held at fair value in other assets on our consolidated balance sheets. Our maximum exposure is affected by rate caps and monthly payment change caps, but the funding obligation cannot exceed the difference between the original loan balance multiplied by a preset negative amortization cap and the current unpaid principal balance.
We have also entered into certain derivative contracts related to the securitization activities. These are classified as free-standing derivatives, with fair value adjustments recorded in non-interest income in our consolidated statements of income. See "Note 9-Derivative Instruments and Hedging Activities" for further details on these derivatives. GreenPoint Mortgage Home Equity Lines of Credit ("HELOCs")
Our discontinued wholesale mortgage banking unit, GreenPoint Mortgage Funding Inc. ("GreenPoint"), previously sold HELOCs in whole loan sales that were subsequently securitized by third parties. GreenPoint acquired residual interests in certain of those securitization trusts. We do not consolidate these trusts because we either lack the power to direct the activities that most significantly impact the economic performance of the trusts or because we do not have the right to receive benefits or the obligation to absorb losses that could potentially be significant to the trusts. As the residual interest holder, GreenPoint is required to fund advances on the HELOCs when certain performance triggers are met due to deterioration in asset performance. On behalf of GreenPoint, we have funded cumulative advances of $\$ 30$ million as of both June 30, 2016 and December 31, 2015. These advances are generally expensed as funded due to the low likelihood of recovery. We also have unfunded commitments of $\$ 5$ million and $\$ 6$ million related to those interests for our non-consolidated VIEs as of June 30, 2016 and December 31, 2015, respectively.

## GreenPoint Credit Manufactured Housing

We have retained certain interests and obligations related to the discontinued manufactured housing operations of GreenPoint Credit, LLC, a subsidiary of GreenPoint. Such discontinued operations, including the related recourse obligations, servicing rights and the primary obligation to execute mandatory clean-up calls in certain securitization transactions were sold to a third party in 2004. We do not consolidate these securitization trusts because we do not have the power to direct the activities that most significantly impact the economic performance of the trusts as we no longer service the loans.
The unpaid principal balance of manufactured housing securitization transactions where we are the residual interest holder was $\$ 748$ million and $\$ 794$ million as of June 30, 2016 and December 31, 2015, respectively. In the event the third party servicer does not fulfill its obligation to exercise the clean-up calls on certain securitizations, the obligation reverts to us and we would be required to acquire a maximum of approximately $\$ 420$ million of loan receivables and other assets upon our execution of these clean-up calls with the requirement to absorb any losses on the loan receivables and other assets. See "Note 14-Commitments, Contingencies, Guarantees and Others" for information related to these obligations.
We were required to fund letters of credit to cover losses on certain manufactured housing securitizations. We have the right to receive any funds remaining in the letters of credit after the securities are released. These letters of credit are included in other assets on our consolidated balance sheets and totaled $\$ 79$ million and $\$ 76$ million as of June 30, 2016 and December 31, 2015, respectively. We also have credit exposure on agreements that we entered into to absorb a portion of the risk of loss on certain manufactured housing securitizations not subject to the funded letters of credit. Our maximum credit exposure related to these agreements totaled $\$ 12$ million and $\$ 13$ million as of June 30, 2016 and December 31, 2015, respectively. These agreements are included in other liabilities on our consolidated balance sheets, and our obligation under these agreements was $\$ 8$ million as of both June 30, 2016 and December 31, 2015.

Other VIEs
Affordable Housing Entities
As part of our community reinvestment initiatives, we invest in private investment funds that make equity investments in multi-family affordable housing properties. We receive affordable housing tax credits for these investments. The activities of these entities are financed with a combination of invested equity capital and debt.

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We account for certain of our investments in qualified affordable housing projects using the proportional amortization method if certain criteria are met. The proportional amortization method amortizes the cost of the investment over the period in which the investor expects to receive tax credits and other tax benefits, and the resulting amortization is recognized as a component of income tax expense attributable to continuing operations. For the six months ended June 30, 2016 and 2015, we recognized amortization of $\$ 196$ million and $\$ 172$ million, respectively, and tax credits of $\$ 228$ million and $\$ 191$ million, respectively, associated with these investments within income tax provision. The carrying value of our investments in these qualified affordable housing projects was $\$ 3.7$ billion and $\$ 3.5$ billion as of June 30, 2016 and December 31, 2015, respectively. We are periodically required to provide additional financial or other support during the period of the investments. We had a recorded liability of $\$ 1.3$ billion for these unfunded commitments as of both June 30, 2016, and December 31, 2015, which is expected to be paid from 2016 to 2019. For those investment funds considered to be VIEs, we are not required to consolidate them if we do not have the power to direct the activities that most significantly impact the economic performance of those entities. We record our interests in these unconsolidated VIEs in loans held for investment, other assets and other liabilities on our consolidated balance sheets. Our interests consisted of assets of approximately $\$ 3.8$ billion and $\$ 3.9$ billion as of June 30, 2016 and December 31, 2015, respectively. Our maximum exposure to these entities is limited to our variable interests in the entities of $\$ 3.8$ billion and $\$ 3.9$ billion as of June 30, 2016 and December 31, 2015, respectively. The creditors of the VIEs have no recourse to our general credit and we do not provide additional financial or other support other than during the period that we are contractually required to provide it. The total assets of the unconsolidated VIE investment funds were $\$ 11.1$ billion and $\$ 11.4$ billion as of June 30, 2016 and December 31, 2015, respectively. Entities that Provide Capital to Low-Income and Rural Communities
We hold variable interests in entities ("Investor Entities") that invest in community development entities ("CDEs") that provide debt financing to businesses and non-profit entities in low-income and rural communities. Variable interests in the CDEs held by the consolidated Investor Entities are also our variable interests. The activities of the Investor Entities are financed with a combination of invested equity capital and debt. The activities of the CDEs are financed solely with invested equity capital. We receive federal and state tax credits for these investments. We consolidate the VIEs in which we have the power to direct the activities that most significantly impact the VIE's economic performance and where we have the obligation to absorb losses or right to receive benefits that could be potentially significant to the VIE. We have also consolidated other investments and CDEs that are not considered to be VIEs, but where we hold a controlling financial interest. The assets of the VIEs that we consolidated, which totaled approximately $\$ 732$ million and $\$ 352$ million as of June 30, 2016 and December 31, 2015, respectively, are reflected on our consolidated balance sheets in cash, loans held for investment, interest receivable and other assets. The liabilities are reflected in other liabilities. The creditors of the VIEs have no recourse to our general credit. We have not provided additional financial or other support other than during the period that we are contractually required to provide it.
Other
Other VIEs include variable interests that we hold in companies that promote renewable energy sources and other equity method investments. We were not required to consolidate these entities because we do not have the power to direct the activities that most significantly impact their economic performance. Our maximum exposure to these entities is limited to the investment on our consolidated balance sheets of $\$ 66$ million and $\$ 57$ million as of June 30, 2016 and December 31, 2015, respectively. The creditors of the other VIEs have no recourse to our general credit. We have not provided additional financial or other support other than during the period that we are contractually required to provide it.

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## NOTE 7—GOODWILL AND INTANGIBLE ASSETS

The table below displays the components of goodwill, intangible assets and mortgage servicing rights ("MSRs") as of June 30, 2016 and December 31, 2015. Goodwill is presented separately on our consolidated balance sheets. Intangible assets and MSRs are included in other assets on our consolidated balance sheets.
Table 7.1: Components of Goodwill, Intangible Assets and MSRs
June 30, 2016
(Dollars in millions)

Goodwill
Intangible assets:
Purchased credit card relationship ("PCCR") intangibles2,148 \$(1,596 ) 552
Core deposit intangibles $\quad 1,391 \quad(1,317) 74$
Other ${ }^{(2)} \quad 378 \quad(156) 222$
Total intangible assets $\quad 3,917$ (3,069) 848
Total goodwill and intangible assets $\quad \$ 18,412 \$(3,069) \$ 15,343$
MSRs:
Consumer MSRs ${ }^{(3)} \quad \$ 53$ N/A \$53
Commercial MSRs ${ }^{(4)} \quad 235 \quad \$(65) 170$
Total MSRs \$288 \$ (65 \$223
(Dollars in millions)

Goodwill
Intangible assets:
PCCR intangibles
Core deposit intangibles
Other ${ }^{(2)}$
Total intangible assets
Total goodwill and intangible assets
MSRs:
Consumer MSRs ${ }^{(3)} \quad \$ 68$ N/A \$68
Commercial MSRs ${ }^{(4)} \quad 212 \quad \$(51 \quad 161$
Total MSRs $\quad \$ 280$ (51 \$229
(1) Certain intangible assets that were fully amortized in prior periods were removed from our consolidated balance sheets.
(2) Primarily consists of intangibles for sponsorship relationships, brokerage relationship intangibles, partnership and other contract intangibles and trade name intangibles.
(3) Represents MSRs related to our Consumer Banking business that are carried at fair value on our consolidated balance sheets.
(4) Represents MSRs related to our Commercial Banking business that are subsequently accounted for under the amortization method and periodically assessed for impairment.

