HUNTINGTON BANCSHARES INC/MD
Form 10-Q
November 09, 2009

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q <br> QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) <br> OF THE SECURITIES EXCHANGE ACT OF 1934 <br> QUARTERLY PERIOD ENDED September 30, 2009 <br> Commission File Number 1-34073 <br> Huntington Bancshares Incorporated 

Maryland
(State or other jurisdiction of incorporation or organization)

31-0724920
(I.R.S. Employer

Identification No.)

41 South High Street, Columbus, Ohio 43287
Registrant s telephone number (614) 480-8300
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. p Yes o No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). o Yes o No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | Accelerated filer o | Non-accelerated filer o | Smaller reporting company |
| :--- | :---: | :---: | ---: |
| p | (Do not check if a smaller reporting | o |  |

## company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes p No
There were $715,049,729$ shares of Registrant s common stock (\$0.01 par value) outstanding on October 31, 2009.
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## PART 1. FINANCIAL INFORMATION

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. INTRODUCTION

Huntington Bancshares Incorporated (we or our) is a multi-state diversified financial holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through our subsidiaries, including our bank subsidiary, The Huntington National Bank (the Bank), organized in 1866, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, customized insurance service programs, and other financial products and services. Our banking offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial service activities are also conducted in other states including Private Financial Group (PFG) offices in Florida, and Mortgage Banking offices in Maryland and New Jersey. International banking services are available through the headquarters office in Columbus and a limited purpose office located in both the Cayman Islands and Hong Kong.
The following Management s Discussion and Analysis of Financial Condition and Results of Operations (MD\&A) provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. This MD\&A provides updates to the discussion and analysis included in our Annual Report on Form 10-K for the year ended December 31, 2008 (2008 Form 10-K). This MD\&A should be read in conjunction with our 2008 Form 10-K as well as the financial statements, notes, and other information contained in this report.
Our discussion is divided into key segments:
Introduction Provides overview comments on important matters including risk factors, acquisitions, and other items. These are essential for understanding our performance and prospects.

Discussion of Results of Operations Reviews financial performance from a consolidated company perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

Risk Management and Capital Discusses credit, market, liquidity, and operational risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and/or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

Business Segment Discussion Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.
A reading of each section is important to understand fully the nature of our financial performance and prospects.

## Forward-Looking Statements

This report, including this MD\&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Exchange Act of 1933 and Section 21E of the Securities Exchange Act.
Actual results could differ materially from those contained or implied by such statements for a variety of factors including: (1) deterioration in the loan portfolio could be worse than expected due to a number of factors such as the underlying value of the collateral could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in economic conditions; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success and timing of other business strategies; (6) the nature, extent, and timing

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of governmental actions and reforms, including existing and potential future restrictions and limitations imposed in connection with the Troubled Asset Relief Program s (TARP) voluntary Capital Purchase Plan or otherwise under the Emergency Economic Stabilization Act of 2008; and (7) extended disruption of vital infrastructure.

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Additional factors that could cause results to differ materially from those described above can be found in our 2008 Form 10-K, and documents subsequently filed by us with the Securities and Exchange Commission (SEC). All forward-looking statements included in this filing are based on information available at the time of the filing. We assume no obligation to update any forward-looking statement.

## Risk Factors

We, like other financial companies, are subject to a number of risks that may adversely affect our financial condition or results of operation, many of which are outside of our direct control, though efforts are made to manage those risks while optimizing returns. Among the risks assumed are: (1) credit risk, which is the risk of loss due to loan and lease customers or other counterparties not being able to meet their financial obligations under agreed upon terms, (2) market risk, which is the risk of loss due to changes in the market value of assets and liabilities due to changes in market interest rates, foreign exchange rates, equity prices, and credit spreads, (3) liquidity risk, which is the risk of loss due to the possibility that funds may not be available to satisfy current or future obligations resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to the company such as war, terrorism, or financial institution market specific issues, and (4) operational risk, which is the risk of loss due to human error, inadequate or failed internal systems and controls, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks.
More information on risk is set forth under the heading Risk Factors included in Item 1A of our 2008 Form 10-K. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion.

## Update to Risk Factors

All of our loan portfolios, particularly our construction and commercial real estate (CRE) loans, may continue to be affected by the sustained economic weakness of our Midwest markets and the impact of higher unemployment rates. This may significantly adversely affect our business, financial condition, liquidity, capital, and results of operation. As described in the Credit Risk discussion, credit quality performance continued to be under pressure during the first nine-month period of 2009, with nonaccrual loans and leases (NALs) and nonperforming assets (NPAs) both increasing at September 30, 2009, compared with December 31, 2008, and September 30, 2008. The allowance for credit losses (ACL) of $\$ 1,082.1$ million at September 30, 2009, was $2.90 \%$ of period-end loans and leases and $50 \%$ of period-end NALs.
The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. Credit risk is mitigated through a combination of credit policies and processes, market risk management activities, and portfolio diversification. However, adverse changes in our borrowers ability to meet their financial obligations under agreed upon terms and, in some cases, to the value of the assets securing our loans to them may increase our credit risk. Our commercial portfolio, as well as our real estate-related portfolios, have continued to be negatively affected by the ongoing reduction in real estate values and reduced levels of sales and leasing activities. We regularly review the ACL for adequacy considering changes in economic conditions and trends, as well as loan collateral values. Our ACL reserving methodology uses individual loan portfolio performance factors based on an analysis of historical charge-off experience and migration patterns as part of the determination of ACL adequacy. Such factors are subject to regular review and may change to reflect updated performance trends and expectations, particularly in times of severe stress. There is no certainty that the ACL will be adequate over time to cover credit losses in the portfolio because of continued adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries or markets. If the credit quality of the customer base materially decreases, if the risk profile of a market, industry, or group of customers changes materially, or if the ACL is determined to not be adequate, our business, financial condition, liquidity, capital, and results of operations could be materially adversely affected.
Bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our results of operations and our financial condition.
In particular, an increase in our ACL could result in a reduction in the amount of our tangible common equity (TCE) and/or our Tier 1 common equity. Given the focus on these measurements, we may be required to raise

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additional capital through the issuance of common stock as a result of an increase in our ACL. The issuance of additional common stock or other actions could have a dilutive effect on the existing holders of our common stock, and adversely affect the market price of our common stock.

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Legislative and regulatory actions taken now or in the future to address the current liquidity and credit crisis in the financial industry may significantly affect our financial condition, results of operation, liquidity, or stock price. Current economic conditions, particularly in the financial markets, have resulted in government regulatory agencies and political bodies placing increased focus on and scrutiny of the financial services industry. The U.S. Government has intervened on an unprecedented scale, responding to what has been commonly referred to as the financial crisis. In addition to the U.S. Treasury Department s CPP under the TARP announced in the fall of 2008 and the new Capital Assistance Program (CAP) announced in spring of 2009, the U.S. Government has taken steps that include enhancing the liquidity support available to financial institutions, establishing a commercial paper funding facility, temporarily guaranteeing money market funds and certain types of debt issuances, and increasing insurance on bank deposits. The U.S. Congress, through the Emergency Economic Stabilization Act of 2008 and the American Recovery and Reinvestment Act of 2009, has imposed a number of restrictions and limitations on the operations of financial services firms participating in the federal programs.
These programs subject us, and other financial institutions, that participate in them to additional restrictions, oversight, and costs that may have an adverse impact on our business, financial condition, results of operations, or the price of our common stock. In addition, new proposals for legislation continue to be introduced in the U.S. Congress that could further increase regulation of the financial services industry and impose restrictions on the operations and general ability of firms within the industry to conduct business consistent with historical practices, including as related to compensation, interest rates, the impact of bankruptcy proceedings on consumer real property mortgages, and otherwise. Federal and state regulatory agencies also frequently adopt changes to their regulations and/or change the manner in which existing regulations are applied. We cannot predict the substance or impact of pending or future legislation, regulation, or its application. Compliance with such current and potential regulation and scrutiny may significantly increase our costs, impede the efficiency of our internal business processes, negatively impact the recoverability of certain of our recorded assets, require us to increase our regulatory capital, and limit our ability to pursue business opportunities in an efficient manner.
Recent legislative proposals in Congress and regulatory proposals at the Federal Reserve could impact how we assess fees on deposit accounts for items and transactions that either overdraw an account or that are returned for nonsufficient funds. These proposals are in the discussion phase and remain subject to significant modification and revision prior to becoming final, and it is uncertain what changes, if any, will be adopted. As such, we cannot predict the impact of these proposals to us, or whether they could have a material and adverse effect on our results of operations.
If the Federal Deposit Insurance Corporation (FDIC) permits the Transaction Account Guarantee Program (TAGP) to expire as scheduled on June 30, 2010, our customers may choose to reduce their deposits with us. This could reduce our retail and commercial deposits, our primary source of funding for the Bank.
We have elected to participate in the TAGP, a voluntary program provided by the FDIC as part of its Temporary Liquidity Guarantee Program (TLGP), that is currently scheduled to expire on June 30, 2010. Under the program, all noninterest bearing transaction deposit accounts are fully guaranteed by the FDIC for the entire amount in the account providing our customers with extra deposit insurance coverage. The coverage under the TAGP is in addition to and separate from the $\$ 250,000$ coverage available under the FDIC s general deposit insurance rules. If the FDIC permits the program to expire as scheduled, our customers may choose to reduce their deposits with us in an effort to maintain deposit insurance coverage. This could reduce our retail and commercial core deposits, our primary source of funding for the Bank.

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At September 30, 2009, noninterest bearing transaction account balances exceeding $\$ 250,000$ totaled $\$ 2.0$ billion. This $\$ 2.0$ billion represents the amount of noninterest bearing transaction customer deposits that would not have been FDIC insured without the additional coverage provided by the TAGP.
We may raise additional capital, which could have a dilutive effect on the existing holders of our common stock and adversely affect the market price of our common stock.
During the first nine-month period of 2009, we issued 346.8 million shares of additional common stock through two common stock public offerings, three discretionary equity issuance programs, and conversions of preferred stock into common stock. The issuance of these additional shares of common stock resulted in a $95 \%$ increase of outstanding shares of common stock at September 30, 2009, compared with December 31, 2008, and those additional shares were significantly dilutive to existing common shareholders. (See the Capital section located within the Risk Management and Capital section for additional information). As of September 30, 2009, we had 128.2 million of additional authorized common shares available for issuance, and 4.7 million of additional authorized preferred shares available for issuance.
We are not restricted from issuing additional authorized shares of common stock or securities that are convertible into or exchangeable for, or that represent the right to receive, common stock. We continually evaluate opportunities to access capital markets taking into account our regulatory capital ratios, financial condition, and other relevant considerations, and anticipate that, subject to market conditions, we are likely to take further capital actions. Such actions, with regulatory approval when required, may include opportunistically retiring our outstanding securities, including our subordinated debt, trust-preferred securities, and preferred shares, in open market transactions, privately negotiated transactions, or public offers for cash or common shares, as well as issuing additional shares of common stock in public or private transactions in order to increase our capital levels above our already well-capitalized levels, as defined by the federal bank regulatory agencies, and other regulatory capital targets. On October 22, 2009, we announced an offer to purchase certain subordinated notes issued previously by the Bank. The offer established the cash prices that we would pay for each of the subordinated note issuances, and established a maximum amount that we would purchase of $\$ 400$ million of principal outstanding (see Bank Liquidity and Other Sources of Liquidity discussion located within the Risk Management and Capital section).
Both Huntington and the Bank are highly regulated, and we, as well as our regulators, continue to regularly perform a variety of capital analyses, including the preparation of stress case scenarios. As a result of those assessments, we could determine, or our regulators could require us, to raise additional capital in the future. Any such capital raise could include, among other things, the potential issuance of additional common equity to the public, the potential issuance of common equity to the government under the CAP, or the additional conversions of our existing Series B Preferred Stock to common equity. There could also be market perceptions that we need to raise additional capital, and regardless of the outcome of any stress test or other stress case analysis, such perceptions could have an adverse effect on the price of our common stock.
Furthermore, in order to improve our capital ratios above our already well-capitalized levels, we can decrease the amount of our risk-weighted assets, increase capital, or a combination of both. If it is determined that additional capital is required in order to improve or maintain our capital ratios, we may accomplish this through the issuance of additional common stock.
The issuance of any additional shares of common stock or securities convertible into or exchangeable for common stock or that represent the right to receive common stock, or the exercise of such securities, could be substantially dilutive to existing common shareholders. Shareholders of our common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in increased dilution to existing shareholders. The market price of our common stock could decline as a result of sales of shares of our common stock or securities convertible into or exchangeable for common stock in anticipation of such sales.
We are subject to ongoing tax examinations in various jurisdictions. The Internal Revenue Service and other taxing jurisdictions may propose various adjustments to our previously filed tax returns. It is possible that the ultimate resolution of such proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs.

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The calculation of our provision for federal and state and local income taxes is complex and requires the use of estimates and judgments. We have two accruals for income taxes: our federal income tax receivable represents the estimated amount currently due from the federal government, net of any reserve for potential audit issues, and is reported as a component of accrued income and other assets and state and local tax reserves for potential audit issues are reported as a component of other liabilities in our consolidated balance sheet; our deferred federal and state and local income tax asset or liability represents the estimated impact of temporary differences between how we recognize our assets and liabilities under GAAP, and how such assets and liabilities are recognized under federal and state and local tax law.
In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and nonincome taxes. The effective tax rate is based in part on our interpretation of the relevant current tax laws. We believe the aggregate liabilities related to taxes are appropriately reflected in the consolidated financial statements. We review the appropriate tax treatment of all transactions taking into consideration statutory, judicial, and regulatory guidance in the context of our tax positions. In addition, we rely on various tax opinions, recent tax audits, and historical experience. From time to time, we engage in business transactions that may have an effect on our tax liabilities. Where appropriate, we have obtained opinions of outside experts and have assessed the relative merits and risks of the appropriate tax treatment of business transactions taking into account statutory, judicial, and regulatory guidance in the context of the tax position. However, changes to our estimates of accrued taxes can occur due to changes in tax rates, implementation of new business strategies, resolution of issues with taxing authorities regarding previously taken tax positions and newly enacted statutory, judicial, and regulatory guidance. Such changes could affect the amount of our accrued taxes and could be material to our financial position and/or results of operations.
During the 2009 second quarter, the State of Ohio completed the audit of our 2001, 2002, and 2003 corporate franchise tax returns. During 2008, the Internal Revenue Service (IRS) completed the audit of our consolidated federal income tax returns for tax years 2004 and 2005. In addition, we are subject to ongoing tax examinations in various other state and local jurisdictions. Both the IRS and various state tax officials have proposed adjustments to our previously filed tax returns. We believe that the tax positions taken by us related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. It is possible that the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurances can be given, we believe that the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position.
Furthermore, we still face risk relating to the Franklin Credit Management Corporation (Franklin) relationship not withstanding the restructuring announced on March 31, 2009. The Franklin restructuring resulted in a $\$ 159.9$ million net deferred tax asset equal to the amount of income and equity that was included in our operating results for the 2009 first quarter. While we believe that our position regarding the deferred tax asset and related income recognition is correct, that position could be subject to challenge.

## Recent Accounting Pronouncements and Developments

Note 3 to the Unaudited Condensed Consolidated Financial Statements discusses new accounting pronouncements adopted during 2009 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent that we believe the adoption of new accounting standards will materially affect our financial condition, results of operations, or liquidity, the impacts or potential impacts are discussed in the applicable section of this MD\&A and the Notes to the Unaudited Condensed Consolidated Financial Statements.

## Critical Accounting Policies and Use of Significant Estimates

Our financial statements are prepared in accordance with generally accepted accounting principles in the United States (GAAP). The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of the Notes to Consolidated Financial Statements included in our 2008 Form 10-K as supplemented by this report lists significant accounting policies we use in the development and presentation of our financial statements. This MD\&A, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary to understand and evaluate

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our company, financial position, results of operations, and cash flows.
An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period.

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Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results that differ from when those estimates were made. The most significant accounting estimates and their related application are discussed in our 2008 Form 10-K.
The following discussion provides updates of our accounting estimates related to the fair value measurements with regard to our ACL, deferred tax assets, investment securities portfolio, goodwill, Franklin loans, our commercial loan portfolio, and other real estate owned (OREO).

## Total Allowances for Credit Losses (ACL)

The ACL is the sum of the ALLL and the allowance for unfunded loan commitments and letters of credit (AULC), and represents the estimate of the level of reserves appropriate to absorb inherent credit losses. The amount of the ACL was determined by judgments regarding the quality of each individual loan portfolio and loan commitments. All known relevant internal and external factors that affected loan collectibility were considered, including analysis of historical charge-off experience, migration patterns, changes in economic conditions, and changes in loan collateral values. Such factors are subject to regular review and may change to reflect updated performance trends and expectations, particularly in times of severe stress. We believe the process for determining the ACL considers all of the potential factors that could result in credit losses. However, the process includes judgmental and quantitative elements that may be subject to significant change. There is no certainty that the ACL will be adequate over time to cover credit losses in the portfolio because of continued adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries or markets. To the extent actual outcomes differ from our estimates, the credit quality of our customer base materially decreases, the risk profile of a market, industry, or group of customers changes materially, or if the ACL is determined to not be adequate, additional provision for credit losses could be required, which could adversely affect our business, financial condition, liquidity, capital, and results of operations in future periods.
The ACL of $\$ 1,082.1$ million at September 30, 2009, was $2.90 \%$ of period-end loans and leases. To illustrate the potential effect on the financial statements of our estimates of the ACL, a 10 basis point, or $3 \%$, increase would have required $\$ 37.0$ million in additional reserves (funded by additional provision for credit losses), which would have negatively impacted the net income of the first nine-month period of 2009 by approximately $\$ 24.1$ million, or $\$ 0.05$ per common share. The ACL of $\$ 1,082.1$ million at September 30, 2009, represented a $15 \%$ increase from $\$ 944.4$ million at December 31, 2008.

## Deferred Tax Assets

At September 30, 2009, we had a net deferred tax asset of $\$ 297.1$ million. Based on our ability to offset approximately two-thirds of the net deferred tax asset against taxable income in prior carryback years and level of our forecast of future taxable income, there was no impairment of the deferred tax asset at September 30, 2009. All available evidence, both positive and negative, was considered to determine whether, based on the weight of that evidence, impairment should be recognized. However, our forecast process includes judgmental and quantitative elements that may be subject to significant change. If our forecast of taxable income within the carryback/carryforward periods available under applicable law is not sufficient to cover the amount of net deferred tax assets, such assets may be impaired.

## Securities and Other-Than-Temporary Impairment (OTTI)

(This section should be read in conjunction with the Investment Securities Portfolio discussion.)
Effective with the 2009 second quarter, we adopted new guidance from the Financial Accounting Standards Board (FASB) that impacts estimates and assumptions utilized by us in determining the fair values of securities. FASB s update to Accounting Standards Codification (ASC) 820, Fair Value Measurements , reaffirms the exit price fair value measurement guidance and also provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased. FASB s changes to ASC 320, Investments Debt and Equity Securities , amended the other-than-temporary impairment (OTTI) guidance in GAAP for debt securities. We recognize OTTI through earnings on those debt securities that: (a) have a fair value less than book value, and (b) we intend to sell (or we cannot assert that it is more likely than not that we will not have to sell before recovery). The amount of OTTI recognized is the difference between the fair value and book value of the securities.

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If we do not intend to sell a debt security, but it is probable that we will not collect all amounts due according to the debt s contractual terms, we separate the impairment into credit and noncredit components. The credit component of the impairment, measured as the difference between amortized cost and the present value of expected cash flows discounted at the security s effective interest rate, is recognized in earnings. The noncredit component is recognized in other comprehensive income (OCI), separately from other unrealized gains and losses on available-for-sale securities. The new guidance required an after-tax adjustment at the beginning of the 2009 second quarter of $\$ 3.5$ million to increase retained earnings, with an equal and offsetting adjustment to OCI, that was recorded to reclassify noncredit related impairment to OCI for previously impaired securities. The adjustment was applicable only to noncredit OTTI relating to the debt securities that we do not have the intent to sell. Noncredit OTTI losses related to debt securities that we intend to sell (or for which we cannot assert that it is more likely than not that we will not have to sell the securities before recovery) were not reclassified.

## OTTI ANALYSIS ON CERTAIN SECURITIES PORTFOLIOS

Our three highest risk segments of our investment portfolio are the Alt-A mortgage backed, pooled-trust-preferred, and private-label collateralized mortgage obligation (CMO) portfolios. The Alt-A mortgage backed securities and pooled-trust-preferred securities are located within the asset-backed securities portfolio. The performance of the underlying securities in each of these segments continued to reflect the weakened economic environment. The Alt-A and CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of our pooled-trust-preferred securities portfolio are reviewed quarterly in support of our impairment analysis. These reviews are supported with analysis from independent third parties. These three segments, and the results of our impairment analysis for each segment, are discussed in further detail below:
Alt-A mortgage-backed and private-label collateralized mortgage obligation (CMO) securities represent securities collateralized by first-lien residential mortgage loans. As the lowest level input that is significant to the fair value measurement of these securities in its entirety was a Level 3 input, we classified all securities within these portfolios as Level 3 in the fair value hierarchy. The securities were priced with the assistance of an outside third-party specialist using a discounted cash flow approach and the independent third-party s proprietary pricing model. The model used inputs such as estimated prepayment speeds, losses, recoveries, default rates that were implied by the underlying performance of collateral in the structure or similar structures, discount rates that were implied by market prices for similar securities, collateral structure types, and house price depreciation/appreciation rates that were based upon macroeconomic forecasts.
We analyzed both our Alt-A mortgage-backed and private-label CMO securities portfolios to determine if the securities in these portfolios were other-than-temporarily impaired. We used the analysis to determine whether we believed it is probable that all contractual cash flows would not be collected. All securities in these portfolios remained current with respect to interest and principal at September 30, 2009.
Our analysis indicated, as of September 30, 2009, a total of 8 Alt-A mortgage-backed securities and 6 private-label CMO securities could experience a loss of principal in the future. The future expected losses of principal on these other-than-temporarily impaired securities ranged from $0.06 \%$ to $83.23 \%$ of their par value. These losses were projected to occur beginning anywhere from 5 months to as many as 17 years in the future. We measured the amount of credit impairment on these securities using the cash flows discounted at each security s effective rate. As a result, in the 2009 third quarter, we recorded $\$ 2.3$ million of credit OTTI in our Alt-A mortgage-backed securities portfolio and $\$ 1.7$ million of credit OTTI in our private-label CMO securities portfolio.
Pooled-trust-preferred securities represent collateralized debt obligations (CDOs) backed by a pool of debt securities issued by financial institutions. As the lowest level input that is significant to the fair value measurement of these securities in its entirety was a Level 3 input, we classified all securities within this portfolio as Level 3 in the fair value hierarchy. The collateral generally consisted of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis was used to estimate fair values and assess impairment for each security within this portfolio. Impairment was calculated as the difference between the carrying amount and the amount of cash flows discounted at each security s effective rate. We engaged a third party specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. Relying on cash flows was

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necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities were no longer able to provide a fair value that was compliant with ASC-820, Fair Value Measurements and Disclosures .

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The analysis was completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in each security and terms of each security s structure. The credit review included analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using the most recently available financial and regulatory information for each underlying collateral issuer. We also reviewed historical industry default data and current/near term operating conditions. Using the results of our analysis, we estimated appropriate default and recovery probabilities for each piece of collateral and then estimated the expected cash flows for each security. No recoveries were assumed on issuers who are in default. The recovery assumptions on issuers who are deferring interest ranged from $10 \%$ to $55 \%$ with a cure assumed after the maximum deferral period. As a result of this testing, we believe we will experience a loss of principal or interest on 11 securities; and as such, recorded credit OTTI of $\$ 14.6$ million for 3 newly impaired and 8 previously impaired pooled-trust-preferred securities in the 2009 third quarter.
Please refer to the Investment Securities Portfolio discussion for additional information regarding OTTI.

## Goodwill

Goodwill is tested for impairment annually, as of October 1, using a two-step process that begins with an estimation of the fair value of a reporting unit. Goodwill impairment exists when a reporting unit scarrying value of goodwill exceeds its implied fair value. Goodwill is also tested for impairment on an interim basis, using the same two-step process as the annual testing, if an event occurs or circumstances change between annual tests that would more likely than not reduce the fair value of the reporting unit below its carrying amount. We had previously performed goodwill impairment tests at June 30, October 1, and December 31, 2008, and concluded no impairment existed at those dates. During the 2009 first quarter, our stock price declined $78 \%$, from $\$ 7.66$ per common share at December 31, 2008, to $\$ 1.66$ per common share at March 31, 2009. Many peer banks also experienced similar significant declines in market capitalization. This decline primarily reflected the continuing economic slowdown and increased market concern surrounding financial institutions credit risks and capital positions, as well as uncertainty related to increased regulatory supervision and intervention. We determined that these changes would more-likely-than-not reduce the fair value of certain reporting units below their carrying amounts. Therefore, we performed an interim goodwill impairment test during the 2009 first quarter. An independent third party was engaged to assist with the impairment assessment.
Significant judgment is applied when goodwill is assessed for impairment. This judgment includes developing cash flow projections, selecting appropriate discount rates, identifying relevant market comparables, incorporating general economic and market conditions, and selecting an appropriate control premium. The selection and weighting of the various fair value techniques may result in a higher or lower fair value. Judgment is applied in determining the weightings that are most representative of fair value. The assumptions used in the goodwill impairment assessment and the application of these estimates and assumptions are discussed below.
2009 FIRST OUARTER IMPAIRMENT TESTING
The first step (Step 1) of impairment testing requires a comparison of each reporting unit $s$ fair value to carrying value to identify potential impairment. For our impairment testing conducted during the 2009 first quarter, we identified four reporting units: Regional Banking, PFG, Insurance, and Auto Finance and Dealer Services (AFDS).

Although Insurance is included within PFG for business segment reporting, it was evaluated as a separate reporting unit for goodwill impairment testing because it has its own separately allocated goodwill resulting from prior acquisitions. The fair value of PFG (determined using the market approach as described below), excluding Insurance, exceeded its carrying value, and goodwill was determined to not be impaired for this reporting unit.

There was no goodwill associated with AFDS and, therefore, it was not subject to impairment testing.

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For Regional Banking, we utilized both the income and market approaches to determine fair value. The income approach was based on discounted cash flows derived from assumptions of balance sheet and income statement activity. An internal forecast was developed by considering several long-term key business drivers such as anticipated loan and deposit growth. The long-term growth rate used in determining the terminal value was estimated at $2.5 \%$. The discount rate of $14 \%$ was estimated based on the Capital Asset Pricing Model, which considered the risk-free interest rate ( 20 -year Treasury Bonds), market risk premium, equity risk premium, and a company-specific risk factor. The company-specific risk factor was used to address the uncertainty of growth estimates and earnings projections of management. For the market approach, revenue, earnings and market capitalization multiples of comparable public companies were selected and applied to the Regional Banking unit s applicable metrics such as book and tangible book values. A $20 \%$ control premium was used in the market approach. The results of the income and market approaches were weighted $75 \%$ and $25 \%$, respectively, to arrive at the final calculation of fair value. As market capitalization declined across the banking industry, we believed that a heavier weighting on the income approach is more representative of a market participant $s$ view. For the Insurance reporting unit, management utilized a market approach to determine fair value. The aggregate fair market values were compared with market capitalization as an assessment of the appropriateness of the fair value measurements. As our stock price fluctuated greatly, we used our average stock price for the 30 days preceding the valuation date to determine market capitalization. The aggregate fair market values of the reporting units compared with market capitalization indicated an implied premium of $27 \%$. A control premium analysis indicated that the implied premium was within range of overall premiums observed in the market place. Neither the Regional Banking nor Insurance reporting units passed Step 1.
The second step (Step 2) of impairment testing is necessary only if the reporting unit does not pass Step 1. Step 2 compares the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill for the reporting unit. The implied fair value of goodwill is determined in the same manner as goodwill that is recognized in a business combination. Significant judgment and estimates are involved in estimating the fair value of the assets and liabilities of the reporting unit.
To determine the implied fair value of goodwill, the fair value of Regional Banking and Insurance (as determined in Step 1) was allocated to all assets and liabilities of the reporting units including any recognized or unrecognized intangible assets. The allocation was done as if the reporting unit was acquired in a business combination, and the fair value of the reporting unit was the price paid to acquire the reporting unit. This allocation process is only performed for purposes of testing goodwill for impairment. The carrying values of recognized assets or liabilities (other than goodwill, as appropriate) were not adjusted nor were any new intangible assets recorded. Key valuations were the assessment of core deposit intangibles, the mark-to-fair-value of outstanding debt and deposits, and mark-to-fair-value on the loan portfolio. Core deposits were valued using a $15 \%$ discount rate. The marks on our outstanding debt and deposits were based upon observable trades or modeled prices using current yield curves and market spreads. The valuation of the loan portfolio indicated discounts in the ranges of $9 \%-24 \%$, depending upon the loan type. For every 100 basis point change in the valuation of our overall loan portfolio, implied goodwill would be impacted by approximately $\$ 325$ million. The estimated fair value of these loan portfolios was based on an exit price, and the assumptions used were intended to approximate those that a market participant would have used in valuing the loans in an orderly transaction, including a market liquidity discount. The significant market risk premium that is a consequence of the current distressed market conditions was a significant contributor to the valuation discounts associated with these loans. We believed these discounts were consistent with transactions currently occurring in the marketplace.
Upon completion of Step 2, we determined that the Regional Banking and Insurance reporting units goodwill carrying values exceeded their implied fair values of goodwill by $\$ 2,573.8$ million and $\$ 28.9$ million, respectively. As a result, we recorded a noncash pretax impairment charge of $\$ 2,602.7$ million, or $\$ 7.09$ per common share, in the 2009 first quarter. The impairment charge was included in noninterest expense and did not affect our regulatory and tangible capital ratios.
2009 SECOND OUARTER AND 2009 THIRD OUARTER IMPAIRMENT TESTING
While we recorded an impairment charge of $\$ 4.2$ million in the 2009 second quarter related to the sale of a small payments-related business completed in July 2009, we concluded that no other goodwill impairment was required during either the 2009 second quarter or the 2009 third quarter.

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Subsequent to the 2009 first quarter impairment testing, we reorganized our Regional Banking segment to reflect how our assets and operations are now managed. The Regional Banking business segment, which through March 31, 2009, had been managed geographically, is now managed by a product segment approach. Essentially, Regional Banking has been divided into the new segments of Retail and Business Banking, Commercial Banking, and Commercial Real Estate.

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Due to the current economic environment and other uncertainties, it is possible that our estimates and assumptions may adversely change in the future. If our market capitalization decreases or the liquidity discount on our loan portfolio improves significantly without a concurrent increase in market capitalization, we may be required to record additional goodwill impairment losses in future periods, whether in connection with our next annual impairment testing in the 2009 third quarter or prior to that, if any changes constitute a triggering event. It is not possible at this time to determine if any such future impairment loss would result or, if it does, whether such charge would be material. However, any such future impairment loss would be limited as the remaining goodwill balance was only $\$ 0.4$ billion at September 30, 2009.

## Franklin Loans Restructuring Transaction

(This section should be read in conjunction with Note 4 of the Notes to the Unaudited Condensed Consolidated Financial Statements).
Franklin is a specialty consumer finance company primarily engaged in servicing performing, reperforming, and nonperforming residential mortgage loans. Prior to March 31, 2009, Franklin owned a portfolio of loans secured by first- and second-liens on 1-4 family residential properties. These loans generally fell outside the underwriting standards of the Federal National Mortgage Association ( FNMA or Fannie Mae ) and the Federal Home Loan Mortgage Corporation ( FHLMC or Freddie Mac ), and involve elevated credit risk as a result of the nature or absence of income documentation, limited credit histories, higher levels of consumer debt, and/or past credit difficulties ( nonprime loans ). At December 31, 2008, our total loans outstanding to Franklin were $\$ 650.2$ million, all of which were placed on nonaccrual status. Additionally, the specific allowance for loan and lease losses for the Franklin portfolio was $\$ 130.0$ million, resulting in our net exposure to Franklin at December 31, 2008, of $\$ 520.2$ million. On March 31, 2009, we entered into a transaction with Franklin whereby a Huntington wholly-owned REIT subsidiary (REIT) indirectly acquired an $83 \%$ ownership right in a trust which holds all the underlying consumer loans and OREO properties that were formerly collateral for the Franklin commercial loans. The equity interests provided to Franklin by the REIT were pledged by Franklin as collateral for the Franklin commercial loans.
As a result of the restructuring, on a consolidated basis, the $\$ 650.2$ million nonaccrual commercial loan to Franklin at December 31, 2008, is no longer reported. Instead, we now report the loans secured by first- and second- mortgages on residential properties and OREO properties both of which had previously been assets of Franklin or its subsidiaries and were pledged to secure our loan to Franklin. At the time of the restructuring, these loans had a fair value of $\$ 493.6$ million and the OREO properties had a fair value of $\$ 79.6$ million. As a result, NALs declined by a net amount of $\$ 284.1$ million as there were $\$ 650.2$ million commercial NALs outstanding related to Franklin, and $\$ 366.1$ million mortgage-related NALs outstanding, representing first- and second- lien mortgages that were nonaccruing at March 31, 2009. Also, our specific allowance for loan and lease losses for the Franklin portfolio of $\$ 130.0$ million was eliminated; however, no initial increase to the allowance for loan and lease losses (ALLL) relating to the acquired mortgages was recorded as these assets were recorded at fair value.
In accordance with ASC 805, Business Combinations, we recorded a net deferred tax asset of $\$ 159.9$ million related to the difference between the tax basis and the book basis in the acquired assets. Because the acquisition price, represented by the equity interests in our wholly-owned subsidiary, was equal to the fair value of the acquired $83 \%$ ownership right, no goodwill was created from the transaction. The recording of the net deferred tax asset was a bargain purchase under Statement No. 141R, and was recorded as a tax benefit in the 2009 first quarter.

## Commercial Loans

Commercial loans, including CRE loans, are evaluated periodically for impairment. Impairment guidance in ASC 310-10-35, Receivables Subsequent Measurement, requires an allowance to be established as a component of the ALLL when, based upon current information and events, it is probable that all amounts due according to the contractual terms of the loan or lease will not be collected. The amount of the impairment is measured using the present value of expected future cash flows discounted at the loan sor lease seffective interest rate, or, as a practical expedient, the observable market price of the loan or lease, or, the fair value of the collateral if the loan or lease is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the contractual interest rate of the loan adjusted for any premium or discount. When the contractual interest rate is variable, the effective interest rate of the loan changes over time. Interest income is recognized on impaired loans

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using a cost recovery method unless the receipt of principal and interest as they become contractually due is not in doubt, such as in a troubled debt restructuring (TDR). TDRs of impaired loans that continue to perform under the restructured terms continue to accrue interest. This process of determining impairment includes judgmental and quantitative elements that may be subject to significant change. To the extent actual outcomes differ from our estimates, additional provision for credit losses could be required in order to increase the ALLL, which could adversely affect earnings or financial performance in future periods. At September 30, 2009, $\$ 1.4$ billion, or 7\%, of our $\$ 21.3$ billion commercial loan portfolio was considered impaired. Additionally, at September 30, 2009, $\$ 818.6$ million, or $79 \%$, of our ALLL was allocated to our commercial loan portfolio, compared with $82 \%$ at December 31, 2008.

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## Other Real Estate Owned (OREO)

OREO obtained in satisfaction of a loan is recorded at its estimated fair value less anticipated selling costs based upon the property s appraised value at the date of transfer, with any difference between the fair value of the property and the carrying value of the loan charged to the ALLL. Subsequent declines in value are reported as adjustments to the carrying amount, and are charged to noninterest expense. Gains or losses not previously recognized resulting from the sale of OREO are recognized in noninterest expense on the date of sale. At September 30, 2009, OREO totaled $\$ 142.6$ million, representing a $16 \%$ increase compared with $\$ 122.5$ million at December 31, 2008.

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## DISCUSSION OF RESULTS OF OPERATIONS

This section provides a review of financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the Business Segment discussion.
The below summary provides an update of key events and trends during the current quarter. Comparisons are made with the prior quarter, as we believe this comparison provides the most meaningful measurement relative to analyzing trends.

## Summary

We reported a net loss of $\$ 166.2$ million in the 2009 third quarter, representing a loss per common share of $\$ 0.33$. This compared with the prior quarter s net loss of $\$ 125.1$ million, or $\$ 0.40$ per common share. The loss per common share was impacted in both the current and prior quarters by the issuance of additional shares in both periods (see Capital discussion). Comparisons with the prior quarter were also impacted by other factors that are discussed later in the Significant Items section (see Significant Items discussion).
The largest contributor to our 2009 third quarter net loss was provision for credit losses of $\$ 475.1$ million, representing a $\$ 61.4$ million, or $15 \%$, increase from the prior quarter. This increase resulted from necessary reserve building due to the continued stress on our loan portfolios, especially our commercial real estate (CRE) portfolio, as well as credit actions taken by us during the current quarter that are discussed in the following two paragraphs. During the 2009 third quarter, we continued to be proactive in our approach in identifying and classifying emerging problem credits. In many cases, commercial loans were placed on nonaccrual status even though the loan was less than 30 days past due for both principal and interest payments. This significantly impacted the inflow of commercial loan NALs for the quarter. Of the commercial loans placed on nonaccrual status in the current quarter, over $55 \%$ were less than 30 days past due. Of the period end $\$ 1,746.4$ million of commercial and industrial (C\&I) and CRE -related NALs, approximately $36 \%$ were less than 30 days past due. We believe these decisions increase our options for working these loans toward timelier resolutions.
Also during the current quarter, we took specific credit actions related to our residential mortgage portfolio. These actions included taking a more conservative position regarding the timing of loss recognition, continued active loss mitigation and troubled debt restructuring efforts, as well as the sale of some underperforming loans. These actions resulted in significantly higher residential mortgage charge-offs during the current quarter. The timing of loss recognition was a change made to better align our portfolio management strategies with the market dynamics in our regions. We believed that the economics surrounding the portfolio sale of the underperforming loans were favorable for us. We will continue to evaluate this type of transaction in future periods based on market conditions.
Credit quality performance in the 2009 third quarter continued to be negatively impacted by the sustained economic weaknesses in our Midwest markets. The continued trend of higher unemployment rates in our markets negatively impacted consumer loan credit quality. Net charge-offs (NCOs) totaled $\$ 355.9$ million, and were partially impacted by the residential mortgage credit actions discussed previously. C\&I NCOs improved substantially compared with the prior quarter; however, there continued to be concern regarding the impact of the economic conditions on our commercial borrowers. CRE NCOs declined slightly, yet that loan portfolio segment remained the most stressed portfolio. The majority of the CRE NCOs were experienced in the single family home builder and retail projects portfolios. These two portfolios continue to be our highest risk segments, and we continued to work with these borrowers in resolving challenging credit issues. NPAs also increased, primarily within the commercial loan portfolio, reflecting the impact of the weak economic conditions in our markets as well as the impact of the credit actions previously discussed. For the remainder of 2009, we expect that the overall level of NPAs and NCOs will remain elevated, especially as related to continued softness in our C\&I and CRE portfolios. However, all consumer loan portfolios showed improved early stage delinquency levels compared with the prior quarter.
As we have done throughout 2009, we took additional proactive steps during the current quarter to increase our capital position as we executed total additions of $\$ 587.3$ million to Tier 1 common equity. This capital raising was accomplished through a discretionary equity issuance and a common stock offering. These actions strengthened all of
our period-end capital ratios. Our TCE ratio increased to $6.46 \%$ from $5.68 \%$, and our Tier 1 common equity ratio increased to $7.82 \%$ from $6.80 \%$. We believe that we have sufficient capital to withstand a stressed economic scenario.

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Our period-end liquidity position remained strong as average core deposits grew at a $10 \%$ annualized rate, thus reducing our reliance on noncore funding. As of September 30, 2009, our total cash and due from banks totaled $\$ 1.9$ billion. Also, our unpledged investment securities increased $\$ 2.2$ billion from the end of the prior quarter. Fully-taxable equivalent net interest income in the 2009 third quarter increased $\$ 15.9$ million, or $5 \%$, compared with the prior quarter. The increase reflected a 10 basis point improvement in our net interest margin. The margin improvement reflected the favorable impacts of our improved loan pricing and deposit mix, partially offset by the negative impact of maintaining a higher liquidity position and the higher levels of NPAs. We expect that the net interest margin for the 2009 fourth quarter will be flat or improve slightly from the 2009 third quarter level. We expect that average total loans will continue to decline modestly, reflecting the impacts of our efforts to reduce our CRE exposure, the weak economy, and charge-offs. As previously mentioned, average core deposits grew at an annualized $10 \%$ rate, despite the competitive market. Deposit growth continues to be a strategic priority for us. Also, on October 2, 2009, we acquired approximately $\$ 400$ million of deposits from Warren Bank in an FDIC-related transaction.
Noninterest income in the 2009 third quarter declined $\$ 9.9$ million compared with the 2009 second quarter. The following table reflects the impacts of Significant Items to noninterest income (see Significant Items ).
Table 1 Noninterest Income Significant Items Impact 2009 Third Quarter vs. 2009 Second Quarter

| (in thousands) | Third Quarter 2009 |  | Second <br> Quarter |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total noninterest income | \$ | 256,052 | \$ | 265,945 | \$ | $(9,893)$ |
| Significant Items: |  |  |  |  |  |  |
| Gain related to Visa ${ }^{\circledR}$ stock |  |  |  | 31,362 |  | $(31,362)$ |
| Total noninterest income, excluding Significant Items | \$ | 256,052 | \$ | 234,583 | \$ | 21,469 |

As shown in the table above, after adjusting for Significant Items, noninterest income increased $\$ 21.5$ million. This increase primarily reflected a $\$ 22.8$ million gain in the current quarter representing the change in fair value of our derivatives that did not qualify for hedge accounting. Overall, noninterest income performance was mixed for the quarter. Service charges on deposit accounts and electronic banking income showed strong increases, while mortgage banking income declined. Services charges on deposits accounts increased $\$ 5.5$ million, or $7 \%$, reflecting the growth in demand deposits, and electronic banking income increased $\$ 3.5$ million, or $14 \%$, including additional third-party processing fees. Mortgage banking income declined $\$ 9.4$ million, or $30 \%$, largely reflecting a $37 \%$ decline in loan originations. We expect that fee income will likely continue to be mixed for the remainder of 2009. The following table reflects the impacts of Significant Items to noninterest expense (see Significant Items ).
Table 2 Noninterest Expense Significant Items Impact 2009 Third Quarter vs. 2009 Second Quarter

| (in thousands) | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2009 \end{gathered}$ |  | Second Quarter |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 |  |  |
| Total noninterest expense | \$ | 401,097 | \$ | 339,982 | \$ | 61,115 |
| Significant Items: |  |  |  |  |  |  |
| Goodwill impairment |  |  |  | 4,231 |  | $(4,231)$ |
| FDIC special assessment |  |  |  | 23,555 |  | $(23,555)$ |
| Gain on redemption of junior subordinated debt |  |  |  | $(67,409)$ |  | 67,409 |

Total noninterest expense, excluding Significant Items \$ 401,097 \$ 379,605 \$ ..... 21,492

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As shown in the table above, after adjusting for Significant Items (see Significant Items ), noninterest expense increased $\$ 21.5$ million. This increase included a $\$ 12.4$ million increase in OREO and foreclosure expense, representing higher levels of problem assets, as well as loss mitigation activities. We expect expenses to be well controlled for the remainder of 2009.

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Table 3 Selected Quarterly Income Statement Dat(d)

| (in thousands, except per share amounts) | 2009 |  |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third | Second | First | Fourth | Third |
| Interest income | \$ 553,846 | \$ 563,004 | \$ 569,957 | \$ 662,508 | \$ 685,728 |
| Interest expense | 191,027 | 213,105 | 232,452 | 286,143 | 297,092 |
| Net interest income | 362,819 | 349,899 | 337,505 | 376,365 | 388,636 |
| Provision for credit losses | 475,136 | 413,707 | 291,837 | 722,608 | 125,392 |
| Net interest (loss) income after provision for credit losses | $(112,317)$ | $(63,808)$ | 45,668 | $(346,243)$ | 263,244 |
| Service charges on deposit accounts | 80,811 | 75,353 | 69,878 | 75,247 | 80,508 |
| Brokerage and insurance income | 33,996 | 32,052 | 39,948 | 31,233 | 34,309 |
| Trust services | 25,832 | 25,722 | 24,810 | 27,811 | 30,952 |
| Electronic banking | 28,017 | 24,479 | 22,482 | 22,838 | 23,446 |
| Bank owned life insurance income | 13,639 | 14,266 | 12,912 | 13,577 | 13,318 |
| Automobile operating lease income | 12,795 | 13,116 | 13,228 | 13,170 | 11,492 |
| Mortgage banking income (loss) | 21,435 | 30,827 | 35,418 | $(6,747)$ | 10,302 |
| Securities (losses) gains | $(2,374)$ | $(7,340)$ | 2,067 | $(127,082)$ | $(73,790)$ |
| Other income | 41,901 | 57,470 | 18,359 | 17,052 | 37,320 |
| Total noninterest income | 256,052 | 265,945 | 239,102 | 67,099 | 167,857 |
| Personnel costs | 172,152 | 171,735 | 175,932 | 196,785 | 184,827 |
| Outside data processing and other services | 37,999 | 39,266 | 32,432 | 31,230 | 32,386 |
| Net occupancy | 25,382 | 24,430 | 29,188 | 22,999 | 25,215 |
| OREO and foreclosure expense | 38,968 | 26,524 | 9,887 | 8,171 | 9,113 |
| Equipment | 20,967 | 21,286 | 20,410 | 22,329 | 22,102 |
| Amortization of intangibles | 16,995 | 17,117 | 17,135 | 19,187 | 19,463 |
| Professional services | 18,108 | 16,658 | 16,454 | 16,430 | 12,234 |
| Marketing | 8,259 | 7,491 | 8,225 | 9,357 | 7,049 |
| Automobile operating lease expense | 10,589 | 11,400 | 10,931 | 10,483 | 9,093 |
| Telecommunications | 5,902 | 6,088 | 5,890 | 5,892 | 6,007 |
| Printing and supplies | 3,950 | 4,151 | 3,572 | 4,175 | 4,316 |
| Goodwill impairment |  | 4,231 | 2,602,713 |  |  |
| Other expense | 41,826 | $(10,395)$ | 37,000 | 43,056 | 7,191 |
| Total noninterest expense | 401,097 | 339,982 | 2,969,769 | 390,094 | 338,996 |
| (Loss) Income before income taxes | $(257,362)$ | $(137,845)$ | $(2,684,999)$ | $(669,238)$ | 92,105 |
| (Benefit) Provision for income taxes | $(91,172)$ | $(12,750)$ | $(251,792)$ | $(251,949)$ | 17,042 |
| Net (loss) income | \$ $(166,190)$ | \$ (125,095) | \$ $(2,433,207)$ | \$ $(417,289)$ | \$ 75,063 |
| Dividends on preferred shares | 29,223 | 57,451 | 58,793 | 23,158 | 12,091 |
|  | \$ $(195,413)$ | \$ (182,546) | \$ $2,492,000$ ) | \$ (440,447) | \$ 62,972 |

Net (loss) income applicable to common shares

| Average common shares | basic | $\mathbf{5 8 9 , 7 0 8}$ | 459,246 | 366,919 | 366,054 | 366,124 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Average common shares | dilute $\left(\right.$ $\left.^{2}\right)$ | $\mathbf{5 8 9 , 7 0 8}$ | 459,246 | 366,919 | 366,054 | 367,361 |

## Per common share

| Net (loss) income basic \$ | \$ | (0.33) | \$ | (0.40) | \$ | (6.79) | \$ | (1.20) | \$ | 0.17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net (loss) income diluted |  | (0.33) | \$ | (0.40) | \$ | (6.79) | \$ | (1.20) | \$ | 0.17 |
| Cash dividends declared |  | 0.0100 |  | 0.0100 |  | 0.0100 |  | 0.1325 |  | 0.1325 |
| Return on average total assets |  | (1.28)\% |  | (0.97)\% |  | (18.22) |  | (3.04)\% |  | 0.55\% |
| Return on average total shareholders equity |  | (12.5) |  | (10.2) |  | N.M. |  | (23.6) |  | 4.7 |
| Return on average tangible shareholders equity (3) |  | (13.3) |  | (10.3) |  | 18.4 |  | (43.2) |  | 11.6 |
| Net interest margin ${ }^{(4)}$ |  | 3.20 |  | 3.10 |  | 2.97 |  | 3.18 |  | 3.29 |
| Efficiency ratio ${ }^{(5)}$ |  | 61.4 |  | 51.0 |  | 60.5 |  | 64.6 |  | 50.3 |
| Effective tax rate (benefit) |  | (35.4) |  | (9.2) |  | (9.4) |  | (37.6) |  | 18.5 |
| Revenue fully taxable equivalent (FTE) |  |  |  |  |  |  |  |  |  |  |
| Net interest income \$ | \$ | 362,819 | \$ | 349,899 | \$ | 337,505 | \$ | 376,365 |  | 388,636 |
| FTE adjustment |  | 4,177 |  | 1,216 |  | 3,582 |  | 3,641 |  | 5,451 |
| Net interest income ${ }^{(4)}$ |  | 366,996 |  | 351,115 |  | 341,087 |  | 380,006 |  | 394,087 |
| Noninterest income |  | 256,052 |  | 265,945 |  | 239,102 |  | 67,099 |  | 167,857 |
| Total revenue ${ }^{(4)}$ \$ | \$ | 623,048 | \$ | 617,060 | \$ | 580,189 | \$ | 447,105 |  | 561,944 |

N.M., not a meaningful value.
(1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items .
(2) For all the
quarterly
periods
presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from
the diluted share
calculation
because the result would have been higher than basic earnings
per common
share
(anti-dilutive)
for the periods.
(3) Net income
(loss) excluding
expense for amortization of intangibles for the period divided by average tangible shareholders equity. Average tangible shareholders equity equals average total stockholders
equity less
average
intangible assets
and goodwill.
Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(4) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.

Noninterest
expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).

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## Table 4 Selected Year to Date Income Statement Data ${ }^{(1)}$

| (in thousands, except per share amounts) | Nine Months Ended September |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 | Amount | Percent |
| Interest income | \$ | 1,686,807 | \$ | 2,135,814 | \$ $(449,007)$ | (21)\% |
| Interest expense |  | 636,584 |  | 980,488 | $(343,904)$ | (35) |
| Net interest income |  | 1,050,223 |  | 1,155,326 | $(105,103)$ | (9) |
| Provision for credit losses |  | 1,180,680 |  | 334,855 | 845,825 | N.M. |
| Net interest (loss) income after provision for credit losses |  | $(130,457)$ |  | 820,471 | $(950,928)$ | N.M. |
| Service charges on deposit accounts |  | 226,042 |  | 232,806 | $(6,764)$ | (3) |
| Brokerage and insurance income |  | 105,996 |  | 106,563 | (567) | (1) |
| Trust services |  | 76,364 |  | 98,169 | $(21,805)$ | (22) |
| Electronic Banking |  | 74,978 |  | 67,429 | 7,549 | 11 |
| Bank owned life insurance income |  | 40,817 |  | 41,199 | (382) | (1) |
| Automobile operating lease income |  | 39,139 |  | 26,681 | 12,458 | 47 |
| Mortgage banking income |  | 87,680 |  | 15,741 | 71,939 | N.M. |
| Securities (losses) gains |  | $(7,647)$ |  | $(70,288)$ | 62,641 | (89) |
| Other income |  | 117,730 |  | 121,739 | $(4,009)$ | (3) |
| Total noninterest income |  | 761,099 |  | 640,039 | 121,060 | 19 |
| Personnel costs |  | 519,819 |  | 586,761 | $(66,942)$ | (11) |
| Outside data processing and other services |  | 109,697 |  | 96,933 | 12,764 | 13 |
| Net occupancy |  | 79,000 |  | 85,429 | $(6,429)$ | (8) |
| OREO and foreclosure expense |  | 75,379 |  | 25,284 | 50,095 | N.M. |
| Equipment |  | 62,663 |  | 71,636 | $(8,973)$ | (13) |
| Amortization of intangibles |  | 51,247 |  | 57,707 | $(6,460)$ | (11) |
| Professional services |  | 51,220 |  | 33,183 | 18,037 | 54 |
| Marketing |  | 23,975 |  | 23,307 | 668 | 3 |
| Automobile operating lease expense |  | 32,920 |  | 20,799 | 12,121 | 58 |
| Telecommunications |  | 17,880 |  | 19,116 | $(1,236)$ | (6) |
| Printing and supplies |  | 11,673 |  | 14,695 | $(3,022)$ | (21) |
| Goodwill impairment |  | 2,606,944 |  |  | 2,606,944 |  |
| Other expense |  | 68,431 |  | 52,430 | 16,001 | 31 |
| Total noninterest expense |  | 3,710,848 |  | 1,087,280 | 2,623,568 | N.M. |
| (Loss) Income before income taxes (Benefit) Provision for income taxes |  | $\begin{array}{r} (3,080,206) \\ (355,714) \end{array}$ |  | $\begin{array}{r} 373,230 \\ 69,747 \end{array}$ | $\begin{array}{r} (3,453,436) \\ (425,461) \end{array}$ | $\begin{aligned} & \text { N.M. } \\ & \text { N.M. } \end{aligned}$ |
| Net (loss) income | \$ | $(2,724,492)$ | \$ | 303,483 | \$ $3,027,975$ ) | N.M.\% |
| Dividends declared on preferred shares |  | 145,467 |  | 23,242 | 122,225 | N.M. |

Net (loss) income applicable to common
shares

Average common shares basic
Average common shares dilute(2)

## Per common share

Net income per common share basic
Net income (loss) per common share diluted
Cash dividends declared
Return on average total assets
Return on average total shareholders equity
Return on average tangible shareholders equity (3)

Net interest margin ${ }^{(4)}$
Efficiency ratio ${ }^{(5)}$
Effective tax rate (benefit)
Revenue fully taxable equivalent (FTE)
Net interest income
FTE adjustment
Net interest income
Noninterest income
Total revenue
N.M., not a meaningful value.
(1) Comparisons for presented
periods are impacted by a number of factors. Refer to the Significant
Items
discussion.
(2) For all periods presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation
\$ (2,869,959) \$ 280,241 \$ $3,150,200) \quad$ N.M. $\%$
471,958 366,188 105,770 29\%
471,958 $367,268 \quad 104,690 \quad 29$

| \$ | (6.08) | \$ | 0.77 | S | (6.85) | N.M. \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (6.08) |  | 0.76 |  | (6.84) | N.M. |
|  | 0.030 |  | 0.530 |  | (0.500) | (94) |
|  | (6.95)\% |  | 0.74\% |  | (7.69) | N.M.\% |
|  | (62.7) |  | 6.6 |  | (69.3) | N.M. |
|  | (83.8) |  | 15.9 |  | (99.7) | N.M. |
|  | 3.09 |  | 3.27 |  | (0.18) | (6) |
|  | 57.6 |  | 54.7 |  | 2.9 | 5 |
|  | (11.5) |  | 18.7 |  | (30.2) | N.M. |


| $\mathbf{\$ ~ 1 , 0 5 0 , 2 2 3}$ | $\$ 1,155,326$ | $\$(105,103)$ | $(9) \%$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 , 9 7 5}$ | 16,577 | $(7,602)$ | $(46)$ |

$\mathbf{1 , 0 5 9 , 1 9 8} \quad 1,171,903 \quad(112,705) \quad$ (10)

761,099
\$ 1,820,297 \$ 1,811,941 \$ 8,356
because the result was more
than basic
earnings per common share (anti-dilutive) for the period.
(3) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders equity. Average tangible shareholders equity equals average total shareholders equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(4) On a fully taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(5) Noninterest expense less amortization of intangibles divided by the
sum of FTE net interest income and noninterest income
excluding
securities
(losses) gains.

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## Significant Items

Definition of Significant Items
From time to time, revenue, expenses, or taxes, are impacted by items we believe to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that we believe the outsized impact at that time to be one-time or short-term in nature. We refer to such items as
Significant Items . Most often, these Significant Items result from factors originating outside the company: regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and other similar items. In other cases they may result from our decisions associated with significant corporation actions out of the ordinary course of business: merger/restructuring charges, recapitalization actions, goodwill impairment, and other similar items.
Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule, volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.
We believe the disclosure of Significant Items in current and prior period results aids in better understanding our performance and trends so readers can ascertain which of such items, if any, they may wish to include or exclude from an analysis of our performance within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly.
Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in our 2008 Annual Report on Form 10-K and other factors described from time to time in our other filings with the SEC.
The above description of Significant Items represents a change in definition from that provided in our 2008 Annual Report. Certain components listed within the Timing Differences section found within the Significant Items section on our 2008 Annual Report are no longer considered within the scope of our definition of Significant Items . Although these items are subject to more volatility than other items due to changes in market and economic environment conditions, they reflect ordinary banking activities.

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Table 5 Significant Items Influencing Earnings Performance Comparison

| (in millions) | September 30, 2009 |  |  | Three Months Ended June 30, 2009 |  |  | September 30, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | After-tax |  | EPS | After-tax |  | EPS |  | -tax |  | PS |
| Net income reported earnings | \$ (166.2) |  |  | \$ (125.1) |  |  | \$ | 75.1 |  |  |
| Earnings per share, after tax |  | \$ | (0.33) |  | \$ | (0.40) |  |  | \$ | 0.17 |
| Change from prior quarter \$ |  |  | 0.07 |  |  | 6.39 |  |  |  | (0.08) |
| Change from prior quarter \% |  |  | (17.5)\% |  |  | 94.1\% |  |  |  | (32.0) |
| Change from a year-ago \$ |  | \$ | (0.50) |  | \$ | (0.65) |  |  | \$ | (0.21) |
| Change from a year-ago \% |  |  | N.M.\% |  |  | N.M.\% |  |  |  | (55.3) |

Significant items favorable (unfavorable) impactEarnings ${ }^{(1)}$ EPS $\quad$ Earnings ${ }^{(1)} \quad$ EPS $\quad$ Earnings ${ }^{(1)} \quad$ EPS

| Gain on redemption of junior subordinated debt | $\mathbf{\$}$ | $\$$ | $\$$ | 67.4 | $\$$ | 0.10 | $\$$ |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Gain related to Visa ${ }^{\text {® }}$ stock |  |  | 31.4 | 0.04 |  |  |  |  |
| FDIC special assessment |  |  | $(23.6)$ | $(0.03)$ |  |  |  |  |
| Goodwill impairment |  | $(4.2)$ | $(0.01)$ |  |  |  |  |  |
| Preferred stock conversion deemed dividend |  |  | $(0.06)$ |  |  |  |  |  |
| Gain on extinguishment of debt |  |  |  | 21.4 | 0.04 |  |  |  |
| Deferred tax valuation allowance (provision) benefit |  |  |  |  | $(3.7)$ | $(0.01)$ |  |  |
| (2) |  |  |  |  |  |  |  |  |


(2) After-tax.
(3) Reflects the impact of the 346.8 million additional shares of common stock issued during the period through two common stock public offerings, three
discretionary equity issuance programs, and conversions of preferred stock into common stock. Of these shares, 24.6 million were issued late in the 2009 first quarter, 177.0 million were issued during the 2009 second quarter, and the remaining 145.2 million were issued during the 2009 third quarter.

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## Significant Items Influencing Financial Performance Comparisons

Earnings comparisons were impacted by a number of Significant Items summarized below.

1. Goodwill Impairment. The impacts of goodwill impairment on our reported results were as follows: During the 2009 first quarter, bank stock prices continued to decline significantly. Our stock price declined $78 \%$ from $\$ 7.66$ per share at December 31, 2008 to $\$ 1.66$ per share at March 31, 2009. Given this significant decline, we conducted an interim test for goodwill impairment. As a result, we recorded a noncash $\$ 2,602.7$ million pretax ( $\$ 7.09$ per common share) charge. (See Goodwill discussion located within the Critical Accounting Policies and Use of Significant Estimates section for additional information).

During the 2009 second quarter, a pretax goodwill impairment of $\$ 4.2$ million ( $\$ 0.01$ per common share) was recorded relating to the sale of a small payments-related business in July 2009.
2. Franklin Relationship Restructuring. The impacts of the Franklin relationship on our reported results were as follows (see Franklin Relationship discussion located within the Risk Management and Capital section and the Franklin Loans discussion located within the Critical Accounting Policies and Use of Significant Estimates discussion for additional information.):

Performance for the 2009 first quarter included a nonrecurring net tax benefit of $\$ 159.9$ million ( $\$ 0.44$ per common share) related to the restructuring with Franklin. Also as a result of the restructuring, although earnings were not significantly impacted, commercial NCOs increased $\$ 128.3$ million as the previously established $\$ 130.0$ million Franklin-specific ALLL was utilized to write-down the acquired mortgages and OREO collateral to fair value.

The restructuring affects the comparability of our 2009 second quarter income statement with prior periods. In the 2009 second quarter, we recorded interest income from the loans that we now own as a result of the restructuring. Interest income was earned through interest payments on accruing loans, from the payoff of loans that were recorded at a discount, and through the accretion of the accretable discount recorded at the time the loans were acquired. Noninterest expense was also impacted as, effective with the 2009 second quarter, we pay Franklin to service the loans, and record the expense of holding foreclosed homes, including any declines in the fair value of these homes below their carrying value.
3. Preferred Stock Conversion. During the 2009 first and second quarters, we converted 114,109 and 92,384 shares, respectively, of Series A $8.50 \%$ Non-cumulative Perpetual Preferred (Series A Preferred Stock) stock into common stock. As part of these transactions, there was a deemed dividend that did not impact net income, but resulted in negative impacts of $\$ 0.08$ per common share for the 2009 first quarter and $\$ 0.06$ per common share for the 2009 second quarter. (See Capital discussion located within the Risk Management and Capital section for additional information.)
4. Visa®. Prior to the Visa ${ }^{\circledR}$ initial public offering (IPO) occurring in March 2008, Visa ${ }^{\circledR}$ was owned by its member banks, which included the Bank. The impacts related to the Visa ${ }^{\circledR}$ IPO for the first nine-month periods of 2009 and 2008 are presented in the following table:

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Table 6 Visß impacts First Nine-Month Periods of 2009 and 2008

| (in millions) | Third Quarter |  |  | First Quarter | Third Quarter |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gain related to Visa ${ }^{\circledR}$ stock sale ${ }^{(1)}$ | \$ | \$ | 31.4 | \$ | \$ | \$ |  |  | 25.1 |
| Visa ${ }^{\circledR}$ indemnification liability ${ }^{(2)}$ |  |  |  |  |  |  |  |  | 12.4 |
| Deferred tax valuation allowance benefit ${ }^{(3)}$ |  |  |  |  | (3.7) |  | 3.4 |  | 11.1 |
| (1) Pretax. Recorded to noninterest income, and represents a gain on the sale of ownership interest in Visa ${ }^{\circledR}$. As part of the 2009 second quarter sale, we released $\$ 8.2$ million, as of June 30, 2009 , of the remaining indemnification liability. Concurrently, we established a \$7.1 million swap liability associated with the conversion protection provided to the purchasers of the Visa ${ }^{\circledR}$ shares. |  |  |  |  |  |  |  |  |  |
| (2) Pretax. Recorded to noninterest expense, and represents a reversal of our |  |  |  |  |  |  |  |  |  |

pro-rata portion
of an
indemnification
charge provided to Visa ${ }^{\circledR}$ by its member banks for various litigation filed against Visa ${ }^{\circledR}$, as an escrow account was established by Visa ${ }^{\circledR}$ using a portion of the proceeds received from the IPO.
(3) After-tax.

Recorded to provision for income taxes, and represents a reduction to the previously established capital loss carry-forward valuation
allowance
related to the value of Visa ${ }^{\circledR}$ shares held.
5. Other Significant Items Influencing Earnings Performance Comparisons. In addition to the items discussed separately in this section, a number of other items impacted financial results. These included:

## 2009 Second Ouarter

$\$ 67.4$ million pretax gain ( $\$ 0.10$ per common share) related to the redemption of a portion of our junior subordinated debt.
$\$ 23.6$ million ( $\$ 0.03$ per common share) negative impact due to a special FDIC insurance premium assessment.

## 2008 Third Ouarter

$\$ 21.4$ million ( $\$ 0.04$ per common share) gain related to the extinguishment of debt.

## 2008 Second Ouarter

$\$ 14.6$ million ( $\$ 0.03$ per common share) of merger and restructuring costs related to the Sky Financial Group, Inc. acquisition in 2007.
\$2.2 million gain related to the extinguishment of debt.
$\$ 1.4$ million of asset impairment, included in other noninterest expense, relating to the charge-off of a receivable.

## 2008 <br> First Ouarter

$\$ 11.0$ million ( $\$ 0.02$ per common share) of asset impairment, including (a) $\$ 5.9$ million venture capital loss included in other noninterest income, (b) $\$ 2.6$ million charge-off of a receivable included in other noninterest expense, and (c) $\$ 2.5$ million write-down of leasehold improvements in our Cleveland main office included net occupancy expense.
$\$ 7.3$ million ( $\$ 0.01$ per common share) of merger and restructuring costs related to the Sky Financial Group, Inc. acquisition in 2007.

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## Net Interest Income / Average Balance Sheet 2009 Third Quarter versus 2008 Third Quarter

Fully-taxable equivalent net interest income decreased $\$ 27.1$ million, or $7 \%$, from the year-ago quarter. This reflected the unfavorable impact of a $\$ 2.1$ billion, or $4 \%$, decline in total average earning assets, as well as a 9 basis point decline in the net interest margin to $3.20 \%$ from $3.29 \%$. The decline in total average earning assets reflected a $\$ 3.1$ billion, or $8 \%$, decline in average total loans and leases, partially offset by a $\$ 1.0$ billion, or $16 \%$, increase in other earning assets, primarily investment securities.
The following table details the changes in our average loans and leases and average deposits:
Table 7 Average Loans/Leases and Deposits 2009 Third Quarter vs. 2008 Third Quarter

| (in millions) | Third Quarter |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | Percent |
| Average Loans/Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 12,922 | \$ | 13,629 | \$ | (707) | (5)\% |
| Commercial real estate |  | 8,879 |  | 9,816 |  | (937) | (10) |
| Total commercial |  | 21,801 |  | 23,445 |  | $(1,644)$ | (7) |
| Automobile loans and leases |  | 3,230 |  | 4,624 |  | $(1,394)$ | (30) |
| Home equity |  | 7,581 |  | 7,453 |  | 128 | 2 |
| Residential mortgage |  | 4,487 |  | 4,812 |  | (325) | (7) |
| Other consumer |  | 756 |  | 670 |  | 86 | 13 |
| Total consumer |  | 16,054 |  | 17,559 |  | $(1,505)$ | (9) |
| Total loans | \$ | 37,855 | \$ | 41,004 | \$ | $(3,149)$ | (8)\% |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits noninterest bearing | \$ | 6,186 | \$ | 5,080 | \$ | 1,106 | 22\% |
| Demand deposits interest bearing |  | 5,140 |  | 4,005 |  | 1,135 | 28 |
| Money market deposits |  | 7,601 |  | 5,860 |  | 1,741 | 30 |
| Savings and other domestic time deposits |  | 4,771 |  | 5,100 |  | (329) | (6) |
| Core certificates of deposit |  | 11,646 |  | 11,993 |  | (347) | (3) |
| Total core deposits |  | 35,344 |  | 32,038 |  | 3,306 | 10 |
| Other deposits |  | 4,249 |  | 5,765 |  | $(1,516)$ | (26) |
| Total deposits | \$ | 39,593 | \$ | 37,803 | \$ | 1,790 | 5\% |

The $\$ 3.1$ billion, or $8 \%$, decrease in average total loans and leases reflected:
$\$ 1.6$ billion, or $7 \%$, decrease in average total commercial loans. The $\$ 0.9$ billion, or $10 \%$, decrease in average CRE loans reflected a combination of factors, including our planned efforts to shrink this portfolio through payoffs and paydowns, as well as the impact of charge-offs and the 2009 first quarter reclassification of CRE loans to C\&I loans. The decline in average C\&I loans reflected the impact of the reclassification project, offset by paydowns, automobile dealer floorplan reductions, and the Franklin restructuring and related 2008 fourth quarter and 2009 first quarter charge-offs.
$\$ 1.5$ billion, or $9 \%$, decrease in average total consumer loans. This primarily reflected a $\$ 1.4$ billion, or $30 \%$, decline in average automobile loans and leases due to the 2009 first quarter securitization of $\$ 1.0$ billion of

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automobile loans, as well as the continued runoff of the automobile lease portfolio. The $\$ 0.3$ billion, or $7 \%$, decline in average residential mortgages reflected the impact of loan sales, as well as the continued refinance of portfolio loans and the related increased sale of fixed-rate originations, partially offset by additions related to the 2009 first quarter Franklin restructuring. Average home equity loans increased $2 \%$, due primarily to increased line usage and slower runoff experience. The increased line usage continued to be associated with higher quality borrowers taking advantage of the low interest rate environment.

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The $\$ 1.0$ billion, or $16 \%$, increase in other earning assets reflected a $\$ 2.0$ billion, or $42 \%$, increase in average total investment securities as the cash proceeds from capital actions during the second and third quarters were deployed (See the Capital / Capital Adequacy section located within the Risk Management and Capital section for a full discussion). Average trading account securities declined $\$ 0.9$ billion, or $89 \%$, from the year-ago quarter, due to the reduction in the use of trading securities to hedge mortgage servicing rights (MSRs).
Average total deposits increased $\$ 1.8$ billion, or $5 \%$, from the year-ago quarter and reflected:
$\$ 3.3$ billion, or $10 \%$, growth in average total core deposits, primarily reflecting increased sales efforts and initiatives for deposit accounts.
Partially offset by:
A $\$ 1.5$ billion, or $26 \%$, decrease in average other deposits, primarily reflecting our deployment of excess liquidity in reducing noncore funding sources.

## 2009 Third Quarter versus 2009 Second Quarter

Compared with the 2009 second quarter, fully-taxable equivalent net interest income increased $\$ 15.9$ million, or 5\%. This primarily reflected a 10 basis point increase in the net interest margin to $3.20 \%$ from $3.10 \%$, as average total earning assets were essentially unchanged. The increase in the net interest margin reflected a combination of factors including favorable impacts from strong core deposit growth and the benefit of lower deposit pricing, partially offset by the negative impact of maintaining a higher liquidity position. Average total earning assets were essentially unchanged as a $\$ 1.2$ billion, or $18 \%$, increase in other earning assets, primarily investment securities, was offset by a $\$ 1.2$ billion, or $3 \%$, decline in average total loans and leases.
The following table details the changes in our average loans and leases and average deposits:
Table 8 Average Loans/Leases and Deposits 2009 Third Quarter vs. 2009 Second Quarter

| (in millions) | 2009 <br> Third <br> Quarter |  | $2009$ <br> Second Quarter |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ount | Percent |
| Average Loans/Leases |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 12,922 |  |  | \$ | 13,523 | \$ | (601) | (4)\% |
| Commercial real estate |  | 8,879 |  | 9,199 |  | (320) | (3) |
| Total commercial |  | 21,801 |  | 22,722 |  | (921) | (4) |
| Automobile loans and leases |  | 3,230 |  | 3,290 |  | (60) | (2) |
| Home equity |  | 7,581 |  | 7,640 |  | (59) | (1) |
| Residential mortgage |  | 4,487 |  | 4,657 |  | (170) | (4) |
| Other consumer |  | 756 |  | 698 |  | 58 | 8 |
| Total consumer |  | 16,054 |  | 16,285 |  | (231) | (1) |
| Total loans | \$ | 37,855 | \$ | 39,007 | \$ | $(1,152)$ | (3)\% |

## Average Deposits

| Demand depositsnoninterest bearing $\mathbf{\$}$ <br> Demand deposits interest bearing | $\mathbf{5 , 1 4 0}$ | $\$$ | 6,021 | $\$$ | 165 | $3 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market deposits |  | $\mathbf{7 , 6 0 1}$ |  | 6,547 | 593 | 13 |
| Savings and other domestic time deposits |  | $\mathbf{4 , 7 7 1}$ | 5,031 | 1,246 | 20 |  |
| Core certificates of deposit | $\mathbf{1 1 , 6 4 6}$ | 12,501 | $(850)$ | $(5)$ |  |  |
|  |  |  |  | $(7)$ |  |  |
| Total core deposits | $\mathbf{3 5 , 3 4}$ | 34,455 | 889 | 3 |  |  |
| Other deposits | $\mathbf{4 , 2 4 9}$ | 5,079 | $(830)$ | $(16)$ |  |  |

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Average total loans and leases declined $\$ 1.2$ billion, or 3\%, reflecting:
$\$ 0.9$ billion, or 4\%, decline in average total commercial loans. Average C\&I loans were lower based, in part on lower line utilization across the portfolio, particularly in automobile dealer floorplan loans. The lower floorplan balances were consistent with the lower level of dealer car inventories resulting from the cash for clunkers program and lower manufacturer production levels. We continue to expect no material credit impact from dealership closings. The planned decline in average CRE loans primarily reflected payoffs, balance reductions, and charge-offs.
$\$ 0.2$ billion, or $1 \%$, decline in average total consumer loans. The decline was spread evenly across the portfolio segments. The decline in average automobile loans and leases was consistent with our expectations given market conditions along with the continued run-off of the automobile lease portfolio. Demand for home equity loans remained weak, reflecting the impact of the economic environment and depressed home values. The decline in residential mortgages reflected the impact of lower market interest rates, the related increase in fixed-rate refinancing activity, and our practice of selling virtually all of our longer-term fixed-rate production. It also reflected the more conservative position on loss recognition, active loss mitigation and troubled debt restructuring efforts, as well as the transfer to held for sale, and subsequent sale in the 2009 fourth quarter, of some underperforming loans.
The $\$ 1.2$ billion, or $18 \%$, increase in other earning assets reflected a $\$ 1.3$ billion, or $25 \%$, increase in average total investment securities as the cash proceeds from capital actions during the second and third quarters were deployed. (See the Capital / Capital Adequacy section located within the Risk Management and Capital section for a full discussion). The increase primarily represented the purchase of agency debt with an average 2-year maturity and agency CMOs with an average 3 -year maturity.
Average total deposits increased slightly from the prior quarter and reflected:
$\$ 0.9$ billion, or 3\%, growth in average total core deposits, primarily reflecting increased sales efforts and initiatives for deposit accounts.
Partially offset by:
$\$ 0.8$ billion, or $16 \%$, decline in other deposits, reflecting our deployment of excess liquidity in reducing noncore funding sources.
Tables 9 and 10 reflect quarterly average balance sheets and rates earned and paid on interest-earning assets and interest-bearing liabilities.

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Table 9 Consolidated Quarterly Average Balance Sheets

| Fully-taxable equivalent basis (in millions) | Average Balances |  |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third | 2009 | First | 2008 |  | 3 Q 09 vs 3Q08 |  |
|  |  | Second |  | Fourth | Third | Amount | Percent |
| Assets |  |  |  |  |  |  |  |
| Interest bearing deposits in banks | \$ 393 | \$ 369 | \$ 355 | \$ 343 | \$ 321 | \$ 72 | 22\% |
| Trading account securities | 107 | 88 | 278 | 940 | 992 | (885) | (89) |
| Federal funds sold and securities purchased under |  |  |  |  |  |  |  |
| resale agreements | 7 |  | 19 | 48 | 363 | (356) | (98) |
| Loans held for sale | 524 | 709 | 627 | 329 | 274 | 250 | 91 |
| Investment securities: |  |  |  |  |  |  |  |
| Taxable | 6,510 | 5,181 | 3,961 | 3,789 | 3,975 | 2,535 | 64 |
| Tax-exempt | 129 | 126 | 465 | 689 | 712 | (583) | (82) |
| Total investment securities | 6,639 | 5,307 | 4,426 | 4,478 | 4,687 | 1,952 | 42 |
| Loans and leases: ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial | 12,922 | 13,523 | 13,541 | 13,746 | 13,629 | (707) | (5) |
| Commercial real estate: |  |  |  |  |  |  |  |
| Construction | 1,808 | 1,946 | 2,033 | 2,103 | 2,090 | (282) | (13) |
| Commercial | 7,071 | 7,253 | 8,079 | 8,115 | 7,726 | (655) | (8) |
| Commercial real estate | 8,879 | 9,199 | 10,112 | 10,218 | 9,816 | (937) | (10) |
| Total commercial | 21,801 | 22,722 | 23,653 | 23,964 | 23,445 | $(1,644)$ | (7) |
| Consumer: |  |  |  |  |  |  |  |
| Automobile loans | 2,886 | 2,867 | 3,837 | 3,899 | 3,856 | (970) | (25) |
| Automobile leases | 344 | 423 | 517 | 636 | 768 | (424) | (55) |
| Automobile loans and leases | 3,230 | 3,290 | 4,354 | 4,535 | 4,624 | $(1,394)$ | (30) |
| Home equity | 7,581 | 7,640 | 7,577 | 7,523 | 7,453 | 128 | 2 |
| Residential mortgage | 4,487 | 4,657 | 4,611 | 4,737 | 4,812 | (325) | (7) |
| Other loans | 756 | 698 | 671 | 678 | 670 | 86 | 13 |
| Total consumer | 16,054 | 16,285 | 17,213 | 17,473 | 17,559 | $(1,505)$ | (9) |
| Total loans and leases | 37,855 | 39,007 | 40,866 | 41,437 | 41,004 | $(3,149)$ | (8) |
| Allowance for loan and lease losses | (950) | (930) | (913) | (764) | (731) | (219) | (30) |
| Net loans and leases | 36,905 | 38,077 | 39,953 | 40,673 | 40,273 | $(3,368)$ | (8) |
| Total earning assets | 45,525 | 45,480 | 46,571 | 47,575 | 47,641 | $(2,116)$ | (4) |
| Cash and due from banks | 2,553 | 2,466 | 1,553 | 928 | 925 | 1,628 | N.M. |


| Intangible assets | $\mathbf{7 5 5}$ | 780 | 3,371 | 3,421 | 3,441 | $(2,686)$ | $(78)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| All other assets | $\mathbf{3 , 7 9 7}$ | 3,701 | 3,571 | 3,447 | 3,384 | 413 | 12 |
| Total Assets | $\mathbf{\$ 5 1 , 6 8 0}$ | $\$ 51,497$ | $\$ 54,153$ | $\$ 54,607$ | $\$ 54,660$ | $\$(2,980)$ | $(5) \%$ |

## Liabilities and Shareholders

## Equity

Deposits:
Demand deposits noninterest
bearing
Demand deposits interest bearing
Money market deposit Savings and other domestic deposits
Core certificates of deposit
Total core deposits
Other domestic deposits of $\$ 250,000$ or more
Brokered deposits and negotiable CDs
Deposits in foreign offices

Total deposits
Short-term borrowings
Federal Home Loan Bank advances
Subordinated notes and other long-term debt

Total interest bearing

| liabilities | $\mathbf{3 9 , 3 4 6}$ | 39,979 | 40,770 | 41,566 | 42,375 | $(3,029)$ | (7) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| All other liabilities | $\mathbf{8 6 3}$ | 569 | 614 | 817 | 882 | (19) | (2) |
| Shareholders equity | $\mathbf{5 , 2 8 5}$ | 4,928 | 7,225 | 7,019 | 6,323 | $(1,038)$ | (16) |

## Total Liabilities and

Shareholders Equity
N.M., not a meaningful value.
(1) For purposes of this analysis, non-accrual loans are reflected in the average balances of loans.

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Table 10 Consolidated Quarterly Net Interest Margin Analysis


| Money market deposits | 1.20 | 1.14 | 1.02 | 1.31 | 1.66 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and other domestic deposits | 1.33 | 1.37 | 1.50 | 1.72 | 1.79 |
| Core certificates of deposit | 3.27 | 3.50 | 3.81 | 4.02 | 4.05 |
| Total core deposits | 1.88 | 2.06 | 2.28 | 2.50 | 2.58 |
| Other domestic deposits of $\$ 250,000$ or more | 2.24 | 2.61 | 2.92 | 3.39 | 3.50 |
| Brokered deposits and negotiable CDs | 2.49 | 2.54 | 2.97 | 3.39 | 3.37 |
| Deposits in foreign offices | 0.20 | 0.20 | 0.17 | 0.90 | 1.49 |
| Total deposits | 1.92 | 2.11 | 2.33 | 2.58 | 2.66 |
| Short-term borrowings | 0.25 | 0.26 | 0.25 | 0.85 | 1.42 |
| Federal Home Loan Bank advances | 0.92 | 1.13 | 1.03 | 3.04 | 2.92 |
| Subordinated notes and other long-term debt | 2.58 | 2.91 | 3.29 | 4.49 | 4.29 |
| Total interest bearing liabilities | 1.93\% | 2.14\% | 2.31\% | 2.74\% | 2.79\% |
| Net interest rate spread | 2.93\% | 2.85\% | 2.68\% | 2.83\% | 2.98\% |
| Impact of noninterest bearing funds on margin | 0.27 | 0.25 | 0.29 | 0.35 | 0.31 |
| Net interest margin | 3.20\% | 3.10\% | 2.97\% | 3.18\% | 3.29\% |

(1) Fully taxable equivalent (FTE) yields are calculated assuming a 35\% tax rate. See Table 3 for the FTE adjustment.
(2) Loan, lease, and deposit average rates include impact of applicable derivatives and non-deferrable fees.
(3) For purposes of this analysis, nonaccrual loans are reflected in the
average
balances of
loans.

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## 2009 First Nine Months versus 2008 First Nine Months

Fully-taxable equivalent net interest income for the first nine-month period of 2009 declined $\$ 112.7$ million, or $10 \%$, from the comparable year-ago period. This decline primarily reflected an 18 basis point decline in the net interest margin, a $4 \%$ decline in average earning assets, the unfavorable impact of maintaining a higher liquidity position, and an increase in NALs. These factors were partially offset by managed reductions of our balance sheet and other capital management initiatives.
The following table details the changes in our average loans and leases and average deposits:
Table 11 Average Loans/Leases and Deposits First Nine Months 2009 vs. First Nine Months 2008

| (in millions) | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | Amount |  | Percent |
| Average Loans |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 13,327 | \$ | 13,535 | \$ | (208) | (2)\% |
| Commercial real estate |  | 9,392 |  | 9,568 |  | (176) | (2) |
| Total commercial |  | 22,719 |  | 23,103 |  | (384) | (2)\% |
| Automobile loans and leases |  | 3,620 |  | 4,525 |  | (905) | (20)\% |
| Home equity |  | 7,600 |  | 7,364 |  | 236 | 3 |
| Residential mortgage |  | 4,584 |  | 5,113 |  | (529) | (10) |
| Other consumer |  | 709 |  | 695 |  | 14 | 2 |
| Total consumer |  | 16,513 |  | 17,697 |  | $(1,184)$ | (7) |
| Total loans | \$ | 39,232 | \$ | 40,800 | \$ | $(1,568)$ | (4)\% |
| Average Deposits |  |  |  |  |  |  |  |
| Demand deposits non-interest bearing | \$ | 5,919 | \$ | 5,058 | \$ | 861 | 17\% |
| Demand deposits interest bearing |  | 4,591 |  | 4,008 |  | 583 | 15 |
| Money market deposits |  | 6,524 |  | 6,292 |  | 232 | 4 |
| Savings and other domestic time deposits |  | 4,946 |  | 5,185 |  | (239) | (5) |
| Core certificates of deposit |  | 12,308 |  | 11,317 |  | 991 | 9 |
| Total core deposits |  | 34,288 |  | 31,860 |  | 2,428 | 8 |
| Other deposits |  | 4,822 |  | 6,061 |  | $(1,239)$ | (20) |
| Total deposits | \$ | 39,110 | \$ | 37,921 | \$ | 1,189 | 3\% |

The $\$ 1.6$ billion, or $4 \%$, decrease in average total loans and leases primarily reflected:
$\$ 0.9$ billion, or $20 \%$, decline in average automobile loans and leases due to the 2009 first quarter securitization of $\$ 1.0$ billion of automobile loans, as well as the continued runoff of the automobile lease portfolio.
$\$ 0.5$ billion, or $10 \%$, decline in residential mortgages reflecting the impact of loan sales, as well as the continued refinance of portfolio loans. The majority of this refinance activity was fixed-rate loans, which we typically sell in the secondary market.
$\$ 0.4$ billion, or $2 \%$, decline in average total commercial loans. The decline in average CRE loans reflected our planned efforts to shrink this portfolio through payoffs and paydowns, as well as the impact of charge-offs and the 2009 first quarter reclassification of CRE loans to C\&I loans. The decline in average C\&I loans reflected paydowns and the Franklin restructuring; partially offset by the 2009 first quarter reclassification project.

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Partially offset by:
$\$ 0.2$ billion, or $3 \%$, increase in average home equity loans reflecting higher utilization of existing lines resulting from higher quality borrowers taking advantage of the current relatively lower interest rate environment, as well as a slowdown in runoff.
Other average earning assets declined $\$ 0.4$ million, reflecting a decline in trading account securities due to the reduction in the use of these securities to hedge MSRs, partially offset by an increase in total investment securities as the cash proceeds from capital actions during the first nine-month period of 2009 were deployed.
The $\$ 1.2$ billion, or $3 \%$, increase in average total deposits reflected:
$\$ 2.4$ billion, or $8 \%$, growth in total core deposits, primarily reflecting increased sales efforts and initiatives for deposit accounts.
Partially offset by:
$\$ 1.2$ billion, or $20 \%$, decline in average noncore deposits, reflecting a managed decline in public fund deposits as well as planned efforts to reduce our reliance on noncore funding sources.

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Table 12 Consolidated YTD Average Balance Sheets and Net Interest Margin Analysis


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| Intangible assets | $\mathbf{1 , 6 2 6}$ | 3,454 | $(1,828)$ | $(53)$ |
| :--- | ---: | :---: | :---: | :---: |
| All other assets | $\mathbf{3 , 6 8 9}$ | 3,419 | 270 | 8 |
| Total Assets | $\mathbf{5 2 , 4 3 4}$ | $\$ 55,028$ | $\$(2,594)$ | $(5) \%$ |

Liabilities and Shareholders

## Equity

Deposits:
Demand deposits non-interest

| bearing | $\mathbf{5 , 9 1 9}$ | $\$$ | 5,058 | $\$$ | 861 | $17 \%$ |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| Demand deposits interest <br> bearing | $\mathbf{4 , 5 9 1}$ | 4,008 | 583 | 15 | $\mathbf{0 . 1 9}$ | 0.62 |  |
| Money market deposits | $\mathbf{6 , 5 2 4}$ | 6,292 | 232 | 4 | $\mathbf{1 . 1 3}$ | 2.11 |  |
| Savings and other domestic time <br> deposits | $\mathbf{4 , 9 4 6}$ | 5,185 | $(239)$ | $(5)$ | $\mathbf{1 . 4 0}$ | 1.95 |  |
| Core certificates of deposit | $\mathbf{1 2 , 3 0 8}$ | 11,317 | 991 | 9 | $\mathbf{3 . 5 3}$ | 4.36 |  |
| Total core deposits | $\mathbf{3 4 , 2 8 8}$ | 31,860 | 2,428 | 8 | $\mathbf{2 . 0 7}$ | 2.80 |  |
| Other domestic time deposits of | $\mathbf{8 9 9}$ | 1,737 | $(838)$ | $(48)$ | $\mathbf{2 . 6 3}$ | 3.87 |  |
| \$250,000 or more <br> Brokered deposits and negotiable | $\mathbf{3 , 4 1 4}$ | 3,309 | 105 | 3 | $\mathbf{2 . 6 7}$ | 3.75 |  |
| CDs <br> Deposits in foreign offices | $\mathbf{5 0 9}$ | 1,015 | $(506)$ | $(50)$ | $\mathbf{0 . 1 9}$ | 1.75 |  |
| Total deposits | $\mathbf{3 9 , 1 1 0}$ | 37,921 | 1,189 | 3 | $\mathbf{2 . 1 2}$ | 2.93 |  |
| Short-term borrowings | $\mathbf{9 5 1}$ | 2,584 | $(1,633)$ | $(63)$ | $\mathbf{0 . 2 6}$ | 1.99 |  |
| Federal Home Loan Bank <br> advances | $\mathbf{1 , 4 2 3}$ | 3,312 | $(1,889)$ | $(57)$ | $\mathbf{1 . 0 3}$ | 3.30 |  |
| Subordinated notes and other | $\mathbf{4 , 4 6 1}$ | 4,043 | 418 | 10 | $\mathbf{2 . 9 4}$ | 4.52 |  |
| long-term debt | $\mathbf{4 0 , 0 2 6}$ | 42,802 | $(2,776)$ | $(6)$ | $\mathbf{2 . 1 2}$ | 3.05 |  |
| Total interest bearing liabilities | $\mathbf{6 8 4}$ | 982 | $(298)$ | $(30)$ |  |  |  |
| All other liabilities | $\mathbf{5 , 8 0 5}$ | 6,186 | $(381)$ | $(6)$ |  |  |  |
| Shareholders equity |  |  |  |  |  |  |  |

$\begin{array}{lllll}\text { Total Liabilities and } \\ \text { Shareholders Equity } & \$ \mathbf{5 2 , 4 3 4} & \$ 55,028 & \$(2,594) & (5) \%\end{array}$

| Net interest rate spread | $\mathbf{2 . 8 2}$ | 2.96 |
| :--- | :--- | :--- |
| Impact of non-interest bearing <br> funds on margin | $\mathbf{0 . 2 7}$ | 0.31 |
| Net interest margin | $\mathbf{3 . 0 9 \%}$ | $3.27 \%$ |

N.M., not a meaningful value.
(1) $\begin{aligned} & \text { Fully taxable } \\ & \text { equivalent }\end{aligned}$
(FTE) yields are calculated
assuming a $35 \%$ tax rate. See Table 4 for the FTE adjustment.
(2) Loan and lease and deposit average rates include impact of applicable derivatives and non-deferrable fees.
(3) For purposes of this analysis, non-accrual loans are reflected in the average balances of loans.

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## Provision for Credit Losses

(This section should be read in conjunction with Significant Item 2 and the Credit Risk section.)
The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels adequate to absorb our estimate of probable inherent credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters of credit.
The following table details the Franklin-related impact to the provision for credit losses for each of the past five quarters:
Table 13 Provision for Credit Losses Franklin-Related Impact

| (in millions) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Provision for credit losses |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | (3.5) | \$ | (10.1) | \$ |  | \$ | 438.0 | \$ |  |
| Non-Franklin |  | 478.6 |  | 423.8 |  | 291.8 |  | 284.6 |  | 125.4 |
| Total | \$ | 475.1 | \$ | 413.7 | \$ | 291.8 | \$ | 722.6 | \$ | 125.4 |

## Total net charge-offs

(recoveries)

| Franklin | $\$$ | $\mathbf{( 3 . 5 )}$ | $\$$ | $(10.1)$ | $\$$ | 128.3 | $\$$ | 423.3 | $\$$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Franklin |  | $\mathbf{3 5 9 . 4}$ |  | 344.5 |  | 213.2 |  | 137.3 |  | 83.8 |
| Total | $\$$ | $\mathbf{3 5 5 . 9}$ | $\$$ | 334.4 | $\$$ | 341.5 | $\$$ | 560.6 | $\$$ | 83.8 |

Provision for credit losses in excess of net charge-offs

| Franklin | $\$$ |  | $\$$ |  | $\$$ | $(128.3)$ | $\$$ | 14.7 | $\$$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-Franklin |  | $\mathbf{1 1 9 . 2}$ |  | 79.3 |  | 78.6 |  | 147.3 |  | 41.6 |
| Total | $\$$ | $\mathbf{1 1 9 . 2}$ | $\$$ | 79.3 | $\$$ | $(49.7)$ | $\$$ | 162.0 | $\$$ | 41.6 |

The provision for credit losses in the first nine-month period of 2009 was $\$ 1,180.7$ million, up $\$ 845.8$ million from the comparable year-ago period of $\$ 334.9$ million. The reported provision for credit losses for the first nine-month period of 2009 of $\$ 1,180.7$ million exceeded total NCOs by $\$ 148.8$ million (see the Credit Quality section located within the Risk Management and Capital section for a full discussion).

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## Noninterest Income

(This section should be read in conjunction with Significant Items 4 and 5.)
The following table reflects noninterest income for each of the past five quarters:

## Table 14 Noninterest Income

| (in thousands) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Service charges on deposit accounts | \$ | 80,811 | \$ | 75,353 | \$ | 69,878 | \$ | 75,247 | \$ | 80,508 |
| Brokerage and insurance income |  | 33,996 |  | 32,052 |  | 39,948 |  | 31,233 |  | 34,309 |
| Trust services |  | 25,832 |  | 25,722 |  | 24,810 |  | 27,811 |  | 30,952 |
| Electronic banking |  | 28,017 |  | 24,479 |  | 22,482 |  | 22,838 |  | 23,446 |
| Bank owned life insurance income |  | 13,639 |  | 14,266 |  | 12,912 |  | 13,577 |  | 13,318 |
| Automobile operating lease income |  | 12,795 |  | 13,116 |  | 13,228 |  | 13,170 |  | 11,492 |
| Mortgage banking income (loss) |  | 21,435 |  | 30,827 |  | 35,418 |  | $(6,747)$ |  | 10,302 |
| Securities (losses) gains |  | $(2,374)$ |  | $(7,340)$ |  | 2,067 |  | $(127,082)$ |  | $(73,790)$ |
| Other income |  | 41,901 |  | 57,470 |  | 18,359 |  | 17,052 |  | 37,320 |
| Total non-interest income | \$ | 256,052 | \$ | 265,945 | \$ | 239,102 | \$ | 67,099 | \$ | 167,857 |

The following table details mortgage banking income and the net impact of MSR hedging activity for each of the past five quarters:
Table 15 Mortgage Banking Income and Net Impact of MSR Hedging

| (in thousands, except as noted) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Mortgage Banking Income |  |  |  |  |  |  |  |  |  |  |
| Origination and secondary marketing |  |  | \$ | 16,491 | \$ | 31,782 | \$ | 29,965 | \$ | 7,180 | \$ | 7,647 |
| Servicing fees |  | 12,320 |  | 12,045 |  | 11,840 |  | 11,660 |  | 11,838 |
| Amortization of capitalized servicing ${ }^{(1)}$ |  | $(10,050)$ |  | $(14,445)$ |  | $(12,285)$ |  | $(6,462)$ |  | $(6,234)$ |
| Other mortgage banking income |  | 4,109 |  | 5,381 |  | 9,404 |  | 2,959 |  | 3,519 |
| Sub-total |  | 22,870 |  | 34,763 |  | 38,924 |  | 15,337 |  | 16,770 |
| MSR valuation adjustment ${ }^{(1)}$ |  | $(17,348)$ |  | 46,551 |  | $(10,389)$ |  | $(63,355)$ |  | $(10,251)$ |
| Net trading gains (losses) related to MSR hedging |  | 15,913 |  | $(50,487)$ |  | 6,883 |  | 41,271 |  | 3,783 |
| Total mortgage banking income (loss) | \$ | 21,435 | \$ | 30,827 | \$ | 35,418 | \$ | $(6,747)$ | \$ | 10,302 |
| Mortgage originations (in |  |  |  |  |  |  |  |  |  |  |
| Average trading account securites used to hedge MSRs (in millions) |  | 19 |  | 20 |  | 223 |  | 857 |  | 941 |
|  |  | 200,969 |  | 219,282 |  | 167,838 |  | 167,438 |  | 230,398 |

Capitalized mortgage servicing rights ${ }^{(2)}$
Total mortgages serviced for others (in millions) ${ }^{(2)}$
MSR $\%$ of investor servicing portfolio

| $\mathbf{1 6 , 1 4 5}$ | 16,246 | 16,315 | 15,754 | 15,741 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 . 2 4 \%}$ | $1.35 \%$ | $1.03 \%$ | $1.06 \%$ | $1.46 \%$ |

Net Impact of MSR Hedging
MSR valuation adjustment ${ }^{(1)}$
Net trading gains (losses) related to MSR hedging
Net interest income related to MSR hedging

| $\$$ | $(\mathbf{1 7 , 3 4 8})$ | $\$$ | 46,551 | $\$$ | $(10,389)$ | $\$$ | $(63,355)$ | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{1 5 , 9 1 3}$ |  | $(50,487)$ | 6,883 | 41,271 |  | 3,783 |  |
|  | $\mathbf{1 9 1}$ |  | 199 |  | 2,441 |  | 9,473 |  |
| $\$$ | $(\mathbf{1 , 2 4 4})$ | $\$$ | $(3,737)$ | $\$$ | $(1,065)$ | $\$$ | $(12,611)$ | $\$$ |

(1) The change in fair value for the period represents the MSR valuation adjustment, excluding amortization of capitalized servicing.
(2) At period end.

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## 2009 Third Quarter versus 2008 Third Quarter

Noninterest income increased $\$ 88.2$ million, or $53 \%$, from the year-ago quarter.
Table 16 Noninterest Income 2009 Third Quarter vs. 2008 Third Quarter

|  | Third Quarter |  | Change |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| (in thousands) | $\mathbf{2 0 0 9}$ |  | 2008 | Amount | Percent |  |
| Service charges on deposit accounts | $\$$ | $\mathbf{8 0 , 8 1 1}$ | $\$$ | 80,508 | $\$$ | 303 |
| Brokerage and insurance income |  | $\mathbf{3 3 , 9 9 6}$ |  | 34,309 |  | $(313)$ |
| Trust services | $\mathbf{2 5 , 8 3 2}$ | 30,952 |  | $(5,120)$ | $(17)$ |  |
| Electronic banking | $\mathbf{2 8 , 0 1 7}$ | 23,446 |  | 4,571 | 19 |  |
| Bank owned life insurance income | $\mathbf{1 3 , 6 3 9}$ | 13,318 | 321 | 2 |  |  |
| Automobile operating lease income | $\mathbf{1 2 , 7 9 5}$ | 11,492 | 1,303 | 11 |  |  |
| Mortgage banking income | $\mathbf{2 1 , 4 3 5}$ | 10,302 | 11,133 | N.M. |  |  |
| Securities (losses) gains | $\mathbf{( 2 , 3 7 4}$ | $(73,790)$ | 71,416 | $(97)$ |  |  |
| Other income | $\mathbf{4 1 , 9 0 1}$ | 37,320 | 4,581 | 12 |  |  |
|  |  |  |  |  |  |  |
| Total noninterest income | $\$$ | $\mathbf{2 5 6 , 0 5 2}$ | $\$$ | 167,857 | $\$$ | 88,195 |

N.M., not a meaningful value.

The $\$ 88.2$ million increase in total noninterest income reflected:
$\$ 71.4$ million improvement in securities losses as the current quarter reflected a $\$ 2.4$ million loss compared with a $\$ 73.8$ million loss in the year-ago quarter as that period included a $\$ 76.6$ million OTTI adjustment in the Alt-A mortgage loan-backed securities portfolio.
$\$ 11.1$ million increase in mortgage banking income, reflecting an $\$ 8.8$ million increase in origination and secondary marketing income as originations in the current quarter were $47 \%$ higher, as well as a $\$ 5.0$ million net improvement in MSR valuation and hedging activity (see Table 15).
$\$ 4.6$ million, or $19 \%$, increase in electronic banking income including additional third-party processing fees.
$\$ 4.6$ million, or $12 \%$, increase in other income, reflecting the current quarter s net impact of a $\$ 22.8$ million change in fair value of our derivatives that did not qualify for hedge accounting, partially offset by a $\$ 7.5$ million loss on sale of loans held for sale, as well as lower mezzanine lending income, equity investment gains, and derivatives income.
Partially offset by:
$\$ 5.1$ million, or $17 \%$, decline in trust services income, reflecting the impact of lower market values on asset management revenues and reduced yields on money market funds.

## 2009 Third Quarter versus 2009 Second Quarter

Noninterest income decreased $\$ 9.9$ million, or $4 \%$, from the 2009 second quarter.

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Table 17 Noninterest Income 2009 Third Quarter vs. 2009 Second Quarter

| (in thousands) | Third Quarter 2009 |  | Second Quarter |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 |  | mount | Percent |
| Service charges on deposit accounts | \$ | 80,811 | \$ | 75,353 | \$ | 5,458 | 7\% |
| Brokerage and insurance income |  | 33,996 |  | 32,052 |  | 1,944 | 6 |
| Trust services |  | 25,832 |  | 25,722 |  | 110 |  |
| Electronic banking |  | 28,017 |  | 24,479 |  | 3,538 | 14 |
| Bank owned life insurance income |  | 13,639 |  | 14,266 |  | (627) | (4) |
| Automobile operating lease income |  | 12,795 |  | 13,116 |  | (321) | (2) |
| Mortgage banking income |  | 21,435 |  | 30,827 |  | $(9,392)$ | (30) |
| Securities (losses) gains |  | $(2,374)$ |  | $(7,340)$ |  | 4,966 | (68) |
| Other income |  | 41,901 |  | 57,470 |  | $(15,569)$ | (27) |
| Total noninterest income | \$ | 256,052 | \$ | 265,945 | \$ | $(9,893)$ | (4)\% |

The $\$ 9.9$ million decrease in total noninterest income reflected:
$\$ 15.6$ million, or $27 \%$, decline in other income, as the prior quarter included a $\$ 31.4$ million gain on the sale of Visa ${ }^{\circledR}$ stock. The current quarter reflected a $\$ 22.8$ million benefit representing the change in fair value of our derivatives that did not qualify for hedge accounting. This benefit was partially offset by a $\$ 7.5$ million loss on commercial loans held for sale as well as other equity investment losses.
$\$ 9.4$ million, or $30 \%$, decline in mortgage banking income, primarily reflecting a $\$ 15.3$ million decline in origination and secondary marketing income as loan originations declined $37 \%$ from the prior quarter. This was partially offset by a $\$ 2.5$ million net improvement in MSR valuation and hedging from the prior quarter (see Table 15).
Partially offset by:
$\$ 5.5$ million, or $7 \%$, increase in service charges on deposit accounts, primarily reflecting seasonally higher personal service charges, mostly nonsufficient funds and overdraft related, as well as account growth.
$\$ 5.0$ million decline in securities losses as the current quarter reflected a $\$ 2.4$ million loss compared with a $\$ 7.3$ million loss in the prior quarter.
$\$ 3.5$ million, or $14 \%$, increase in electronic banking income including additional third-party processing fees.