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Amortization expense for amortizable intangible assets, which is presented separately in our consolidated statements of income, totaled $\$ 95$ million and $\$ 196$ million for the three and six months ended June 30, 2016, respectively, and $\$ 111$ million and $\$ 221$ million for the three and six months ended June 30, 2015, respectively.

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Goodwill
The following table presents goodwill attributable to each of our business segments as of June 30, 2016 and December 31, 2015.
Table 7.2: Goodwill Attributable to Business Segments

|  | Credit | Consumer Commercial |  | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (Dollars in millions) | Card | Banking | Banking |  |
| Balance as of December 31, 2015 | $\$ 4,997$ | $\$ 4,600$ | $\$ 4,883$ | $\$ 14,480$ |
| Acquisitions | 6 | 0 | 18 | 24 |
| Other adjustments $^{(1)}$ | $(9$ | 0 | 0 | $(9$ |
| Balance as of June 30, 2016 | $\$ 4,994$ | $\$ 4,600$ | $\$ 4,901$ | $\$ 14,495$ |

(1) Represents foreign currency translation adjustments.

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## NOTE 8-DEPOSITS AND BORROWINGS

Deposits
Our deposits, which are our largest source of funding for our assets and operations, consist of non-interest-bearing and interest-bearing deposits, which include checking accounts, money market deposit accounts, negotiable order of withdrawals, savings deposits and time deposits.

## Securitized and Unsecured Debt Obligations

In addition to our deposits, which serve as our primary funding source, we use a variety of other funding sources including short-term borrowings, the issuance of senior and subordinated notes and other borrowings, and securitization transactions. In addition, we utilize FHLB advances, which are secured by certain portions of our loan and investment securities portfolios, for our funding needs. The securitized debt obligations are separately presented on our consolidated balance sheets as they represent obligations of consolidated securitization trusts, while federal funds purchased and securities loaned or sold under agreements to repurchase, senior and subordinated notes and other borrowings, including FHLB advances, are included in other debt on our consolidated balance sheets.
Securitized Debt Obligations
Our outstanding borrowings due to securitization investors decreased to $\$ 16.1$ billion as of June 30, 2016, from $\$ 16.2$ billion as of December 31, 2015. During the first six months of 2016, approximately $\$ 1.9$ billion of new debt was issued to third-party investors from our credit card loan securitization trust offset by $\$ 2.0$ billion of maturities. Senior and Subordinated Notes
As of June 30, 2016, we had $\$ 21.9$ billion of senior and subordinated notes outstanding, inclusive of fair value hedging adjustments of $\$ 379$ million. As of December 31, 2015, we had $\$ 21.8$ billion of senior and subordinated notes outstanding, inclusive of fair value hedging adjustments of $\$ 134$ million. During the first six months of $2016, \$ 500$ million of outstanding unsecured notes were retired. See "Note 9-Derivative Instruments and Hedging Activities" for information about our fair value hedging activities.
FHLB Advances and Other
We have access to funding through the FHLB system and the Federal Reserve Discount Window. Our FHLB and Federal Reserve memberships require us to hold FHLB and Federal Reserve stock which totaled $\$ 2.1$ billion as of both June 30, 2016 and December 31, 2015, and are included in other assets on our consolidated balance sheets. Our FHLB advances and lines of credit are secured by our investment securities, residential home loans, multifamily real estate loans, commercial real estate loans and HELOCs. The outstanding FHLB advances totaled $\$ 20.1$ billion as of both June 30, 2016 and December 31, 2015, substantially all of which represented long-term advances generally callable on either a one-month or a three-month basis. We did not access the Federal Reserve Discount Window for funding during 2015 or the first six months of 2016.
Composition of Deposits, Short-Term Borrowings and Long-Term Debt
The table below summarizes the components of our deposits, short-term borrowings and long-term debt as of June 30, 2016 and December 31, 2015. Our total short-term borrowings consist of federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings with an original contractual maturity of one year or less. Our long-term debt consists of borrowings with an original contractual maturity of greater than one year. The amounts presented for outstanding borrowings include unamortized debt premiums and discounts, net of debt issuance costs and fair value hedge accounting adjustments.

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Table 8.1: Components of Deposits, Short-Term Borrowings and Long-Term Debt
(Dollars in millions)
June 30, December 31, 20162015
Deposits:
Non-interest-bearing deposits $\quad \$ 25,424 \quad \$ 25,847$
Interest-bearing deposits $\quad 195,635 \quad 191,874$
Total deposits \$221,059 \$ 217,721
Short-term borrowings:
Federal funds purchased and securities loaned or sold under agreements to repurchase $\quad \$ 999 \quad \$ 981$
Total short-term borrowings
\$999 \$ 981
June 30, 2016
(Dollars in millions) $\quad \begin{array}{lll}\text { Maturity } & & \begin{array}{l}\text { Weighted- }\end{array} \text { Outstanding December 31, } \\ & \text { Dates } & \text { Interest Rates Average } \\ \text { Amount } & 2015\end{array}$
Long-term debt:
Securitized debt obligations ${ }^{(1)}$
Senior and subordinated notes: ${ }^{(1)}$
Fixed unsecured senior debt
Floating unsecured senior debt
Total unsecured senior debt
$\begin{array}{llllll}\text { Fixed unsecured subordinated debt } & 2016-2025 & 3.38-8.80 & 4.70 & 4,249 & 4,080\end{array}$
Total senior and subordinated notes
2016-2025 0.48-5.75\% $1.46 \% \quad \$ 16,130 \quad \$ 16,166$

Other long-term borrowings:
$\begin{array}{llllll}\text { FHLB advances } & 2016-2025 & 0.42-6.41 & 0.52 & 20,147 & 20,098\end{array}$
$\begin{array}{lllllll}\text { Capital lease obligations } & 2016-2035 & 3.09-12.86 & 4.17 & 33 & 33\end{array}$
Total other long-term borrowings
Total long-term debt \$ 58,182 \$ 58,134
Total short-term borrowings and long-term debt $\quad \$ 59,181 \quad \$ 59,115$
${ }^{(1)}$ Outstanding amount includes any fair value hedge accounting adjustments.
Components of Interest Expense
The following table displays interest expense attributable to short-term borrowings and long-term debt for the three and six months ended June 30, 2016 and 2015:

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Table 8.2: Components of Interest Expense on Short-Term Borrowings and Long-Term Debt
Three Months Six Months Ended June Ended June 30, 30,
(Dollars in millions) 2016201520162015
Short-term borrowings:
Federal funds purchased and securities loaned or sold under agreements to repurchase
FHLB advances
Total short-term borrowings
$\begin{array}{llll}\$ 1 & \$ 1 & \$ 1\end{array}$

Long-term debt:
Securitized debt obligations ${ }^{(1)}$
Senior and subordinated notes ${ }^{(1)}$
Other long-term borrowings
$\begin{array}{llll}111 & 80 & 217 & 159\end{array}$
Total long-term debt
$\begin{array}{llll}27 & 10 & 50 & 17\end{array}$
Total interest expense on short-term borrowings and long-term debt
$\begin{array}{llll}185 & 126 & 362 & 245\end{array}$
\$186 \$128 \$364 \$255
${ }^{(1)}$ Interest expense includes the impact from hedge accounting.
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## NOTE 9—DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