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2009 First Nine Months versus 2008 First Nine Months
The following table reflects noninterest income for the first nine-month periods of 2009 and 2008:
Table 18 Noninterest Income 2009 First Nine Months vs. 2008 First Nine Months

## (in thousands)

Service charges on deposit accounts
Brokerage and insurance income
Trust services
Electronic banking
Bank owned life insurance income
Automobile operating lease income
Mortgage banking income
Securities (losses) gains
Other income

Total noninterest income
N.M., not a meaningful value.

|  | Nine Months Ended September 30, |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | mount | Percent |
| \$ | 226,042 | \$ | 232,806 | \$ | $(6,764)$ | (3)\% |
|  | 105,996 |  | 106,563 |  | (567) | (1) |
|  | 76,364 |  | 98,169 |  | $(21,805)$ | (22) |
|  | 74,978 |  | 67,429 |  | 7,549 | 11 |
|  | 40,817 |  | 41,199 |  | (382) | (1) |
|  | 39,139 |  | 26,681 |  | 12,458 | 47 |
|  | 87,680 |  | 15,741 |  | 71,939 | N.M. |
|  | $(7,647)$ |  | $(70,288)$ |  | 62,641 | N.M. |
|  | 117,730 |  | 121,739 |  | $(4,009)$ | (3) |
| \$ | 761,099 | \$ | 640,039 | \$ | 121,060 | 19\% |

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The following table details mortgage banking income and the net impact of MSR hedging activity for the first nine-month periods of 2009 and 2008:
Table 19 Mortgage Banking Income and Net Impact of MSR Hedging

| (in thousands, except as noted) | Nine Months Ended September 30, |  |  |  | YTD 2009 vs 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | Amount | Percent |
| Mortgage Banking Income |  |  |  |  |  |  |  |
| Origination and secondary marketing | \$ | 78,238 | \$ | 30,077 | \$ | 48,161 | N.M.\% |
| Servicing fees |  | 36,205 |  | 33,898 |  | 2,307 | 7 |
| Amortization of capitalized servicing (1) |  | $(36,780)$ |  | $(20,172)$ |  | $(16,608)$ | (82) |
| Other mortgage banking income |  | 18,894 |  | 13,809 |  | 5,085 | 37 |
| Sub-total |  | 96,557 |  | 57,612 |  | 38,945 | 68 |
| MSR valuation adjustment ${ }^{(1)}$ |  | 18,814 |  | 10,687 |  | 8,127 | 76 |
| Net trading losses related to MSR hedging |  | $(27,691)$ |  | $(52,558)$ |  | 24,867 | 47 |
| Total mortgage banking income | \$ | 87,680 | \$ | 15,741 | \$ | 71,939 | N.M.\% |
| Mortgage originations (in millions) | \$ | 4,131 |  | 3,049 | \$ | 1,082 | 35\% |
| Average trading account securites used to hedge |  |  |  |  |  |  |  |
| MSRs (in millions) |  | 87 |  | 1,089 |  | $(1,002)$ | (92) |
| Capitalized mortgage servicing rights ${ }^{(2)}$ | \$ | 200,969 | \$ | 230,398 |  | $(29,429)$ | (13) |
| Total mortgages serviced for others ${ }^{(2)}$ (in millions) |  | 16,145 |  | 15,741 |  | 404 | 3 |
| MSR \% of investor servicing portfolio |  | 1.24\% |  | 1.46\% |  | (0.22)\% | (15)\% |
| Net Impact of MSR Hedging |  |  |  |  |  |  |  |
| MSR valuation adjustment ${ }^{(1)}$ | \$ | 18,814 | \$ | 10,687 | \$ | 8,127 | 76\% |
| Net trading losses related to MSR hedging |  | $(27,691)$ |  | $(52,558)$ |  | 24,867 | (47) |
| Net interest income related to MSR hedging |  | 2,831 |  | 23,666 |  | $(20,835)$ | (88) |
| Net impact of MSR hedging | \$ | $(6,046)$ | \$ | $(18,205)$ | \$ | 12,159 | (67)\% |
| N.M., not a meaningful value. |  |  |  |  |  |  |  |

(1) The change in fair value for the period represents the

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MSR valuation
adjustment, excluding amortization of capitalized servicing.
(2) At period end.

The $\$ 121.1$ million, or $19 \%$, increase in total noninterest income reflected:
$\$ 71.9$ million increase in mortgage banking income, reflecting a $\$ 48.2$ million increase in origination and secondary marketing income as loans sales and loan originations were substantially higher, and a $\$ 33.0$ million improvement in MSR hedging (see Table 19).
$\$ 62.6$ million improvement in securities losses as the first nine-month period of 2008 included $\$ 76.6$ million of OTTI adjustments compared with $\$ 42.1$ million of OTTI adjustments during the 2009 first nine-month period.
$\$ 12.5$ million increase in automobile operating lease income, reflecting a $40 \%$ increase in average operating lease balances as lease originations since the 2007 fourth quarter were recorded as operating leases. All automobile lease originations were discontinued in the 2008 fourth quarter.
$\$ 7.5$ million increase in electronic banking, reflecting increased transaction volumes and additional third-party processing fees.
Partially offset by:
$\$ 6.8$ million decline in service charges on deposit account, reflecting lower consumer NSF and overdraft fees, partially offset by higher commercial service charges.

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$\$ 4.0$ million decline in other income, reflecting a $\$ 25.1$ million gain in the first nine-month period of 2008 reflecting the sale of a portion of our Visa ${ }^{\circledR}$ stock, a $\$ 16.9$ million decline customer derivatives revenue from the comparable year-ago period, and a $\$ 7.5$ million loss on sale of loans held-for-sale during the first nine-month period of 2009. These unfavorable impacts were partially offset by a $\$ 31.4$ million gain in the first nine-month period of 2009 reflecting the sale of our remaining Visa ${ }^{\circledR}$ stock, and the net impact of a $\$ 22.8$ million change in fair value of derivatives that did not qualify for hedge accounting.

## Noninterest Expense

(This section should be read in conjunction with Significant Items 1, 4, and 5.)
The following table reflects noninterest expense for each of the past five quarters:
Table 20 Noninterest Expense

| (in thousands) |  | 2009 |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Third | Second |  | First |  | Fourth |  | Third |  |
| Personnel costs |  | 172,152 | \$ | 171,735 | \$ | 175,932 | \$ | 196,785 | \$ | 184,827 |
| Outside data processing and other services |  | 37,999 |  | 39,266 |  | 32,432 |  | 31,230 |  | 32,386 |
| Net occupancy |  | 25,382 |  | 24,430 |  | 29,188 |  | 22,999 |  | 25,215 |
| OREO and foreclosure expense |  | 38,968 |  | 26,524 |  | 9,887 |  | 8,171 |  | 9,113 |
| Equipment |  | 20,967 |  | 21,286 |  | 20,410 |  | 22,329 |  | 22,102 |
| Amortization of intangibles |  | 16,995 |  | 17,117 |  | 17,135 |  | 19,187 |  | 19,463 |
| Professional services |  | 18,108 |  | 16,658 |  | 16,454 |  | 16,430 |  | 12,234 |
| Marketing |  | 8,259 |  | 7,491 |  | 8,225 |  | 9,357 |  | 7,049 |
| Automobile operating lease expense |  | 10,589 |  | 11,400 |  | 10,931 |  | 10,483 |  | 9,093 |
| Telecommunications |  | 5,902 |  | 6,088 |  | 5,890 |  | 5,892 |  | 6,007 |
| Printing and supplies |  | 3,950 |  | 4,151 |  | 3,572 |  | 4,175 |  | 4,316 |
| Goodwill impairment |  |  |  | 4,231 |  | 2,602,713 |  |  |  |  |
| Other expense |  | 41,826 |  | $(10,395)$ |  | 37,000 |  | 43,056 |  | 7,191 |
| Total noninterest expense | \$ | 401,097 | \$ | 339,982 |  | 2,969,769 | \$ | 390,094 | \$ | 338,996 |

Number of employees (full-time equivalent), at period-end

10,194
10,342
10,540
10,951
10,901

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## 2009 Third Quarter versus 2008 Third Quarter

Noninterest expense increased $\$ 62.1$ million, or $18 \%$, from the year-ago quarter.
Table 21 Noninterest Expense 2009 Third Quarter vs. 2008 Third Quarter

|  | Third <br> Quarter | Third <br> Quarter | Change |  |
| :--- | ---: | :---: | :---: | :---: | :---: |

N.M., not a meaningful value.

The $\$ 62.1$ million increase reflected:
$\$ 34.6$ million increase in other expense, reflecting a $\$ 19.8$ million increase in FDIC insurance expenses as the prior period $s$ assessment expense was offset by an assessment credit that has since been fully utilized. In addition, the year-ago quarter included a $\$ 21.4$ million reduction to expense as a result of a gain on the debt extinguishment.
$\$ 29.9$ million increase in OREO and foreclosure expense, reflecting higher levels of problem assets, as well as loss mitigation activities.
$\$ 5.9$ million, or $48 \%$, increase in professional services, reflecting higher consulting and collection-related expenses.
$\$ 5.6$ million, or $17 \%$, increase in outside data processing and other services, primarily reflecting portfolio servicing fees now paid to Franklin resulting from the 2009 first quarter restructuring of this relationship.
Partially offset by:
$\$ 12.7$ million, or $7 \%$, decline in personnel costs, reflecting a decline in salaries and lower benefits and commission expense. Full-time equivalent staff declined $6 \%$ from the year-ago period.
$\$ 2.5$ million, or $13 \%$, decline in amortization of intangibles expense.

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## 2009 Third Quarter versus 2009 Second Quarter

Noninterest expense increased $\$ 61.1$ million, or $18 \%$, from the 2009 second quarter.
Table 22 Noninterest Expense 2009 Third Quarter vs. 2009 Second Quarter

| (in thousands) | Third Quarter |  | Second Quarter |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 |  | mount | Percent |
| Personnel costs | \$ | 172,152 | \$ | 171,735 | \$ | 417 | \% |
| Outside data processing and other services |  | 37,999 |  | 39,266 |  | $(1,267)$ | (3) |
| Net occupancy |  | 25,382 |  | 24,430 |  | 952 | 4 |
| OREO and foreclosure expense |  | 38,968 |  | 26,524 |  | 12,444 | 47 |
| Equipment |  | 20,967 |  | 21,286 |  | (319) | (1) |
| Amortization of intangibles |  | 16,995 |  | 17,117 |  | (122) | (1) |
| Professional services |  | 18,108 |  | 16,658 |  | 1,450 | 9 |
| Marketing |  | 8,259 |  | 7,491 |  | 768 | 10 |
| Automobile operating lease expense |  | 10,589 |  | 11,400 |  | (811) | (7) |
| Telecommunications |  | 5,902 |  | 6,088 |  | (186) | (3) |
| Printing and supplies |  | 3,950 |  | 4,151 |  | (201) | (5) |
| Goodwill impairment |  |  |  | 4,231 |  | $(4,231)$ |  |
| Other expense |  | 41,826 |  | $(10,395)$ |  | 52,221 | N.M. |
| Total noninterest expense | \$ | 401,097 | \$ | 339,982 | \$ | 61,115 | 18\% |
| Full-time equivalent employees, at period-end |  | 10,194 |  | 10,342 |  | (148) | (1)\% |

N.M., not a meaningful value.

The $\$ 61.1$ million increase in noninterest expense reflected:
$\$ 52.2$ million increase in other expense, reflecting the reduction of the prior quarter s expense by a $\$ 67.4$ gain on the redemption of a portion of our junior subordinated debt, partially offset by a reduction in FDIC insurance expense as the prior quarter included a $\$ 23.6$ million special assessment.
$\$ 12.4$ million, or $47 \%$, increase in OREO and foreclosure expense, reflecting higher levels of problem assets, as well as loss mitigation activities. The current quarter included a $\$ 14.3$ million charge related to one CRE retail OREO property.

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## 2009 First Nine Months versus 2008 First Nine Months

Noninterest expense for the first nine-month period of 2009 increased $\$ 2.6$ billion from the comparable year-ago period.
Table 23 Noninterest Expense 2009 First Nine Months vs. 2008 First Nine Months

| (in thousands) | Nine Months Ended September 30, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | Amount | Percent |
| Personnel costs | \$ | 519,819 | \$ | 586,761 | \$ | $(66,942)$ | (11)\% |
| Outside data processing and other services |  | 109,697 |  | 96,933 |  | 12,764 | 13 |
| Net occupancy |  | 79,000 |  | 85,429 |  | $(6,429)$ | (8) |
| OREO and foreclosure expense |  | 75,379 |  | 25,284 |  | 50,095 | N.M. |
| Equipment |  | 62,663 |  | 71,636 |  | $(8,973)$ | (13) |
| Amortization of intangibles |  | 51,247 |  | 57,707 |  | $(6,460)$ | (11) |
| Professional services |  | 51,220 |  | 33,183 |  | 18,037 | 54 |
| Marketing |  | 23,975 |  | 23,307 |  | 668 | 3 |
| Automobile operating lease expense |  | 32,920 |  | 20,799 |  | 12,121 | 58 |
| Telecommunications |  | 17,880 |  | 19,116 |  | $(1,236)$ | (6) |
| Printing and supplies |  | 11,673 |  | 14,695 |  | $(3,022)$ | (21) |
| Goodwill impairment |  | 2,606,944 |  |  |  | 2,606,944 |  |
| Other expense |  | 68,431 |  | 52,430 |  | 16,001 | 31 |
| Total noninterest expense |  | 3,710,848 |  | ,087,280 |  | 2,623,568 | N.M. \% |

Number of employees (full-time equivalent), at period-end

$$
\mathbf{1 0 , 1 9 4} \quad 10,901
$$

(707)
N.M., not a meaningful value

The $\$ 2,623.6$ million increase in total noninterest expense reflected:
$\$ 2,606.9$ million of goodwill impairment recorded in 2009. The majority of the goodwill impairment, $\$ 2,602.7$ million, was recorded during the 2009 first quarter. The remaining $\$ 4.2$ million of goodwill impairment was recorded in the 2009 second quarter, and was related to the sale of a small payments-related business in July 2009. (See Goodwill discussion located within the Critical Account Policies and Use of Significant Estimates for additional information).
$\$ 50.1$ million increase in OREO and foreclosure expense, reflecting higher levels of problem assets, as well as loss mitigation activities.
$\$ 18.0$ million increase in professional services, reflecting higher consulting and collection-related expenses.
$\$ 16.0$ million, or $31 \%$, increase in other expense. The primary factors contributing to the increase are shown below:
(in millions)
Total other noninterest expense
Primary factors contributing to increase:

Nine Months Ended
September 30,
$2009 \quad 2008 \quad$ Change
$\begin{array}{llllll}\text { \$ } & \mathbf{6 8 . 4} & \$ & 52.4 & \$ & 16.0\end{array}$

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| Gain on redemption of junior subordinated debt | (67.4) |  |  | (67.4) |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Decline in non-deposit insurance expense | $\mathbf{( 1 0 . 0 )}$ |  |  | (10.0) |
| Increase in deposit insurance expense | $\mathbf{7 6 . 2}$ |  | (21.4) | 21.4 |
| Gain on extinguishment of debt |  |  |  |  |

## $\begin{array}{lllllll}\text { factors contributing to increase } & \$ & 69.6 & \$ & 73.8 & \$\end{array}$

The increase of $\$ 76.2$ million in deposit insurance expense was comprised of two components: (a) $\$ 23.6$ million FDIC special assessment during the 2009 second quarter, and (b) $\$ 52.6$ million increase primarily related to our 2008 FDIC assessments being significantly reduced by a nonrecurring deposit assessment credit provided by the FDIC that was depleted during the 2008 fourth quarter. This deposit insurance credit offset substantially all of our assessment in the first nine-month period of 2008.

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Also, several other expense categories, such as travel expense, declined as a result of the implementation of expense reduction initiatives.
$\$ 12.8$ million increase in outside data processing and other services, primarily reflecting portfolio servicing fees paid to Franklin resulting from the 2009 first quarter restructuring of this relationship.
$\$ 12.1$ million increase in automobile operating lease expense, primarily reflecting the $40 \%$ increase in average operating leases discussed previously.
Partially offset by:
$\$ 66.9$ million decline in personnel expense, reflecting a decline in salaries, and lower benefits and commission expense. Full-time equivalent staff declined $6 \%$ from the comparable year-ago period.
$\$ 9.0$ million decline in equipment costs, reflecting lower depreciation costs, as well as lower repair and maintenance costs.

## Provision for Income Taxes

(This section should be read in conjunction with Significant Items 2 and 4.)
The provision for income taxes in the 2009 third quarter was a benefit of $\$ 91.2$ million, resulting in an effective tax rate benefit of $35.4 \%$. This compared with a tax benefit of $\$ 12.7$ million in the 2009 second quarter and a tax expense of $\$ 17.0$ million in the 2008 third quarter. The effective tax rates in the prior quarter and year-ago quarters were a benefit of $9.2 \%$ and an expense of $18.5 \%$, respectively. The effective tax rate for the first nine-month period of 2009 was a benefit of $11.5 \%$ compared with an expense of $18.7 \%$ for the first nine-month period of 2008. As of September 30, 2009, a net deferred tax asset of $\$ 297.1$ million was recorded. There was no impairment to the deferred tax asset as a result of carryback capacity and projected taxable income.
In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and nonincome taxes. Also, we are subject to ongoing tax examinations in various jurisdictions. During the 2009 second quarter, the State of Ohio completed the audit of our 2001, 2002, and 2003 corporate franchise tax returns. During 2008, the IRS completed the audit of our consolidated federal income tax returns for tax years 2004 and 2005. In addition, we are subject to ongoing tax examinations in various other state and local jurisdictions. Both the IRS and various state tax officials have proposed adjustments to our previously filed tax returns. We believe that the tax positions taken by us related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intend to vigorously defend them. It is possible that the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurances can be given, we believe that the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position.
We account for uncertainties in income taxes in accordance with ASC 740, Income Taxes . At September 30, 2009 we had a gross unrecognized tax benefit of $\$ 10.8$ million in income tax liability related to tax positions taken in prior periods. This balance includes $\$ 7.0$ million of unrecognized tax benefits that would impact the effective tax rate, if recognized. Due to the complexity of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from our current estimate of the tax liabilities. However, any ultimate settlement is not expected to be material to the financial statements as a whole. Our policy is to recognize interest and penalties, if any, related to unrecognized tax benefits in the provision for income taxes. Accrued interest and penalties are included within the related tax liability line in the consolidated balance sheet. It is possible that the amount of the liability for unrecognized tax benefits under examination could change during the next 12 months. An estimate of the range of the possible change cannot be made at this time.

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## RISK MANAGEMENT AND CAPITAL

Risk identification and monitoring are key elements in overall risk management. We believe our primary risk exposures are credit, market, liquidity, and operational risk. We hold capital proportionately against these risks. More information on risk can be found under the heading Risk Factors included in Item 1A of our 2008 Form 10-K, and subsequent filings with the SEC. Additionally, the MD\&A, included as an exhibit to our 2008 Form 10-K, should be read in conjunction with this MD\&A as this report provides only material updates to the 2008 Form 10-K. Our definition, philosophy, and approach to risk management are unchanged from the discussion presented in the 2008 Form 10-K.

## Credit Risk

Credit risk is the risk of loss due to our counterparties not being able to meet their financial obligations under agreed upon terms. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our investment and derivatives activities. Credit risk is incidental to trading activities and represents a significant risk that is associated with our investment securities portfolio (see Investment Securities Portfolio discussion). Credit risk is mitigated through a combination of credit policies and processes, market risk management activities, and portfolio diversification.

## Credit Exposure Mix

As shown in Table 24, at September 30, 2009, commercial loans totaled $\$ 21.3$ billion, and represented $57 \%$ of our total credit exposure. This portfolio was diversified between C\&I and CRE loans (see Commercial Credit discussion).
Total consumer loans were $\$ 16.0$ billion at September 30, 2009, and represented $43 \%$ of our total credit exposure. The consumer portfolio included home equity loans and lines of credit, residential mortgages, and automobile loans and leases (see Consumer Credit discussion).

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Table 24 Loans and Leases Composition

| (in millions) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  | June 30, |  | March 31, |  | December 31, |  | September 30, |  |
| By Type |  |  |  |  |  |  |  |  |  |  |
| Commercial: ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial ${ }^{(2)}$ | \$ 12,547 | 34\% | \$ 13,320 | 35\% | \$13,768 | 35\% | \$ 13,541 | 33\% | \$ 13,638 | 33\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction | 1,815 | 5 | 1,857 | 5 | 2,074 | 5 | 2,080 | 5 | 2,111 | 5 |
| Commercial (2) | 6,900 | 19 | 7,089 | 18 | 7,187 | 18 | 8,018 | 20 | 7,796 | 19 |
| Commercial real estate | 8,715 | 23 | 8,946 | 23 | 9,261 | 23 | 10,098 | 25 | 9,907 | 24 |
| Total |  |  |  |  |  |  |  |  |  | 57 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  |  |  |  |  |  |  |  |  |  |
| loans ${ }^{(3)}$ | 2,939 | 8 | 2,855 | 7 | 2,894 | 7 | 3,901 | 10 | 3,918 | 10 |
| Automobile |  |  |  |  |  |  |  |  |  |  |
| leases | 309 | 1 | 383 | 1 | 468 | 1 | 563 | 1 | 698 | 2 |
| Home equity | 7,576 | 20 | 7,631 | 20 | 7,663 | 19 | 7,556 | 18 | 7,497 | 18 |
|  |  |  |  |  |  |  |  |  |  | 12 |
| Other loans | 750 | 2 | 714 | 2 | 657 | 2 | 672 | 2 | 680 | 2 |
| Total consumer | 16,042 | 43 | 16,229 | 42 | 16,519 | 42 | 17,453 | 42 | 17,647 | 43 |
| Total loans and |  |  |  |  |  |  |  |  |  |  |
| leases | \$ 37,304 | 100\% | \$ 38,495 | 100\% | \$ 39,548 | 100\% | \$ 41,092 | 100 | \$ 41,192 | 100\% |

(1) There were no commercial loans outstanding that would be considered a concentration of lending to a particular group of industries.
(2) The 2009 first quarter reflected
a net
reclassification
of
$\$ 782.2$ million
from
commercial real
estate to
commercial and
industrial.
(3) The decrease
from
December 31,
2008, to
March 31, 2009,
reflected a
$\$ 1.0$ billion
automobile loan
sale during the
2009 first
quarter.

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## Franklin relationship

(This section should be read in conjunction with Significant Item 2 and the Franklin Loans Restructuring Transaction discussion located within the Critical Accounting Policies and Use of Significant Estimates section.) As a result of the March 31, 2009, restructuring, on a consolidated basis, the $\$ 650.2$ million nonaccrual commercial loan to Franklin at December 31, 2008, is no longer reported. Instead, we now report the loans secured by first- and second- mortgages on residential properties and OREO properties, both of which had previously been assets of Franklin or its subsidiaries and were pledged to secure our loan to Franklin. At the time of the restructuring, the loans had a fair value of $\$ 493.6$ million and the OREO properties had a fair value of $\$ 79.6$ million. As a result, NALs declined by a net amount of $\$ 284.1$ million as there were $\$ 650.2$ million commercial NALs outstanding related to Franklin, and $\$ 366.1$ million mortgage-related NALs outstanding, representing first- and second- lien mortgages that were nonaccruing at March 31, 2009. Also, our specific ALLL for the Franklin portfolio of $\$ 130.0$ million was eliminated; however, no initial increase to the ALLL relating to the acquired mortgages was recorded as these assets were recorded at fair value.
The following table summarizes the Franklin-related balances for accruing loans, NALs, and OREO since the restructuring:
Table 25 Franklin-related Loan and OREO Balances

|  | 2009 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| September |  |  |  |  |
| (in millions) | $\mathbf{3 0}$ | June 30 | March 31 |  |
| Total accruing loans | $\mathbf{1 2 6 . 7}$ | 127.4 | 127.4 |  |
| Total nonaccruing loans | $\mathbf{3 3 8 . 5}$ | 344.6 | 366.1 |  |
| Total Loans | $\mathbf{4 6 5 . 2}$ | 472.0 | 493.5 |  |
| OREO | $\mathbf{3 1 . 0}$ | 43.6 | 79.6 |  |
| Total Franklin Loans and OREO | $\mathbf{\$}$ | $\mathbf{4 9 6 . 2}$ | $\$$ | 515.6 |

The changes in the Franklin-related balances since the restructuring have been a result of the collection strategies utilized, and have been consistent with our expectations based on the restructuring agreement. The reduction in the June 30, 2009, balances, compared with March 31, 2009, balances, was significantly impacted by refinance activity. Refinance activity slowed during the 2009 third quarter, and did not have as significant of an impact in reducing the balances. The principal and interest collections associated with the loans remained consistent with expectations. The OREO balances have declined significantly as a direct result of a focused effort to sell the properties.

## Commercial Credit

The primary factors considered in commercial credit approvals are the financial strength of the borrower, assessment of the borrower s management capabilities, industry sector trends, type of exposure, transaction structure, and the general economic outlook.
In commercial lending, ongoing credit management is dependent upon the type and nature of the loan. We monitor all significant exposures on a regular basis. Internal risk ratings are assigned at the time of each loan approval, and are assessed and updated with each monitoring event. The frequency of the monitoring event is dependent upon the size and complexity of the individual credit, but in no case less frequently than every 12 months. There is also extensive macro portfolio management analysis conducted to identify performance trends or specific portions of the overall portfolio that may need additional monitoring activity. The single family home builder portfolio and retail projects are examples of segments of the portfolio that have received more frequent evaluation at the loan level as a result of the economic environment and performance trends (see Single Family Home Builder and Retail Properties discussions). We continually review and adjust our risk rating criteria and rating determination process based on actual experience. This review and analysis process results in a determination of an appropriate ALLL amount for our commercial loan portfolio.

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Our commercial loan portfolio is primarily comprised of the following:
Commercial and Industrial ( $C \& I$ ) loans C\&I loans represent loans to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The vast majority of these borrowers are commercial customers doing business within our geographic regions. C\&I loans are generally underwritten

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individually and usually secured with the assets of the company and/or the personal guarantee of the business owners. The financing of owner-occupied facilities is considered a C\&I loan even though there is improved real estate as collateral. This treatment is a function of the underwriting process, which focuses on cash flow from operations to repay the debt. The operation or sale of the real estate is not considered a repayment source for the loan.
Commercial real estate (CRE) loans CRE loans consist of loans for income producing real estate properties. We mitigate our risk on these loans by requiring collateral values that exceed the loan amount and underwriting the loan with cash flow substantially in excess of the debt service requirement. These loans are made to finance properties such as apartment buildings, office and industrial buildings, and retail shopping centers; and are repaid through cash flows related to the operation, sale, or refinance of the property.
Construction CRE loans Construction CRE loans are loans to individuals, companies, or developers used for the construction of a commercial property for which repayment will be generated by the sale or permanent financing of the property. A significant portion of our construction CRE portfolio consists of residential product types (land, single family, and condominium loans) within our regions, and to a lesser degree, retail and multi-family projects. Generally, these loans are for construction projects that have been presold, preleased, or otherwise have secured permanent financing, as well as loans to real estate companies that have significant equity invested in each project. These loans are generally underwritten and managed by a specialized real estate group that actively monitors the construction phase and manages the loan disbursements according to the predetermined construction schedule.
COMMERCIAL LOAN PORTFOLIO REVIEWS AND ACTIONS
In the 2009 first quarter, we restructured our commercial loan relationship with Franklin by taking control of the underlying mortgage loan collateral, and transferring the exposure to the consumer loan portfolio as first- and secondlien loans to individuals secured by residential real estate properties. (See Franklin Loans Restructuring Transaction located within the Critical Accounting Policies and Use of Significant Estimates section). We also proactively completed a concentrated review of our single family home builder and retail CRE loan portfolio segments, our CRE portfolio stwo highest risk segments. We now review the criticized portion of these portfolios on a monthly basis. The increased review activity resulted in more pro-active decisions on nonaccrual status, reserve levels, and charge-offs in the 2009 second and third quarters. This heightened level of portfolio monitoring is ongoing. During the 2009 second quarter, we updated our evaluation of every noncriticized commercial relationship with an aggregate exposure of over $\$ 500,000$. This review included C\&I, CRE, and business banking loans and encompassed $\$ 13.2$ billion of total commercial loans, and $\$ 18.8$ billion in related commitments.
This was a detailed, labor-intensive process designed to enhance our understanding of each borrower s financial position, and to ensure that this understanding was accurately reflected in our internal risk rating system. Our objective was to identify current and potential credit risks across the portfolio consistent with our expectation that the economy in our markets will not improve before the end of this year.
Our activity in the 2009 third quarter represented a continuation of the portfolio management processes established in the first two quarters of 2009 . We continue to fully assess our criticized loans over $\$ 500,000$ on a monthly basis, and have maintained the discipline associated with the ongoing noncriticized review process established in the 2009 second quarter. In many cases, we have directly contacted the borrower and obtained the most recent financial information available, including interim financial results. In addition, we discussed the impact of the economic environment on the future direction of their company, industry prospects, collateral values, and other borrower-specific information.
In addition, with respect to our commercial loan exposure to automobile dealers, we have had an ongoing review process in place for some time now. Our automobile dealer commercial loan portfolio is predominantly comprised of larger, well-capitalized, multi-franchised dealer groups underwritten to conservative credit standards. These dealer groups have largely remained profitable on a consolidated basis due to franchise diversity and a shift of sales emphasis to higher-margin, used vehicles, as well as a focus on the service department. Additionally, our portfolio is closely monitored through receipt and review of monthly dealer financial statements and ongoing floor plan inventory audits, which allow for rapid response to weakening trends. As a result, we have not experienced any significant deterioration in the credit quality of our automobile dealer commercial loan portfolio and remain comfortable with our expectation of no material losses, even given the substantial stress associated with our dealership closings announced

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by Chrysler and GM. The more recent announcement regarding the Saturn dealerships also has had no impact on our view of the portfolio. (See Automobile Industry section located within the Commercial and Industrial Portfolio section for additional information.)

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In summary, we have established an ongoing portfolio management process involving each business segment, providing an improved view of emerging risk issues at a borrower level, enhanced ongoing monitoring capabilities, and strengthened actions and timeliness to mitigate emerging loan risks. Given our stated view of continued economic weakness for the foreseeable future, we anticipate some level of additional negative credit migration. While we can give no assurances given market uncertainties, we believe that as a result of our increased portfolio management actions, a portfolio management process involving each business segment, an improved view of emerging risk issues at the borrower level, enhanced ongoing monitoring capabilities, and strengthened borrower-level loan structures, any future migration will be manageable.
Our commercial loan portfolio, including CRE loans, is diversified by customer size, as well as throughout our geographic footprint. Certain segments of our commercial loan portfolio are discussed in further detail below: COMMERCIAL AND INDUSTRIAL (C\&I) PORTFOLIO
The C\&I portfolio is comprised of loans to businesses where the source of repayment is associated with the ongoing operations of the business. Generally, the loans are secured with the financing of the borrower s assets, such as equipment, accounts receivable, or inventory. In many cases, the loans are secured by real estate, although the sale of the real estate is not a primary source of repayment for the loan. For these loans that are secured by real estate, appropriate appraisals are obtained at origination, and updated on an as needed basis, in compliance with regulatory requirements.
There were no outstanding commercial loans that would be considered a concentration of lending to a particular industry or within a geographic standpoint. Currently, higher-risk segments of the C\&I portfolio include loans to borrowers supporting the home building industry, contractors, and automotive suppliers. However, the combined total of these segments represent less than $10 \%$ of the total C\&I portfolio. We manage the risks inherent in this portfolio through origination policies, concentration limits, ongoing loan level reviews, recourse requirements, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as loan-to-value (LTV), and debt service coverage ratios, as applicable.
To the extent C\&I loans are secured by real estate collateral, appropriate appraisals are obtained at origination, and updated on an as needed basis, in compliance with regulatory requirements.
As shown in the following table, C\&I loans totaled $\$ 12.5$ billion at September 30, 2009.
Table 26 Commercial and Industrial Loans and Leases by Industry Classification

|  | At September 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commitments |  |  | Loans Outstanding |  |  |
| (in millions of dollars) | Amount |  | Percent | Amount |  | Percent |
| Industry Classification: |  |  |  |  |  |  |
| Services | \$ | 5,076 | 27\% | \$ | 3,893 | $31 \%$ |
| Manufacturing |  | 3,499 | 19 |  | 2,169 | 17 |
| Finance, insurance, and real estate |  | 2,574 | 14 |  | 2,124 | 17 |
| Retail trade Other than Auto Dealers |  | 1,682 | 9 |  | 966 | 8 |
| Retail trade Auto Dealers |  | 1,324 | 7 |  | 754 | 6 |
| Wholesale trade |  | 1,357 | 7 |  | 753 | 6 |
| Transportation, communications, and utilities |  | 1,164 | 6 |  | 700 | 6 |
| Contractors and construction |  | 925 | 5 |  | 462 | 4 |
| Energy |  | 567 | 3 |  | 388 | 3 |
| Agriculture and forestry |  | 274 | 2 |  | 189 | 2 |
| Public administration |  | 131 | 1 |  | 123 | 1 |
| Other |  | 29 |  |  | 26 |  |
| Total | \$ | 18,602 | 100\% | \$ | 12,547 | 100\% |

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Credit quality information regarding NCOs and NALs for our C\&I loan portfolio is presented in the following table.
Table 27 Commercial and Industrial Credit Quality Data by Industry Classification


Within the C\&I portfolio, the automotive industry segment continued to be stressed and is discussed below.
Automotive Industry
The following table provides a summary of loans and total exposure including both loans and unused commitments and standby letters of credit to companies related to the automotive industry since December 31, 2008.
Table 28 Automotive Industry Exposur(d)

| (in millions) | September 30, 2009 <br> $\%$ of <br> Total |  |  |  | $\begin{aligned} & \text { December 31, } 2008 \\ & \% \text { of } \\ & \text { Total } \end{aligned}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Outstanding | Loans | Total Exposure |  | Loans Outstanding |  | Loans | Total Exposure |  |
| Suppliers: |  |  |  |  |  |  |  |  |  |
| Domestic | \$ 183.6 |  | \$ | 307.8 | \$ | 182.4 |  | \$ | 330.9 |
| Foreign | 31.0 |  |  | 41.3 |  | 32.7 |  |  | 45.7 |
| Total Suppliers | 214.6 | 0.58\% |  | 349.1 |  | 215.1 | 0.52\% |  | 376.6 |
| Dealer: |  |  |  |  |  |  |  |  |  |
| Floorplan domestic | 298.0 |  |  | 790.7 |  | 552.6 |  |  | 746.8 |
| Floorplan foreign | 251.6 |  |  | 562.0 |  | 408.1 |  |  | 544.1 |
| Other | 351.0 |  |  | 428.6 |  | 345.6 |  |  | 463.9 |


| Total Dealer | 900.6 | 2.41 |  | 1,781.3 | 1,306.4 | 3.18 |  | 1,754.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Automotive | \$ 1,115.2 | 2.99 | \$ | 2,130.4 | \$ 1,521.4 | 3.70 | \$ | 2,131.5 |
| (1) Companies with $>25 \%$ of revenue derived from the automotive industry. |  |  |  |  |  |  |  |  |

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Although we do not have direct exposure to the automobile manufacturing companies, we do have limited exposure to automobile industry suppliers, and automobile dealer-related exposures. The automobile industry supplier exposure is embedded primarily in our C\&I portfolio within the Commercial Banking segment, while the dealer exposure is originated and managed within the AFDS business segment. As a result of our geographic locations and the above referenced exposure, we have closely monitored the entire automobile industry, particularly the recent events associated with General Motors and Chrysler, including bankruptcy filings, plant closings, production suspension, and model eliminations. We have anticipated the significant reductions in production across the industry that will result in additional economic distress in some of our markets. Our eastern Michigan and northern Ohio markets are particularly exposed to these reductions, and all our markets are affected. We anticipate the impact will result in additional stress throughout our commercial and consumer loan portfolios, as secondary and tertiary businesses are affected by the actions of the manufacturers. However, as these actions were anticipated, many of the potential impacts have been mitigated through changes in underwriting criteria and regionally focused policies and procedures. Within the AFDS portfolio, our dealer selection criteria and focus is on multiple brand dealership groups, as we have immaterial exposure to single-brand dealerships.
As shown in Table 28, our total direct exposure to the automotive supplier segment is $\$ 349.1$ million, of which $\$ 214.6$ million represented loans outstanding. We included companies that derive more than $25 \%$ of their revenues from contracts with automobile manufacturing companies. This low level of exposure is reflective of our industry-level risk-limits approach.
While the entire automotive industry is under significant pressure as evidenced by a significant reduction in new car sales and the resulting production declines, we believe that our floorplan exposure of $\$ 1.4$ billion will not be materially affected. Our floorplan exposure is centered in large, multi-dealership entities, and we have focused on client selection and conservative underwriting standards. We anticipate that the economic environment will affect our dealerships in the near-term, but we believe the majority of our portfolio will perform favorably relative to the industry in the increasingly stressed environment. The decline in floorplan loans outstanding at September 30, 2009, compared with December 31, 2008, reflected reduced dealership inventory, in part as a result of the successful Cash for Clunkers program.
While the specific impacts associated with the ongoing changes in the industry are unknown, we believe that we have taken appropriate steps to limit our exposure. When we have chosen to extend credit, our client selection process has focused us on the most diversified and strongest dealership groups. We do not anticipate any material dealer-related losses in the portfolio despite numerous dealership closings during 2009. Our dealer selection criteria, with a focus on multi-dealership groups has proven itself in this environment.
COMMERCIAL REAL ESTATE (CRE) PORTFOLIO
As shown in the following table, CRE loans totaled $\$ 8.7$ billion and represented $23 \%$ of total loans and leases at September 30, 2009.

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Table 29 Commercial Real Estate Loans by Property Type and Property Location

| At September 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | Ohio | MichigaliennsylvaniAndiana Kentucky |  |  |  |  | Florida |  | West Virginia |  | Other |  | Total Amount |  | Percent |
| Retail properties | \$ 901 | \$ 240 | \$ 157 | \$ 210 | \$ | 10 | \$ | 81 | \$ | 47 | \$ | 591 | \$ | 2,237 | 26\% |
| Multi family | 828 | 138 | 94 | 78 |  | 41 |  | 7 |  | 80 |  | 135 |  | 1,401 | 16 |
| Office | 581 | 204 | 114 | 57 |  | 24 |  | 22 |  | 61 |  | 65 |  | 1,128 | 13 |
| Industrial and warehouse | 498 | 226 | 35 | 86 |  | 14 |  | 43 |  | 21 |  | 118 |  | 1,041 | 12 |
| Single family home builders | 628 | 93 | 57 | 35 |  | 23 |  | 116 |  | 20 |  | 67 |  | 1,039 | 12 |
| Lines to real estate companies | 688 | 120 | 89 | 49 |  | 4 |  | 1 |  | 54 |  | 17 |  | 1,022 | 12 |
| Hotel | 152 | 85 | 23 | 26 |  |  |  |  |  | 10 |  | 70 |  | 366 | 4 |
| Health care | 172 | 77 | 24 |  |  |  |  |  |  | 5 |  | 32 |  | 310 | 4 |
| Raw land and other land |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| uses | 55 | 27 | 3 | 8 |  | 6 |  | 3 |  | 2 |  | 15 |  | 119 | 1 |
| Other | 32 | 9 | 6 | 1 |  | 3 |  |  |  |  |  | 1 |  | 52 | 1 |
| Total | \$4,535 | \$ 1,219 | \$ 602 | \$ 550 |  | 25 | \$ | 273 | \$ | 300 |  | ,111 | \$ | 8,715 | 100\% |

$\begin{array}{llllllllllllll}\% \text { of total portfolio } & 52 \% & 14 \% & 7 \% & 6 \% & 1 \% & 3 \% & 3 \% & 13 \% & \mathbf{1 0 0 \%}\end{array}$

Net charge-offs (three
months ended Sept. 30,

|  | $\$ 2009)$ | $\$$ | 86.9 | $\$$ | 37.5 | $\$$ | 2.0 | $\$$ | 8.9 | $\$$ | 0.6 | $\$$ | 16.5 | $\$$ |  | $\$$ | 16.8 | $\$$ | $\mathbf{1 6 9 . 2}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net charge-offs
$\begin{array}{llllllllllll}\text { annualized percentage } & 7.52 \% & 12.09 \% & 1.32 \% & 6.35 \% & 1.78 \% & 23.84 \% & 0.00 \% & 5.94 \% & \mathbf{7 . 6 2 \%}\end{array}$

Nonaccrual loans $\quad \$ 523.9 \quad \$ 192.4 \quad \$ 41.9 \quad \$ 47.6 \quad \$ 10.8 \quad \$ 89.7 \quad \$ \quad 1.2 \quad \$ 226.2 \quad \$ \mathbf{1 , 1 3 3 . 7}$
\% of portfolio
$12 \% \quad 16 \% \quad 7 \% \quad 9 \% \quad 9 \% \quad 33 \% \quad 0 \% \quad 20 \% \quad 13 \%$ Credit quality data regarding NCOs and NALs for our CRE portfolio is presented in the following table.
Table 30 Commercial Real Estate Loans Credit Quality Data by Property Type

Quarter Ended September 30,2009
Net charge-offs

At September 30, 2009
Nonaccrual Loans \% of Related
Annualized

| Amount |  | $\%$ | Percent | Amount |  |
| ---: | ---: | :---: | :---: | :---: | :---: | Outstandings


| Hotel | 0.6 | 0.64 |  | 14.7 | 4 |  |
| :--- | :---: | :---: | :---: | ---: | ---: | ---: |
| Other | 0.1 | 1.05 | 6.8 | 13 |  |  |
| Health care |  |  |  | 0.9 |  |  |
|  |  |  |  |  |  |  |
| Total | $\$$ | 169 | $7.62 \%$ | $100 \%$ | $\$$ | $1,133.7$ |

We manage the risks inherent in this portfolio through origination policies, concentration limits, ongoing loan level reviews, recourse requirements, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as LTV, debt service coverage ratios, and pre-leasing requirements, as applicable. Generally, we: (a) limit our loans to $80 \%$ of the appraised value of the commercial real estate, (b) require net operating cash flows to be $125 \%$ of required interest and principal payments, and (c) if the commercial real estate is non-owner occupied, require that at least $50 \%$ of the space of the project be pre-leased. We may require more conservative loan terms, depending on the project.

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Dedicated real estate professionals within our Commercial Real Estate segment team originated the majority of the portfolio, with the remainder obtained from prior acquisitions. Appraisals from approved vendors are reviewed by an internal appraisal review group to ensure the quality of the valuation used in the underwriting process. The portfolio is diversified by project type and loan size, and represents a significant piece of the credit risk management strategies employed for this portfolio. Our loan review staff provides an assessment of the quality of the underwriting and structure and validates the risk rating assigned to the loan.
Appraisal values are obtained in conjunction with all originations and renewals, and on an as needed basis, in compliance with regulatory requirements. Given the stressed environment for some loan types, we have initiated ongoing portfolio level reviews of segments such as single family home builders and retail properties (see Single Family Home Builders and Retail Properties discussions). These reviews generate action plans based on occupancy levels or sales volume associated with the projects being reviewed. The results of these actions indicated that additional stress is likely due to the current economic conditions. Property values are updated using appraisals on a regular basis to ensure that appropriate decisions regarding the ongoing management of the portfolio reflect the changing market conditions. This highly individualized process requires working closely with all of our borrowers as well as an in-depth knowledge of CRE project lending and the market environment.
At the portfolio level, we actively monitor the concentrations and performance metrics of all loan types, with a focus on higher risk segments. Macro-level stress-test scenarios based on retail sales and home-price depreciation trends for the segments are embedded in our performance expectations, and lease-up and absorption scenarios are assessed. We anticipate the current stress within this portfolio will continue for the foreseeable future, resulting in elevated charge-offs, NALs, and ALLL levels.
During the 2009 first quarter, a portfolio review resulted in a reclassification of certain CRE loans to C\&I loans at the end of the period. This net reclassification of $\$ 782$ million was primarily associated with loans to businesses secured by the real estate and buildings that house their operations. These owner-occupied loans secured by real estate were underwritten based on the cash flow of the business and are more appropriately classified as C\&I loans.
Within the CRE portfolio, the single family home builder and retail properties segments continued to be stressed as a result of the continued decline in the housing markets and general economic conditions. As previously mentioned above, these segments continue to be the highest risk segments within our CRE portfolio, and are discussed further below.
Single Family Home Builders
At September 30, 2009, we had $\$ 1,039$ million of CRE loans to single family home builders. Such loans represented $3 \%$ of total loans and leases. Of this portfolio segment, $69 \%$ were to finance projects currently under construction, $15 \%$ to finance land under development, and $16 \%$ to finance land held for development. The $\$ 1,039$ million represented a $\$ 550$ million, or $35 \%$, decrease compared with $\$ 1,589$ million at December 31, 2008. The decrease primarily reflected the reclassification of loans secured by 1-4 family residential real estate rental properties to C\&I loans, consistent with industry practices in the definition of this segment. Other factors contributing to the decrease in exposure include no new originations in this portfolio segment in 2009, increased property sale activity, and substantial charge-offs. The increased sale activity was evident in the 2009 second and third quarters; however, we anticipate a seasonal decline in the 2009 fourth quarter.
The housing market across our geographic footprint remained stressed, reflecting relatively lower sales activity, declining prices, and excess inventories of houses to be sold, particularly impacting borrowers in our eastern Michigan and northern Ohio markets. Further, a portion of the loans extended to borrowers located within our geographic regions was to finance projects outside of our geographic regions. We anticipate the residential developer market will continue to be depressed, and anticipate continued pressure on the single family home builder segment for the foreseeable future. As previously mentioned, all significant exposures are monitored on a periodic basis. For this portfolio segment, the periodic monitoring has included: (a) all loans greater than $\$ 50$ thousand have been reviewed continuously over the past 18 months and continue to be monitored, (b) credit valuation adjustments have been made when appropriate based on the current condition of each relationship, and (c) reserves have been increased based on proactive risk identification and thorough borrower analysis.

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## Retail Properties

Our portfolio of CRE loans secured by retail properties totaled $\$ 2,237$ million, or approximately $6 \%$ of total loans and leases, at September 30, 2009. Loans within this portfolio segment declined $1 \%$ from December 31, 2008. Credit approval in this portfolio segment is generally dependent on pre-leasing requirements, and net operating income from the project must cover debt service by specified percentages when the loan is fully funded.
The weakness of the economic environment in our geographic regions significantly impacted the projects that secure the loans in this portfolio segment. Increased unemployment levels compared with recent years, and the expectation that these levels will continue to increase for the foreseeable future, are expected to adversely affect our borrowers ability to repay these loans. We have increased the level of credit risk management activity to this portfolio segment, and we analyze our retail property loans in detail by combining property type, geographic location, tenants, and other data, to assess and manage our credit concentration risks.

## Consumer Credit

Consumer credit approvals are based on, among other factors, the financial strength and payment history of the borrower, type of exposure, and the transaction structure. We make extensive use of portfolio assessment models to continuously monitor the quality of the portfolio, which may result in changes to future origination strategies. The continuous analysis and review process results in a determination of an appropriate ALLL amount for our consumer loan portfolio.
Our consumer loan portfolio is primarily comprised of home equity loans, traditional residential mortgages, and automobile loans and leases.
Home equity Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first- or second- mortgage on the borrower s residence, allows customers to borrow against the equity in their home. Real estate market values as of the time the loan or line is granted directly affect the amount of credit extended and, in addition, changes in these values impact the severity of losses.
Residential mortgages Residential mortgage loans represent loans to consumers for the purchase or refinance of a residence. These loans are generally financed over a 15 - to 30 - year term, and in most cases, are extended to borrowers to finance their primary residence. In some cases, government agencies or private mortgage insurers guarantee the loan. Generally speaking, our practice is to sell a significant majority of our fixed-rate originations in the secondary market.
Automobile loans/leases Automobile loans/leases is primarily comprised of loans made through automotive dealerships, and includes exposure in several out-of-market states. However, no out-of-market state represented more than $10 \%$ of our total automobile loan portfolio, and we expect to see relatively rapid reductions in these exposures as we ceased automobile loan originations in out-of-market states during the 2009 first quarter. Our automobile lease portfolio will continue to decline as we ceased new originations of all automobile leases during the 2008 fourth quarter.
The residential mortgage and home equity portfolios are primarily located throughout our geographic footprint. The general slowdown in the housing market has impacted the performance of our residential mortgage and home equity portfolios over the past year. While the degree of price depreciation varies across our markets, all regions throughout our footprint have been affected. Given the conditions in our markets as described above in the single family home builder section, the home equity and residential mortgage portfolios are particularly noteworthy, and are discussed in greater detail below:

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Table 31 Selected Home Equity and Residential Mortgage Portfolio Datáal

|  | Home Equity Loans |  | Home Equity Lines of Credit |  |  |  | Residential Mortgages |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in millions) | 9/30/09 | 12/31/08 |  | 30/09 |  | 31/08 |  | 0/09 |  | /31/08 |
| Ending Balance | \$ 2,670 | \$ 3,116 | \$ | 4,906 | \$ | 4,440 | \$ | 4,468 | \$ | 4,761 |
| Portfolio Weighted Average |  |  |  |  |  |  |  |  |  |  |
| LTV ratio ${ }^{(2)}$ | 71\% | 70\% |  | 78\% |  | 78\% |  | 77 |  | 76\% |
| Portfolio Weighted Average |  |  |  |  |  |  |  |  |  |  |
| FICO ${ }^{(3)}$ | 718 | 725 |  | 724 |  | 720 |  | 699 |  | 707 |

Three-Month Period Ended September 30, 2009

|  | Home <br> Equity <br> Loans |  | Home Equity Lines of Credit |  | Residential <br> Mortgages <br> (4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Originations | \$ | 54 | \$ | 338 | \$ | 127 |
| Origination Weighted Average LTV ratio ${ }^{(2)}$ |  | 63\% |  | 73\% |  | 84\% |
| Origination Weighted Average FICO ${ }^{(3)}$ |  | 753 |  | 766 |  | 749 |

(1) Excludes

Franklin loans.
(2) The
loan-to-value
(LTV) ratios for
home equity
loans and home
equity lines of
credit are
cumulative
LTVs reflecting
the balance of
any senior loans.
(3) Portfolio

Weighted
Average FICO
reflects currently
updated
customer credit
scores whereas
Origination
Weighted
Average FICO
reflects the customer credit
scores at the

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time of loan
origination.
(4) Represents only owned-portfolio originations.

## HOME EQUITY PORTFOLIO

Our home equity portfolio (loans and lines of credit) consists of both first and second mortgage loans with underwriting criteria based on minimum credit scores, debt-to-income ratios, and LTV ratios. We offer closed-end home equity loans with a fixed interest rate and level monthly payments and a variable-rate, interest-only home equity line of credit.
We believe we have granted credit conservatively within this portfolio. We have not originated home equity loans or lines of credit that allow negative amortization. Also, we have not originated home equity loans or lines of credit with an LTV ratio at origination greater than $100 \%$, except for infrequent situations with high quality borrowers. However, recent declines in housing prices have likely eliminated a portion of the collateral for this portfolio as some loans with an original LTV ratio of less than $100 \%$ currently have an LTV ratio of greater than $100 \%$. Home equity loans are generally fixed-rate with periodic principal and interest payments. Home equity lines of credit are generally variable-rate and do not require payment of principal during the 10-year revolving period of the line.
For certain home equity loans and lines of credit, we may utilize Automated Valuation Methodology (AVM) or other model driven value estimates during the credit underwriting process. Regardless of the estimate methodology, we supplement our underwriting with a third party fraud detection system to limit our exposure to flipping, and outright fraudulent transactions. We update values, as we believe appropriate, and in compliance with applicable regulations, for loans identified as higher risk, based on performance indicators to facilitate our workout and loss mitigation functions.
We continue to make appropriate origination policy adjustments based on our assessment of an appropriate risk profile as well as industry actions. As an example, the significant changes made in 2008 by Fannie Mae and Freddie Mac resulted in the reduction of our maximum LTV ratio on second-mortgage loans, even for customers with high credit scores. In addition to origination policy adjustments, we take appropriate actions, as necessary, to mitigate the risk profile of this portfolio. We focus production primarily within our banking footprint or to existing customers.

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## RESIDENTIAL MORTGAGES

We focus on higher quality borrowers, and underwrite all applications centrally, often through the use of an automated underwriting system. We do not originate residential mortgage loans that allow negative amortization or are payment option adjustable-rate mortgages.
All residential mortgage loans are originated based on a full appraisal during the credit underwriting process. Additionally, we supplement our underwriting with a third party fraud detection system to limit our exposure to flipping, and outright fraudulent transactions. We update values, as we believe appropriate, and in compliance with applicable regulations, for loans identified as higher risk, based on performance indicators to facilitate our workout and loss mitigation functions.
During the 2009 third quarter, we transferred to held for sale, and subsequently sold in the 2009 fourth quarter, $\$ 44.8$ million of underperforming mortgage loans, resulting in a reduction in residential mortgage NALs. We will continue to evaluate this type of transaction in future periods based on market conditions.
A majority of the loans in our loan portfolio have adjustable rates. Our adjustable-rate mortgages (ARMs) are primarily residential mortgages that have a fixed rate for the first 3 to 5 years and then adjust annually. These loans comprised approximately $58 \%$ of our total residential mortgage loan portfolio at September 30, 2009. At September 30, 2009, ARM loans that were expected to have rates reset totaled $\$ 159.4$ million for the remainder of 2009 , and $\$ 891.4$ million for 2010. Given the quality of our borrowers and the relatively low current interest rates, we believe that we have a relatively limited exposure to ARM reset risk. Nonetheless, we have taken actions to mitigate our risk exposure. We initiate borrower contact at least six months prior to the interest rate resetting, and have been successful in converting many ARMs to fixed-rate loans through this process. Additionally, where borrowers are experiencing payment difficulties, loans may be re-underwritten based on the borrower $s$ ability to repay the loan. We had $\$ 385.0$ million of Alt-A mortgage loans in the residential mortgage loan portfolio at September 30, 2009, compared with $\$ 445.4$ million at December 31, 2008. These loans have a higher risk profile than the rest of the portfolio as a result of origination policies for this limited segment including reliance on stated income, stated assets, or higher acceptable LTV ratios. At September 30, 2009, borrowers for Alt-A mortgages had an average current FICO score of 664 and the loans had an average LTV ratio of $87 \%$, compared with 671 and $88 \%$, respectively, at December 31, 2008. Total Alt-A NCOs were $\$ 18.8$ million, or an annualized $6.03 \%$, for the first nine-month period of 2009 , compared with $\$ 7.1$ million, or an annualized $1.87 \%$, for the first nine-month period of 2008 . As with the entire residential mortgage portfolio, the increase in NCOs reflected, among other actions, a more conservative position on the timing of loss recognition and the transfer to held for sale, and subsequent sale in the 2009 fourth quarter, of underperforming mortgage loans. The ALLL expressed as a percentage of total related loans was $4.83 \%$ at September 30, 2009. Our exposure related to this product will continue to decline in the future as we stopped originating these loans in 2007.
Interest-only loans comprised $\$ 602.8$ million of residential real estate loans at September 30, 2009, compared with $\$ 691.9$ million at December 31, 2008. Interest-only loans are underwritten to specific standards including minimum credit scores, stressed debt-to-income ratios, and extensive collateral evaluation. At September 30, 2009, borrowers for interest-only loans had an average current FICO score of 718 and the loans had an average LTV ratio of $78 \%$, compared with 724 and $78 \%$, respectively, at December 31, 2008. Total interest-only NCOs were $\$ 10.3$ million, or an annualized $2.13 \%$ for the first nine-month period of 2009 , compared with $\$ 1.3$ million, or an annualized $0.22 \%$, for the first nine-month period of 2009. As with the entire residential mortgage portfolio, the increase in NCOs reflected, among other actions, a more conservative position on the timing of loss recognition and the transfer to held for sale, and subsequent sale in the 2009 fourth quarter, of underperforming mortgage loans. The ALLL expressed as a percentage of total related loans was $1.03 \%$ at September 30, 2009.
Several recent government actions have been enacted that have affected the residential mortgage portfolio and MSRs in particular. Various refinance programs positively affected the availability of credit for the industry. We are utilizing these programs to enhance our existing strategies of working closely with our customers.

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## AUTOMOTIVE INDUSTRY IMPACTS ON CONSUMER LOAN PORTFOLIO

The issues affecting the automotive industry (see Automotive Industry discussion located within the Commercial Credit section) also have an impact on the performance of the consumer loan portfolio. While there is a direct correlation between the industry situation and our exposure to the automotive suppliers and automobile dealers in our commercial portfolio, the loss of jobs and reduction in wages may have a negative impact on our consumer portfolio. We continue to monitor the potential impact on our geographic regions in the event of significant production changes or plant closings in our markets. This project included assessing the downstream impact on automotive suppliers, related small businesses, and consumers. As a result of this project, we believe that we have made a number of positive decisions regarding the quality of our consumer portfolio given the current environment. In the indirect automobile portfolio, we have focused on borrowers with high credit scores for many years, as reflected by the performance of the portfolio given the economic conditions. In the residential and home equity loan portfolios, we have been operating in a relatively high unemployment situation for an extended period of time, yet have been able to maintain our performance metrics reflecting our focus on strong underwriting. In summary, while we anticipate our performance results may be negatively impacted, we believe the impact will be manageable.

## Counterparty Risk

In the normal course of business, we engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and for trading activities. As a result, we are exposed to credit risk, or the risk of loss if the counterparty fails to perform according to the terms of our contract or agreement. We minimize counterparty risk through credit approvals, actively setting adjusting exposure limits, implementing monitoring procedures similar to those used for our commercial portfolio (see Commercial Credit discussion), generally entering into transactions only with counterparties that carry high quality ratings, and requiring collateral when appropriate.
The majority of the financial institutions with whom we are exposed to counterparty risk are large commercial banks. The potential amount of loss, which would have been recognized at September 30, 2009, if a counterparty defaulted, did not exceed $\$ 16$ million for any individual counterparty.

## Credit Quality

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the three sections immediately following: NALs and NPAs, ACL, and NCOs.
Credit quality performance in the 2009 third quarter continued to be negatively impacted by the sustained economic weakness in our Midwest markets. In addition, we initiated certain actions with regard to loss recognition on our residential mortgage portfolio that we believe will increase the flexibility in working the loans toward timelier resolution.
NONACCRUAL LOANS (NAL/NALs) AND NONPERFORMING ASSETS (NPA/NPAs)
(This section should be read in conjunction with the Franklin Relationship discussion.)
NPAs consist of (a) NALs, which represent loans and leases that are no longer accruing interest, (b) impaired held-for-sale loans, (c) OREO, and (d) other NPAs. A C\&I or CRE loan is generally placed on nonaccrual status when collection of principal or interest is in doubt or when the loan is 90 -days past due. Home equity and residential mortgage loans are placed on nonaccrual status at 120 days and 180 days, respectively, and are written down to realizable value at no later than 180 days past due. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior-year amounts generally charged-off as a credit loss. Accruing restructured loans (ARLs) consists of accruing loans that have been re-underwritten, modified, or restructured when borrowers are experiencing payment difficulties. Generally, prior to restructuring, these loans have not reached a status to be considered as NALs. These loan restructurings are one component of the loss mitigation process, and are made to increase the likelihood of the borrower $s$ ability to repay the loan. Modifications to these loans include, but are not limited to, changes to any of the following: interest rate, maturity, principal, payment amount, or a combination of each. The decline in the commercial ARL balance at September 30, 2009, compared with June 30, 2009, represented the migration of a significant amount of commercial ARLs to NAL status. The increase in the residential mortgage ARLs represented our continued efforts in working with stressed borrowers.

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Table 32 reflects period-end NALs, NPAs, ARLs, and past due loans and leases detail for each of the last five quarters. Due to the impact of the NALs and NPAs related to Franklin, we believe it is helpful to analyze trends in our portfolio with those Franklin-related NALs and NPAs removed. Table 33 details the Franklin-related impacts to NALs and NPAs for each of the last five quarters.

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Table 32 Nonaccruing Loans (NALs), Nonperforming Assets (NPAs), and Past Due Loans and Leases


Accruing loans and leases
past due 90 days or more:

| Commercial and industrial | $\$$ |  | $\$$ | $\$$ |  | $\$ 0,889$ | $\$$ | 24,407 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial real estate |  |  |  |  |  |  |  |  |

Total, excl. loans guaranteed by the U.S. government Add: loans guaranteed by U.S. government

122,019
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government \$ 230,666 \$ 246,118 \$ 228,260 \$ 271,521 \$ 248,087

Excluding loans guaranteed by the U.S. government, as a percent of total loans and leases
Guaranteed by U.S. government, as a percent of total loans and leases Including loans guaranteed by the U.S. government, as a percent of total loans and leases

Accruing restructured
loans:

| Commercial ${ }^{(1)}$ | \$ | 153,010 | \$ | 267,975 | \$ | 201,508 | \$ | 185,333 | \$ | 364,939 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alt-A mortgages |  | 58,367 |  | 46,657 |  | 36,642 |  | 32,336 |  | 28,740 |
| Interest-only mortgages |  | 10,072 |  | 12,147 |  | 8,500 |  | 7,183 |  | 5,094 |
| Other residential mortgages |  | 136,024 |  | 99,764 |  | 62,869 |  | 43,338 |  | 37,678 |
| Total residential mortgage |  | 204,463 |  | 158,568 |  | 108,011 |  | 82,857 |  | 71,512 |
| Other |  | 42,406 |  | 35,720 |  | 27,014 |  | 41,094 |  | 40,414 |
| Total accruing restructured loans | \$ | 399,879 | \$ | 462,263 | \$ | 336,533 | \$ | 309,284 | \$ | 476,865 |

(1) Franklin loans were reported as accruing restructured commercial loans for the
three-month period ended September 30, 2008. For the three-month period ended December 31, 2008, Franklin loans were reported as nonaccruing commercial and industrial loans.
For the three-month periods ended March 31, 2009, June 30, 2009, and September 30, 2009, nonaccruing
Franklin loans were reported as residential mortgage loans, home equity loans, and OREO; reflecting the 2009 first quarter restructuring.
(2) The

September 30, 2009, figure
primarily
represent
impaired residential mortgage loans held for sale.
All other presented
figures represent impaired loans obtained from the Sky
Financial
acquisition.

Held for sale loans are carried at the lower of cost or fair value less costs to sell.
(3) Other NPAs represent certain investment securities backed by mortgage loans to borrowers with lower FICO scores.
(4) Nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate, and other NPAs.

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Table 33 NALs/NPAs Franklin-Related Impact

| (in millions) | Third |  | 2009 |  | First |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Second |  |  |  | Fourth |  | Third |
| Nonaccrual loans |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | 338.5 | \$ | 344.6 | \$ | 366.1 | \$ | 650.2 | \$ |  |
| Non-Franklin |  | 1,842.6 |  | 1,473.8 |  | 1,187.0 |  | 851.9 |  | 585.9 |
| Total | \$ | 2,181.1 | \$ | 1,818.4 | \$ | 1,553.1 | \$ | 1,502.1 | \$ | 585.9 |
| Total loans and leases |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | 465.2 | \$ | 472.0 | \$ | 494.0 | \$ | 650.2 | \$ | 1,095.0 |
| Non-Franklin |  | 36,838.9 |  | 38,023.0 |  | 39,054.0 |  | 40,441.8 |  | 40,097.0 |
| Total | \$ | 37,304.1 | \$ | 38,495.0 | \$ | 39,548.0 | \$ | 41,092.0 | \$ | 41,192.0 |
| NAL ratio |  |  |  |  |  |  |  |  |  |  |
| Total |  | 5.85\% |  | 4.72\% |  | 3.93\% |  | 3.66\% |  | 1.42\% |
| Non-Franklin |  | 5.00 |  | 3.88 |  | 3.04 |  | 2.11 |  | 1.46 |
|  |  |  |  | 2009 |  |  |  | 20 |  |  |
| (in millions) |  | Third |  | Second |  | First |  | Fourth |  | Third |
| Nonperforming assets |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | 369.5 | \$ | 388.3 | \$ | 445.7 | \$ | 650.2 | \$ |  |
| Non-Franklin |  | 1,974.5 |  | 1,614.3 |  | 1,330.0 |  | 986.4 |  | 675.3 |
| Total | \$ | 2,344.0 | \$ | 2,002.6 | \$ | 1,775.7 | \$ | 1,636.6 | \$ | 675.3 |
| Total loans and leases | \$ | 37,304.1 | \$ | 38,495.0 | \$ | 39,548.0 | \$ | 41,092.0 | \$ | 41,192.0 |
| Total other real estate, net |  | 142.6 |  | 172.9 |  | 210.8 |  | 122.5 |  | 73.5 |
| Impaired loans held for sale |  | 20.4 |  | 11.3 |  | 11.9 |  | 12.0 |  | 13.5 |
| Other NPAs |  |  |  |  |  |  |  |  |  | 2.4 |
| Total |  | 37,467.1 |  | 38,679.2 |  | 39,770.7 |  | 41,226.5 |  | 41,281.4 |
| Franklin |  | 369.5 |  | 388.3 |  | 445.7 |  | 650.2 |  | 1,095 |
| Non-Franklin | \$ | 37,097.6 | \$ | 38,290.9 | \$ | 39,325.0 | \$ | 40,576.3 | \$ | 40,186.4 |
| NPA ratio |  |  |  |  |  |  |  |  |  |  |
| Total |  | 6.26\% |  | 5.18\% |  | 4.46\% |  | 3.97\% |  | 1.64\% |
| Non-Franklin |  | 5.34 |  | 4.23 |  | 3.39 |  | 2.43 |  | 1.68 |

The $\$ 362.7$ million increase in NALs from the prior quarter primarily reflected increases in CRE and C\&I-related NALs.
During the 2009 third quarter, and because we believe that there will be no meaningful economic recovery for the foreseeable future, we took a more conservative approach in identifying and classifying emerging problem credits. In many cases, commercial loans were placed on nonaccrual status even though the loan was less than 30 days past due for both principal and interest payments. This significantly impacted the inflow of commercial loan NALs for the quarter. Of the commercial loans placed on nonaccrual status in the current quarter, over $55 \%$ were less than 30 days past due. Of the period end $\$ 1,746.4$ million of CRE and C\&I-related NALs, approximately $36 \%$ represented loans
that were less than 30 days past due. We believe the decisions increase our options for working these loans toward timelier resolution.
C\&I NALs increased $\$ 156.0$ million, or $34 \%$, from the end of the prior quarter. The increase was associated with loans throughout our regions, with no specific geographic concentration, and industry segments. In general, C\&I loans that support the home building industry, contractors, and automotive suppliers experienced the most stress, however, less than $10 \%$ of the C\&I portfolio is associated with these segments. The manufacturing-related segment also showed some deterioration, but we believe this to be more borrower-specific than industry-specific.
CRE NALs increased $\$ 282.8$ million, or $33 \%$, from the end of the prior quarter. This increase reflected the continued decline in the housing market, stress on retail sales, and the general decline in the economy. The increase was not concentrated in any specific project type, although the single family home builder and retail segments remain the most stressed.

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Residential mortgage NALs declined $\$ 85.0$ million, or $18 \%$, reflecting the impact of the more conservative position on the timing of loss recognition, active loss mitigation and troubled debt restructuring efforts, as well as the sale of loans. Our efforts to proactively address existing issues with loss mitigation and loan modification transactions have helped to minimize the inflow of new NALs.
Home equity NALs increased $\$ 8.9$ million, or $25 \%$, reflecting loans migrating into the more serious delinquency stage. However, this does not indicate higher future losses, as all loans have been written down to expected proceeds. NPAs, which include NALs, increased $\$ 341.5$ million, or $17 \%$, the end of the prior quarter. This increase in NPAs was less than the increase in NALs as OREO assets declined $\$ 30.3$ million, or $18 \%$, reflecting a continuation of our focused efforts to sell OREO properties.
Compared with December 31, 2008, NPAs, which include NALs, increased $\$ 707.4$ million, or $43 \%$, reflecting:
$\$ 687.9$ million increase in CRE NALs, reflecting the continued decline in the housing market and stress on retail sales, as the majority of the increase was associated with the retail and the single family home builder segments. The stress of lower retail sales and downward pressure on rents given the economic conditions, have adversely affected retail projects.
$\$ 291.6$ million increase in residential mortgage NALs. This reflected an increase of $\$ 322.8$ million related to the Franklin restructuring, partially offset by the impact of the more conservative position regarding the timing of loss recognition, active loss mitigation, as well as the sale of loans. Our efforts to proactively address existing issues with loss mitigation and loan modification transactions have helped to reduce the inflow of new NALs.
\$20.1 million increase in OREO. This reflected an increase of \$79.6 million in OREO assets recorded as part of the Franklin restructuring. Subsequently, Franklin-related OREO assets declined $\$ 48.6$ million, reflecting the active marketing and selling of Franklin-related OREO properties over the past nine months. The non-Franklin-related decline also reflects the same active marketing and selling of our OREO properties.
Partially offset by:
$\$ 319.9$ million decrease in C\&I NALs. This reflected a reduction of $\$ 650.2$ million related to the 2009 first quarter Franklin relationship, partially offset by an increase on $\$ 330.3$ million in non-Franklin related NALs reflecting the economic conditions in our markets. In general, the C\&I loans experiencing the most stress are those supporting the housing and construction segments, and to a lesser degree, the automobile suppliers and restaurant segments.
The over 90-day delinquent, but still accruing, ratio excluding loans guaranteed by the U.S. Government, was $0.29 \%$ at September 30, 2009, down from $0.38 \%$ at the end of second quarter, and 15 basis points lower than a year-ago. On this same basis, the delinquency ratio for total consumer loans was $0.66 \%$ at September 30, 2009, down from $0.90 \%$ at the end of the prior quarter, and up from $0.54 \%$ a year-ago.

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NPA activity for each of the past five quarters was as follows:
Table 34 Nonperforming Assets (NPAs) Activity

| (in thousands) | 2009 |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |
| NPAs, beginning of period | \$ 2,002,584 | \$ | 1,775,743 |  | \$ 1,636,646 | \$ | 675,319 | \$ | 624,736 |
| New NPAs | 899,855 |  | 750,318 |  | 622,515 |  | 509,320 |  | 175,345 |
| Franklin impact, net ${ }^{(1)}$ | $(18,771)$ |  | $(57,436)$ |  | $(204,523)$ |  | 650,225 |  |  |
| Returns to accruing status | $(52,498)$ |  | $(40,915)$ |  | $(36,056)$ |  | $(13,756)$ |  | $(9,104)$ |
| Loan and lease losses | $(305,405)$ |  | $(282,713)$ |  | $(168,382)$ |  | $(95,687)$ |  | $(47,288)$ |
| OREO losses | $(30,623)$ |  | $(20,614)$ |  | $(4,034)$ |  | $(4,648)$ |  | $(5,504)$ |
| Payments | $(117,710)$ |  | $(95,124)$ |  | $(61,452)$ |  | $(66,536)$ |  | $(43,319)$ |
| Sales | $(33,390)$ |  | $(26,675)$ |  | $(8,971)$ |  | $(17,591)$ |  | $(19,547)$ |
| NPAs, end of period | \$ 2,344,042 | \$ | 2,002,584 |  | \$ 1,775,743 | \$ | 1,636,646 | \$ | 675,319 |

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loans, and
OREO;
reflecting the
2009 first
quarter
restructuring.

## ALLOWANCE FOR CREDIT LOSSES (ACL)

(This section should be read in conjunction with Significant Item 2.)
We maintain two reserves, both of which are available to absorb inherent credit losses: the ALLL and the AULC. When summed together, these reserves comprise the total ACL. Our credit administration group is responsible for developing the methodology and determining the adequacy of the ACL.
We have an established monthly process to determine the adequacy of the ACL that relies on a number of analytical tools and benchmarks. No single statistic or measurement, in itself, determines the adequacy of the ACL. Changes to the ACL are impacted by changes in the estimated credit losses inherent in our loan portfolios. For example, our process requires increasingly higher level of reserves as a loan s internal classification moves from higher quality ratings to lower, and vice versa. This movement across the credit scale is called migration.
We continued to update our probability-of-default and loss-given-default factors based on the actual performance and the expected performance of our portfolios. The updates to these factors made during the first nine-month period of 2009 were primarily associated with the consumer and business banking portfolios.
Table 35 reflects activity in the ALLL and ACL for each of the last five quarters. Due to the Franklin-related impact to the ALLL and ACL, we believe it is helpful to analyze trends in the ALLL and ACL with the Franklin-related impact removed. Table 36 displays the Franklin-related impacts to the ALLL and ACL for each of the last five quarters.

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Table 35 Quarterly Credit Reserves Analysis

| (in thousands) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Allowance for loan and lease |  |  |  |  |  |  |  |  |  |  |
| losses, beginning of period | \$ | 917,680 | \$ | 838,549 | \$ | 900,227 | \$ | 720,738 | \$ | 679,403 |
| Loan and lease losses |  | $(377,443)$ |  | $(359,444)$ |  | $(353,005)$ |  | $(571,053)$ |  | $(96,388)$ |
| Recoveries of loans previously charged off |  | 21,501 |  | 25,037 |  | 11,514 |  | 10,433 |  | 12,637 |
| Net loan and lease losses |  | $(355,942)$ |  | $(334,407)$ |  | $(341,491)$ |  | $(560,620)$ |  | $(83,751)$ |
| Provision for loan and lease |  |  |  |  |  |  |  |  |  |  |
| losses |  | 472,137 |  | 413,538 |  | 289,001 |  | 728,046 |  | 125,086 |
| Allowance for loans transferred to held-for-sale |  | $(1,904)$ |  |  |  |  |  |  |  |  |
| Economic reserve transfer |  |  |  |  |  |  |  | 12,063 |  |  |
| Allowance of assets sold |  |  |  |  |  | $(9,188)$ |  |  |  |  |
| Allowance for loan and lease losses, end of period |  | 1,031,971 |  | 917,680 | \$ | 838,549 | \$ | 900,227 | \$ | 720,738 |


| Allowance for unfunded loan commitments and letters of credit, beginning of period | \$ | 47,144 | \$ | 46,975 | \$ | 44,139 | \$ | 61,640 | \$ | 61,334 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for (reduction in) unfunded loan commitments |  |  |  |  |  |  |  |  |  |  |
| and letters of credit losses |  | 2,999 |  | 169 |  | 2,836 |  | $(5,438)$ |  | 306 |
| Economic reserve transfer |  |  |  |  |  |  |  | $(12,063)$ |  |  |


| Allowance for unfunded loan <br> commitments and letters of <br> credit, end of period | $\$$ | $\mathbf{5 0 , 1 4 3}$ | $\$$ | 47,144 | $\$$ | 46,975 | $\$$ | 44,139 | $\$$ | 61,640 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total allowances for credit | $\mathbf{\$ 1 , 0 8 2 , 1 1 4}$ | $\$$ | 964,824 | $\$$ | 885,524 | $\$$ | 944,366 | $\$$ | 782,378 |  |

Allowance for loan and lease
losses (ALLL) as \% of:

Total loans and leases
Nonaccrual loans and leases
(NALs)
Nonperforming assets (NPAs)
2.77\%
2.38\%
2.12\%
2.19\%
1.75\%

47
44

Total allowances for credit losses (ACL) as \% of:
Total loans and leases
2.90\%
2.51\%
2.24\%
2.30\%
1.90\%

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| NALs | $\mathbf{5 0}$ | 53 | 57 | 63 | 134 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| NPAs | $\mathbf{4 6}$ | 48 | 50 | 58 | 116 |

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Table 36 ALLL/ACL Franklin-Related Impact

| (in millions) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Allowance for loan and lease |  |  |  |  |  |  |  |  |  |  |
| losses |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ |  | \$ |  | \$ |  | \$ | 130.0 | \$ | 115.3 |
| Non-Franklin |  | 1,032.0 |  | 917.7 |  | 838.5 |  | 770.2 |  | 605.4 |
| Total | \$ | 1,032.0 | \$ | 917.7 | \$ | 838.5 | \$ | 900.2 | \$ | 720.7 |
| Allowance for credit losses |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ |  | \$ |  | \$ |  | \$ | 130.0 | \$ | 115.3 |
| Non-Franklin |  | 1,082.1 |  | 964.8 |  | 885.5 |  | 814.4 |  | 667.1 |
| Total | \$ | 1,082.1 | \$ | 964.8 | \$ | 885.5 | \$ | 944.4 | \$ | 782.4 |

## Total loans and leases

Franklin
Non-Franklin
Total

| \$ | 465.2 | \$ | 472.0 | \$ | 494.0 | \$ | 650.2 | \$ | 1,095.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 36,838.9 |  | 38,023.0 |  | 39,054.0 |  | 40,441.8 |  | 40,097.0 |
| \$ | 37,304.1 | \$ | 38,495.0 | \$ | 39,548.0 | \$ | 41,092.0 | \$ | 41,192.0 |

ALLL as \% of total loans and leases

| Total |  | 2.77\% |  | 2.38\% |  | 2.12\% |  | 2.19\% |  | 1.75\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Franklin |  | 2.80 |  | 2.41 |  | 2.15 |  | 1.90 |  | 1.51 |
| ACL as \% of total loans and leases |  |  |  |  |  |  |  |  |  |  |
| Total |  | 2.90\% |  | 2.51\% |  | 2.24\% |  | 2.30\% |  | 1.90\% |
| Non-Franklin |  | 2.94 |  | 2.54 |  | 2.27 |  | 2.01 |  | 1.66 |
| Nonaccrual loans |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | 338.5 | \$ | 344.6 | \$ | 366.1 | \$ | 650.2 | \$ |  |
| Non-Franklin |  | 1,842.6 |  | 1,473.8 |  | 1,187.0 |  | 851.9 |  | 586.0 |
| Total | \$ | 2,181.1 | \$ | 1,818.4 | \$ | 1,553.1 | \$ | 1,502.1 | \$ | 586.0 |


| ALLL as \% of NALs |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\mathbf{4 7 \%}$ | $50 \%$ | $54 \%$ | $60 \%$ | $123 \%$ |
| Non-Franklin | $\mathbf{5 6}$ | 62 | 71 | 90 | 103 |
| ACL as \% of NALs |  |  |  |  |  |
| Total | $\mathbf{5 0 \%}$ | $53 \%$ | $57 \%$ | $63 \%$ | $134 \%$ |
| Non-Franklin | $\mathbf{5 9}$ | 65 | 75 | 96 | 114 |

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As shown in the above table, the ALLL increased to $\$ 1,032.0$ million at September 30, 2009, compared with $\$ 917.7$ million at June 30, 2009, and $\$ 900.2$ million at December 31, 2008. Expressed as a percent of period-end loans and leases, the ALLL ratio increased to $2.77 \%$ at September 30, 2009, compared with $2.38 \%$ at June 30, 2009, and $2.19 \%$ at December 31, 2008. The increase of $\$ 114.3$ million compared with June 30, 2009 primarily reflected the necessary building of reserves due to the continued economic weaknesses in our markets. As loans were assigned to higher risk ratings, our calculated reserve increased accordingly, consistent with our reserving methodology. The increase of $\$ 131.7$ million compared with December 31, 2008, also reflected the continued economic weaknesses in our markets as well as an increase of reserves resulting from the 2009 second quarter portfolio review process (See
Commercial Loan Portfolio Review and Actions section located within the Commercial Credit section for additional information), partially offset by the impact of using the previously established $\$ 130.0$ million Franklin specific reserve to absorb related NCOs due to the 2009 first quarter Franklin restructuring (see Franklin Loan discussion located within the Critical Accounting Policies and Use of Significant Estimates section). On a combined basis, the ACL as a percent of total loans and leases at September 30, 2009, was $2.90 \%$ compared with $2.51 \%$ at June 30, 2009, and $2.30 \%$ at December 31, 2008. Like the ALLL, the Franklin restructuring impacted the change in the ACL from December 31, 2008.

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The table below reflects how our ACL is allocated among our various loan categories:
Table 37 Allocation of Allowances for Credit Losses ${ }^{(1)}$


Allowance for unfunded loan commitments and letters of $\begin{array}{llllll}\text { credit } & \mathbf{5 0 , 1 4 3} & 47,144 & 46,975 & 44,139 & 61,640\end{array}$

Total
allowances for $\begin{array}{llllll}\text { credit losses } & \$ \mathbf{1 , 0 8 2}, 114 & \$ 964,824 & \$ 885,524 & \$ 944,366 & \$ 82,378\end{array}$

[^1]each loan and lease category to total loans and leases.

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The table below reflects activity in the ALLL and AULC for the first nine-month periods of 2009 and 2008.

## Table 38 Year to Date Credit Reserves Analysis

|  | Nine Months Ended September 30, |  |
| :--- | :---: | :---: |
| (in thousands) | $\mathbf{2 0 0 9}$ | 2008 |
| Allowance for loan and lease losses, beginning of period | $\mathbf{9 0 0 , 2 2 7}$ | $\$$ |
| Loan and lease losses | $\mathbf{( 1 , 0 8 9 , 8 9 2 )}$ | $(278,442$ |
| Recoveries of loans previously charged off | $\mathbf{5 8 , 0 5 2}$ | 37,829 |
| Net loan and lease losses | $\mathbf{( 1 , 0 3 1 , 8 4 0 )}$ | $(197,447)$ |
| Provision for loan and lease losses | $\mathbf{1 , 1 7 4 , 6 7 6}$ | 339,743 |
| Allowance for loans transferred to held-for-sale | $\mathbf{( 1 , 9 0 4 )}$ | $(\mathbf{9 , 1 8 8 )}$ |
| Allowance of assets sold | $\mathbf{\$}$ | $\mathbf{1 , 0 3 1 , 9 7 1}$ |



| Allowance for loan and lease losses (ALLL) as \% of: | $\mathbf{2 . 7 7 \%}$ | $1.75 \%$ |
| :--- | :---: | :---: |
| Total loans and leases | $\mathbf{4 7}$ | 123 |
| Nonaccrual loans and leases (NALs) | $\mathbf{4 4}$ | 107 |

Total allowances for credit losses (ACL) as \% of:
$\begin{array}{lll}\text { Total loans and leases } & \mathbf{2 . 9 0 \%} & 1.90 \%\end{array}$
NALs 50134
NPAs 46
The following table provides additional detail regarding ACL allocation as it relates to NALs.
Table 39 ACL/NAL Coverage Ratios Analysis
At September 30, 2009
(in millions)

|  | Amount | Prior NCOs <br> (1) | Existing ACL <br> (2) |
| :---: | :---: | :---: | :---: |
| Total nonaccrual loans (NALs) | \$ 2,181.1 |  |  |
| Less: Franklin | (338.5) | 71\% | 0\% |
| Non-Franklin NALs | 1,842.6 | 26 | 18 |

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Less: Impaired commercial loans without reserve(507.1)330
Adjusted non-Franklin NALs\$ 1,335.5 23\%25\%Non-Franklin residential mortgage and home equity NALs
(1) Cumulative NCOs against credit exposure.
(2) Current ACL
expressed as a percentage of the September 30, 2009, balances.
(3) Included in
Adjusted
non-Franklin
NALs.

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As shown in the table above, the impaired commercial loan balance and the Franklin balance do not have existing ACL reserves. The Franklin balance has been written down to fair value as a part of the restructuring agreement on March 31, 2009. Furthermore, we do not expect any additional charge-offs in the Franklin portfolio, as $71 \%$ of the total Franklin balance was previously charged-off. (See Franklin Loan Restructuring Transaction discussion located within the Critical Accounting Policies and Use of Significant Estimates section.) The impaired commercial loan balance is subject to quarterly impairment testing. The $\$ 507.1$ million balance represents the net recoverable balance based on our most recent test date of September 30, 2009, and has been written down by an aggregate $33 \%$. Based on the impairment designation and valuation, no reserves are assigned to the impaired commercial loan balance.
At September 30, 2009, adjusted non-Franklin NALs totaled $\$ 1,335.5$ million, and have been written down by a cumulative $23 \%$, with an additional $25 \%$ reserve against the carrying value to absorb future credit losses. Also, at September 30, 2009, non-Franklin residential mortgage and home equity NALs totaled $\$ 96.2$ million, and have been written down by a cumulative $37 \%$, with an additional $10 \%$ reserve against the carrying value to absorb future credit losses. As a result of the information and analysis provided in Table 39 and the paragraph above, we believe that our current level of ALLL with respect to our NAL balances is sufficient.
NET CHARGE-OFFS (NCOs)
(This section should be read in conjunction with Significant Item 2.)
Table 40 reflects NCO detail for each of the last five quarters. Due to the size of the NCOs related to our loans to Franklin, we believe it is helpful to analyze trends in our portfolio with those Franklin-related NCOs, and the related loans, removed. Table 41 displays the Franklin-related impacts for each of the last five quarters.

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Table 40 Quarterly Net Charge-Off Analysis

| (in thousands) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Net charge-offs by loan and lease type: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 68,842 ${ }_{(1)}$ | \$ | 98,300(2) | \$ | 210,648(3) | \$ | 473,426(4) | \$ | 29,646 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 50,359 |  | 31,360 |  | 25,642 |  | 2,390 |  | 3,539 |
| Commercial |  | 118,866 |  | 141,261 |  | 57,139 |  | 35,991 |  | 7,446 |
| Commercial real estate |  | 169,225 |  | 172,621 |  | 82,781 |  | 38,381 |  | 10,985 |
| Total commercial |  | 238,067 |  | 270,921 |  | 293,429 |  | 511,807 |  | 40,631 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile loans |  | 8,988 |  | 12,379 |  | 14,971 |  | 14,885 |  | 9,813 |
| Automobile leases |  | 1,753 |  | 2,227 |  | 3,086 |  | 3,666 |  | 3,532 |
| Automobile loans and leases |  | 10,741 |  | 14,606 |  | 18,057 |  | 18,551 |  | 13,345 |
| Home equity |  | 28,045 |  | 24,687 |  | 17,680 |  | 19,168 |  | 15,828 |
| Residential mortgage ${ }^{(5)}$ |  | 68,955 |  | 17,160 |  | 6,298 |  | 7,328 |  | 6,706 |
| Other loans |  | 10,134 |  | 7,033 |  | 6,027 |  | 3,766 |  | 7,241 |
| Total consumer |  | 117,875 |  | 63,486 |  | 48,062 |  | 48,813 |  | 43,120 |
| Total net charge-offs | \$ | 355,942 | \$ | 334,407 | \$ | 341,491 | \$ | 560,620 | \$ | 83,751 |
| Net charge-offs annualized percentages: |  |  |  |  |  |  |  |  |  |  |
| Commercial: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (1), (2), (3), (4) |  | 2.13\% |  | 2.91\% |  | 6.22\% |  | 13.78\% |  | 0.87\% |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Construction |  | 11.14 |  | 6.45 |  | 5.05 |  | 0.45 |  | 0.68 |
| Commercial |  | 6.72 |  | 7.79 |  | 2.83 |  | 1.77 |  | 0.39 |
| Commercial real estate |  | 7.62 |  | 7.51 |  | 3.27 |  | 1.50 |  | 0.45 |
| Total commercial |  | 4.37 |  | 4.77 |  | 4.96 |  | 8.54 |  | 0.69 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile loans |  | 1.25 |  | 1.73 |  | 1.56 |  | 1.53 |  | 1.02 |
| Automobile leases |  | 2.04 |  | 2.11 |  | 2.39 |  | 2.31 |  | 1.84 |
| Automobile loans and leases |  | 1.33 |  | 1.78 |  | 1.66 |  | 1.64 |  | 1.15 |
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| Home equity | $\mathbf{1 . 4 8}$ | 1.29 | 0.93 | 1.02 | 0.85 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Residential mortgage ${ }^{(5)}$ | $\mathbf{6 . 1 5}$ | 1.47 | 0.55 | 0.62 | 0.56 |
| Other loans | $\mathbf{5 . 3 6}$ | 4.03 | 3.59 | 2.22 | 4.32 |
| Total consumer | $\mathbf{2 . 9 4}$ | 1.56 | 1.12 | 1.12 | 0.98 |
| Net charge-offs as a\% of average <br> loans | $\mathbf{3 . 7 6 \%}$ | $3.43 \%$ | $3.34 \%$ | $5.41 \%$ | $0.82 \%$ |

(1) The 2009 third quarter included net recoveries totaling \$4,080 thousand associated with the Franklin relationship.
(2) The 2009
second quarter included net
recoveries
totaling \$9,884
thousand
associated with
the Franklin
relationship.
(3) The 2009 first quarter included
net charge-offs totaling
\$128,338
thousand
associated with
the Franklin
restructuring.
(4) The 2008 fourth
quarter included
net charge-offs
totaling
\$423,269
thousand
associated with the Franklin
relationship.
(5) Effective with the 2009 third
quarter, a
change to accelerate the timing for when a partial charge-off is recognized was made. This change resulted in $\$ 31,952$ thousand of charge-offs in the 2009 third quarter.

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Table 41 NCOs Franklin-Related Impact

| (in millions) | 2009 |  |  |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third |  | Second |  | First |  | Fourth |  | Third |  |
| Commercial and industrial net charge-offs (recoveries) |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | (4.1) | \$ | (9.9) | \$ | 128.3 | \$ | 423.3 | \$ |  |
| Non-Franklin |  | 72.9 |  | 108.2 |  | 82.3 |  | 50.1 |  | 29.6 |
| Total | \$ | 68.8 | \$ | 98.3 | \$ | 210.6 | \$ | 473.4 | \$ | 29.6 |
| Commercial and industrial average loan balances |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ |  | \$ |  | \$ | 628.0 | \$ | 1,085.0 | \$ | 1,114.0 |
| Non-Franklin |  | 12,922.4 |  | 13,523.0 |  | 12,913.0 |  | 12,661.0 |  | 12,515.0 |
| Total | \$ | 12,922.4 | \$ | 13,523.0 | \$ | 13,541.0 | \$ | 13,746.0 | \$ | 13,629.0 |
| Commercial and industrial net charge-offs annualized percentages |  |  |  |  |  |  |  |  |  |  |
| Total |  | 2.13\% |  | 2.91\% |  | 6.22\% |  | 13.78\% |  | 0.87\% |
| Non-Franklin |  | 2.26 |  | 3.20 |  | 2.55 |  | 1.58 |  | 0.95 |
|  |  |  |  | 2009 |  |  |  |  |  |  |
| (in millions) |  | Third |  | Second |  | First |  | Fourth |  | Third |
| Total net charge-offs (recoveries) |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | (3.5) | \$ | (10.1) | \$ | 128.3 | \$ | 423.3 | \$ |  |
| Non-Franklin |  | 359.4 |  | 344.5 |  | 213.2 |  | 137.3 |  | 83.8 |
| Total | \$ | 355.9 | \$ | 334.4 | \$ | 341.5 | \$ | 560.6 | \$ | 83.8 |
| Total average loan balances |  |  |  |  |  |  |  |  |  |  |
| Franklin | \$ | 470.5 | \$ | 489.0 | \$ | 630.0 | \$ | 1,085.0 | \$ | 1,114.0 |
| Non-Franklin |  | 37,384.7 |  | 38,518.0 |  | 40,236.0 |  | 40,352.0 |  | 39,890.0 |
| Total | \$ | 37,855.2 | \$ | 39,007.0 | \$ | 40,866.0 | \$ | 41,437.0 | \$ | 41,004.0 |

## Total net charge-offs

 annualized percentagesTotal
Non-Franklin
$-3$
3.58
3.34\%
5.41\%
0.82\%

Total C\&I NCOs for the 2009 third quarter were substantially improved on a net comparison basis with the prior quarter and our early-stage delinquencies were lower. The lower losses in the current quarter were primarily a result of significantly lower activity associated with loans over $\$ 5$ million. While the decline from the prior quarter was

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positive, concern remains regarding the impact of the economic conditions on our commercial borrowers. The majority of the charge-offs were concentrated in smaller loans, distributed across our geographic markets. From an industry perspective, the broad category of manufacturing represented the most significant level of losses during the current quarter.
Current quarter CRE NCOs were $\$ 169.2$ million, and the single family home builder and retail projects continued to represent a significant portion, or $68 \%$, of the losses. The level of losses in excess of $\$ 5$ million continued to decline, both in terms of the number of loans, as well as related cumulative amount, as we continued to actively address the credit issues in the portfolio.
In assessing commercial NCOs trends, it is helpful to understand the process of how these loans are treated as they deteriorate over time. Reserves for loans are established at origination consistent with the level of risk associated with the transaction. If the quality of a commercial loan deteriorates, it migrates to a lower quality risk rating as a result of our normal portfolio management process, and a higher reserve amount is assigned. As a part of our normal portfolio management process, the loan is reviewed and reserves are increased as warranted. Charge-offs, if necessary, are generally recognized in a period after the reserves were established. If the previously established reserves exceed that needed to satisfactorily resolve the problem credit, a reduction in the overall level of the reserve could be recognized. In summary, if loan quality deteriorates, the typical credit sequence for commercial loans are periods of reserve building, followed by periods of higher NCOs. Additionally, it is helpful to understand that increases in reserves either precede or are in conjunction with increases in NALs. When a credit is classified as NAL, it is evaluated for specific reserves or charge-off. As a result, an increase in NALs does not necessarily result in an increase in reserves or an expectation of higher future NCOs.

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Automobile loan and lease NCOs were $\$ 10.7$ million. Performance of this portfolio on both an absolute and relative basis continued to be consistent with our views regarding the underlying quality of the portfolio. The level of delinquencies dropped for the third consecutive quarter, further substantiating our view of flat to improved performance of this portfolio.
Home equity NCOs in the 2009 third quarter were $\$ 28.0$ million. While NCOs during the current quarter were higher than in prior quarters, there continued to be a declining trend in the early-stage delinquency level in the home equity line of credit portfolio, supporting our longer-term positive view for home equity portfolio performance. The higher losses resulted from a significant increase in loss mitigation activity and short sales. We continue to believe that our more proactive loss mitigation strategies are in the best interest of both the company and our customers. While there has been an increase in the losses from the year-ago quarter, given the market conditions, performance remained within expectations.
Residential mortgage NCOs were $\$ 69.0$ million. The increase from the prior quarter reflected, among other actions, a more conservative position on the timing of loss recognition. This accounted for $\$ 32.0$ million of current quarter NCOs. In addition, during the 2009 third quarter we transferred to held for sale, and subsequently sold in the 2009 fourth quarter, $\$ 44.8$ million of underperforming mortgage loans that resulted in $\$ 17.6$ million of NCOs in the 2009 third quarter. Excluding the impact of these two actions, NCOs on residential mortgages would have been comparable with the prior quarter. We continue to see some positive trends in early-stage delinquencies, indicating that even with the economic stress on our borrowers, our losses are expected to remain manageable.

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Table 42 Year To Date Net Charge-Off Analysis

| (in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |
| Net charge-offs by loan and lease type: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial | \$ | 377,790 ${ }_{(1)}$ | \$ | 52,739 |
| Commercial real estate: |  |  |  |  |
| Construction |  | 107,361 |  | 4,236 |
| Commercial |  | 317,266 |  | 26,123 |
| Commercial real estate |  | 424,627 |  | 30,359 |
| Total commercial |  | 802,417 |  | 83,098 |
| Consumer: |  |  |  |  |
| Automobile loans |  | 36,338 |  | 26,343 |
| Automobile leases |  | 7,066 |  | 9,671 |
| Automobile loans and leases |  | 43,404 |  | 36,014 |
| Home equity |  | 70,412 |  | 48,388 |
| Residential mortgage ${ }^{(2)}$ |  | 92,413 |  | 13,919 |
| Other loans |  | 23,194 |  | 16,028 |
| Total consumer |  | 229,423 |  | 114,349 |
| Total net charge-offs | \$ | 1,031,840 | \$ | 197,447 |
| Net charge-offs annualized percentages: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial ${ }^{(1)}$ |  | 3.78\% |  | 0.52\% |
| Commercial real estate: |  |  |  |  |
| Construction |  | 7.42 |  | 0.28 |
| Commercial |  | 5.67 |  | 0.46 |
| Commercial real estate |  | 6.03 |  | 0.42 |
| Total commercial |  | 4.71 |  | 0.48 |
| Consumer: |  |  |  |  |
| Automobile loans |  | 1.52 |  | 0.98 |
| Automobile leases |  | 2.21 |  | 1.40 |
| Automobile loans and leases |  | 1.60 |  | 1.06 |
| Home equity |  | 1.24 |  | 0.88 |
| Residential mortgage ${ }^{(2)}$ |  | 2.69 |  | 0.36 |
| Other loans |  | 4.36 |  | 3.07 |

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Total consumer ..... 1.85 ..... 0.86
Net charge-offs as a \% of average loans 3.51\% ..... 0.65\%
(1) The 2009 first
nine-month
period included
net charge-offs
totaling
\$114,374
thousand
associated with
the Franklin
restructuring.
(2) Effective with
the 2009 third
quarter, a
change to
accelerate the timing for when
a partial
charge-off is
recognized was
made. This
change resulted
in $\$ 31,952$ of
charge-offs
during the first
nine-month
period of 2009 .
INVESTMENT SECURITIES PORTFOLIO
(This section should be read in conjunction with the Securities and Other-Than-Temporary Impairment discussion located within the Critical Accounting Policies and Use of Significant Estimates section.)
We routinely review our available for sale investment securities portfolio, and recognize impairment based on fair value, issuer-specific factors and results, and our intent to hold such investments. Our available for sale investment securities portfolio is evaluated taking into consideration established asset/liability management objectives, and changing market conditions that could affect the profitability of the portfolio, as well as the level of interest rate risk to which we are exposed.

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Our available for sale investment securities portfolio is comprised of various financial instruments. At September 30, 2009, our available for sale investment securities portfolio totaled $\$ 8.5$ billion.
Declines in the fair value of available for sale investment securities are recorded as temporary impairment, noncredit OTTI, or credit OTTI adjustments.
Temporary impairment adjustments are recorded when the fair value of a security fluctuates from its historical cost. Temporary impairment adjustments are recorded in accumulated OCI, and therefore, reduces equity. Temporary impairment adjustments do not impact net income or risk-based capital. A recovery of available for sale security prices also is recorded as an adjustment to OCI for securities that are temporarily impaired, and results in an increase to equity.
OTTI is recorded when the fair value of an available for sale security is less than historical cost, and it is probable that all contractual cash flows will not be collected. If we do not intend to sell a debt security, but it is probable that we will not collect all amounts due according to the debt $s$ contractual terms, the OTTI is separated into noncredit and credit components. The noncredit component is recognized in OCI, separately from any temporary impairment. As with temporary impairment, noncredit OTTI does not impact net income or risk-based capital. Any recovery of noncredit OTTI is also recorded to OCI, and results in an increase to equity.
The credit component of OTTI, measured as the difference between amortized cost and the present value of expected cash flows discounted at the security s effective interest rate, is recognized in noninterest income and, therefore, reduces net income, as well as our regulatory capital ratios.
Because the available for sale securities portfolio is recorded at fair value, the conclusion as to whether an investment decline is other-than-temporarily impaired, does not significantly impact our equity position as the amount of temporary adjustment has already been reflected in accumulated other comprehensive income/loss. A recovery in the value of an other-than-temporarily impaired security is recorded as additional interest income over the remaining life of the security.
Given the continued disruption in the financial markets, we may be required to recognize additional credit OTTI losses in future periods with respect to our available for sale investment securities portfolio. The amount and timing of any additional credit OTTI will depend on the decline in the underlying cash flows of the securities.
Alt-A. Pooled-Trust-Preferred, and Private-Label CMO Securities
Our three highest risk segments of our investment portfolio are the Alt-A mortgage backed, pooled-trust-preferred, and private-label CMO portfolios. The Alt-A mortgage backed securities and pooled-trust-preferred securities are located within the asset-backed securities portfolio. The performance of the underlying securities in each of these segments continues to reflect the economic environment. Each of these securities in these three segments is subjected to a rigorous review of their projected cash flows. These reviews are supported with analysis from independent third parties. (See the Securities and Other-Than-Temporary Impairment section located within the Critical Accounting Policies and Use of Significant Estimates section for additional information).
The following table presents the credit ratings for our Alt-A, pooled-trust-preferred, and private label CMO securities as of September 30, 2009:
Table 43 Credit Ratings of Alt-A, Pooled-Trust-Preferred, and Private Label CMO Securities ${ }^{( }$

| (in millions) | Amortized |  | September 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost | Fair Value | AAA | AA +/- | A +/- | BBB +/- | $<$ BBB- |
| Private label CMO securities | 562.1 | 475.3 | 38.8 | 31.9 | 38.2 | 80.7 | 285.7 |
| Alt-A mortgage-backed securities | 186.1 | 165.8 | 21.2 | 26.2 |  |  | 118.4 |
| Pooled-trust-preferred securities | 253.0 | 118.1 |  | 25.7 |  | 29.1 | 63.3 |

Total at September 30, 2009

Total at December 31, $2008 \quad \$ 1,327.4 \quad \$ \quad 987.5 \quad \$ \quad 390.6 \quad \$ \quad 84.4$
(1) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency.

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Negative changes to the above credit ratings would generally result in an increase of our risk-weighted assets, which could result in a reduction to our regulatory capital ratios.
In an effort to lower the risk profile of the Alt-A portfolio, we sold $\$ 168.9$ million (book value) of our Alt-A securities during the first nine-month period of 2009, resulting in a net securities gain of $\$ 1.4$ million. These sold securities were some of the lower rated securities that we owned.
Table 44 details our Alt-A, pooled-trust-preferred, and private-label CMO securities exposure at September 30, 2009:
Table 44 Alt-A, Pooled-Trust-Preferred, and Private-Label CMO Securities Selected Data
At September 30, 2009
(in millions)

|  | Alt-A mortgage-backed securities |  | Private Label <br> CMO securities |  | Pooled-Trust-Preferredsecurities |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Par value | \$ | 230.9 | \$ | 571.3 | \$ | 297.3 | \$ | 1,099.5 |
| Unamortized premium (discount) |  | (2.7) |  | (6.3) |  | (0.4) |  | (9.4) |
| Credit OTTI |  | (15.5) |  | (2.8) |  | (42.8) |  | (61.1) |
| Other OTTI ${ }^{(1)}$ |  | (26.6) |  | (0.1) |  | (1.1) |  | (27.8) |
| OTTI recognized through earnings |  | (42.1) |  | (2.9) |  | (43.9) |  | (88.9) |
| Book value / amortized cost |  | 186.1 |  | 562.1 |  | 253.0 |  | 1,001.2 |
| Impairment recognized through Other Comprehensive Income ${ }^{(2)}$ |  | (20.3) |  | (86.8) |  | (134.9) |  | (242.0) |
| Fair value | \$ | 165.8 | \$ | 475.3 | \$ | 118.1 | \$ | 759.2 |
| (1) Other OTTI represents noncredit related impairment recorded through earnings. |  |  |  |  |  |  |  |  |
| (2) Includes both noncredit OTTI and temporary impairment. |  |  |  |  |  |  |  |  |
| As shown in the above table, the securities in the Alt-A, pooled-trust-preferred, and private-label CMO securities portfolios had a fair value that was $\$ 242.0$ million less than their book value (net of impairment) at September 30, 2009 , resulting from increased liquidity spreads and extended duration. We consider the $\$ 242.0$ million of impairment to be temporary, as we believe that it is probable that all contractual cash flows will be collected on the related securities and we intend to hold these securities until recovery. The subsequent recovery on this temporary impairment will be recorded in OCI. In addition, we recorded $\$ 27.8$ million of noncredit related impairment on securities through |  |  |  |  |  |  |  |  |

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earnings. These are securities for which we don $t$ have the intent to hold until recovery. The subsequent recovery of this OTTI will be recorded to interest income over the remaining life of the securities. During the first nine-month period of 2009, we recognized OTTI of $\$ 9.7$ million within the Alt-A securities portfolio, $\$ 29.5$ million within the pooled-trust-preferred securities portfolio, and $\$ 3.0$ million within the private-label CMO securities. (See Critical Accounting Policies and Use of Significant Estimates for additional information).
The following table summarizes the relevant characteristics of our pooled-trust-preferred securities portfolio. Each of the securities is part of a pool of issuers and each support a more senior tranche of securities except for the I-Pre TSL II security that is the most senior class. (See Critical Accounting Policies and Use of Significant Estimates for additional information regarding our pooled-trust-preferred securities portfolio).

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Table 45 Trust Preferred Securities Data
(in thousands, as of September 30, 2009)

(1) Security was determined to have other-than-temporary impairment. As such, the book value is net of recorded credit impairment.
(2) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where lowest rating is based on another nationally recognized credit rating agency.

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Includes both banks and/or insurance companies.
(4) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by
(a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

## Market Risk

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, credit spreads, and expected lease residual values. We have identified two primary sources of market risk: interest rate risk and price risk. Interest rate risk is our primary market risk.

## Interest Rate Risk

Interest rate risk is the risk to earnings and value arising from changes in market interest rates. Interest rate risk arises from timing differences in the repricings and maturities of interest bearing assets and liabilities (reprice risk), changes in the expected maturities of assets and liabilities arising from embedded options, such as borrowers ability to prepay residential mortgage loans at any time and depositors ability to terminate certificates of deposit before maturity (option risk), changes in the shape of the yield curve whereby interest rates increase or decrease in a non-parallel fashion (yield curve risk), and changes in spread relationships between different yield curves, such as U.S. Treasuries and London Interbank Offered Rate (LIBOR) (basis risk).
Asset sensitive position refers to an increase in short-term interest rates that is expected to generate higher net interest income, as rates earned on our interest-earning assets would reprice upward more quickly than rates paid on our interest-bearing liabilities. Conversely, liability sensitive position refers to an increase in short-term interest rates that is expected to generate lower net interest income, as rates paid on our interest-bearing liabilities would reprice upward more quickly than rates earned on our interest-earning assets.