## Use of Derivatives

We manage asset and liability positions and market risk exposure and limits in accordance with market risk management policies that are approved by our Board of Directors. Our primary market risks stem from the impact on our earnings and economic value of equity from changes in interest rates and, to a lesser extent, changes in foreign exchange rates. We employ several techniques to manage our interest rate sensitivity, which include changing the duration and re-pricing characteristics of various assets and liabilities by using interest rate derivatives. Our current policies also include the use of derivatives to hedge exposures denominated in foreign currency so we may limit our earnings and capital ratio exposures to foreign exchange risk. We execute our derivative contracts in both the over-the-counter ("OTC") and exchange-traded derivative markets, and clear eligible derivative transactions through Central Counterparty Clearinghouses ("CCPs") or often referred to as "central clearinghouses" as required under the Dodd-Frank Act. The majority of our derivatives are interest rate swaps. In addition, we may use a variety of other derivative instruments, including caps, floors, options, futures and forward contracts, to manage our interest rate and foreign exchange risks. We offer various interest rate, foreign exchange rate and commodity derivatives as an accommodation to our customers within our Commercial Banking business, and usually offset our exposure through derivative transactions with other counterparties.
Accounting for Derivatives
Our derivatives are designated as either qualifying accounting hedges or free-standing derivatives. Qualifying accounting hedges are designated as fair value hedges, cash flow hedges or net investment hedges. Free-standing derivatives primarily consist of customer-accommodation derivatives and economic hedges that do not qualify for hedge accounting.
Fair Value Hedges: We designate derivatives as fair value hedges when they are used to manage our exposure to changes in the fair value of certain financial assets and liabilities, which fluctuate in value as a result of movements in interest rates. Changes in the fair value of derivatives designated as fair value hedges are recorded in earnings together with offsetting changes in the fair value of the hedged item and any resulting ineffectiveness. Our fair value hedges consist of interest rate swaps that are intended to modify our exposure to interest rate risk on various fixed-rate assets and liabilities.
Cash Flow Hedges: We designate derivatives as cash flow hedges when they are used to manage our exposure to variability in cash flows related to forecasted transactions. Changes in the fair value of derivatives designated as cash flow hedges are recorded as a component of AOCI, to the extent that the hedge relationships are effective, and amounts are reclassified from AOCI to earnings as the forecasted transactions impact earnings. To the extent that any ineffectiveness exists in the hedge relationships, the amounts are recorded in current period earnings. Our cash flow hedges use interest rate swaps and floors that are intended to hedge the variability in interest receipts or interest payments on some of our variable-rate assets or liabilities. We also enter into foreign currency forward derivative contracts to hedge our exposure to variability in cash flows related to intercompany borrowings denominated in foreign currency.
Net Investment Hedges: We use net investment hedges to manage the foreign currency exposure related to our net investments in foreign operations that have functional currencies other than the U.S. dollar. Changes in the fair value of net investment hedges are recorded in the translation adjustment component of AOCI, offsetting the translation gain or loss from those foreign operations. We execute net investment hedges using foreign exchange forward contracts to hedge the translation exposure of the net investment in our foreign operations.
Free-Standing Derivatives: We use free-standing derivatives to hedge the risk of changes in the fair value of residential MSRs, mortgage loan origination and purchase commitments and other interests held. We also categorize our customer accommodation derivatives and the related offsetting contracts as free-standing derivatives. Changes in the fair value of free-standing derivatives are recorded in earnings as a component of other non-interest income.

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## Balance Sheet Presentation

The following table summarizes the notional and fair values of our derivative instruments on a gross basis as of June 30, 2016 and December 31, 2015, which are segregated by derivatives that are designated as accounting hedges and those that are not, and are further segregated by type of contract within those two categories. The total derivative assets and liabilities are adjusted on an aggregate basis to take into consideration the effects of legally enforceable master netting agreements and any associated cash collateral received or paid.
Table 9.1: Derivative Assets and Liabilities at Fair Value

June 30, 2016
Notional Derivative ${ }^{(1)}$
or
ContractuaAssets Liabilities ContractuaAssets Liabilities
Amount
Derivatives designated as accounting hedges:
Interest rate contracts:

| Fair value hedges | \$34,239 | \$840 | \$ 84 | \$34,417 | \$550 | \$ 146 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flow hedges | 39,800 | 993 | 21 | 30,450 | 167 | 61 |
| Total interest rate contracts | 74,039 | 1,833 | 105 | 64,867 | 717 | 207 |
| Foreign exchange contracts: |  |  |  |  |  |  |
| Cash flow hedges | 5,688 | 110 | 83 | 5,580 | 239 | 2 |
| Net investment hedges | 2,467 | 155 | 0 | 2,562 | 87 | 0 |
| Total foreign exchange contracts | 8,155 | 265 | 83 | 8,142 | 326 | 2 |
| Total derivatives designated as accounting hedges | 82,194 | 2,098 | 188 | 73,009 | 1,043 | 209 |
| Derivatives not designated as accounting hedges: Interest rate contracts covering: |  |  |  |  |  |  |
| MSRs ${ }^{(2)}$ | 1,204 | 34 | 16 | 1,665 | 11 | 7 |
| Customer accommodation | 32,457 | 786 | 656 | 28,841 | 431 | 290 |
| Other interest rate exposures ${ }^{(3)}$ | 2,961 | 51 | 35 | 1,519 | 33 | 10 |
| Total interest rate contracts | 36,622 | 871 | 707 | 32,025 | 475 | 307 |
| Other contracts | 996 | 2 | 10 | 882 | 0 | 4 |
| Total derivatives not designated as accounting hedges | 37,618 | 873 | 717 | 32,907 | 475 | 311 |
| Total derivatives | \$119,812 | \$2,971 | \$ 905 | \$ 105,916 | \$ 1,518 | \$ 520 |
| Less: netting adjustment ${ }^{(4)}$ |  | (534 | ) (369 |  | (532 | ) (143 |
| Total derivative assets/liabilities |  | \$2,437 | \$ 536 |  | \$986 | \$ 377 |

(1) Derivative assets and liabilities include interest accruals.
(2) Includes interest rate swaps and to-be-announced contracts.
(3) Other interest rate exposures include mortgage-related derivatives.
(4) Represents balance sheet netting of derivative assets and liabilities, and related payables and receivables for cash collateral held or placed with the same counterparty. See Table 9.2 for further information.
Offsetting of Financial Assets and Liabilities
Derivative contracts and repurchase agreements that we execute bilaterally in the OTC market are governed by enforceable master netting arrangements where we generally have the right to offset exposure with the same counterparty. Either counterparty can generally request to net settle all contracts through a single payment upon default on, or termination of, any one contract. We elect to offset the derivative assets and liabilities under netting arrangements for balance sheet presentation where a right of setoff exists. Derivative contracts that are cleared with
central clearinghouses through our Future Commission Merchants ("FCMs") are not subject to offsetting due to the uncertainty existing around an end-user's ability to setoff these derivative contracts. Therefore, as of June 30, 2016 and December 31, 2015, we did not offset our derivative positions cleared through clearinghouses.

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We also maintain collateral agreements with certain derivative counterparties. We review our collateral positions on a daily basis and exchange collateral with our counterparties in accordance with standard International Swaps and Derivatives Association documentation, central clearing rules and other related agreements. For OTC derivatives, agreements with certain counterparties require both parties to maintain collateral in the event the fair values of derivative instruments exceed established exposure thresholds. For centrally cleared derivatives, we are subject to initial margin posting and variation margin exchange with the central clearinghouses. Acceptable types of collateral are typically in the form of cash or high quality liquid securities.
The exchange of collateral is dependent upon the fair value of the derivative instruments as well as the fair value of the pledged collateral. When valuing collateral, an estimate of the variation in price and liquidity over time is subtracted in the form of a "haircut" to discount the value of the collateral pledged.
The following table presents as of June 30, 2016 and December 31, 2015 the gross and net fair values of our derivative assets and liabilities and repurchase agreements, as well as the related offsetting amounts permitted under U.S. GAAP. The table also includes cash and non-cash collateral received or pledged associated with such arrangements. The collateral amounts shown are limited to the extent of the related net derivative fair values or outstanding balances, thus instances of over-collateralization are not shown.
Table 9.2: Offsetting of Financial Assets and Financial Liabilities

| (Dollars in millions) | Gross <br> Amounts | Gross Amounts |  |  |  | Securities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Offset in the |  |  |  | Collateral |  |
|  |  |  |  |  | Net | Held Under |  |
|  |  | Financi | Cash |  | Amounts as | Master |  |
|  |  | Financia | Collateral |  | Recognized | Netting |  |
|  |  | Instrume | Received |  |  | Agreements | Exposure |
| As of June 30, 2016 |  |  |  |  |  |  |  |
| Derivatives assets ${ }^{(1)}$ | \$ 2,971 | \$(180) | \$ (354 ) |  | \$ 2,437 | \$ (14 | \$ 2,423 |
| As of December 31, 2015 |  |  |  |  |  |  |  |
| Derivatives assets ${ }^{(1)}$ | 1,518 | (86 ) (446 ) 9 |  |  | 986 | (156 ) | 830 |
| (Dollars in millions) | Gross <br> Amounts | Gross Amounts Offset in the Balance Sheet |  |  |  | Securities |  |
|  |  |  |  |  |  | Collateral |  |
|  |  |  |  |  | Net | Pledged |  |
|  |  | $\begin{aligned} & \text { Cash } \\ & \text { Financial ollateral } \\ & \text { Instruments } \\ & \text { Pledged } \end{aligned}$ |  |  | Amounts as Recognized | Under |  |
|  |  |  |  |  | Master | Net |
|  |  |  |  |  | Netting <br> Agreement | Exposure |
| As of June 30, 2016 |  |  |  |  |  |  |  |
| Derivatives liabilities ${ }^{(1)}$ | \$ 905 | \$(180) | ) \$ 189 | ) |  | \$ 536 | \$ 0 | \$ 536 |
| Repurchase agreements ${ }^{(2)(3)}$ | ) 999 | 0 | 0 |  |  | 999 | (999 | 0 |
| As of December 31, 2015 |  |  |  |  |  |  |  |
| Derivatives liabilities ${ }^{(1)}$ | 520 | (86 ) | ) (57 |  | 377 | 0 | 377 |
| Repurchase agreements ${ }^{(2)}$ | 969 | 0 | 0 |  | 969 | (969 | 0 |

The gross balances include derivative assets and derivative liabilities as of June 30, 2016 totaling $\$ 1.6$ billion and
(1) $\$ 439$ million, respectively, related to the centrally cleared derivative contracts. The comparable amounts as of December 31, 2015 totaled $\$ 429$ million and $\$ 314$ million, respectively. These contracts were not subject to offsetting as of June 30, 2016 and December 31, 2015.
(2)

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As of June 30, 2016 and December 31, 2015, the Company only had repurchase obligations outstanding and did not have any reverse repurchase receivables.
Represents customer repurchase agreements that mature the next business day. As of June 30, 2016, we pledged
${ }^{(3)}$ collateral with a fair value of $\$ 1.0$ billion under these customer repurchase agreements, which were primarily agency RMBS securities.
Credit Risk-Related Contingency Features and Collateral
Certain of our derivative contracts include provisions requiring that our debt maintain a credit rating of investment grade or above by each of the major credit rating agencies. In the event of a downgrade of our debt credit rating below investment grade, some of our derivative counterparties would have the right to terminate the derivative contract and close out the existing positions, or demand immediate and ongoing full overnight collateralization on derivative instruments in a net liability position. Certain of our derivative contracts may also allow, in the event of a downgrade of our debt credit rating of any kind, our derivative counterparties to demand additional collateralization on such derivative instruments in a net liability position. We posted $\$ 215$ million and $\$ 304$ million of cash collateral as of June 30, 2016 and December 31, 2015, respectively. If our debt credit rating were to fall below investment grade, we would be required to post $\$ 46$ million and $\$ 55$ million of additional collateral as of June 30, 2016 and

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December 31, 2015, respectively. The fair value of derivative instruments with credit risk-related contingent features in a net liability position was less than $\$ 1$ million as of both June 30, 2016 and December 31, 2015.
Derivatives Counterparty Credit Risk
OTC derivative instruments contain an element of credit risk that arises from the potential failure of a counterparty to perform according to the terms of the contract. Our exposure to derivative counterparty credit risk, at any point in time, is represented by the fair value of derivatives in a gain position, or derivative asset position, assuming no recoveries of underlying collateral. To mitigate the risk of counterparty default, we enter into legally enforceable master netting agreements and also maintain collateral agreements, where possible, with certain derivative counterparties. We generally enter into these agreements on a bilateral basis with our counterparties. These bilateral agreements typically provide for the right to offset exposures and require both parties to maintain collateral in the event the fair values of derivative instruments exceed established thresholds. However, since June 2013 we have begun to clear eligible OTC derivatives through a central clearinghouse in accordance with the requirements under Title VII of the Dodd-Frank Act. We received cash collateral from derivative counterparties totaling $\$ 1.1$ billion and $\$ 544$ million as of June 30, 2016 and December 31, 2015, respectively. We also received securities from derivative counterparties with a fair value of $\$ 15$ million and $\$ 172$ million as of June 30, 2016 and December 31, 2015, respectively, which we have the ability to re-pledge.
The regulatory requirement to clear eligible derivatives with central clearinghouses effectively reduces our overall counterparty credit exposure. It however increases our credit exposure to CCPs and FCMs. We are required to execute Cleared Derivatives Execution Agreements with each of our FCMs. The use of FCMs also helps mitigate operational risks. Certain of our agreements governing derivative transactions include provisions that may require us to post more collateral or otherwise change terms in our agreements under certain circumstances.
We record counterparty credit risk valuation adjustments on our OTC derivative contracts to properly reflect the credit quality of the counterparty. We consider collateral and legally enforceable master netting agreements that mitigate our credit exposure to each counterparty in determining the counterparty credit risk valuation adjustment, which may be adjusted in future periods due to changes in the fair value of the derivative contracts, collateral and creditworthiness of the counterparty. The cumulative counterparty credit risk valuation adjustment recorded on our consolidated balance sheets as a reduction to the derivative asset balance was $\$ 7$ million and $\$ 4$ million as of June 30, 2016 and December 31, 2015, respectively. We also adjust the fair value of our derivative liabilities to reflect the impact of our own credit quality. We calculate this adjustment by comparing the spreads on our credit default swaps to the discount benchmark curve. The cumulative credit risk valuation adjustment related to our credit quality recorded on our consolidated balance sheets as a reduction in the derivative liability balance was less than $\$ 1$ million as of both June 30, 2016 and December 31, 2015.
Income Statement Presentation and AOCI
The following table summarizes the impact of derivatives and the related hedged items in our consolidated statements of income and AOCI.
Fair Value Hedges and Free-Standing Derivatives
The net gains (losses) recognized in earnings related to derivatives in fair value hedging relationships and free-standing derivatives are presented below for the three and six months ended June 30, 2016 and 2015.

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Table 9.3: Gains and Losses on Fair Value Hedges and Free-Standing Derivatives
Three Months Six Months Ended June Ended June 30, 30, 2016201520162015
(Dollars in millions)
Derivatives designated as accounting hedges: ${ }^{(1)}$
Fair value interest rate contracts:
Gains (losses) recognized in earnings on derivatives
\$182 \$(223) \$390 \$(70)
Gains (losses) recognized in earnings on hedged items
Net fair value hedge ineffectiveness gains (losses)
(175) 211 (367) 63

Derivatives not designated as accounting hedges: ${ }^{(1)}$
Interest rate contracts covering:

| MSRs | 8 | $(9$ | $)$ | 18 | $(3$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $)$ |  |  |  |  |  |
| Customer accommodation | 7 | 5 | 12 | 9 |  |
| Other interest rate exposures | 16 | 16 | 31 | 18 |  |
| Total interest rate contracts | 31 | 12 | 61 | 24 |  |
| Other contracts | $(9$ | $)$ | 0 | $(9$ | $)(2)$ |
| Total gains (losses) on derivatives not designated as accounting hedges | 22 | 12 | 52 | 22 |  |
| Net derivative gains (losses) recognized in earnings | $\$ 29$ | $\$ 0$ | $\$ 75$ | $\$ 15$ |  |

${ }^{(1)}$ Amounts are recorded in our consolidated statements of income in other non-interest income.
Cash Flow and Net Investment Hedges
The table below shows the net gains (losses) related to derivatives designated as cash flow hedges and net investment hedges for the three and six months ended June 30, 2016 and 2015.
Table 9.4: Gains and Losses on Derivatives Designated as Cash Flow Hedges and Net Investment Hedges

| Three | Six Months |
| :--- | :--- |
| Months | Ended June |
| Ended June | 30, |
| 30, |  |

(Dollars in millions)
Gains (losses) recorded in AOCI:
Cash flow hedges:
Interest rate contracts
Foreign exchange contracts
Subtotal
\$192 \$(33) \$618 \$177

Net investment hedges:
Foreign exchange contracts
Net derivatives gains (losses) recognized in AOCI
Gains (losses) recorded in earnings:
Cash flow hedges:
Gains (losses) reclassified from AOCI into earnings:
Interest rate contracts ${ }^{(1)}$
\$48 \$50 \$98 \$97
Foreign exchange contracts ${ }^{(2)}$
Subtotal
Gains (losses) recognized in earnings due to ineffectiveness:

Interest rate contracts ${ }^{(2)}$
Net derivative gains (losses) recognized in earnings
$\begin{array}{llll}0 & 0 & 3 & 2\end{array}$
\$49 \$42 \$101 \$87
(1) Amounts reclassified are recorded in our consolidated statements of income in interest income or interest expense.
(2) Amounts are recorded in our consolidated statements of income in other non-interest income or other interest income.

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In the next 12 months, we expect to reclassify to earnings net after-tax gains of $\$ 186$ million currently recorded in AOCI as of June 30, 2016. These amounts will offset the cash flows associated with the hedged forecasted transactions. The maximum length of time over which forecasted transactions were hedged was approximately five years as of June 30, 2016. The amount we expect to reclassify into earnings may change as a result of changes in market conditions and ongoing actions taken as part of our overall risk management strategy.