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## INCOME SIMULATION AND ECONOMIC VALUE OF EQUITY ANALYSIS

Interest rate risk measurement is performed monthly. Two broad approaches to modeling interest rate risk are used: income simulation and economic value analysis. An income simulation analysis is used to measure the sensitivity of forecasted net interest income to changes in market rates over a one-year time period. Although bank owned life insurance, automobile operating lease assets, and excess cash balances held at the Federal Reserve Bank are classified as noninterest earning assets, and the net revenue from these assets is recorded to noninterest income and noninterest expense, these portfolios are included in the interest sensitivity analysis because both have attributes similar to fixed-rate interest earning assets. Economic value of equity (EVE) analysis is used to measure the sensitivity of the values of period-end assets and liabilities to changes in market interest rates. EVE serves as a complement to income simulation modeling as it provides risk exposure estimates for time periods beyond the one-year time period simulation.
The simulations for evaluating short-term interest rate risk exposure are scenarios that model gradual +/-100 and $+/-200$ basis point parallel shifts in market interest rates over the next 12 -month period beyond the interest rate change implied by the current yield curve. We assumed that market interest rates would not fall below $0 \%$ over the next 12 -month period for the scenarios that used the -100 and -200 basis point parallel shift in market interest rates. The following table shows the results of the scenarios as of September 30, 2009, and December 31, 2008. All of the positions were within the board of directors policy limits.

## Table 46 Net Interest Income at Risk

|  | Net Interest Income at Risk (\%) |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| Basis point change scenario | -200 | -100 | +100 | $+\mathbf{+ 2 0 0}$ |
| Board policy limits | $-4.0 \%$ | $-2.0 \%$ | $-2.0 \%$ | $-4.0 \%$ |
| September 30, 2009 |  |  |  |  |
| December 31, 2008 | $\mathbf{- 2 . 1 \%}$ | $\mathbf{- 1 . 4 \%}$ | $\mathbf{+ 0 . 6 \%}$ | $\mathbf{+ 0 . 9 \%}$ |

The net interest income at risk reported as of September 30, 2009 for the +200 basis points scenario showed a slight change to a lower near-term asset sensitive position compared with December 31, 2008. Net interest income at risk reflects actions taken by management to improve the liquidity position of the balance sheet. The primary factors contributing to the change include:
$2.6 \%$ incremental liability sensitivity reflecting the execution of $\$ 4.4$ billion receive fixed-interest-rate swaps during the first nine-month period of 2009, partially offset by the maturities or calling of $\$ 0.6$ billion of receive fixed-interest-rate swaps, to offset the impact of actual and anticipated reductions in fixed rate assets.
2.3\% incremental asset sensitivity reflecting the decrease in floating rate debt and an increase in deposits and net free funds.
$1.7 \%$ incremental liability sensitivity reflecting the purchase of securities to maintain a higher liquidity position.
$1.3 \%$ incremental asset sensitivity reflecting the sale of municipal securities, the securitization and sale of automobile loans, and the sale of residential mortgage loans, slightly offset by an increase in other securities.
$0.7 \%$ incremental asset sensitivity reflecting the anticipated slow down in fixed-rate loan originations due to customer preferences for variable-rate loans.
The primary simulations for EVE at risk assume immediate $+/-100$ and $+/-200$ basis point parallel shifts in market interest rates beyond the interest rate change implied by the current yield curve. The following table outlines the September 30, 2009, results compared with December 31, 2008. All of the positions were within the board of directors policy limits.

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## Table 47 Economic Value of Equity at Risk

Basis point change scenario

Board policy limits

| Economic Value of Equity at Risk (\%) |  |  |  |
| :--- | :--- | :--- | :--- |
| -100 | +100 | +200 |  |
| -200 | $-5.0 \%$ | $-5.0 \%$ | $-12.0 \%$ |
| $-12.0 \%$ |  |  |  |
|  | $\mathbf{- 1 . 3 \%}$ | $\mathbf{- 2 . 9 \%}$ | $\mathbf{- 6 . 8 \%}$ |
| $\mathbf{- 1 . 8 \%}$ | $\mathbf{+ 1 . 0 \%}$ | $-2.6 \%$ | $\mathbf{- 7 . 2 \%}$ |

September 30, 2009
December 31, 2008
$-1.0 \% \quad-2.6 \%$
-7.2\%
The EVE at risk reported as of September 30, 2009 for the +200 basis points scenario showed a change to a lower long-term liability sensitive position compared with December 31, 2008, reflecting actions taken by management to improve the liquidity position of the balance sheet and improvements made in modeling assumptions around deposit pricing and mortgage asset prepayments. The primary factors contributing to the change include:
$3.1 \%$ incremental liability sensitivity reflecting the purchase of securities to maintain a higher liquidity position.
$2.5 \%$ incremental asset sensitivity reflecting the sale of municipal securities, the securitization of indirect auto loans, and the sale of residential mortgage loans, slightly offset by an increase in other securities.
$1.5 \%$ incremental asset sensitivity reflecting the improvements made in modeling assumptions around deposit pricing, mortgage asset prepayments, and implied forward yield curves.
$1.3 \%$ incremental liability sensitivity reflecting the execution of $\$ 4.4$ billion receive fixed-interest-rate swaps during the first nine-month period of 2009 , partially offset by maturities or calling of $\$ 0.6$ billion receive fixed-interest-rate swaps, to offset the impact of actual and anticipated reductions in fixed rate assets.
$1.1 \%$ incremental asset sensitivity reflecting the issuance of $\$ 587.3$ million common equity in the 2009 third quarter.

## MORTGAGE SERVICING RIGHTS (MSRs)

At September 30, 2009, we had a total of $\$ 201.0$ million of capitalized MSRs representing the right to service $\$ 16.1$ billion in mortgage loans. Of this $\$ 201.0$ million, $\$ 170.5$ million was recorded using the fair value method, and $\$ 30.5$ million was recorded using the amortization method. If we actively engage in hedging, the MSR asset is carried at fair value. If we do not actively engage in hedging, the MSR asset is adjusted using the amortization method, and is carried at the lower of cost or market value. (See Note 6 of the Notes to Unaudited Condensed Consolidated Financial Statements).
MSR fair values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. In addition, we engage a third party to provide improved valuation tools and assistance with our strategies with the objective to decrease the volatility from MSR fair value changes. However, volatile changes in interest rates can diminish the effectiveness of these hedges. We typically report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or decrease in mortgage banking income.
MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in other assets, and are presented in Table 15 and Table 19. (See Note 6 of the Notes to the Unaudited Condensed Consolidated Financial Statements).
Price Risk

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Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in securities backed by mortgage loans, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held by the insurance subsidiaries.

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## EOUITY INVESTMENT PORTFOLIOS

In reviewing our equity investment portfolio, we consider general economic and market conditions, including industries in which private equity merchant banking and community development investments are made, and adverse changes affecting the availability of capital. We determine any impairment based on all of the information available at the time of the assessment. New information or economic developments in the future could result in the recognition of additional impairment.
From time to time, we invest in various investments with equity risk. Such investments include investment funds that buy and sell publicly traded securities, investment funds that hold securities of private companies, direct equity or venture capital investments in companies (public and private), and direct equity or venture capital interests in private companies in connection with our mezzanine lending activities. These investments are included in accrued income and other assets on our consolidated balance sheet. At September 30, 2009, we had a total of $\$ 33.4$ million of such investments, down from $\$ 44.7$ million at December 31, 2008. The following table details the components of this change during 2009:
Table 48 Equity Investment Activity
(in thousands)

|  | Balance at December 31, 2008 |  | New <br> Investments |  | Returns of Capital |  | $\begin{aligned} & \text { Gain / } \\ & \text { (Loss) } \end{aligned}$ |  | Other |  | $\begin{gathered} \text { Balance at } \\ \text { September 30, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type: |  |  |  |  |  |  |  |  |  |  |  |  |
| Public equity | \$ | 12,129 | \$ |  | \$ | $(13,813)$ | \$ | 1,963 | \$ | (279) | \$ |  |
| Private equity |  | 25,951 |  | 5,275 |  | $(2,573)$ |  | $(1,368)$ |  |  |  | 27,285 |
| Direct investment |  | 6,576 |  |  |  |  |  | (444) |  |  |  | 6,132 |
| Total | \$ | 44,656 | \$ | 5,275 |  | $(16,386)$ | \$ | 151 | \$ | (279) | \$ | 33,417 |

At September 30, 2009, we had an additional $\$ 22.1$ million of unfunded commitments relating to these equity investments.
Investment decisions that incorporate credit risk require the approval of the independent credit administration function. The degree of initial due diligence and subsequent review is a function of the type, size, and collateral of the investment. Performance is monitored on a regular basis, and reported to the Market Risk Committee.

## Liquidity Risk

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to the company such as war, terrorism, or financial institution market specific issues. We manage liquidity risk at both the Bank and at the parent company, Huntington Bancshares Incorporated (HBI).
The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, as well as maintain sufficient levels of on-hand liquidity, under both normal business as usual and unanticipated, stressed circumstances. The Risk Management Committee was appointed by the HBI Board Risk Committee to oversee liquidity risk management and establish policies and limits, based upon analyses of the ratio of loans to deposits, liquid asset coverage ratios, the percentage of assets funded with noncore or wholesale funding, net cash capital, liquid assets, and emergency borrowing capacity. In addition, operating guidelines are established to ensure that bank loans included in the Retail and Business Banking, Commercial Banking, Commercial Real Estate, and PFG lines-of-business are funded with core deposits. These operating guidelines also ensure diversification of noncore funding by type, source, and maturity and provide sufficient liquidity to cover $100 \%$ of wholesale funds maturing within a six-month period. A contingency funding plan is in place, which includes forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages, including the implications of any credit rating changes and/or other trigger events related to financial ratios, deposit

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fluctuations, debt issuance capacity, stock performance, or negative news related to us or the banking industry. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, two liquidity subcommittees meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee adherence to, and the maintenance of, the contingency funding plan(s). A Contingency Funding Working Group monitors daily cash flow trends, branch activity, unfunded commitments, significant transactions, and parent company subsidiary sources and uses of funds in order to identify areas of concern, and establish specific funding strategies. This group works closely with the Risk Management Committee and the HBI Communication Team in order to identify issues that may require a more proactive communication plan to shareholders, employees, and customers regarding specific events or issues that could have an impact on our liquidity position.

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In the normal course of business, in order to better manage liquidity risk, we perform stress tests to determine the effect that a potential downgrade in our credit ratings or other market disruptions could have on liquidity over various time periods. These credit ratings, which are presented in Table 50, have a direct impact on our cost of funds and ability to raise funds under normal, as well as adverse, circumstances. The results of these stress tests indicate that sufficient sources of funds are available to meet our financial obligations and fund our operations for a 12-month period. The stress test scenarios include testing to determine the impact of an interruption to our access to the national markets for funding, significant run-off in core deposits and liquidity triggers inherent in other financial agreements. To compensate for the effect of these assumed liquidity pressures, we consider alternative sources of liquidity over different time periods to project how funding needs would be managed. The specific alternatives for enhancing liquidity include generating client deposits, securitizing or selling loans, selling or maturing of securities, and extending the level or maturity of wholesale borrowings.
Most credit markets in which we participate and rely upon as sources of funding have been significantly disrupted and highly volatile since mid-2007. Reflecting concern about the stability of the financial markets generally, many lenders reduced, and in some cases, ceased unsecured funding to borrowers, including other financial institutions. Since that time, as a means of maintaining adequate liquidity, we, like many other financial institutions, have relied more heavily on the liquidity and stability present in the secured credit markets since access to unsecured term debt has been restricted. Throughout this period, we continued to extend maturities ensuring that we maintained adequate liquidity in the event the crisis became prolonged. In addition to managing our maturities, we strengthened our overall liquidity position by significantly reducing our noncore funds and wholesale borrowings, and increasing our overall level of liquid assets. Shifting from the net purchasing of overnight federal funds to an excess reserve position at the end of the 2009 first quarter, as well as significantly increasing the level of free securities, has significantly improved our on-hand liquidity. However, we are part of a financial system, and a systemic lack of available credit, a lack of confidence in the financial sector, and increased volatility in the financial markets could materially and adversely affect our liquidity position.

## Bank Liquidity and Sources of Liquidity

Our primary sources of funding for the Bank are retail and commercial core deposits. Core deposits are comprised of interest bearing and noninterest bearing demand deposits, money market deposits, savings and other domestic time deposits, consumer certificates of deposit both over and under $\$ 250,000$, and nonconsumer certificates of deposit less than $\$ 250,000$. Noncore deposits consist of brokered money market deposits and certificates of deposit, foreign time deposits, and other domestic time deposits of $\$ 250,000$ or more comprised primarily of public fund certificates of deposit more than $\$ 250,000$.
Core deposits may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as nonmaturity deposits, such as checking and savings account balances, are withdrawn. Specifically, if the FDIC permits the Transaction Account Guarantee Program ( TAGP ) to expire as scheduled on June 30, 2010, customers may elect to reduce their deposits with us in an effort to maintain deposit insurance coverage. The TAGP is a voluntary program provided by the FDIC as part of its TLGP. Under the program, all noninterest bearing transaction accounts are fully guaranteed by the FDIC for the customer s entire account balance. This program provides our customers with additional deposit insurance coverage, and is in addition to and separate from the $\$ 250,000$ coverage available under the FDIC s general deposit insurance rules. At September 30, 2009, noninterest bearing transaction account balances exceeding $\$ 250,000$ totaled $\$ 2.0$ billion. This $\$ 2.0$ billion represents the amount of noninterest bearing transaction customer deposits that would not have been FDIC insured without the additional coverage provided by the TAGP. As referenced in the above paragraph, the FDIC establishes a coverage limit, generally $\$ 250,000$ currently, for interest bearing deposit balances. To provide our customers deposit insurance above the established $\$ 250,000$, we have joined the Certificate of Deposit Account Registry Service (CDARS), a program that allows customers to invest up to $\$ 50$ million in certificates of deposit through one participating financial institution, with the entire amount being covered by FDIC insurance.

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Table 49 reflects deposit composition detail for each of the past five quarters.
Table 49 Deposit Composition
(in millions) $\quad$ September 30, $\quad$ June 30, $\quad$ March 31, $\quad$ December 31, $\quad$ September 30,

By Type
Demand
deposits noninterest
 Demand

| interest bearing | 5,401 | 14 | 4,842 | 12 | 4,306 | 11 | 4,083 | 11 | 4,052 | 11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market deposits | 8,548 | 22 | 6,622 | 17 | 5,857 | 15 | 5,182 | 14 | 5,565 | 15 |
| Savings and other domestic deposits | 4,631 | 12 | 4,859 | 12 | 5,007 | 13 | 4,930 | 13 | 4,903 | 13 |
| Core certificates of deposit | 11,205 | 28 | 12,197 | 31 | 12,616 | 32 | 12,856 | 34 | 12,270 | 33 |
| Total core deposits | 36,091 | 91 | 34,689 | 89 | 33,673 | 86 | 32,528 | 86 | 31,925 | 85 |
| Other domestic deposits of \$250,000 or more | 689 | 2 | 846 | 2 | 1,041 | 3 | 1,328 | 4 | 1,749 | 5 |
| Brokered deposits and negotiable CDs | 2,630 | 7 | 3,229 | 8 | 3,848 | 10 | 3,954 | 9 | 2,925 | 8 |
| Deposits in foreign offices | 419 | 1 | 401 | 1 | 508 | 1 | 733 | 2 | 970 | 2 |
| Total deposits | \$ 39,829 | 100\% | \$ 39, 165 | 100\% | \$ 39,070 | 100\% | \$ 37,943 | 100\% | \$ 37,569 | 100\% |

Total core
deposits:

| Commercial | $\mathbf{\$ 1 0 , 8 8 4}$ | $\mathbf{3 0 \%}$ | $\$ 9,738$ | $28 \%$ | $\$ 8,934$ | $27 \%$ | $\$ 7,971$ | $25 \%$ | $\$ 8,208$ | $26 \%$ |
| :--- | ---: | :--- | :--- | :--- | :--- | ---: | :--- | ---: | :--- | :--- | :--- | :--- |
| Personal | $\mathbf{2 5 , 2 0 7}$ | $\mathbf{7 0}$ | 24,951 | 72 | 24,739 | 74 | 24,557 | 76 | 23,717 | 74 |

Total core $\begin{array}{lllllllllll}\text { deposits } & \$ 36,091 & \mathbf{1 0 0 \%} & \$ 34,689 & 100 \% & \$ 33,673 & 100 \% & \$ 32,528 & 100 \% & \$ 31,925 & 100 \%\end{array}$

[^2]deposits.

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During the first nine-month period of 2009, we initiated various strategies with the intent of further strengthening our liquidity position, as well as reducing the size of our balance sheet to, among other objectives, provide additional support to our TCE ratio (see Capital discussion). Our actions taken during the first nine-month period of 2009 resulted in: (a) $\$ 4.2$ billion increase in our unpledged investment securities, (b) $\$ 1.1$ billion increase in available cash and due from banks, (c) $\$ 1.0$ billion automobile loan securitization, (d) $\$ 0.6$ billion sale of municipal securities, (e) $\$ 0.6$ billion debt issuance as part of the TLGP, and (f) $\$ 0.2$ billion mortgage loan sale. Any proceeds from these actions were used primarily to pay down wholesale borrowings.
In addition to these actions, core deposits grew $\$ 3.6$ billion during the first nine-month period of 2009. This increase reduced our reliance upon noncore funding sources. In addition, our loan-to-deposit ratio improved to $94 \%$ at September 30, 2009, compared with $108 \%$ at December 31, 2008.
On October 22, 2009, we announced an offer to purchase certain subordinated notes issued previously by the Bank. The offer established the cash prices that we would pay for each of the subordinated note issuances, and established a maximum amount that we would purchase of $\$ 400$ million of principal outstanding. The purpose of this offer was to redeem these obligations at prices and terms that we believe are favorable. Any difference between the carrying value of the notes and the purchase price will be recorded as a pretax gain, net of expenses. While these securities qualify as Tier 2 capital, it is our intention to replace this capital at the Bank with an intercompany subordinated note from the parent company. Therefore, any redemption should increase the quantity and quality of the Bank s capital. The funding for this transaction will be from cash on hand, and will not have a material impact on our liquidity position. On a consolidated basis, the transaction will reduce our total risk-based capital and increase our Tier 1 capital. Through November 4, 2009, the Early Tender Date , we had received tenders of these subordinated notes having an aggregate principal amount of $\$ 370$ million. Based on the terms and conditions of the offer, and the amount of tenders received through the Early Tender Date , we anticipate a pretax gain of approximately $\$ 80$ million $\$ 90$ million, including the impact of fair value adjustments from hedge accounting, will be recorded in the 2009 fourth quarter.
The Bank has access to the Federal Reserve s discount window and Term Auction Facility (TAF). These borrowings are secured by commercial loans and home equity lines of credit. The Bank is also a member of the Federal Home Loan Bank (FHLB)-Cincinnati, and as such, has access to advances from this facility. These advances are generally secured by residential mortgages, other mortgage-related loans, and available-for-sale securities. Information regarding amounts pledged, for the ability to borrow if necessary, and unused borrowing capacity at both the Federal Reserve and the FHLB-Cincinnati, are outlined in the following table:

|  | September 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> 2008 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in billions) |  |  |  |  |
| Loans and Securities Pledged | $\mathbf{\$}$ | $\mathbf{8 . 0}$ | $\$$ | 8.4 |
| Federal Reserve Bank |  | $\mathbf{8 . 7}$ |  |  |
| FHLB-Cincinnati | $\mathbf{\$}$ | $\mathbf{1 6 . 7}$ | $\$$ | 17.6 |
| Total loans and securities pledged |  |  |  |  |
| Total unused borrowing capacity at Federal Reserve Bank and | $\mathbf{\$}$ | $\mathbf{8 . 4}$ | $\$$ | 9.3 |

As part of a periodic review conducted by the Federal Reserve, our discount window and TAF borrowing capacity was reduced during 2009. The reduction was based on the lowering of the specific percentages of pledged amounts available for borrowing.
We can also obtain funding through other methods including: (a) purchasing federal funds, (b) selling securities under repurchase agreements, (c) the sale or maturity of investment securities, (d) the sale or securitization of loans, (e) the sale of national market certificates of deposit, (f) the relatively shorter-term structure of our commercial loans and automobile loans, and (g) the issuance of common and preferred stock.

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At September 30, 2009, we believe that the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

## Parent Company Liquidity

The parent company s funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of non-bank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

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At September 30, 2009, the parent company had $\$ 1.8$ billion in cash or cash equivalents, compared with $\$ 1.1$ billion at December 31, 2008. The following actions taken during the first nine-month period of 2009 affected the parent company s liquidity position: (a) the issuance of 213.0 million shares of new common stock through two common stock offerings resulting in aggregate gross proceeds of $\$ 796.8$ million; (b) the completion of three separate discretionary equity issuance programs, which allowed us to take advantage of market opportunities to issue an additional 92.7 million shares of common stock worth $\$ 338.9$ million; (c) two contributions of $\$ 250.0$ million each, or $\$ 500.0$ million total, of additional capital made by the parent company to the Bank, which increased the Bank s regulatory capital levels above its already well-capitalized levels; and (d) the redemption of a portion of our junior subordinated debt at a total cost of $\$ 96.2$ million. A portion of the cash proceeds received from the common stock issuances were used to purchase investment securities.
Based on the current dividend of $\$ 0.01$ per common share, cash demands required for common stock dividends are estimated to be approximately $\$ 7$ million per quarter. We recognize the importance of the dividend to our shareholders. While our overall capital and liquidity positions are strong, extreme and economic market deterioration and the changing regulatory environment drove the difficult but prudent decision to reduce the dividend during the 2009 first quarter to $\$ 0.01$ per common share. This proactive measure will enable us to build capital and strengthen our balance sheet. Table 55 provides additional detail regarding quarterly dividends declared per common share. During 2008, we issued an aggregate $\$ 569$ million of Series A Non-cumulative Perpetual Convertible Preferred Stock. The Series A Preferred Stock will pay, as declared by our board of directors, dividends in cash at a rate of $8.50 \%$ per annum, payable quarterly (see Note 10 of the Notes to Unaudited Condensed Consolidated Financial Statements). During the 2009 first and second quarters, we entered into agreements with various institutional investors exchanging shares of our common stock for shares of the Series A Preferred Stock held by them (see Capital discussion). In the aggregate, these exchanges are anticipated to reduce our total dividend cash requirements (common, Series A Preferred Stock, and Series B Preferred Stock) by an estimated $\$ 4.0$ million per quarter. Considering these exchanges and the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately $\$ 7.7$ million per quarter.
Also during 2008, we received $\$ 1.4$ billion of equity capital by issuing 1.4 million shares of Series B Preferred Stock to the U.S. Department of Treasury as a result of our participation in the TARP voluntary CPP. The Series B Preferred Stock will pay cumulative dividends at a rate of $5 \%$ per year for the first five years and $9 \%$ per year thereafter, resulting in quarterly cash demands of approximately $\$ 18$ million through 2012, and $\$ 32$ million thereafter (see Note 10 of the Notes to the Unaudited Condensed Consolidated Financial Statements for additional information regarding the Series B Preferred Stock issuance).
Based on a regulatory dividend limitation, the Bank could not have declared and paid a dividend to the parent company at September 30, 2009, without regulatory approval. We do not anticipate that the Bank will request regulatory approval to pay dividends in the near future as we continue to build Bank regulatory capital above our already well-capitalized level. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.
With the exception of the common and preferred dividends previously discussed, the parent company does not have any significant cash demands. There are no maturities of parent company obligations until 2013, when a debt maturity of $\$ 50$ million is payable.
Considering the factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

## Credit Ratings

Credit ratings provided by the three major credit rating agencies are an important component of our liquidity profile. Among other factors, the credit ratings are based on financial strength, credit quality and concentrations in the loan portfolio, the level and volatility of earnings, capital adequacy, the quality of management, the liquidity of the balance sheet, the availability of a significant base of core deposits, and our ability to access a broad array of wholesale funding sources. Adverse changes in these factors could result in a negative change in credit ratings and impact our ability to raise funds at a reasonable cost in the capital markets. In addition, certain financial on- and off-balance sheet

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arrangements contain credit rating triggers that could increase funding needs if a negative rating change occurs. Other arrangements that could be impacted by credit rating changes include, but are not limited to, letter of credit commitments for marketable securities, interest rate swap collateral agreements, and certain asset securitization transactions contain credit rating provisions or could otherwise be impacted by credit rating changes.

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The most recent credit ratings for the parent company and the Bank are as follows:
Table 50 Credit Ratings

|  | Senior Unsecured Notes | September Subordinated Notes | 2009 Short-term | Outlook |
| :---: | :---: | :---: | :---: | :---: |
| Huntington Bancshares Incorporated |  |  |  |  |
| Moody s Investor Service | Baa2 | Baa3 | P-2 | Negative |
| Standard and Poor s | BB+ | BB | B | Negative |
| Fitch Ratings | BBB | BBB- | F2 | Negative |
| The Huntington National Bank |  |  |  |  |
| Moody s Investor Service | Baa1 | Baa2 | P-2 | Negative |
| Standard and Poor s | BBB- | BB+ | A-3 | Negative |
| Fitch Ratings | BBB+ | BBB | F2 | Negative |

During the 2009 first and second quarters, all three rating agencies lowered their credit ratings for both the parent company and the Bank. The credit ratings to senior unsecured notes, subordinated notes, and short-term debt were changed. The above table reflects these changes. During the 2009 third quarter, Fitch Ratings reaffirmed the ratings given to both the parent company and the Bank. The FHLB uses the Bank s credit rating in its calculation of borrowing capacity. As a result of these credit rating changes, the FHLB reduced our borrowing capacity by $\$ 370$ million during the 2009 first quarter (see Risk Factors included in Item 1A of our 2008 Form 10-K).
A security rating is not a recommendation to buy, sell, or hold securities, is subject to revision or withdrawal at any time by the assigning rating organization, and should be evaluated independently of any other rating.

## Off-Balance Sheet Arrangements

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include financial guarantees contained in standby letters of credit issued by the Bank and commitments by the Bank to sell mortgage loans.
Through our credit process, we monitor the credit risks of outstanding standby letters of credit. When it is probable that a standby letter of credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At September 30, 2009, we had $\$ 0.6$ billion of standby letters of credit outstanding, of which $54 \%$ were collateralized. Included in this $\$ 0.6$ billion total are letters of credit issued by the Bank that support securities that were issued by our customers and remarketed by The Huntington Investment Company (HIC), our broker-dealer subsidiary. Due to the credit rating changes noted above, and pursuant to the letters of credit issued by the Bank, the Bank repurchased substantially all of these securities, net of payments and maturities, during 2009. As a result of these repurchases, only $\$ 39.2$ million of these standby letters of credit were outstanding at September 30, 2009.
We enter into forward contracts relating to the mortgage banking business to hedge the exposures we have from commitments to extend new residential mortgage loans to our customers and from our held-for-sale mortgage loans. At September 30, 2009, December 31, 2008, and September 30, 2008, we had commitments to sell residential real estate loans of $\$ 729.5$ million, $\$ 759.4$ million, and $\$ 485.6$ million, respectively. These contracts mature in less than one year.

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During the 2009 first quarter, we transferred $\$ 1.0$ billion automobile loans and leases to a trust in a securitization transaction. The securitization qualified for sale accounting under ASC 860. We retained $\$ 210.9$ million of the related securities and recorded a $\$ 47.1$ million retained residual interest as a result of the transaction. Subsequent to the transaction, we sold $\$ 78.4$ million of these securities in the 2009 second quarter. These amounts were recorded as investment securities on our condensed consolidated balance sheet. We also recorded a $\$ 5.9$ million loss in other noninterest income on the condensed consolidated statement of income and recorded a $\$ 19.5$ million servicing asset in accrued income and other assets associated with this transaction.
We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

## Operational Risk

As with all companies, we are subject to operational risk. Operational risk is the risk of loss due to human error, inadequate or failed internal systems and controls, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk.
The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational losses, and strengthen our overall performance.

## Capital / Capital Adequacy

(This section should be read in conjunction with Significant Item 3.)
Capital is managed both at the Bank and on a consolidated basis. Capital levels are maintained based on regulatory capital requirements and the economic capital required to support credit, market, liquidity, and operational risks inherent in our business, and to provide the flexibility needed for future growth and new business opportunities. Shareholders equity totaled $\$ 5.7$ billion at September 30, 2009. This represented a decrease compared with $\$ 7.2$ billion at December 31, 2008, primarily reflecting the negative impact of the $\$ 2.6$ billion goodwill impairment charge, partially offset by the issuance of 305.7 million new shares of common stock, through two common stock offerings and three discretionary equity issuance programs, worth $\$ 1.1$ billion, and the exchange of a portion of our Series A Preferred Stock for 41.1 million shares of our common stock worth $\$ 0.2$ billion (see Tier 1 Common Equity section below).

## Tier 1 Common Equity

During the first nine-month period of 2009, a key priority was to strengthen our capital position in order to withstand potential future credit losses should the economic environment continue to deteriorate. During the 2009 second quarter, the Federal Reserve conducted a Supervisory Capital Assessment Program (SCAP) on the country s 19 largest bank holding companies to determine the amount of capital required to absorb losses that could arise under baseline and more adverse economic scenarios. The SCAP results determined that a Tier 1 common capital risk based ratio of at least $4.0 \%$ would be needed. A total of 10 of the 19 bank holding companies were directed to increase their capital levels to meet this $4.0 \%$ threshold.
While we were not one of these 19 institutions required by the Federal Reserve to conduct a forward-looking capital assessment, or stress test , we believed it important that we have an equivalent relative amount of capital to meet the official SCAP threshold of a 4\% Tier 1 common capital risk based ratio. As such, in May of 2009, we conducted an internal analysis designed to emulate the SCAP more adverse economic scenario based on December 31, 2008, portfolio balances as modeled by the Federal Reserve. As a result of that analysis, we disclosed on May 20, 2009, that we estimated $\$ 675$ million of Tier 1 common equity was needed in addition to that already raised through that date. By June 30, 2009, substantially all of that capital had been raised. On September 17, 2009, we announced the completion of a third discretionary equity issuance program that raised a net $\$ 146.9$ million of common equity, thus exceeding the remaining capital needed indicated by our internal SCAP analysis.
On that same date we announced a new $\$ 350$ million common stock offering as favorable market conditions and investor interest presented an opportunity to continue to build common equity efficiently to the long-term benefit of our shareholders. On September 19, 2009, we announced the completion of this common stock offering, which resulted in a net $\$ 440.4$ million issuance of common equity. This capital, over and above that indicated by our internal

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SCAP analysis, increases our flexibility to repurchase debt and improve our overall funding. Further, it gives us the additional capacity to pursue growth of our core businesses, which includes supporting organic asset and deposit growth. This capital also provides us with sufficient capital to withstand a stressed economic scenario, allows us to take advantage of initiatives identified through our strategic planning effort currently underway, and significantly enhances our ability to eventually repay our $\$ 1.4$ billion of TARP capital.

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The following table summarizes the primary activity during the first nine-month period of 2009 to increase Tier 1 common equity:

## Table 51 Tier 1 Common Equity Activity

| (in millions) | Common Stock |  |  | Other <br> Retained |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  | Earnings |  |  |  |
| First Quarter 2009 |  |  |  |  |  |  |  |
| Franklin restructuring |  | \$ |  | \$ | 159.9 | \$ | 159.9 |
| Conversion of preferred stock | 24.6 |  | 114.1 |  |  |  | 114.1 |
| Other ${ }^{(1)}$ |  |  |  |  | 47.1 |  | 47.1 |
| Total 2009 First Quarter | 24.6 |  | 114.1 |  | 207.0 |  | 321.1 |
| Discretionary equity issuance \#1 | 38.5 |  | 117.6 |  |  |  | 117.6 |
| Discretionary equity issuance \#2 | 18.5 |  | 74.4 |  |  |  | 74.4 |
| Conversion of preferred stock | 16.5 |  | 92.3 |  |  |  | 92.3 |
| Common stock offering | 103.5 |  | 356.4 |  |  |  | 356.4 |
| Gain on cash tender offer of certain trust preferred securities |  |  |  |  | 43.8 |  | 43.8 |
| Gain related to Visa stock |  |  |  |  | 20.4 |  | 20.4 |
| Total 2009 Second Quarter | 177.0 |  | 640.7 |  | 64.2 |  | 704.9 |
| Discretionary equity issuance \#3 | 35.7 |  | 146.9 |  |  |  | 146.9 |
| Common stock offering | 109.5 |  | 440.4 |  |  |  | 440.4 |
| Total 2009 Third Quarter | 145.2 |  | 587.3 |  |  |  | 587.3 |
| Total Year-to-date | 346.8 | \$ | 1,342.1 | \$ | 271.2 | \$ | 1,613.3 |

(1) Primarily
represents
improvement in
other
comprehensive income.
As shown in the table above, these actions increased our Tier 1 common equity by $\$ 1.6$ billion during the first nine-month period of 2009. While we may continue to seek opportunities to further strengthen our capital position, we believe that we have sufficient capital to withstand a severe economic scenario similar to that used by the Federal Reserve in its modeling of capital adequacy for the 19 large bank holding companies where stress tests were conducted.
The following table presents risk-weighed assets and other financial data necessary to calculate certain financial ratios, including the Tier 1 common equity ratio, which we use to measure capital adequacy:

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Table 52 Capital Adequacy

|  | $\mathbf{2 0 0 9}$ |  |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | September |  |  | December | September |

Consolidated capital calculations:

| Shareholders common equity | \$ | 3,992 | \$ | 3,541 | \$ | 3,047 | \$ | 5,351 | \$ | 5,807 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders preferred equity |  | 1,683 |  | 1,679 |  | 1,768 |  | 1,878 |  | 569 |
| Total shareholders equity |  | 5,675 |  | 5,221 |  | 4,815 |  | 7,229 |  | 6,376 |
| Goodwill |  | (444) |  | (448) |  | (452) |  | $(3,055)$ |  | $(3,056)$ |
| Intangible assets |  | (303) |  | (322) |  | (340) |  | (357) |  | (376) |
| Intangible asset deferred tax liability ${ }^{(1)}$ |  | 106 |  | 113 |  | 119 |  | 125 |  | 132 |
| Total tangible equity ${ }^{(2)}$ |  | 5,034 |  | 4,563 |  | 4,142 |  | 3,942 |  | 3,076 |
| Shareholders preferred equity |  | $(1,683)$ |  | $(1,679)$ |  | $(1,768)$ |  | $(1,878)$ |  | (569) |

Total tangible common equity (2)
$\begin{array}{lllllllll}\mathbf{\$} & \mathbf{3 , 3 5 1} & \$ & 2,884 & \$ & 2,374 & \$ & 2,064 & \$\end{array}$

| Total assets | $\$$ | $\mathbf{5 2 , 5 1 3}$ | $\$$ | 51,397 | $\$$ | 51,702 | $\$$ | 54,353 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Goodwill |  | $\mathbf{( 4 4 4 )}$ |  | $(448)$ |  | $(452)$ |  | $(3,055)$ | $(3,661$ |
| Other intangible assets |  | $\mathbf{( 3 0 3 )}$ |  | $(322)$ |  | $(340)$ | $(357)$ | $(376)$ |  |
| Intangible asset deferred tax <br> liability ${ }^{(1)}$ |  | $\mathbf{1 0 6}$ |  | 113 |  | 119 |  | 125 |  |
|  |  |  |  |  |  |  |  |  |  |
| Total tangible assets ${ }^{(2)}$ | $\$$ | $\mathbf{5 1 , 8 7 2}$ | $\$$ | 50,740 | $\$$ | 51,029 | $\$$ | 51,066 | $\$$ |


| Tier 1 equity | \$ | 5,755 | \$ | 5,390 | \$ | 5,167 | \$ | 5,036 |  | 4,101 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders preferred equity |  | $(1,683)$ |  | $(1,679)$ |  | $(1,768)$ |  | $(1,878)$ |  | (569) |
| Trust preferred securities |  | (570) |  | (570) |  | (736) |  | (736) |  | (736) |
| REIT preferred stock |  | (50) |  | (50) |  | (50) |  | (50) |  | (50) |
| Tier 1 common equity ${ }^{(2)}$ | \$ | 3,452 | \$ | 3,091 | \$ | 2,613 | \$ | 2,372 | \$ | 2,746 |
| Risk-weighted assets (RWA) |  |  |  |  |  |  |  |  |  |  |
| Consolidated | \$ | 44,142 | \$ | 45,463 | \$ | 46,383 | \$ | 46,994 | \$ | 46,608 |
| Bank |  | 43,964 |  | 45,137 |  | 45,951 |  | 46,477 |  | 45,833 |

Tier 1 common equity / RWA ratio ${ }^{(2), ~(3)}$
7.82\%
6.80\%
5.63\%
5.05\%
5.89\%

| Tangible equity / tangible asset ratio ${ }^{(2)}$ | 9.71 | 8.99 | 8.12 | 7.72 | 5.99 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible common equity / tangible asset ratio ${ }^{(2)}$ | 6.46 | 5.68 | 4.65 | 4.04 | 4.88 |
| (1) Intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate. |  |  |  |  |  |
| (2) Tangible equity, Tier 1 common equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently. |  |  |  |  |  |
| (3) Based on an interim decision by the banking |  |  |  |  |  |

agencies on
December 14, 2006, we have excluded the impact of adopting ASC Topic 715, Compensation
Retirement
Benefits , from
the regulatory
capital
calculations.
As shown in the above table, our consolidated TCE ratio was $6.46 \%$ at September 30, 2009, an increase from $4.04 \%$ at December 31, 2008. The 242 basis point increase from December 31, 2008, primarily reflected the $\$ 796.8$ million aggregate of new common stock offering issuances, the $\$ 206.4$ million conversion of Series A Preferred Stock to common stock, as well as the reducing of our balance sheet through the securitizing of automobile loans, and the selling of a portion of our municipal securities portfolio, as well as mortgage loans.

## Regulatory Capital

Regulatory capital ratios are the primary metrics used by regulators in assessing the safety and soundness of banks. We intend to maintain both the company $s$ and the Bank s risk-based capital ratios at levels at which each would be considered well-capitalized by regulators. The Bank is primarily supervised and regulated by the Office of the Comptroller of the Currency (OCC), which establishes regulatory capital guidelines for banks similar to those established for bank holding companies by the Federal Reserve Board.

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Regulatory capital primarily consists of Tier 1 capital and Tier 2 capital. The sum of Tier 1 capital and Tier 2 capital equals our total risk-based capital. The following table reflects changes and activity to the various components utilized in the calculation our consolidated Tier 1, Tier 2, and total risk-based capital amounts during 2009.
Table 53 Regulatory Capital Activity
(in millions)

|  | Shareholder Common <br> Equity (1) | Preferred Equity | Qualifying Core Capital <br> (2) | Disallowed Goodwill \& Intangible assets | Disallowed Other <br> Adjustments (net) | Tier 1 <br> Capital |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2008 | \$ 5,676.2 | \$ 1,877.7 | 787.9 | $(3,286.8)$ | (19.4) | \$ 5,035.6 |
| Cumulative effect accounting changes | $3.5$ |  |  |  |  | 3.5 |
| Earnings | (2,724.5) |  |  |  |  | $(2,724.5)$ |
| Changes to disallowed adjustments |  |  |  | 2,646.5 | (2.3) | 2,644.2 |
| Dividends | (92.4) |  |  |  |  | (92.4) |
| Issuance of common stock | 1,140.7 |  |  |  |  | 1,140.7 |
| Conversion of preferred stock | 206.5 | (206.5) |  |  |  |  |
| Amortization of preferred discount | (11.9) | 11.9 |  |  |  |  |
| Redemption of junior subordinated debt |  |  | (166.3) |  |  | (166.3) |
| Disallowance of deferred tax assets |  |  |  |  | (89.4) | (89.4) |
| Change in minority interest |  |  | (0.9) |  |  | (1.0) |
| Other | 4.7 | 0.3 |  |  |  | 5.1 |

Balance at
September 30, $2009 \quad \$ 4,202.8 \quad \$ 1,683.4 \quad \$ \quad 620.7 \quad \$ \quad(640.3) \quad \$ \quad(111.1) \quad \$ 5,755.5$

|  | Qualifying |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Qualifying ACL |  | Subordinated |  | Tier 2 Capital |  | Tier 1 Capital |  | Total risk-based |  |
|  |  |  |  | bt |  |  |  | above) |  | ital |
| Balance at December 31, 2008 | \$ | 591.8 | \$ | 907.2 | \$ | 1,499.0 | \$ | 5,035.6 | \$ | 6,534.6 |
| Change in qualifying subordinated debt |  |  |  | (78.2) |  | (78.2) |  |  |  | (78.2) |
| Change in qualifying ACL |  | (10.8) |  |  |  | (10.8) |  |  |  | (10.8) |
| Changes to Tier 1 Capital (see above) |  |  |  |  |  |  |  | 719.9 |  | 719.9 |

Balance at September 30, $2009 \quad \$ \quad 581.0 \quad \$ \quad 829.0 \quad \$ \quad \mathbf{1 , 4 1 0 . 0}$ \$ $\quad \mathbf{5}, 755.5 \quad \$ \quad \mathbf{7 , 1 6 5 . 5}$
(1) Excludes other
comprehensive
income
(OCI) and minority interest.
(2) Includes
minority interest.

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The following table presents our regulatory capital ratios at both the consolidated and Bank levels for the past five quarters:
Table 54 Regulatory Capital Ratios

|  | 2009 |  |  |  |  | 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September |  |  | March |  | December | September |  |
|  |  | 30, | June 30, |  | 31, | 31, |  | 30, |
| Risk-weighted assets |  |  |  |  |  |  |  |  |
| (RWA) (in millions) | Consolidated\$ | 44,142 | \$ 45,463 | \$ | 46,383 | \$ 46,994 | \$ | 46,608 |
|  | Bank | 43,964 | 45,137 |  | 45,951 | 46,477 |  | 45,883 |
| Tier 1 leverage ratio ${ }^{(1)}$ | Consolidated | 11.30\% | 10.62\% |  | 9.67\% | 9.82\% |  | 7.99\% |
|  | Bank | 6.48 | 6.46 |  | 5.95 | 5.99 |  | 6.36 |
| Tier 1 risk-based capital / |  |  |  |  |  |  |  |  |
| RWA ratio ${ }^{(1)}$ | Consolidated | 13.04 | 11.85 |  | 11.14 | 10.72 |  | 8.80 |
|  | Bank | 7.46 | 7.14 |  | 6.79 | 6.44 |  | 7.01 |
| Total risk-based capital / |  |  |  |  |  |  |  |  |
| RWA ratio ${ }^{(1)}$ | Consolidated | 16.23 | 14.94 |  | 14.26 | 13.91 |  | 12.03 |
|  | Bank | 11.75 | 11.35 |  | 11.00 | 10.71 |  | 10.25 |

(1) Based on an
interim decision
by the banking
agencies on
December 14,
2006, we have
excluded the
impact of
adopting ASC
Topic 715,
Compensation
Retirement
Benefits , from
the regulatory
capital
calculations.
At September 30, 2009, the parent company had Tier 1 and Total risk-based capital in excess of the minimum level required to be considered well-capitalized of $\$ 3.1$ billion and $\$ 2.8$ billion, respectively.
Our risk-weighted capital ratios improved during the 2009 third quarter compared with prior quarters. The primary driver of these improvements was the $\$ 587.3$ million of net proceeds from the discretionary equity issuance program and the common stock public offering completed in the 2009 third quarter. Additionally, risk-weighted assets declined during the 2009 third quarter, as both loans outstanding and unfunded loan commitments decreased. These improvements were slightly offset by an increase in the amount of our net deferred tax asset that was disallowed for regulatory capital purposes. Regulations require that we deduct from our Tier 1 capital any amount that we cannot demonstrate the ability to recover within the next 12 months. This adjustment to regulatory capital has no impact on our assessment of the realizability of our net deferred tax asset.
The Bank s risk-weighted capital ratios also improved during the quarter. The primary driver of these improvements was a $\$ 250$ million cash capital contribution made by the parent company in the current quarter. Additionally, risk-weighted assets declined during the current quarter, as both loans outstanding and unfunded loan commitments decreased. Similar to the parent company regulatory capital, the improvements in capital at the Bank were slightly

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offset by an increase in the amount of our net deferred tax asset that was disallowed for regulatory capital purposes. Bank regulations require that we deduct from our Tier 1 capital any amount that we cannot demonstrate the ability to recover within the next 12 months. At September 30, 2009, the Bank had Tier 1 and Total risk-based capital in excess of the minimum level required to be considered well-capitalized of $\$ 0.6$ billion and $\$ 0.8$ billion, respectively. Preferred Stock / TARP
In 2008, we issued an aggregate $\$ 569$ million of Series A Preferred Stock. The Series A Preferred Stock is nonvoting and may be convertible at any time, at the option of the holder, into 83.668 shares of our common stock. Shares of Series A Preferred Stock held by investors is not a component of Tier 1 common equity. As previously discussed (see
Tier 1 Common Equity section), we entered into agreements with various institutional investors exchanging 41.1 million shares of our common stock for 0.2 million shares of the Series A Preferred Stock held by them during the first nine-month period of 2009. These transactions increased common equity by $\$ 206.4$ million, while preferred equity decreased by the same amount.
During 2008, we received $\$ 1.4$ billion of equity capital by issuing 1.4 million shares of Series B Preferred Stock to the U.S. Department of Treasury, and a ten-year warrant to purchase up to 23.6 million shares of our common stock, par value $\$ 0.01$ per share, at an exercise price of $\$ 8.90$ per share. The proceeds received were allocated to the preferred stock and additional paid-in-capital. The resulting discount on the preferred stock will be amortized, resulting in additional dilution to our earnings per share. The Series B Preferred Stock is not a component of Tier 1 common equity. (See Note 10 of the Notes to the Unaudited Condensed Consolidated Financial Statements for additional information regarding the Series B Preferred Stock issuance).

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## Other Capital Matters

To accelerate the building of capital, we reduced our quarterly common stock dividend to $\$ 0.01$ per common share, effective with the dividend paid April 1, 2009.
On February 18, 2009, our 2006 Repurchase Program was terminated. Additionally, as a condition to participate in the TARP, we may not repurchase any shares without prior approval from the Department of Treasury. No shares were repurchased during the first nine-month period of 2009.
As shown in the table below, our book value per share declined to $\$ 5.59$ per share at September 30, 2009, from $\$ 14.62$ per share at December 31, 2008. This decline reflected the net loss applicable to common shares for the first nine-month period of 2009, which included a $\$ 2.6$ billion impairment of our goodwill (see the Goodwill discussion located within the Critical Accounting Policies and Use of Significant Estimates section). Our tangible book value per share, which excludes goodwill and other intangible assets from equity, declined to $\$ 4.69$ per share at September 30, 2009, from $\$ 5.64$ at December 31, 2008. This decline was significantly less, on both an absolute and relative basis, compared with the decline in book value per share, as the size of the net loss applicable to common shares reflected the goodwill impairment in 2009 and had no impact to tangible equity. Tangible book value per share also declined as a result of the issuance of 305.7 million common shares in 2009 , through two common stock offerings and three discretionary equity issuance programs, at an average net proceeds of $\$ 3.71$ per share.

## Table 55 Quarterly Common Stock Summary

|  |  | 2009 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (in thousands, except per share amounts) | Third | Second | First | Fourth | Third

Common stock price, per share
High ${ }^{(1)}$
Low ${ }^{(1)}$
Close
Average closing price

Dividends, per share
Cash dividends declared per common
share

## Common shares outstanding

Average basic
Average dilute( ${ }^{( }$)
Ending
Book value per share

| $\$$ | $\mathbf{4 . 9 7 0}$ | $\$$ | 6.180 | $\$$ | 8.000 | $\$$ | 11.650 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 . 2 6 0}$ |  | 1.550 |  | 1.000 |  | 5.260 |  |
|  | $\mathbf{4 . 7 1 0}$ |  | 4.180 |  | 1.660 |  | 7.660 |  |
|  | $\mathbf{4 . 2 0 9}$ |  | 3.727 |  | 2.733 |  | 8.276 |  |
|  |  |  |  | 7.990 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

Cash dividends declared per common share

Tangible book value per share
$\left.\begin{array}{rrrrrr}\mathbf{5 8 9 , 7 0 8} & 459,246 & 366,919 & 366,054 & 366,124 \\ \mathbf{5 8 9 , 7 0 8} & 459,246 & 366,919 & 366,054 & 367,361 \\ \mathbf{7 1 4 , 4 6 9} & 568,741 & 390,682 & 366,058 & 366,069 \\ & & & & & \\ \\ \mathbf{5 . 5 9} & \$ & 6.23 & \$ & 7.80 & \$ \\ \mathbf{4 . 6 9} & 5.07 & & 6.08 & & 5.62 \\ \$ & \$ & 15.86 \\ & & & & & \end{array}\right)$
(1) High and low
stock prices are
intra-day quotes
obtained from
NASDAQ.
(2) For all the
quarterly
periods
presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculations.
They were excluded
because the
results would
have been
higher than
basic earnings
per common
share
(anti-dilutive)
for the periods.

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## BUSINESS SEGMENT DISCUSSION

This section reviews financial performance from a business segment perspective and should be read in conjunction with the Discussion of Results of Operations, Note 18 of the Notes to Consolidated Financial Statements, and other sections for a full understanding of our consolidated financial performance.
We have five major business segments: Retail and Business Banking, Commercial Banking, Commercial Real Estate, Auto Finance and Dealer Services (AFDS), and the Private Financial Group (PFG). A Treasury/Other function includes other unallocated assets, liabilities, revenue, and expense. For each of our business segments, we expect the combination of our business model and exceptional service to provide a competitive advantage that supports revenue and earnings growth. Our business model emphasizes the delivery of a complete set of banking products and services offered by larger banks, but distinguished by local decision-making regarding the pricing and offering of these products.
Periodically, organizational changes result in the transfer of specific components from one business segment to another business segment. During the 2009 second quarter, the Mezzanine Lending component was transferred to the Commercial Real Estate business segment from the PFG business segment.

## Funds Transfer Pricing

We use a centralized funds transfer pricing (FTP) methodology to attribute appropriate net interest income to the business segments. The Treasury/Other business segment charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities). Deposits of an indeterminate maturity receive an FTP credit based on vintage-based pool rates. Other assets, liabilities, and capital are charged (credited) with a four-year moving average FTP rate. The intent of the FTP methodology is to eliminate all interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate and liquidity risk in the Treasury/Other function where it can be monitored and managed. The denominator in net interest margin calculation has been modified to add the amount of net funds provided by each business segment for all periods presented.

## Fee Sharing

Our business segments operate in cooperation to provide products and services to our customers. Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to or providing service to customers. The most significant revenues for which fee sharing is recorded relate to customer derivatives and brokerage services, which are recorded by PFG and shared primarily with Retail and Business Banking and Commercial Banking. Results of operations for the business segments reflect these fee sharing allocations.

## Expense Allocation

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. For comparability purposes, the amounts in all periods were based on business segments and methodologies in effect at September 30, 2009.
The management accounting process used to develop the business segment reporting utilized various estimates and allocation methodologies to measure the performance of the business segments. To determine the financial performance for each business segment, we allocated a portion of the provision for credit losses and certain noninterest expenses related to shared services and corporate overhead. The provision for credit losses was allocated based on the level of each business segment s respective ACL. Noninterest expenses were allocated based on various methodologies, including volume of activity and the number of full-time equivalent employees.

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## Treasury/Other

The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Assets include investment securities, bank owned life insurance, and the loans and OREO properties acquired through the 2009 first quarter Franklin restructuring. The financial impact associated with our FTP methodology, as described above, is also included.
Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments such as bank owned life insurance income, and any investment securities and trading assets gains or losses. Noninterest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory $35 \%$ tax rate, though our overall effective tax rate is lower. As a result, Treasury/Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

## Net Income by Business Segment

We reported a net loss of $\$ 2,724.5$ million for the first nine months of 2009. This compared with net income of $\$ 303.5$ million for the first nine months of 2008 . The segregation of net income by business segment for the first nine months of 2009 and 2008 is presented in the following table:

Table 56 Net Income (Loss) by Business Segment 2009 First Nine Months vs. 2008 First Nine Months
(in thousands)
Retail and Business Banking
Commercial Banking
Commercial Real Estate
AFDS
PFG
Treasury/Other
Unallocated goodwill impairment ${ }^{(1)}$

Total net (loss) income
(1) Represents the 2009 first quarter impairment charge, net of tax, associated with the former
Regional Banking business segment. The allocation of this charge to the newly created business
segments is not practical. See the Goodwill section located within the
Critical
Accounting Polices and Use of Significant
Estimates
section for
additional
information.

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## Average Loans/Leases and Deposits by Business Segment

The segregation of total average loans and leases and total average deposits by business segment for the first nine-month period of 2009 is presented in the following table:

Table 57 Average Loans/Leases and Deposits by Business Segment 2009 First Nine Months

| (in millions) | Regional and Business Banking |  | Commercial <br> Banking |  | Commercial <br> Real <br> Estate |  | AFDS |  | PFG |  | Treasury <br> / |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans/Leases |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 3,358 | \$ | 7,175 | \$ | 512 |  | 1,115 | \$ | 960 | \$ | 207 | \$ 13,327 |
| Commercial real estate |  | 1,593 |  | 1,006 |  | 6,570 |  | 43 |  | 180 |  |  | 9,392 |
| Total commercial |  | 4,951 |  | 8,181 |  | 7,082 |  | 1,158 |  | 1,140 |  | 207 | 22,719 |
| Automobile loans and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| leases |  |  |  |  |  |  |  | 3,620 |  |  |  |  | 3,620 |
| Home equity |  | 6,825 |  | 46 |  |  |  |  |  | 661 |  | 68 | 7,600 |
| Residential mortgage |  | 3,686 |  | 1 |  | 1 |  | 1 |  | 641 |  | 254 | 4,584 |
| Other consumer |  | 484 |  | 8 |  |  |  | 184 |  | 33 |  |  | 709 |
| Total consumer |  | 10,995 |  | 55 |  | 1 |  | 3,805 |  | 1,335 |  | 322 | 16,513 |
| Total loans | \$ | 15,946 | \$ | 8,236 | \$ | 7,083 |  | 4,963 | \$ | 2,475 | \$ | 529 | \$ 39,232 |

Average Deposits
Demand deposits

| noninterest bearing | \$ | 3,323 | \$ | 1,919 | \$ | 184 | \$ | 66 | \$ | 343 | \$ | 84 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Demand deposits interest bearing Money market deposits
Savings and other domestic time

| deposits |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Core certificates of <br> deposit | 4,619 | 260 |  | 67 | $\mathbf{4 , 9 4 6}$ |  |
|  | 11,877 | 59 | 7 |  | 365 |  |
| Total core deposits | 27,238 | 4,200 | 380 | 70 | 2,313 | 87 |
| Other deposits | 390 | 1,442 | 36 | 7 | 150 | 2,797 |


| Total deposits | $\$$ | 27,628 | $\$$ | 5,642 | $\$$ | 416 | $\$$ | 77 | $\$ 2,463$ | $\$$ | 2,884 | $\mathbf{3 9}, \mathbf{1 1 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## Retail and Business Banking

(This section should be read in conjunction with Significant Items 1, 4, 5.)
Objectives, Strategies, and Priorities
Our Retail and Business Banking segment provides traditional banking products and services to consumer and small business customers located in our 11 operating regions within the six states of Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. It provides these services through a banking network of over 600 branches, and almost 1,400 ATMs, along with internet and telephone banking channels. It also provides certain services on a limited basis outside of these six states, such as mortgage banking. Retail products and services include home equity loans and lines of credit, first mortgage loans, direct installment loans, small business loans, personal and business deposit products, as well as sales of investment and insurance services. At September 30, 2009, Retail and Business Banking accounted for $41 \%$ and $72 \%$ of consolidated loans and leases and deposits, respectively.
The Retail and Business Banking strategy is to focus on building a deeper relationship with our customers by providing an exceptional service experience. This focus on service involves continued investments in state-of-the-art platform technology in our branches, award-winning retail and business websites for our customers, extensive development of employees, and internal processes that empower our local bankers to serve our customers.
2009 First Nine Months versus 2008 First Nine Months
Table 58 Key Performance Indicators for Retail and Business Banking

N.M., not a meaningful value.

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Retail and Business Banking reported net income of $\$ 127.4$ million in the first nine-month period of 2009, compared with net income of $\$ 194.2$ million in the first nine-month period of 2008.
The most notable factor contributing to this $\$ 66.9$ million decrease was a $\$ 195.2$ million increase to the provision for credit losses, reflecting: (a) the continued economic weaknesses in our markets, (b) an increase of commercial reserves resulting from the 2009 second quarter portfolio review process (see Commercial Loan Portfolio Review and Actions section located within the Commercial Credit section for additional information), and (c) a $\$ 200.1$ million increase in NCOs. Our consumer loan NCOs increased $\$ 96.5$ million, primarily reflecting: (a) the sale of underperforming mortgage loans that were written down to their fair value prior to sale, (b) a more conservative position regarding the timing of loss recognition in our residential mortgage portfolio, and (c) the higher unemployment rate, particularly in our Michigan and northern Ohio markets. The overall economic slowdown impacted our commercial loan portfolio as reflected in the increases in commercial NCOs and NALs, which increased $\$ 103.6$ million and $\$ 192$ million, respectively. Contributing to the increase in commercial NALs was our more conservative approach in identifying and classifying emerging problem credits. In many cases, commercial loans were placed on nonaccrual status even though the loan was less than 30 days past due for both principal and interest payments.
Net interest income increased $\$ 43.3$ million, or 6\%, reflecting: (a) lower market interest rates, (b) $\$ 1.7$ billion increase in average consumer deposit balances, (c) decreases in our funding costs for nonearning assets, and (d) an increase in allocated equity, resulting in a higher funding credit. Partially offsetting these increases were: (a) $\$ 25.5$ million reduction in loan net interest income, reflecting significant declines in interest rates, (b) a 45 basis point decline in the commercial deposit net interest margin as a result of the significant decline in the 30 day LIBOR rate, and (c) a $\$ 20.8$ million reduction related to MSR hedging.
The $\$ 0.9$ billion decline in total average loans and leases primarily reflected a $\$ 0.7$ billion decrease in average residential mortgages, resulting from the impact of loan sales. Although mortgage originations increased $35 \%$, the majority of our fixed-rate originations were sold in the secondary market, as is our practice. The $\$ 0.3$ billion decrease in average commercial loans, primarily reflected: (a) higher commercial loan NCOs, and (b) lower loan origination production when compared with the first nine-month period of 2008, particularly in our CRE portfolio reflecting our planned efforts to shrink this portfolio.
Average total deposits increased $\$ 1.6$ billion, or 6\%, primarily reflecting increased sales efforts throughout 2009 as deposit growth has been a strategic priority for us for the year. Additionally, the number of DDA households also increased $2 \%$, primarily reflecting the same sales efforts. We anticipate continued consumer deposit growth for the remainder of 2009, particularly in our consumer DDA and non-maturity deposits. Period-end balances for total core deposits increased in all of our regions.
Noninterest income increased $\$ 68.7$ million, or $22 \%$, primarily reflecting a $\$ 71.3$ million increase in mortgage banking income. The increase to mortgage banking income primarily reflected a $\$ 48.2$ million increase in origination and secondary marketing fees as a result of a $35 \%$ increase in mortgage originations, as well as a $\$ 33.0$ million improvement in the net hedging impact of MSRs. We expect mortgage originations for the remainder of the year to stabilize or be slightly lower compared with the first nine-month period of 2009. Additionally, electronic banking income increased $\$ 7.5$ million, primarily reflecting an increased number of deposit accounts and transaction volumes, as well as additional third-party processing fees. These increases were partially offset by a $\$ 12.0$ million decline in service charges on deposit accounts, primarily reflecting lower consumer nonsufficient funds and overdraft fees, partially offset by higher commercial service charges. During the current economic environment, customers have improved the management of their deposit balances, thus resulting in fewer overdraft instances.
Noninterest expense increased $\$ 19.6$ million. This increase reflected a $\$ 30.9$ million increase in FDIC insurance expense as the comparable year-ago period s expense was substantially offset by an assessment credit that has since been fully utilized, and a $\$ 15.7$ million increase in credit quality-related expenses, such as legal and collection costs as a result of higher levels of problem assets, as well as loss mitigation activities. We expect that collection costs will remain elevated for the remainder of 2009 due to the current economic weaknesses. These increases were partially offset by a $\$ 22.7$ million decrease in personnel expense resulting from a $6 \%$ reduction in full-time equivalent employees, as well as a reduction in, or elimination of, incentive plan payouts. Also, several other expense categories,
such as travel expense and marketing expense, declined as a result of the implementation of expense reduction initiatives.

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## Commercial Banking <br> Objectives, Strategies, and Priorities

The Commercial Banking segment provides a variety of banking products and services to customers within our primary banking markets who generally have larger credit exposures and sales revenues compared with our Retail and Business Banking customers. Commercial Banking products include commercial loans, international trade, cash management, leasing, interest rate protection products, capital market alternatives, 401(k) plans, and mezzanine investment capabilities. Our Commercial Banking team also serves customers that specialize in equipment leasing, as well as serving the commercial banking needs of government entities, not-for-profit organizations, and large corporations. Commercial bankers personally deliver these products and services by developing leads through community involvement, referrals from other professionals, and targeted prospect calling.
The Commercial Banking strategy is to focus on building a deeper relationship with our customers by providing an exceptional service experience. This focus on service requires continued investments in technology for our product offerings, websites for our customers, extensive development of employees, and internal processes that empower our local bankers to serve our customers better.

## 2009 First Nine Months versus 2008 First Nine Months

Table 59 Key Performance Indicators for Commercial Banking
(in thousands unless otherwise noted)
Net interest income
Provision for credit losses
Noninterest income
Noninterest expense
(Benefit) Provision for income taxes
Net (loss) income

Total average assets (in millions)
Total average loans/leases (in millions)
Total average deposits (in millions)
Net interest margin
Net charge-offs (NCOs)
NCOs as a \% of average loans and leases
Return on average equity

Nine Months Ended September 30,

|  | 2009 |  | 2008 |
| :---: | :---: | :---: | :---: |
| \$ | 232,729 | \$ | 237,427 |
|  | 257,405 |  | 36,342 |
|  | 68,083 |  | 72,304 |
|  | 107,715 |  | 118,356 |
|  | $(22,508)$ |  | 54,262 |

\$ $(\mathbf{4 1 , 8 0 0}) \quad \$ \quad 100,771$

| $\$$ | $\mathbf{8 , 5 6 9}$ | $\$$ | 8,691 | $\$$ | $(122)$ | $(1) \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{8 , 2 3 6}$ |  | 8,189 |  | 47 | 1 |
|  | $\mathbf{5 , 6 4 2}$ |  | 6,284 |  | $(642)$ | $(10)$ |
|  | $\mathbf{3 . 8 0 \%}$ |  | $3.85 \%$ |  | $(0.05) \%$ | $(1)$ |
| $\mathbf{\$}$ | $\mathbf{1 7 5 , 0 3 3}$ | $\$$ | 41,000 | $\$$ | 134,033 | N.M. |
|  | $\mathbf{2 . 8 3 \%}$ |  | $0.67 \%$ |  | $2.2 \%$ | N.M. |
|  | $\mathbf{( 7 . 1 )}$ |  | 17.5 |  | $(24.6)$ | N.M. |

N.M., not a meaningful value.

Commercial Banking reported a net loss of $\$ 41.8$ million in the first nine-month period of 2009, compared with net income of $\$ 100.8$ million in the first nine-month period of 2008. The decline reflected a $\$ 221.1$ million increase to the provision for credit losses. This increase to the provision for credit losses reflected: (a) the continued economic weaknesses in our markets, (b) an increase of commercial reserves resulting from the 2009 second quarter portfolio review process (see Commercial Loan Portfolio Review and Actions section located within the Commercial Credit section for additional information), and (c) a $\$ 134.0$ million increase in NCOs, again reflecting the continued impact of the economic conditions on our commercial borrowers. As NALs continued to grow, we built our loan loss reserves. NALs increased $\$ 262$ million, reflecting our more conservative approach in identifying and classifying emerging problem credits. In many cases, commercial loans were placed on nonaccrual status even though the loan was less than 30 days past due for both principal and interest payments. The impact to net income resulting from the increase in the provision for credit losses was partially offset by a $\$ 76.8$ million reduction in provision for income taxes expense reflecting the net loss during the first nine-month period of 2009. Although we expect our commercial
portfolio will remain under pressure, we believe that the risks in our loan portfolios are manageable.

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Net interest income decreased $\$ 4.7$ million, or $2 \%$, primarily reflecting a 5 basis point decline in net interest margin, and a $\$ 1.3$ billion decline in average interest bearing liabilities as average earning assets were essentially unchanged. The net interest margin decline primarily reflected a 9 basis point reduction in loan net interest margin, resulting from a significant decline in the LIBOR rate, as well as a $\$ 262$ million increase in NALs. The decline in average interest bearing liabilities primarily reflected lower money-market account, time deposit, and other sweep product balances, partially as a result of the migration of those balances into demand deposit accounts due to lower market rates and the increased FDIC insurance coverage.
Average total deposits declined $\$ 0.6$ billion, or $10 \%$, compared with the first nine-month period of 2008. The decline reflected decreases in account balances on deposit products that had customer rates directly linked to overall market interest rates that decreased quickly and significantly in the 2008 fourth quarter. Additionally, some customers with higher account balances withdrew a portion of their balances due to concern over FDIC insurance coverage. Noninterest income decreased $\$ 4.2$ million, or $6 \%$, primarily reflecting: (a) a $\$ 4.9$ million decrease in derivative income due to a decline in demand for interest rate swap products, (b) a $\$ 0.7$ million decrease in mezzanine income, and (c) a $\$ 1.8$ million decline in operating lease income, as effective with the 2009 second quarter, lease originations were recorded as direct finance leases rather than operating leases. These decreases were partially offset by a $\$ 3.6$ million increase in service charges on deposit accounts, reflecting pricing initiatives implemented during the 2009 first six-month period.
Noninterest expense declined $\$ 10.6$ million, reflecting an $\$ 11.7$ million decrease in personnel expense resulting from an $18 \%$ reduction in full-time equivalent employees, as well as a decrease in various other expense categories as a result of the implementation of several expense reduction initiatives. These decreases were partially offset by a $\$ 6.1$ million increase in FDIC insurance expense as a result of the comparable year-ago period s expense was offset by an assessment credit that has since been fully utilized, and a $\$ 4.0$ million increase in credit quality related expenses, such as legal and collection costs as a result of higher levels of problem assets, as well as loss mitigation activities. We expect that collection costs will remain elevated for the remainder of 2009 due to the current economic weaknesses.

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## Commercial Real Estate <br> Objectives, Strategies, and Priorities

Our Commercial Real Estate segment serves professional real estate developers or other customers with real estate project financing needs within our primary banking markets. Commercial Real Estate products and services include CRE loans, cash management, interest rate protection products, and capital market alternatives. Commercial Real Estate bankers personally deliver these products and services by: (a) relationships with developers in our footprint who are recognized as the most experienced, well-managed and well-capitalized, and are capable of operating in all phases of the real estate cycle ( top-tier developers ), (b) leads through community involvement, and (c) referrals from other professionals.
The Commercial Real Estate strategy is to focus on building a deeper relationship with top-tier developers within our geographic footprint. Our local expertise of the customers, market, and products, gives us a competitive advantage and supports revenue growth in our footprint. Our strategy is to continue to expand the relationships of our current customer base and to attract new, profitable business with top-tier developers in our footprint.
2009 First Nine Months versus 2008 First Nine Months
Table 60 Key Performance Indicators for Commercial Real Estate
(in thousands unless otherwise noted)
Net interest income
Provision for credit losses
Noninterest income
Noninterest expense
(Benefit) Provision for income taxes
Net (loss) income

Total average assets (in millions)
Total average loans/leases (in millions)
Total average deposits (in millions)
Net interest margin
Net charge-offs (NCOs)
NCOs as a \% of average loans and leases
Return on average equity
N.M., not a meaningful value.

| Nine Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, |  |  |  | Change YTDAmount |  | 09 vs 2008 |
|  | 2009 |  | 2008 |  |  | Percent |
| \$ | 136,727 | \$ | 130,479 | \$ | 6,248 | 5\% |
|  | 494,334 |  | 97,829 |  | 396,505 | N.M. |
|  | 321 |  | 13,478 |  | $(13,157)$ | (98) |
|  | 20,658 |  | 21,083 |  | (425) | (2) |
|  | $(132,280)$ |  | 8,766 |  | $(141,046)$ | N.M. |
| \$ | $(245,664)$ | \$ | 16,279 | \$ | $(261,943)$ | N.M.\% |
| \$ | 7,011 | \$ | 6,513 | \$ | 498 | 8\% |
|  | 7,083 |  | 6,496 |  | 587 | 9 |
|  | 416 |  | 531 |  | (115) | (22) |
|  | 2.59\% |  | 2.69\% |  | (0.10)\% | (4) |
| \$ | 373,723 | \$ | 16,409 | \$ | 357,314 | N.M. |
|  | 7.04\% |  | 0.34\% |  | 6.7\% | N.M. |
|  | (58.8) |  | 5.0 |  | (63.8) | N.M. |

Commercial Real Estate reported a net loss of $\$ 245.7$ million in the first nine-month period of 2009, compared with net income of $\$ 16.3$ million in the first nine-month period of 2008 . The decline primarily reflected a $\$ 396.5$ million increase to the provision for credit losses reflecting: (a) the continued economic weaknesses in our markets, (b) an increase of commercial reserves resulting from the 2009 second quarter portfolio review process (see Commercial Loan Portfolio Review and Actions section located within the Commercial Credit section for additional information), and (c) a $\$ 357.3$ million increase in NCOs, again reflecting the continued impact of the economic conditions on our commercial borrowers. As NALs continued to grow, we built our loan loss reserves. NALs increased $\$ 808$ million, reflecting our more conservative approach in identifying and classifying emerging problem credits. In many cases, commercial loans were placed on nonaccrual status even though the loan was less than 30 days past due for both principal and interest payments. The impact to net income resulting from the increase in the provision for credit losses was partially offset by a $\$ 141.0$ million reduction in provision for income taxes expense reflecting the net loss during the first nine-month period of 2009. Although we expect our CRE portfolio will remain under pressure, we believe that the risks in our loan portfolios are manageable.

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Net interest income increased $\$ 6.2$ million, or $5 \%$, reflecting a $\$ 0.6$ billion, or $9 \%$, increase in average earning assets, partially offset by a 10 basis point decrease in net interest margin. The decrease in the net interest margin primarily reflected a 21 basis point reduction in loan net interest income, as a result of a significant decline in the LIBOR rate and a significant increase in NALs, which increased to $\$ 1.0$ billion at September 30, 2009. Also contributing to the decrease was a $\$ 1.5$ million decline in deposit net interest income, primarily reflecting the significant decline in the 30 day LIBOR rate.
The $\$ 0.6$ billion increase in total average commercial loans and leases primarily reflected higher utilization of existing lines and lower payoffs due to the lack of permanent financing in the secondary market.
Noninterest income decreased $\$ 13.2$ million, or $98 \%$, primarily reflecting: (a) $\$ 5.2$ million of interest rate swap losses, (b) a $\$ 4.3$ million decrease in derivative income due to a decline in demand for interest rate swap products, and (c) a $\$ 3.8$ million decrease in mezzanine lending income, resulting from lower participation gains.
Noninterest expense decreased $\$ 0.4$ million, or $2 \%$, reflecting a $\$ 1.9$ million decrease in personnel expense resulting from an $11 \%$ reduction in full-time equivalent employees. Also, various other expense categories declined as a result of the implementation of several expense reduction initiatives, specifically travel and business development expenses. These declines were offset by a $\$ 3.5$ million increase in credit quality related expenses, such as legal and collection costs as a result of higher levels of problem assets, as well as loss mitigation activities. We expect that collection costs will remain at higher levels for the remainder of 2009 due to the current economic weaknesses.

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## Auto Finance and Dealer Services (AFDS)

(This section should be read in conjunction with the Automotive Industry discussion located within the Commercial Credit section.)

## Objectives, Strategies, and Priorities

Our AFDS business segment provides a variety of banking products and services to approximately 2,000 automotive dealerships within our primary banking markets. During the first quarter of 2009, AFDS discontinued lending activities in Arizona, Florida, Tennessee, Texas, and Virginia. Also, all lease origination activities were discontinued during the 2008 fourth quarter. AFDS finances the purchase of automobiles by customers at the automotive dealerships; finances dealerships new and used vehicle inventories, land, buildings, and other real estate owned by the dealership; finances dealership working capital needs; and provides other banking services to the automotive dealerships and their owners. Competition from the financing divisions of automobile manufacturers and from other financial institutions is intense. AFDS production opportunities are directly impacted by the general automotive sales business, including programs initiated by manufacturers to enhance and increase sales directly. We have been in this line of business for over 50 years.
The AFDS strategy focuses on developing relationships with the dealership through its finance department, general manager, and owner. An underwriter who understands each local region makes loan decisions, though we prioritize maintaining pricing discipline over market share.
2009 First Nine Months versus 2008 First Nine Months
Table 61 Key Performance Indicators for Auto Finance and Dealer Services (AFDS)


AFDS reported net income of $\$ 0.1$ million in the first nine-month period of 2009 , compared with net income of $\$ 15.9$ million in the first nine-month period of 2008 . This $\$ 15.9$ million decline reflected a $\$ 22.1$ million increase to the provision for credit losses due to reserve building necessary due to the continued economic and automobile industry-related weaknesses, as well as a 35 basis point increase in NCOs also reflecting the continued economic weaknesses in our markets. Although total NCOs increased from the comparable year-ago period, automobile loan and lease NCOs in the 2009 third quarter declined $\$ 3.9$ million, or $27 \%$, compared with the 2009 second quarter. Also, delinquency levels declined for the third consecutive quarter. At September 30, 2009, the ALLL as a percentage of total loans and leases increased to $1.36 \%$ compared with $0.76 \%$ at September 30, 2008. Performance of this

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portfolio on both an absolute and relative basis continues to be consistent with our views regarding the underlying quality of the portfolio and we continue to expect flat to improved performance.

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Net interest income decreased $\$ 7.5$ million, or $7 \%$, to $\$ 104.9$ million, reflecting a $\$ 0.9$ billion decrease in average loans and leases. The decrease in average loans and leases reflected: (a) continued run-off in the automobile lease portfolio, and (b) a decline in the automobile loan portfolio due to lower originations, primarily as a result of the significant decline in industry-wide new and used vehicle sales, as well as the sale of $\$ 1.0$ billion of loans at the end of March 2009. Originations totaled $\$ 1.1$ billion for the first nine-month period of 2009 ( $\$ 0.9$ billion from our primary banking markets) compared with $\$ 1.9$ billion for the first nine-month period of 2008 ( $\$ 1.2$ billion from our primary banking markets). Partially offsetting the impact of these declining balances was a 13 basis point improvement in the net interest margin from $2.52 \%$ to $2.65 \%$.
Noninterest income (excluding operating lease income of $\$ 39.1$ million in the first nine-month period of 2009, and $\$ 26.7$ million in the first nine-month period of 2008) declined $\$ 11.3$ million, and included a $\$ 5.9$ million nonrecurring loss from the previously mentioned $\$ 1.0$ billion sale of loans in 2009. In addition, fee income from the sale of Huntington Plus loans declined $\$ 2.9$ million as this program was discontinued in the 2008 fourth quarter, servicing income decreased $\$ 1.0$ million due to declines in underlying serviced loan portfolios, and fees associated with customers exercising their purchase option on leased vehicles declined $\$ 0.8$ million.
Noninterest expense (excluding operating lease expense of $\$ 32.9$ million in the first nine-month period of 2009, and $\$ 20.8$ million in the first nine-month period of 2008) decreased $\$ 16.2$ million. This decline reflected: (a) $\$ 10.1$ million reduction in losses associated with sales of vehicles returned at the end of their lease terms due to an improvement in used vehicle values combined with a decline in the number of vehicles being returned, (b) a $\$ 1.7$ million decline in residual value insurance costs as all residual value insurance policies were terminated in the 2008 fourth quarter, and (c) a $\$ 2.1$ million decline in personnel costs. Personnel costs, as well as various other expenses, have declined primarily as a result of expense reduction initiatives that began in the second half of 2008 and continued into 2009. A majority of these reduction initiatives involved discontinuing lending activities outside of our primary banking markets.
Net automobile operating lease income increased $\$ 0.3$ million and consisted of a $\$ 12.5$ million increase in noninterest income, offset by a $\$ 12.1$ million increase in noninterest expense. These increases primarily reflected the increase in average operating lease balances, which resulted from all automobile lease originations since the 2007 fourth quarter being recorded as operating leases. However, the automobile operating lease portfolio and related income will decline in the future as all lease origination activities were discontinued during the 2008 fourth quarter.

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## Private Financial Group (PFG)

(This section should be read in conjunction with Significant Items 1, 5, and the Goodwill discussion located within the Critical Accounting Policies and Use of Significant Estimates section.)

## Objectives, Strategies, and Priorities

PFG provides products and services designed to meet the needs of higher net worth customers. Revenue results from the sale of trust, asset management, investment advisory, brokerage, insurance, and private banking products and services including credit and lending activities. PFG also focuses on financial solutions for corporate and institutional customers that include investment banking, sales and trading of securities, and interest rate risk management products. To serve high net worth customers, we use a unique distribution model that employs a single, unified sales force to deliver products and services mainly through the Bank s distribution channels. PFG provides investment management and custodial services to the Huntington Funds, which consists of 35 proprietary mutual funds, including 12 variable annuity funds. Huntington Funds assets represented $25 \%$ of the approximately $\$ 13.0$ billion total assets under management at September 30, 2009. The Huntington Investment Company (HIC) offers brokerage and investment advisory services to both the Bank s and PFG s customers, through a combination of licensed investment sales representatives and licensed personal bankers. PFG s Insurance group provides a complete array of insurance products including individual life insurance products ranging from basic term-life insurance to estate planning, group life and health insurance, property and casualty insurance, mortgage title insurance, and reinsurance for payment protection products.
PFG s primary goals are to consistently increase assets under management by offering innovative products and services that are responsive to our clients changing financial needs, and to grow deposits through increased focus and improved cross-selling efforts. To grow managed assets, the HIC sales team has been utilized as the primary distribution source for trust and investment management.
2009 First Nine Months versus 2008 First Nine Months
Table 62 Key Performance Indicators for Private Financial Group (PFG)

|  | Nine Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  |  |  | Change YTD 2009 vs |  |  |
|  |  |  |  |  |  | 200 |  |
| (in thousands unless otherwise noted) | 2009 |  | 2008 |  | Amount |  | Percent |
| Net interest income | \$ | 76,097 | \$ | 59,685 | \$ | 16,412 | 27.5\% |
| Provision for credit losses |  | 29,299 |  | 7,174 |  | 22,125 | N.M. |
| Noninterest income |  | 184,835 |  | 199,989 |  | $(15,154)$ | (7.6) |
| Noninterest expense excluding goodwill impairment |  | 178,877 |  | 187,180 |  | $(8,303)$ | (4.4) |
| Goodwill impairment |  | 28,895 |  |  |  | 28,895 |  |
| Provision for income taxes |  | 8,351 |  | 22,862 |  | $(14,511)$ | (63.5) |
| Net income | \$ | 15,510 | \$ | 42,458 | \$ | $(26,948)$ | (63.5)\% |
| Total average assets (in millions) | \$ | 3,369 | \$ | 2,965 | \$ | 404 | 13.6\% |
| Total average loans/leases (in millions) |  | 2,475 |  | 2,279 |  | 196 | 8.6 |
| Net interest margin |  | 3.93\% |  | 3.39\% |  | 0.54\% | 15.9 |
| Net charge-offs (NCOs) | \$ | 25,537 | \$ | 4,631 | \$ | 20,906 | N.M. |
| NCOs as a \% of average loans and leases |  | 1.38\% |  | 0.27\% |  | 1.11\% | N.M. |
| Return on average equity |  | 8.5 |  | 26.0 |  | (17.5) | (67.3) |
| Noninterest income shared with other |  |  |  |  |  |  |  |
| lines-of-business | \$ | 28,397 | \$ | 38,745 | \$ | $(10,348)$ | (26.7) |


| Total assets under management (in billions)- eop | $\mathbf{1 3 . 0}$ | 14.3 | (1.3) | (9.1) |
| :--- | :--- | :--- | :--- | :--- |
| Total trust assets (in billions)- eop | $\mathbf{4 7 . 7}$ | 49.7 | (2.0) | (4.0) $\%$ |
| eop End of Period. |  |  |  |  |

## N.M., not a meaningful value.

${ }^{(1)}$ Amount is not included in noninterest income reported above.

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PFG reported net income of $\$ 15.5$ million in the first nine-month period of 2009, compared with net income of $\$ 42.5$ million in the first nine-month period of 2008 . The decline reflected a $\$ 28.9$ million goodwill impairment charge recorded during the first nine-month period of 2009 (see Goodwill discussion located within the Critical Accounting Policies and Use of Significant Estimates for additional information). After adjusting for the goodwill impairment charge, and the related tax impact, PFG s net income decreased $\$ 8.2$ million.
Net interest income increased $\$ 16.4$ million, or $28 \%$, primarily as a result of a 54 basis point improvement in the net interest margin. The improvement in the net interest margin primarily reflected a $55 \%$ increase in average deposits relative to the much smaller loan growth of $9 \%$. A substantial portion of the deposit growth resulted from the introduction of three deposit products during the first nine-month period of 2009 designed as alternative options for lower yielding money market mutual funds. The new deposit products are: (a) the Huntington Conservative Deposit Account (HCDA), (b) the Huntington Protected Deposit Account (HPDA), and (c) the Bank Deposit Sweep Product (BDSP). These three accounts had balances in excess of $\$ 1.1$ billion at September 30, 2009.
Provision for credit losses increased $\$ 22.1$ million reflecting: (a) the continued economic weaknesses in our markets, particularly relating to the commercial portfolio, (b) an increase of commercial loan loss reserves resulting from the 2009 second quarter portfolio review process (see Commercial Loan Portfolio Review and Actions section located within the Commercial Credit section for additional information), and (c) an 111 basis point increase in total NCOs. The increase in NCOs included a significant increase in residential mortgage charge-offs, as a result of, among other actions, a more conservative position regarding the timing of loss recognition.
Noninterest income decreased $\$ 15.2$ million, or $8 \%$, primarily reflecting a $\$ 21.2$ million decline in trust services revenue. The trust revenue decline reflected: (a) a market-driven $\$ 1.3$ billion decline in average total assets under management, (b) reduced proprietary mutual fund fees due to the migration of proprietary money-market mutual fund balances to the new deposit products noted above, and (c) the impact of reduced money market yields. Also contributing to the reduction in noninterest income was a $\$ 4.6$ million decline in derivatives income primarily as a result of lower demand for CRE loan interest-rate hedging transactions. These decreases were partially offset by a $\$ 10.9$ million improvement in equity investment portfolio valuation adjustments from a loss of $\$ 9.6$ million in 2008 to a $\$ 1.3$ million gain in 2009.
Noninterest expense increased $\$ 20.6$ million, or $11 \%$, primarily reflecting the goodwill impairment charge of $\$ 28.9$ million recorded during the first nine-month period of 2009, partially offset by $\$ 13.9$ million of reduced personnel expense as a result of the implementation of several expense reduction initiatives. Also contributing to the noninterest expense increase was a $\$ 2.7$ million increase in FDIC insurance expense as the prior period s expense was offset by an assessment credit that has since been fully utilized, and a $\$ 0.8$ million increase in OREO losses, reflecting higher levels of problem assets.

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Item 1. Financial Statements
Huntington Bancshares Incorporated
Condensed Consolidated Balance Sheets
(Unaudited)
(in thousands, except number of shares)
Assets
Cash and due from banks
Federal funds sold and securities purchased under resale agreements
Interest bearing deposits in banks
Trading account securities
Loans held for sale
Investment securities
Loans and leases
Allowance for loan and lease losses

Net loans and leases

Bank owned life insurance
Goodwill
Other intangible assets
Accrued income and other assets

Total Assets

Liabilities and Shareholders Equity
Liabilities
Deposits
Short-term borrowings
Federal Home Loan Bank advances
Other long-term debt
Subordinated notes
Accrued expenses and other liabilities

## Total Liabilities

## Shareholders equity

Preferred stock authorized 6,617,808 shares
$5.00 \%$ Series B Non-voting, Cumulative Preferred Stock, par value of $\$ 0.01$ and liquidation value per share of $\$ 1,000$
8.50\% Series A Non-cumulative Perpetual Convertible

Preferred Stock, par value and liquidiation value per share of \$1,000

2009
September 30,

| $\mathbf{\$ 1 , 8 8 2 , 1 0 8}$ | $\$$ | 806,693 | $\$$ | 901,239 |
| ---: | ---: | ---: | ---: | ---: |
|  |  | 37,975 |  | 269,519 |
|  |  | 292,561 |  | 298,297 |
| $\mathbf{3 9 7 , 9 4 1}$ |  | 88,677 |  | 998,249 |
| $\mathbf{1 2 1 , 3 6 6}$ |  | 390,438 | 286,751 |  |
| $\mathbf{5 3 0 , 8 6 1}$ | $4,384,457$ | $4,565,064$ |  |  |
| $\mathbf{8 , 5 0 3 , 1 5 0}$ |  |  |  |  |
| $\mathbf{3 7 , 3 0 4 , 0 9 4}$ | $4,092,165$ | $41,191,723$ |  |  |
| $\mathbf{( 1 , 0 3 1 , 9 7 1 )}$ | $(900,227)$ | $(720,738)$ |  |  |
|  |  |  |  |  |
| $\mathbf{3 6 , 2 7 2 , 1 2 3}$ | $40,191,938$ | $40,470,985$ |  |  |


| $\mathbf{1 , 4 0 2 , 1 3 4}$ | $1,364,466$ | $1,353,400$ |
| ---: | ---: | ---: |
| $\mathbf{4 9 6 , 2 8 0}$ | 519,500 | 527,798 |
| $\mathbf{4 4 3 , 6 4 8}$ | $3,054,985$ | $3,056,386$ |
| $\mathbf{3 0 2 , 6 1 2}$ | 356,703 | 375,914 |
| $\mathbf{2 , 1 6 0 , 4 3 6}$ | $2,864,466$ | $1,556,987$ |

\$ 52,512,659 \$ 54,352,859 \$ 54,660,589

| $\mathbf{\$}$ | $\mathbf{3 9 , 8 2 9 , 0 5 7}$ | $\$$ | $37,943,286$ | $\$$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 5 2 , 0 7 6}$ |  | $1,309,157$ |  | $1,974,368$ |
| $\mathbf{9 2 0 , 0 4 5}$ |  | $2,588,976$ |  | $3,483,001$ |
| $\mathbf{2 , 4 3 4 , 8 5 8}$ |  | $2,331,632$ |  | $2,497,002$ |
| $\mathbf{1 , 6 7 4 , 0 5 4}$ | $1,950,097$ |  | $1,864,728$ |  |
| $\mathbf{1 , 1 2 7 , 4 6 3}$ | $1,000,805$ |  | 896,674 |  |
|  |  |  |  |  |
|  | $46,837,553$ | $47,123,953$ |  | $48,284,829$ |


| Common stock |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Par value of $\$ 0.01$ and authorized $1,000,000,000$ shares | $\mathbf{7 , 1 5 4}$ | 3,670 | 3,670 |  |
| Capital surplus | $\mathbf{6 , 7 2 3 , 9 2 3}$ | $5,322,428$ | $5,228,381$ |  |
| Less treasury shares at cost | $\mathbf{( 1 1 , 8 2 7 )}$ | $(15,530)$ | $(15,501)$ |  |
| Accumulated other comprehensive income (loss): | $\mathbf{( 1 0 3 , 0 1 0 )}$ | $(207,756)$ | $(207,816)$ |  |
| Unrealized losses on investment securities | $\mathbf{5 0 , 3 1 1}$ | 44,638 | $(13,450)$ |  |
| Unrealized gains on cash flow hedging derivatives | $\mathbf{( 1 5 9 , 1 4 3 )}$ | $(163,575)$ | $(45,411)$ |  |
| Pension and other postretirement benefit adjustments | $\mathbf{( 2 , 5 1 5 , 7 0 7 )}$ | 367,364 | 856,887 |  |
| Retained (deficit) earnings | $\mathbf{5 , 6 7 5 , 1 0 6}$ | $7,228,906$ | $6,375,760$ |  |
| Total Shareholders Equity |  |  |  |  |
|  | $\mathbf{5 2 , 5 1 2 , 6 5 9}$ | $\$ 54,352,859$ | $\$ 54,660,589$ |  |
| Total Liabilities and Shareholders | Equity |  |  |  |
|  |  | $715,409,524$ | $366,972,250$ | $366,970,661$ |
| Common shares issued | $714,469,066$ | $366,057,669$ | $366,068,762$ |  |
| Common shares outstanding | 9,408 | 914,581 | 901,899 |  |
| Treasury shares outstanding | $1,967,071$ | $1,967,071$ | 569,000 |  |
| Preferred shares issued | $1,760,578$ | $1,967,071$ | 569,000 |  |

See notes to unaudited condensed consolidated financial statements

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## Huntington Bancshares Incorporated Condensed Consolidated Statements of Income (Unaudited)

| (in thousands, except per share amounts) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 | 2008 |
| Interest and fee income |  |  |  |  |  |  |  |
| Loans and leases |  |  |  |  |  |  |  |
| Taxable | \$ | 476,832 | \$ | 600,340 | \$ | 1,462,647 | \$ 1,863,556 |
| Tax-exempt |  | 3,184 |  | 1,388 |  | 7,741 | 4,899 |
| Investment securities |  |  |  |  |  |  |  |
| Taxable |  | 64,955 |  | 55,042 |  | 180,445 | 163,500 |
| Tax-exempt |  | 1,356 |  | 7,497 |  | 7,454 | 22,375 |
| Other |  | 7,519 |  | 21,461 |  | 28,520 | 81,484 |
| Total interest income |  | 553,846 |  | 685,728 |  | 1,686,807 | 2,135,814 |
| Interest expenses |  |  |  |  |  |  |  |
| Deposits |  | 161,593 |  | 219,086 |  | 525,243 | 721,734 |
| Short-term borrowings |  | 564 |  | 7,604 |  | 1,825 | 38,545 |
| Federal Home Loan Bank advances |  | 2,170 |  | 23,435 |  | 11,118 | 83,080 |
| Subordinated notes and other long-term debt |  | 26,700 |  | 46,967 |  | 98,398 | 137,129 |
| Total interest expense |  | 191,027 |  | 297,092 |  | 636,584 | 980,488 |
| Net interest income |  | 362,819 |  | 388,636 |  | 1,050,223 | 1,155,326 |
| Provision for credit losses |  | 475,136 |  | 125,392 |  | 1,180,680 | 334,855 |
| Net interest (loss) income after provision for credit losses <br> $(112,317)$ <br> 263,244 <br> $(130,457)$ <br> 820,471 |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 80,811 |  | 80,508 |  | 226,042 | 232,806 |
| Brokerage and insurance income |  | 33,996 |  | 34,309 |  | 105,996 | 106,563 |
| Trust services |  | 25,832 |  | 30,952 |  | 76,364 | 98,169 |
| Electronic banking |  | 28,017 |  | 23,446 |  | 74,978 | 67,429 |
| Bank owned life insurance income |  | 13,639 |  | 13,318 |  | 40,817 | 41,199 |
| Automobile operating lease income |  | 12,795 |  | 11,492 |  | 39,139 | 26,681 |
| Mortgage banking income (loss) |  | 21,435 |  | 10,302 |  | 87,680 | 15,741 |
| Net (losses) gains on sales of investment securities |  | 16,208 |  | $(73,790)$ |  | 34,459 | $(70,288)$ |
| Impairment losses on investment securities: |  |  |  |  |  |  |  |
| Noncredit-related losses on securities not expected to be sold (recognized in other comprehensive |  |  |  |  |  |  |  |
| Net impairment losses on investment securities |  | $(18,582)$ |  |  |  | $(42,106)$ |  |
| Other income |  | 41,901 |  | 37,320 |  | 117,730 | 121,739 |


| Total non-interest income |  | 256,052 |  | 167,857 | 761,099 |  | 640,039 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personnel costs |  | 172,152 |  | 184,827 | 519,819 |  | 586,761 |
| Outside data processing and other services |  | 37,999 |  | 32,386 | 109,697 |  | 96,933 |
| Net occupancy |  | 25,382 |  | 25,215 | 79,000 |  | 85,429 |
| OREO and foreclosure expense |  | 38,968 |  | 9,113 | 75,379 |  | 25,284 |
| Equipment |  | 20,967 |  | 22,102 | 62,663 |  | 71,636 |
| Amortization of intangibles |  | 16,995 |  | 19,463 | 51,247 |  | 57,707 |
| Professional services |  | 18,108 |  | 12,234 | 51,220 |  | 33,183 |
| Marketing |  | 8,259 |  | 7,049 | 23,975 |  | 23,307 |
| Automobile operating lease expense |  | 10,589 |  | 9,093 | 32,920 |  | 20,799 |
| Telecommunications |  | 5,902 |  | 6,007 | 17,880 |  | 19,116 |
| Printing and supplies |  | 3,950 |  | 4,316 | 11,673 |  | 14,695 |
| Goodwill impairment |  |  |  |  | 2,606,944 |  |  |
| Other expense |  | 41,826 |  | 7,191 | 68,431 |  | 52,430 |
| Total non-interest expense |  | 401,097 |  | 338,996 | 3,710,848 |  | 1,087,280 |
| (Loss) income before income taxes |  | $(257,362)$ |  | 92,105 | $(3,080,206)$ |  | 373,230 |
| (Benefit) provision for income taxes |  | $(91,172)$ |  | 17,042 | $(355,714)$ |  | 69,747 |
| Net (loss) income | \$ | $(166,190)$ | \$ | 75,063 | \$ (2,724,492) | \$ | 303,483 |
| Dividends on preferred shares |  | 29,223 |  | 12,091 | 145,467 |  | 23,242 |
| Net (loss) income applicable to common shares | \$ | $(195,413)$ | \$ | 62,972 | \$ (2,869,959) | \$ | 280,241 |
| Average common shares basic |  | 589,708 |  | 366,124 | 471,958 |  | 366,188 |
| Average common shares diluted |  | 589,708 |  | 367,361 | 471,958 |  | 367,268 |
| Per common share |  |  |  |  |  |  |  |
| Net (loss) income basic | \$ | (0.33) | \$ | 0.17 | \$ (6.08) | \$ | 0.77 |
| Net (loss) income diluted |  | (0.33) |  | 0.17 | (6.08) |  | 0.76 |
| Cash dividends declared |  | 0.0100 |  | 0.1325 | 0.0300 |  | 0.5300 |
| See notes to unaudited condensed consolidated financial statements |  |  |  |  |  |  |  |

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## Huntington Bancshares Incorporated <br> Condensed Consolidated Statements of Changes in Shareholders Equity (Unaudited)

| Preferred Stock |  |  |  | Accumulated Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series B | Series A | Common Stock | Capital | Treasury Stock | Comprehensive | Retained |
| Shares Amount | Shares Amount | Shares Amount | Surplus | Shares Amount | Loss | Earnings |

Ended
, 2008
nning of \$ \$ 367,001 \$3,670 \$5,237,783 (739) \$(14,391) \$ (49,611) \$ 771,689 ffect of ounting fair value of ilities, net
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ffect of asurement as for
nt assets ns , net of
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g interests
nning of djusted $\quad 367,001 \quad 3,670 \quad 5,237,783 \quad(739) \quad(14,391) \quad(53,445) \quad 770,935$ ve Income:
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of period ..... \$
569 \$ 569,000 $366,971 \$ 3,670 \$ 5,228,381 \quad(902) \$(15,501) \$(266,677) \$$ ..... 856,887
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$\begin{array}{lllllllllllll}\text { Idjusted } & 1,398 & 1,308,667 & 569 & 569,000 & 366,972 & 3,670 & 5,322,428 & (915) & (15,530) & (326,693) & 367,364\end{array}$

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(206) (206,493) 41,072 $411 \quad \mathbf{2 6 2 , 1 1 7}$
ries A492

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## Huntington Bancshares Incorporated <br> Condensed Consolidated Statements of Cash Flows <br> (Unaudited)

| (in thousands) | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |
| Operating activities |  |  |  |
| Net (loss) income | \$ (2,724,492) | \$ | 303,483 |
| Adjustments to reconcile net (loss) income to net cash provided by operating activites: |  |  |  |
| Impairment of goodwill | 2,606,944 |  |  |
| Provision for credit losses | 1,180,680 |  | 334,855 |
| Depreciation and amortization | 160,473 |  | 181,253 |
| Increase (decrease) in accrued income taxes |  |  |  |
| Change in current and deferred income taxes | $(243,482)$ |  | 210 |
| Mortgage servicing rights valuation adjustment |  |  |  |
| Net sales of trading account securities | 818,403 |  | 34,496 |
| Originations of loans held for sale | $(3,907,458)$ |  | $(2,379,803)$ |
| Principal payments on and proceeds from loans held for sale | 3,736,250 |  | 2,526,903 |
| Other, net | 211,230 |  | $(28,801)$ |
| Net cash provided by operating activities | 1,838,548 |  | 972,596 |
| Investing activities |  |  |  |
| (Increase) decrease in interest bearing deposits in banks | $(294,238)$ |  | 5,145 |
| Proceeds from: |  |  |  |
| Maturities and calls of investment securities | 564,433 |  | 319,625 |
| Sales of investment securities | 2,836,072 |  | 546,169 |
| Purchases of investment securities | $(7,099,257)$ |  | $(1,315,393)$ |
| Net proceeds from sales of loans | 949,398 |  | 471,362 |
| Net loan and lease activity, excluding sales | 1,500,544 |  | $(1,803,047)$ |
| Purchases of operating lease assets | (119) |  | $(198,693)$ |
| Proceeds from sale of operating lease assets | 7,647 |  | 20,383 |
| Purchases of premises and equipment | $(32,672)$ |  | $(44,890)$ |
| Proceeds from sales of other real estate | 39,733 |  | 42,412 |
| Other, net | 4,207 |  | 14,097 |
| Net cash used for investing activities | $(1,524,252)$ |  | (1,942,830) |
| Financing activities |  |  |  |
| Increase (decrease) in deposits | 1,895,145 |  | $(178,316)$ |
| Decrease in short-term borrowings | $(375,011)$ |  | $(846,866)$ |
| Maturity/redemption of subordinated notes | $(151,942)$ |  | $(76,659)$ |
| Proceeds from Federal Home Loan Bank advances | 206,286 |  | 1,557,114 |
| Maturity/redemption of Federal Home Loan Bank advances | $(\mathbf{1 , 8 7 5 , 5 3 4})$ |  | $(1,158,046)$ |

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| Proceeds from issuance of long-term debt | $\mathbf{5 9 8 , 2 0 0}$ | 887,111 |
| :--- | ---: | ---: |
| Maturity/redemption of long-term debt | $\mathbf{( 5 7 8 , 0 7 2 )}$ | $(358,730)$ |
| Dividends paid on preferred stock | $\mathbf{( 8 2 , 0 8 4 )}$ | $(11,151)$ |
| Dividends paid on common stock | $\mathbf{( 4 9 , 3 4 9 )}$ | $(231,976)$ |
| Net proceeds from issuance of preferred stock | $\mathbf{1 , 1 3 5 , 6 6 2}$ | $(\mathbf{1 5 7})$ |
| Net proceeds from issuance of common stock |  | $(869)$ |
| Other, net | $\mathbf{7 2 3 , 1 4 4}$ | 131,746 |
| Net cash provided by financing activities | $\mathbf{1 , 0 3 7 , 4 4 0}$ | $(838,488)$ |
| Increase in cash and cash equivalents | $\mathbf{8 4 4 , 6 6 8}$ | $2,009,246$ |
| Cash and cash equivalents at beginning of period | $\mathbf{\$ 1 , 8 8 2 , 1 0 8}$ | $\$ 1,170,758$ |
| Cash and cash equivalents at end of period |  |  |
|  |  |  |
| Supplemental disclosures: | $\mathbf{8 1 2 , 2 3 2}$ | $\$$ |
| Income taxes refunded (paid) | $\mathbf{6 8 6 , 0 7 7}$ | $992,538)$ |
| Interest paid | $\mathbf{5 , 1 8 5}$ | 38,784 |
| Non-cash activities | $\mathbf{1 6 , 6 3 5}$ | 12,091 |

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## Notes to Unaudited Condensed Consolidated Financial Statements

## Note 1 Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Huntington Bancshares Incorporated (Huntington or the Company) reflect all adjustments consisting of normal recurring accruals, which are, in the opinion of Management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. These unaudited condensed consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission (SEC) and, therefore, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington s 2008 Annual Report on Form 10-K (2008 Form 10-K), which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.
Certain amounts in the prior-period financial statements have been reclassified to conform to the current period presentation.
For statement of cash flows purposes, cash and cash equivalents are defined as the sum of Cash and due from banks which includes amounts on deposit with the Federal Reserve and Federal funds sold and securities purchased under resale agreements.
In preparing these financial statements, subsequent events were evaluated through the time the financial statements were issued on November 9, 2009. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the Securities and Exchange Commission. In conjunction with applicable accounting standards, all material subsequent events have been either recognized in the financial statements or disclosed in the notes to the financial statements.

## Note 2 Subsequent Events

On October 2, 2009, Huntington assumed the deposits and certain assets of Warren Bank located in Macomb County, Michigan from the Federal Deposit Insurance Corporation (FDIC). Under the agreement, approximately $\$ 409.5$ of deposits and $\$ 61.9$ million of assets (primarily cash and due from banks and investment securities) were transferred to Huntington for consideration including a premium for the deposits of $\$ 0.9$ million. The FDIC transferred cash to Huntington for the difference between the assets purchased and the liabilities assumed net of the premium. The assets and liabilities will be appraised and marked to market as of the purchase date for future filings.
On October 22, 2009, Huntington announced an offer to purchase certain subordinated notes issued previously by the Bank. The offer established the cash prices that would be paid for each of the subordinated note issuances, and established a maximum amount available for purchase of up to $\$ 400$ million of principal outstanding. Through November 4, 2009, the Early Tender Date , Huntington had received tenders of these subordinated notes having an aggregate principal amount of $\$ 370$ million. Based on the terms and conditions of the offer, and the amount of tenders received through the Early Tender Date, Huntington anticipates a pretax gain of approximately $\$ 80$ million $\$ 90$ million, including the impact of fair value adjustments from hedge accounting, will be recorded in the 2009 fourth quarter.
Beginning January 1, 2010, there will be changes to the way the future early and normal retirement benefit is calculated under the Huntington Bancshares Retirement Plan (Retirement Plan). While these changes will not affect the benefit earned under the Retirement Plan through December 31, 2009, there will be a reduction in future benefits. Employees hired (or rehired) January 1, 2010, or later will not be eligible to participate in the Retirement Plan. Also, employees that retire on or after March 1, 2010, will no longer receive a subsidy for medical coverage under the Post-Retirement Benefit Plan. The changes to the Retirement Plan will be a negative plan amendment and amortized over an appropriate period. The elimination of retiree medical subsidy and life insurance benefits will result in both a negative plan amendment and curtailment.

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## Note 3 Accounting Standards Update

FASB Accounting Standards Codification (ASC) Topic 810 Consolidation (Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51) (ASC 810). This accounting guidance was originally issued in December 2007 and is now included in ASC 810. The guidance requires that noncontrolling interests in subsidiaries be initially measured at fair value and classified as a separate component of equity. The guidance is effective for fiscal years beginning on or after December 15, 2008. The adoption of this guidance did not have a material impact on Huntington s condensed consolidated financial statements.
ASC Topic 805 Business Combinations (Statement No. 141 (Revised 2008), Business Combinations) (ASC 805). This accounting guidance was originally issued in December 2007 and is now included in ASC 805. The guidance requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. The guidance requires prospective application for business combinations consummated in fiscal years beginning on or after December 15, 2008. The Franklin restructuring transaction described in Note 4 was accounted for under this guidance. ASC Topic 944 Financial Services Insurance (Statement No. 163, Accounting for Financial Guarantee Insurance Contracts an interpretation of FASB Statement No. 60) (ASC 944). This accounting guidance was originally issued in May 2008 and is now included in ASC 944. This guidance requires that an insurance enterprise recognize a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. The guidance also clarifies the recognition and measurement criteria to be used to account for premium revenue and claim liabilities in financial guarantee insurance contracts. The guidance also requires expanded disclosures about financial guarantee insurance contracts. The guidance is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. The adoption of this guidance did not have a material impact on the Huntington s condensed consolidated financial statements. ASC Topic 320 Investments Debt and Equity Securities (FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments) (ASC 320). This accounting guidance was originally issued in April 2009 and is now included in ASC 320. The guidance amends the previous other-than-temporary impairment (OTTI) guidance for debt securities and included additional presentation and disclosure requirements for both debt and equity securities. The guidance is effective for interim reporting periods ending after June 15, 2009. The adoption this guidance requires an adjustment to retained earnings and other comprehensive income (OCI) in the period of adoption to reclassify non-credit related impairment to OCI for securities that the Company does not intend to sell (and will not more likely than not be required to sell). The adoption resulted in the reclassification of $\$ 3.5$ million (net of tax) from retained earnings to OCI. (See Condensed Consolidated Statements of Shareholders Equity and Note 9). ASC Topic 820 Fair Value Measurements and Disclosures (Staff Position (FSP) FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly) (ASC 820). This accounting guidance was originally issued in April 2009 and is now included in ASC 820. The guidance reaffirms the exit price fair value measurement concept and also provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased. The guidance is effective for interim reporting periods ending after June 15, 2009. The adoption of this guidance did not have a material impact on the Huntington s condensed consolidated financial statements.
ASC Topic 825 Financial Instruments (FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments) (ASC 825). This accounting guidance was originally issued in April 2009 and is now included in ASC 825. The guidance requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This guidance is effective for interim reporting periods ending after June 15, 2009 (See Note 13).