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## NOTE 10—STOCKHOLDERS' EQUITY

Preferred Stock
The following table summarizes the Company's preferred stock issued and outstanding as of June 30, 2016 and December 31, 2015.
Table 10.1: Preferred Stock Issued and Outstanding

| Series | Description | Issuance Date | Redeemable <br> by Issuer <br> Beginning | Per Annum <br> Dividend <br> Rate | Dividend <br> Frequency | Liquidation <br> Preference |  | Carrying Value (in millions) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Preferen per Share | Total <br> Shares <br> Outstanding | June <br> 30, <br> 2016 | $\begin{aligned} & \text { December } \\ & 31, \\ & 2015 \end{aligned}$ |
| Series $\mathrm{B}^{(1)}$ | $6.00 \%$ <br> Non-Cumulative | August <br> 20, 2012 | September 1, 2017 | 6.00\% | Quarterly | \$ 1,000 | 875,000 | \$853 | \$ 853 |
| Series $\mathrm{C}^{(1)}$ | $\begin{aligned} & \text { 6.25\% } \\ & \text { Non-Cumulative } \end{aligned}$ | June 12, $2014$ | September $1,2019$ | 6.25 | Quarterly | 1,000 | 500,000 | 484 | 484 |
| $\begin{aligned} & \text { Series } \\ & \mathrm{D}^{(1)} \end{aligned}$ | $\begin{aligned} & \text { 6.70\% } \\ & \text { Non-Cumulative } \end{aligned}$ | October <br> 31, 2014 | $\begin{aligned} & \text { December 1, } \\ & 2019 \end{aligned}$ | 6.70 | Quarterly | 1,000 | 500,000 | 485 | 485 |
| Series <br> E | Fixed-to-Floating Rate Non-Cumulative | $\begin{aligned} & \text { May 14, } \\ & 2015 \end{aligned}$ | June 1, 2020 | 5.55\% <br> through <br> 5/31/2020; <br> 3-mo. <br> LIBOR+ <br> 380 bps thereafter | Semi-Annually through 5/31/2020; Quarterly thereafter | 1,000 | 1,000,000 | 988 | 988 |
| $\begin{aligned} & \text { Series } \\ & \mathrm{F}^{(1)} \end{aligned}$ | $\begin{aligned} & \text { 6.20\% } \\ & \text { Non-Cumulative } \end{aligned}$ | August <br> 24, 2015 | $\begin{aligned} & \text { December 1, } \\ & 2020 \end{aligned}$ | 6.20 | Quarterly | 1,000 | 500,000 | 484 | 484 |
| Total |  |  |  |  |  |  |  | \$3,294 | \$ 3,294 |

(1) Ownership is held in the form of depositary shares, each representing a $1 / 40$ th interest in a share of fixed-rate non-cumulative perpetual preferred stock.

Accumulated Other Comprehensive Income
The following table presents the changes in AOCI by component for the three and six months ended June 30, 2016 and 2015.
Table 10.2: Accumulated Other Comprehensive Income
(Dollars in millions)

AOCI as of March 31, 2016
Three Months Ended June 30, 2016

(Dollars in millions)

AOCI as of December 31, 2015

| Securities |  | Foreign | Other Total |  |
| :---: | :---: | :---: | :---: | :---: |
| Availahle | Cash | Currency |  |  |
| for Maturity ${ }^{(1)}$ | Hedges | Translation |  |  |
| Sale Maturity | Hedges | Adjustments ${ }^{(2)}$ |  |  |
| \$162 \$ (725 ) | \$ 120 | \$ (143 ) | \$(30) | \$(616) |
| 3190 | 618 | (29 | (5 | 903 |
| 446 | (98 | 0 | 2 | (46 |
| 32346 | 520 | (29 | (3 | 857 |
| \$485 \$ (679 ) | \$ 640 | \$ (172 | \$(33) | \$241 |

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(Dollars in millions)

AOCI as of March 31, 2015
Other comprehensive income (loss) before reclassifications
Amounts reclassified from AOCI into earnings
Net other comprehensive income (loss)
AOCI as of June 30, 2015
(Dollars in millions)

AOCI as of December 31, 2014
Other comprehensive income (loss) before reclassifications
Amounts reclassified from AOCI into earnings
Net other comprehensive income (loss)
AOCI as of June 30, 2015

| Three Months Ended June 30, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Securities |  | Foreign |  |  |
| Availablecurities |  | Currency | Other | Total |
| for Maturity ${ }^{(1)}$ | Hedges | Translation |  |  |
| Sale Maturity |  | Adjustments ${ }^{(2)}$ |  |  |
| \$532 \$ (801 | \$ 172 | \$ (92 | \$(23) | \$(212) |
| (171) 0 | (39 ) | ) 35 | 0 | (175 ) |
| 27 | (42 | ) 0 | 0 | (10 ) |
| (166) 27 | (81) | 35 | 0 | (185 ) |
| \$366 \$ (774 | \$ 91 | \$ (57 | \$(23) | \$(397) |
| Six Months Ended June 30, 2015 |  |  |  |  |
| Securities |  | Foreign |  |  |
| Availablecurit to |  | Currency | Other | Total |
| for $\quad$ Maturity ${ }^{(1)}$ | Hedges | Translation | Other | Total |
| Sale Maturity | Hedges | Adjustments ${ }^{(2)}$ |  |  |
| \$410 \$ (821 ) | \$ 10 | \$ (8 ) | \$(21) | \$(430) |
| (57 ) 0 | 166 | (49 | (1 | 59 |
|  | (85 ) | ) 0 |  | (26 ) |
| (44 ) 47 | 81 | (49 |  | 33 |
| \$366 \$ (774 ) | \$ 91 | \$ (57 | \$(23) | \$(397) |

The amortization of unrealized holding gains or losses reported in AOCI for securities held to maturity will be
${ }_{(1)}$ offset by the amortization of premium or discount created from the transfer of securities from available for sale to held to maturity, which occurred at fair value. These unrealized gains or losses will be amortized over the remaining life of the security with no expected impact on future net income.
${ }^{(2)}$ Includes the impact from hedging instruments designated as net investment hedges.
The following table presents the impacts on net income of amounts reclassified from each component of AOCI for the three and six months ended June 30, 2016 and 2015.
Table 10.3: Reclassifications from AOCI
(Dollars in millions)

AOCI Components
Securities available for sale:

| Amount |  |
| :--- | :--- |
| Reclassified from |  |
| AOCI |  |
| Three | Six |
| Months | Months |
| Ended | Ended |
| June 30, | June 30, |
| 20162015 | 20162015 |

Affected Income Statement Line Item

| Non-interest income | $\$ 2$ | $\$(1)$ | $\$ 2$ | $\$ 1$ |
| :--- | :--- | :--- | :--- | :--- |
| Non-interest income - OTTI | $(1)$ | $(7)$ | $(9)$ | $(22)$ |
| Income (loss) from continuing operations before income taxes | 1 | $(8)$ | $(7)$ | $(21)$ |
| Income tax provision (benefit) | 0 | $(3$ | $)$ | $(3)$ |\(\left(\begin{array}{l}8 <br>

Net income (loss)\end{array}\right.\)

Securities held to maturity: ${ }^{(1)}$

| Interest income | (40) | $(40)$ | $(73)$ | $(73)$ |
| :--- | :--- | :--- | :--- | :--- |
| Income tax provision (benefit) | $(15)$ | $(13)$ | $(27)$ | $(26)$ |
| Net income (loss) | $(25)$ | $(27)$ | $(46)$ | $(47)$ |
|  |  |  |  |  |
| Interest income | 78 | 78 | 157 | 153 |
| Interest income | 1 | 0 | 0 | 0 |
| Non-interest income | 0 | $(12)$ | $(1)$ | $(19)$ |
| Income (loss) from continuing operations before income taxes | 79 | 66 | 156 | 134 |

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(Dollars in millions)

| Amount Reclassified <br> from AOCI <br> Three | Six |  |  |
| :--- | :--- | :--- | :--- |
| Months | Months |  |  |
| Ended | Ended |  |  |
| June | 30, | June | 30, |
| 20162015 | 2016 | 2015 |  |
| $\$ 30$ | $\$ 24$ | $\$ 58$ | $\$ 49$ |
| 49 | 42 | 98 | 85 |
|  |  |  |  |
| 0 | 1 | $(2$ | $)$ |
| 0 | 1 | 0 | 1 |
| 0 | 0 | $(2$ | $)$ |
| $\$ 25$ | $\$ 10$ | $\$ 46$ | $\$ 26$ |

The amortization of unrealized holding gains or losses reported in AOCI for securities held to maturity will be
(1) offset by the amortization of premium or discount created from the transfer of securities from available for sale to held to maturity, which occurred at fair value. These unrealized gains or losses will be amortized over the remaining life of the security with no expected impact on future net income.
The table below summarizes other comprehensive income activity and the related tax impact for the three and six months ended June 30, 2016 and 2015.
Table 10.4: Other Comprehensive Income (Loss)
(Dollars in millions)
Other comprehensive income (loss):
Net unrealized gains (losses) on securities available for sale
Net changes in securities held to maturity
Net unrealized gains (losses) on cash flow hedges
Foreign currency translation adjustments ${ }^{(1)}$
Other
Other comprehensive income (loss)
(Dollars in millions)
Other comprehensive income (loss):
Net unrealized gains on securities available for sale
Net changes in securities held to maturity
Net unrealized gains on cash flow hedges
Foreign currency translation adjustments ${ }^{(1)}$
Other
Other comprehensive income (loss)
Three Months Ended June 30,
20162015