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ASC Topic 855 Subsequent Events (Statement No. 165, Subsequent Events) (ASC 855). This accounting guidance was originally issued in May 2009 and is now included in ASC 855. The guidance establishes general standards of accounting for and disclosure of subsequent events. Subsequent events are events that occur after the balance sheet date but before financial statements are issued or are available to be issued. The guidance is effective for interim or annual periods ending after June 15, 2009. The adoption of this guidance was not material to Huntington s condensed consolidated financial statements.
ASC Topic 105 Generally Accepted Accounting Principles (Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162) (ASC 105). This accounting guidance was originally issued in June 2009 and is now included in ASC 105. The guidance identifies the FASB Accounting Standards Codification (Codification) as the single source of authoritative U.S. Generally Accepted Accounting Principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. The Codification reorganizes all previous GAAP pronouncements into roughly 90 accounting topics and displays all topics using a consistent structure. All existing standards that were used to create the Codification will be superseded, replacing the previous references to specific Statements of Financial Accounting Standards (SFAS) with numbers used in the Codification s structural organization. The guidance is effective for interim and annual periods ending after September 15, 2009. After September 15, only one level of authoritative GAAP will exist, other than guidance issued by the Securities and Exchange Commission (SEC). All other accounting literature excluded from the Codification will be considered non-authoritative. The adoption of the Codification does not have a material impact on the Company s condensed consolidated financial statements.
ASC Topic 810 Consolidation (Statement No. 167, Amendments to FASB Interpretation No. 46R) (ASC 810) This accounting guidance was originally issued in June 2009 and is now included in ASC 810. The guidance amends the consolidation guidance applicable for variable interest entities (VIE). Huntington will need to reconsider its previous conclusions including whether an entity is a VIE, and whether Huntington is the VIE s primary beneficiary. It is possible that application of this revised guidance will change Huntington sassessment of which entities with which it is involved are VIEs and consolidation will be required. The guidance is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2009, and early adoption is prohibited. Management is currently evaluating the impact that the guidance could have on the Company s condensed consolidated financial statements. However, based upon the current regulatory requirements, Huntington anticipates the impact of adopting will decrease risk weighted capital ratios between five and ten basis points.
ASC Topic 860 Transfers and Servicing (Statement No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140) (ASC 860). This accounting guidance was originally issued in June 2009 and is now included in ASC 860. The guidance removes the concept of a qualifying special purpose entity and removes the exception from applying ASC 810, to qualifying special-purpose entities. Many types of transferred financial assets that would have been derecognized previously are no longer eligible for derecognition. The guidance is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2009, and early adoption is prohibited. The guidance applies prospectively to transfers of financial assets occurring on or after the effective date. Management is currently evaluating the impact that the guidance could have on the Company s condensed consolidated financial statements.
ASC Topic 715 Compensation Retirement Benefits (FSP FAS 132R-1, Employers Disclosures about Postretirement Benefit Plan Assets) (ASC 715). This accounting guidance was originally issued in December 2008 and is now included in ASC 715. The guidance requires additional disclosures about plan assets in an employer s defined benefit pension and other postretirement plans. The guidance is effective for fiscal years ending after December 15, 2009.

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## Note 4 Loans and Leases <br> Franklin Credit Management relationship

Franklin Credit Management Corporation (Franklin) is a specialty consumer finance company primarily engaged in servicing residential mortgage loans. Prior to March 31, 2009, Franklin owned a portfolio of loans secured by first and second liens on 1-4 family residential properties. At December 31, 2008, Huntington s total loans outstanding to Franklin were $\$ 650.2$ million, all of which were on nonaccrual status. Additionally, the specific ALLL for the Franklin portfolio was $\$ 130.0$ million, resulting in a net exposure to Franklin at December 31, 2008 of $\$ 520.2$ million. On March 31, 2009, Huntington entered into a transaction with Franklin whereby a Huntington wholly-owned REIT subsidiary (REIT) exchanged a non controlling amount of certain equity interests for a $100 \%$ interest in Franklin Asset Merger Sub, LLC (Merger Sub), a wholly owned subsidiary of Franklin. This was accomplished by merging Merger Sub into a wholly-owned subsidiary of REIT. Merger Sub s sole assets were two trust participation certificates evidencing 83\% ownership rights in a newly created trust, Franklin Mortgage Asset Trust 2009-A (Franklin 2009 Trust) which holds all the underlying consumer loans and OREO that were formerly collateral for the Franklin commercial loans. The equity interests provided to Franklin by REIT were pledged by Franklin as collateral for the Franklin commercial loans.
Franklin 2009 Trust is a variable interest entity and, as a result of Huntington s $83 \%$ participation certificates, Franklin 2009 Trust was consolidated into Huntington s financial results. As required by current accounting guidance, the consolidation is treated as a business combination with the fair value of the equity interests issued to Franklin representing the acquisition price. ASC 310 provides guidance for accounting for acquired loans, such as these, that have experienced a deterioration of credit quality at the time of acquisition for which it is probable that the investor will be unable to collect all contractually required payments.
Under ASC 310, the excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable discount and is recognized in interest income over the remaining life of the loan, or pool of loans, in situations where there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition, considering the impact of prepayments, is referred to as the nonaccretable discount. Subsequent decreases to the expected cash flows will generally result in a charge to the provision for credit losses and an increase to the allowance for loan and lease losses. Subsequent increases in cash flows result in reversal of any nonaccretable discount (or allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income. The measurement of undiscounted cash flows involves assumptions and judgments for credit risk, interest rate risk, prepayment risk, default rates, loss severity, payment speeds, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.
At September 30, 2009, there were no additional credit losses recorded on the portfolio and no adjustment to the accretable yield or nonaccretable yield was required.
The following table reflects the contractually required payments receivable, cash flows expected to be collected, and fair value of the loans at the acquisition date:

## (in thousands)

Contractually required payments including interest
Less: nonaccretable difference

Cash flows expected to be collected
Less: accretable yield

Fair value of loans acquired


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The fair values of the acquired mortgage loans and OREO assets were based upon a market participant model and calculated in accordance with ASC 820. Under this market participant model, expected cash flows for first-lien mortgages were calculated based upon the net expected foreclosure proceeds of the collateral underlying each mortgage loan. Updated appraisals or other indicators of value provided the basis for estimating cash flows. Sales proceeds from the underlying collateral were estimated to be received over a one to three year period, depending on the delinquency status of the loan. Expected proceeds were reduced assuming housing price depreciation of $18 \%$, $12 \%$, and $0 \%$ over each year of the next three years of expected collections, respectively. Interest cash flows were estimated to be received for a limited time on each portfolio. The resulting cash flows were discounted at an $18 \%$ rate of return. Limited value was assigned to all second-lien mortgages because, after considering the house price depreciation rates above, little if any proceeds would be realized.
The following table presents a rollforward of the accretable yield from the beginning of the period to the end of the period:
(in thousands)
Balance at December 31, 2008
Impact of Franklin transaction on March 31, 2009
Accretable Yield

Additions
Accretion
Reclassification from (to) nonaccretable difference
Balance at September 30, 2009
The following table reflects the outstanding balance of all contractually required payments and carrying amounts of the acquired loans at September 30, 2009:
(in thousands)
Residential mortgage
Home equity
Total

September 30, 2009

| Carrying |  |  |  |
| :--- | :--- | :--- | ---: |
|  | Value | Outstanding Balance |  |
| $\mathbf{\$}$ | $\mathbf{3 9 2 , 5 1 6}$ | $\$$ | 698,466 |
|  | $\mathbf{7 2 , 6 5 6}$ |  | 820,648 |
|  |  |  |  |
| $\mathbf{\$}$ | $\mathbf{4 6 5 , 1 7 2}$ | $\$$ | $1,519,114$ |

At September 30, 2009, $\$ 126.7$ million of the acquired current mortgage loans accrue interest while $\$ 338.5$ million were on nonaccrual. Management has concluded that it cannot reliably estimate the timing of collection of cash flows for delinquent first and second lien mortgages, because the majority of the expected cash flows for the delinquent portfolio will result from the foreclosure and subsequent disposition of the underlying collateral supporting the loans. The consolidation of Franklin 2009 Trust at March 31, 2009 resulted in the recording of a $\$ 95.8$ million liability, representing the $17 \%$ of Franklin 2009 Trust certificates not acquired by Huntington. At September 30, 2009, the balance of the liability was $\$ 82.3$ million. These certificates were retained by Franklin.
In accordance with ASC 805, at March 31, 2009 Huntington has recorded a net deferred tax asset of $\$ 159.9$ million related to the difference between the tax basis and the book basis in the acquired assets. Because the acquisition price, represented by the equity interests in the Huntington wholly-owned subsidiary, was equal to the fair value of the $83 \%$ interest in the Franklin 2009 Trust participant certificate, no goodwill was created from the transaction. The recording of the net deferred tax asset was a bargain purchase under ASC 805, and was recorded as tax benefit in the 2009 first quarter.

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## Single Family Home Builders

At September 30, 2009, December 31, 2008, and September 30, 2008, Huntington had $\$ 1.0$ billion, $\$ 1.6$ billion and $\$ 1.6$ billion of commercial real estate loans to single family homebuilders, including loans made to both middle market and small business homebuilders. The decline from December 31, 2008 was primarily the result of a reclassification of loans from commercial real estate to commercial and industrial. Other factors contributing to the decrease in exposure include no new originations in this portfolio segment in 2009, increased property sale activity, and substantial charge-offs. Such loans represented 3\% of total loans and leases at September 30, 2009, and 4\% of total loans and leases at December 31, 2008, and September 30, 2008. Of this portfolio at September 30, 2009, 69\% were to finance projects currently under construction, $15 \%$ to finance land under development, and $16 \%$ to finance land held for development.
The housing market across Huntington s geographic footprint remained stressed, reflecting relatively lower sales activity, declining prices, and excess inventories of houses to be sold, particularly impacting borrowers in our eastern Michigan and northern Ohio regions. Further, a portion of the loans extended to borrowers located within Huntington s geographic regions was to finance projects outside of our geographic regions.

## Retail properties

Huntington s portfolio of commercial real estate loans secured by retail properties totaled $\$ 2.2$ billion, $\$ 2.3$ billion and $\$ 2.2$ billion at September 30, 2009, December 31, 2008 and September 30, 2008 or approximately 6\%, 6\% and 5\% of total loans and leases, at each respective date. Credit approval in this loan segment is generally dependant on pre-leasing requirements, and net operating income from the project must cover interest expense when the loan is fully funded.
The weakness of the economic environment in the Company s geographic regions significantly impacted the projects that secure the loans in this portfolio segment. Increased unemployment levels compared with recent years, and the expectation that these levels will continue to increase for the foreseeable future, are expected to adversely affect our borrowers ability to repay these loans.

## Home Equity and Residential Mortgage Loans (excluding loans in Franklin 2009 Trust)

There is a potential for loan products to contain contractual terms that give rise to a concentration of credit risk that may increase a lending institution s exposure to risk of nonpayment or realization. Examples of these contractual terms include loans that permit negative amortization, a loan-to-value of greater than $100 \%$, and option adjustable-rate mortgages.
Huntington does not originate mortgage loan products that contain these terms. Recent declines in housing prices have likely eliminated a portion of the collateral for the home equity portfolio, such that some loans originally underwritten at an LTV of less than $100 \%$ are currently at higher than $100 \%$. Home equity loans totaled $\$ 7.6$ billion at September 30, 2009, $\$ 7.6$ billion at December 31, 2008, and $\$ 7.5$ billion at September 30, 2008, or 20\%, 18\%, and $18 \%$ of total loans at the end of each respective period.
As part of the Company s loss mitigation process, Huntington increased its efforts in 2008 and 2009 to re-underwrite, modify, or restructure loans when borrowers are experiencing payment difficulties, and these loan restructurings are based on the borrower s ability to repay the loan.

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## Note 5 Investment Securities

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of investment securities at September 30, 2009, December 31, 2008, and September 30, 2008:


| Under 1 year |  |  |  |  | 16 | 16 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 1-5 years | $\mathbf{6 , 0 5 0}$ | $\mathbf{6 , 0 9 4}$ | 51,890 | 54,184 | 24,568 | 24,970 |
| 6-10 years | $\mathbf{5 8 , 3 1 7}$ | $\mathbf{6 2 , 6 6 2}$ | 216,433 | 222,086 | 227,333 | 225,901 |
| Over 10 years | $\mathbf{6 5 , 2 0 6}$ | $\mathbf{6 8 , 8 3 8}$ | 441,825 | 434,076 | 459,412 | 440,022 |
| Total municipal securities | $\mathbf{1 2 9 , 5 7 3}$ | $\mathbf{1 3 7 , 5 9 4}$ | 710,148 | 710,346 | 711,329 | 690,909 |


| Private label CMO |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Under 1 year |  |  |  |  |  |  |
| 1-5 years |  |  |  |  |  |  |
| 6-10 years |  |  |  |  |  |  |
| Over 10 years | 562,104 | 475,285 | 674,506 | 523,515 | 696,558 | 611,200 |
| Total private label CMO | 562,104 | 475,285 | 674,506 | 523,515 | 696,558 | 611,200 |
| Asset backed securities ${ }^{(1)}$ |  |  |  |  |  |  |
| Under 1 year |  |  |  |  |  |  |
| 1-5 years | 147,711 | 148,040 |  |  |  |  |
| 6-10 years | 235,419 | 244,549 |  |  |  |  |
| Over 10 years | 580,062 | 423,790 | 652,881 | 464,027 | 774,310 | 565,142 |
| Total asset backed securities | 963,192 | 816,379 | 652,881 | 464,027 | 774,310 | 565,142 |
| Other |  |  |  |  |  |  |
| Under 1 year | 2,250 | 2,250 | 549 | 552 | 1,699 | 1,694 |
| 1-5 years | 4,657 | 4,790 | 6,546 | 6,563 | 6,348 | 6,315 |
| 6-10 years | 1,104 | 1,186 | 798 | 811 | 798 | 785 |
| Over 10 years | 64 | 193 | 64 | 136 | 64 | 136 |
| Non-marketable equity |  |  |  |  |  |  |
| Marketable equity securities | 51,135 | 50,761 | 8,061 | 7,556 | 9,632 | 8,550 |
| Total other | 486,982 | 486,952 | 443,991 | 443,591 | 446,015 | 444,954 |
| Total investment securities | \$ 8,662,288 | \$ 8,503,150 | \$4,705,823 | \$ 4,384,457 | \$4,886,407 | \$ 4,565,064 |

[^3]Asset-Backed
Securities Loan
Facility, or
TALF,
administered by the Federal
Reserve Bank of New York, and securities with a fair value of $\$ 159.8$ million backed by student loans
with a $97 \%$
government
guarantee.

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Other securities include $\$ 240.6$ million of stock issued by the Federal Home Loan Bank of Cincinnati, $\$ 45.7$ million of stock issued by the Federal Home Loan Bank of Indianapolis, and $\$ 141.5$ million of Federal Reserve Bank stock. Other securities also include corporate debt and marketable equity securities. Huntington does not have any material equity positions in Federal National Mortgage Association (FNMA or Fannie Mae) and the Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac).
The following table provides gross unrealized gains and losses recognized in accumulated other comprehensive income by investment category at September 30, 2009 and December 31, 2008.

|  | Unrealized |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Amortized Cost |  | Gross Gains |  | Gross <br> Losses |  | Fair Value |
| September 30, 2009 |  |  |  |  |  |  |  |
| U.S. Treasury | \$ 150,982 | \$ | 55 | \$ |  |  | \$ 151,037 |
| Federal Agencies |  |  |  |  |  |  |  |
| Mortgage-backed securities | 3,541,689 |  | 55,894 |  | $(3,571)$ |  | 3,594,012 |
| TLGP securities | 311,414 |  | 1,207 |  |  |  | 312,621 |
| Other agencies | 2,516,352 |  | 13,195 |  | (277) |  | 2,529,270 |
| Total U.S. Government backed securities | 6,520,437 |  | 70,351 |  | $(3,848)$ |  | 6,586,940 |
| Municipal securities | 129,573 |  | 8,036 |  | (15) |  | 137,594 |
| Private label CMO | 562,104 |  |  |  | $(86,819)$ |  | 475,285 |
| Asset backed securities | 963,192 |  | 15,278 |  | $(162,091)$ |  | 816,379 |
| Other securities | 486,982 |  | 345 |  | (375) |  | 486,952 |
| Total investment securities | \$ 8,662,288 | \$ | 94,010 | \$ | $(253,148)$ |  | \$ 8,503,150 |
|  | Unrealized |  |  |  |  |  |  |
|  | Amortized |  | Gross |  | Gross |  | Fair |
| (in thousands) | Cost |  | Gains |  | Losses |  | Value |
| December 31, 2008 |  |  |  |  |  |  |  |
| U.S. Treasury | \$ 11,141 | \$ | 16 | \$ |  |  | \$ 11,157 |
| Federal Agencies |  |  |  |  |  |  |  |
| Mortgage-backed securities | 1,625,656 |  | 18,822 |  | $(16,897)$ |  | 1,627,581 |
| TLGP securities |  |  |  |  |  |  |  |
| Other agencies | 587,500 |  | 16,748 |  | (8) |  | 604,240 |
| Total U.S. Government backed securities | 2,224,297 |  | 35,586 |  | $(16,905)$ |  | 2,242,978 |
| Municipal securities | 710,148 |  | 13,897 |  | $(13,699)$ |  | 710,346 |
| Private label CMO | 674,506 |  |  |  | $(150,991)$ |  | 523,515 |
| Asset backed securities | 652,881 |  |  |  | $(188,854)$ |  | 464,027 |
| Other securities | 443,991 |  | 114 |  | (514) |  | 443,591 |
| Total investment securities | \$ 4,705,823 | \$ | 49,597 | \$ | (370,963) |  | \$ 4,384,457 |

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The following table provides detail on investment securities with unrealized losses aggregated by investment category and length of time the individual securities have been in a continuous loss position, at September 30, 2009 and December 31, 2008.


|  | Less than 12 Months |  |  | Over 12 Months |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands ) |  | Fair Value | Unrealized Losses |  | Fair <br> Value |  |  |  | Fair Value | Unrealized Losses |
| December 31, 2008 |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ |  | \$ | \$ |  | \$ |  | \$ |  | \$ |
| Federal agencies |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities |  | 417,988 | $(16,897)$ |  |  |  |  |  | 417,988 | $(16,897)$ |
| TLGP securities |  |  |  |  |  |  |  |  |  |  |
| Other agencies |  |  |  |  | 2,028 |  | (8) |  | 2,028 | (8) |

Total U.S. Government backed securities
Municipal securities

| 417,988 | $(16,897)$ | 2,028 | $(8)$ | 420,016 | $(16,905)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 276,990 | $(6,951)$ | 40,913 | $(6,748)$ | 317,903 | $(13,699)$ |
| 449,494 | $(130,914)$ | 57,024 | $(20,077)$ | 506,518 | $(150,991)$ |
| 61,304 | $(24,220)$ | 164,074 | $(164,634)$ | 225,378 | $(188,854)$ |
| 1,132 | $(323)$ | 1,149 | $(191)$ | 2,281 | $(514)$ |

Total temporarily
impaired securities
$\$ 1,206,908 \$(179,305) \quad \$ 265,188 \$(191,658) \quad \$ 1,472,096 \quad \$(370,963)$

Securities transactions are recognized on the trade date (the date the order to buy or sell is executed). The amortized cost of sold securities is used to compute realized gains and losses. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity, are included in interest income.

The following table is a summary of securities gains and losses for the three and nine months ended September 30, 2009 and 2008:

|  | Three Months Ended |  |  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, |  |  |  |  |  |

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Huntington evaluates its investment securities portfolio on a quarterly basis for other-than-temporary impairment (OTTI). Huntington assesses whether OTTI has occurred when the fair value of a debt security is less than the amortized cost basis at the balance sheet date. Under these circumstances, OTTI is considered to have occurred (1) if Huntington intends to sell the security; (2) if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis.
For securities that Huntington does not expect to sell or it is not more likely than not to be required to sell, credit-related OTTI, represented by the expected loss in principal, is recognized in earnings, while noncredit-related OTTI is recognized in other comprehensive income (OCI). For securities which Huntington does expect to sell, all OTTI is recognized in earnings. Noncredit-related OTTI results from other factors, including increased liquidity spreads and extension of the security. Presentation of OTTI is made in the income statement on a gross basis with a reduction for the amount of OTTI recognized in OCI. Noncredit-related OTTI recognized in earnings prior to April 1, 2009 of $\$ 3.5$ million (net of tax) was reclassified from retained earnings to accumulated OCI as a cumulative effect adjustment.
Huntington applied the related OTTI guidance on the debt security types listed below.
Alt-A mortgage-backed and private-label collateralized mortgage obligation (CMO) securities represent securities collateralized by first-lien residential mortgage loans. The securities were priced with the assistance of an outside third-party consultant using a discounted cash flow approach and the independent third-party s proprietary pricing model. The model used inputs such as estimated prepayment speeds, losses, recoveries, default rates that were implied by the underlying performance of collateral in the structure or similar structures, discount rates that were implied by market prices for similar securities, collateral structure types, and house price depreciation/appreciation rates that were based upon macroeconomic forecasts.
Pooled-trust-preferred securities represent collateralized debt obligations (CDOs) backed by a pool of debt securities issued by financial institutions. The collateral generally consisted of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis was used to estimate fair values and assess impairment for each security within this portfolio. We engaged a third party specialist with direct industry experience in pooled trust preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. Relying on cash flows was necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities were no longer able to provide a fair value that was compliant with ASC 820.
For the three months and nine months ended September 30, 2009, the following tables summarizes by debt security type, total OTTI losses, OTTI losses included in OCI, and OTTI recognized in the income statement.

## (in thousands) <br> Total OTTI losses (unrealized and realized) Unrealized OTTI recognized in OCI

Net impairment losses recognized in earnings
(in thousands)
Total OTTI losses (unrealized and realized)

$\$ \quad(2,283) \quad \$ \quad(14,565) \quad \$ \quad(1,734) \quad \$$
$(18,582)$

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Unrealized OTTI recognized in OCI
6,161
80,187
16,905
103,253

Net impairment losses recognized in earnings
$\$ \quad(8,164) \quad \$ \quad(27,019) \quad \$ \quad(2,985) \quad \$(38,168)$

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The following tables rollforward the unrealized OTTI recognized in OCI on debt securities held by Huntington for the three months and nine months ended September 30, 2009 is as follows:

|  | Three Months Ended September 30, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Alt-A |  | Pooled |  | Private |  |  |  |
|  |  |  |  |  |  |  |  |  |
| (in thousands) | Mortgage-backed Trust-Preferred |  |  |  | CMO |  | Total |  |
| Balance, beginning of period | \$ | 99 | \$ | 56,201 | \$ | 12,228 | \$ | 68,528 |
| Credit losses not previous recognized |  | 6,160 |  | 28,212 |  | 5,245 |  | 39,617 |
| Change in expected cash flows |  | (99) |  | $(4,226)$ |  | (567) |  | $(4,892)$ |
| Balance, end of period | \$ | 6,160 | \$ | 80,187 | \$ | 16,906 | \$ | 103,253 |



The following table displays the cumulative credit component of OTTI recognized in earnings on debt securities held by Huntington for the three months and nine months ended September 30, 2009 is as follows:

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | September 30, 2009 |  |  |  |
| Balance, beginning of period | \$ | 19,611 | \$ |  |
| Credit component of OTTI not reclassified to OCI in conjunction with the cumulative effect transition adjustment |  |  |  | 25 |
| Additions for the credit component on debt securities in which OTTI was not previously recognized |  | 18,582 |  | 38,168 |
| Balance, end of period | \$ | 38,193 | \$ | 38,193 |

As of September 30, 2009, management has evaluated all other investment securities with unrealized losses and all non-marketable securities for impairment. The unrealized losses were primarily the result of wider liquidity spreads on asset-backed securities and, additionally, increased market volatility on non-agency mortgage and asset-backed securities that are backed by certain mortgage loans. The fair values of these assets have been impacted by various market conditions. In addition, the expected average lives of the asset-backed securities backed by trust preferred securities have been extended, due to changes in the expectations of when the underlying securities would be repaid. The contractual terms and/or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington has reviewed its asset-backed portfolio with independent third parties and does not believe there is additional OTTI from these securities other than what has already been recorded. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the fair value is recovered,
which may be maturity and, therefore, does not consider them to be other-than-temporarily impaired at September 30, 2009.

## Note 6 Loan Sales and Securitizations

## Residential Mortgage Loans

For the three months ended September 30, 2009 and 2008, Huntington sold $\$ 775.1$ million and $\$ 438.8$ million of residential mortgage loans with servicing retained, resulting in net pre-tax gains of $\$ 18.4$ million and $\$ 8.1$ million, respectively, recorded in mortgage banking income. During the first nine months of 2009 and 2008, sales of residential mortgage loans with servicing retained totaled $\$ 3.5$ billion and $\$ 2.3$ billion, respectively, resulting in net pre-tax gains of $\$ 74.0$ million and $\$ 24.1$ million, respectively.
A mortgage servicing right (MSR) is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained.

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At initial recognition, the MSR asset is established at its fair value using assumptions that are consistent with assumptions used to estimate the fair value of the total MSR portfolio. Subsequent to initial capitalization, MSR assets are adjusted using the fair value method if the Company will engage in actively hedging the asset or adjusted using the amortization method if no active hedging will be performed. MSRs are included in accrued income and other assets in the Company s condensed consolidated balance sheet. Any increase or decrease in the fair value or amortized cost of MSRs carried under the fair value method during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in non-interest income in the consolidated statements of income.
The following tables summarize the changes in MSRs recorded using either the fair value method or the amortization method during the three months and nine months ended September 30, 2009 and 2008:

|  | MSRs recorded using the fair value method |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| (in thousands) |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Fair value, beginning of period | \$ | 196,932 | \$ | 240,024 | \$ | 167,438 | \$ | 207,894 |
| New servicing assets created |  |  |  | 6,859 |  | 23,074 |  | 31,989 |
| Change in fair value during the period due to: |  |  |  |  |  |  |  |  |
| Time decay ${ }^{(1)}$ |  | $(1,836)$ |  | $(2,232)$ |  | $(5,164)$ |  | $(5,833)$ |
| Payoffs ${ }^{(2)}$ |  | $(7,295)$ |  | $(4,002)$ |  | $(30,603)$ |  | $(14,339)$ |
| Changes in valuation inputs or assumptions (3) |  | $(17,348)$ |  | $(10,251)$ |  | 18,814 |  | 10,687 |
| Other changes |  |  |  |  |  | $(3,106)$ |  |  |
| Fair value, end of period | \$ | 170,453 | \$ | 230,398 | \$ | 170,453 | \$ | 230,398 |

(1) Represents
decrease in
value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.
(2) Represents decrease in value associated with loans that paid off during the period.
(3) Represents change in value resulting primarily from
market-driven
changes in
interest rates.
(in thousands)
Carrying value, beginning of period New servicing assets created
Amortization

Carrying value, end of period

| MSRs recorded using the amortization method |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| \$ | 22,350 | \$ |  | \$ |  | \$ |  |
|  | 9,086 |  |  |  | 31,530 |  |  |
|  | (919) |  |  |  | $(1,013)$ |  |  |
| \$ | 30,517 | \$ |  | \$ | 30,517 | \$ |  |

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.
A summary of key assumptions and the sensitivity of the MSR value at September 30, 2009 to changes in these assumptions follows:


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MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. The Company hedges against changes in MSR fair value attributable to changes in interest rates through a combination of derivative instruments and trading securities.
Total servicing fees included in mortgage banking income amounted to $\$ 12.3$ million and $\$ 11.8$ million for the three months ended September 30, 2009 and 2008, respectively. For the nine months ended September 30, 2009 and 2008, servicing fees totaled $\$ 36.2$ million and $\$ 33.9$ million, respectively.

## Automobile Loans and Leases

During the first quarter of 2009, Huntington transferred $\$ 1.0$ billion automobile loans and leases to a trust in a securitization transaction. The securitization qualified for sale accounting under ASC 860. Huntington retained $\$ 210.9$ million of the related securities and recorded a $\$ 47.1$ million retained residual interest as a result of the transaction. Subsequent to the transaction, Huntington sold $\$ 78.4$ million of these securities in the second quarter of 2009. These amounts were recorded as investment securities on Huntington s condensed consolidated balance sheet. Huntington also recorded a $\$ 5.9$ million loss in other noninterest income on the condensed consolidated statement of income and recorded a $\$ 19.5$ million servicing asset in accrued income and other assets associated with this transaction.
Automobile loan servicing rights are accounted for under the amortization method. A servicing asset is established at fair value at the time of the sale. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.
Changes in the carrying value of automobile loan servicing rights for the three months and nine months ended September 30, 2009 and 2008, and the fair value at the end of each period were as follows:

## (in thousands) <br> Carrying value, beginning of period <br> New servicing assets <br> Amortization and other

Carrying value, end of period
Fair value, end of period

| Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| \$ | 17,423 | \$ | 2,644 | \$ | 1,656 | \$ | 4,099 |
|  | $(2,391)$ |  | (606) |  | $\begin{aligned} & 19,538 \\ & (6,162) \end{aligned}$ |  | $(2,061)$ |
| \$ | 15,032 | \$ | 2,038 | \$ | 15,032 | \$ | 2,038 |
| \$ | 16,472 | \$ | 2,725 | \$ | 16,472 | \$ | 2,725 |

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees from $0.55 \%$ to $1.00 \%$ and other ancillary fees of approximately $0.40 \%$ to $0.50 \%$ of the outstanding loan balances. Servicing income, net of amortization of capitalized servicing assets, amounted to $\$ 1.8$ million and $\$ 1.5$ million for the three months ended September 30, 2009 and 2008, respectively. For the nine months ended September 30, 2009 and 2008, servicing income, net of amortization of capitalized servicing assets, was $\$ 4.5$ million and $\$ 5.5$ million, respectively.

## Note 7 Goodwill and Other Intangible Assets

During the second quarter of 2009, Huntington reorganized its internal reporting structure. The Regional Banking reporting unit, which through March 31, 2009 had been managed geographically, is now managed on a product segment approach. Regional Banking was divided into Commercial Banking, Retail and Business Banking, and Commercial Real Estate segments. Regional Banking goodwill was assigned to the new reporting units affected using a relative fair value allocation. Auto Finance and Dealer Services (AFDS), Private Financial Group (PFG), and Treasury / Other remained essentially unchanged. A rollforward of goodwill including the reallocation noted above, was as follows:

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$\left.\begin{array}{lcccccccc} & \text { Regional } & \begin{array}{c}\text { Retail \& } \\ \text { Business }\end{array} & & \text { ComercialCommercial } \\ \text { Real }\end{array}\right)$

Goodwill is not amortized but is evaluated for impairment on an annual basis at October 1st of each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. During the first quarter of 2009, Huntington experienced a sustained decline in its stock price, which was primarily attributable to the continuing economic slowdown and increased market concern surrounding financial institutions credit risks and capital positions as well as uncertainty related to increased regulatory supervision and intervention. Huntington determined that these changes would more likely than not reduce the fair value of certain reporting units below their carrying amounts. Therefore, Huntington performed a goodwill impairment test, which resulted in a goodwill impairment charge of $\$ 2,603$ million in the first quarter of 2009.
An impairment charge of $\$ 4.3$ million was recorded in the second quarter related to the sale of a small payments-related business completed in July 2009. Huntington concluded that no other goodwill impairment was required during the 2009 third quarter.
At September 30, 2009, December 31, 2008, and September 30, 2008, Huntington s other intangible assets consisted of the following:

| (in thousands) | Gross <br> Carrying <br> Amount |  | Accumulated <br> Amortization |  | Net Carrying Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2009 |  |  |  |  |  |  |
| Core deposit intangible | \$ | 373,300 | \$ | $(154,158)$ | \$ | 219,142 |
| Customer relationship |  | 104,574 |  | $(23,710)$ |  | 80,864 |
| Other |  | 25,164 |  | $(22,558)$ |  | 2,606 |
| Total other intangible assets | \$ | 503,038 | \$ | $(200,426)$ | \$ | 302,612 |
| December 31, 2008 |  |  |  |  |  |  |
| Core deposit intangible | \$ | 373,300 | \$ | $(111,163)$ | \$ | 262,137 |
| Customer relationship |  | 104,574 |  | $(16,776)$ |  | 87,798 |
| Other |  | 29,327 |  | $(22,559)$ |  | 6,768 |

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| Total other intangible assets | $\$$ | 507,201 | $\$$ | $(150,498)$ | $\$$ | 356,703 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| September 30, 2008 | $\$$ | 373,300 | $\$$ | $(94,887)$ | $\$$ | 278,413 |
| Core deposit intangible |  | 104,574 |  | $(14,361)$ | 90,213 |  |
| Customer relationship |  | 29,327 |  | $(22,039)$ | 7,288 |  |
| Other | $\$$ | 507,201 | $\$$ | $(131,287)$ | $\$$ | 375,914 |

The estimated amortization expense of other intangible assets for the remainder of 2009 and the next five years are as follows:

|  | Amortization <br> (in thousands) <br> 2009 |
| :--- | ---: |
| 2010 | $\$$Expense |
| 2011 | 59,887 |
| 2012 | 52,778 |
| 2013 | 45,630 |
| 2014 | 40,090 |
|  | 35,472 |

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Note 8 Other Long-term Debt and Subordinated Notes
The following table summarizes the changes in other long-term debt and subordinated notes during the nine months ended September 30, 2009 and 2008:

2009.
(2) During the second quarter of 2009 , Huntington redeemed $\$ 166.3$ million junior subordinated notes associated with outstanding trust preferred securities, for an aggregate of \$96.2 million, resulting in a net pre-tax gain of $\$ 67.4$ million.
This was reflected as a debt extinguishment in the condensed consolidated financial statements.
(3) The Franklin liability was a result of the consolidation of Franklin 2009
Trust on
March 31, 2009.
See Note 4 for more information regarding the Franklin relationship.
(4) During the second quarter of 2008, Huntington transferred $\$ 994.0$ million automobile loans to a trust
in a
securitization
transaction. This
resulted in a
trust
securitization
trust note
payable of
$\$ 887.1$ million.
Derivative instruments, principally interest rate swaps, are used to match the funding rates on certain assets to hedge the interest rate values of certain fixed-rate debt by converting the debt to a variable rate. See Note 15 for more information regarding such financial instruments

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## Note 9 Other Comprehensive Income

The components of Huntington s other comprehensive income in the three and nine months ended September 30, 2009 and 2008, were as follows:

|  | Three Months Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  |  | 2008 |  |
|  | Pretax | Tax (expense) Benefit | After-tax | Pretax | Tax (expense) Benefit | After-tax |
| Cumulative effect of change in accounting principle for other-than-temporarily impaired debt securities | \$ | \$ | \$ | \$ | \$ | \$ |
| Non-credit-related impairment losses on debt securities not expected to be sold | $(34,725)$ | 12,154 | $(22,571)$ |  |  |  |
| Unrealized holding (losses) gains on debt securities available for sale arising during the period | 69,689 | $(24,758)$ | 44,931 | $(171,077)$ | 60,170 | $(110,907)$ |
| Less: Reclassification adjustment for net losses (gains) losses included in net income | 2,374 | (830) | 1,544 | 73,790 | $(25,827)$ | 47,963 |
| Net change in unrealized holding (losses) gains on debt securities avalable for sale | 37,338 | $(13,434)$ | 23,904 | $(97,287)$ | 34,343 | $(62,944)$ |
| Unrealized holding (losses) gains on equity securities available for sale arising during the period | 323 | (113) | 210 | 2,209 | (774) | 1,435 |
| Less: Reclassification adjustment for net losses (gains) losses included in net income |  |  |  |  |  |  |
| Net change in unrealized holding (losses) gains on equity securities avalable for sale | 323 | (113) | 210 | 2,209 | (774) | 1,435 |
| Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period | 55,527 | $(19,435)$ | 36,092 | 57,068 | $(19,974)$ | 37,094 |

Cumulative effect of
changing measurement date
provisions for pension and
post-retirement assets and
obligations
Change in pension and
post-retirement benefit plan
adjustments

Total other comprehensive income (loss)

|  | Nine Months Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  |  | 2008 |  |
|  | Pretax | Tax (expense) Benefit | After-tax | Pretax | Tax (expense) <br> Benefit | After-tax |
| Cumulative effect of change in accounting principle for other-than-temporarily impaired debt securities | \$ (5,448) | \$ 1,907 | \$ $(3,541)$ | \$ | \$ | \$ |
| Non-credit-related impairment losses on debt securities not expected to be sold | $(103,253)$ | 36,139 | $(67,114)$ |  |  |  |
| Unrealized holding (losses) gains on debt securities available for sale arising during the period | 263,094 | $(92,787)$ | 170,307 | $(375,074)$ | 132,276 | $(242,798)$ |
| Less: Reclassification adjustment for net losses (gains) losses included in net income | 7,647 | $(2,676)$ | 4,971 | 70,288 | $(24,601)$ | 45,687 |
| Net change in unrealized holding (losses) gains on debt securities avalable for sale | 167,488 | $(59,324)$ | 108,164 | $(304,786)$ | 107,675 | $(197,111)$ |
| Unrealized holding (losses) gains on equity securities available for sale arising during the period | 188 | (65) | 123 | $(1,067)$ | 373 | (694) |
| Less: Reclassification adjustment for net losses (gains) losses included in net income |  |  |  |  |  |  |
| Net change in unrealized holding (losses) gains on | 188 | (65) | 123 | $(1,067)$ | 373 | (694) |

equity securities avalable
for sale
Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period Cumulative effect of changing measurement date provisions for pension and post-retirement assets and obligations $\mathbf{8 , 7 2 8} \quad(\mathbf{3 , 0 5 5}) \quad \mathbf{5 , 6 7 3} \quad(27,697) \quad 9,694$ $(18,003)$

Change in pension and post-retirement benefit plan adjustments


Total other comprehensive income (loss)
$\$ 177,775 \quad \$ \quad(62,924) \quad \$ 114,851 \quad \$(335,485) \quad \$ \quad 118,419 \quad \$(217,066)$

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Activity in accumulated other comprehensive income for each of the nine month periods ended September 30, 2009 and 2008, was as follows:


## Conversion of Convertible Preferred Stock

In 2008, Huntington completed the public offering of 569,000 shares of $8.50 \%$ Series A Non-Cumulative Perpetual Convertible Preferred Stock (Series A Preferred Stock) with a liquidation preference of $\$ 1,000$ per share, resulting in an aggregate liquidation preference of $\$ 569$ million.

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During the 2009 first and second quarters, Huntington entered into agreements with various institutional investors exchanging shares of common stock for shares of the Series A Preferred Stock held by the institutional investors. The table below provides details of the aggregate activities:

| (in thousands) | First <br> Quarter 2009 | Second <br> Quarter 2009 | Total |
| :---: | :---: | :---: | :---: |
| Preferred shares exchanged | 114 | 92 | 206 |
| Common shares issued: |  |  |  |
| At stated convertible option | 9,547 | 7,730 | 17,277 |
| As deemed dividend | 15,044 | 8,751 | 23,795 |
| Total common shares issued: | 24,591 | 16,481 | 41,072 |
| Deemed dividend | \$ 27,742 | \$ 28,293 | \$ 56,035 |

Each share of the Series A Preferred Stock is non-voting and may be converted at any time, at the option of the holder, into 83.668 shares of common stock of Huntington, which represents an approximate initial conversion price of $\$ 11.95$ per share of common stock (for a total of approximately 30.3 million shares at September 30, 2009). The conversion rate and conversion price will be subject to adjustments in certain circumstances. On or after April 15, 2013, at the option of Huntington, the Series A Preferred Stock will be subject to mandatory conversion into Huntington s common stock at the prevailing conversion rate, if the closing price of Huntington s common stock exceeds $130 \%$ of the conversion price for 20 trading days during any 30 consecutive trading day period.

## Troubled Asset Relief Program (TARP)

In 2008, Huntington received $\$ 1.4$ billion of equity capital by issuing to the U.S. Department of Treasury 1.4 million shares of Huntington s $5.00 \%$ Series B Non-voting Cumulative Preferred Stock, par value $\$ 0.01$ per share with a liquidation preference of $\$ 1,000$ per share, and a ten-year warrant to purchase up to 23.6 million shares of Huntington s common stock, par value $\$ 0.01$ per share, at an exercise price of $\$ 8.90$ per share. The proceeds received were allocated to the preferred stock and additional paid-in-capital based on their relative fair values. The resulting discount on the preferred stock is amortized against retained earnings and is reflected in Huntington s consolidated statement of income as Dividends on preferred shares, resulting in additional dilution to Huntington s earnings per share. The warrants are immediately exercisable, in whole or in part, over a term of 10 years. The warrants are included in Huntington s diluted average common shares outstanding using the treasury stock method. Both the preferred securities and warrants were accounted for as additions to Huntington s regulatory Tier 1 and Total capital. The Series B Preferred Stock is not mandatorily redeemable and will pay cumulative dividends at a rate of 5\% per year for the first five years and $9 \%$ per year thereafter. With regulatory approval, Huntington may redeem the Series B Preferred Stock at par with any unamortized discount recognized as a deemed dividend in the period of redemption. The Series B Preferred Stock rank on equal priority with Huntington s existing $8.50 \%$ Series A Non-Cumulative Perpetual Convertible Preferred Stock.
A company that participates in the TARP must adopt certain standards for executive compensation, including (a) prohibiting golden parachute payments as defined in the Emergency Economic Stabilization Act of 2008 (EESA) to senior executive officers; (b) requiring recovery of any compensation paid to senior executive officers based on criteria that is later proven to be materially inaccurate; (c) prohibiting incentive compensation that encourages unnecessary and excessive risks that threaten the value of the financial institution, and (d) accepting restrictions on the payment of dividends and the repurchase of common stock. As of September 30, 2009, Huntington is in compliance with all TARP standards and restrictions.

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## Note 11 (Loss) Earnings per Share

Basic loss or earnings per share is the amount of (loss) earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted (loss) earnings per share is the amount of loss or earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units, distributions from deferred compensation plans, and the conversion of the Company s convertible preferred stock and warrants (See Note 10). Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted (loss) earnings per share, net (loss) income available to common shares can be affected by the conversion of the Company s convertible preferred stock. Where the effect of this conversion would be dilutive, net (loss) income available to common shareholders is adjusted by the associated preferred dividends. The calculation of basic and diluted (loss) earnings per share for the three months and nine months ended September 30, 2009 and 2008, was as follows:
(in thousands, except per share amounts)
Basic (loss) earnings per common share
Net (loss) income
Preferred Class B and Class A stock dividends
Amortization of discount on issuance of Preferred Class B stock
Deemed dividend on conversion of Preferred Class A stock

Net (loss) income available to common shareholders
Average common shares issued and outstanding
Basic (loss) earnings per common share
Diluted (loss) earnings per common share
Net (loss) income available to common shareholders
Effect of assumed preferred stock conversion
Net (loss) income applicable to diluted earnings per share
Average common shares issued and outstanding
Dilutive potential common shares:
Stock options and restricted stock unit
Shares held in deferred compensation plans
Conversion of preferred stock
Dilutive potential common shares:

Total diluted average common shares issued and outstanding
Diluted (loss) earnings per common share

| Three Months Ended |  |
| ---: | ---: |
| September 30, |  |
| $\mathbf{2 0 0 9}$ | 2008 |


| $\$(\mathbf{1 6 6 , 1 9 0})$ | $\$$ | 75,063 |
| :---: | :---: | :---: |
| $(\mathbf{2 5 , 1 7 9})$ |  | $(12,091)$ |
| $(\mathbf{4 , 0 4 4})$ |  |  |
|  |  |  |


| $\$(\mathbf{1 9 5 , 4 1 3})$ | $\$$ | 62,972 | $\$(\mathbf{2 , 8 6 9 , 9 5 9})$ | $\$$ | 280,241 |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{5 8 9 , 7 0 8}$ |  | 366,124 |  | $\mathbf{4 7 1 , 9 5 8}$ |  |
| $\$$ | $\mathbf{( 0 . 3 3 )}$ | $\$$ | 0.17 | $\$$ | $\mathbf{( 6 . 0 8 )}$ | $\$$ |

\$ (195,413) $\$ 62,972 \quad \$(\mathbf{2}, 869,959) \quad \$ \quad 280,241$

$$
\begin{array}{ccrrrr}
\$(\mathbf{1 9 5}, \mathbf{4 1 3}) & \$ & 62,972 & \mathbf{\$ ( 2 , 8 6 9 , 9 5 9 )} & \$ 280,241 \\
\mathbf{5 8 9}, \mathbf{7 0 8} & & 366,124 & \mathbf{4 7 1 , 9 5 8} & & 366,188
\end{array}
$$

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Due to the loss attributable to common shareholders for the three months and nine months ended September 30, 2009, no additional potentially dilutive shares were included in loss per share calculation as including such shares in the calculation would have reduced the reported loss per share. Options to purchase 25.9 million and 25.7 million shares during the three months and nine months ended September 30, 2008, respectively, were outstanding but were not included in the computation of diluted earnings per share because the effect would have also been antidilutive. The weighted average exercise price for these options was $\$ 17.26$ per share for the three months and nine months ended September 30, 2009, and $\$ 20.24$ per share for the three months and $\$ 20.32$ for the nine months ended September 30, 2008.

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## Note 12 Share-based Compensation

Huntington sponsors nonqualified and incentive share-based compensation plans. These plans provide for the granting of stock options and other awards to officers, directors, and other employees. Compensation costs are included in personnel costs on the condensed consolidated statements of income. Stock options are granted at the closing market price on the date of the grant. Options granted typically vest ratably over three years or when other conditions are met. Options granted prior to May 2004 have a term of ten years. All options granted after May 2004 have a term of seven years.
Huntington uses the Black-Scholes option-pricing model to value share-based compensation expense. This model assumes that the estimated fair value of options is amortized over the options vesting periods. Forfeitures are estimated at the date of grant based on historical rates and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. Expected volatility is based on the estimated volatility of Huntington s stock over the expected term of the option. The expected dividend yield is based on the dividend rate and stock price at the date of the grant. The following table illustrates the weighted-average assumptions used in the option-pricing model for options granted in each of the periods presented.

|  |  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Assumptions |  |  |  |  |  |  |  |  |
| Risk-free interest rate |  | 3.06\% |  | 3.41\% |  | 2.71\% |  | 3.41\% |
| Expected dividend yield |  | 1.01 |  | 5.26 |  | 0.95 |  | 5.28 |
| Expected volatility of Huntington s common stock |  | 60.0 |  | 35.0 |  | 51.4 |  | 34.8 |
| Expected option term (years) |  | 6.0 |  | 6.0 |  | 6.0 |  | 6.0 |
| Weighted-average grant date fair value per share | \$ | 2.09 | \$ | 1.54 | \$ | 1.94 | \$ | 1.54 |

As a result of increased employee turnover, during the 2009 second quarter Huntington updated its forfeiture rate assumption and adjusted share-based compensation expense to account for the higher forfeiture rate. This resulted in a reduction to share-based compensation expense of $\$ 2.8$ million. The following table illustrates total share-based compensation expense for the three months ended September 30, 2009 and 2008:

## (in thousands)

Share-based compensation expense

| Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 |  |  | 2008 |  | 009 |  | 2008 |
| \$ | 2,488 | \$ | 3,350 | \$ | 5,128 | \$ | 10,544 |
|  | 871 |  | 1,173 |  | 1,795 |  | 3,690 |

Huntington established an additional paid-in capital pool (APIC Pool) on January 1, 2006. With the continued decline in Huntington s stock price, the tax deductions have been less than the compensation expense recorded for book purposes, causing the related APIC Pool to be reduced to zero. As a result, Huntington is required to record tax expense to write-off the related deferred tax asset in periods in which options expire unexercised.

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Huntington s stock option activity and related information for the nine months ended September 30, 2009, was as follows:

| (in thousands, except per share amounts) | Options | Weighted- <br> Average Exercise |  | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life (Years) | Aggregate Intrinsic Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2009 | 26,289 | \$ | 19.45 |  |  |  |
| Granted | 2,968 |  | 4.26 |  |  |  |
| Exercised |  |  |  |  |  |  |
| Forfeited/expired | $(5,067)$ |  | 20.97 |  |  |  |
| Outstanding at September 30, 2009 | 24,190 | \$ | 17.26 | 3.6 | \$ | 1,572 |
| Exercisable at September 30, 2009 | 19,769 | \$ | 19.64 | 3.0 | \$ |  |

The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the
in-the-money option exercise price. There were no exercises of stock options in the first nine months of 2009 or 2008.
Huntington also grants restricted stock units and awards. Restricted stock units and awards are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period. Restricted stock awards provide the holder with full voting rights and cash dividends during the vesting period. Restricted stock units do not provide the holder with voting rights or cash dividends during the vesting period and are subject to certain service restrictions. The fair value of the restricted stock units and awards is the closing market price of the Company s common stock on the date of award.
The following table summarizes the status of Huntington s restricted stock units and restricted stock awards as of September 30, 2009, and activity for the nine months ended September 30, 2009:

|  |  | Weighted- |  | Weighted- |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Average |  |  |  |  |

The weighted-average grant date fair value of nonvested shares granted for the nine months ended September 30, 2009 and 2008, were $\$ 3.67$ and $\$ 7.08$, respectively. The total fair value of awards vested during the nine months ended September 30, 2009 and 2008, was $\$ 1.5$ million and $\$ 0.4$ million, respectively. As of September 30, 2009, the total unrecognized compensation cost related to nonvested awards was $\$ 8.8$ million with a weighted-average remaining expense recognition period of 1.9 years.
Of the 31.1 million shares of common stock authorized for issuance under the plans at September 30, 2009, 25.3 million were outstanding and 5.8 million were available for future grants. Huntington issues shares to fulfill stock option exercises and restricted stock units from available authorized shares. At September 30, 2009, the Company believes there are adequate authorized shares to satisfy anticipated stock option exercises in 2009.

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## Note 13 Fair Values of Assets and Liabilities

Huntington follows the fair value accounting guidance under ASC 820 and ASC 825. As of January 1, 2008, Huntington elected to apply the fair value option for mortgage loans originated with the intent to sell which are included in loans held for sale.
At September 30, 2009, mortgage loans held for sale had an aggregate fair value of $\$ 491.6$ million and an aggregate outstanding principal balance of $\$ 477.3$ million. Interest income on these loans is recorded in interest and fees on loans and leases. Included in mortgage banking income were net gains resulting from changes in fair value of these loans, including net realized gains of $\$ 75.6$ million and $\$ 27.3$ million for the nine months ended September 30, 2009 and 2008, respectively.
Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level valuation hierarchy was established for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:
Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement. A financial instrument s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.
Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include US Treasury and other federal agency securities, and money market mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Level 2 securities include US Government and agency mortgage-backed securities and municipal securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Securities classified within Level 3 include asset backed securities and private label CMOs, for which Huntington obtains third party pricing. With the current market conditions, the assumptions used to determine the fair value of many Level 3 securities have greater subjectivity due to the lack of observable market transactions.