BeforPProvision After Before Provision After
Tax (Benefit) Tax Tax (Benefit) Tax
\$212 \$ $76 \quad \$ 136$ \$(259) \$ (93 ) \$(166)

| 41 | 16 | 25 | 40 | 13 | 27 |
| :--- | :--- | :--- | :--- | :--- | :--- |

$227 \quad 84 \quad 143 \quad(129)(48)(81)$
$40 \quad 70 \quad(30)(21 \quad)(56 \quad) 35$
$\begin{array}{llllll}12 & 4 & 8 & 0 & 0 & 0\end{array}$
\$532 \$ $250 \quad \$ 282$ \$(369) \$ (184 ) \$(185)
Six Months Ended June 30,
20162015

Before Provision After BeforeProvision After
Tax (Benefit) Tax Tax (Benefit) Tax

| $\$ 508$ | $\$ 185$ | $\$ 323$ | $\$(69)$ | $\$(25$ | $)$ | $\$(44)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 74 | 28 | 46 | 73 | 26 | 47 |  |
| 827 | 307 | 520 | 129 | 48 | 81 |  |
| 66 | 95 | $(29$ | $)(62)$ | $(13$ | $(49)$ |  |
| $(5$ | $)$ | $(2$ | $)$ | $(3),(4)$ | $(2$ | $)$ |
| $\$ 1,470$ | $\$ 613$ | $\$ 857$ | $\$ 67$ | $\$ 34$ | $\$ 33$ |  |

${ }^{(1)}$ Includes the impact from hedging instruments designated as net investment hedges.

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## NOTE 11—EARNINGS PER COMMON SHARE

The following table sets forth the computation of basic and diluted earnings per common share:
Table 11.1: Computation of Basic and Diluted Earnings per Common Share
(Dollars and shares in millions, except per share data)
Income from continuing operations, net of tax

| Three MonthsEnded June |  | Six Months |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 30, |  |  |  |
| 2016 | 2015 | 2016 | 2015 |
| \$943 | \$852 | \$1,961 | \$1,986 |
| (1 | ) 11 | (6 | ) 30 |
| 942 | 863 | 1,955 | 2,016 |
| (6) | ) (4 | ) (12 | ) (10 |
| (65 ) | ) (29 | ) (102 | ) (61 |
| \$871 | \$830 | \$1,841 | \$1,945 |
| 511.7 | 545.6 | 517.6 | 548.0 |
| 2.0 | 2.8 | 1.9 | 2.7 |
| 1.2 | 1.1 | 1.2 | 1.3 |
| 1.6 | 2.5 | 1.6 | 2.7 |
| 4.8 | 6.4 | 4.7 | 6.7 |
| 516.5 | 552.0 | 522.3 | 554.7 |

Basic earnings per common share:
Net income from continuing operations
Income (loss) from discontinued operations
Net income per basic common share

| $\$ 1.70$ | $\$ 1.50$ | $\$ 3.57$ | $\$ 3.49$ |
| :--- | :--- | :--- | :--- |
| 0.00 | 0.02 | $(0.01$ | $)$ |
| $\$ 1.70$ | $\$ 1.52$ | $\$ 3.56$ | $\$ 3.55$ |

Diluted earnings per common share: ${ }^{(3)}$
Net income from continuing operations
Income (loss) from discontinued operations
Net income per diluted common share

| $\$ 1.69$ | $\$ 1.48$ | $\$ 3.53$ | $\$ 3.45$ |
| :--- | :--- | :--- | :--- |
| 0.00 | 0.02 | $(0.01$ | $)$ |
| $\$ 1.69$ | $\$ 1.50$ | $\$ 3.52$ | $\$ 3.51$ |

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## NOTE 12—FAIR VALUE MEASUREMENT

Fair value is defined as the price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date (also referred to as an exit price). The fair value accounting guidance provides a three-level fair value hierarchy for classifying financial instruments. This hierarchy is based on the markets in which the assets or liabilities trade and whether the inputs to the valuation techniques used to measure fair value are observable or unobservable. The fair value measurement of a financial asset or liability is assigned a level based on the lowest level of any input that is significant to the fair value measurement in its entirety. The three levels of the fair value hierarchy are described below:
Level 1: Valuation is based on quoted prices (unadjusted) in active markets for identical assets or liabilities. Valuation is based on observable market-based inputs, other than quoted prices in active markets for

Level 2: identical assets or liabilities, quoted prices in markets that are not active, or models using inputs that are observable or can be corroborated by observable market data of substantially the full term of the assets or liabilities.

Level 3: Valuation is generated from techniques that use significant assumptions not observable in the market. Valuation techniques include pricing models, discounted cash flow methodologies or similar techniques. The accounting guidance for fair value measurements requires that we maximize the use of observable inputs and minimize the use of unobservable inputs in determining fair value. The accounting guidance provides for the irrevocable option to elect, on a contract-by-contract basis, to measure certain financial assets and liabilities at fair value at inception of the contract and record any subsequent changes in fair value in earnings. We have not made any material fair value option elections as of or for the periods disclosed herein.
For additional information on the valuation techniques used in estimating the fair value of our financial assets and liabilities on a recurring or nonrecurring basis and for estimating the fair value for financial instruments that are not recorded at fair value, see "Note 19—Fair Value Measurement" in our 2015 Form 10-K.
Fair Value Governance and Control
We have a governance framework and a number of key controls that are intended to ensure that our fair value measurements are appropriate and reliable. Our governance framework provides for independent oversight and segregation of duties. Our control processes include review and approval of new transaction types, price verification and review of valuation judgments, methods, models, process controls and results.
Groups independent of our trading and investing functions, including our Corporate Valuations Group ("CVG"), Fair Value Committee ("FVC") and Model Validation Group ("MVG"), participate in the review and validation process. The CVG, which is independent of the front office and the valuation providers, performs periodic verification of fair value measurements to determine if assigned fair values are reasonable. Prices based on third party pricing providers are checked against available market information including prices from other market sources.
The FVC, which includes representation from business areas, our Risk Management and Finance functions, provides guidance and oversight to ensure an appropriate valuation control environment. The FVC regularly reviews and approves changes in valuation methodologies to ensure that our valuation practices are consistent with industry standards and adhere to regulatory and accounting guidance.
We have a model policy, established by an independent Model Risk Office, which governs the validation of models and related supporting documentation to ensure the appropriate use of models for pricing. The MVG is part of the Model Risk Office and validates all models and provides ongoing monitoring of their performance.
The fair valuation governance process is set up in a manner that allows the Chairperson of the FVC to escalate valuation disputes that cannot be resolved by the FVC to a more senior committee called the Valuations Advisory Committee ("VAC") for resolution. The VAC is chaired by the Chief Financial Officer and includes other members of senior management. The VAC is only required to convene to review escalated valuation disputes.

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Assets and Liabilities Measured at Fair Value on a Recurring Basis
The following table displays our assets and liabilities measured on our consolidated balance sheets at fair value on a recurring basis as of June 30, 2016 and December 31, 2015:
Table 12.1: Assets and Liabilities Measured at Fair Value on a Recurring Basis
June 30, 2016
Fair Value Measurements Using
(Dollars in millions)
Level 1 Level 2 Level 3 Total
Assets:
Securities available for sale:
U.S. Treasury securities

RMBS
CMBS
Other ABS
Other securities
\$5,189 \$0 \$0 \$5,189
$\begin{array}{llll}0 & 27,460 & 555 & 28,015\end{array}$

Total securities avilate for
Other assets:
$\begin{array}{lllll}\text { Derivative assets }{ }^{(1)(2)} & 3 & 2,883 & 85 & 2,971\end{array}$
Other ${ }^{(3)}$
$199 \quad 0 \quad 256 \quad 455$

Total assets $\quad \$ 5,687 \$ 36,626 \$ 1,073 \$ 43,386$
Liabilities:
Other liabilities:
Derivative liabilities ${ }^{(1)(2)} \quad \$ 6 \quad \$ 832 \quad \$ 67 \quad \$ 905$
Total liabilities
\$6 \$832 \$67 \$905
December 31, 2015
Fair Value Measurements Using
(Dollars in millions) Level 1 Level 2 Level 3 Total
Assets:
Securities available for sale:

| U.S. Treasury securities | $\$ 4,660$ | $\$ 0$ | $\$ 0$ | $\$ 4,660$ |
| :--- | :--- | :--- | :--- | :--- |
| RMBS | 0 | 26,807 | 504 | 27,311 |
| CMBS | 0 | 5,282 | 97 | 5,379 |
| Other ABS | 0 | 1,340 | 0 | 1,340 |
| Other securities | 355 | 2 | 14 | 371 |
| Total securities available for sale | 5,015 | 33,431 | 615 | 39,061 |

Other assets:
$\begin{array}{lllll}\text { Derivative assets }{ }^{(1)(2)} & 2 & 1,459 & 57 & 1,518\end{array}$
Other ${ }^{(3)} \quad 183 \quad 0 \quad 279462$
Total assets $\quad \$ 5,200 \$ 34,890 \$ 951 \quad \$ 41,041$
Liabilities:
Other liabilities:
Derivative liabilities ${ }^{(1)(2)} \quad \$ 2 \quad \$ 491 \quad \$ 27 \quad \$ 520$
$\begin{array}{lllll}\text { Total liabilities } & \$ 2 & \$ 491 & \$ 27 & \$ 520\end{array}$

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The balances represent gross derivative amounts and are not reduced by the impact of legally enforceable master netting agreements that allow us to net positive and negative positions and the related payables and receivables for
${ }^{(1)}$ cash collateral held or placed with the same counterparty. The net derivative assets were $\$ 2.4$ billion and $\$ 986$ million, and the net derivative liabilities were $\$ 536$ million and $\$ 377$ million as of June 30, 2016 and December 31, 2015, respectively. See "Note 9-Derivative Instruments and Hedging Activities" for further information.

Does not reflect $\$ 7$ million and $\$ 4$ million recognized as a net valuation allowance on derivative assets and liabilities for non-performance risk as of June 30, 2016 and December 31, 2015, respectively. Non-performance risk is reflected in other assets and liabilities on the consolidated balance sheets and offset through non-interest income in the consolidated statements of income.
Includes consumer MSRs of $\$ 53$ million and $\$ 68$ million, retained interests in securitizations of $\$ 203$ million and $\$ 211$ million and deferred compensation plan assets of $\$ 199$ million and $\$ 183$ million as of June 30, 2016 and
${ }^{(3)}$ December 31, 2015, respectively. Consumer MSRs and retained interests in securitizations are both classified within Level 3. Deferred compensation plan assets, which consist of investments in publicly traded mutual funds, are classified within Level 1.
The determination of the classification of financial instruments in the fair value hierarchy is performed at the end of each reporting period. We consider all available information, including observable market data, indications of market liquidity and orderliness, and our understanding of the valuation techniques and significant inputs. Based upon the specific facts and circumstances of each instrument or instrument category, judgments are made regarding the significance of the unobservable inputs to the instruments' fair value measurement in its entirety. If unobservable inputs are considered significant, the instrument is classified as Level 3. The process for determining fair value using unobservable inputs is generally more subjective and involves a high degree of management judgment and assumptions. During the three and six months ended June 30, 2016, we had minimal movements between Levels 1 and 2.

Level 3 Recurring Fair Value Rollforward
The table below presents a reconciliation for all assets and liabilities measured and recognized at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and six months ended June 30, 2016 and 2015. When assets and liabilities are transferred between levels, we recognize the transfer as of the end of the period.

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Table 12.2: Level 3 Recurring Fair Value Rollforward

Fair Value Measurements Using Significant

Unobservable Inputs (Level 3)
Three Months Ended June 30, 2016
Total Gains Net
(Losses) Unrealized
(Realized/Unrealized)
Gains
(Losses)
Included
in Net
Income
Balance,Related to
(Dollars in millions)

Assets
and Liabilities Still Held as of June 30, 2015 ${ }^{(3)}$

Assets:
Securities available for sale:
Corporate debt securities
 agencies

| RMBS | 555 | 11 | $(9$ | $)$ | 0 | 0 | 0 | $(14$ | $)$ | 107 | $(191)$ | 459 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |
| CMBS | 174 | 0 | 0 | 86 | 0 | 0 | $(16$ | $)$ | 0 | $(74$ | 170 | 0 |
| Other ABS | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |  |
| Other securities | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18 | 0 |  |
| Total securities available for sale | 926 | 12 | $(9$ | $)$ | 86 | $(80$ | $)$ | 0 | $(32$ | $)$ | 107 | $(265)$ |
| 745 | 11 |  |  |  |  |  |  |  |  |  |  |  |

Other assets:
Derivative assets ${ }^{(4)}$
Consumer MSRs
Retained interest in securitizations
Liabilities:
Other liabilities:
Derivative liabilities ${ }^{(4)} \quad \$(48) \$ 9 \quad \$ 0 \quad \$ \quad 0 \quad \$ 0 \quad \$(3) \$ 12 \quad \$ \quad 0$

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Assets:
Securities available for sale:

| RMBS | \$504 | \$ 13 |  | \$ | 6 | \$ 59 | \$ 0 | \$ 0 | \$ (48 | ) | \$ 207 | \$(186 | ) \$ 555 | \$ 14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CMBS | 97 | 0 |  | 2 |  | 156 | 0 | 0 | (10 | ) | 64 | (181 | ) 128 | 0 |
| Other ABS | 0 | 0 |  | 0 |  | 30 | 0 | 0 | 0 |  | 0 | 0 | 30 | 0 |
| Other securities | 14 | 0 |  | 0 |  | 8 | 0 | 0 | (3) | ) | 0 | 0 | 19 | 0 |
| Total securities available for sale | 615 | 13 |  | 8 |  | 253 | 0 | 0 | (61 | ) | 271 | (367 | ) 732 | 14 |
| Other assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Derivative assets ${ }^{(4)}$ | 57 | 28 |  | 0 |  | 0 | 0 | 42 | (26 | ) | 0 | (16 | ) 85 | 28 |
| Consumer MSRs | 68 | (20 | ) | 0 |  | 0 | 0 | 8 | (3 | ) | 0 | 0 | 53 | (20 |
| Retained interest in securitizations | 211 | (8) | ) | 0 |  | 0 | 0 | 0 | 0 |  | 0 | 0 | 203 | (8) |

Liabilities:
Other liabilities:
Derivative liabilities ${ }^{(4)} \quad \$(27) \$(29) \quad \$ 0 \quad \$ 0 \quad \$ 0 \quad \$(31) \$ 13 \quad \$ 0 \quad \$ 7 \quad \$(67) \$(29)$ Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Six Months Ended June 30, 2015
Total Gains Net
(Losses) Unrealized
(Realized/Unrealized)
Gains
(Dollars in millions)
BalancdncludedIncludedPiurchaSa\$es IssuanceSettlementifansferrsansferBalance(Losses) Januaryin, Net OCI Into Out of June Included 2015 Income ${ }^{(1)}$

Into Out of June Included Level Level 30, in Net $3^{(2)} \quad 3^{(2)} 2015$ Income Related to Assets and

Assets:
Securities available for sale:
Corporate debt securities guaranteed by U.S. government agencies
 securitizations
Liabilities:
Other liabilities:
Derivative liabilities ${ }^{(4)} \quad \$(43) \$(1) \quad \$ 0 \quad \$ \quad 0 \quad \$ 0 \quad \$(10) \$ 24 \quad \$ 0$

Gains (losses) related to Level 3 Consumer MSRs, derivative assets and derivative liabilities, and retained interests
${ }^{(1)}$ in securitizations are reported in other non-interest income, which is a component of non-interest income, in our consolidated statements of income.
During the three and six months ended June 30, 2016 and 2015, the transfers into Level 3 were primarily driven by
(2) less consistency among vendor pricing on individual securities, while the transfers out of Level 3 were primarily driven by greater consistency among multiple pricing sources.

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The amount presented for unrealized gains (losses) for assets still held as of the reporting date primarily represents impairments of securities available for sale, accretion on certain fixed maturity securities, changes in fair value of derivative instruments and mortgage servicing rights transactions. Impairment is reported in total OTTI, which is a component of non-interest income, in our consolidated statements of income.
All Level 3 derivative assets and liabilities are presented on a gross basis and are not reduced by the impact of
${ }^{(4)}$ legally enforceable master netting agreements that allow us to net positive and negative positions and the related payables and receivables for cash collateral held or placed with the same counterparty.
Significant Level 3 Fair Value Asset and Liability Input Sensitivity
Changes in unobservable inputs may have a significant impact on fair value. Certain of these unobservable inputs will, in isolation, have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. In general, an increase in the discount rate, default rates, loss severity and credit spreads, in isolation, would result in a decrease in the fair value measurement. In addition, an increase in default rates would generally be accompanied by a decrease in recovery rates, slower prepayment rates and an increase in liquidity spreads. Techniques and Inputs for Level 3 Fair Value Measurements
The following table presents the significant unobservable inputs relied upon to determine the fair values of our Level 3 financial instruments on a recurring basis. We utilize multiple third-party pricing services to obtain fair value measures for our securities. Several of our third-party pricing services are only able to provide unobservable input information for a limited number of securities due to software licensing restrictions. Other third-party pricing services are able to provide unobservable input information for all securities for which they provide a valuation. As a result, the unobservable input information for the securities available for sale presented below represents a composite summary of all information we are able to obtain for a majority of our securities. The unobservable input information for all other Level 3 financial instruments is based on the assumptions used in our internal valuation models.
Table 12.3: Quantitative Information about Level 3 Fair Value Measurements
Quantitative Information about Level 3 Fair
Value Measurements
Fair
$\begin{array}{ll}\text { Viguificant } & \text { Significant } \\ \text { aValuation } & \text { Unobservable Range } \\ \text { Weighted }\end{array}$
(Dollars in millions) aValuation Unobs
Average
2016
Assets:


[^0]:    Tangible book value per common share is a non-GAAP measure calculated based on tangible common (1) equity divided by common shares outstanding. See "MD\&A-Table A - Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information on non-GAAP measures.