## Mortgage loans held for sale

Mortgage loans held for sale are estimated using security prices for similar product types and, therefore, are classified in Level 2.
Mortgage servicing rights
MSRs do not trade in an active, open market with readily observable prices. For example, sales of MSRs do occur, but the precise terms and conditions typically are not readily available. Accordingly, MSRs are classified in Level 3.

## Equity Investments

Equity investments are valued initially based upon transaction price. The carrying values are then adjusted from the transaction price to reflect expected exit values as evidenced by financing and sale transactions with third parties, or when determination of a valuation adjustment is considered necessary based upon a variety of factors including, but not limited to, current operating performance and future expectations of the particular investment, industry valuations of comparable public companies, and changes in market outlook. Due to the absence of quoted market prices and inherent lack of liquidity and the long-term nature of such assets, these equity investments are included in Level 3. Certain equity investments are accounted for under the equity method and, therefore, are not subject to the fair value disclosure requirements.

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## Derivatives

Huntington uses derivatives for a variety of purposes including asset and liability management, mortgage banking, and for trading activities. Level 1 derivatives consist of exchange traded options and forward commitments to deliver mortgage backed securities which have quoted prices. Level 2 derivatives include basic asset and liability conversion swaps and options, and interest rate caps. Derivative instruments offered to customers are adjusted for credit considerations related to the customer based upon individual credit considerations. These derivative positions are valued using internally developed models that use readily observable market parameters. Derivatives in Level 3 consist primarily of interest rate lock agreements related to mortgage loan commitments. The valuation includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption.
Assets and Liabilities measured at fair value on a recurring basis
Assets and liabilities measured at fair value on a recurring basis at September 30, 2009 and 2008 are summarized below:

| (in thousands) |  |  | Fair Value Measurements at Reporting Date | ements at R | Level 3 |  |  | Netting |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  |  | Level 2 |  |  | Adjustments ${ }^{(1)}$ |  | $\begin{gathered} \text { Balance at } \\ \text { September 30, } \\ 2009 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 64,738 | \$ | 56,628 |  |  |  |  | \$ | 121,366 |
| Investment securities |  | 3,015,587 |  | 4,112,699 | \$ | 947,092 |  |  |  | 8,075,378 |
| Mortgage loans held for sale |  |  |  | 491,564 |  |  |  |  |  | 520,056 |
| Mortgage servicing rights |  |  |  |  |  | 170,453 |  |  |  | 170,453 |
| Derivative assets |  | 41 |  | 497,525 |  | 5,740 | \$ | $(136,256)$ |  | 367,050 |
| Equity investments |  |  |  |  |  | 24,706 |  |  |  | 24,706 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Derivative liabilities |  | 10,083 |  | 264,319 |  | 4,041 |  | $(39,710)$ |  | 238,733 |
| Fair Value Measurements at Reporting Date |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Using |  |  |  | Netting |  | nce at |
| (in thousands) |  | Level 1 |  | Level 2 |  | Level 3 |  | ustments ${ }^{(1)}$ |  | nber 30, 008 |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 46,755 | \$ | 951,494 |  |  |  |  | \$ | 998,249 |
| Investment securities |  | 572,259 |  | 2,388,989 | \$ | 1,176,342 |  |  |  | 4,137,590 |
| Mortgage loans held for |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing rights |  |  |  |  |  | 230,398 |  |  |  | 230,398 |
| Derivative assets |  | 1,177 |  | 198,490 |  | 2,729 | \$ | $(22,404)$ |  | 179,992 |
| Equity investments |  |  |  |  |  | 40,032 |  |  |  | 40,032 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Derivative liabilities |  | 4,817 |  | 91,811 |  | 423 |  | $(47,639)$ |  | 49,412 |
| (1) Amounts represent the impact of legally enforceable |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

master netting agreements that
allow the
Company to
settle positive
and negative
positions and
cash collateral
held or placed
with the same
counterparties.
The tables below present a rollforward of the balance sheet amounts for the three months and nine months ended September 30, 2009 and 2008, for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below included changes in fair value due in part to observable factors that are part of the valuation methodology. Transfers in and out of Level 3 are presented in the tables below at fair value at the beginning of the reporting period.

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|  | Level 3 Fair Value Measurements Three months ended September 30, 2009 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mortgage Servicing | Derivative |  | Investment Securities |  |  |  |  |  | Equity |  |
|  |  |  |  | Alt-A |  | Pooled |  | Private | Other |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| (in thousands) | Rights | InstrumentMortgage-backelliust-Preferred |  |  |  |  | CMO |  |  | investments |  |
| Balance, June 30, |  |  |  |  |  |  |  |  |  |  |  |
| 2009 | \$ 196,932 | \$ | $(4,537)$ | \$ 274,065 | \$ | 128,864 | \$ | 510,503 | \$ 183,361 | \$ | 28,462 |
| Total gains/losses: |  |  |  |  |  |  |  |  |  |  |  |
| Included in earnings | $(26,479)$ |  | 3,207 | 1,951 |  | $(14,544)$ |  | $(1,121)$ | $(2,205)$ |  | (156) |
| Included in OCI |  |  |  | $(8,001)$ |  | 3,849 |  | 5,777 | 6,727 |  |  |
| Purchases |  |  |  |  |  |  |  |  |  |  |  |
| Sales |  |  |  | $(97,935)$ |  |  |  |  |  |  |  |
| Repayments |  |  |  |  |  |  |  |  |  |  |  |
| Issuances |  |  |  |  |  |  |  |  |  |  |  |
| Settlements |  |  | 3,029 | $(4,299)$ |  | (26) |  | $(39,874)$ |  |  | $(3,600)$ |
| Balance, |  |  |  |  |  |  |  |  |  |  |  |
| September 30, 2009 | \$ 170,453 | \$ | 1,699 | \$ 165,781 | \$ | 118,143 | \$ | 475,285 | \$ 187,883 | \$ | 24,706 |
| The amount of total |  |  |  |  |  |  |  |  |  |  |  |
| the period included |  |  |  |  |  |  |  |  |  |  |  |
| attributable to the |  |  |  |  |  |  |  |  |  |  |  |
| change in unrealized |  |  |  |  |  |  |  |  |  |  |  |
| gains or losses |  |  |  |  |  |  |  |  |  |  |  |
| relating to assets still |  |  |  |  |  |  |  |  |  |  |  |
| held at reporting date | \$ (26,479) | \$ | 3,028 | \$ (6,050) | \$ | $(10,695)$ | \$ | 4,656 | \$ 4,522 | \$ | (156) |

## Level 3 Fair Value Measurements

Three months ended September 30, 2008

|  | Mortgage Servicing | Investment Securities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Derivative |  | Alt-A | Pooled |  | Private |  |  | Equity |  |
|  |  |  |  |  |  |  | Label |  |  |  |
| (in thousands) | Rights | InstrumentMortgage-backe\#rust-Preferred |  |  |  |  | CMO |  | Other | investments |  |
| Balance, June 30, |  |  |  |  |  |  |  |  |  |  |  |
| 2008 | \$ 240,024 | \$ | 2,005 |  | \$ 458,437 | \$ | 212,745 | \$ |  | \$ 2,557 | \$ | 32,200 |
| Total gains/losses: |  |  |  |  |  |  |  |  |  |  |  |
| Included in earnings | $(9,207)$ |  | 357 | $(17,690)$ |  | $(58,638)$ |  | 536 | (129) |  | 5,915 |
| Included in OCI |  |  |  | $(49,819)$ |  | 15,929 |  | $(47,158)$ |  |  |  |
| Purchases |  |  |  |  |  |  |  |  |  |  | 1,917 |
| Sales | (419) |  |  |  |  |  |  |  |  |  |  |
| Repayments |  |  |  |  |  |  |  |  |  |  |  |
| Issuances |  |  |  |  |  |  |  |  |  |  |  |
| Settlements |  |  | (56) | $(5,621)$ |  | (521) |  | $(20,377)$ | (31) |  |  |
|  |  |  |  | 7,923 |  |  |  | 678,199 |  |  |  |

Transfers in/out of Level 3

## Balance,



The amount of total gains or losses for the period included in earnings (or OCI) attributable to the
change in unrealized
gains or losses
relating to assets still
held at reporting date $\begin{array}{lllllllllll}\mathbf{\$} & (\mathbf{9}, 207) & \$ & 301 & \$(67,509) & \$ & (42,709) & \$(46,622) & \$(129) & \$ & \mathbf{5}, 915\end{array}$

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Settlements
Transfers in/out of Level 3

Balance,


The amount of total gains or losses for the period included in earnings (or OCI) attributable to the change in unrealized gains or losses
relating to assets still
held at reporting date $\begin{array}{llllllllll} & \$ 22,730 & \$ 2,352 & \$(141,919) & \$(107,484) & \$(84,725) & \$(4,069) & \$(1,601)\end{array}$

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The table below summarizes the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the three months and nine months ended September 30, 2009 and 2008.


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## Assets and Liabilities measured at fair value on a nonrecurring basis

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.
Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the allowance for credit losses. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. In cases where the carrying value exceeds the fair value of the collateral, an impairment charge is recognized. During the nine months of 2009 and 2008, Huntington identified $\$ 662.8$ million, and $\$ 150.5$ million, respectively, of impaired loans for which the fair value is recorded based upon collateral value, a Level 3 input in the valuation hierarchy. For the nine months ended September 30, 2009 and 2008, nonrecurring fair value losses of $\$ 268.2$ million and $\$ 68.5$ million, respectively, were recorded within the provision for credit losses. Other real estate owned properties are valued based on appraisals and third party price opinions, less estimated selling costs. During 2009, Huntington recorded $\$ 142.6$ million of OREO assets at fair value. Losses of $\$ 75.4$ were recorded within noninterest expense.
During 2009, new mortgage servicing assets were created and initially recorded at fair value of $\$ 31.5$ million (See Note 6).
Also during the 2009 second quarter, goodwill related to the sale of a small payments-related business completed in July 2009, with a carrying amount of $\$ 8.4$ million was written down to its implied fair value of $\$ 4.2$ million.

## Fair values of financial instruments

The carrying amounts and estimated fair values of Huntington s financial instruments at September 30, 2009 and December 31, 2008 are presented in the following table:

## (in thousands)

## Financial Assets:

Cash and short-term assets
Trading account securities
Loans held for sale
Investment securities
Net loans and direct financing leases
Derivatives

| September 30, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: |
| Carrying | Fair | Carrying | Fair |
| Amount | Value | Amount | Value |
| \$ 2,280,049 | \$ 2,280,049 | \$ 1,137,229 | \$ 1,137,229 |
| 121,366 | 121,366 | 88,677 | 88,677 |
| 530,861 | 530,861 | 390,438 | 390,438 |
| 8,503,150 | 8,503,150 | 4,384,457 | 4,384,457 |
| 36,272,123 | 31,424,545 | 40,191,938 | 33,856,153 |
| 367,050 | 367,050 | 458,995 | 458,995 |
| $(39,829,057)$ | $(40,151,292)$ | $(37,943,286)$ | (38,363,248) |
| $(852,076)$ | $(832,849)$ | $(1,309,157)$ | $(1,252,861)$ |
| $(920,045)$ | $(920,045)$ | $(2,588,976)$ | $(2,588,445)$ |
| $(2,434,858)$ | $(2,391,241)$ | $(2,331,632)$ | $(1,979,441)$ |
| $(1,674,054)$ | $(1,224,506)$ | $(1,950,097)$ | $(1,287,150)$ |
| $(238,733)$ | $(238,733)$ | $(83,367)$ | $(83,367)$ |

## Financial Liabilities:

Deposits
Short-term borrowings
Federal Home Loan Bank advances
Other long term debt
Subordinated notes
Derivatives
$(238,733)$
The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers acceptance liabilities, short-term borrowings, bank acceptances outstanding, Federal Home Loan Bank Advances and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters of credit generally have short-term, variable-rate features and contain clauses that limit Huntington s exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC 820

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Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and non-mortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not discussed below. Accordingly, this fair value information is not intended to, and does not, represent Huntington s underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.
The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

## Loans and Direct Financing Leases

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of probable losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the market place. Deposits
Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.
Debt
Fixed-rate, long-term debt is based upon quoted market prices, which are inclusive of Huntington s credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

## Note 14 Benefit Plans

Huntington sponsors the Retirement Plan, a non-contributory defined benefit pension plan covering substantially all employees. The Retirement Plan provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than that deductible under the Internal Revenue Code.
In addition, Huntington has an unfunded, defined benefit post-retirement plan (Post-Retirement Benefit Plan) that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. Employees retiring on or after January 1, 1993, pay the full cost of health care coverage, offset by a length of service-based employer subsidy, limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee $s$ base salary at the time of retirement, with a maximum of $\$ 50,000$ of coverage.
As disclosed in Note 2, beginning January 1, 2010, there will be changes to the way the future early and normal retirement benefit is calculated under the Retirement Plan. While these changes will not affect the benefit earned under the Retirement Plan through December 31, 2009, there will be a reduction in future benefits.
On January 1, 2008, Huntington transitioned to fiscal year-end measurement date of plan assets and benefit obligations. As a result, Huntington recognized a charge to beginning retained earnings of $\$ 4.2$ million, representing the net periodic benefit costs for the last three months of 2008, and a charge to the opening balance of accumulated other comprehensive loss of $\$ 3.8$ million, representing the change in fair value of plan assets and benefit obligations for the last three months of 2008 (net of amortization included in net periodic benefit cost).

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The following table shows the components of net periodic benefit expense of the Plan and the Post-Retirement Benefit Plan:

|  |  | Pension <br> Three Mo <br> Septen |  | fits nded , |  | Retire <br> ree Mo <br> Septe | hs | efits ed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | 2009 |  | 2008 |  |  |  | 08 |
| Service cost | \$ | 6,155 | \$ | 5,954 | \$ | 465 | \$ | 420 |
| Interest cost |  | 7,056 |  | 6,761 |  | 896 |  | 903 |
| Expected return on plan assets |  | $(10,551)$ |  | $(9,786)$ |  |  |  |  |
| Amortization of transition asset |  | 2 |  | 1 |  | 276 |  | 276 |
| Amortization of prior service cost |  | 121 |  | 78 |  | 95 |  | 95 |
| Settlements |  | 1,725 |  | 450 |  |  |  |  |
| Recognized net actuarial loss (gain) |  | 1,872 |  | 1,038 |  | (231) |  | (274) |
| Benefit expense | \$ | 6,380 | \$ | 4,496 | \$ | 1,501 | \$ | 1,420 |
|  |  | Pension <br> Nine Mo <br> Septem | en | fits ded |  | Retire <br> ine Mo <br> Septe | nt <br> s | efits d |
| (in thousands) |  | 2009 |  | 2008 |  |  |  | 08 |
| Service cost | \$ | 18,464 | \$ | 17,862 | \$ | 1,395 | \$ | 1,259 |
| Interest cost |  | 21,167 |  | 20,283 |  | 2,687 |  | 2,709 |
| Expected return on plan assets |  | $(31,653)$ |  | $(29,358)$ |  |  |  |  |
| Amortization of transition asset |  | 4 |  | 3 |  | 828 |  | 828 |
| Amortization of prior service cost |  | 362 |  | 236 |  | 284 |  | 284 |
| Settlements |  | 5,175 |  | 1,350 |  |  |  |  |
| Recognized net actuarial loss (gain) |  | 5,620 |  | 3,114 |  | (693) |  | (821) |
| Benefit expense | \$ | 19,139 | \$ | 13,490 | \$ | 4,501 | \$ | 4,259 |

There is no required minimum contribution for 2009 to the Retirement Plan.
Huntington also sponsors other nonqualified retirement plans, the most significant being the Supplemental Executive Retirement Plan (SERP) and the Supplemental Retirement Income Plan (SRIP). The SERP provides certain current and former officers and directors, and the SRIP provides certain current officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. The cost of providing these plans was $\$ 1.0$ million and $\$ 0.9$ million for the three-month periods ended September 30, 2009 and 2008, respectively. For the respective nine-month periods, the cost was $\$ 2.7$ million and $\$ 2.5$ million.
Huntington has a defined contribution plan that is available to eligible employees. Huntington matches participant contributions, up to the first $3 \%$ of base pay contributed to the plan. Half of the employee contribution is matched on the 4th and 5th percent of base pay contributed to the plan. In the first quarter of 2009, the Plan was amended to eliminate employer matching contributions effective on or after March 15, 2009. For the nine months ended September 30, 2009 and 2008, the cost of providing the plan was $\$ 3.1$ million and $\$ 11.4$ million.

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## Note 15 Derivative Financial Instruments

A variety of derivative financial instruments, principally interest rate swaps, are used in asset and liability management activities to protect against the risk of adverse price or interest rate movements. These instruments provide flexibility in adjusting Huntington s sensitivity to changes in interest rates without exposure to loss of principal and higher funding requirements. Huntington records derivatives at fair value, as further described in Note 13. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington s counterparties to mitigate counter party credit risk. At September 30, 2009, December 31, 2008, and September 30, 2008, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was $\$ 50.4$ million, $\$ 40.7$ million, and $\$ 50.3$ million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements.
At September 30, 2009, Huntington pledged $\$ 239.8$ million investment security and cash collateral to various counterparties, while various other counterparties pledged $\$ 143.4$ million investment security and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington could be required to provide an additional $\$ 1.0$ million in collateral.

## Derivatives used in Asset and Liability Management Activities

The following table presents the gross notional values of derivatives used in Huntington s Asset and Liability Management activities at September 30, 2009, identified by the underlying interest rate-sensitive instruments:

| (in thousands ) | Fair Value <br> Hedges | Cash Flow <br> Hedges | Total |
| :--- | ---: | ---: | ---: |
| Instruments associated with: |  |  | $\$ 8,405,000$ |$\$ 8,405,000$

The following table presents additional information about the interest rate swaps and caps used in Huntington s Asset and Liability Management activities at September 30, 2009:

|  | $\begin{array}{c}\text { Notional } \\ \text { Value }\end{array}$ | $\begin{array}{c}\text { Average } \\ \text { Maturity } \\ \text { (years) }\end{array}$ | $\begin{array}{c}\text { Fair } \\ \text { Value }\end{array}$ | Weighted-Average |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Rate |  |  |  |  |  |$]$| Receive |
| :---: |

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of $\$ 48.1$ million and $\$ 4.7$ million for the three months ended

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September 30, 2009 and 2008, respectively. For the nine months ended September 30, 2009 and 2008, the net amounts resulted in an increase to net interest income of $\$ 121.6$ million and $\$ 6.8$ million, respectively.

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The following table presents the fair values at September 30, 2009, December 31, 2008, and September 30, 2008 of Huntington s derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented without the impact of any net collateral arrangements.
Asset derivatives included in accrued income and other assets

|  | September 30, |  | December31, |  | September3, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  | 009 |  | 2008 |  | 008 |
| Interest rate contracts designated as hedging instruments | \$ | 176,756 | \$ | 230,601 | \$ | 44,739 |
| Interest rate contracts not designated as hedging instruments |  | 320,769 |  | 436,131 |  | 149,097 |
| Total contracts | \$ | 497,525 | \$ | 666,732 | \$ | 193,836 |

Liability derivatives included in accrued expenses and other liabilities


Fair value hedges effectively convert deposits and subordinated and other long term debt from fixed rate obligations to floating rate. The changes in fair value of the derivative are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.
The following table presents the increase or (decrease) to interest expense for the three months and nine months ending September 30, 2009 and 2008, for derivatives designated as fair value hedges:

Increase (decrease) to interest expense

## Derivatives in fair

> Location of change in fair value recognized in earnings
> on derivative

## value hedging <br> relationships <br> (in thousands)

## Interest Rate Contracts

Deposits
Subordinated notes
Other long term debt
$\begin{array}{ll}\text { Interest expense } & \text { deposits } \\ \text { Interest expense } & \text { subordinated } \\ \text { notes and other long term debt } \\ \text { Interest expense } & \text { subordinated } \\ \text { notes and other long term debt }\end{array}$

| Three months ended |  |
| :---: | :---: |
| September 30, |  |
| $\mathbf{2 0 0 9}$ | 2008 |

$$
\$ \quad(1,771) \quad \$ \quad(511)
$$

Nine months ended September 30, 20092008

$$
\begin{equation*}
(8,092) \quad(4,682) \tag{91}
\end{equation*}
$$

$$
\$ \quad(9,954) \quad \$ \quad(4,617) \quad \$(23,872) \quad \$
$$

\$ $(9,954) \quad \$(4,617) \quad \$(23,872) \quad \$(10,232)$

3,242

## Total

For cash flow hedges, interest rate swap contracts were entered into that pay fixed-rate interest in exchange for the receipt of variable-rate interest without the exchange of the contract s underlying notional amount, which effectively converts a portion of its floating-rate debt to fixed-rate. This reduces the potentially adverse impact of increases in

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interest rates on future interest expense. In like fashion, certain LIBOR-based commercial and industrial loans were effectively converted to fixed-rate by entering into contracts that swap certain variable-rate interest payments for fixed-rate interest payments at designated times.
To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives fair value will not be included in current earnings but are reported as a component of accumulated other comprehensive income in shareholders equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in earnings.

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The following table presents the gains and (losses) recognized in other comprehensive loss (OCL) and the location in the consolidated statements of income of gains and (losses) reclassified from OCL into earnings for the nine months ending September 30, 2009 and 2008 for derivatives designated as effective cash flow hedges:

| Derivatives in cash | Amount of gain or (loss) recognized in |  |  |  | Location of gain or (loss) reclassified from accumulated OCL into earnings (effective portion) | Amount of gain or (loss) reclassified from accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| flow hedging | OCL on derivatives |  |  |  |  | OCL into earnings |  |  |  |
| relationships | (effective portion) |  |  |  |  |  | (effective |  | tion) |
| (in thousands) |  | 009 |  | 2008 |  |  | 2009 |  | 2008 |
| Interest rate contracts |  |  |  |  |  |  |  |  |  |
| Loans | \$ | (977) | \$ | $(6,551)$ | Interest and fee income loans and leases | \$ | 1,168 | \$ | $(6,431)$ |
|  |  |  |  |  | Interest expense FHLB |  |  |  |  |
| FHLB Advances |  | 1,338 |  | (820) | Advances |  | 5,374 |  | $(3,020)$ |
| Deposits |  | 326 |  | 2,122 | Interest expense deposits |  | 4,153 |  | $(5,866)$ |
|  |  |  |  |  | Interest expense subordinated |  |  |  |  |
| Subordinated notes |  | 101 |  |  | notes and other long term debt |  | $(2,179)$ |  | $(3,740)$ |
| Other long term debt |  |  |  | 96 | Interest expense subordinated notes and other long term debt |  | (378) |  | (718) |
| Total | \$ | 788 | \$ | $(5,153)$ |  | \$ | 8,138 | \$ | $(19,775)$ |

The following table details the gains and (losses) recognized in noninterest income on the ineffective portion on interest rate contracts for derivatives designated as fair value and cash flow hedges for the three months and nine months ending September 30, 2009 and 2008.
(in thousands)
Derivatives in fair value hedging relationships
Interest rate contracts
Loans

## Derivatives in cash flow hedging relationships Interest rate contracts

Deposits
Derivatives Used in Trading Activities
Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted predominantly of interest rate swaps, but also included interest rate caps, floors, and futures, as well as foreign exchange options. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is

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mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value.
The net fair values of these derivative financial instruments, for which the gross amounts are included in other assets or other liabilities, were $\$ 49.7$ million, $\$ 41.9$ million, and $\$ 56.9$ million at September 30, 2009, December 31, 2008, and September 30, 2008. Changes in fair value of $\$ 2.2$ million and $\$ 8.6$ million for the three months ended September 30, 2009 and 2008 and $\$ 3.5$ million and $\$ 23.5$ million for the nine months ended September 30, 2009 and 2008 , respectively, were reflected in other noninterest income. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were $\$ 9.7$ billion, $\$ 10.9$ billion, and $\$ 10.7$ billion at September 30, 2009, December 31, 2008, and September 30, 2008, respectively. Huntington s credit risks from interest rate swaps used for trading purposes were $\$ 320.8$ million, $\$ 429.9$ million, and $\$ 153.9$ million at the same dates, respectively.

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Huntington also uses certain derivative financial instruments to offset changes in value of its residential mortgage servicing assets. These derivatives consist primarily of forward interest rate agreements and forward mortgage securities. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The total notional value of these derivative financial instruments at September 30, 2009, December 31, 2008, and September 30, 2008, was $\$ 4.7$ billion, $\$ 2.2$ billion, and $\$ 3.1$ billion, respectively. The total notional amount at September 30, 2009 corresponds to trading assets with a fair value of $\$ 19.0$ million and trading liabilities with a fair value of $\$ 0.1$ million. The gains and (losses) related to derivative instruments included in mortgage banking income for the three months ended September 30, 2009 and 2008 were $\$ 15.7$ million and ( $\$ 3.3$ ) million, respectively and for the nine months ended September 30, 2009 and 2008 were ( $\$ 28.0$ ) million and ( $\$ 40.2$ ) million, respectively. Total MSR hedging gains and (losses) for the three months ended September 30, 2009 and 2008, were $\$ 16.1$ million and $\$ 12.2$ million, respectively, and for the nine months ended September 30, 2009 and 2008 were ( $\$ 24.7$ ) million and ( $\$ 28.4$ ) million and were also included in mortgage banking income.
In connection with securitization activities, Huntington purchased interest rate caps with a notional value totaling $\$ 1.2$ billion. These purchased caps were assigned to the securitization trust for the benefit of the security holders. Interest rate caps were also sold totaling $\$ 1.2$ billion outside the securitization structure. Both the purchased and sold caps are marked to market through income.
In connection with the sale of Huntington s remaining class B Visa shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of class B shares resulting from the Visa litigation. At September 30, the fair value of the swap liability of $\$ 3.9$ million is an estimate of the exposure liability based upon probability-weighted potential Visa litigation losses.

## Note 16 Variable Interest Entities

## Consolidated Variable Interest Entities

Consolidated variable interest entities at September 30, 2009 consist of Franklin 2009 Trust (See Note 4) and loan securitizations. Loan securitizations include auto loan and lease securitization trusts formed in 2008, 2006, and 2000. Huntington has determined that the trusts are not qualified special purpose entities and, therefore, are variable interest entities (VIEs) based upon equity guidelines established in ASC 810. Huntington owns $100 \%$ of the trusts and is the primary beneficiary of the VIEs, therefore, the trusts are consolidated. The carrying amount and classification of the trusts assets and liabilities included in the consolidated balance sheet are as follows:

September 30, 2009

| (in thousands) | $\begin{aligned} & \text { Franklin } \\ & 2009 \text { Trust } \end{aligned}$ |  | 2008 Trust |  | 2006 Trust |  | 2000 Trust |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ |  | \$ | 26,730 | \$ | 290,189 | \$ | 31,456 |  | 348,375 |
| Loans and leases |  | 465,172 |  | 601,723 |  | 1,162,343 |  | 43,721 |  | 2,272,959 |
| Allowance for loan and lease losses |  |  |  | $(10,572)$ |  | $(20,627)$ |  | (768) |  | $(31,967)$ |
| Net loans and leases |  | 465,172 |  | 591,151 |  | 1,141,716 |  | 42,953 |  | 2,240,992 |
| Accrued income and other assets |  | 35,615 |  | 3,616 |  | 6,049 |  | 174 |  | 45,454 |
| Total assets | \$ | 500,787 | \$ | 621,497 |  | 1,437,954 | \$ | 74,583 |  | 2,634,821 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Other long-term debt | \$ | 82,309 | \$ | 456,526 |  | 1,057,398 | \$ |  |  | 1,596,233 |
| Accrued interest and other |  |  |  |  |  |  |  |  |  |  |
| liabilities |  | 17,461 |  | 819 |  | 12,086 |  |  |  | 30,366 |

Total liabilities

The auto loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. Huntington has not provided financial or other support that was not previously contractually required.

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## Trust Preferred Securities

Huntington has certain wholly-owned trusts are not consolidated. The trusts have been formed for the sole purpose of issuing trust preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington s condensed consolidated balance sheet as subordinated notes. The trust securities are the obligations of the trusts and are not consolidated within Huntington s balance sheet. A list of trust preferred securities outstanding at September 30, 2009 follows:

| (in thousands) | Principal amount of subordinated note/ debenture issued to trust ${ }^{(1)}$ |  | Investment in unconsolidated <br> subsidiary |  |
| :---: | :---: | :---: | :---: | :---: |
| Huntington Capital I | \$ | 138,816 |  | 6,186 |
| Huntington Capital II |  | 60,093 |  | 3,093 |
| Huntington Capital III |  | 114,039 |  | 10 |
| BancFirst Ohio Trust Preferred |  | 23,311 |  | 619 |
| Sky Financial Capital Trust I |  | 65,206 |  | 1,856 |
| Sky Financial Capital Trust II |  | 30,929 |  | 929 |
| Sky Financial Capital Trust III |  | 77,891 |  | 2,320 |
| Sky Financial Capital Trust IV |  | 77,892 |  | 2,320 |
| Prospect Trust I |  | 6,186 |  | 186 |
| Total | \$ | 594,363 | \$ | 17,519 |

(1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.
Huntington s investment in the unconsolidated trusts represents the only risk of loss.
During the second quarter of 2009, Huntington redeemed a portion of the junior subordinated debt associated with the outstanding trust preferred securities of Huntington Capital I, Huntington Capital II, and Huntington Capital III, for an aggregate of $\$ 96.2$ million, resulting in a net pre tax gain of $\$ 67.4$ million. This was reflected as a debt extinguishment in the condensed consolidated financial statements.
Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time to time for a period not exceeding five years, provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington s ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.
Low Income Housing Tax Credit Partnerships

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Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings and to assist us in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi-family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.
Huntington does not own a majority of the limited partnership interests in these entities and is not the primary beneficiary. Huntington uses the equity method to account for the majority of its investments in these entities. These investments are included in accrued income and other assets. At September 30, 2009, we have commitments of $\$ 274.2$ million of which $\$ 187.6$ million are funded. The unfunded portion is included in accrued expenses and other liabilities.

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## Note 17 Commitments and Contingent Liabilities

## Commitments to extend credit

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the financial statements. The contract amounts of these financial agreements at September 30, 2009, December 31, 2008, and September 30, 2008, were as follows:

|  | September | December | September |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{3 0 ,}$ | 31, | 30, |  |
| (in millions) | $\mathbf{2 0 0 9}$ | 2008 | 2008 |  |
| Contract amount represents credit risk |  |  |  |  |
| Commitments to extend credit | $\mathbf{N}$ | $\mathbf{6 , 0 5 5}$ | $\$$ | 6,494 |
| Commercial | $\mathbf{4 , 9 6 4}$ | 4,964 | 6,640 |  |
| Consumer | $\mathbf{1 , 1 7 7}$ | 1,951 | 4,928 |  |
| Commercial real estate | $\mathbf{6 2 4}$ | 1,272 | 2,007 |  |
| Standby letters of credit |  |  | 1,577 |  |

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer s credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.
Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was $\$ 3.0$ million, $\$ 4.5$ million, and $\$ 4.7$ million at September 30, 2009, December 31, 2008, and September 30, 2008, respectively.
Through the Company s credit process, Huntington monitors the credit risks of outstanding standby letters of credit. When it is probable that a standby letter of credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At September 30, 2009, Huntington had $\$ 0.6$ billion of standby letters of credit outstanding, of which $54 \%$ were collateralized. Included in this $\$ 0.6$ billion total are letters of credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company (HIC), the Company s broker-dealer subsidiary. As a result of a change in credit ratings and pursuant to the letters of credit issued by the Bank, the Bank repurchased substantially all of these securities, net of payments and maturities, during the first nine months of 2009.
Huntington uses an internal loan grading system to assess an estimate of loss on its loan and lease portfolio. The same loan grading system is used to help monitor credit risk associated with standby letters of credit. Under this risk rating system as of September 30, 2009, approximately $\$ 105.7$ million of the standby letters of credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage, approximately $\$ 471.3$ million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and approximately $\$ 47.3$ million were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.
Commercial letters of credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

## Commitments to sell loans

Huntington enters into forward contracts relating to its mortgage banking business to hedge the exposures from commitments to make new residential mortgage loans with existing customers and from mortgage loans classified as held for sale. At September 30, 2009, December 31, 2008, and September 30, 2008, Huntington had commitments to sell residential real estate loans of $\$ 729.5$ million, $\$ 759.4$ million, and $\$ 485.6$ million, respectively. These contracts
mature in less than one year.

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## Income Taxes

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, city and foreign jurisdictions. Federal income tax audits have been completed through 2005. Various state and other jurisdictions remain open to examination for tax years 2000 and forward.
The Internal Revenue Service, State of Ohio and other state tax officials have proposed adjustments to the Company s previously filed tax returns. Management believes that the tax positions taken by the Company related to such proposed adjustments were correct and supported by applicable statutes, regulations, and judicial authority, and intends to vigorously defend them. It is possible that the ultimate resolution of the proposed adjustments, if unfavorable, may be material to the results of operations in the period it occurs. However, although no assurance can be given, we believe that the resolution of these examinations will not, individually or in the aggregate, have a material adverse impact on our consolidated financial position.

## Litigation

Between December 19, 2007 and February 1, 2008, two putative class actions were filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington and certain of its current or former officers and directors purportedly on behalf of purchasers of Huntington securities during the periods July 20, 2007 to November 16, 2007, or July 20, 2007 to January 10, 2008. On June 5, 2008, the two cases were consolidated into a single action. On August 22, 2008, a consolidated complaint was filed asserting a class period of July 19, 2007 through November 16, 2007, alleging that the defendants violated Section 10(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act), and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements concerning Huntington s financial results, prospects, and condition, relating, in particular, to its transactions with Franklin. A motion to dismiss was filed on October 21, 2008, and currently is pending. At this stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss.
Three putative derivative lawsuits were filed in the Court of Common Pleas of Delaware County, Ohio, the United States District Court for the Southern District of Ohio, Eastern Division, and the Court of Common Pleas of Franklin County, Ohio, between January 16, 2008, and April 17, 2008, against certain of Huntington s current or former officers and directors variously seeking to allege breaches of fiduciary duty, waste of corporate assets, abuse of control, gross mismanagement, and unjust enrichment, all in connection with Huntington s acquisition of Sky Financial, certain transactions between Huntington and Franklin, and the financial disclosures relating to such transactions. Huntington is named as a nominal defendant in each of these actions. The derivative action filed in the United States District Court for the Southern District of Ohio was dismissed with prejudice on September 23, 2009, and plaintiffs thereafter filed a Notice of Appeal to the United States Court of Appeals for the Sixth Circuit. Motions to dismiss the other two actions were filed on March 10, 2008, and January 26, 2009, and currently are pending. At this stage of the lawsuits, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss.
Between February 20, 2008 and February 29, 2008, three putative class action lawsuits were filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington, the Huntington Bancshares Incorporated Pension Review Committee, the Huntington Investment and Tax Savings Plan (the Plan) Administrative Committee, and certain of the Company s officers and directors purportedly on behalf of participants in or beneficiaries of the Plan between either July 1, 2007 or July 20, 2007 and the present. On May 14, 2008, the three cases were consolidated into a single action. On August 4, 2008, a consolidated complaint was filed asserting a class period of July 1, 2007 through the present, alleging breaches of fiduciary duties in violation of the Employee Retirement Income Security Act (ERISA) relating to Huntington stock being offered as an investment alternative for participants in the Plan and seeking money damages and equitable relief. On February 9, 2009, the court entered an order dismissing with prejudice the consolidated lawsuit in its entirety, and plaintiffs thereafter filed a Notice of Appeal to the United States Court of Appeals for the Sixth Circuit. Because the case is currently being appealed, it is not possible for management to assess the probability of an eventual material adverse outcome, or reasonably estimate the amount of any potential loss at this time.

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On May 7, 2008, a putative class action lawsuit was filed in the United States District Court for the Southern District of Ohio, Eastern Division, against Huntington (as successor in interest to Sky Financial), and certain of Sky Financial s former officers on behalf of all persons who purchased or acquired Sky Financial common stock in connection with and as a result of Sky Financial s October 2006 acquisition of Waterfield Mortgage Company. The complaint alleged that the defendants violated Sections 11, 12, and 15 of the Securities Act of 1933 in connection with the issuance of

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allegedly false and misleading registration and proxy statements leading up to the Waterfield acquisition and their disclosures about the nature and extent of Sky Financial s lending relationship with Franklin. On May 1, 2009, Plaintiff filed a stipulation dismissing the lawsuit with prejudice. The dismissal entry was approved by the Court on May 5, 2009, and the case is now terminated.

## Note 18 Parent Company Financial Statements

The parent company condensed financial statements, which include transactions with subsidiaries, are as follows.


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Investing activities

| Repayments from subsidiaries | $\mathbf{3 6 9 , 8 6 1}$ | 734,656 |
| :--- | :---: | ---: |
| Advances to subsidiaries | $\mathbf{( 5 9 1 , 6 4 0 )}$ | $(1,010,732)$ |
| Net cash used in investing activities | $\mathbf{( 2 2 1 , 7 7 9 )}$ | $(276,076)$ |
|  |  |  |
| Financing activities | $\mathbf{( 9 9 , 4 1 8 )}$ | $(98,470)$ |
| Payment of borrowings | $\mathbf{( 8 2 , 0 8 4 )}$ | $(11,151)$ |
| Dividends paid on preferred stock | $\mathbf{( 4 9 , 3 4 9 )}$ | $(231,976)$ |
| Dividends paid on common stock | $\mathbf{1 , 1 3 5 , 6 6 2}$ | 550,134 |
| Proceeds from issuance of preferred stock | $\mathbf{( 1 5 7 )}$ | $(869)$ |
| Proceeds from issuance of common stock | $\mathbf{9 0 4 , 6 5 4}$ | 207,668 |
| Other, net | $\mathbf{6 5 8 , 2 8 9}$ | 126,199 |
| Net cash provided by financing activities | $\mathbf{1 , 1 2 2 , 0 5 6}$ | 153,489 |
|  | $\mathbf{\$ 1 , 7 8 0 , 3 4 5}$ | $\$ 279,688$ |
| Change in cash and cash equivalents |  |  |
| Cash and cash equivalents at beginning of period | $\mathbf{2 3 , 7 5 5}$ | $\$$ |
| Cash and cash equivalents at end of period |  | 33,594 |
| Supplemental disclosure: |  | 124,689 |

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## Note 19 Segment Reporting

In the second quarter of 2009, Huntington reorganized its Regional Banking segment to reflect how its assets and operations are now managed. The Regional Banking line of business, which through March 31, 2009, had been managed geographically, is now managed on a product segment approach. The five distinct segments are: Retail and Business Banking, Commercial Banking, Commercial Real Estate, Auto Finance and Dealer Services (AFDS), and the Private Financial Group (PFG). A sixth group includes the Treasury function and other unallocated assets, liabilities, revenue, and expense. All periods have been reclassified to conform to the current period presentation. Segment results are determined based upon the Company s management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around the Company s organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions. An overview of this system is provided below, along with a description of each segment and discussion of financial results.
Retail and Business Banking: This segment provides traditional banking products and services to consumer and small business customers located in its 11 operating regions within the six states of Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. It provides these services through a banking network of over 600 branches, and almost 1,400 ATMs, along with internet and telephone banking channels. It also provides certain services on a limited basis outside of these six states, including mortgage banking and small business administration (SBA) lending. Retail products and services include home equity loans and lines of credit, first mortgage loans, direct installment loans, small business loans, personal and business deposit products, as well as sales of investment and insurance services. At September 30, 2009, Retail and Business Banking accounted for $41 \%$ and $72 \%$ of consolidated loans and leases and deposits, respectively.
Commercial Banking: This segment provides a variety of banking products and services to customers within the Company s primary banking markets who generally have larger credit exposures and sales revenues compared with its Retail and Business Banking customers. Commercial Banking products include commercial loans, international trade, cash management, leasing, interest rate protection products, capital market alternatives, 401(k) plans, and mezzanine investment capabilities. The Commercial Banking team also serves customers that specialize in equipment leasing, as well as serves the commercial banking needs of government entities, not-for-profit organizations, and large corporations. Commercial bankers personally deliver these products and services by developing leads through community involvement, referrals from other professionals, and targeted prospect calling.
Commercial Real Estate: This segment serves professional real estate developers or other customers with real estate project financing needs within the Company s primary banking markets. Commercial Real Estate products and services include CRE loans, cash management, interest rate protection products, and capital market alternatives. Commercial real estate bankers personally deliver these products and services by: (a) relationships with developers in the Company s footprint who are recognized as the most experienced, well-managed, and well-capitalized, and are capable of operating in all phases of the real estate cycle ( top-tier developers ), (b) leads through community involvement, and (c) referrals from other professionals.

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Auto Finance and Dealer Services (AFDS): This segment provides a variety of banking products and services to more than 2,000 automotive dealerships within the Company s primary banking markets. During the first quarter of 2009, AFDS discontinued lending activities in Arizona, Florida, Tennessee, Texas, and Virginia. Also, all lease origination activities were discontinued during the 2008 fourth quarter. AFDS finances the purchase of automobiles by customers at the automotive dealerships; finances dealerships new and used vehicle inventories, land, buildings, and other real estate owned by the dealership; finances dealership working capital needs; and provides other banking services to the automotive dealerships and their owners. Competition from the financing divisions of automobile manufacturers and from other financial institutions is intense. AFDS production opportunities are directly impacted by the general automotive sales business, including programs initiated by manufacturers to enhance and increase sales directly. Huntington has been in this line of business for over 50 years.
Private Financial Group (PFG): This segment provides products and services designed to meet the needs of higher net worth customers. Revenue results from the sale of trust, asset management, investment advisory, brokerage, insurance, and private banking products and services including credit and lending activities. PFG also focuses on financial solutions for corporate and institutional customers that include investment banking, sales and trading of securities, and interest rate risk management products. To serve high net worth customers, we use a unique distribution model that employs a single, unified sales force to deliver products and services mainly through Retail and Business Banking distribution channels.
In addition to the Company s five business segments, the Treasury / Other group includes revenue and expense related to assets, liabilities, and equity that are not directly assigned or allocated to one of the five business segments. Assets in this group include investment securities and bank owned life insurance. Net interest income/(expense) includes the net impact of administering the Company s investment securities portfolios as part of overall liquidity management. A match-funded transfer pricing system is used to attribute appropriate funding interest income and interest expense to other business segments. As such, net interest income includes the net impact of any over or under allocations arising from centralized management of interest rate risk. Furthermore, net interest income includes the net impact of derivatives used to hedge interest rate sensitivity. Non-interest income includes miscellaneous fee income not allocated to other business segments, including bank owned life insurance income. Fee income also includes asset revaluations not allocated to business segments, as well as any investment securities and trading assets gains or losses. The non-interest expense includes certain corporate administrative, merger costs, and other miscellaneous expenses not allocated to business segments. This group also includes any difference between the actual effective tax rate of Huntington and the statutory tax rate used to allocate income taxes to the other segments.

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Listed below are certain financial results by business segment. For the three months and nine months ended September 30, 2009 and 2008, operating earnings were the same as reported earnings.


Operating / reported net income
\$ 127,366 \$ $(41,800) \$(245,664) \$(2,733,916) \quad \$ \quad 84 \$ 15,510 \$(6,170) \$(2,724,492)$

| $\$ 719,492$ | $\$ 237,427$ | $\$ 130,479$ | $\$$ | $1,087,398$ | $\$ 112,392$ | $\$$ | 59,685 | $\$(104,149)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $1,155,326$ |  |  |  |  |  |
| $(147,227)$ | $(36,342)$ | $(97,829)$ | $(281,398)$ | $(46,283)$ | $(7,174)$ |  | $(334,855)$ |  |
| 317,102 | 72,304 | 13,478 | 402,884 | 43,136 | 199,989 | $(5,971)$ | 640,038 |  |
| $(590,538)$ | $(118,356)$ | $(21,083)$ | $(729,977)$ | $(84,723)$ | $(187,180)$ | $(85,397)$ | $(1,087,277)$ |  |
| $(104,590)$ | $(54,262)$ | $(8,766)$ | $(167,618)$ | $(8,583)$ | $(22,862)$ | 129,316 | $(69,747)$ |  |

Operating / reported net income

```
$ 194,239 $ 100,771 $ 16,279 $ 311,289 $ 15,939 $ 42,458 $ (66,201) $ 303,485
```

(1) Represents the 2009 first quarter goodwill impairment charge associated with the former
Regional
Banking
segment.
The allocation of this amount to the new business segments was not practical.

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| (in millions) | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ |  | Assets at December 31, 2008 |  | eptember <br> 30, <br> 2008 | $\begin{gathered} \text { September } \\ \mathbf{3 0}, \\ 2009 \end{gathered}$ |  | Deposits at December $\begin{gathered} 31, \\ 2008 \end{gathered}$ |  | mber <br> 0, <br> 08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail \& Business |  |  |  |  |  |  |  |  |  |  |
| Banking | \$ 17,604 | \$ | 18,230 | \$ | 18,357 | \$ 28,120 | \$ | 27,314 | \$ | 26,626 |
| Commercial Banking | 8,281 |  | 8,883 |  | 8,756 | 6,241 |  | 5,180 |  | 5,946 |
| Commercial Real Estate | 6,621 |  | 7,116 |  | 6,961 | 454 |  | 433 |  | 494 |
| AFDS | 4,942 |  | 6,376 |  | 6,327 | 96 |  | 68 |  | 68 |
| PFG | 3,403 |  | 3,242 |  | 3,019 | 2,954 |  | 1,777 |  | 1,584 |
| Treasury / Other | 11,662 |  | 7,618 |  | 8,351 | 1,964 |  | 3,171 |  | 2,851 |
| Unallocated goodwill ${ }^{(1)}$ |  |  | 2,888 |  | 2,890 |  |  |  |  |  |
| Total | \$ 52,513 | \$ | 54,353 | \$ | 54,661 | \$ 39,829 | \$ | 37,943 | \$ | 37,569 |
| (1) Represents the balance of goodwill associated with the former Regional Banking business segment. |  |  |  |  |  |  |  |  |  |  |

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in Huntington s 2008 Form 10-K.

## Item 4. Controls and Procedures

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the Commission s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington s Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington s disclosure controls and procedures were effective.
There have not been any changes in Huntington s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Huntington s internal control over financial reporting.

## Item 4T. Controls and Procedures

Not applicable

## PART II. OTHER INFORMATION

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

## Item 1. Legal Proceedings

Information required by this item is set forth in Note 17 of Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this report and incorporated herein by reference.

## Item 1A. Risk Factors

Information required by this item is set forth in Part 1 Item 2.- Management s Discussion and Analysis of Financial Condition and Results of Operations of this report and incorporated herein by reference.

## Item 6. Exhibits

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.
This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is $h t t p: / / w w w . s e c . g o v$. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is http://www.huntington.com. Except as specifically incorporated by reference into this Quarterly Report on Form 10-Q, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

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(a) Exhibits

## Exhibit

Number Document Description
3.1 Articles of Restatement of Charter
3.2 Articles of Amendment to Articles of Restatement of Charter.

3.3 Articles of Amendment to
Articles of Restatement of
Charter
3.4 Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.
3.5 Articles Supplementary of Huntington Bancshares Incorporated, as of April 22. 2008.
3.6 Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.
3.7 Articles Supplementary of
Huntington Bancshares
Incorporated, as of
December 31, 2006.

### 3.8 Bylaws of Huntington

 Bancshares Incorporated, as amended and restated, as of January 21, 2009.4.1 Instruments defining the Rights of Security Holders reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be

| Incorporated from | SEC File or <br> Report or Registration Statement <br> Registration Number | Exhibit <br> Reference |
| :--- | :---: | :---: |
| Annual Report on Form 10-K for | $000-02525$ | 3(i) |
| the year ended December 31, 1993. |  |  |

Current Report on Form 8-K dated 000-02525 3.1 May 31, 2007

Current Report on Form 8-K dated 000-02525
May 7, 2008

Current Report on Form 8-K dated
000-02525
3.1 April 22, 2008

Current Report on Form 8-K dated 000-02525
3.2 April 22, 2008

Current Report on Form 8-K dated
001-34073
3.1 November 12, 2008

Annual Report on Form 10-K for
000-02525
3.4 the year ended December 31, 2006

Current Report on Form 8-K dated
001-34073
3.1 January 23, 2009.
furnished to the Securities and
Exchange Commission upon
request.
10.1 Schedule identifying material
details of Executive
Agreements.

| $10.2^{*}$ | 2009 Stock Option Grant  <br>  Notice to Stephen D. Steinour. | Quarterly Report on Form 10-Q for <br> the quarter ended March 31, 2009. | $001-34073$ | 10.1 |
| :--- | :--- | :--- | :--- | :--- |
| $10.3^{*}$ | Relocation assistance and <br> reimbursement agreement with <br> Mark E. Thompson dated <br> May 7, 2009. | Quarterly Report on Form 10-Q for <br> the quarter ended June 30, 2009. | $001-34073$ | 10.3 |

12.1 Ratio of Earnings to Fixed
Charges.
12.2 Ratio of Earnings to Fixed
Charges and Preferred
Dividends.
31.1 Rule 13a-14(a) Certification Chief Executive Officer.
31.2 Rule 13a-14(a) Certification Chief Financial Officer.
32.1 Section 1350 Certification Chief Executive Officer.
32.2 Section 1350 Certification Chief Financial Officer.

* Denotes management contract or compensatory plan or arrangement.


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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 9, 2009

Date: November 9, 2009

## Huntington Bancshares Incorporated (Registrant)

/s/ Stephen D. Steinour
Stephen D. Steinour
Chairman, Chief Executive Officer and
President
/s/ Donald R. Kimble
Donald R. Kimble
Sr. Executive Vice President and Chief
Financial Officer

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## Exhibit

Number Document Description
3.1 Articles of Restatement of Charter
3.2 Articles of Amendment to Articles of Restatement of Charter.
3.3 Articles of Amendment to Articles of Restatement of Charter
3.4 Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.
3.5 Articles Supplementary of Huntington Bancshares Incorporated, as of April 22. 2008.
3.6 Articles Supplementary of Huntington Bancshares

Incorporated, as of

November 12, 2008.
3.7 Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.

| Incorporated from | SEC File or <br> Registration Number | Exhibit <br> Reference |
| :--- | :--- | :---: |
| Report or Registration Statement | 3(i) |  |
| Annual Report on Form 10-K for | $000-02525$ |  |
| the year ended December 31, 1993. |  |  |

Current Report on Form 8-K dated 000-02525 3.1
May 31, 2007
Current Report on Form 8-K dated 000-02525
3.1

May 7, 2008

Current Report on Form 8-K dated 000-02525
3.1

April 22, 2008

Current Report on Form 8-K dated 000-02525
3.2

April 22, 2008

Current Report on Form 8-K dated 001-34073
3.1

November 12, 2008

Annual Report on Form 10-K for 000-02525 3.4 the year ended December 31, 2006

Current Report on Form 8-K dated 001-34073
3.1

January 23, 2009.

Exchange Commission upon request.
10.1 Schedule identifying material details of Executive Agreements.
10.2* 2009 Stock Option Grant Notice to Stephen D.
Steinour.
10.3* Relocation assistance and reimbursement agreement with Mark E. Thompson dated May 7, 2009.
10.4 Amendment to the
Huntington Bancshares Incorporated Executive Agreement
12.1 Ratio of Earnings to Fixed Charges.
12.2 Ratio of Earnings to Fixed
Charges and Preferred Dividends.
31.1 Rule 13a-14(a) CertificationChief Executive Officer.
31.2 Rule 13a-14(a) CertificationChief Financial Officer.
32.1 Section 1350 Certification
Chief Executive Officer.
32.2 Section 1350 CertificationChief Financial Officer.* Denotesmanagement
contract or
compensatory
plan orarrangement.


[^0]:    (1) Franklin loans were reported as accruing restructured commercial loans for the three-month period ended September 30, 2008. For the three-month period ended December 31, 2008, Franklin loans were reported as nonaccruing commercial and industrial loans.
    For the
    three-month periods ended March 31, 2009, June 30, 2009, and September 30, 2009, nonaccruing Franklin loans were reported as residential mortgage loans, home equity

[^1]:    (1) Percentages represent the percentage of

[^2]:    (1) Comprised largely of national market

[^3]:    (1) Amounts at September 30, 2009 include securities backed by automobile loans with a fair value of \$184.8 million which meet the eligibility requirements for the Term