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[^2]:    (1) Past due fees included in interest income totaled approximately $\$ 354$ million and $\$ 706$ million in the second quarter and first six months of 2016, respectively, and $\$ 344$ million and $\$ 697$ million in the second quarter and first six months of 2015, respectively.
    ${ }^{(2)}$ Interest income and interest expense and the calculation of average yields on interest-earning assets and average rates on interest-bearing liabilities include the impact of hedge accounting.
    ${ }^{(3)}$ Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make certain reclassifications within our Commercial Banking business results to present revenues and yields on a

[^3]:    Represents the benefit (provision) for mortgage representation and warranty losses recorded in continuing operations. For the total impact to the net benefit (provision) for mortgage representation and warranty losses,
    ${ }^{(1)}$ including the portion recognized in our consolidated statements of income as a component of discontinued operations, see "MD\&A—Consolidated Balance Sheets Analysis—Table 14—Changes in Representation and Warranty Reserve."

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[^5]:    ${ }_{\text {(1) }}$ Period-end loans held for investment and average loans held for investment include accrued finance charges and fees, net of the estimated uncollectible amount.
    (2)

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[^7]:    Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make ${ }_{(1)}$ certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory tax rate of $35 \%$ with offsetting reclassifications to the Other category.
    (2)

[^8]:    (1) Includes Federal National Mortgage Association ("Fannie Mae"), Federal Home Loan Mortgage Corporation ("Freddie Mac") and Government National Mortgage Association ("Ginnie Mae") guaranteed securities. ABS collateralized by credit card loans constituted approximately $65 \%$ and $71 \%$ of the other ABS portfolio as of
    (2) June 30, 2016 and December 31, 2015, respectively, and ABS collateralized by auto dealer floor plan inventory loans and leases constituted approximately $17 \%$ and $11 \%$ of the other ABS portfolio as of June 30, 2016 and December 31, 2015, respectively.
    ${ }^{(3)}$ Includes foreign government bonds and equity investments.
    Credit Ratings
    Our portfolio of investment securities continues to be concentrated in securities that generally have high credit ratings and low credit risk, such as securities issued and guaranteed by the U.S. Treasury and Agencies. Approximately 95\%

[^9]:    Capital ratios are calculated based on the Basel III Standardized Approach framework, subject to applicable transition provisions, such as the inclusion of the unrealized gains and losses on securities available for sale
    ${ }^{(1)}$ included in accumulated other comprehensive income ("AOCI") and adjustments related to intangible assets other than goodwill. The inclusion of AOCI and the adjustments related to intangible assets are phased-in at $40 \%$ for $2015,60 \%$ for $2016,80 \%$ for 2017 and $100 \%$ for 2018.
    Ratios as of June 30, 2016 are preliminary. As we continue to validate our data, the calculations are subject to
    ${ }^{(2)}$ change until we file our June 30, 2016 Form FR Y-9C-Consolidated Financial Statements for Holding Companies and Call Reports.
    (3) Common equity Tier 1 capital ratio is a regulatory capital measure calculated based on common equity Tier 1 capital divided by risk-weighted assets.
    (4) Tier 1 capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.
    ${ }^{(5)}$ Total capital ratio is a regulatory capital measure calculated based on total capital divided by risk-weighted assets.
    (6) Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.
    (7) Supplementary leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by total leverage exposure.
    The Company exceeded the minimum capital requirements and each of the Banks exceeded the minimum regulatory requirements and were "well-capitalized" under PCA requirements as of both June 30, 2016 and December 31, 2015.

[^10]:    (1) Includes installment loans of $\$ 11$ million and $\$ 16$ million as of June 30, 2016 and December 31, 2015, respectively.

[^11]:    ${ }_{\text {(1) }}$ Calculated for each loan category by dividing annualized net charge-offs by average loans held for investment for the period.
    Excluding the impact of PCI loans, the net charge-off rates for our home loan and total consumer banking
    (2) portfolios were $0.31 \%$ and $1.09 \%$, respectively, for the three months ended June 30, 2016, compared to $0.16 \%$ and $1.09 \%$, respectively, for the three months ended June 30, 2015; and $0.24 \%$ and $1.24 \%$, respectively, for the six months ended June 30, 2016, compared to $0.13 \%$ and $1.19 \%$, respectively, for the six months ended June $30,2015$.
    For information regarding management's expectations of net charge-offs, see "MD\&A—Business Segment Expectations."

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[^13]:    74Capital One Financial Corporation (COF)

[^14]:    ${ }_{\text {(1) }}$ Investments with no stated maturities, which consist of equity securities, are included with contractual maturities due after 10 years.
    Table 3.6: Contractual Maturities of Securities Held to Maturity
    June 30, 2016
    (Dollars in millions)
    Carrying Fair Value
    Due after 1 year through 5 years
    \$199 \$ 201
    Due after 5 years through 10 years $\quad 1,329 \quad 1,452$
    Due after 10 years $\quad 23,592 \quad 25,146$
    Total $\quad \$ 25,120 \$ 26,799$
    Because borrowers may have the right to call or prepay certain obligations, the expected maturities of our securities are likely to differ from the scheduled contractual maturities presented above.

[^15]:    ${ }_{(1)}$ Represents total loans modified and accounted for as TDRs during the period. Paydowns, net charge-offs and any other changes subsequent to the TDR date are not reflected in the recorded investment amount.
    (2) We present the modification types utilized most prevalently across our loan portfolios. As not every modification type is included in the table above, the total \% of TDR activity may not add up to $100 \%$.
    (3) Represents percentage of loans modified and accounted for as TDRs during the period that were granted a reduced interest rate.
    (4) Due to multiple concessions granted to some troubled borrowers, percentages may total more than $100 \%$ for certain loan types.
    ${ }^{(5)}$ Represents weighted average interest rate reduction for those loans that received an interest rate concession.
    ${ }_{(6)}$ Represents percentage of loans modified and accounted for as TDRs during the period that were granted a maturity date extension.
    ${ }^{(7)}$ Represents weighted average change in maturity date for those loans that received a maturity date extension.
    ${ }_{\text {(8) }}$ Represents percentage of loans modified and accounted for as TDRs during the period that were granted forgiveness or forbearance of a portion of their balance.
    (9) Total amount represents the gross balance forgiven. For loans modified in bankruptcy, the gross balance reduction represents collateral value write-downs associated with the discharge of the borrower's obligations.
    TDR—Subsequent Defaults of Completed TDR Modifications
    The following table presents the type, number and recorded investment amount of loans modified in TDRs that experienced a default during the period and had completed a modification event in the twelve months prior to the default. A default occurs if the loan is either 90 days or more delinquent, has been charged off as of the end of the

[^16]:    (1) Primarily consists of the legacy loan portfolio of our discontinued GreenPoint mortgage operations.
    (2) Represents foreign currency translation adjustments and the net impact of loan transfers and sales.

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[^17]:    The component of the allowance for loan and lease losses for credit card and other consumer loans that we collectively evaluate for impairment is based on a statistical calculation supplemented by management judgment
    ${ }^{(1)}$ and interpretation. The component of the allowance for loan and lease losses for commercial loans that we collectively evaluate for impairment is based on historical loss experience for loans with similar characteristics and consideration of credit quality supplemented by management judgment and interpretation.
    The asset-specific component of the allowance for loan and lease losses for smaller-balance impaired loans is
    ${ }_{(2)}$ calculated on a pool basis using historical loss experience for the respective class of assets. The asset-specific component of the allowance for loan and lease losses for larger-balance commercial loans is individually calculated for each loan.
    (3) The PCI loans component of the allowance for loan and lease losses is accounted for based on expected cash flows. See "Note 1-Summary of Significant Accounting Policies" in our 2015 Form 10-K for details on these loans.

[^18]:    ${ }_{(1)}$ Includes undistributed earnings allocated to participating securities using the two-class method under the accounting guidance for computing earnings per share.
    (2) Represents warrants issued as part of the U.S. Department of Treasury's Troubled Assets Relief Program ("TARP"). As of June 30, 2016, there were 4.1 million warrants to purchase common stock outstanding. Excluded from the computation of diluted earnings per share were 2.1 million shares related to options with exercise prices ranging from $\$ 63.73$ to $\$ 82.62$, and 2.5 million shares related to options with exercise prices
    (3) ranging from $\$ 63.73$ to $\$ 88.81$ for the three and six months ended June 30 , 2016, respectively, and 1.7 million shares related to options with exercise prices ranging from $\$ 74.96$ to $\$ 88.81$, and 1.9 million shares related to options with exercise prices ranging from $\$ 70.96$ to $\$ 88.81$ for the three and six months ended June 30, 2015, respectively, because their inclusion would be anti-dilutive.

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